

## ESCI & SHIP FINANCING Hamburg Ship Finance Forum 27 February 2020



#### **TOPICS**

- Defining ESG
- Investor perspective ratings taxonomy
- Access to green finance
- Case study





While the specifics vary by company, industry and geography, a common set of ESG factors are considered when evaluating opportunities, making decisions, managing investments and engaging with companies to seek improvements in business practices and disclosure.



#### **ENVIRONMENTAL**

Climate impact and GHG emissions, energy efficiency, air and water pollution, water scarcity, biodiversity and site restoration.



#### **SOCIAL**

Human rights, local community impact and employment, working conditions, health and safety, and anticorruption.



#### GOVERNANCE

Alignment of interests, executive compensation, board independence and composition, taxes and accountability.



## From activism to.....capitalism

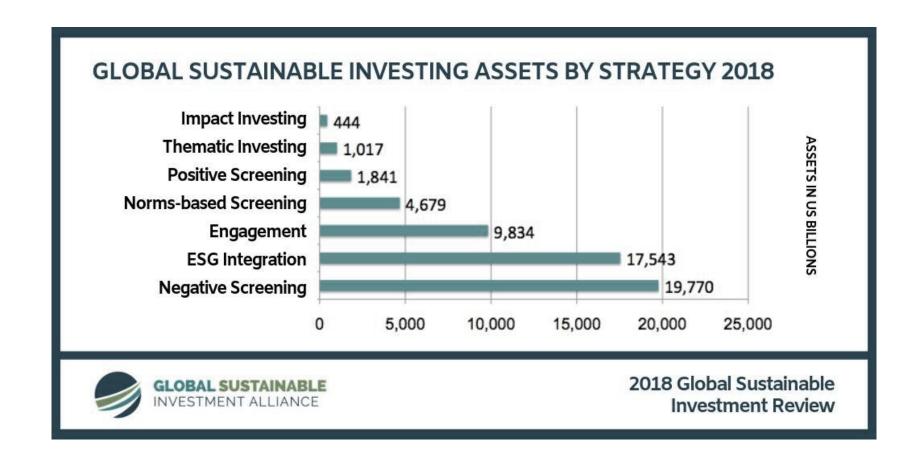




«Each company's prospects for growth are inextricable from its ability to operate sustainably and serve its full set of stakeholders.»











	2000	<u> </u>
Environmental (E)	Social (S)	Corporate Governance (G)
E1. GHG Emissions	S1. CEO Pay Ratio	G1. Board Diversity
E2. Emissions Intensity	S2. Gender Pay Ratio	G2. Board Independence
E3. Energy Usage	S3. Employee Turnover	G3. Incentivized Pay
E4. Energy Intensity	S4. Gender Diversity	G4. Collective Bargaining
E5. Energy Mix	S5. Temporary Worker Ratio	G5. Supplier Code of Conduct
E6. Water Usage	S6. Non-Discrimination	G6. Ethics & Anti-Corruption
E7. Environmental Operations	S7. Injury Rate	G7. Data Privacy
E8. Climate Oversight / Board	S8. Global Health & Safety	G8. ESG Reporting
E9. Climate Oversight / Management	S9. Child & Forced Labor	G9. Disclosure Practices
E10. Climate Risk Mitigation	S10. Human Rights	G10. External Assurance

Source: NASDAQ





A company that spends vast sums of money trying to address every conceivable environmental, social, and governance (ESG) issue will likely see its financial performance suffer; however, companies that focus on material issues tend to outperform those that don't.

- Harvard Business Review, 05/2019







## Ratings









However, there are some downsides:

- Do not use the same methodology
- Difficult to compare companies

... waiting for EU taxonomy:



## EU taxonomy

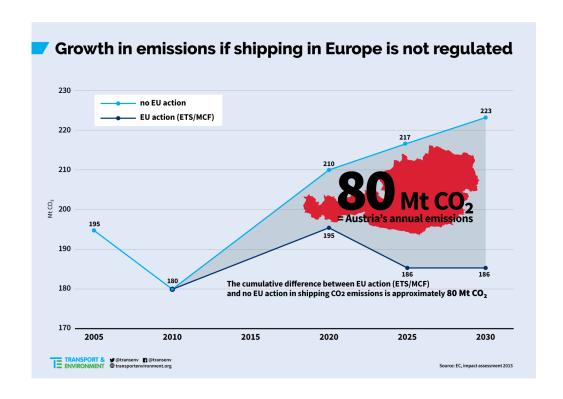
(...) an economic activity must contribute substantially to at least one environmental objective and do no significant harm to the other five, as well as meet minimum social safeguards

- 1) Climate change mitigation;
- 2) Climate change adaptation;
- 3) Sustainable use and protection of water and marine resources;
- Transition to a circular economy, waste prevention and recycling;
- 5) Pollution prevention and control;
- 6) Protection of healthy ecosystems.









"I don't see any sense in keeping on counting emissions but doing nothing to reduce them. Some environment committee colleagues agree on that point, even if the Commission is not too enthusiastic"

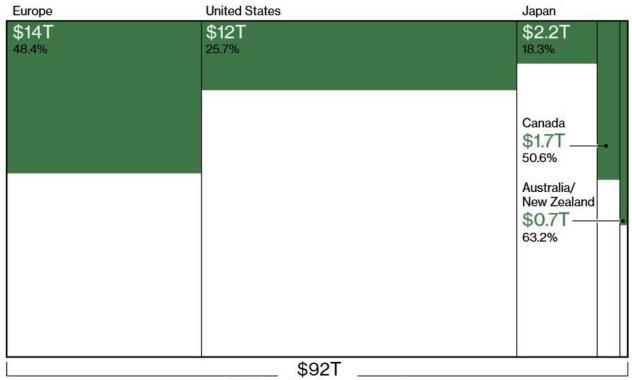
- MEP Jutta Paulus, 13 Feb 2020

## **ESG-marked** assets



#### Sustainable Assets Are a Big Deal

Share of total managed assets in 2018



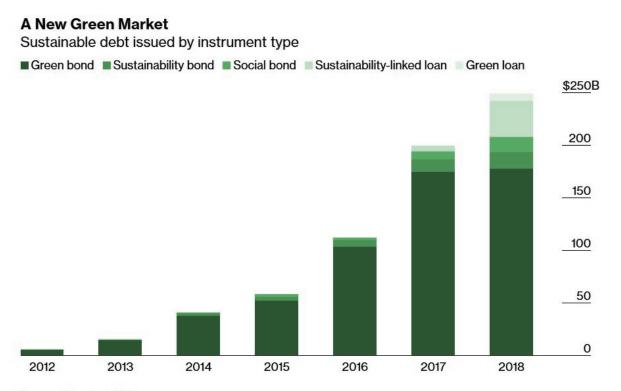
Total assets under management

Sustainable investing assets: **USD 30 trn** at the start of 2018

In Europe, these assets make up **48**% of total assets under management



## Opportunities: access to green finance



Source: BloombergNEF



Teekay Shuttle Tankers L.L.C. successfully placed USD 125 million senior unsecured Green Bond on OBX due October 2024.

The proceeds from the bond issue will be used to partially fund four E-Shuttle newbuilds currently under construction and with planned deliveries in 2019 and 2021.







With growing concern for climate change and the rollout of new regulations related to ESG in the shipping industry, investors and analysts increasingly request sustainability data to map related risks and opportunities

#### **Calls for industry:**

- Accountability and transparency
- ESG reporting adapted to financial markets
- Industry standardization
- Common targets and collaboration

#### **Contributions by companies:**

- Material ESG topics & financially material parameters
- Comparable data (quantitative)
- ESG management and governance structure
- Strategic positioning related to risks and opportunities
- Short- and long-term priorities



# In practice: SASB is becoming a leading reporting standard for the shipping industry

- SASB has developed a complete set of 77 industry-specific standards
- Identifies the minimum set of financially material sustainability topics and associated metrics for a typical company in an industry
- SASB has developed industry standards for Marine Transportation
- The materiality of sustainability factors is decisive for what a company should prioritize in its management and ESG reporting



## Select clients



































## Case Study: Frontline

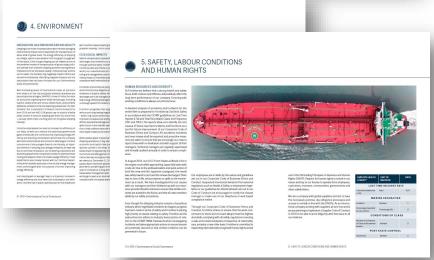




- → Table of key industry ESG topics
- Financially material parameters
- → Quantitative & comparable data

- Chapters covering key topics
- Governance structure
- ➤ SASB mgmt. standard & UN Global Compact





## **Publications**











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