



## MLK2023 SPONSOR BROCHURE

California Dr. Martin Luther King, Jr. Community Foundatior Vorther

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2016 Willie B Kennedy Civic

Service Award

Janice Mirikitani

of Glide

Best-selling speculative fiction authors (I-r) Nalo Hopkinson, Nnedi Okorafor, and Jewel Gomez in conversation at the Black & Brown Comix Arts Festival

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## NORCALMLK

The Northern California Dr. Martin Luther King, Jr. Community Foundation is a public charitable organization dedicated to helping unlock the promise in every person through programs and events that advance civil and human rights; promote social, economic, and environmental justice; support health, wellness, and preparedness; and increase the joys of learning.

#### MLK'23

January 9–16, 2023

Returning from two years of virtual events, San Francisco's Dr. Martin Luther King, Jr. Birthday Observance looks to bring back in-person celebration to the region, with new and exciting events and programs enhanced by our event streaming content, extending the reach of our celebrations to an increasingly global audience.

Sponsors and partners are now able to benefit from this extended reach with more customized opportunities and ways to support one of the world's premier celebrations and extraordinary experiences in honor of Dr. King.

### MLK2O23 Events

Many customized in-person opportunities: (typical crowds...may vary due to possible audience restrictions.)

#### MLK2023

March & Parade 2 commemorations 10,000+ guests

MLK Celebration Program 700+ guests

#### Liberation Film Festival 3 Screenings 100 - 700 guests Filmmaker interviews, Author interviews Black & Brown Comix Arts

Festival Comic/Graphic Novel Expo Artist Conversations MLK/BCAF Giveaways

Music Festival 5.000+ guests

4,000+ guests

MLK Lecture Series 800+ guests

Health & Wellness Festival 3.000+ guests

MLK Transportation BART, SFMTA, GGF, Caltrain, 500 - 5,000+ passengers

**Community Breakfast** 500+ guests

**Opening Parties** 250+ guests

MLK Conversations 150 - 700+ guests

Chidren's Activities 500+ kids (ages 3-10)

## 

Volunteer & Service Programs

300 opportunities; 400+ shifts

#### Special Presentation & Awards

MLK2O23 Keynote Address, Willie B Kennedy Service Award, 500 - 700+ guests

**Digital Media** Event filming, augmented reality Apps, web site, social media



MLK2O23 Events Many customized opportunities:

Jan. 9–16 Volunteer & Service Programs

Jan. 12 MLK Freedom Concert

Jan. 14-16 **King & Faith Series** 

Jan. 14-16

Liberation Film Festival 10 Screenings

Jan. 14–16 Black & Brown Comix Arts Festival

Jan. 14-16 **Children's Activities** 

## 

Jan. 16 Labor & Community Breakfast

Jan. 16 **Willie B Kennedy Award** Presentation

Jan. 16

MLK Transportation BART, SFMTA, GGF, Caltrain,

Jan. 16 **March & Parade** 2 commemorations Jan. 16

MLK Celebration Program

Jan. 16 Music Festival

Jan. 16 Health & Wellness Festival



#### Diverse Demographic

The region's great diversity enriches the NorcalMLK experience and creates valuable opportunities to engage new audiences.

## 

INCOME/Median Household Income - Nine County San Francisco Bay Area 2016 ACS (Census): \$96,600



EDUCATION



AGE



Other 3.0% Native American 1.0% Asian 12.0% Hispanic/Latino 15.0% White 30.0%

Comics artist Dwayne Deterville and wife at the Black Comix Arts Festival



Late Hon. Edwin Lee, mayor of San Francisco, speaking at the MLK Labor and Community Breakfast



### Media

Local and national newspaper, magazine, online and broadcast media outlets include: (Partial List)

#### PAPERS & NEWS GROUPS

USA Today Associated Press San Francisco Chronicle SF Weeklu SF Examiner Bay Area News Group San Jose Mercury News Sacramento Bee McClatchey News Service ANG Newspapers UPI ΤV KQED (PBS affiliate) CBS NBC ABC KTVU (Fox affiliate) KRON KMTP STV (singtao.tv)

RADIO KQED-Radio (PBS affiliate) KPFA (PBS affiliate) KCSM-Radio 102.9 KBLX 98.1 KISS-FM ONLINE MEDIA sfgate.com 7x7 com sanfrancisco travel about.com mercurynews.com sf.funcheap.com partyearth.com savvycities.com KQFD Arts







### Sponsor Benefits

10 million+ media impressions

- Event Guides, Cards and Maps Circulation: 30,000
- Bus Shelter Signage Impressions: 8+ Million
- Event Exterior Banner Signage Impressions: 3+ Million
- In-Theater/Screening Room Exposure Circulation: 5 venues; Impressions: 25,000
- Online 250,000 page views
- Social Media Facebook, Twitter, Pinterest, Google+, Youtube, Vimeo

Additional opportunities include: social media campaigns, film sponsorships, branding and sampling at special events.



EVENT PRODUCT SAMPLING







### Sponsor Benefits

10 million+ media impressions

- Logos in Event print and online advertisements
- · Commercials on HD screens at events and venues
- Signage viewable region-wide and at event venues
- · Acknowledgement in event press releases to global media outlets
- VIP seating at screenings and events

#### TRANSIT

Special sponsor opportunities on partner transit networks (see below)

#### OUTDOOR

4'x5' Bus Shelter Post

2

Outdoor opportunities include festival outdoor festival, street, and activity-specific signage.



SFMTA Commemorative Pass



# 

18"x24" Event Poster

NORCAL MLK

4'x5' Bus Shelter Poster (digital & hard artwork)

18 K E E S

Liberation

8'x3' Event Banner

### Sponsorship Levels

Benefits are customizable to fit our partners' needs.



our partners rieeas.	PRESENTING SPONSOR	FESTIVAL SPONSOR	EVENT SPONSOR	PLATINUM SPONSOR	GOLD SPONSOR
	\$100,000+	\$50,000+	\$20,000+	\$10,000+	\$5,000+
VISIBILITY & ACKNOWLEDGMENT					
Festival/Event trailer	logo				
Festival/Event television advertisements	logo				
Festival/Event print advertisements	(all) logo	(all)logo	(select)logo	(select)logo	(select)logo
Sponsor reel	logo	logo	logo	logo	logo
Festival poster	logo	logo			
Acknowledgment on sponsored event releases	*	*	*	*	
Sponsor press release	*	*	*	*	*
Signage at festival hub	logo	logo	logo		
Sponsor spotlight in NorcalMLK email blasts	logo/link	logo/link			
Festival schedule (miniguide)	logo	logo	logo	logo	logo
Festival/Event landing page(s)	logo/link	logo/link	logo/link	logo/link	logo/link
Social networking (FB, TW, PT, G+, Tblr)	*	*	*	*	
Festival/Event slideshow	*	*	*	*	*
ADVERTISING & RECOGNITION					
Outdoor (citywide buses & bus shelters)	logo	logo			
Festival Banner Ads	logo	logo			
Commercial ads on HD screens	*	*	*		
Static ad in festival/event slideshows	*	*	*	*	*
Signage at festival/event venues	*	*	*	*	
TICKETS & PASSES					
VIP Sponsors (all-access passes)	10	6	4		
Reserve Seating (sponsor vouchers)	10	6	4	3	2



Young comic book fans at the Black Comix Arts Festival The Rev. Dr. James Anthony Noel delivering the King Address at the

Anthony Noel delivering the King Address at the MLK Labor and Community Breakfast







## 

#### Next Steps

Connect and discuss ways to form a winning partnership. NorcalMLK Development 415-857-0595 norcalmlk@norcalmlkfoundation.org

