







Water Financial Plan & Rate Study

May 26, 2015







May 26, 2015

Mid-Peninsula Water District 3 Dairy Lane Belmont, CA 94002

Attn: Tammy Rudock, General Manager

Re: Water Financial Plan & Rate Study

Bartle Wells Associates is pleased to submit the attached *Water Financial Plan & Rate Study*. The study develops long-term financial projections and calculates new water rates designed to equitably recover the costs of providing service. The recommended rates are designed to meet the District's operational and capital funding needs, comply with legal requirements, and be fair to all customers.

The proposed water rates incorporate both overall rate increases needed to meet the MPWD's funding needs as well as some modifications to the water rate structure designed to improve rate equity. Rate increases and some rate structure modifications are phased in gradually over five years to minimize the annual impact on District customers. The study also develops Water Shortage Emergency Rates designed to recover the District's cost of service and support financial stability during periods of water shortages and reduced water sales.

We enjoyed working with the District on this assignment and appreciate the cooperation and assistance received from MPWD staff throughout the project. Final recommendations were developed with substantial input from the project team and the Board of Directors. Please contact us anytime if you have questions about the recommendations in this report or other related issues.

Sincerely,

BARTLE WELLS ASSOCIATES

ale Hamollers

Alex T. Handlers, CIPMA Principal/Vice-President Catherine Tseng, CIPMA Senior Financial Analyst

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1 BACKGROUND & OBJECTIVES

1.1 Background

The Mid-Peninsula Water District (MPWD or District) provides water service to a population of approximately 27,000 in the City of Belmont and adjacent portions of the City of San Carlos, City of Redwood City, and unincorporated San Mateo County. The District's service area covers approximately 5 square miles. MPWD is located about 30 miles south of San Francisco in San Mateo County. MPWD was formed in 1929 as a County Water District and is governed by a five-member board of directors elected from five geographical divisions.

The District owns and operates a water distribution system that includes 9 pressure zones, 19 pumps, 11 water tanks, 20 water regulating valves, 790 fire hydrants and 94 miles of water mains. The District relies on imported water from the San Francisco Public Utility Commission (SFPUC) for 100% of the community's water supply. MPWD is a member of the Bay Area Water Supply and Conservation Agency (BAWSCA) which represents the collective interests of over 25 agencies that obtain water supply from the SFPUC.

Financially, the District relies primarily on revenues from water rates to fund the costs of providing service. As such, rates must be set at levels adequate to fund the costs of operating and maintaining the water system, pay for wholesale water supplied by the SFPUC, and fund necessary capital improvements to keep the water system in good operating condition. The District last conducted a water rate study in 2010 which recommended five-years of rate increases with the last increase going into effect on July 1, 2014.

1.2 Rate Study Objectives

In 2014, MPWD retained Bartle Wells Associates (BWA) to update the District's financial plan and water rate study. Key goals and objectives of the study include developing water rates that:

- Recover the costs of providing water service, including operating, capital, and water supply funding needs;
- Are fair and equitable to all customers;
- Are easy to understand and implement;
- Comply with the substantive cost-of-service requirements of the California Constitution, Article 13D, Section 6 (established by Proposition 218) and the general mandate of Article 10, Section 2 that prohibits the wasteful use of water;
- Support MPWD's long-term operational and financial stability.

This report summarizes key findings and recommendations for water rates over the next five years. Final recommendations were developed with input from the District and its Board of Directors. The full set of tables developing long-term financial projections and rate recommendations is included in the appendix to this report.

2 WATER RATES

2.1 Current & Historical Water Rates

MPWD has provided good financial stewardship by gradually raising rates in each of the past five years to recover the District's cost of providing water service. Table 1 shows a schedule of MPWD water rates since 2010/11.

Table 1. Historical & Current Water Rates

| | | July 1 | July 1 | July 1 | July 1 | July 1 | | | | | |
|---|---------------------------------------|----------------|------------------|--------------|---------|---------------|--|--|--|--|--|
| | | 2010 | 2011 | 2012 | 2013 | 2014 | | | | | |
| | lonthly Charges ased on meter size | | | | | | | | | | |
| Meter | Meter Ratio | | | | | | | | | | |
| 5/8" | 1.00 | \$13.30 | \$14.23 | \$15.51 | \$16.91 | \$18.43 | | | | | |
| 1" | 1.50 | 19.96 | 21.35 | 23.27 | 25.37 | 27.65 | | | | | |
| 1 1/2" | 2.50 | 33.26 | 35.58 | 38.79 | 42.28 | 46.08 | | | | | |
| 2" | 4.00 | 53.22 | 56.93 | 62.06 | 67.64 | 73.73 | | | | | |
| 3" | 6.00 | 79.83 | 85.40 | 93.09 | 101.47 | 110.59 | | | | | |
| 4" | 10.00 | 133.04 | 142.33 | 155.15 | 169.11 | 184.31 | | | | | |
| 6" | 25.00 | 332.61 | 355.83 | 387.87 | 422.78 | 460.79 | | | | | |
| Water Consumption Charges Billed based on monthly metered water use (\$/hcf)* | | | | | | | | | | | |
| | tial Rate Tiers | #0.40 | #0.05 | #0.50 | Φ0.05 | # 4.00 | | | | | |
| Tier 1 | 0 - 2 units | \$2.40 | \$3.25 | \$3.53 | \$3.85 | \$4.20 | | | | | |
| Tier 2 | 3 - 10 units | 4.60 | 5.00 | 5.44 | 5.93 | 6.46 | | | | | |
| Tier 3 | 11 - 25 units | 5.45 | 6.00 | 6.53 | 7.11 | 7.75 | | | | | |
| Tier 4 | 26 units & above | 6.15 | 7.00 | 7.61 | 8.30 | 9.04 | | | | | |
| Comme | rcial Rate Tiers | | | | | | | | | | |
| Tier 1 | 0 - 5 units | \$4.52 | \$4.52 | \$4.89 | \$5.33 | \$5.81 | | | | | |
| Tier 2 | 6 units & above | 4.84 | 5.25 | 5.71 | 6.22 | 6.78 | | | | | |
| * 1 hcf = | = one hundred cubic fe | et or approxim | ately 748 gallor | ns. | | | | | | | |

MPWD's water rates include two components:

A Fixed Monthly Charge that varies based on meter size. This charge is levied independent of
water use and recovers a portion of the District's fixed costs for providing service. The District
incurs a substantial amount of costs ensuring that water is available at all times to meet
customer needs on demand. The Fixed Monthly Charge varies by meter size, with larger meters
paying higher charges based on the increased capacity needs and demand placed on the water
system. MPWD's Fixed Monthly Charges were previously designed to recover 20% of total rate

revenues. However, due to a reduction in water sales, fixed charges currently generate roughly 23% of rate revenues. This percentage is substantially below the California Urban Water Conservation Council's Best Management Practice for retail water conservation pricing which targets fixed rate recovery at or below 30% of total rate revenues.

• Volumetric Water Consumption Charges billed based on metered water use. Single family residential customers are billed according to a 4-tiered inclining rate structure with water first billed in Tier 1 and subsequently billed in higher, more expensive, tiers as water use increases each billing period. All other customers, including commercial, institutional, and multi-family accounts, are billed according to a 2-tiered inclining rate structure. Water Consumption Charges are billed per hundred cubic feet (hcf), with 1 hcf equal to approximately 748 gallons of water. Consumption charges currently recover roughly a little under 75% of total rate revenues.

Figure 1 shows a history of monthly water bills for a single family residential customer with a 5/8" meters with different levels of water use. Average monthly use for a customer with median annual water consumption equates to 8 hcf per month, roughly 197 gallons per day. Roughly 60% of residential bills are at or below this level of water use.

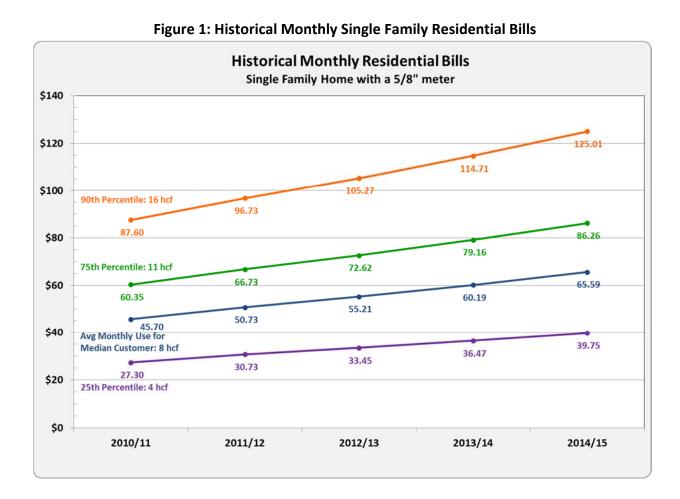


Figure 2 shows a survey of monthly regional water bills for a typical single family home with monthly water use of 9 hcf. MPWD's rates are in the middle range compared to other local and regional agencies. Many of these agencies obtain wholesale water from the SFPUC and will also be implementing rate increases over the next few years.

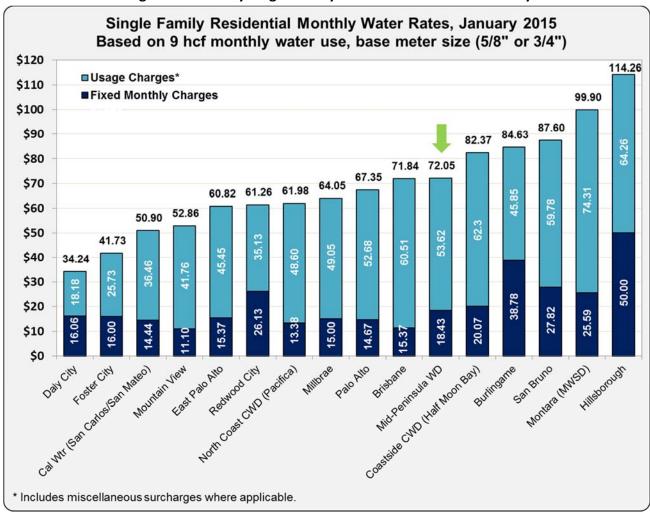


Figure 2: Monthly Single Family Residential Water Bill Survey

3 WATER ACCOUNTS, SUPPLY & DEMAND

3.1 Water Accounts

The District currently serves a population of approximately 27,000 residential and commercial customers in the City of Belmont and surrounding areas. MPWD provides service to approximately 7,900 accounts, roughly 90% of which are served by 5/8-inch water meters. The majority of the District's customers are residential customers.

Other Public **Meter Size** Residential **Apartment** Commercial Authority **Total** % of Total 5/8" 7.074 6.770 20 259 25 89.6% 330 61 86 18 495 6.3% 1 1/2" 27 48 48 20 1.8% 143 24 2" 3 64 57 148 1.9% 3" 0 5 5 4 14 0.2% 4" 0 4 5 4 13 0.2% 6" 2 0 1 2 <u>5</u> 0.1% Total 7,130 204 461 97 7,892 100.0% % of Total 90.3% 2.6% 5.8% 1.2% 100.0%

Table 2. Accounts by Customer Class & Meter Size

3.2 Water Consumption

Figure 3 illustrates historical water consumption since 2000. As shown on the chart, water sales decreased by roughly 20% over the past decade, and are projected to decrease by roughly an additional 12% in the current year.

California is experiencing one of the most serious droughts on record. On April 1, 2015 the Governor issued an Executive Order directing the State Water Resources Control Board (SWRCB) to implement mandatory water conservation regulations to reduce water usage by 25% statewide. To achieve these savings, the SWRCB adopted emergency regulations to set water conservation targets for communities around the State. Agencies that fail to achieve the required reductions could be subject to penalties of up to \$10,000 per day. Based on the State's draft cutback targets, MPWD will be required to reduce water demand by 20% from demand in calendar year 2013. The District is already more than half-way toward meeting this requirement.

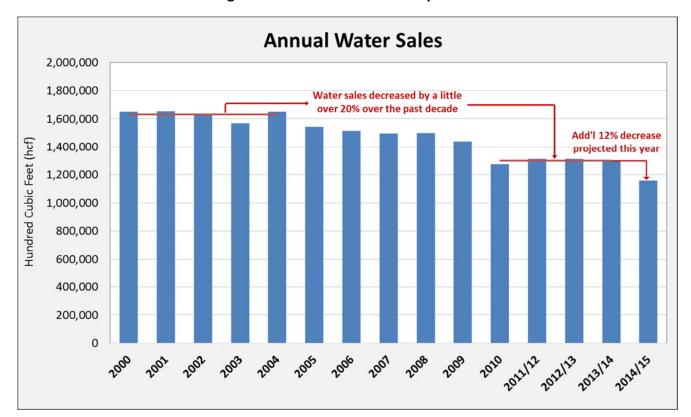


Figure 3: Annual Water Consumption

The District purchases 100% of its water supply from the SFPUC. MPWD's current annual Individual Supply Guarantee (ISG) from the SFPUC is 1,810,240 hcf per year. Since 2009, the District has on average purchased 1,432,000 hcf per year, roughly 79% of the SFPUC supply assurance. For 2014, MPWD purchased 1,279,000 hcf of water, equivalent to 71% of its supply assurance. Figure 4 shows a comparison of water purchases and water sales for the past 6 years.

The District's water supply from SFPUC is subject to limitation by a Water Shortage Allocation Plan which specifies how water will be allocated among the District and the other wholesale customers during a drought. The Tier 1 Plan describes how water is allocated between the City of San Francisco (to be delivered to its retail customers) and the wholesale customers collectively. The Tier 2 Plan, called the Drought Implementation Plan (DRIP), details how the wholesale customers' collective allocation is divided among the wholesale customers during a water supply shortage. The plan takes into consideration each agency's 3-year average winter use and their respective SFPUC supply assurance in order to determine each agency's allotment. BAWSCA manages the DRIP and developed a model to calculate allotments for each agency in the event that SFPUC declares a water-shortage. In the latest draft calculations for a system-wide shortage of 20%, MPWD's allotment is estimated at 1,414,500 hcf. If the SFPUC declares a shortage, the actual amount of water available to the City and the other wholesale customers would be determined at that time based upon projected demands and the total amount of water available system-wide.



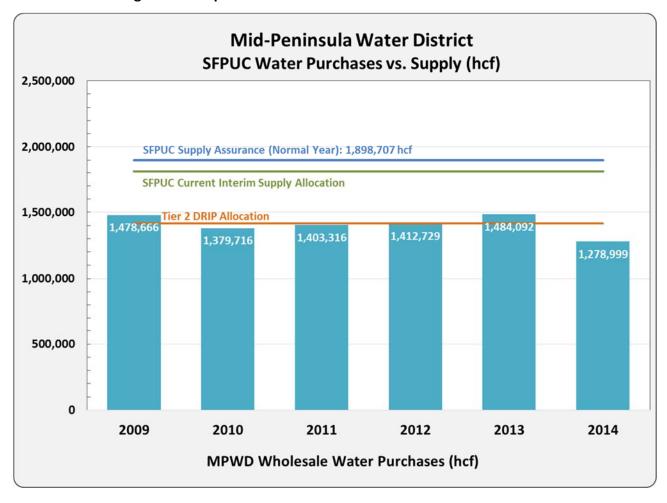


Figure 5 shows a breakdown of consumption by customer class. Single family residential customers consume about 60% of all water in the District, followed by commercial and apartments which each represent 17% of total consumption. Public authority customers account for the remainder or 6% of all use in the District.

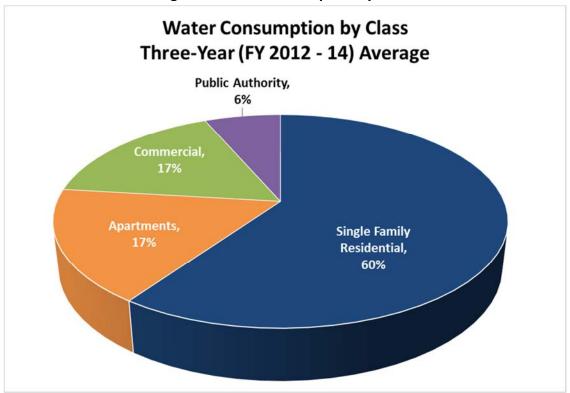


Figure 5: Water Consumption by Class

Figure 6 shows a distribution of single family residential bills ending in each rate tier along with the volume of water sales and consumption revenues within each tier.

Figure 6: Percentage of Single Family Residential Bills, Consumption, and Revenue by Tier

| | | S | ingle Family | Water Bills, Use | by Tier | | |
|--------|-------------|--------------|--------------|------------------|-------------|----------------|---------------|
| | | Bills Endi | ing in Tier | Water Use | e in Tier | Revenues at 0 | Current Rates |
| | | # | % | hcf | % | \$ | % |
| Tier 1 | 0 - 2 hcf | 7,758 | 9.1% | 166,994 | 21.4% | \$701,375 | 14.2% |
| Tier 2 | 3 - 10 hcf | 52,398 | 61.2% | 420,112 | 53.9% | 2,713,924 | 54.9% |
| Tier 3 | 11 - 25 hcf | 22,617 | 26.4% | 163,247 | 21.0% | 1,265,164 | 25.6% |
| Tier 4 | 26+ hcf | <u>2,895</u> | 3.4% | <u>28,774</u> | <u>3.7%</u> | <u>260,117</u> | <u>5.3%</u> |
| Total | | 85,668 | 100.0% | 779,127 | 100.0% | 4,940,580 | 100.0% |

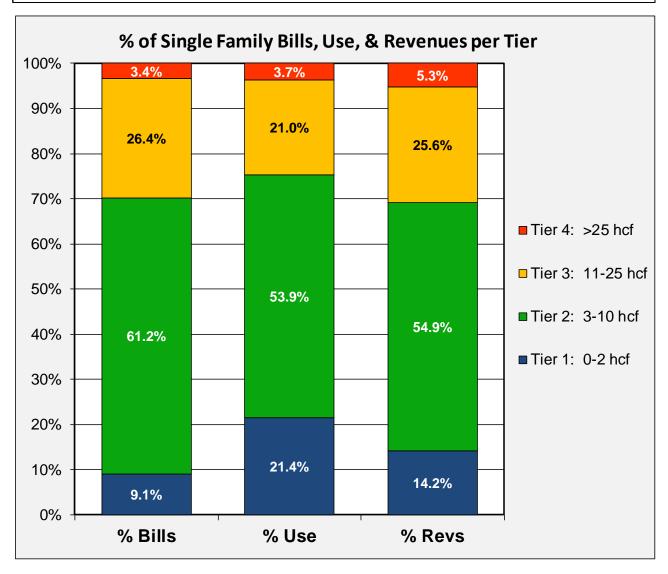


Figure 7 shows single family residential consumption by tier per month for fiscal year 2013/14. Water use roughly doubles in the hotter, drier summer months compared to wetter winter months. This is particularly so for use in the higher tiers.

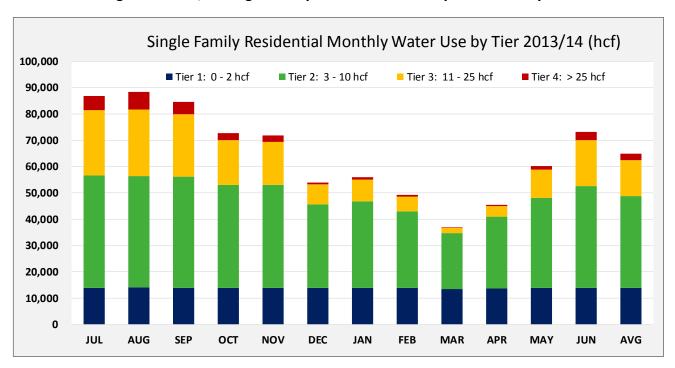


Figure 7: 2013/14 Single Family Residential Monthly Water Use by Tier

| | | JUL | AUG | SEP | ОСТ | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | TOTAL |
|--------|------------------|------------|------------|--------------|------------|--------|------------|------------|------------|------------|------------|------------|------------|--------------|
| Numbe | r of Bills by Ti | ier | | | | | | | | | | | | |
| Tier 1 | 0 - 2 hcf | 405 | 398 | 412 | 482 | 492 | 715 | 679 | 810 | 1,326 | 919 | 629 | 529 | 7,796 |
| Tier 2 | 3 - 10 hcf | 3,321 | 3,361 | 3,381 | 3,958 | 4,046 | 4,951 | 4,882 | 5,194 | 5,343 | 5,302 | 4,628 | 3,937 | 52,304 |
| Tier 3 | 11 - 25 hcf | 2,894 | 2,795 | 2,853 | 2,416 | 2,334 | 1,374 | 1,473 | 1,067 | 446 | 867 | 1,728 | 2,362 | 22,609 |
| Tier 4 | > 25 hcf | <u>515</u> | <u>581</u> | <u>489</u> | <u>279</u> | 263 | <u>95</u> | <u>101</u> | <u>64</u> | <u>20</u> | <u>47</u> | <u>150</u> | <u>307</u> | <u>2,911</u> |
| Total | | 7,135 | 7,135 | 7,135 | 7,135 | 7,135 | 7,135 | 7,135 | 7,135 | 7,135 | 7,135 | 7,135 | 7,135 | 85,620 |
| Water | Use in Tier | | | | | | | | | | | | | |
| Tier 1 | 0 - 2 hcf | 14,005 | 14,025 | 14,015 | 13,966 | 13,968 | 13,866 | 13,849 | 13,836 | 13,566 | 13,749 | 13,891 | 13,953 | 166,689 |
| Tier 2 | 3 - 10 hcf | 42,534 | 42,403 | 42,139 | 39,030 | 39,004 | 31,742 | 32,845 | 29,169 | 21,215 | 27,126 | 34,201 | 38,559 | 419,967 |
| Tier 3 | 11 - 25 hcf | 24,896 | 25,309 | 23,626 | 17,071 | 16,496 | 7,627 | 8,390 | 5,531 | 2,024 | 4,156 | 10,696 | 17,632 | 163,454 |
| Tier 4 | > 25 hcf | 5,291 | 6,538 | <u>4,811</u> | 2,588 | 2,356 | <u>785</u> | <u>843</u> | <u>607</u> | <u>205</u> | <u>480</u> | 1,382 | 3,131 | 29,017 |
| Total | | 86,726 | 88,275 | 84,591 | 72,655 | 71,824 | 54,020 | 55,927 | 49,143 | 37,010 | 45,511 | 60,170 | 73,275 | 779,127 |

Figure 8 shows single family residential consumption for bills representing different percentiles of use during each month. For example, the median single family bill (representing the mid-point with half of all bills at or above or at or below this level) was 5 hcf in February and March, but was twice as high at 10 hcf in the months of July through September.

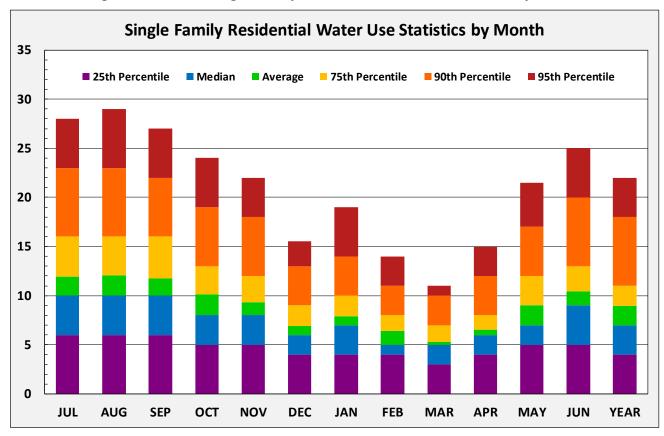


Figure 8: 2013/14 Single Family Residential Water Use Statistics by Month

| | JUL | AUG | SEP | ОСТ | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | ANNUAL |
|-------------------|-------------|---------|------------|-----------|-------|------|------|------|------|------|------|------|--------|
| 25th Percentile | 6.0 | 6.0 | 6.0 | 5.0 | 5.0 | 4.0 | 4.0 | 4.0 | 3.0 | 4.0 | 5.0 | 5.0 | 4.0 |
| Median | 10.0 | 10.0 | 10.0 | 8.0 | 8.0 | 6.0 | 7.0 | 5.0 | 5.0 | 6.0 | 7.0 | 9.0 | 7.0 |
| Average | 11.9 | 12.0 | 11.7 | 10.1 | 9.4 | 6.9 | 7.9 | 6.4 | 5.3 | 6.6 | 9.0 | 10.4 | 9.0 |
| 75th Percentile | 16.0 | 16.0 | 16.0 | 13.0 | 12.0 | 9.0 | 10.0 | 8.0 | 7.0 | 8.0 | 12.0 | 13.0 | 11.0 |
| 90th Percentile | 23.0 | 23.0 | 22.0 | 19.0 | 18.0 | 13.0 | 14.0 | 11.0 | 10.0 | 12.0 | 17.0 | 20.0 | 18.0 |
| 95th Percentile | 28.0 | 29.0 | 27.0 | 24.0 | 22.0 | 15.5 | 19.0 | 14.0 | 11.0 | 15.0 | 21.5 | 25.0 | 22.0 |
| Average monthly u | use for a c | ustomer | with media | an annual | usage | | | | | | | | 7.9 |

Figure 9 shows a distribution of single family residential bills for each level of water use based on utility billing data from fiscal year 2013/14.

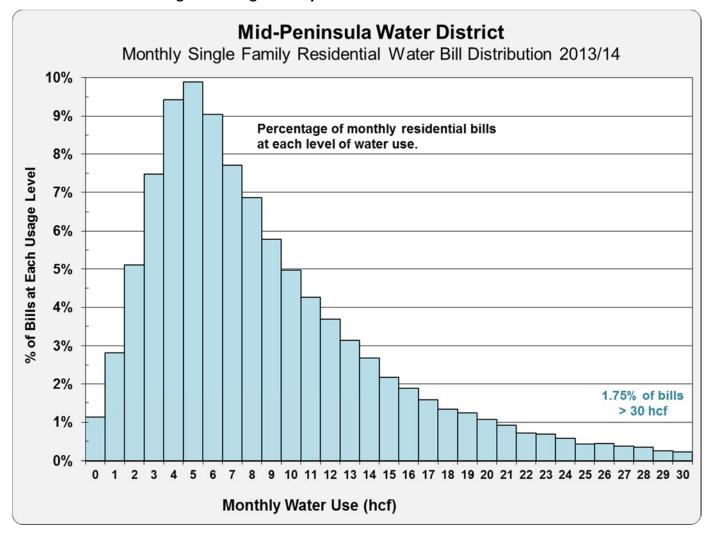


Figure 9: Single Family Residential Water Bill Distribution

4 LEGAL REQUIREMENTS & RATE METHODOLOGY

4.1 Constitutional Rate Requirements

The California Constitution includes two key articles that directly govern or impact the District's water rates: Article 10 and Article 13D. The water rates developed in this study were designed to comply with both of these constitutional mandates as well as various provisions of the California Water Code and Government Code that support and add further guidance for implementing these constitutional requirements. In accordance with the constitutional provisions, the proposed rates are designed to a) recover the District's cost of providing service, b) recover revenues in proportion to the cost for serving each customer, and c) promote conservation and discourage waste.

4.1.1 Article 10, Section 2

Article 10, Section 2 of the California Constitution was established by voter-approval in 1976 and requires public agencies to maximize the beneficial use of water, prevent waste, and encourage conservation. Section 2 states that:

It is hereby declared that because of the conditions prevailing in this State the general welfare requires that the water resources of the State be put to beneficial use to the fullest extent of which they are capable, and that the waste or unreasonable use or unreasonable method of use of water be prevented, and that the conservation of such waters is to be exercised with a view to the reasonable and beneficial use thereof in the interest of the people and for the public welfare.

4.1.2 Article 13D, Section 6

Proposition 218 was adopted by California voters in 1996 and added Articles 13C and 13D to the California Constitution. Article 13D, Section 6 governs property-related charges, which the California Supreme Court subsequently ruled includes ongoing utility System Charges such as water, sewer, and garbage rates. Article 13D, Section 6 establishes a) procedural requirements for imposing or increasing property-related charges, and b) substantive requirements for those charges. Article 13D also requires voter approval for new or increased property-related charges but exempts rates for water, sewer, and garbage service from this voting requirement if the appropriate procedure is followed.

The substantive requirements of Article 13D, Section 6 require JBWD's water rates to meet the following conditions:

 Revenues derived from the fee or charge shall not exceed the funds required to provide the property related service.

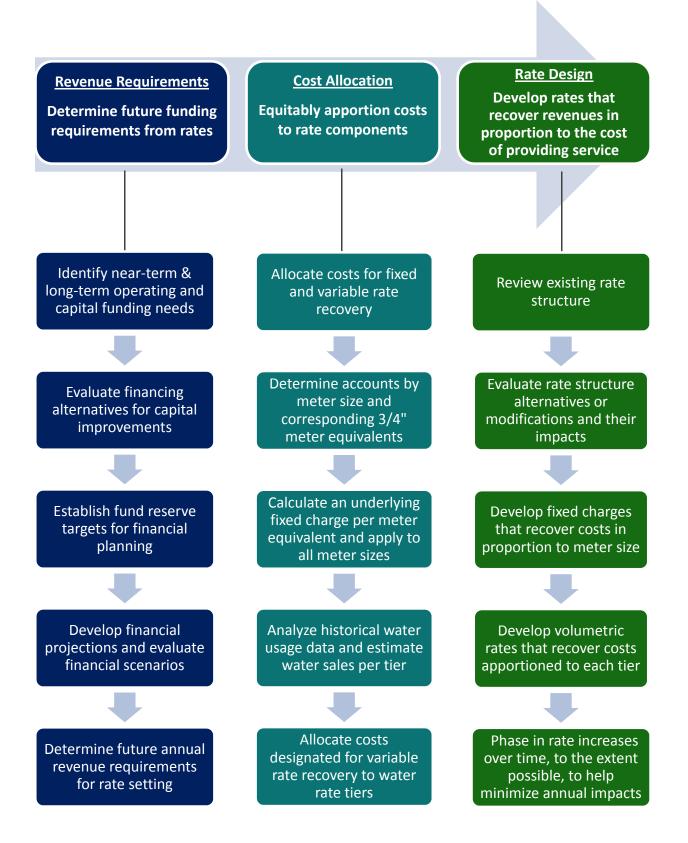
- 2) Revenues derived from the fee or charge shall not be used for any purpose other than that for which the fee or charge was imposed.
- 3) The amount of a fee or charge imposed upon any parcel or person as an incident of property ownership shall not exceed the proportional cost of the service attributable to the parcel.
- 4) No fee or charge may be imposed for a service unless that service is actually used by, or immediately available to, the owner of the property in question.
- 5) No fee or charge may be imposed for general governmental services, such as police or fire services, where the service is available to the public at large in substantially the same manner as it is to property owners.

Roughly two-thirds to three-quarters of public agencies in California, including MPWD, have adopted tiered water rates for purposes of encouraging conservation and dis-incentivizing high levels of water use, particularly for outdoor landscape irrigation. A recent appeals court decision in *Capistrano Taxpayers Association, Inc. v. City of San Juan Capistrano* clarified that tiered water rates are permissible provided they can be shown to reasonably reflect the cost of providing water service to each tier. The water rates derived in this report are based on a cost-of-service methodology that reasonably and equitably apportions costs to each of the District's water rate components and tiers.

4.2 Rate-Setting Methodology

The rates developed in this report use a straightforward methodology to establish an equitable system of fixed and variable charges that recover the cost of providing service and fairly apportion costs to each rate component. The general methodology used in this study is summarized on the diagram on the following page.

Cost of Service Rate-Setting Methodology



5 DISTRICT FINANCES & CASH FLOW PROJECTIONS

5.1 Financial Overview

MPWD is a financially self-supporting agency that relies primarily on revenues from water System Charges to fund the costs of providing service. Water rate revenues have historically accounted for approximately 93% of total annual revenues, with the remaining revenues coming from interest earnings, property taxes, lease revenues, capacity charges from new development, and other miscellaneous revenues. As such, water rates must be set at levels adequate to fund the costs of operating and maintaining the water system, pay for wholesale water supplied by the SFPUC, and fund necessary capital improvements to keep the water system in good operating condition.

Bartle Wells Associates conducted an independent evaluation of water enterprise finances. Key observations include:

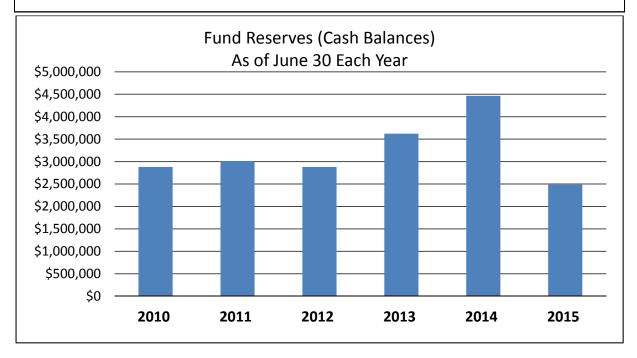
- The District currently has \$4.4 million in total capital, emergency and working capital (operating) fund reserves. However, the District anticipated drawing down fund reserves to a level of approximately \$2.5 million by the end of 2014/15.
- Actual consumption over the past 5 years has been lower than projected due to factors likely including the economy, District conservation efforts, and response to the current multi-year drought, which has resulted in lower water sales revenues.
- MPWD's average single family residential monthly residential water bill for a home using 9 hcf of water per month is in the middle range compared to other regional agencies.
- MPWD relies on imported water from the SFPUC for 100% of its supply. The SFPUC has doubled its wholesale water rates over the past five years and is planning to increase wholesale rates by an additional 61% over the next five years, including a proposed 28% increase effective July 1, 2015. Water purchases account for nearly 50% of all operating expenditures.
- The District's Capital Improvement Program identifies approximately \$33.4 million in infrastructure improvements to address existing deficiencies and rehabilitation/replacement needs for aging infrastructure. Annual capital funding needs are estimated at roughly \$2 million each year.
- The State is in the fourth year of severe drought. New State regulations require MPWD to reduce water demand by 20% from calendar year 2013 levels or face the prospect for fines.

5.2 Fund Reserves

Table 3 shows a history of fund reserves as of June 30 each year. Maintaining a prudent minimal level of fund reserves provides a financial cushion for dealing with unanticipated expenses, revenue shortfalls, and non-catastrophic emergency capital repairs.

Table 3. Historical, Current, & Projected Total Fund Reserves

| As of June 30 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--------------------|------------------|-----------------|----------------|-------------|-------------|-------------|
| | | | | | | Projected |
| Fund Reserves | \$2,879,560 | \$3,007,864 | \$2,879,560 | \$3,621,126 | \$4,465,380 | \$2,483,400 |
| | Estimated | Estimated | Estimated | Actual | Projected | Projected |
| Annual O&M | \$6,379,460 | \$6,342,000 | \$7,261,500 | 8,148,708 | 8,171,454 | 8,731,000 |
| % of O&M Costs | 45.1% | 47.4% | 39.7% | 44.4% | 54.6% | 28.4% |
| Days of O&M | 165 | 173 | 145 | 162 | 199 | 104 |
| | | | | | | |
| Source: Audited Fi | inancial Stateme | ents, Total Cas | h and Equivale | ents | | |



5.3 Financial Challenges

MPWD is facing a number of manageable financial challenges in upcoming years. Key drivers of future rate increases are summarized as below.

5.3.1 SFPUC Wholesale Water Rate Increases

MPWD currently relies on imported water from the SFPUC for 100% of the community's water supply. The SFPUC is in the process of completing a \$4.8 billion program of seismic upgrades and reliability enhancements to the aging Hetch Hetchy regional water system that delivers water to San Francisco and over 25 regional water agencies including MPWD. To help fund these upgrades, the SFPUC has doubled its wholesale water rates over the past 5 years and is planning to raise wholesale rates by over 60% in the next 5 years, including a proposed 28% SFPUC wholesale water rate increase effective July 1, 2015. Figure 9 shows historical and projected SFPUC wholesale water rates.

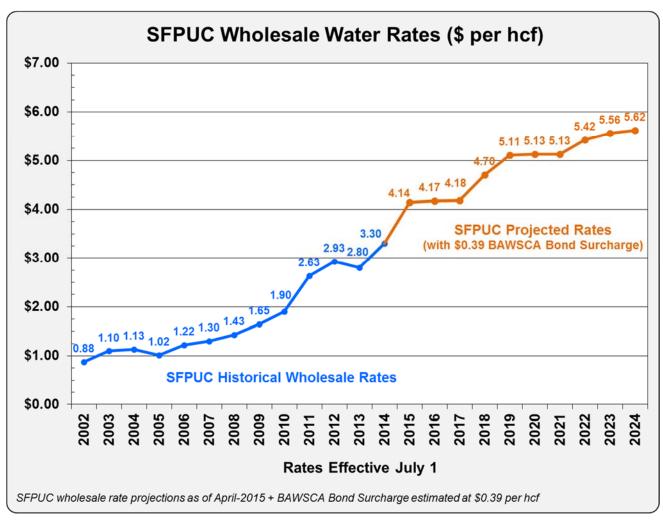


Figure 9: Historical & Projected SFPUC Wholesale Water Rates

5.3.2 Capital Improvement Plan

MPWD's Capital Improvement Plan identifies approximately \$33.4 million (current \$) of infrastructure needs to address existing system deficiencies, improve system reliability during periods of peak demand, and help fund the upgrade and replacement of aging and/or substandard water distribution pipelines as detailed on Table 4 on the following page. Based on input from the District engineer, the financial projections assume a phase in of capital funding from approximately \$1.5 million to \$2 million annually over the next three years.

5.3.3 Ongoing Cost Inflation

The District faces ongoing operating cost inflation due to annual increases in a range of expenses including staffing, utilities, insurance, supplies, etc. Small annual rate increases are generally needed to keep revenues aligned with cost inflation and prevent rates from falling behind the cost of providing service.

5.3.4 Decline in Water Sales

The District's revenues have been negatively impacted by a decline in water sales and corresponding water rate revenues. Revenues may be further impacted due to additional conservation and cutbacks in customer demand in upcoming years. Reduced water sales put upward pressure on rates but not necessarily water bills, since customers who cut back water use pay for fewer units of water.

Table 4. Capital Improvement Projects

| Project No. | Description | Total Cost (2014 \$) ¹ |
|-------------------|--|-----------------------------------|
| ZONE 3 | | |
| 15-09 | Dekoven Tank Utilization Project | \$1,005,000 |
| 15-10 | Notre Dame Avenue Loop Closure Project | 918,000 |
| 15-11 | Carmelita Avenue Water Main Improvement Project | 565,000 |
| 15-12 | Buena Vista Avenue Improvement Project | 525,000 |
| 15-13 | Monroe, Bellemonti, Coronet Avenue Water Mains Improvement Project | 1,408,000 |
| 15-14 | Mezes Avenue Water Main Improvement Project | 155,000 |
| 15-15 | Shirley Road Water Main Improvement Project | 287,000 |
| 15-16 | Williams Avenue, Ridge Road, Hillman Avenue Water Main Improvements Project | 1,046,000 |
| 15-17 | Monte Cresta Drive, Alhambra Drive Water Main Improvement Project | 978,000 |
| 15-18 | Pine Knoll Drive Water Main Improvement Project | 224,000 |
| 15-19 | Oak Knoll Drive Water Main Project | 583,000 |
| 15-20 | Thurm and Bettina Avenues Water Main Improvement Project | 480,000 |
| 15-21 | Lincoln, Monserat Avenues Water Main Improvement Project | 100,000 |
| 15-22 | Arhtur Avenue Water Main Improvement Project | 385,000 |
| 15-23 | Dekoven Tanks Structural and Seismic Evaluation | 55,000 |
| 15-24 | San Juan Boulevard Water Main Improvements Project | 257,000 |
| 15-25 | Lyons Avenue Extended Period Simulation - TBD | tbd |
| 15-26 | Cipriani Blvd Extended Period Simulation - TBD | tbd |
| | Total Zone 3 | 8,971,000 |
| ZONE 4 | | |
| 15-08 | Zone 4 Water Main Improvement Project | \$693,000 |
| 15 55 | Total Zone 4 | 693,000 |
| | | |
| ZONE 5 | | |
| 15-01 | Buckland / Shelford Avenue Improvement Project | \$92,000 |
| 15-02 | Courtland Road Water Main Improvement Project | 315,000 |
| 15-03 | Spring Lane Water Main Improvement Project | 126,000 |
| 15-04 | Rose Lane Water Main Improvement Project | 91,000 |
| 15-05 | Calwater Intertie | 152,000 |
| 15-06 | Zone 5 Fire Hydrant Upgrade Project | 115,000 |
| | Total Zone 5 | 891,000 |
| ZONE 6 | | |
| 15-07 | Zone 6 Water Main Improvement Project | \$174,000 |
| | Total Zone 6 | 174,000 |
| ZONE 9 | | |
| None | | |
| | Total Zone 9 | 0 |
| CURTOTAL 7 | ONES 3, 4, 5, 6, 9 (rounded) | Ć10 700 000 |
| Accounts/Sen | | \$10,700,000 2552 |
| • | | \$4,193 |
| Average Cost | per Account/Service | \$4,193 |
| ADDITIONAL 2 | 7ONES | |
| | ative cost estimates shown; actual costs for these zones are anticipated to be higher based on | initial engineering estimates. |
| ZONES 1, 2, 7 | , | agag commuted. |
| Accounts/Ser | | 5423 |
| | per Account/Service | \$4,193 |
| | | |
| SORTOTAL Z | ONES 1, 2, 7, 8 (rounded) | \$22,700,000 |
| | | |
| GRAND TOTA | L ALL ZONES | \$33,400,000 |

1 Source: Mid-Peninsula Water District Capital Improvement Program with Engineering Cost Estimates (2014 \$)

5.4 Water Enterprise Financial Projections

BWA developed long-term cash flow projections to determine MPWD's annual revenue requirements and project required water rate revenue increases. The financial projections incorporate the latest information available as well as a number of reasonable and slightly conservative assumptions developed with input from the District. Key assumptions include:

WATER SALES & PURCHASES

- Total water sales for 2014/15 are conservatively projected at 1,160,000 hcf based on year-to-date sales. This level of water sales is about 13% lower than the previous year.
- The volume of future SFPUC water purchases are estimated based on 1,160,000 hcf of water sales plus 7% for water losses.
- Future SFPUC wholesale water rates are based on the most-recent SFPUC rate projections from April 2015. SFPUC rates are projected to increase by over 60% over the next 5 years including a 28% rate increase adopted for 2015/16.

REVENUE PROJECTIONS

- Rate adjustments will go into effect July 1 of each year with the first rate adjustment effective July 1, 2015.
- Growth is conservatively estimated at 20 new single family homes or equivalents per year through 2017/18. Beginning in 2018/19 and continuing thereafter, the projections assume 10 new units per year.
- Water sales revenues are projected based on slightly-conservative estimates for the current fiscal year adjusted to account for projected rate increases.
- Interest earnings are projected based on the beginning fund balance projected each year and projected interest rates that gradually increase from 0.30% in 2014/15 to 1.0% in 2018/19.
- Property tax revenues are projected at \$245,000 for 2014/15 and are escalated by 3% per year.
- Lease rental revenues are based on current year estimates of \$238,000 and escalate at the annual rate of 3%.
- Capacity charge revenues are based on projected growth multiplied by the updated capacity charges.
- Other revenues are projected at roughly \$50,000 per year including fire System Charges, service line and installation charges, water demand offset charges, and temporary construction connection charges.

EXPENSE PROJECTIONS

- SFPUC Wholesale Water Purchases are estimated based on projected SFPUC wholesale purchases multiplied by projected wholesale rates.
- BAWSCA Bond Surcharges are based on the most recent BAWSCA estimates dated from April 2015 and include a true-up for the prior fiscal year. Future BAWSCA surcharges may vary depending on the District's share of total water use from all BAWSCA agencies.
- Operating and maintenance expenses are based on updated District estimates for 2014/15 and District projections for 2015/16.
- Future operating cost inflation is projected at 4% per year.
- Capital improvements are phased in from approximately \$1.5 million to \$2 million per year over the next three years.
- With the projected rate increases, the District is projected to maintain balanced budgets.

The table on the following page shows 10-year cash flow projections incorporating the assumptions described above. The rate projections shown on the table are designed to fund the District's cost of providing service while maintaining balances budgets and prudent minimal levels of fund reserves each year.

| | | Mid-Penin | insula Wat | ter Distric | sula Water District Cash Flow Projections | v Projectio | ns | | | |
|---|-------------|-------------|---------------------|--------------------|---|---------------------|---------------------|----------------------|---------------------|---------------------|
| | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 |
| Rate Adjustments Growth in Service Connections | %6 | 18% 20 | 6% | 6% | 6% | 6% | 3.5% | 3.5% | 3.5% | 3.5% |
| Water System Capacity Charge | \$1,450 | \$9,375 | \$9,560 | \$9,750 | \$9,950 | \$10,150 | \$10,350 | \$10,560 | \$10,770 | \$10,990 |
| Change in Water Sales | -13.00% | -4.40% | -1.02% | -1.02% | -1.02% | -1.02% | -0.60% | -0.60% | -0.60% | -0.60% |
| Change In Sales Revenues | -14.56% | 4.95% | -1.15% 4 007 700 | 4 096 F00 | 4 OZE 400 | -1.15% 4.064.400 | -0.67% 1 059 100 | -0.67% 4 OF 4 900 | -0.67% 1 045 500 | -0.67% 1 030 300 |
| SFPUC Water Supply (hcf) +7% | 1,160,000 | 1,109,000 | 1,174,500 | 1,000,300 | 1,073,400 | 1,064,400 | 1,036,100 | 1,051,600 | 1,043,300 | 1,039,300 |
| Reduction in Supply Since 2013 | -16.4% | -20.0% | -20.9% | -21.7% | -22.5% | -23.3% | -23.7% | -24.2% | -24.6% | -25.1% |
| SFPUC Rate per hcf | \$2.93 | \$3.75 | \$3.78 | \$3.79 | \$4.31 | \$4.72 | \$4.74 | \$4.90 | \$5.03 | \$5.17 |
| Interest Earnings Rate | 0.30% | 0.30% | 0.50% | 0.75% | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% | 1.0% |
| Cost Escalation | | t.0/0 | 1.0 | t.0/0: | t.0/0: | 9,0,4 | 4:0% | t.0/0: | 6/O.t | 6/O: † |
| Beginning Fund Balances | \$4,377,000 | \$2,483,000 | \$2,512,000 | \$2,778,000 | \$3,195,000 | \$3,322,000 | \$3,344,000 | \$3,498,000 | \$3,632,000 | \$3,781,000 |
| REVENUES | | | | | | | | | | |
| Monthly Service Charges | 2,050,000 | 2,420,000 | 2,654,000 | 2,879,000 | 3,103,000 | 3,294,000 | 3,414,000 | 3,538,000 | 3,667,000 | 3,801,000 |
| Water Sales | 6,570,000 | 8,229,000 | 8,620,000 | 8,933,000 | 9,248,000 | 9,564,000 | 9,832,000 | 10,108,000 | 10,392,000 | 10,684,000 |
| Subtotal Rate Revenues | 8,620,000 | 10,649,000 | 11,274,000 | 11,812,000 | 12,351,000 | 12,858,000 | 13,246,000 | 13,646,000 | 14,059,000 | 14,485,000 |
| Interest Revenue | 10,000 | 7,000 | 13,000 | 21,000 | 32,000 | 33,000 | 33,000 | 35,000 | 36,000 | 38,000 |
| | 238,000 | 248,000 | 255,000 | 263,000 | 271,000 | 279,000 | 287,000 | 296,000 | 305,000 | 314,000 |
| Property Taxes | 245,000 | 245,000 | 252,000 | 260,000 | 268,000 | 276,000 | 284,000 | 293,000 | 302,000 | 311,000 |
| Capacity Charges | 50,000 | 188,000 | 191,000 | 195,000 | 100,000 | 102,000 | 104,000 | 106,000 | 108,000 | 110,000 |
| Other/Miscellaneous Revenues | 34,400 | 79,000 | 20,000 | 52,000 | 54,000 | 26,000 | 58,000 | 60,000 | 62,000 | 64,000 |
| Total Revenues | 9,197,400 | 11,416,000 | 12,035,000 | 12,603,000 | 13,076,000 | 13,604,000 | 14,012,000 | 14,436,000 | 14,872,000 | 15,322,000 |
| EXPENSES | | | | | | | | | | |
| Operating & Maintenance | 70000 | 0 | 0000 | 000 | 600 | 4 | 000 | 000 | 400 | 000 |
| Personnel Costs | 2,470,000 | 2,659,000 | 2,765,000 | 2,876,000 | 2,991,000 | 3,111,000 | 3,235,000 | 3,364,000 | 3,499,000 | 3,639,000 |
| SFPUC Water Purchases | 3,737,000 | 4,550,000 | 4,540,000 | 4,506,000 | 5,060,000 | 5,476,000 | 5,467,000 | 5,614,000 | 5,727,000 | 5,850,000 |
| DAVVSCA BOILD SUICIBLISE Maintenance & Renair | 500,000 | 461,000 | 460,000 | 460,000 567,000 | 480,000 | 460,000 | 460,000 | 460,000 | 460,000 | 460,000 |
| Utilities | 330,000 | 344.000 | 358,000 | 372,000 | 387.000 | 402,000 | 418,000 | 435,000 | 452,000 | 470,000 |
| Professional Services | 536,000 | 591,000 | 615,000 | 640,000 | 666,000 | 693,000 | 721,000 | 750,000 | 780,000 | 811,000 |
| Wtr Conservation Prog & Rebates | 72,000 | 73,000 | 76,000 | 79,000 | 82,000 | 85,000 | 88,000 | 92,000 | 96,000 | 100,000 |
| Other Operating Costs | 586,000 | 615,000 | 640,000 | 000'999 | 693,000 | 721,000 | 750,000 | 780,000 | 811,000 | 843,000 |
| Subtotal | 8,731,000 | 9,817,000 | 10,019,000 | 10,186,000 | 10,949,000 | 11,582,000 | 11,798,000 | 12,180,000 | 12,537,000 | 12,913,000 |
| Capital Improvements | 2,360,000 | 1,570,000 | 1,750,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,060,000 | 2,122,000 | 2,186,000 | 2,252,000 |
| Total Expenses | 11,091,000 | 11,387,000 | 11,769,000 | 12,186,000 | 12,949,000 | 13,582,000 | 13,858,000 | 14,302,000 | 14,723,000 | 15,165,000 |
| Revenues Less Expenses | (1,893,600) | 29,000 | 266,000 | 417,000 | 127,000 | 22,000 | 154,000 | 134,000 | 149,000 | 157,000 |
| Ending Fund Balances | 2,483,400 | 2,512,000 | 2,778,000 | 3,195,000 | 3,322,000 | 3,344,000 | 3,498,000 | 3,632,000 | 3,781,000 | 3,938,000 |
| | | | | | | | | | | , |

Figure 10 shows a 10-year projection of expenses broken down by key categories as well as projected annual revenues.

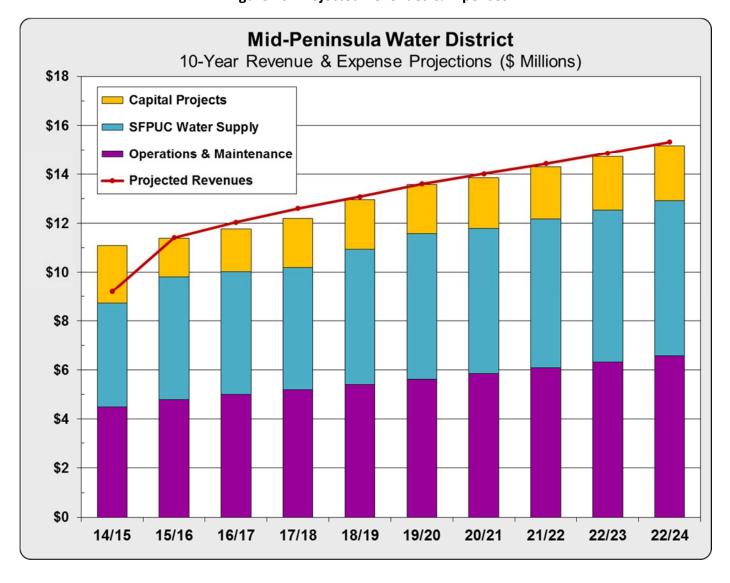


Figure 10: Projected Revenues & Expenses

5.5 Projected Rate Increases

Table 5 shows projected overall rate increases needed to meet the District's annual revenue requirements. The proposed rate increases are phased in as gradually as possible, but include a larger increase in 2015/16 due primarily to account for an adopted 28% increase in SFPUC wholesale water rates that is scheduled to become effective on July 1, 2015.

Table 5. Proposed Rate Adjustments

| | 2015/16 | 2016/17 | 2017/18 | 2018/19 | 2019/20 |
|-----------------------|---------|---------|---------|---------|---------|
| Overall Rate Increase | 18% | 6% | 6% | 6% | 6% |

Actual impacts to customers' monthly water bills will vary based on each customer's level of consumption due to minor modifications to the rate structure. Note that water consumption typically varies due to seasonal variations in weather and/or other factors. Hence a single customer could face a range of impacts throughout the year depending on their variations in monthly water use.

In future years, MPWD can re-evaluate its future rate and revenue requirements based on future updates of long-term financial projections. The District always has the flexibility to implement rates that are lower than those adopted pursuant to the Proposition 218 process. However, future rates cannot exceed levels adopted via the Proposition 218 process without going through the Proposition 218 process for any additional increases. Rates adopted pursuant to Proposition 218 process are essentially future rate caps.

6 RATE ANALYSIS

6.1 Rate Structure Modifications

The proposed rates developed in this report incorporate some relatively minor modifications to MPWD's rate structure designed to fairly apportion costs of service to all District customers in accordance with the substantive requirements of Article 13D, Section 6 of the California Constitution and reflect the policy preferences of the District and Board of Directors. Rate structure modifications are summarized as follows.

6.1.1 Fixed Meter Charge Modifications

The proposed rates incorporate the following modification to the MPWD's Fixed Charge:

• Increase Fixed Rate Revenue Recovery from 20% to 25% - The proposed Fixed Monthly Charges are designed to recover 25% of total rate revenues. The District's current Fixed Monthly Charges were originally designed to recover 20% of rate revenues. Due to recent decreases in water sales, fixed charges are currently estimated to generate a little over 23% of total rate revenues.

6.1.2 Consumption Charge Modifications

The proposed rates incorporate two modifications to MPWD's Water Consumption Charges. These modifications will result in a gradual increase in conservation incentive for single family residential customers at moderate to higher levels of water use. The proposed modifications include:

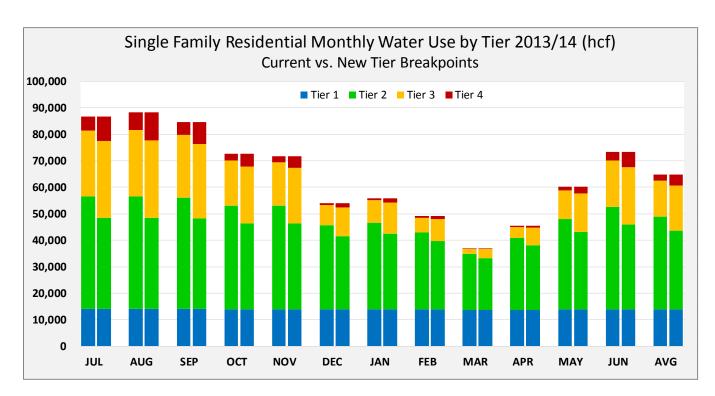
- Target Variable Rate Revenue Recovery at 75% of Total Rate Revenues Under the proposed rates, the percentage of rate revenues recovered from MPWD's consumption rates is targeted to recover 75% of total rate revenues.
- Revise Single Family Residential Tier Breakpoints Based on analysis of MPWD water consumption data and input from the District and the Board of Directors, small modifications to the single family residential tier breakpoints are proposed for Tiers 2, 3 and 4. These modifications reduce the tier breakpoints and are phased in over the next 2 years. The adjustments in the tier breakpoints better align the tier breakpoints with current single family residential consumption patterns. Table 6 shows the proposed phase in of modified tier breakpoints.

Table 6. Proposed Single Family Residential Tier Breakpoints

| | Current | July 1, 2015 | July 1, 2016 |
|--------|-------------|--------------|--------------|
| Tier 1 | 0 - 2 ccf | 0 - 2 ccf | 0 - 2 ccf |
| Tier 2 | 3 - 10 ccf | 3 - 9 ccf | 3 - 8 ccf |
| Tier 3 | 11 - 25 ccf | 10 - 22 ccf | 9 - 20 ccf |
| Tier 4 | >25 ccf | >22 ccf | >20 ccf |

Table 7 compares single family residential monthly consumption by tier for the current tier breakpoints and the proposed tier breakpoints for July 1, 2016.

Table 7. Single Family Residential Monthly Water Use by Tier: Current vs Proposed Tier Breakpoints



| | | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | TOTAL |
|--------|-----------------|------------|--------|--------------|--------|--------|------------|------------|------------|------------|------------|--------|--------------|---------|
| Water | Use in Tier: Cu | urrent Tie | rs | | | | | | | | | | | |
| Tier 1 | 0 - 2 hcf | 14,005 | 14,025 | 14,015 | 13,966 | 13,968 | 13,866 | 13,849 | 13,836 | 13,566 | 13,749 | 13,891 | 13,953 | 166,689 |
| Tier 2 | 3 - 10 hcf | 42,534 | 42,403 | 42,139 | 39,030 | 39,004 | 31,742 | 32,845 | 29,169 | 21,215 | 27,126 | 34,201 | 38,559 | 419,967 |
| Tier 3 | 11 - 25 hcf | 24,896 | 25,309 | 23,626 | 17,071 | 16,496 | 7,627 | 8,390 | 5,531 | 2,024 | 4,156 | 10,696 | 17,632 | 163,454 |
| Tier 4 | > 25 hcf | 5,291 | 6,538 | <u>4,811</u> | 2,588 | 2,356 | <u>785</u> | <u>843</u> | <u>607</u> | <u>205</u> | <u>480</u> | 1,382 | 3,131 | 29,017 |
| Total | | 86,726 | 88,275 | 84,591 | 72,655 | 71,824 | 54,020 | 55,927 | 49,143 | 37,010 | 45,511 | 60,170 | 73,275 | 779,127 |
| Water | Use in Tier: Re | evised Tie | rs | | | | | | | | | | | |
| Tier 1 | 0 - 2 hcf | 14,005 | 14,025 | 14,015 | 13,966 | 13,968 | 13,866 | 13,849 | 13,836 | 13,566 | 13,749 | 13,891 | 13,953 | 166,689 |
| Tier 2 | 3 - 8 hcf | 34,508 | 34,445 | 34,301 | 32,346 | 32,443 | 27,688 | 28,523 | 25,903 | 19,631 | 24,346 | 29,280 | 32,032 | 355,446 |
| Tier 3 | 9 - 20 hcf | 29,051 | 29,147 | 27,924 | 21,514 | 20,980 | 10,908 | 11,859 | 8,277 | 3,459 | 6,584 | 14,414 | 21,705 | 205,822 |
| Tier 4 | > 20 hcf | 9,162 | 10,658 | <u>8,351</u> | 4,829 | 4,433 | 1,558 | 1,696 | 1,127 | <u>354</u> | 832 | 2,585 | <u>5,585</u> | 51,170 |
| Total | | 86,726 | 88,275 | 84,591 | 72,655 | 71,824 | 54,020 | 55,927 | 49,143 | 37,010 | 45,511 | 60,170 | 73,275 | 779,127 |

6.2 Rate Derivation

The California Constitution does not give agencies leeway to arbitrarily set rates purely based on policy preferences. Instead, it provides agencies with flexibility to implement rates within a framework established by Articles 10 and 13D. Together, these Articles establish that rates should both a) discourage waste and encourage conservation of water, and b) not exceed the costs of service attributable to each parcel or customer.

In reality, many costs of providing service do not exclusively tie in to specific components of an agency's rate structure; some costs can be attributed to different components of an agency's rate structure based on a range of reasonable approaches. For example, costs for an agency's conservation program can reasonably be attributed and recovered via many approaches including from a) both fixed and variable charges, b) 100% from variable charges, c) on a pro-rata basis from all volumetric tiers, or d) from higher volumetric rate tiers. Likewise, costs for salaries, debt service, and capital improvements can reasonably be treated as a) fixed annual costs that should be recovered from fixed charges, b) costs related to providing water supply and system capacity to meet customer demand and therefore costs that should be recovered from variable rates based on each customer's water use, or c) costs that can be recovered by both fixed and variable rates, a middle-road approach. Furthermore, costs attributable to meeting peak demands can reasonably be allocated a) to all tiers, or b) to the higher tiers in recognition that higher tier water use accounts for a disproportionately higher share of peak demand and is the underlying driver of the need for sizing facilities to meet peak demands.

Ultimately, there is no single correct way to allocate or attribute costs. Hence, five similar agencies may have five different rate structures provided each agency can establish a reasonable cost basis for their own particular rate structure within the parameters of meeting the various requirements of the California Constitution.

While there is no single correct approach for cost attribution and rate-setting, BWA believes that costs should be allocated within a reasonable range that reflects both a) underlying cost causation, to the extent such causation can reasonably be determined or estimated, and b) the policy preferences of the agency within the parameters of having a reasonable cost basis. The rates developed in this report are designed to achieve the District's policy preferences while complying with the requirements of the California Constitution.

The following table shows a detailed cost recovery allocation supporting the proposed rates for fiscal year 2019/20. Rates in intervening years are phased in from current levels to the proposed levels calculated for 2019/20, in order to help minimize the annual impact due to rate structure modifications occurring in addition to overall rate increases.

- ➤ The proposed rates were developed based on reasonable and equitable allocations for cost recovery from the District's fixed charges and tiered quantity charges. Based on the allocations, fixed monthly charges will recover approximately 25% of total rate revenues and water quantity charges will recover roughly 75% of total rate revenues.
- Costs designated for recovery from the District's single family residential rate tiers are further allocated for recovery from each rate tier based on the following assumptions:
 - Costs proportionately attributable to all water use are allocated on a pro-rata basis to all
 water use. This results in each rate tier recovering a pro-rata share of costs based on the
 percentage of water consumed in each tier. For example, costs for SFPUC Water Purchases,
 the BAWSCA Bond Surcharge, and Utilities are allocated on a pro-rata basis to each unit of
 water.
 - The District's water system facilities are not designed to meet average demands, they are designed based on a number of factors including the need to meet peak demands. For example, water tanks are sized to meet fire flow requirements as well as max day demands. Pipelines also need to be sized to adequately meet both fire flow and max hour demands. Based on input from the District and its engineering consultant, roughly 15% to 25% of District facilities can reasonably be attributed to meeting peak demands. The cost allocations developed in the table assume 20% of facility costs are related to meeting peak demands.
 - Costs related to meeting peak demands are allocated more toward higher tiers in recognition that higher tier water use accounts for a disproportionately higher share of demand during peak use periods and therefore is the underlying driver of the need for sizing facilities to meet peak demands. Costs attributable to peak demands are attributed to 5% of Tier 2 water use, 40% of Tier 3 water use, and 60% of Tier 4 water use. No peak costs are allocated for cost recovery from Tier 1. These allocations are used to recover costs for the District's Conservation Program and 20% of the District's Capital Improvement Costs.
 - Many costs such as costs for operating and maintaining facilities are incurred providing service to meet both average demands and peak demands. The share of these costs allocated for variable revenue recovery are further allocated on a weighted basis with 80% of the costs allocated pro-rata to all water use and 20% allocated to meeting peak demands, in line with share of facilities required for meeting peak demands.

The District also receives various revenues that it uses to offset the revenue requirement from rates and thus reduce its rates to levels below the cost of service. Revenues from interest earnings and other customer-related revenues are allocated on a pro-rata basis to reduce the funding requirements from all water use. Revenues from external sources, including property taxes and lease revenues, are allocated 70% to single family residential use and 30% to all other water use, with the share of revenues allocated to single family use applied to offset the funding requirement from the Tier 1 rate. All single family residences benefit from the reduced Tier 1 rate because Tier 1 applies to the first two units of every customer's bill.

The water rates derived on the table provide a cost-nexus supporting the District's proposed water rates.

Mid-Peninsula Water District Water Cost Recovery Attribution

| | | | | | | SFR | All Other | Total | | SFR: | Tier 1 | Tier 2 | Tier 3 | Tier 4 Subtotal | ubtotal | | | | | • |
|--|--|---|---------------|---------------------------|----------------|------------------------------------|---------------------------------|---|-----------|-----------------|--|---------------------------------|--|--|--------------------------------------|-------------------|-------------------|--------------------|--------------------|-------------|
| VARIABLE COST RECOVERY ALLOCATION Number of Accounts % of Total Projected Water Use (hcf) A) Pro-Rata % of Water Use per Tier B) Peaking-Related Cost Recovery % of water Paying for Peak Facilities) C) Pro-Rata % x Peak Cost Recovery % (A x B) C) Pro-Rata % x Peak Weighting % (% of Total C) Adjusted Peak Weighting E) Weighted Pro-Rata & Peak Allocation 2019/20 Cost Recovery Fixed \$ v | LOCATION (% d Water Pay ery % (A x B) Veighting % (C cation | ing for Peak Facilitie % of Total C) Aq 80% 20% Cost Recovery | r Facilities) | ted Peak Weightin | og Variable \$ | 7,130 90.3% 590,458 55.4% | 762 9.7% 474,934 44.6% | 762 7,892 9,7% 474,934 1,085,392 44.6% | | · | 166,000 2 28.1% 0.0% 0.0% 0.0% 22.5% | 259,429 1 43.9% 5.0% 2.2% 38.1% | 000 259,429 131,402 33,627 59 1% 43.9% 22.3% 5.7% 10 0% 5.0% 40.0% 70.0% 0% 2.2% 8.9% 4.0% 1 0% 14.6% 59.0% 26.4% 10 5% 31.% 29.6% 9.8% 10 5RR Variable Cost Recovery Allocation | 33,627 5.7% 70.0% 4.0% 26.4% 9.8% | 590,458 100.0% 15.1% 100.0% | 3 | 1 | 1 | 3 | |
| | Expenses | Fixed % Var. % | Var. % | Recovery | Recovery | SFR % | Other % | SFR \$ | Other \$ | Alloc. | Tier 1 | Tier 2 | Tier 3 | Tier 4 Subtotal | ubtotal | Tier 1 | Tier 2 | Tier 3 | Tier 4 | Subtotal |
| TOTAL COST RECOVERY ALLOCATION Operating & Maintenance Personnel Costs \$3,111, | CATION \$3,111,000 | 20% | 20% | 1,555,500 | 1,555,500 | 55.4% | 44.6% | 862,084 | 693,416 | Single Far E | Single Family Residential Variable Rate Cost Recovery % E 22.5% 38.1% 29.6% 9.8% 100.0º | ntial Varia 38.1% | ble Rate C 29.6% | ost Recov 9.8% | ery % 100.0% | \$193,891 | \$328,128 | \$255,223 | \$84,842 | \$862,084 |
| SFPUC Water Purchases | 5,476,000 | %0 | 100% | 0 | 5,476,000 | 55.4% | 44.6% | 3,034,889 | 2,441,111 | ∢ | 28.1% | 43.9% | 22.3% | 2.7% | 100.0% | 853,222 | 1,333,437 | 675,390 | 172,839 | 3,034,889 |
| BAWSCA Bond Surcharge | 480,000 | %0 | 100% | 0 | 480,000 | 55.4% | 44.6% | 266,024 | 213,976 | ⋖ | 28.1% | 43.9% | 22.3% | 2.7% | 100.0% | 74,789 | 116,883 | 59,201 | 15,150 | 266,024 |
| Maintenance & Repair | 614,000 | 40% | %09 | 245,600 | 368,400 | 55.4% | 44.6% | 204,173 | 164,227 | Ш« | 22.5% | 38.1% | 29.6% | 9.8% | 100.0% | 45,921 | 77,713 | 60,446 | 20,094 | 204,173 |
| Utilities | 402,000 | % 6 | 100% | 0 046 | 402,000 | 55.4% | 44.6% | 222,795 | 179,205 | ∢ ⊔ | 28.1% | 43.9% | 22.3% | 2.7% | 100.0% | 62,636 | 97,889 | 49,581 | 12,688 | 222,795 |
| M/+ Concentration Broa 8 Bobaton | 000'569 | % % % | 20% | 346,500 | 346,500 | 55.4% | 44.6% | 192,036 | 154,464 | шс | 22.5% | 38.1% | 29.6% | 9.8% | 100.0% | 43,191 | 73,093 | 56,853 | 18,899 | 192,036 |
| Other Operating Costs | 000,622 | % o | 200% | 0 260 500 | 260 500 | 33.4% FF 4% | 44.0% | 100 705 | 369,76 | ח כ | 0.0% | 14.0% | 20.6% | 20.4% | 100.0% | 0 00 00 | 000,0 | 50,759 | 10,663 | 100 705 |
| Canital Improvements - 80% Base | 1 600 000 | % % 20 % | 20% | 800,000 | 800,000 | 55.4% | 44.6% | 443,473 | 356 627 | J 4 | 28.1% | 30 % 43.9% | 23.0% | 5.7% | 100 0% | 124 649 | 194 805 | 98,669 | 25,250 | 443 373 |
| Less Est Capacity Cha Revenues | (102,000) | 20% | 20% | (51,000) | (51,000) | 55.4% | 44.6% | (78.265) | (22,735) | < ⊲ | 28.1% | 43.9% | 20.3% | 5.7% | 100.0% | (7,946) | (12 419) | (06.29) | (1,610) | (28.265) |
| Capital Improvements - 20% Peak | 400,000 | %0 | 100% | 0 | 400,000 | 55.4% | 44.6% | 221,687 | 178,313 | . 0 | 0.0% | 14.6% | 29.0% | 26.4% | 100.0% | 0 | 32,284 | 130,817 | 58,585 | 221,687 |
| Transfer to Reserves | 22,000 | 32% | %59 | 7,700 | 14,300 | 55.4% | 44.6% | 7,925 | 6,375 | ⋖ | 28.1% | 43.9% | 22.3% | 2.7% | 100.0% | 2,228 | 3,482 | 1,764 | 451 | 7,925 |
| Subtotal | 13,502,000 | 24.2% | 75.8% | 3,264,800 | 10,237,200 | 55.4% | 44.6% | 5,673,625 | 4,563,575 | | | | | | | 1,437,517 | 2,328,202 | 1,468,603 | 439,303 | 5,673,625 |
| Less Interest & Misc Revenues Less Prop Tax & Lease Revenues | (89,000) | %0 | 100% | 0 0 | (89,000) | 55.4% | 30.0% | (49,325) | (39,675) | ∢ | 28.1% | 43.9% | 22.3% | 2.7% | 100.0% | (13,867) | (21,672) | (10,977) | (2,809) | (49,325) |
| Subtotal | (644,000) | %0:0 | 100.0% | 0 | (644,000) | %0.89 | 32.0% | (437,825) | (206,175) | | | | | | | (402,367) | (21,672) | (10,977) | (2,809) | (437,825) |
| Total Recoverable Costs | 12,858,000 | 25.4% | 74.6% | 3,264,800 | 9,593,200 | | | 5,235,800 | 4,357,400 | | 8.1% | 17.9% | 11.3% | 3.4% | 40.7% | 1,035,150 | 2,306,530 | 1,457,626 | 436,494 | 5,235,800 |
| RATE ESTIMATE 2019/20 | | | | | | | | | | | | | | | | | | | | |
| Recoverable Costs | | | | \$3,264,800 | | | | | | | | | | | | | | \$1,457,626 | \$436,494 | \$5,235,800 |
| Billing Units | | | S. | 9,105 5/8" Mtr Equivs | | | | | | | | | | | | 166,000 hcf | 259,429 hcf | 131,402 hcf | 33,627 hcf | |
| Allocated Cost per Unit 2019/20 | | | | \$29.88 per 5/8" Meter | | | | | | | | | | | | \$6.24 per hcf | \$8.89 per hcf | \$11.09 per hcf | \$12.98 per hcf | |
| Projected Water Rates | | | | \$30.00 per 5/8" Meter | | | | | | | | | | | | \$6.25 per hcf | \$9.00 per hcf | \$11.00 per hcf | \$13.00 per hcf | |
| Difference % | | | | 0.4% | | | | | | | | | | | | 0.2% | 1.2% | -0.8% | 0.2% | |

7 PROPOSED RATES & IMPACTS

7.1 Proposed Water Rates

The following table shows a 5-year schedule of proposed water rates incorporating a) the overall level of required rate increases to fund MPWD's costs of providing service, b) the proposed rate structure modifications, and c) the revenue recovery allocations that reasonably and fairly apportion costs to MPWD's rate structure. Rate increases and rate structure modifications are phased in to help minimize the annual impact on customers. Proposed water rates are scheduled to become effective July 1 of each year.

Table 8. Proposed Water Rates

| | | Current | July 1 | July 1 | July 1 | July 1 | July 1 |
|--------------|-------------------------------------|--------------|---------------|------------|------------|------------|------------|
| | | Rates | 2015 | 2016 | 2017 | 2018 | 2019 |
| Projecte | ed Overall Rate Inc | rease | 18.0% | 6.0% | 6.0% | 6.0% | 6.0% |
| | onthly Charges | | | | | | |
| Billed ba | sed on meter size | | | | | | |
| <u>Meter</u> | Meter Ratio | | | | | | |
| 5/8" | 1.00 | \$18.43 | \$22.00 | \$24.00 | \$26.00 | \$28.00 | \$30.00 |
| 1" | 1.50 | 27.65 | 33.00 | 36.00 | 39.00 | 42.00 | 45.00 |
| 1 1/2" | 2.50 | 46.08 | 55.00 | 60.00 | 65.00 | 70.00 | 75.00 |
| 2" | 4.00 | 73.73 | 88.00 | 96.00 | 104.00 | 112.00 | 120.00 |
| 3" | 6.00 | 110.59 | 132.00 | 144.00 | 156.00 | 168.00 | 180.00 |
| 4" | 10.00 | 184.31 | 220.00 | 240.00 | 260.00 | 280.00 | 300.00 |
| 6" | 25.00 | 460.79 | 550.00 | 600.00 | 650.00 | 700.00 | 750.00 |
| Billed ba | Consumption Chargased on monthly me | | use (\$/hcf)* | | | | |
| | ial Use per Tier | | | | | | |
| Tier 1 | | 0 - 2 hcf | 0 - 2 hcf | 0 - 2 hcf | 0 - 2 hcf | 0 - 2 hcf | 0 - 2 hcf |
| Tier 2 | | 3 - 10 hcf | 3 - 9 hcf | 3 - 8 hcf | 3 - 8 hcf | 3 - 8 hcf | 3 - 8 hcf |
| Tier 3 | | 11 - 25 hcf | 10 - 22 hcf | 9 - 20 hcf | 9 - 20 hcf | 9 - 20 hcf | 9 - 20 hcf |
| Tier 4 | | >25 hcf | >22 hcf | >20 hcf | >20 hcf | >20 hcf | >20 hcf |
| Resident | ial Rate Tiers | | | | | | |
| Tier 1 | | \$4.20 | \$5.00 | \$5.30 | \$5.60 | \$5.90 | \$6.25 |
| Tier 2 | | 6.46 | 7.50 | 7.90 | 8.30 | 8.65 | 9.00 |
| Tier 3 | | 7.75 | 9.00 | 9.50 | 10.00 | 10.50 | 11.00 |
| Tier 4 | | 9.04 | 10.50 | 11.10 | 11.70 | 12.35 | 13.00 |
| Commer | cial Rate Tiers | | | | | | |
| Tier 1 | 0 - 5 hcf | \$5.81 | \$7.00 | \$7.25 | \$7.50 | \$7.75 | \$8.00 |
| Tier 2 | Over 5 hcf | 6.78 | 8.00 | 8.35 | 8.70 | 9.10 | 9.50 |
| * 1 hcf = | one hundred cubic | feet or appr | oximately 748 | 3 gallons. | | | |

7.2 Water Rate Impacts

Table 9 shows the impacts of the proposed water rates on a single family residential customer with a 5/8-inch meter at a range of levels of water use. Customers can mitigate the impact of rate increases by reducing water use. Note that water consumption, particularly for single family customers, typically varies from month to month due to seasonal variations in weather and/or other factors. Hence customers could face a range of impacts throughout the year depending on their level of water use in each billing period.

Table 9. Single Family Residential Bill Impacts

| | 0/ (D)!! | o/ (5) | | | | | | | - W |
|-----------|-------------------|-------------|---------|---------|-----------|---------|---------|---------|---------|
| Monthly | % of Bills | % of Bills | | | Monthly W | | | | 5-Year |
| Use (hcf) | in Block | at or Below | Current | 2015/16 | 2016/17 | 2017/18 | 2018/19 | 2019/20 | Impact |
| 0 | 1.1% | 1.1% | \$18.43 | \$22.00 | \$24.00 | \$26.00 | \$28.00 | \$30.00 | \$11.57 |
| 1 | 2.8% | 3.9% | 22.63 | 27.00 | 29.30 | 31.60 | 33.90 | 36.25 | 13.62 |
| 2 | 5.1% | 9.1% | 26.83 | 32.00 | 34.60 | 37.20 | 39.80 | 42.50 | 15.67 |
| 3 | 7.5% | 16.5% | 33.29 | 39.50 | 42.50 | 45.50 | 48.45 | 51.50 | 18.21 |
| 4 | 9.4% | 26.0% | 39.75 | 47.00 | 50.40 | 53.80 | 57.10 | 60.50 | 20.75 |
| 5 | 9.9% | 35.8% | 46.21 | 54.50 | 58.30 | 62.10 | 65.75 | 69.50 | 23.29 |
| 6 | 9.0% | 44.9% | 52.67 | 62.00 | 66.20 | 70.40 | 74.40 | 78.50 | 25.83 |
| 7 | 7.7% | 52.6% | 59.13 | 69.50 | 74.10 | 78.70 | 83.05 | 87.50 | 28.37 |
| 8 | 6.9% | 59.5% | 65.59 | 77.00 | 82.00 | 87.00 | 91.70 | 96.50 | 30.91 |
| 9 | 5.8% | 65.3% | 72.05 | 84.50 | 91.50 | 97.00 | 102.20 | 107.50 | 35.45 |
| 10 | 5.0% | 70.2% | 78.51 | 93.50 | 101.00 | 107.00 | 112.70 | 118.50 | 39.99 |
| 11 | 4.3% | 74.5% | 86.26 | 102.50 | 110.50 | 117.00 | 123.20 | 129.50 | 43.24 |
| 12 | 3.7% | 78.2% | 94.01 | 111.50 | 120.00 | 127.00 | 133.70 | 140.50 | 46.49 |
| 13 | 3.1% | 81.3% | 101.76 | 120.50 | 129.50 | 137.00 | 144.20 | 151.50 | 49.74 |
| 14 | 2.7% | 84.0% | 109.51 | 129.50 | 139.00 | 147.00 | 154.70 | 162.50 | 52.99 |
| 15 | 2.2% | 86.2% | 117.26 | 138.50 | 148.50 | 157.00 | 165.20 | 173.50 | 56.24 |
| 16 | 1.9% | 88.1% | 125.01 | 147.50 | 158.00 | 167.00 | 175.70 | 184.50 | 59.49 |
| 17 | 1.6% | 89.6% | 132.76 | 156.50 | 167.50 | 177.00 | 186.20 | 195.50 | 62.74 |
| 18 | 1.3% | 91.0% | 140.51 | 165.50 | 177.00 | 187.00 | 196.70 | 206.50 | 65.99 |
| 19 | 1.2% | 92.2% | 148.26 | 174.50 | 186.50 | 197.00 | 207.20 | 217.50 | 69.24 |
| 20 | 1.1% | 93.3% | 156.01 | 183.50 | 196.00 | 207.00 | 217.70 | 228.50 | 72.49 |
| 21 | 0.9% | 94.2% | 163.76 | 192.50 | 207.10 | 218.70 | 230.05 | 241.50 | 77.74 |
| 22 | 0.7% | 94.9% | 171.51 | 201.50 | 218.20 | 230.40 | 242.40 | 254.50 | 82.99 |
| 23 | 0.7% | 95.6% | 179.26 | 212.00 | 229.30 | 242.10 | 254.75 | 267.50 | 88.24 |
| 24 | 0.6% | 96.2% | 187.01 | 222.50 | 240.40 | 253.80 | 267.10 | 280.50 | 93.49 |
| 25 | 0.4% | 96.6% | 194.76 | 233.00 | 251.50 | 265.50 | 279.45 | 293.50 | 98.74 |
| 26 | 0.4% | 97.1% | 203.80 | 243.50 | 262.60 | 277.20 | 291.80 | 306.50 | 102.70 |
| 27 | 0.4% | 97.4% | 212.84 | 254.00 | 273.70 | 288.90 | 304.15 | 319.50 | 106.66 |
| 28 | 0.3% | 97.8% | 221.88 | 264.50 | 284.80 | 300.60 | 316.50 | 332.50 | 110.62 |
| 29 | 0.2% | 98.0% | 230.92 | 275.00 | 295.90 | 312.30 | 328.85 | 345.50 | 114.58 |
| 30 | 0.2% | 98.2% | 239.96 | 285.50 | 307.00 | 324.00 | 341.20 | 358.50 | 118.54 |
| 50 | 31-50: 1.5% | 99.7% | 420.76 | 495.50 | 529.00 | 558.00 | 588.20 | 618.50 | 197.74 |
| 75 | >50: 0.3% | 100.0% | 646.76 | 758.00 | 806.50 | 850.50 | 896.95 | 943.50 | 296.74 |

7.3 Water Rate Pass-Through Provisions

California Government Code Section 53756 (established via AB-3030) became effective on January 1, 2009. As subsequently amended, this section of the Code authorizes public agencies providing water, sewer, and garbage services to adopt automatic pass-through rate adjustments to account for a) cost inflation, and b) increases in wholesale water charges or wastewater treatment charges.

According to the Code, pass-throughs must be adopted via the Proposition 218 process and can be effective for up to five years without additional Proposition 218 authorization. The Proposition 218 Notice informing ratepayers of the proposed pass-through(s) must include a clearly defined formula indicating how any inflationary or wholesale adjustments will be implemented. After adoption of a pass-through formula, agencies do not need to go through the Proposition 218 process to implement a pass-through. However, agencies must send ratepayers a notice informing them of the pass-through not less than 30 days before the effective date of the pass-through adjustment. Regardless of the pass-through authorization, rates must continue to comply with the substantive provisions of Proposition 218 including that any pass-through adjustment cannot exceed the cost of providing service. In practice, this means that MPWD can adopt a rate schedule that allows it to directly "pass-through" changes in the SFPUC's wholesale water rate and BAWSCA surcharge without initiating a new Proposition 218 notification process and hearing.

The proposed rates assume that the SFPUC will increase its wholesale water rates on July 1 each year from the current level of \$2.93 per hcf to \$3.75 in 2015, \$3.78 in 2016, \$3.79 in 2017, \$4.31 in 2018, and \$4.72 per hcf in 2019. Pursuant to California Government Code 53756, MPWD should retain authority to pass-through any additional increases in SFPUC wholesale water rates above these projected SFPUC rates each year. Future pass-throughs can be implemented by increasing the District's proposed Water Consumption Charges by exact amount of the increase in cents per hcf in excess of the projected SFPUC wholesale rates. For example, if the SFPUC raises its wholesale water rate to \$4.51 per hcf on July 1, 2018, the District would be authorized to increase its Water Consumption Charges by an additional \$0.20 per hcf on or after July 1, 2018. Prior to initiating a pass-through for future SFPUC wholesale rates, the MPWD will need to send notification of such increases to all customers at least 30 days prior to implementation.

8 WATER SHORTAGE EMERGENCY RATES

8.1 Water Shortage Emergency Rate Overview

California is experiencing one of the most serious droughts on record. On April 1, 2015 the Governor issued an Executive Order directing the State Water Resources Control Board (SWRCB) to implement mandatory water conservation regulations to reduce water usage by 25% statewide. To achieve these savings, the SWRCB is expediting emergency regulations to set water conservation targets for communities around the State. Agencies that fail to achieve the required reductions could be subject to penalties of up to \$10,000 per day. Based on the State's draft proposal, MPWD would be required to reduce water demand by 20% from demand in calendar year 2013. Thanks to conservation efforts by the District's customers, MPWD is already more than half-way toward meeting the State's proposed 20% cutback target for the District due to customer conservation efforts to date.

During times of drought and water shortages, water agencies need to both: 1) reduce water demand, and 2) maintain adequate revenues to fund operations despite reduced water sales. In order to help MPWD recover its costs of service and remain financially stable during droughts and periods of reduced water sales, BWA recommends the District adopt Water Shortage Emergency Rates. These emergency rates would be implemented in response to escalating drought conditions and water supply shortages, or in response to additional State-mandated cutbacks in water use in excess of 20%.

8.2 Proposed Water Shortage Emergency Rates

BWA developed Water Shortage Emergency Rates corresponding with water demand cutback targets ranging from 25% to 50% for each of the next five fiscal years. The District can implement the emergency rates during periods of declared water shortage emergencies pursuant to Water Code Section 350 and/or Water Code Section 31026. During such periods, the District can phase in and phase out emergency rates to ensure financial stability in response to necessary cutbacks and/or anticipated reductions in water demand. These emergency rates would temporarily replace MPWD's regular Water Consumption Charges until water supplies and sales returned to normal. Prior to initiating Water Shortage Emergency Rates, MPWD will send notification to all customers at least 30 days prior to implementation.

Table 10 shows proposed Water Shortage Emergency Rates for each of the next five years corresponding with cutback targets ranging from 25% to 50% of demand. Tables showing calculations of these emergency rates are included in Appendix B. The cutback levels are targeted from baseline water demand of 1,387,000 hcf based on actual water demand in 2013, in line with the calendar year identified by the State as the baseline year for measuring compliance with the State's water reduction targets.

The proposed emergency rates assume higher levels of cutback in higher tiers and increased funding for the District's conservation program that range from \$50,000 for a 30% cutback target to \$250,000 to help achieve the maximum 50% cutback target. The proposed emergency rates also account for a corresponding decrease in SFPUC wholesale water purchases as a result reduced water supply needs during periods of reduced water sales. The proposed Water Shortage Emergency Rates are based on the required percentage rate increases under different cutback levels, applied to each of the District's rate tiers excluding Tier 1 residential rates, which would not be impacted due to the implementation of the emergency rates.

Table 10. Proposed Water Shortage Emergency Rates

| | | Water Shorta | age Cutback 1 | Targets (from | 2013 Usage) | |
|-----------------------------|-------------|--------------|---------------|---------------|--|--|
| Water Supply Reduction % | 25% | 30% | 35% | 40% | 45% | 50% |
| Water Shortage Emergency Ra | tes 2015/16 | | | | | |
| Required Rate Increase | 4.7% | 10.2% | 15.6% | 21.1% | 26.5% | 32.0% |
| Single Family Residential | | | | | | 32.573 |
| Tier 1 | \$5.00 | \$5.00 | \$5.00 | \$5.00 | \$5.00 | \$5.00 |
| Tier 2 | 7.85 | 8.26 | 8.67 | 9.08 | 9.49 | 9.90 |
| Tier 3 | 9.43 | 9.92 | 10.41 | 10.90 | 11.39 | 11.88 |
| Tier 4 | 11.00 | 11.57 | 12.14 | 12.71 | 13.29 | 13.86 |
| All Other | 155 | | 12 | | 10120 | 10.00 |
| Tier 1 | \$7.33 | \$7.71 | \$8.09 | \$8.48 | \$8.86 | \$9.24 |
| Tier 2 | 8.38 | 8.81 | 9.25 | 9.69 | 10.12 | 10.56 |
| - | | 0.01 | 9.23 | 3.03 | 10.12 | 10.30 |
| Water Shortage Emergency Ra | | | | | | |
| Required Rate Increase | 4.3% | 10.2% | 16.1% | 22.0% | 27.9% | 33.8% |
| Single Family Residential | | | | | | |
| Tier 1 | \$5.30 | \$5.30 | \$5.30 | \$5.30 | \$5.30 | \$5.30 |
| Tier 2 | 8.24 | 8.71 | 9.17 | 9.64 | 10.10 | 10.57 |
| Tier 3 | 9.91 | 10.47 | 11.03 | 11.59 | 12.15 | 12.71 |
| Tier 4 | 11.58 | 12.23 | 12.89 | 13.54 | 14.20 | 14.85 |
| All Other | | | | | | |
| Tier 1 | \$7.56 | \$7.99 | \$8.42 | \$8.84 | \$9.27 | \$9.70 |
| Tier 2 | 8.71 | 9.20 | 9.70 | 10.19 | 10.68 | 11.17 |
| Water Charles Francisco | 1 2017/10 | | | | | |
| Water Shortage Emergency Ra | | 0.00/ | 45.00/ | 22.40/ | 20.20/ | 24.20/ |
| Required Rate Increase | 3.7% | 9.8% | 15.9% | 22.1% | 28.2% | 34.3% |
| Single Family Residential | | | | | | |
| Tier 1 | \$5.60 | \$5.60 | \$5.60 | \$5.60 | \$5.60 | \$5.60 |
| Tier 2 | 8.61 | 9.11 | 9.62 | 10.13 | 10.64 | 11.15 |
| Tier 3 | 10.37 | 10.98 | 11.59 | 12.21 | 12.82 | 13.43 |
| Tier 4 | 12.13 | 12.85 | 13.56 | 14.28 | 15.00 | 15.72 |
| All Other | | | | | | |
| Tier 1 | \$7.78 | \$8.24 | \$8.70 | \$9.15 | \$9.61 | \$10.07 |
| Tier 2 | 9.02 | 9.55 | 10.09 | 10.62 | 11.15 | 11.69 |
| Water Shortage Emergency Ra | tes 2018/19 | | | | | |
| Required Rate Increase | 3.3% | 9.7% | 16.2% | 22.6% | 29.1% | 35.5% |
| Single Family Residential | | | | | | |
| Tier 1 | \$5.90 | \$5.90 | \$5.90 | \$5.90 | \$5.90 | \$5.90 |
| Tier 2 | 8.93 | 9.49 | 10.05 | 10.61 | 11.16 | 11.72 |
| Tier 3 | 10.84 | 11.52 | 12.20 | 12.87 | 13.55 | 14.23 |
| Tier 4 | 12.75 | 13.55 | 14.35 | 15.14 | 15.94 | 16.74 |
| All Other | , 0 | .0.30 | 30 | | | .0.7 |
| Tier 1 | \$8.00 | \$8.50 | \$9.00 | \$9.50 | \$10.00 | \$10.50 |
| Tier 2 | 9.40 | 9.98 | 10.57 | 11.16 | 11.74 | 12.33 |
| | | 3.00 | . 0.01 | | | |
| Water Shortage Emergency Ra | | | | | | |
| Required Rate Increase | 2.3% | 8.8% | 15.3% | 21.8% | 28.3% | 34.8% |
| Single Family Residential | | | | | | |
| Tier 1 | \$6.25 | \$6.25 | \$6.25 | \$6.25 | \$6.25 | \$6.25 |
| Tier 2 | 9.20 | 9.79 | 10.38 | 10.96 | 11.55 | 12.14 |
| Tier 3 | 11.25 | 11.97 | 12.68 | 13.40 | 14.12 | 14.83 |
| Tier 4 | 13.29 | 14.14 | 14.99 | 15.84 | 16.68 | 17.53 |
| A II O:1 | | | | | | |
| All Other | | | | | the state of the s | the state of the s |
| All Other Tier 1 | \$8.18 | \$8.70 | \$9.22 | \$9.75 | \$10.27 | \$10.79 |

APPENDIX A

Additional Water Rate Study Tables

Table A-1 Mid-Peninsula Water District Historical Accounts & Use by Customer Class

| | 2011/12 | 2012/13 | 2013/14 |
|---------------------------------|---------------|---------------|---------------|
| | | | |
| Customer Accounts | | | |
| Residential | 7,130 | 7,130 | 7,130 |
| Apartments | 204 | 204 | 204 |
| Commercial | 477 | 477 | 477 |
| Other Public Authority | <u>97</u> | <u>97</u> | <u>97</u> |
| Total | 7,908 | 7,908 | 7,908 |
| Billed Usage (hcf) | | | |
| Residential | 780,865 | 782,008 | 779,127 |
| Apartments | 235,146 | 223,687 | 214,216 |
| Commercial | 214,260 | 220,104 | 218,774 |
| Other Public Authority | <u>82,469</u> | <u>86,613</u> | <u>83,953</u> |
| Total | 1,312,740 | 1,312,412 | 1,296,070 |
| Annual Change | | 0.0% | -1.2% |
| Average Monthly Use per Account | | | |
| Residential | 9.1 | 9.1 | 9.1 |
| Apartments | 96.1 | 91.4 | 87.5 |
| Commercial | 37.4 | 38.5 | 38.2 |
| Other Public Authority | <u>70.8</u> | <u>74.4</u> | <u>72.1</u> |
| Total | 13.8 | 13.8 | 13.7 |
| | | | |

Source: Mid-Peninsula Water District Rate Info 8-8-2014

Table A-2 Mid-Peninsula Water District Billed Usage & Revenues

| | FY 2013 | 3 | FY 2014 | ļ | FY 2015 Proj | ected |
|---------------------------|-----------------------|-----------|-----------------------------|-----------|----------------|-------|
| | hcf | % | hcf | % | hcf | % |
| SINGLE FAMILY RESIDENTIAL | | | | | | |
| Residential | | | | | | |
| Tier 1 0 to 2 | 166,620 | 21% | 166,994 | 21% | 166,000 | 25.4% |
| Tier 2 3 to 10 | 417,675 | 53% | 420,112 | 54% | 360,000 | 55.1% |
| Tier 3 11 to 25 | 166,426 | 21% | 163,247 | 21% | 110,000 | 16.8% |
| Tier 4 26 and over | <u>31,287</u> | <u>4%</u> | <u>28,774</u> | <u>4%</u> | <u>17,000</u> | 2.6% |
| Subtotal | 782,008 | 100% | 779,127 | 100% | 653,000 | 100% |
| Change from prior year | | | -0.4% | | -16.2% | |
| Charges at Current Rates | \$4,970,620 | | \$4,940,580 | | \$4,028,980 | |
| Change from prior year | | | -0.6% | | -18.5% | |
| ALL OTHER | | | | | | |
| All Other | | | | | | |
| Tier 1 0 to 5 | 38,419 | 7% | 39,299 | 7% | 38,000 | 7% |
| Tier 2 6 and Over | <u>526,464</u> | 93% | <u>514,413</u> | 93% | <u>470,000</u> | 93% |
| Subtotal | 564,883 | 100% | 553,712 | 100% | 508,000 | 100% |
| Change from prior year | | | -2.0% | | -8.3% | |
| Charges at Current Rates | \$3,792,640 | | \$3,716,047 | | \$3,407,380 | |
| Change from prior year | <i>4-7</i> , -2-7, -1 | | -2.0% | | 45.9% | |
| TOTAL USE & REVENUES | | | | | | |
| Total Use | 1,346,891 | | 1,332,839 | | 1,161,000 | |
| Change from prior year | 1,540,031 | | -1.0% | | -12.9% | |
| Charges at Current Rates | \$8,763,261 | | \$8,656,627 | | \$7,436,360 | |
| Less 1% | \$8,675,628 | | \$8,570,061 | | \$7,361,996 | |
| Change from prior year | | | -1.2% | | -14.1% | |
| Charges at Prior Rates | \$7,379,155 | | \$7,942,814 | | | |
| Less 1.25% | \$7,305,363 | | \$ 7,863,386 7.6% | | | |
| | | | 7.0% | | | |

Table A-3Median Monthly Use:7.0 hcfMid-Peninsula Water DistrictAvg Monthly Use for Annual Median:8.0 hcfSingle Family Residential Consumption Block Analysis FY2014Average Monthly Use:9.1 hcf

| Monthly | | Num | ber of Bills | | Water U | se (hcf) | Use Throug | gh Break |
|-----------------|--------------|--------------|------------------|------------------|---------------------------------------|-------------------|--------------------|----------------|
| Use (hcf) | In Block | % of Total | Cumulative | Cumulative % | In Block | % of Ttl | Use (hcf) | % of Ttl |
| 0 | 004 | 4.40/ | 004 | 4.40/ | 0 | 0.00/ | 0 | 0.007 |
| 0 | 964 2,414 | 1.1% 2.8% | 964 3,378 | 1.1% 3.9% | 0 2,414 | 0.0% 0.3% | 0 84,704 | 0.0% 10.9% |
| 2 | 4,380 | 5.1% | 7,758 | 9.1% | 8,760 | 1.1% | 166,994 | 21.4% |
| 3 | 6,406 | 7.5% | 14,164 | 16.5% | 19,218 | 2.5% | 244,904 | 31.4% |
| 4 | 8,076 | 9.4% | 22,240 | 26.0% | 32,304 | 4.1% | 316,408 | 40.6% |
| 5 | 8,471 | 9.9% | 30,711 | 35.8% | 42,355 | 5.4% | 379,836 | 48.8% |
| 6 | 7,744 | 9.0% | 38,455 | 44.9% | 46,464 | 6.0% | 434,793 | 55.8% |
| 7 | 6,606 | 7.7% | 45,061 | 52.6% | 46,242 | 5.9% | 482,006 | 61.9% |
| 8 | 5,882 | 6.9% | 50,943 | 59.5% | 47,056 | 6.0% | 522,613 | 67.1% |
| 9 | 4,957 | 5.8% | 55,900 | 65.3% | 44,613 | 5.7% | 557,338 | 71.5% |
| 10 | 4,256 | 5.0% | 60,156 | 70.2% | 42,560 | 5.5% | 587,106 | 75.4% |
| 11 | 3,652 | 4.3% | 63,808 | 74.5% | 40,172 | 5.2% | 612,618 | 78.6% |
| 12 | 3,155 | 3.7% | 66,963 | 78.2% | 37,860 | 4.9% | 634,478 | 81.4% |
| 13 | 2,697 | 3.1% | 69,660 | 81.3% | 35,061 | 4.5% | 653,183 | 83.8% |
| 14 | 2,295 | 2.7% | 71,955 | 84.0% | 32,130 | 4.1% | 669,191 | 85.9% |
| 15 | 1,867 | 2.2% | 73,822 | 86.2% | 28,005 | 3.6% | 682,904 | 87.6% |
| 16 | 1,618 | 1.9% | 75,440 | 88.1% | 25,888 | 3.3% | 694,750 | 89.2% |
| 17 | 1,349 | 1.6% | 76,789 | 89.6% | 22,933 | 2.9% | 704,978 | 90.5% |
| 18 | 1,144 | 1.3% | 77,933 | 91.0% | 20,592 | 2.6% | 713,857 | 91.6% |
| 19 | 1,061 | 1.2% | 78,994 | 92.2% | 20,159 | 2.6% | 721,592 | 92.6% |
| 20 | 922 | 1.1% | 79,916 | 93.3% | 18,440 | 2.4% | 728,266 | 93.5% |
| 21 | 789 | 0.9% | 80,705 | 94.2% | 16,569 | 2.1% | 734,018 | 94.2% |
| 22 | 611 | 0.7% | 81,316 | 94.9% | 13,442 | 1.7% | 738,981 | 94.8% |
| 23 | 594 | 0.7% | 81,910 | 95.6% | 13,662 | 1.8% | 743,333 | 95.4% |
| 24 25 | 496 367 | 0.6% 0.4% | 82,406 82,773 | 96.2% 96.6% | 11,904 9,175 | 1.5% 1.2% | 747,091 | 95.9% 96.3% |
| 26 | 374 | 0.4% | 83,147 | 96.6% | 9,175 | 1.2% | 750,353 753,248 | 96.3% |
| 27 | 320 | 0.4% | 83,467 | 97.1% | 8,640 | 1.1% | 755,769 | 97.0% |
| 28 | 295 | 0.4% | 83,762 | 97.8% | 8,260 | 1.1% | 757,970 | 97.3% |
| 29 | 212 | 0.3% | 83,974 | 98.0% | 6,148 | 0.8% | 757,976 759,876 | 97.5% |
| 30 | 191 | 0.2% | 84,165 | 98.2% | 5,730 | 0.7% | 761,570 | 97.7% |
| 31 | 170 | 0.2% | 84,335 | 98.4% | 5,270 | 0.7% | 763,073 | 97.9% |
| 32 | 148 | 0.2% | 84,483 | 98.6% | 4,736 | 0.6% | 764,406 | 98.1% |
| 33 | 138 | 0.2% | 84,621 | 98.8% | 4,554 | 0.6% | 765,591 | 98.3% |
| 34 | 119 | 0.1% | 84,740 | 98.9% | 4,046 | 0.5% | 766,638 | 98.4% |
| 35 | 90 | 0.1% | 84,830 | 99.0% | 3,150 | 0.4% | 767,566 | 98.5% |
| 36 | 74 | 0.1% | 84,904 | 99.1% | 2,664 | 0.3% | 768,404 | 98.6% |
| 37 | 76 | 0.1% | 84,980 | 99.2% | 2,812 | 0.4% | 769,168 | 98.7% |
| 38 | 62 | 0.1% | 85,042 | 99.3% | 2,356 | 0.3% | 769,856 | 98.8% |
| 39 | 52 | 0.1% | 85,094 | 99.3% | 2,028 | 0.3% | 770,482 | 98.9% |
| 40 | 58 | 0.1% | 85,152 | 99.4% | 2,320 | 0.3% | 771,056 | 99.0% |
| 41 | 50 | 0.1% | 85,202 | 99.5% | 2,050 | 0.3% | 771,572 | 99.0% |
| 42 | 48 | 0.1% | 85,250 | 99.5% | 2,016 | 0.3% | 772,038 | 99.1% |
| 43 | 36 | 0.0% | 85,286 | 99.6% | 1,548 | 0.2% | 772,456 | 99.1% |
| 44 | 31 | 0.0% | 85,317 | 99.6% | 1,364 | 0.2% | 772,838 | 99.2% |
| 45 | 23 | 0.0% | 85,340 | 99.6% | 1,035 | 0.1% | 773,189 | 99.2% |
| 46 | 22 | 0.0% | 85,362 | 99.6% | 1,012 | 0.1% | 773,517 | 99.3% |
| 47 | 19 | 0.0% | 85,381 | 99.7% | 893 | 0.1% | 773,823 | 99.3% |
| 48 | 20 | 0.0% | 85,401 | 99.7% | 960 | 0.1% | 774,110 | 99.4% |
| 49 50 | 10 | 0.0% | 85,411 | 99.7% | 490 | 0.1% | 774,377 | 99.4% |
| 50 51.75 | 21 | 0.0% | 85,432 | 99.7% | 1,050 | 0.1% | 774,634 | 99.4% |
| 51-75 76-100 | 195 23 | 0.2% 0.0% | 85,627 85,650 | 100.0% 100.0% | 11,534 | 1.5% 0.3% | 777,443 778,155 | 99.8% 99.9% |
| 101+ | 23 18 | 0.0% | 85,650 85,668 | 100.0% | 1,987 2,772 | 0.3% | 778,155 779,127 | 100.0% |
| 101+ | | U.U % | 00,000 | 100.0% | | U. 4 % | 113,121 | 100.0% |
| Total | 85,668 | 100.0% | | | 779,127 | 100.0% | | |
| | | | | | · · · · · · · · · · · · · · · · · · · | | | |

APPENDIX B

Water Shortage Emergency Rate Tables

Table B-1 Mid-Peninsula Water District Water Shortage Emergency Rate Summary

| | | Water Short | age Cutback 1 | Targets (from | 2013 Usage) | |
|------------------------------|------------|--------------------|---------------|---------------|-------------|---------|
| Water Supply Reduction % | 25% | 30% | 35% | 40% | 45% | 50% |
| Water Shortage Emergency Rat | es 2015/16 | | | | | |
| Required Rate Increase | 4.7% | 10.2% | 15.6% | 21.1% | 26.5% | 32.0% |
| Single Family Residential | | | | | | |
| Tier 1 | \$5.00 | \$5.00 | \$5.00 | \$5.00 | \$5.00 | \$5.00 |
| Tier 2 | 7.85 | 8.26 | 8.67 | 9.08 | 9.49 | 9.90 |
| Tier 3 | 9.43 | 9.92 | 10.41 | 10.90 | 11.39 | 11.88 |
| Tier 4 | 11.00 | 11.57 | 12.14 | 12.71 | 13.29 | 13.86 |
| All Other | | . | | | | |
| Tier 1 | \$7.33 | \$7.71 | \$8.09 | \$8.48 | \$8.86 | \$9.24 |
| Tier 2 | 8.38 | 8.81 | 9.25 | 9.69 | 10.12 | 10.56 |
| Water Shortage Emergency Rat | | | | | | |
| Required Rate Increase | 4.3% | 10.2% | 16.1% | 22.0% | 27.9% | 33.8% |
| Single Family Residential | | | | | | |
| Tier 1 | \$5.30 | \$5.30 | \$5.30 | \$5.30 | \$5.30 | \$5.30 |
| Tier 2 | 8.24 | 8.71 | 9.17 | 9.64 | 10.10 | 10.57 |
| Tier 3 | 9.91 | 10.47 | 11.03 | 11.59 | 12.15 | 12.71 |
| Tier 4 | 11.58 | 12.23 | 12.89 | 13.54 | 14.20 | 14.85 |
| All Other | | | | | | |
| Tier 1 | \$7.56 | \$7.99 | \$8.42 | \$8.84 | \$9.27 | \$9.70 |
| Tier 2 | 8.71 | 9.20 | 9.70 | 10.19 | 10.68 | 11.17 |
| Water Shortage Emergency Rat | es 2017/18 | | | | | |
| Required Rate Increase | 3.7% | 9.8% | 15.9% | 22.1% | 28.2% | 34.3% |
| Single Family Residential | | | | | | |
| Tier 1 | \$5.60 | \$5.60 | \$5.60 | \$5.60 | \$5.60 | \$5.60 |
| Tier 2 | 8.61 | 9.11 | 9.62 | 10.13 | 10.64 | 11.15 |
| Tier 3 | 10.37 | 10.98 | 11.59 | 12.21 | 12.82 | 13.43 |
| Tier 4 | 12.13 | 12.85 | 13.56 | 14.28 | 15.00 | 15.72 |
| All Other | | | | | | |
| Tier 1 | \$7.78 | \$8.24 | \$8.70 | \$9.15 | \$9.61 | \$10.07 |
| Tier 2 | 9.02 | 9.55 | 10.09 | 10.62 | 11.15 | 11.69 |
| Water Shortage Emergency Rat | es 2018/19 | | | | | |
| Required Rate Increase | 3.3% | 9.7% | 16.2% | 22.6% | 29.1% | 35.5% |
| Single Family Residential | | | | | | |
| Tier 1 | \$5.90 | \$5.90 | \$5.90 | \$5.90 | \$5.90 | \$5.90 |
| Tier 2 | 8.93 | 9.49 | 10.05 | 10.61 | 11.16 | 11.72 |
| Tier 3 | 10.84 | 11.52 | 12.20 | 12.87 | 13.55 | 14.23 |
| Tier 4 | 12.75 | 13.55 | 14.35 | 15.14 | 15.94 | 16.74 |
| All Other | | | | | | |
| Tier 1 | \$8.00 | \$8.50 | \$9.00 | \$9.50 | \$10.00 | \$10.50 |
| Tier 2 | 9.40 | 9.98 | 10.57 | 11.16 | 11.74 | 12.33 |
| Water Shortage Emergency Rat | es 2019/20 | | | | | |
| Required Rate Increase | 2.3% | 8.8% | 15.3% | 21.8% | 28.3% | 34.8% |
| Single Family Residential | | | | | | |
| Tier 1 | \$6.25 | \$6.25 | \$6.25 | \$6.25 | \$6.25 | \$6.25 |
| Tier 2 | 9.20 | 9.79 | 10.38 | 10.96 | 11.55 | 12.14 |
| Tier 3 | 11.25 | 11.97 | 12.68 | 13.40 | 14.12 | 14.83 |
| Tier 4 | 13.29 | 14.14 | 14.99 | 15.84 | 16.68 | 17.53 |
| All Other | | | | | | |
| Tier 1 | \$8.18 | \$8.70 | \$9.22 | \$9.75 | \$10.27 | \$10.79 |
| Tier 2 | 9.72 | 10.33 | 10.95 | 11.57 | 12.19 | 12.81 |

2015/16
Based on % Increase to Water Consumption Charges
With No Increase to Residential Tier 1 (0-2 hcf)

| | | | Wate | r Shortage Cutba | ack Targets 201 | 5/16 | |
|---|----------------|---------------------------|---------------------|---------------------------|---------------------|---------------------------|-------------------------------|
| Water Supply Reduction % | 2013 Baseline* | 25% | 30% | 35% | 40% | 45% | 50% |
| Cutback Built into Rate Projections | | 20.0% | 20.0% | 20.0% | 20.0% | 20.0% | 20.0% |
| Additional Cutback Over Projected Demand | | 6.2% | 12.5% | 18.7% | 25.0% | 31.2% | 37.5% |
| Water Sales Cutback Cutback | | | | | | | |
| Single Family Residential Multiplier Tier 1 0 - 2 hcf 20% | 225,660 | 2,797 | 5,619 | 8,441 | 11,264 | 14,086 | 16,908 |
| Tier 2 3 - 9 hcf 135% | 449,960 | 37,642 | 75,629 | 113,616 | 151,603 | 189,590 | 227,577 |
| Tier 3 10 - 22 hcf 165% | 174,000 | 17,791 | 35,745 | 53,699 | 71,653 | 89,607 | 107,561 |
| Tier 4 26 hcf & above 200% | 38,060 | 4,717 | 9,477 | 14,237 | 18,998 | 23,758 | 28,518 |
| All Other | | | | | | | |
| Tier 1 0 - 5 hcf 50% | 38,000 | 1,177 | 2,366 | 3,554 | 4,742 | 5,930 | 7,118 |
| Tier 2 6 hcf & above 80% | 461,320 | 22,870 | 45,949 | 69,028 | 92,107 | 115,186 | 138,265 |
| Total | 1,387,000 | 86,994 | 174,784 | 262,575 | 350,366 | 438,156 | 525,947 |
| % Reduction | , , | 6.3% | 12.6% | 18.9% | 25.3% | 31.6% | 37.9% |
| Projected Rates | | | | | | | |
| Single Family Residential | | | | | | | |
| Tier 1 0 - 2 hcf | | \$5.00 | \$5.00 | \$5.00 | \$5.00 | \$5.00 | \$5.00 |
| Tier 2 3 - 9 hcf | | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 | 7.50 |
| Tier 3 10 - 22 hcf Tier 4 26 hcf & above | | 9.00 10.50 | 9.00 10.50 | 9.00 10.50 | 9.00 10.50 | 9.00 10.50 | 9.00 10.50 |
| | | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 |
| All Other Tier 1 0 - 5 hcf | | ¢7.00 | ¢7.00 | ¢7.00 | ¢7.00 | \$7.00 | \$7.00 |
| Tier 2 6 hcf & above | | \$7.00 8.00 | \$7.00 8.00 | \$7.00 8.00 | \$7.00 8.00 | 8.00 | 8.00 |
| Projected Revenue Loss | | | | | | | |
| Single Family Residential | | | | | | | |
| Tier 1 0 - 2 hcf | | \$13,984 | \$28,095 | \$42,207 | \$56,319 | \$70,431 | \$84,542 |
| Tier 2 3 - 9 hcf | | 282,316 | 567,218 | 852,120 | 1,137,022 | 1,421,924 | 1,706,825 |
| Tier 3 10 - 22 hcf | | 160,119 | 321,704 | 483,289 | 644,875 | 806,460 | 968,046 |
| Tier 4 26 hcf & above | | 49,528 | <u>99,510</u> | <u>149,493</u> | <u>199,475</u> | <u>249,457</u> | <u>299,439</u> |
| Subtotal | | 505,946 | 1,016,528 | 1,527,109 | 2,037,690 | 2,548,271 | 3,058,853 |
| All Other | | *** | \$40.FF0 | * 04.070 | #00.400 | 644 544 | * 40.000 |
| Tier 1 0 - 5 hcf Tier 2 6 hcf & above | | \$8,242 182,057 | \$16,559 367,580 | \$24,876 552,222 | \$33,193 736,955 | \$41,511 | \$49,828 1 106 120 |
| Tier 2 6 hcf & above Subtotal | | <u>182,957</u> 191,198 | 367,589 384,148 | <u>552,222</u> 577,098 | 736,855 770,048 | <u>921,488</u> 962,998 | <u>1,106,120</u> 1,155,948 |
| Total | | \$697,145 | \$1,400,676 | \$2,104,207 | \$2,807,738 | \$3,511,270 | \$4,214,801 |
| | | | | 280.955 | | | |
| Less Reduced SFPUC Purchases SFPUC Wholesale Rate | | 93,083 \$3.75 | 187,019 \$3.75 | 280,955 \$3.75 | 374,891 \$3.75 | 468,827 \$3.75 | 562,763 \$3.75 |
| Subtotal | | (349,062) | (\$701,323) | (\$1,053,583) | (\$1,405,843) | (\$1,758,103) | (\$2,110,363) |
| Plus Add'l Conservation Program Costs | | (349,002) | \$50,000 | \$100,000 | \$150,000 | \$200,000 | \$250,000 |
| Net Revenue Requirement | | \$348,082 | \$749,353 | \$1,150,625 | \$1,551,896 | \$1,953,167 | \$2,354,438 |
| Required Rate Increase (Excluding Tier 1 Residen | tial) | 4.7% | 10.2% | 15.6% | 21.1% | 26.5% | 32.0% |

^{*} Based on total water purchases of 1,484,092, which includes estimated sales of 1,387,000 plus 7% unbilled water.

2016/17
Based on % Increase to Water Consumption Charges
With No Increase to Residential Tier 1 (0-2 hcf)

| | | | | Water | Shortage Cutba | ack Targets 2010 | 6/17 | |
|------------------------------------|-------------------|----------------|----------------|----------------|----------------|------------------|---------------|---------------|
| Water Supply Reduction % | | 2013 Baseline* | 25% | 30% | 35% | 40% | 45% | 50% |
| Cutback Built into Rate Projection | ns | | 20.9% | 20.9% | 20.9% | 20.9% | 20.9% | 20.9% |
| Additional Cutback Over Projects | ed Demand | | 5.2% | 11.5% | 17.9% | 24.2% | 30.5% | 36.8% |
| Water Sales Cutback | Cutback | | | | | | | |
| Single Family Residential | <u>Multiplier</u> | | | | | | | |
| Tier 1 0 - 2 hcf | 20% | 225,660 | 2,361 | 5,212 | 8,063 | 10,915 | 13,766 | 16,618 |
| Tier 2 3 - 8 hcf | 135% | 403,740 | 28,508 | 62,944 | 97,380 | 131,816 | 166,252 | 200,688 |
| Tier 3 9 - 20 hcf | 165% | 205,950 | 17,774 | 39,243 | 60,713 | 82,183 | 103,652 | 125,122 |
| Tier 4 26 hcf & above | 200% | 52,340 | 5,475 | 12,089 | 18,702 | 25,316 | 31,930 | 38,543 |
| All Other | | | | | | | | |
| Tier 1 0 - 5 hcf | 50% | 38,000 | 994 | 2,194 | 3,395 | 4,595 | 5,795 | 6,996 |
| Tier 2 6 hcf & above | 80% | 461,320 | 19,303 | 42,620 | 65,937 | 89,254 | 112,571 | 135,887 |
| Total | | 1,387,000 | 74,415 | 164,303 | 254,191 | 344,079 | 433,967 | 523,855 |
| % Reduction | | | 5.4% | 11.8% | 18.3% | 24.8% | 31.3% | 37.8% |
| Projected Rates | | | | | | | | |
| Single Family Residential | | | | | | | | |
| Tier 1 0 - 2 hcf | | | \$5.30 | \$5.30 | \$5.30 | \$5.30 | \$5.30 | \$5.30 |
| Tier 2 3 - 8 hcf | | | 7.90 | 7.90 | 7.90 | 7.90 | 7.90 | 7.90 |
| Tier 3 9 - 20 hcf | | | 9.50 | 9.50 | 9.50 | 9.50 | 9.50 | 9.50 |
| Tier 4 26 hcf & above | | | 11.10 | 11.10 | 11.10 | 11.10 | 11.10 | 11.10 |
| All Other | | | | | | | | |
| Tier 1 0 - 5 hcf | | | \$7.25 | \$7.25 | \$7.25 | \$7.25 | \$7.25 | \$7.25 |
| Tier 2 6 hcf & above | | | 8.35 | 8.35 | 8.35 | 8.35 | 8.35 | 8.35 |
| Projected Revenue Loss | | | | | | | | |
| Single Family Residential | | | | | | | | |
| Tier 1 0 - 2 hcf | | | \$12,511 | \$27,624 | \$42,736 | \$57,849 | \$72,961 | \$88,074 |
| Tier 2 3 - 8 hcf | | | 225,215 | 497,260 | 769,305 | 1,041,349 | 1,313,394 | 1,585,439 |
| Tier 3 9 - 20 hcf | | | 168,851 | 372,812 | 576,773 | 780,734 | 984,695 | 1,188,656 |
| Tier 4 26 hcf & above | | | 60,774 | <u>134,186</u> | <u>207,598</u> | <u>281,009</u> | 354,421 | 427,832 |
| Subtotal | | | 467,352 | 1,031,882 | 1,596,412 | 2,160,941 | 2,725,471 | 3,290,001 |
| All Other | | | . | | | | | |
| Tier 1 0 - 5 hcf | | | \$7,205 | \$15,908 | \$24,611 | \$33,314 | \$42,017 | \$50,720 |
| Tier 2 6 hcf & above | | | <u>161,181</u> | <u>355,877</u> | <u>550,572</u> | 745,268 | 939,964 | 1,134,660 |
| Subtotal | | | 168,386 | 371,784 | 575,183 | 778,582 | 981,981 | 1,185,380 |
| Total | | | \$635,737 | \$1,403,666 | \$2,171,595 | \$2,939,524 | \$3,707,452 | \$4,475,381 |
| Less Reduced SFPUC Purchase | s | | 79,624 | 175,804 | 271,984 | 368,164 | 464,344 | 560,524 |
| SFPUC Wholesale Rate | | | <u>\$3.78</u> | <u>\$3.78</u> | <u>\$3.78</u> | <u>\$3.78</u> | <u>\$3.78</u> | <u>\$3.78</u> |
| Subtotal | | | (300,977) | (\$664,538) | (\$1,028,099) | (\$1,391,660) | (\$1,755,221) | (\$2,118,782) |
| Plus Add'l Conservation Program | n Costs | | \$0 | \$50,000 | \$100,000 | \$150,000 | \$200,000 | \$250,000 |
| Net Revenue Requirement | | | \$334,760 | \$789,128 | \$1,243,495 | \$1,697,863 | \$2,152,231 | \$2,606,599 |
| Required Rate Increase (Excludi | ng Tier 1 Residen | tial) | 4.3% | 10.2% | 16.1% | 22.0% | 27.9% | 33.8% |

^{*} Based on total water purchases of 1,484,092, which includes estimated sales of 1,387,000 plus 7% unbilled water.

2017/18
Based on % Increase to Water Consumption Charges
With No Increase to Residential Tier 1 (0-2 hcf)

| | | | Water | r Shortage Cutba | ack Targets 201 | 7/18 | |
|--|-------------------|---------------------------|-----------------------|---------------------------|---------------------------|---------------------------|-------------------------------|
| Water Supply Reduction % | 2013 Baseline* | 25% | 30% | 35% | 40% | 45% | 50% |
| Cutback Built into Rate Projections | | 21.7% | 21.7% | 21.7% | 21.7% | 21.7% | 21.7% |
| Additional Cutback Over Projected Demand | | 4.3% | 10.6% | 17.0% | 23.4% | 29.8% | 36.2% |
| Water Sales Cutback Cutback | | | | | | | |
| Single Family Residential Multiplier | | | | | | | |
| Tier 1 0 - 2 hcf 20% | 225,660 | 1,923 | 4,803 | 7,684 | 10,565 | 13,445 | 16,326 |
| Tier 2 3 - 8 hcf 135% | 403,740 | 23,221 | 58,010 | 92,798 | 127,587 79.545 | 162,375 | 197,164 |
| Tier 3 9 - 20 hcf 165% Tier 4 26 hcf & above 200% | 205,950 52,340 | 14,477 4,460 | 36,167 11,141 | 57,856 17,822 | 79,545 24,504 | 101,235 31,185 | 122,924 37,866 |
| | 32,340 | 4,400 | 11,141 | 17,022 | 24,304 | 31,163 | 37,000 |
| All Other | 20,000 | 000 | 2.022 | 2.025 | 4.440 | F 000 | 0.070 |
| Tier 1 0 - 5 hcf 50% Tier 2 6 hcf & above 80% | 38,000 461,320 | 809 15,723 | 2,022 39,279 | 3,235 62,834 | 4,448 86,390 | 5,660 109,945 | 6,873 133,501 |
| | | | | | | | |
| Total | 1,387,000 | 60,614 | 151,422 | 242,230 | 333,038 | 423,846 | 514,654 |
| % Reduction | | 4.4% | 10.9% | 17.5% | 24.0% | 30.6% | 37.1% |
| Projected Rates | | | | | | | |
| Single Family Residential | | | | | | | |
| Tier 1 0 - 2 hcf | | \$5.60 | \$5.60 | \$5.60 | \$5.60 | \$5.60 | \$5.60 |
| Tier 2 3 - 8 hcf | | 8.30 | 8.30 | 8.30 | 8.30 | 8.30 | 8.30 |
| Tier 3 9 - 20 hcf | | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| Tier 4 26 hcf & above | | 11.70 | 11.70 | 11.70 | 11.70 | 11.70 | 11.70 |
| <u>All Other</u> | | 4 | | | | | |
| Tier 1 0 - 5 hcf | | \$7.50 | \$7.50 | \$7.50 | \$7.50 | \$7.50 | \$7.50 |
| Tier 2 6 hcf & above | | 8.70 | 8.70 | 8.70 | 8.70 | 8.70 | 8.70 |
| Projected Revenue Loss | | | | | | | |
| Single Family Residential | | | | | | | |
| Tier 1 0 - 2 hcf | | \$10,768 | \$26,899 | \$43,030 | \$59,162 | \$75,293 | \$91,425 |
| Tier 2 3 - 8 hcf | | 192,735 | 481,480 | 770,224 | 1,058,969 | 1,347,714 | 1,636,459 |
| Tier 3 9 - 20 hcf | | 144,775 | 361,668 | 578,561 | 795,455 | 1,012,348 | 1,229,241 |
| Tier 4 26 hcf & above | | <u>52,179</u> | <u>130,351</u> | <u>208,523</u> | <u>286,694</u> | <u>364,866</u> | 443,038 |
| Subtotal | | 400,456 | 1,000,398 | 1,600,339 | 2,200,280 | 2,800,222 | 3,400,163 |
| All Other | | 20.074 | 445.400 | *** | *** | 040.450 | 054.545 |
| Tier 1 0 - 5 hcf | | \$6,071 <u>136,791</u> | \$15,166 | \$24,262 | \$33,357 754,500 | \$42,452 | \$51,547 |
| Tier 2 6 hcf & above Subtotal | | 136,791 142,862 | 341,724 356,891 | <u>546,657</u> 570,919 | <u>751,590</u> 784,947 | <u>956,523</u> 998,976 | <u>1,161,457</u> 1,213,004 |
| Total | | \$543,319 | \$1,357,288 | \$2,171,258 | \$2,985,228 | \$3,799,197 | \$4,613,167 |
| | | | ' ' ' | | ` , , | ` ' ' | |
| Less Reduced SFPUC Purchases | | 64,857 | 162,021 | 259,186 | 356,350 | 453,515 | 550,680 |
| SFPUC Wholesale Rate | | \$3.79 (2.45, 227) | \$3.79 (\$044.004) | \$3.79 | \$3.79 (\$4.050.500) | \$3.79 (\$4.749.999) | \$3.79 |
| Subtotal | | (245,807) | (\$614,061) | (\$982,314) | (\$1,350,568) | (\$1,718,822) | (\$2,087,076) |
| Plus Add'l Conservation Program Costs | | \$0 | \$50,000 | \$100,000 | \$150,000 | \$200,000 | \$250,000 |
| Net Revenue Requirement | | \$297,512 | \$793,228 | \$1,288,943 | \$1,784,659 | \$2,280,375 | \$2,776,091 |
| Required Rate Increase (Excluding Tier 1 Resider | ntial) | 3.7% | 9.8% | 15.9% | 22.1% | 28.2% | 34.3% |

^{*} Based on total water purchases of 1,484,092, which includes estimated sales of 1,387,000 plus 7% unbilled water.

2018/19
Based on % Increase to Water Consumption Charges
With No Increase to Residential Tier 1 (0-2 hcf)

| | | Water Shortage Cutback Targets 2018/19 | | | | | | | |
|--|-------------------|--|--------------------|------------------|------------------|------------------|-------------------|--|--|
| Water Supply Reduction % | 2013 Baseline* | 25% | 30% | 35% | 40% | 45% | 50% | | |
| Cutback Built into Rate Projections | | 22.5% | 22.5% | 22.5% | 22.5% | 22.5% | 22.5% | | |
| Additional Cutback Over Projected Demand | | 3.3% | 9.7% | 16.2% | 22.6% | 29.1% | 35.5% | | |
| Water Sales Cutback Cutback | | | | | | | | | |
| Single Family Residential Multiplier | | | | | | | | | |
| Tier 1 0 - 2 hcf 20% | 225,660 | 1,476 | 4,386 | 7,297 | 10,207 | 13,118 | 16,028 | | |
| Tier 2 3 - 8 hcf 135% | 403,740 | 17,825 | 52,973 | 88,121 | 123,269 | 158,418 | 193,566 | | |
| Tier 3 9 - 20 hcf 165% | 205,950 52,340 | 11,113 3,423 | 33,027 10,174 | 54,940 16,924 | 76,854 23,675 | 98,767 30,425 | 120,681 37,176 | | |
| Tier 4 26 hcf & above 200% | 52,540 | 3,423 | 10,174 | 10,924 | 23,075 | 30,423 | 37,176 | | |
| All Other Tier 1 0 - 5 hcf 50% | 38.000 | 621 | 4 0 4 7 | 2.072 | 4 207 | E E22 | 6.749 | | |
| Tier 1 0 - 5 hcf 50% Tier 2 6 hcf & above 80% | 38,000 461,320 | 12,069 | 1,847 35,868 | 3,072 59,667 | 4,297 83,467 | 5,522 107,266 | 6,748 131,065 | | |
| | | , | · | , | · · | | | | |
| Total | 1,387,000 | 46,527 | 138,274 | 230,022 | 321,769 | 413,516 | 505,263 | | |
| % Reduction | | 3.4% | 10.0% | 16.6% | 23.2% | 29.8% | 36.4% | | |
| Projected Rates | | | | | | | | | |
| Single Family Residential | | | | | | | | | |
| Tier 1 0 - 2 hcf | | \$5.90 | \$5.90 | \$5.90 | \$5.90 | \$5.90 | \$5.90 | | |
| Tier 2 3 - 8 hcf | | 8.65 | 8.65 | 8.65 | 8.65 | 8.65 | 8.65 | | |
| Tier 3 9 - 20 hcf | | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | 10.50 | | |
| Tier 4 26 hcf & above | | 12.35 | 12.35 | 12.35 | 12.35 | 12.35 | 12.35 | | |
| <u>All Other</u> | | | | | _ | | | | |
| Tier 1 0 - 5 hcf | | \$7.75 | \$7.75 | \$7.75 | \$7.75 | \$7.75 | \$7.75 | | |
| Tier 2 6 hcf & above | | 9.10 | 9.10 | 9.10 | 9.10 | 9.10 | 9.10 | | |
| Projected Revenue Loss | | | | | | | | | |
| Single Family Residential | | | | | | | | | |
| Tier 1 0 - 2 hcf | | \$8,708 | \$25,879 | \$43,051 | \$60,222 | \$77,394 | \$94,565 | | |
| Tier 2 3 - 8 hcf | | 154,183 | 458,215 | 762,248 | 1,066,281 | 1,370,314 | 1,674,346 | | |
| Tier 3 9 - 20 hcf | | 116,686 | 346,779 | 576,872 | 806,966 | 1,037,059 | 1,267,152 | | |
| Tier 4 26 hcf & above | | 42,278 | <u>125,646</u> | 209,014 | <u>292,382</u> | <u>375,750</u> | <u>459,118</u> | | |
| Subtotal | | 321,855 | 956,520 | 1,591,185 | 2,225,851 | 2,860,516 | 3,495,181 | | |
| All Other | | | | | | . | | | |
| Tier 1 0 - 5 hcf | | \$4,815 | \$14,311 | \$23,807 | \$33,302 | \$42,798 | \$52,294 | | |
| Tier 2 6 hcf & above | | <u>109,829</u> 114,645 | 326,401 340,712 | <u>542,973</u> | <u>759,545</u> | <u>976,117</u> | <u>1,192,689</u> | | |
| Subtotal | | | | 566,780 | 792,848 | 1,018,915 | 1,244,983 | | |
| Total | | \$436,499 | \$1,297,232 | \$2,157,965 | \$3,018,698 | \$3,879,431 | \$4,740,164 | | |
| Less Reduced SFPUC Purchases | | 49,784 | 147,954 | 246,123 | 344,293 | 442,462 | 540,631 | | |
| SFPUC Wholesale Rate | | <u>\$4.31</u> | <u>\$4.31</u> | <u>\$4.31</u> | <u>\$4.31</u> | <u>\$4.31</u> | <u>\$4.31</u> | | |
| Subtotal | | (214,570) | (\$637,680) | (\$1,060,790) | (\$1,483,901) | (\$1,907,011) | (\$2,330,121) | | |
| Plus Add'l Conservation Program Costs | | \$0 | \$50,000 | \$100,000 | \$150,000 | \$200,000 | \$250,000 | | |
| Net Revenue Requirement | | \$221,929 | \$709,552 | \$1,197,175 | \$1,684,797 | \$2,172,420 | \$2,660,043 | | |
| Required Rate Increase (Excluding Tier 1 Residen | C - IV | 2.6% | 8.4% | 14.2% | 20.0% | 25.8% | 31.5% | | |

^{*} Based on total water purchases of 1,484,092, which includes estimated sales of 1,387,000 plus 7% unbilled water.

2019/20Based on % Increase to Water Consumption Charges
With No Increase to Residential Tier 1 (0-2 hcf)

| | | | Water | r Shortage Cutb | ack Targets 201 | 9/20 | |
|--|----------------|---------------|-------------|-----------------|-----------------|---------------|------------------|
| Water Supply Reduction % | 2013 Baseline* | 25% | 30% | 35% | 40% | 45% | 50% |
| Cutback Built into Rate Projections | | 23.3% | 23.3% | 23.3% | 23.3% | 23.3% | 23.3% |
| Additional Cutback Over Projected Demand | | 2.3% | 8.8% | 15.3% | 21.8% | 28.3% | 34.8% |
| Water Sales Cutback Cutback | | | | | | | |
| Single Family Residential Multiplier | | | | | | | |
| Tier 1 0 - 2 hcf 20% | 225,660 | 1,024 | 3,964 | 6,905 | 9,845 | 12,786 | 15,726 |
| Tier 2 3 - 8 hcf 135% | 403,740 | 12,362 | 47,875 | 83,387 | 118,899 | 154,412 | 189,924 |
| Tier 3 9 - 20 hcf 165% | 205,950 | 7,707 | 29,848 | 51,989 | 74,129 | 96,270 | 118,411 |
| Tier 4 26 hcf & above 200% | 52,340 | 2,374 | 9,195 | 16,015 | 22,835 | 29,656 | 36,476 |
| All Other | | | | | | | |
| Tier 1 0 - 5 hcf 50% | 38,000 | 431 | 1,669 | 2,907 | 4,145 | 5,383 | 6,621 |
| Tier 2 6 hcf & above 80% | 461,320 | 8,370 | 32,416 | 56,462 | 80,508 | 104,553 | 128,599 |
| Total | 1,387,000 | 32,269 | 124,966 | 217,664 | 310,362 | 403,059 | 495,757 |
| % Reduction | | 2.3% | 9.0% | 15.7% | 22.4% | 29.1% | 35.7% |
| Projected Rates | | | | | | | |
| Single Family Residential | | | | | | | |
| Tier 1 0 - 2 hcf | | \$6.25 | \$6.25 | \$6.25 | \$6.25 | \$6.25 | \$6.25 |
| Tier 2 3 - 8 hcf | | 9.00 | 9.00 | 9.00 | 9.00 | 9.00 | 9.00 |
| Tier 3 9 - 20 hcf | | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 |
| Tier 4 26 hcf & above | | 13.00 | 13.00 | 13.00 | 13.00 | 13.00 | 13.00 |
| All Other | | | | | | | |
| Tier 1 0 - 5 hcf | | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 |
| Tier 2 6 hcf & above | | 9.50 | 9.50 | 9.50 | 9.50 | 9.50 | 9.50 |
| Projected Revenue Loss | | | | | | | |
| Single Family Residential | | | | | | | |
| Tier 1 0 - 2 hcf | | \$6,398 | \$24,776 | \$43,155 | \$61,533 | \$79,912 | \$98,290 |
| Tier 2 3 - 8 hcf | | 111,259 | 430,871 | 750,483 | 1,070,095 | 1,389,707 | 1,709,319 |
| Tier 3 9 - 20 hcf | | 84,780 | 328,328 | 571,875 | 815,423 | 1,058,970 | 1,302,518 |
| Tier 4 26 hcf & above | | 30,865 | 119,530 | 208,195 | 296,860 | 385,525 | 474,190 |
| Subtotal | | 233,301 | 903,504 | 1,573,707 | 2,243,911 | 2,914,114 | 3,584,317 |
| All Other | | | | | | | |
| Tier 1 0 - 5 hcf | | \$3,447 | \$13,351 | \$23,254 | \$33,158 | \$43,061 | \$52,965 |
| Tier 2 6 hcf & above | | <u>79,519</u> | 307,953 | <u>536,387</u> | 764,822 | 993,256 | <u>1,221,690</u> |
| Subtotal | | 82,967 | 321,304 | 559,642 | 797,980 | 1,036,317 | 1,274,655 |
| Total | | \$316,268 | \$1,224,809 | \$2,133,349 | \$3,041,890 | \$3,950,431 | \$4,858,972 |
| Less Reduced SFPUC Purchases | | 34,527 | 133,714 | 232,900 | 332,087 | 431,274 | 530,460 |
| SFPUC Wholesale Rate | | \$4.72 | \$4.72 | \$4.72 | \$4.72 | \$4.72 | \$4.72 |
| Subtotal | | (162,969) | (\$631,130) | (\$1,099,290) | (\$1,567,451) | (\$2,035,612) | (\$2,503,772) |
| Plus Add'l Conservation Program Costs | | \$0 | \$50,000 | \$100,000 | \$150,000 | \$200,000 | \$250,000 |
| Net Revenue Requirement | | \$153,299 | \$643,679 | \$1,134,059 | \$1,624,439 | \$2,114,820 | \$2,605,200 |
| | | | | | | | |

^{*} Based on total water purchases of 1,484,092, which includes estimated sales of 1,387,000 plus 7% unbilled water.