



## United Way Miami Workforce Project Criteria and ISA Terms

### Eligibility Criteria

The United Way Miami Workforce Project is a student-friendly job training program designed to help people in Miami-Dade County fill the region's high-demand jobs and achieve economic mobility. This document outlines eligibility requirements for those looking to enroll in the Project. Learn more at [miamiworkforce.org](http://miamiworkforce.org).

Students must be a **Miami-Dade resident**:

**AND** meet **ONE** of the following criteria:

- Citizenship,
- Permanent residency, or
- DACA status within the United States.

**AND** must also meet **ONE** of the following:

- Income equal to or below \$34,000 annually within the last twelve (12) month period preceding their application for an ISA, or
- Recipient of public assistance benefits: SNAP, TANF, SSI, Medicaid, Housing Choice Voucher Program (Section 8), WIC, and/or EITC.

Preference will be given to students who identify as members of the priority population (veterans, people of color, single female heads of household).

### Requirements

When the student officially applies for the United Way Miami Workforce Project, Leif, the servicer, will run a hard credit check to confirm that the student does not meet either of the following financial knock-out criteria:


- The student has accounts in collection greater than \$5,000.
- The student is a debtor in an open bankruptcy proceeding.

### ISA Terms and Conditions

The United Way Miami Workforce Project uses an income share agreement (ISA), which is an education financing tool that allows students to attend a training program without any upfront cost. In return, the student agrees to pay back a portion of their income after graduation, for a set amount of time, as long as they are earning an agreed-upon yearly income.


<b>ISA Amount</b>	The value of the contract, representing program costs to be repaid by students. In this Project, the maximum ISA amount is \$13,900, which includes the total tuition amount (\$7,500) and the maximum living stipend amount (\$6,400). A student can originate an ISA for any amount up to \$13,900. The ISA amount will vary depending on the amount of living stipend a student needs and the amount of tuition they pay upfront.
<b>Minimum Income Threshold (MIT)</b>	The yearly income that a student must earn to owe payments on their ISA. Anytime the student's annual income exceeds this value, they owe monthly payments. Anytime the student's annual income falls below this value, they will not owe monthly payments. The MIT for this Project is \$35,000.
<b>Income Share Percentage</b>	The percentage of a student's income that they owe if they are earning above the MIT. The income share percentage for this Project is 8%.
<b>Payment Cap</b>	The maximum cumulative amount that a student will pay, as a multiple of the ISA amount. The payment cap in this Project is 1.5x, meaning that a student will never pay more than 1.5x the ISA amount.
<b>Payment Term</b>	The maximum length of time that a student will owe payments, after which payments will cease, regardless of how much the student has paid. The ISA maximum payment term in this Project is five years (60 months), and it decreases proportionally to the ISA amount. For example, if a student's ISA amount is \$7,500, this is 56% of the maximum ISA amount and therefore their payment term is 33 months.

## Example Student Repayment Scenarios

 **Student A**

Student A graduates from the program, **but never obtains employment greater than \$35K per year.**

At the end of five years, **Student A has paid \$0, and the contract is fulfilled.**


 **Student B**

Student B graduates from the program **and obtains a job that pays \$35K per year.**

Student B **pays \$233 per month (8% of the monthly salary), or \$2,796 per year.**

After two years, **Student B loses their job and stops making monthly payments.** They do not obtain another job making above \$35k per year.

At the end of five years, **Student B has paid \$5,592 and the contract is fulfilled.**

 **Student C**

Student C graduates from the program, **obtains a job that pays \$75K per year.**

Student C **pays \$500 per month (8% of the monthly salary), or \$6,000 per year.**

After three and a half years, **Student C has paid \$20,850, which is the payment cap (\$13,900 \* 1.5x), and the contract is fulfilled.**