



We're more than partners... we're family.

Streamlining Uniform Operations for a Rapidly Growing DSO

“Uniform Stores has saved me a lot of time and made it so our internal uniform program pretty much runs itself. It will make your life so much easier!”

Nicole Mitchell

Uniform Program Administrator, Pearl Street Dental Partners

Pearl Street Dental Partners, a rapidly expanding dental group with approximately 50 locations, required a scalable solution to manage their employee uniform program.

Prior to partnering with Uniform Stores, managing apparel across multiple regions threatened to become an administrative burden. By launching a customized, automated online uniform store, they successfully decentralized the ordering process while maintaining centralized budgetary control—resulting in a highly efficient, “hands-off” program that scales effortlessly with their growth.

Nicole said, “The hardest part on my end was to figure out budget and prep all the regional directors.”

The Challenge: Managing Growth Without Administrative Headache

As Pearl Street Dental Partners scaled toward 50+ locations, managing uniform procurement manually became increasingly complex. The organization faced a multi-layered challenge:

- **Regional Autonomy vs. Central Control:** Different regions needed the flexibility to organize their uniform selections to best fit their local practices, yet the corporate team needed to maintain oversight.
- **Budget Enforcement:** Equipping individual employees to order their own uniforms without exceeding their designated corporate allowance.
- **Time Constraints:** Avoiding a setup where a central administrator had to manually approve, track, and process every individual order.

The Solution: A Sophisticated, Automated Online Store

Pearl Street Dental Partners transitioned from their legacy vendor to our custom e-commerce uniform platform. Discovered via a Google search, the Uniform Stores solution was selected specifically for its technological sophistication and its ability to run autonomously once configured.

Key Implementation Features



Decentralized Ordering: Staff members can log in and directly order their own uniforms, eliminating the corporate middleman.



Built-in Budget Management: Budgets are pre-set within the platform, ensuring staff can only order within their approved spending limits.



Regional Customization: Regional Directors have the power to curate and organize store views so that the apparel options perfectly match the specific needs of their local practices.



Dedicated Account Management: A single point of contact provides reliable support whenever regional teams or administrators have questions.

The Results: A Program That Runs Itself

The transition to Uniform Stores yielded immediate operational improvements, transforming a potentially chaotic logistical hurdle into a smooth, automated process.

Feature	Impact on Pearl Street Dental Partners
Automation	The uniform program is now completely hands-off for the corporate team after the initial setup.
Time Savings	Drastically reduced hours spent on administrative oversight, data entry, and order tracking.
User Experience	The platform is highly streamlined and user-friendly for both regional management and field staff.

The Final Verdict

Uniform Stores enabled Pearl Street Dental Partners to easily and efficiently scale as they rapidly grow and add locations.

Our end-to-end solution is the perfect fit for geographically dispersed DSO groups, allowing them to streamline processes and cut the costs of managing uniforms orders.

[Click here](#) to learn more about the Uniform Stores platform, or scan this QR code to book a free Demo >

