# Salifornia Dr. Martin Luther King, Jr. Community Foundation ALMIL



MLK'24 SPONSOR BROCHURE

# NorcalMLK Foundation executive director Aar with Mayor London Breed (7th left), City Attorney David Chiu (8th left), and State Senator Scott Wiener (6th left). Best-selling speculative fiction authors (I-r) Nalo Hopkinson, Nnedi Okorafor, and Jewel Gomez Brown Comix Arts Festival 2016 Willie B Kennedy Civic recipients, Cecil late Janice Mirikitani of Glide

# **NORCALMLK**

The Northern California Dr. Martin Luther King, Jr. Community Foundation is a public charitable organization dedicated to helping unlock the promise in every person through programs and events that advance civil and human rights; promote social, economic, and environmental justice; support health, wellness, and preparedness; and increase the joys of learning.

### MLK'24

January 8-15, 2024

San Francisco's Dr. Martin Luther King, Jr. Birthday Observance looks to deliver exciting events and programs for MLK'24, enhanced by our event streaming content, extending the reach of our celebrations to an increasingly global audience.

Sponsors and partners are now able to benefit from this extended reach with more customized opportunities and ways to support one of the world's premier celebrations and extraordinary experiences in honor of Dr. King.

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## MLK'24 Events

(typical crowds...may vary due to possible audience restrictions.)

Many customized opportunities, from activity and event, to presenting sponsorships:

March & Parade

2 commemorations 10,000+ guests

MLK Celebration Program

700+ quests

Liberation Film Festival

3 Screenings 100 - 700 guests Filmmaker interviews. Author interviews

Black & Brown Comix Arts Festival

Comic/Graphic Novel Expo Artist Conversations MLK/BCAF Giveaways 4,000+ guests

Music Festival 5,000+ guests MIK Lecture Series 800+ quests

Health & Wellness Festival 3,000+ quests

MLK Transportation BART SFMTA GGF Caltrain 500 - 5,000+ passengers

Community Breakfast 500+ guests

Opening Parties 250+ quests

MLK Conversations 150 - 700+ guests Children's Activities

500+ kids (ages 3-10)

Volunteer & Service Programs 300 opportunities;

400+ shifts

Special Presentation & **Awards** 

MLK'24 Keynote Address. Willie B Kennedy Service Award. 500 - 700+ guests

Diaital Media

Event filming, augmented reality Apps, web site, social media



## MLK'24 Events

Many customized opportunities, from activity and event, to presenting sponsorships:

Volunteer & Service **Programs** 

Jan. 11-12 SIDGE Symposium

Jan 12

MLK Freedom Concert

Jan. 11-15

King & Faith Series

Jan. 13-15 Liberation Film Festival 10 Screenings

Jan. 13-15

Black & Brown Comix Arts Festival

Jan. 13-15 Children's Activities

Jan 15

Labor & Community Breakfast

Jan 15

Willie B Kennedy Award

Presentation

Jan. 15

MLK Transportation

BART SEMTA GGE Caltrain

Jan 15

March & Parade

2 commemorations

Jan 15

MLK Celebration

Program

Jan. 15

Music Festival

Jan 15

Health & Wellness Festival

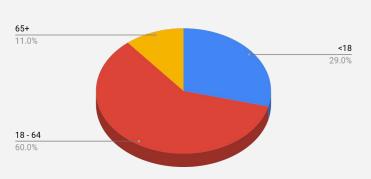


# Diverse Demographic

The region's great diversity enriches the NorcalMLK experience and creates valuable opportunities to engage new audiences.

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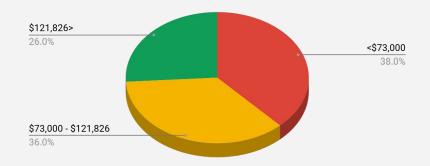
INCOME/Median Household Income - San Francisco City & County 2021 ACS (Census): \$121,826



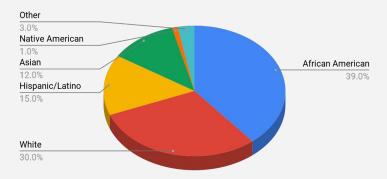


AGE





#### Race/Ethnicity







## Media

Local and national newspaper, magazine, online and broadcast media outlets include: (Partial List)

# MLK 24

#### PAPERS & NEWS GROUPS

USA Today
Associated Press
San Francisco Chronicle
Bay Area News Group
San Jose Mercury News
Sacramento Bee
McClatchey News Service
ANG Newspapers
UPI

TV

KQED (PBS affiliate)

CBS NBC

ABC

KTVU (Fox affiliate) KRON (The CW)

KMTP

STV (singtao.tv)

#### **RADIO**

KQED-Radio (PBS affiliate) KPFA (PBS affiliate) KCSM-Radio 102.9 KBLX 98.1 KISS-FM

#### ONLINE MEDIA

sfgate.com
7x7.com
sanfrancisco.travel
about.com
mercurynews.com
sf.funcheap.com
partyearth.com
savvycities.com
KOFD Arts





# Sponsor Benefits

10 million+ media impressions

- · Event Guides, Cards and Maps Circulation: 30,000
- · Bus Shelter Signage Impressions: 8+ Million
- · Event Exterior Banner Signage Impressions: 3+ Million
- In-Theater/Screening Room Exposure Circulation: 5 venues: Impressions: 25,000
- · Online 250,000 page views
- · Social Media Facebook, Twitter, Pinterest, Google+, Youtube, Vimeo

Additional opportunities include: social media campaigns, film sponsorships, branding and sampling at special events.











# Sponsor Benefits

10 million+ media impressions

- Logos in Event print and online advertisements
- · Commercials on HD screens at events and venues
- · Signage viewable region-wide and at event venues
- · Acknowledgement in event press releases to global media outlets
- VIP seating at screenings and events

#### TRANSIT

Special sponsor opportunities on partner transit networks (see below)



#### OUTDOOR

4'x5' Bus Shelter Post digital & hard artwor

Outdoor opportunities include festival outdoor festival, street, and activity-specific signage.



4'x5' Bus Shelter Poster (digital & hard artwork)

8'x3' Event Banner

Liberation



# Sponsorship Levels

Benefits are customizable to fit our partners' needs

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our partners neeas.	PRESENTING SPONSOR	FESTIVAL SPONSOR	EVENT SPONSOR	PLATINUM SPONSOR	GOLD SPONSOR
	\$100,000+	\$50,000+	\$20,000+	\$10,000+	\$5,000+
VISIBILITY & ACKNOWLEDGMENT					
Festival/Event trailer	logo				
Festival/Event television advertisements	logo				
Festival/Event print advertisements	(all) logo	(all)logo	(select)logo	(select)logo	(select)logo
Sponsor reel	logo	logo	logo	logo	logo
Festival poster	logo	logo			
Acknowledgment on sponsored event releases	*	*	*	*	
Sponsor press release	*	*	*	*	*
Signage at festival hub	logo	logo	logo		
Sponsor spotlight in NorcalMLK email blasts	logo/link	logo/link			
Festival schedule (miniguide)	logo	logo	logo	logo	logo
Festival/Event landing page(s)	logo/link	logo/link	logo/link	logo/link	logo/link
Social networking (FB, TW, PT, G+, TikTok)	*	*	*	*	
Festival/Event slideshow	*	*	*	*	*
ADVERTISING & RECOGNITION					
Outdoor (citywide buses & bus shelters)	logo	logo			
Festival Banner Ads	logo	logo			
Commercial ads on HD screens	*	*	*		
Static ad in festival/event slideshows	*	*	*	*	*
Signage at festival/event venues	*	*	*	*	
TICKETS & PASSES					
VIP Sponsors (all-access passes)	10	6	4		
Reserve Seating (sponsor vouchers)	10	6	4	3	2





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## Next Steps

Connect and discuss ways to form a winning partnership.

NorcalMLK
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