



New Technologies in Shipping

Mr Jon Key

Director of Strategy, Innovation and Transformation

October 2018

we **care** / we **collaborate** / we **challenge** / we are **consistent** / we **commit + deliver**

Introduction – Jon Key



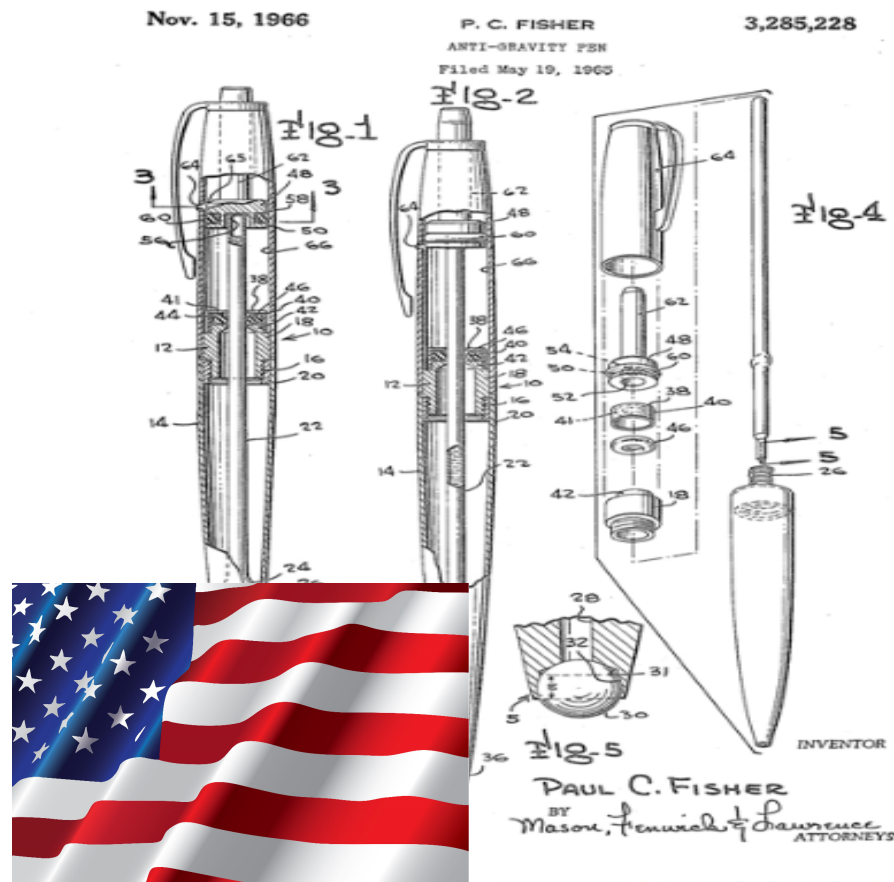
- Director of Strategy, Innovation and Transformation at V.Group
- Background in strategy, innovation and transformation in many companies
- Maritime experience in equipment manufacturing, services, ship management and offshore
- Round-the-World yachtsman. Grandfather sunk twice in Battle of Atlantic
- Passionate about clients and seafarers, innovation and collaboration

Global leader in marine support services

44,000 Seafarers **60** Offices **30** Countries **1,000** Vessels

- Leading provider of integrated services
- Market leader in tanker ship management
- Setting the market agenda
- High ethical standards and values

Blinded by science



New technologies ... and not so new



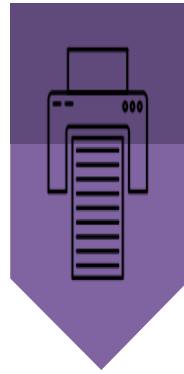
AI



Big Data



Block
chain



3D Printing



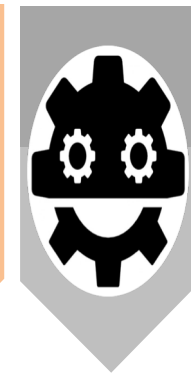
Autonomy



Drones



AR/VR



Robotics

Personal experiences ahead of work

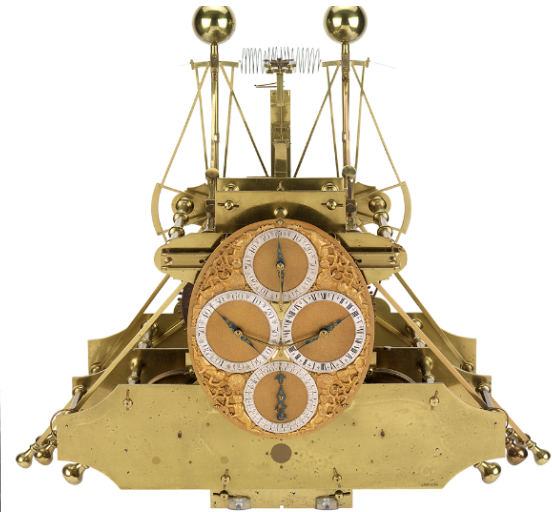


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More work to do on translating to work



Technology advances in shipping



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The mother of invention

Environmental efficiency

Ship intelligence

Fuel diversity

Electric ships and systems

Harsh environments

New business models

Ship design flexibility

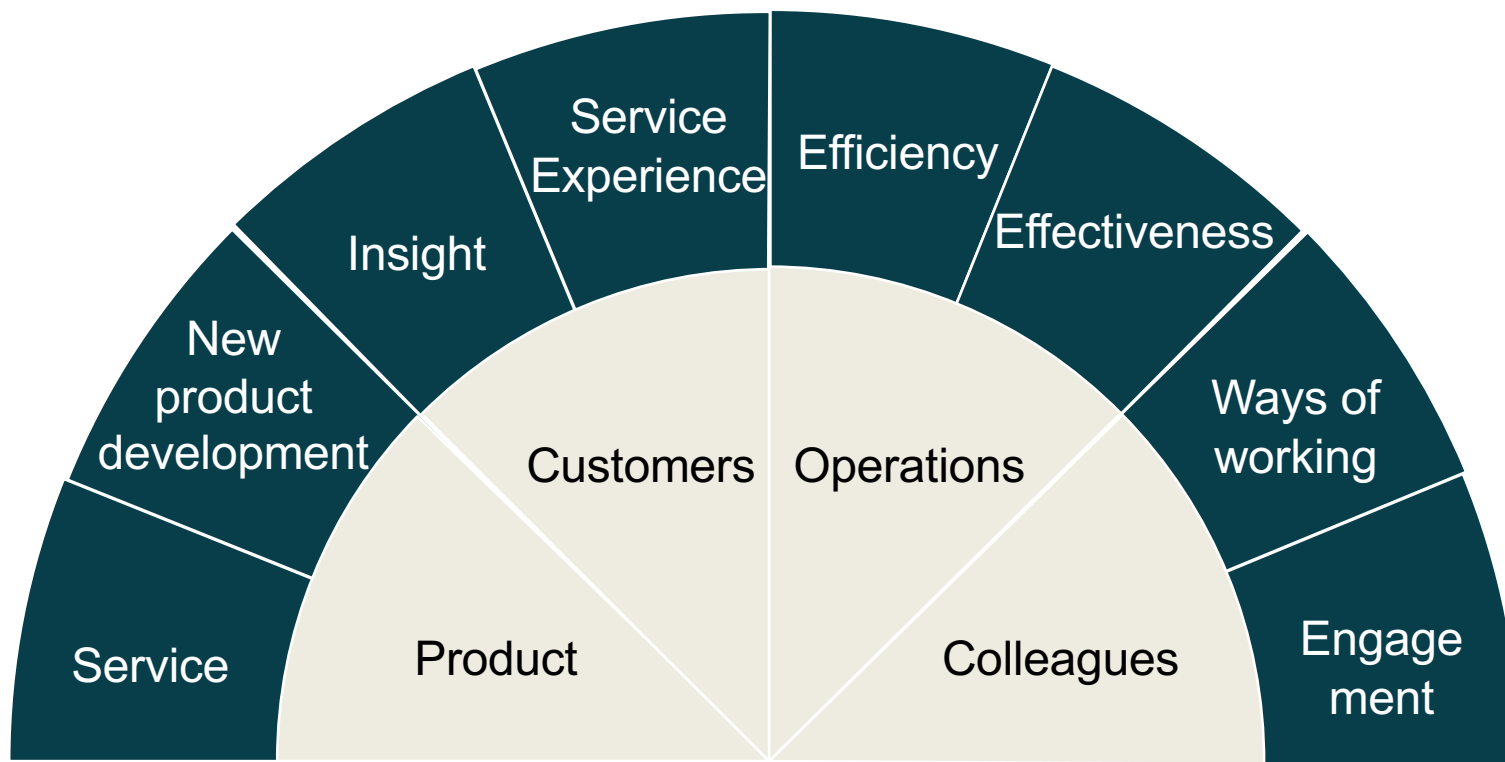
Automation

Connectivity and communication

AI, data, analytics



Technology, like all innovation, must drive value

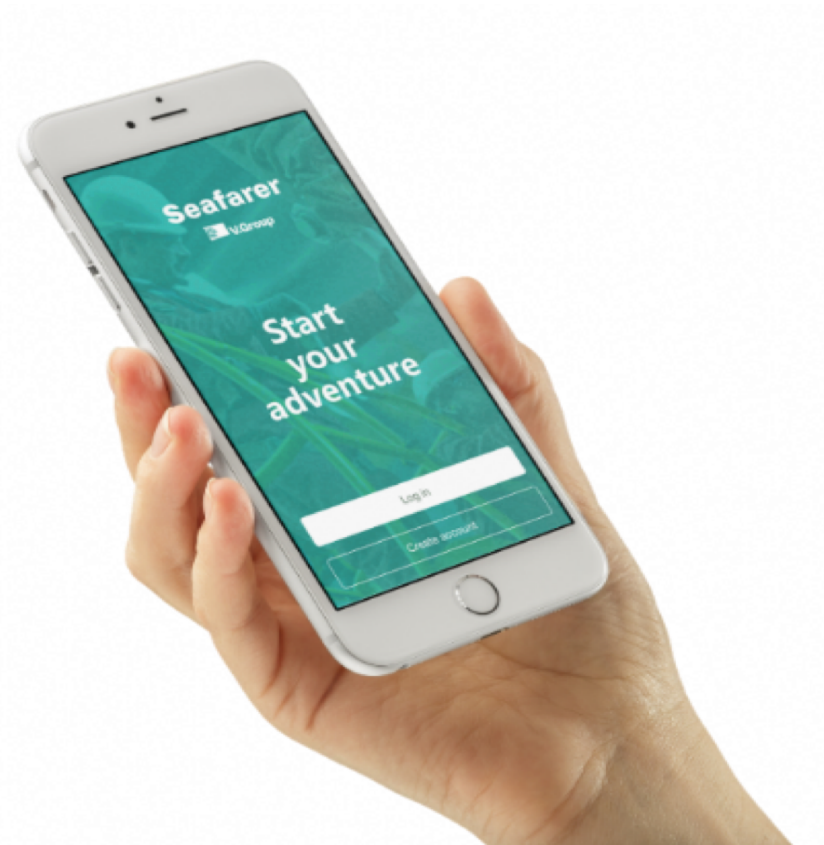


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Collaboration: the marine “ecosystem”

Investors	Charterers	Owners	Supporting services
Ship builders	Ship yards	Engine manufacturers	Crewing companies
Equipment manufacturers	Ship managers	Insurers	Seafarers
Ship design	Ports	Regulators	Technology companies
Start-ups	Consumers	Interest groups	Classification societies
Flag	Training providers	Supply chain	...
Vessel types, geographies, jurisdictions			

Technology in Crewing





V.Group



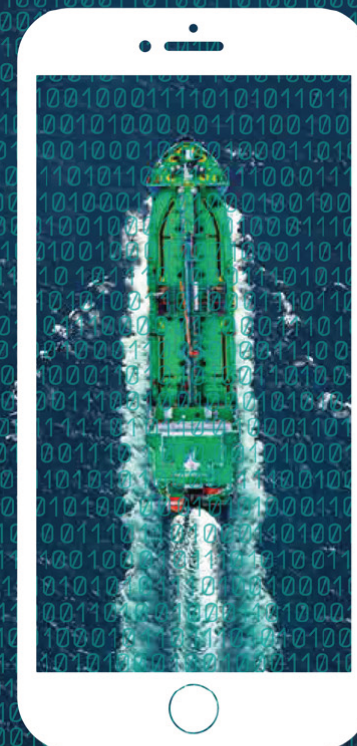
ShipSure

The marine digital platform

group

DECIDE WITH DATA MANAGE WITH INSIGHT

Real-time ship management
Your Data. Your Decisions. Anywhere.



SAFETY & COMPLIANCE | CREWING | PLANNED MAINTENANCE | PROCUREMENT | FINANCE

Challenging the way we do things



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The next “fleet cell of the future”



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Nothing new under the sun



Conclusion



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Questions

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THANK YOU