

# Global Trade meets Asian Finance

**MARINE**  
M O N E Y



**KOTAM**



**KMARIN**

## 7th Annual Marine Money Geneva Forum Tuesday, 28 May 2019

Prime Sponsor



Cocktail Sponsor



The Marshall Islands Registry  
[www.register-iri.com](http://www.register-iri.com)

Corporate Sponsors



招银金融租赁  
CMB Financial Leasing

**FPG AIM**

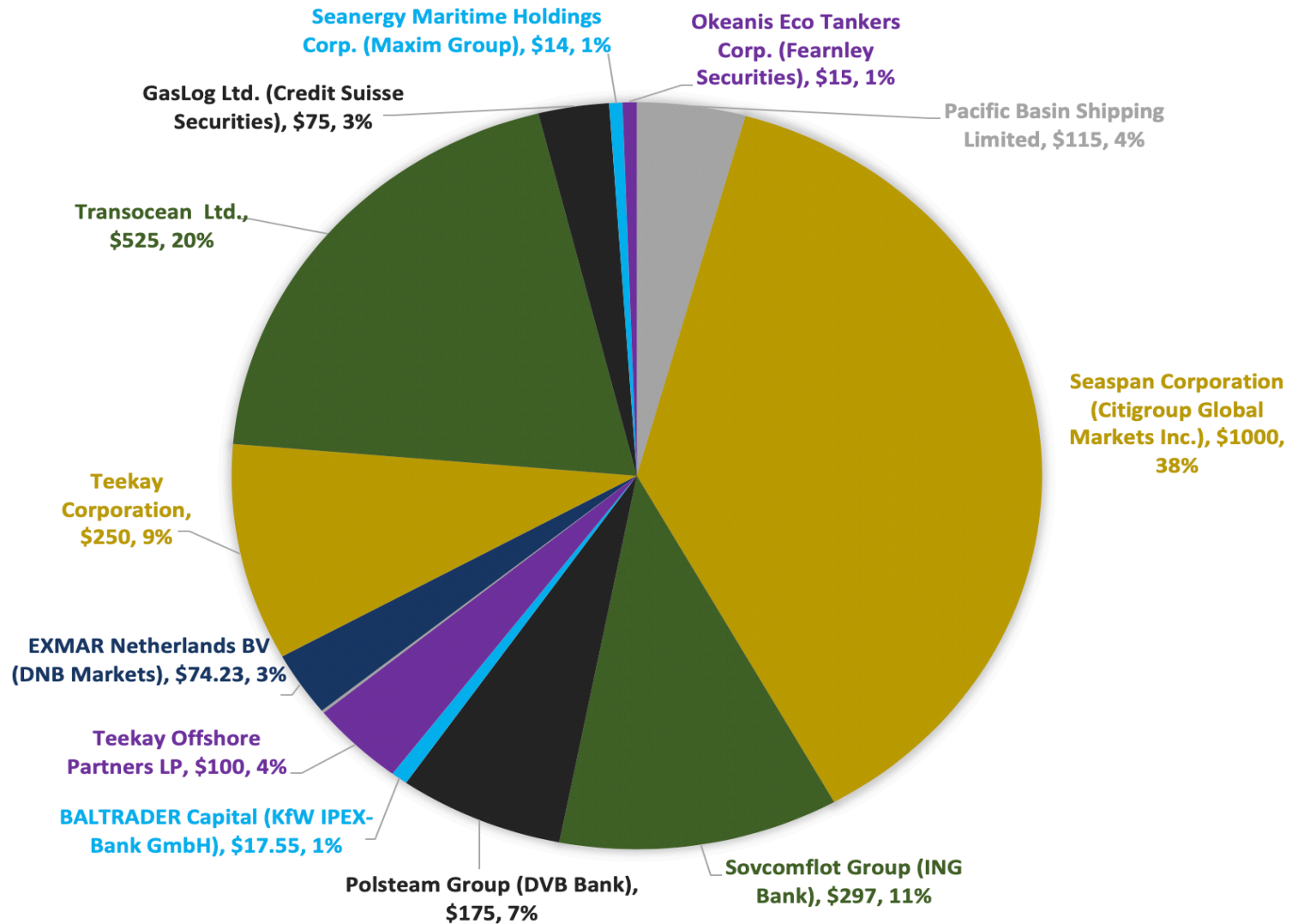


Trinity

[www.marinemoney.com](http://www.marinemoney.com)

# Marine Money Intel

## RECENT TRANSACTIONS (MUSD,% OF TOTAL VOLUME)



SOURCE: MARINE MONEY

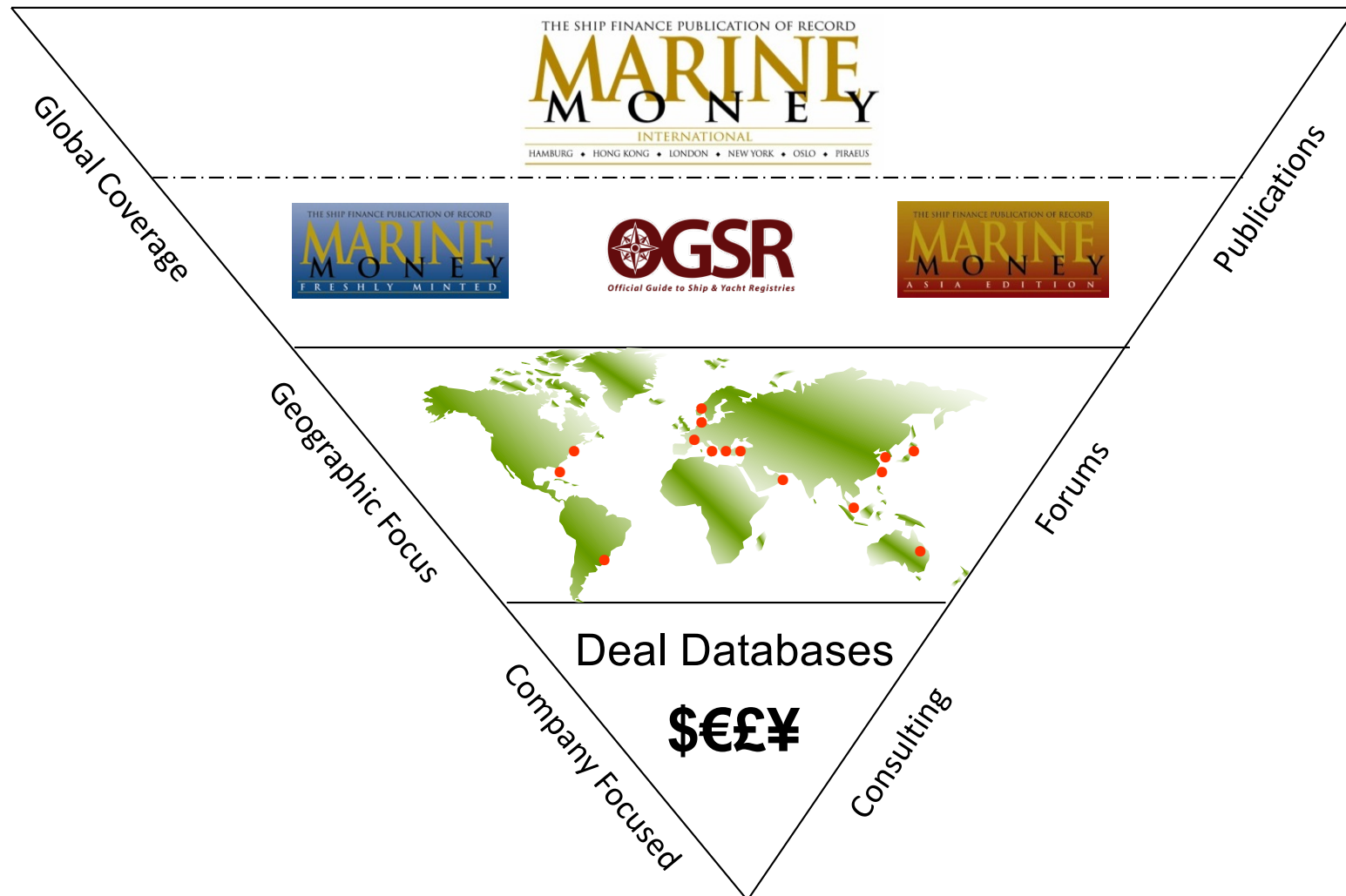


**Your Partner  
in Global Shipping and  
Offshore Finance Markets**



# Marine Money Business Model

A Commitment to the Industry's Success





**User Name: May2019**  
**Password: Houston2019**












[Search](#)
[Search](#)
MARINE MONEY  
SERVING SHIPPING AND OFFSHORE FINANCE
[Log In](#)
[Sign Up](#)

---

[Publications](#)
[Books](#)
[Events](#)
[Deal Database](#)
[Awards](#)
[About Us](#)

## Upcoming Forums

City	Type	
<input type="text" value="- Any -"/>	<input type="text" value="- Any -"/>	<input type="button" value="Search"/>
 <b>LONDON 2019</b>  LONDON  <i>January 23rd 2019</i> <i>The Dorchester, Park Lane</i>	 <b>HAMBURG 2019</b>  HAMBURG  <i>February 2nd 2019</i> <i>Grand Elysee</i>	 <b>SHANGHAI 2019</b>  SHANGHAI  <i>March 5-6 2019</i> <i>Ritz-Carlton Hotel, Pudong</i>
 <b>DUBAI 2019</b>  DUBAI  <i>March 14th 2019</i> <i>Emirates Towers, Dubai</i>	 <b>HONG KONG 2019</b>  HONG KONG  <i>April and 2019</i> <i>Renaissance Harbour View Hotel</i>	 <b>SINGAPORE 2019</b>  SINGAPORE  <i>April 9th 2019</i> <i>St. Regis Hotel</i>
 <b>CYPRUS 2019</b>  CYPRUS  <i>April 26th 2019</i> <i>Four Seasons Hotel, Limassol</i>	 <b>HOUSTON 2019</b>  HOUSTON  <i>May 8th 2019</i> <i>St. Regis Hotel</i>	 <b>GENEVA 2019</b>  GENEVA  <i>June 2019 TBA</i> <i>The President Wilson Hotel</i>

**THE 2019 MARINE MONEY ASIA EDITION**

### MARINE MONEY ASIA EDITION

#### ASIA KEEPING ACTIVE

**Marine Money Asia**

We aim to give you Asian shipping and finance market intelligence in a single, easily digestible document. We are here to tell you who is doing what and with whom. Who are the borrowers, the lenders, the yards, the buyers and sellers, the investors, the law firms and the brokers? Who are the players doing deals in the market today?

If you have ideas, news to tell us or if you want to contribute to Marine Money Asia, please contact Kevin Outters at [koutters@marinemoney.com](mailto:koutters@marinemoney.com) or [asia@marinemoney.com](mailto:asia@marinemoney.com) or call +65 6325 7867.

**Our Marine Money Asia events in the next weeks:**

**7th November – Marine Money Korea in Seoul – Grand Hyatt Hotel, Seoul**  
**20th November – Marine Money China in Beijing – St Regis Hotel, Beijing**

**Marine Money Asia in Greece**

Marine Money Asia was present at the 15th annual Marine Money Greek Ship Finance Forum which hosted close to 300 delegates and speakers at the Laxia Marriott Hotel in Athens on 15th October 2015.

The message from the day is a few fold! That we are over the world and the world economy and shipping markets look set to perform better in 2014 and the investment banks seem busy from now with less of many deals underway and closed.

The world economy need no longer be held back by a concern of deindustrialisation in the Eurozone or near zero growth in the U.S. The U.S. economy is doing well with projections of GDP growth of 3.2% in 2014 and Europe is enjoying back into positive growth of 1.3%. This can only be good for shipping with 75% of Asian exports heading for the U.S. and Europe with demand in those areas rising again.

supply is that the figures we see in various data bases are inaccurate and in fact the order book is quite manageable.

The banking panel remained the interest taken in private equity into shipping and entrance of major reefer banks from Australia and the U.S. The comment made that private equity follows high returns and whereas shipping may be favor of the month currently where other asset classes slump or show potential, it indeed when shipping valuations start to increase private equity will soon feel the exit. As we hear commonly at our conferences, good deals have a problem finding finance. It is the second tier clients who have to be more interested.

As a demonstration of how active the capital markets currently are for shipping three of the panellists could not make it to the conference. Two investment banks were asked to provide new CFOs and one bank's CEO was asked to demonstrate how active the capital markets currently are for shipping three of the panellists could not make it to the conference. Two investment banks were asked to provide new CFOs and one bank's CEO was asked to demonstrate how active the capital markets currently are for shipping three of the panellists could not make it to the conference.

# Marine Money Forums 2019

---



# Marine Money: Well Positioned

---

In an Evolving Marketplace



Today more than ever before

*Today*



**7<sup>th</sup> Annual**  
**Marine Money Geneva Forum**  
Tuesday, 28 May 2019

<b>12:15 – 13:15</b>	<b>Registration &amp; Welcome</b>
<b>13:15 – 17:00</b>	<b>Conference</b>
<b>17:00 – 19:00</b>	<b>Cocktail</b> <i>co-host: IRI / The Marshall Islands Registry</i>