



Elizabeth Pearce

Business Transformation, Operations,
Quality, Manufacturing and
Engineering

Profile

Elizabeth has extensive experience in a range of manufacturing industries including food and flavour manufacturing.

She is an experienced operations director with a track record of developing effective business structures. She incorporates a sound growth strategy with obtaining finance, planning progression and sound financial control and helps create of agile businesses through leadership risk assessments which in turn define key objectives and support the development of a strong operations management team. She has a great understanding of the requirements of governance in small manufacturing business and how to use it to support business growth.

Elizabeth was chair of Suffolk Institute of Directors. (January 2019)

Qualifications and Experience

- B.Sc. (Hons) Biochemistry, Salford University (1976-79)
- MBA Nottingham Trent University (1998-99)
- Whole Board Training – Institute of Directors (Business Link for Suffolk)
- Lead Assessor, British Standards Institute (1990)
- Fundamentals in Turnaround Management (2009) Minerva Training
- Role of Non-Executive Chairman – Institute of Directors (2018)
- Strategic Selling or Acquiring a Business – Institute of Directors (2018)

Some of Elizabeth's Projects

Client: Award winning manufacturer and supplier of specialist flavours and food ingredients

Sector: Food and Drink

Specialism: Strategy, Human Resources, Finance

Brief:

- To work with the business's CEO to develop a strategic plan and obtain finance to support long term growth

Outcomes:

- Obtained £250,000 funding for growth
- Established documented strategic plan
- Implemented 3 year rolling financials (P&L, Balance Sheet and cashflows) monitored quarterly
- Established key objectives, KPIs and annual review of performance for the business to support the plan

Client: Food Manufacturing
Sector: Food and Drink
Specialism: Operations and Strategic

Brief:

- To implement a business wide quality management systems and gain appropriate certification

Outcomes:

- Gained registration to ISO9000:2015 defining all policies, procedures and processes.
- Gained registration to British Retail Consortium Global Food Standard (BRC) - double A grade achieved (this is an internationally recognised quality management standard for food sector)
- Implemented Business continuity plan (including scenario for pandemic)
- Implemented continuous improvement programme providing further training for the directors and full team

Client: Food Manufacturing
Sector: Food and Drink
Specialism: Operational

Brief:

- To restructure the business to create an operations management that would free up the CEO and build a platform for future growth

Outcomes:

- Worked with the CEO to structure an operations team that took full control of day to day operations and relieved directors from detailed operational activity
- Implemented planned progression plans and defined responsibilities and personal development plans for each member of the team
- Achieved cross departmental functionality achieved with each team member understanding the workings of all aspects of the company
- Made the team responsible for product recall including working on live exercises with customers