

NYS Real Estate Salesperson Course - Course Syllabus-



RealEstateU®

Mission Statement

The mission of RealEstateU® is to provide practical, innovative, and quality online education for those seeking to enter into the real estate industry, and for existing practitioners seeking to renew their real estate license.

RealEstateU's courses consist of online video training, taught by experienced professionals, which are designed to satisfy the needs of the fast-paced, time-constrained real estate professional.

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SYLLABUS

Contact Information

If you have questions regarding the course material, please email the course instructor, Andrew Anic, at: instructor@realestateu.com

If you have questions regarding technical support, please email our support team at: support@realestateu.com

Your questions will be answered within 24 hours. Working hours are from 9am-5pm EST, Monday through Friday.

Please visit the [FAQ page](#) first and see if you can find the answers to your questions.

Refund Policy

The RealEstateU® online Real Estate Salesperson course is eligible for a refund within 30 days of purchase, and only if the student has NOT completed the course. All refunds are subject to a \$20 Administrative Fee. Any refunds by RealEstateU® can only be granted if the student purchased the course directly through the RealEstateU® website. Students looking to obtain a refund for courses purchased through Groupon and/or LivingSocial will have to contract Groupon and/or LivingSocial to obtain a refund in accordance with their refund policy.

Deadline

Students have 12 months to complete the course (including the proctored final exam).

This is mandated by the NYS Department of State. According to section 176.25 of Article 12-A NYS Real Property Law, "the student must successfully complete a distance learning course within 12 months of starting the program. This includes the passing of the school's final examination." After completing the course, a student will be allowed to access their course results for up to 6 months.

System Requirements

This course is meant to be viewed using Fire Fox (Mozilla), Google Chrome and Internet Explorer. Parts of this course might not display or function properly if viewed with other browsers.

Operating System	Processor	RAM
- Windows 7 - Windows Vista - Windows XP (SP 2+) Streaming video also supported on: - Mac OS X 10.1 or higher - Linux/Solaris distributions with Mozilla 1.4+ or Netscape 7.1+	At least 500Mhz Intel Pentium/Cleron Family or AMD K8/Athlon/Duron Family or compatible	256 MB RAM
Software	Connectivity	Display
Internet Explorer 8, 9, 10 or Mozilla Firefox 3.0+ with	Broadband (cable/DSL/T-1), Download speed 500K+	1024 x 768 minimum

- JavaScript Enabled - Windows Media Player 11.0+ - Adobe Acrobat 6.0+ - Flash Player 9.0+ or - Shockwave Player 10.0+ - Java 6.0+		
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Course Materials

NYS Real Estate Salesperson Course – Supporting Documents

This document includes all paperwork and diagrams reviewed throughout the course.

Course Structure

The course is divided into chapters/modules. The chapters comprise of lessons, which are each timed individually and locked in a sequence so you CANNOT skip ahead in the course.

Timers

Each lesson has a countdown timer that has to reach 0:00 before a "Mark Complete Lesson" button will become active.

The timer is located on the bottom left corner of each lesson page. Once the timer reaches 0:00 it will be replaced by the "Mark Lesson Complete" button. You MUST click on the "Mark Lesson Complete" button to unlock the next lesson in the course.

Please note that you will not be allowed to access the Final Unit until you have satisfied the necessary seat time for all of the other components of this course.

Section Completion

Completed lessons will automatically be marked with a green dot.

Course Menu

A. For those who use a computer

To navigate the course and go back to any previous lessons, you can use the course menu displayed on the left side of the screen.

B. For those who use a mobile device/ smartphone.

To navigate the course and go back to any previous lessons, you can scroll down where the course menu will displayed under the window you are operating in. Also the timer and "Mark Lesson Complete" button will be available at the very bottom of the screen.

Videos

The course contains many videos and they are all hosted on Vimeo, a very robust video hosting platform. If your videos are loading too slow, please check your internet connection and/or your browser.

Also, have in mind that the videos are playing in HD. If you are on a computer, you can click on the HD blue icon in the video's bottom right corner and switch off the HD feature.

Quizzes

Each chapter (except Chapter 12 and 13) has two activity quizzes at the end and one overall chapter quiz. You must complete each quiz in order to move forward in the courses.

Final Exam

The final exam is the last chapter in the course. You cannot reach that section unless you mark complete all the previous lessons.

Course Outline

Chapter 1 - License Law and Regulations
Chapter 2 - Law of Agency
Chapter 3.A - Legal Issues: Estates & Interests
Chapter 3.B - Legal Issues: Liens & Easements
Chapter 3.C - Legal Issues: Deeds
Chapter 3.D - Legal Issues: Title Closing & Costs
Chapter 4 - The Contract of Sales and Leases
Chapter 5 - Real Estate Finance
Chapter 6 - Land Use Regulations
Chapter 7.A - Construction Issues
Chapter 7.B - Environmental Issues
Chapter 8 - Valuation Process and Pricing Properties
Chapter 9 - Human Rights and Fair Housing
Chapter 10 - Real Estate Mathematics
Chapter 11 - Municipal Agencies
Chapter 12 - Property Insurance
Chapter 13 - Licensee Safety
Chapter 14 - Taxes and Assessments
Chapter 15 - Condominiums and Cooperative
Chapter 16 - Commercial and Investment Properties
Chapter 17 - Income Tax in Real Estate Transactions
Chapter 18 - Mortgage Brokerages
Chapter 19 - Property Management

Testing information

At the end of each chapter (except Chapter 12 and 13), you will be required to complete two activities and a Lesson Quiz. The activities must be fully answered correctly.

The passing grade for each quiz is 70%.

You can proceed to the next lesson only after the activities and quiz are completed.

Final Exam

After completing the online course (Chapter 1 - 19), you must complete the final exam.

New York State requires that this be a proctored, in-person exam. Please review the RealEstateU testing locations to schedule your exam.

Due to limited seating, it is strongly encouraged that you schedule your exam at least one week prior to completing the online portion of the course.

Proctoring fees vary per location.

The final exam is computer based and consists of 75 multiple choice questions. Students must answer at least 70% correctly to pass.

Results of the final exam and the Certificate of Completion will be issued immediately after completing the exam.

Course Completion

A student completes the course only after they have finished the online section of the course and passed the proctored final exam.

New York State Salesperson Exam

Please use the following link for more information regarding the New York State Real Estate Salesperson Exam procedures:

<https://dos.ny.gov/real-estate-salesperson>

For any questions regarding the NYS Salesperson Licensing Course
please write to us at: info@realestateu.com

To visit the site please click on the link below:

www.RealEstateU.com

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