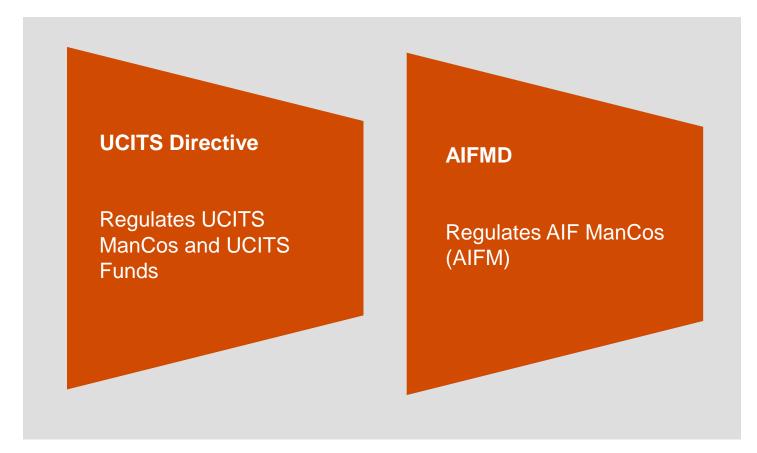
Alternative Investment Funds in Cyprus and the shipping industry

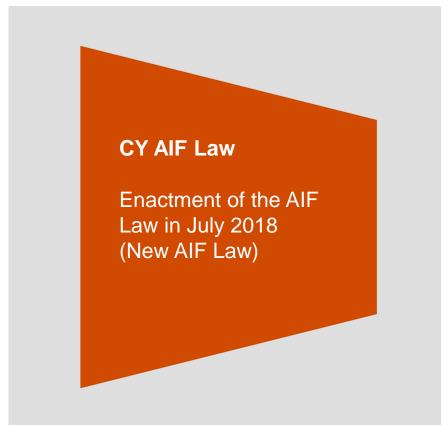
Andreas J. Yiasemides
Partner, In charge of Fund Services
April 2019



A comprehensive and modern regulatory framework



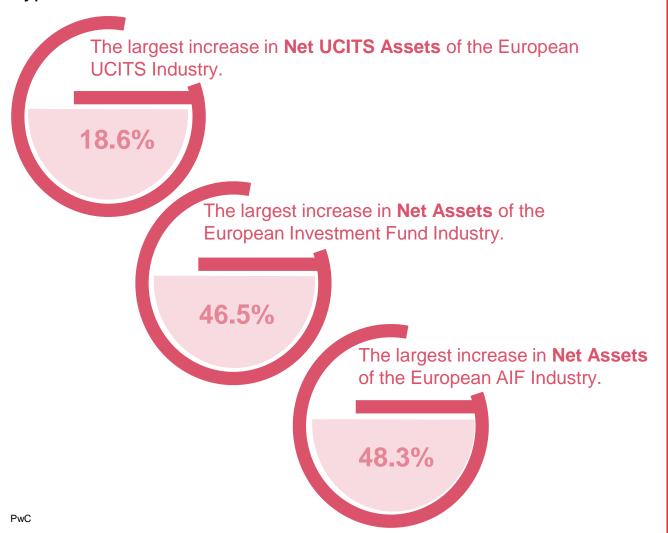




- Modernisation of the collective investment scheme law
- Flexible legal framework for AIFs
- Best practices for investor protection 2

Investment funds' growth

According to EFAMA Quarterly Statistical Release, during 2018, Cyprus recorded:



Net asset growth

Total Assets Under Management (AuM) from Cyprus are experiencing remarkable growth during the last 2 years.

Since 2016, the AuM increased by **133%**, from €2.7 bn to €6.3 bn.

As a vote of confidence to Cyprus and the Cyprus Fund Industry, Clearstream announced the eligibility of Cyprus domiciled funds on the Vestima platform.

Alternative shipping financing

Collective investment schemes as an alternative way of financing

1 Asset diversification – Different types of ships / Management of risk exposure.

2 Access to a plethora of investments.

3 Management by experienced professionals.

Investors' protection: regulation and supervision by a competent authority / Control functions-professionals involved.

5 Transparency.

6 Increased bargaining power vis-à-vis large scale projects.



Key benefits of Cyprus' shipping AIFs

New opportunities

 Access to high growth markets such as the Middle East, Israel, Asia.

Flexibility

- Any asset can be included in the investment strategy of the AIFs.
- Variety of structuring options / umbrella structure.

Transparency

- Frequent reports to the Regulator and the investors.
- Well regulated structures / control functions.

Low set-up and operational cost

 Easy and cost efficient to set up and maintain Cyprus funds compared to other jurisdictions.

Regulation / Modern legislation

- Legal system based on common law.
- New, modern and flexible legislation according to the new market realities and conditions.
- EU passporting regime.

Taxation

 Attractive tax system for funds and fund management companies.

Thank you

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