



Irwell

INSURANCE COMPANY LIMITED

Legal expenses and commercial
liability protection for small business

Who is **Irwell Insurance**?

You might not know our name yet, but we've been providing legal expenses and commercial liability protection to UK SMEs since 1994.

Irwell has been a secret success story, supporting the insurance needs of clients of the award-winning Peninsula group.

Now we've decided to open up our expertise to the wider MGA market, still from our central Manchester base.

Our products will continue to help thousands of businesses in dealing with issues arising from a wide range of personal and commercial legal disputes, including employment issues, health and safety matters and tax investigations.

We also provide more tailored legal expenses products and risk management solutions for managing general agents.

Why become an **Irwell partner**?

- Specialist knowledge of legal expenses and liability markets
- Highly experienced team
- Strong heritage - established in 1994
- Financial stability - AM Best B++ Good
- Flexible approach to meeting MGA needs
- UK-based



Financial **stability**

We are already AM Best B++ (Good) rated for financial strength and Issuer Credit Rated “bbb” (Good).

With a strong solvency ratio, deep credit availability and exacting governance procedures, we offer robust financial stability and a safe pair of hands.

Meet **the team**

Our senior management team are well-known and experienced professionals in the industry.

Giles Reading CEO

A legal expenses industry stalwart, Giles has worked for many of the industry’s leading providers including Zurich and AmTrust Europe.

As Managing Director at MGA TIW Solutions and then Head of Legal Expenses at Geo Underwriting, he understands the challenges facing the intermediary channel and the importance of a flexible approach to product development.

John Cowell Senior Class Underwriter

John is a well-known underwriting professional, with 30 years’ experience and a market-leading reputation in liability. Having worked in senior roles managing delegated facilities in both the UK and overseas, he is focused on delivering products that meet the needs of our coverholders and their clients.

Doing things **differently**

We already provide a range of legal expenses and liability products – but our ambition for growth is rooted in a new and exciting approach to product development.

We believe a fresh take on risk management can add significant value, helping our MGA partners to carve out a profitable niche for themselves as customer-centric innovators, while supporting a drive towards claims reduction for our customers.

We are uniquely positioned through our partnerships to offer much more than standard cover, leveraging expertise in synergistic areas to make our products – and our partners – stand out.

Watch this space!



What we offer

Before-the-event legal expenses

As one of the UK's leading specialist legal expenses insurance providers, we've been helping businesses defend and pursue their rights since 1994.

Our legal expenses products cover both individuals and businesses and will pay for the legal costs associated with a wide variety of legal disputes.

- Commercial legal expenses
- Employment dispute protection
- Family legal protection
- Landlord legal expenses and rent protection
- Tax fee protection insurance

Commercial liability

Our liability insurance products protect businesses against accidental injury and property damage claims made by employees, clients or members of the public.

Cover will pay for the legal costs incurred in defending claims and will pay compensation if a business is found to be at fault.

- Employers' liability
- Public liability
- Product liability



“ I have had the pleasure of working with Irwell Insurance and have found their commitment to business and attention to service is stellar. I could not ask for a higher degree of professionalism and dedication to the support of business opportunities. ”

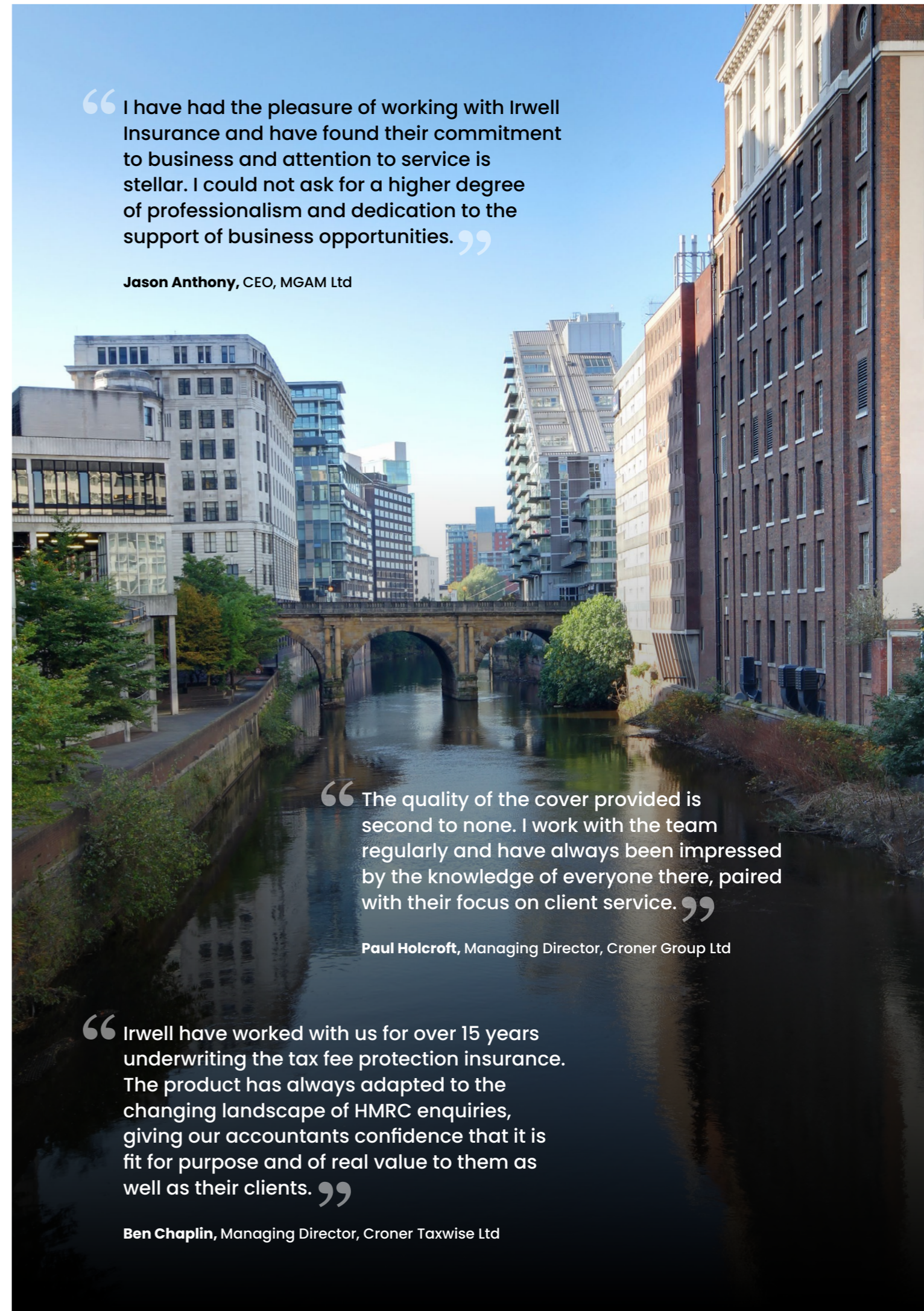
Jason Anthony, CEO, MGAM Ltd

“ The quality of the cover provided is second to none. I work with the team regularly and have always been impressed by the knowledge of everyone there, paired with their focus on client service. ”

Paul Holcroft, Managing Director, Croner Group Ltd

“ Irwell have worked with us for over 15 years underwriting the tax fee protection insurance. The product has always adapted to the changing landscape of HMRC enquiries, giving our accountants confidence that it is fit for purpose and of real value to them as well as their clients. ”

Ben Chaplin, Managing Director, Croner Taxwise Ltd





**Find out more about the business
benefits of becoming an Irwell partner.**

Tel: **0344 892 0165**

Email: **info@irwell.co.uk**

www.irwell.co.uk

Irwell Insurance Company Limited
2 Cheetham Hill Road, Manchester, M4 4FB

Irwell Insurance Company Limited.

Registration Number 02887406. Authorised by the Prudential Regulation Authority (PRA) and regulated by the Financial Conduct Authority (FCA) and the PRA to conduct general insurance business.

PRA Registration No. 202897

