

Irene Gomez-Bethke Papers.

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for your into: Call with Guestians Centro Legal, Inc.

THE SUPREME COURT OF MINNESOTA 230 STATE CAPITOL SAINT PAUL, MINNESOTA 55155

(612) 296-2474

OCT 1985

Centro Legal, Inc.

Minneapolis

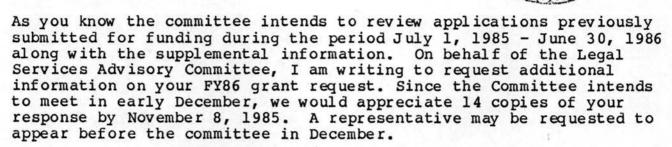
OCT 1985
RECEIVED
Centro Legal, Inc.

STATE COURT ADMINISTRATOR

October 11, 1985

Mr. Donn J. Vargas, Administrator 400 East Lake Street Minneapolis, Minnesota 55408

Dear Mr. Vargas:



- 1. Please provide a list by case type of the number of cases you have handled in 1984 and a separate list for the first six months of 1985.
- Please provide a copy of your 1985 and projected 1986 budget for the entire Centro Legal program. Indicate what sources of revenue you receive and the budget categories with which they are associated.
- Please identify by name and position the staff complement as of November 1, 1985.

Thank you for your assistance.

Sincerely yours,

Judith & Relak

Judith L. Rehak

Administrative Services Director

JLR/jw

cc: James Baillie, Chairman Legal Services Advisory Committee



September 20, 1989

Irene Gomez-Bethke, Chairperson Centro Legal, Inc. 4649 Decatur Avenue North New Hope, Minnesota 55428

naure-

Dear Ms. Gomez-Bethke:

On June 26, 1989, I issued an audit report of Centro Legal, Inc. covering the community advocacy grant for the period October 1, 1987 through June 30, 1988.

In the report, I requested that you submit a written response by July 26, 1989. To date, I have not received a response.

Please provide the requested response within fifteen (15) days.

If you have questions which may be delaying your response, please call Steve Bertrand, Internal Auditor, at 612/642-0216 or me at 612/642-0210.

Sincerely,

Pete Maurer

Director

Internal Audit

PM:dl

cc: Karim El-Ghazzawy - Centro Legal, Inc. Barbara Raye - Victim Services, Director June 26, 1989

Irene Gomez-Bethke Chairperson Centro Legal, Inc. 4649 Decatur Avenue North New Hope, Minnesota 55428

Dear Ms. Gomez-Bethke:

We have reviewed the financial records and documents of Centrol Legal, Inc. for the nine (9) month period ended June 30, 1988 corresponding to the community advocacy program grant for the period October 1, 1987 through June 30, 1988. Our examination was conducted during May, 1989.

Attached are our findings and recommendations concerning Centro Legal, Inc.. We request that you reply in writing within thirty (30) days of the date of this letter to our findings and recommendations.

This report has been issued to the Department of Corrections Assistant Commissioner for Management Services with copies to appropriate department personnel.

We wish to thank Karim El-Ghazzawy for his cooperation during our examination. If you have any questions on the attached report, please contact Steve Bertrand, Internal Auditor, at 612/642-0216 or me at 612/642-0210.

Sincerely,

Pete Maurer

Director - Internal Audit

PM:dl

Attachment

cc: Karim El-Ghazzawy

Pete Maure

DEPARTMENT OF CORRECTIONS AUDIT REPORT CENTRO LEGAL, INC.

INTRODUCTION

We reviewed the financial records and documents of Centro Legal, Inc. community advocacy grant in the amount of \$36,600 for the period of October 1, 1987 through June 30, 1988. The review was undertaken as part of the Department of Corrections (DOC) ongoing internal audit program.

DOC payments made for the community advocacy grant were \$36,600 which was 100% of the funding received for the program.

Centro Legal, Inc. located in Minneapolis, Minnesota provides legal and battered women services to Spanish speaking women in the metropolitan area. The DOC disburses monies according to the grant agreement from funds appropriated to the department by the Legislature.

PURPOSE

The purpose of the review was to determine compliance with contract provisions, the general condition of financial records, and general extent of internal controls present.

SCOPE

The review period was from October 1, 1987 through June 30, 1988. Our review included but was not limited to the examination of supporting documentation, deposit tickets, bank statements and selected documents and files.

Our examination was made in accordance with generally accepted auditing standards and included such tests of the accounting records and other tests and reviews deemed necessary under the circumstances.

FINDINGS AND RECOMMENDATIONS

Finding I:

Our examination of selected payroll periods and payroll practices in general revealed the following:

Page 1 of 3 Non-exempt employees are reimbursed in compensatory time for overtime hours worked in violation of wage and hour laws.

- Time sheets are attached to check copies which does not permit ease of location of time sheets for examination.
- VaDoce
- The direct service time of the chief legal officer to the program was not documented on his time sheet.
- 4. Compensation received by the chief legal officer in the form of salary or expense reimbursements was not approved by the board.
- 5. Salaries paid to employees eligible for DOC reimbursement were \$5,237.48 less than the amount recorded in accounting records.
 - Payroll records were not maintained or at least not located for the period January 1, 1988 through June 30, 1988.

Recommendation:

We recommend the following:

- Non-exempt employees must be paid time and one-half for hours worked in excess of 8 hours per day and forty hours per week.
- 2. Time sheets should be filed by employee name.
- 3. Direct service time chargeable to DOC grants must be supported by recording hours worked in the program on time records.
- 4. The chief legal officer's compensation should be approved by the board of directors.
 - . Administration staff needs to ensure that accounting records accurately reflect expenditures.
- Payroll records reflecting gross pay, deductions, and net pay for each employee each period must be maintained.

Finding II:

Our examination of selected expenditures revealed that \$1,700 in consultant fees paid by another funder was erroneously charged to the DOC grant.

Recommendation:

Expenditures must be charged to their proper program and/or grant.

Finding III:

DOC payments made of \$36,600 exceeded program audited expenses of \$35,093.52 by \$1,506.48. This determination was made as follows:

Program expenses per books	\$38,826.79
Add administrative costs not included	3,204.21
Deduct overbooked salary expense	(5,237.48)
Deduct erroneously booked consultant fee	(1,700.00)
Expenses eligible for reimbursement	35,093.52
DOC payments made	36,600.00
DOC payments made in excess of expenses	\$ 1,506.48

Recommendation:

We recommend the \$1,506.48 in excess payments be returned to the DOC.

REPORT USAGE

This report is intended for use only for this agreement between the Department of Corrections and Centro Legal, Inc. and should not be used for any other purpose. We have distributed copies to appropriate DOC personnel for informational purposes. Additional copies of this audit report are available under provisions of Minnesota Statutes Section 13.03 by written request to the Department of Corrections Director of Internal Audit.



WATERHOUSE AND ASSOCIATES

1614 Harmon Place Minneapolis, MN 55403

612 339-4781

July 30, 1987

CENTRO LEGAL, INC.
Financing Strategies Review
Proposal Submitted by: Ann Waterhouse

DONN

Proposal Objective:

The objective of the work outlined in this proposal is to review the financing strategies currently in place at Centro Legal, Inc., to evaluate these strategies in light of current projected growth, and to make recommendations regarding potential future directions for financing the operations of Centro Legal, Inc.

Scope of Work

The following scope of work is proposed to meet the objectives outlined above:

- (1) Meet with Finance and Program Committees jointly to review objectives of the work, meet the board persons who will be involved with the work, and discuss their issues relative to the contract.
- (2) Review internal program operations and present financing strategies by reading materials already prepared and interviewing key board and staff persons.
- (3) Prepare draft recommendations and meet with Finance and Program Committees to review and discuss.
- (4) Finalize report of recommendations and send it to Centro Legal, Inc.
- (5) Meet with the Finance and Program Committees to discuss implementation steps and present information on implementation planning if appropriate. Be available during the next few weeks for consultation regarding implementation plans if necessary.

Personnel

Review of internal documents, facilitation of meetings with board and staff, and preparation of recommendations will be done by Ann Waterhouse, principal consultant with Waterhouse and Associates. A brochure describing the work of this firm is enclosed.

1

Centro Legal, Inc. Financing Strategies Review Proposal July 30, 1987

Assisting Ann with the specific financing strategies relative to foundation and corporate contacts will be Betsy Hage of Hage Fundsearch, Minneapolis. A resume for Betsy is enclosed with this proposal.

Timeframe

It is anticipated that the major portion of this work will be completed within 2-1/2 months from the time a contract is signed with Centro Legal, Inc. There may be some additional implementation work that needs to happen after this timeframe, but the recommendations will be completed and the final meeting with the committees will occur within this time period.

Costs

The following costs are anticipated for this project:

95 hours 0 \$40/hr \$3,800
Miscellaneous expenses incl.
copying, mileage, parking, and
meeting supplies 150

TOTAL \$3,950

CENTPROP: 7-30-87

Betsy Hage 2740 42nd Avenue South Minneapolis, Minnesota 55406 612-724-4371

PROFESSIONAL EXPERIENCE

Director

1984-present

Hage Fundsearch, Minneapolis, MN Services for nonprofit organizations:

- consulting on microcomputer utilization, and fundraising strategies
- research
- proposal writing
- training for groups and individuals in software use, proposal writing, and research techniques. Use Compaq Deskpro to design databases, search

Dialog, do word processing, mailings

Assistant Department Head 1983-1984 Reference Librarian 1980-1984

Sociology Department, Minneapolis Public Library. Minneapolis, MN

- supervised the Foundation Center Regional Collection, assisted grant seekers and provided training in prospect research
- facilitated user research in the fields of sociology, psychology, education, and religion
- conducted database searches on Dialog, BRS, and Nexus
- trained and supervised staff

Coordinator Children's and Young Adults' Services 1977-1980

Minnesota Valley Regional Library, Mankato, MN

- coordinated services for children and young adults in a three county regional library system
- trained and supervised staff

Urban Corp Employee 1977

Municipal Information Library, Minneapolis Public Library, Minneapolis, MN

- produced audio visual packages focusing on several Minneapolis communities

Library Associate 1974-76

Public Library of Annapolis and Anne Arundel County, Annapolis, MD

- provided reader's advisory services for adults, children, and young adults

PROJECTS CONDUCTED

1984-present

Melpomene Institute for Women's Health Research

- continuing consulting on proposal writing and prospect identification

1985-present

Minnesota Council on Foundations

- Research Director for Guide to Minnesota

Foundations and Corporate Giving Programs 1986 - continuing staff training and consulting on dBase III

1986

Minnesota Synod, Lutheran Church in America

- continuing staff training and consulting on dBase III

1986

Institution-Community Continuum Incorporated - continuing consulting on proposal writing and

prospect identification

1986

Southeastern Minnesota Rural Initiative Fund

- research to identify potential donors

WORKSHOP PRESENTATIONS

FUND RAISING RESEARCH

1984-present

Minnesota Council on Foundations, Minneapolis, MN

1984-present

United Arts, St. Paul, MN

1985

Countryside Council, Marshall, MN

PROPOSAL WRITING

1986

WesMin Resource Conservation & Development Association,

Alexandria, MN

1985

St. Cloud State University, School of Graduate and

Continuing Studies, St. Cloud, MN

PROPOSAL WRITING

1984-present

Melpomene Institute for Women's Health Research

1986

Citizens for Excellence in Education

1985

Cooperative Preservation Project

EDUCATION

1984

Proposal Writing. Resources and Counseling, United Arts, St. Paul, MN

1981

Grantsmanship Training. Grantsmanship Training Center,

1977

Los Angeles, CA

Masters in Library Science, University of Minnesota.

Minneapolis, MN

1974

Bachelor of Arts, Barnard College, Columbia University,

New York, NY

ASSOCIATIONS AND COMMITTEES

Member

1976-present

American Library Association

Library Administration and Management Association,

Task Force on Alternative Funding, 1984-85

Member

1976-present

Minnesota Library Association

Steering Committee, Library Management Round Table,

1982-84

President, Children's and Young People's Section,

1979-80

Member

1984-present

Researchers and Information Brokers of Minnesota

Board Member

1985-86

At the Foot of the Mountain

Secretary, 1986

Chair

1982-84

Metropolitan Library Service Agency, Task Force on

Library Services for the Disabled

Member 1983-84 Public Information Committee, Minnesota Council on Foundations

REFERENCES

Barb Davis Resources and Counseling United Arts 416 Landmark Center 75 West 5th Street St. Paul, MN 55102

Jacqueline Reis Director Minnesota Council on Foundations 1216 Foshay Tower Minneapolis, MN 55402

Eileen Schwartzbauer Department Head Sociology Department Minneapolis Public Library 300 Nicollet Mall Minneapolis, MN 55401



179 E. ROBIE ST. ST. PAUL, MN 55107 (612) 291-0110 2929 4TH AVE. SO. SUITE M MINNEAPOLIS, MN 55408 (612) 825-5503

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WESLEY IIJIMA, ESQ.

GUADALUPE LUNA

MARTIN A. DIAZ, ESQ. Chief Legal Officer MEMO

TO:

BOARD OF DIRECTORS

FROM: Irene Gomez-Bethke

INOM: ITene Gomez-Bechke

RE: Centro Legal Requests to Hennepin County

DATE: September 18, 1987

Dear Colleagues:

On September 14, staff appeared before the Ways and Means committee of the Hennepin County Board to request County funding in 1988. Our projected budget for our Minneapolis operations is approximately \$91,000. of which \$58,000. is being requested from Hennepin County. This is a rather ambitious goal, but nevertheless necessary if we intend to provide services at their current level in Hennepin County.

Unfortunately at this point the County has decided not to consider new program request because it would require a tax increase of up to 13% above 1987 levels. If their plan is adopted it would effectively relegate our request to the 1989 pool of applicants. Therefore it is important that everything possible be done to change their collective minds.

With this I am calling upon the Board of Centro to contact each Hennepin County Commissioner, either by telephone or letter (see sample attached) and encourage them to vote in favor of funding Centro Legal. You may wish to comment on how important Centro Legal is and the void that would be created if legal services to our target population were reduced.



The Ways and Means Committee members are meeting September 24, to make a 1988 budget recommendation to the County Board. The Board is scheduled to meet October 6, to act on the recommendation. Any contact with the County Commissioners should be done before October 6.

If you have any questions about specific meeting times and locations please contact staff. Enclosed is a list of the Commissioners with their telephone numbers and mailing address for your use.

Thank you for your attention to this important request.

Respectfully,

Irene Gomez-Bethke

President

enc.



179 E. ROBIE ST. ST. PAUL, MN 55107 (612) 291-0110

MICHAEL H. DAVIS Legal Assistant PHILLIPS F. GONZALEZ GONZALEZ Attorney at Law LISA YBARRA Paralegal 2929 4TH AVE. SO. SUITE M MINNEAPOLIS, MN 55408 (612) 825-5503

> MARTIN A. DIAZ, ESQ. Chief Legal Officer KA H. LYSONGTSENG Paralegal

Date

Name Address City

Dear Friend:

Since it officially opened in 1981, Centro Legal, Inc. has been providing high quality legal representation to the Twin Cities community. With the aid of such fine staff attorneys as Susan E. Conley, Arcelia Romo-Perez, David Rivera and Salvador Rosas, Centro Legal has been able to provide excellent, free and low cost legal services to Hispanic and low income families and individuals in our community.

However, to fulfill the goal of access to the judicial system for all of our citizens, organizations like Centro Legal require the financial and moral support of the members of its community. In its effort to approach the community at large, Centro Legal is contacting selected individuals for their support.

It is the desire of Centro Legal to extend to our community citizenry the opportunity to become Members of Centro Legal, Inc.. Membership in our organization not only provides the individual or business with a sense of community pride and loyalty but also will bring with it the following: a recognition award; the right to vote at the Annual Meeting; the opportunity to hold office on its Board of Directors; access to information on legal issues of interest; a subsciption to periodical newsletters on the progress of Centro; discounted interpretive services (for selected members); and educational seminars for members' children.



Continued Date Page

However, before we approach the entire community, we are soliciting your support and offering you an opportunity to become a Charter Member of Centro Legal. If you become a Charter Member, you will receive special recognition from our Board and will have provided a great service to our community.

Enclosed is a list of the available types of memberships and a tear off response form which we request you return with your check. Please note that on the form is a check off box which allows you to give your consent to include your name on our future solicitations to the community at large. If you are in a position to lend your name to the effort, we would be most appreciative. Any donation is tax deductible.

Centro Legal has been an integral part of the effort to balance the inequities and inaccessibility of our legal system for over 6 years. It wishes to continue to provide the same, if not greater, level of support and representation. To do so, Centro requires your support, both financial and personal. We welcome your questions and comments and we thank you for your attention to this request.

Gracias,

Sincerely,

Martin A. Diaz Chief Legal Officer

Irene Gomez-Bethke President, Board of Directors

MEMBERSHIPS

		BENEFACTOR	\$500.00	
		PATRON	250.00	
		BUSINESS	150.00	
		SUSTAINING	100.00	
		CONTRIBUTING	50.00	
		ANNUAL	25.00	
		FRIEND	OPEN	
	YES,	I WANT TO BE A MEMBER OF C	ENTRO LEGAL, INC.	
		Enclosed please find m	donation in the amount of \$_	
		Please bill me. I plea	lge \$	
	YES,	I permit the use of my name community.	e in solicitations to the gener	al
NAME:				
ADDRES	ss:	934 44494		
PHONE				



179 E. ROBIE STREET ST. PAUL, MN 55107 (612) 291-0110

400 EAST LAKE STREET MINNEAPOLIS, MN 55408 (612) 825-5503

TO: Fund Raising Committee

DATE: January 11, 1987

FROM: Irene Gomez-Bethke

REPLY TO: Staff

SUBJECT: Fund Raising Committee:

Dear Colleagues:

In order to address the financial concerns of Centro Legal, I have taken the liberity to assign you to a fund raising committee. This committee is to work independently of the finance committee but must keep in close contact in order to meet all financial objectives.

At this point the committee will consist of Albert Garcia, Doug Hall, and Wes Iijima. As the year progresses the committee may be enlarged upon. Staff will be in contact with each of you to set the first meeting date and time. At this first meeting you will have to set your future meeting times and goals.

This is an import task but I'm sure each of uou will be up to the challenge. Respectfully:

THE Mcknight foundation 410 PEAVEY BUILDING • MINNEAPOLIS, MINNESOTA 55402 TELEPHONE: (612) 333-4220 PARTICIPANTS IN SEPTEMBER 21st MEETING OF LEGAL SERVICE PROVID TO: RUSSELL V. EWALD - THE MCKNIGHT FOUNDATION FROM: SEPTEMBER 30, 1981 Thank you for meeting with Carol Berde last week to up-date The McKnight Foundation on the funding needs of agencies providing legal services. We appreciated the opportunity to get a more complete picture of the separate needs of each agency and the overall priorities of the legal services community. It is our understanding that the current financial needs are as follows (not in priority order): 1. Legal Rights Center - (Criminal work) Assistance for 1982 2. Centro Legal - (Civil assistance) Start-up funds (\$40,000) for Spanish-speaking population in the Twin City Metro Area 3. Legal Services Corporation - Funding assistance in 1982 for six programs and, to a lesser extent, funding for 1983-1985 to supplement proposed filing fee and lawyer-registration fees income. As you know, The McKnight Foundation has focused on supporting criminal defense and legal education programs for minorities and the disadvantaged. This emphasis will continue and we will continue to respond to requests from organizations providing such services to these special populations. While we have made occasional, relatively small, contributions to some of the six programs funded by the Legal Services Corporation, these programs have not been our major priority. However, the fact that we have asked you to meet with us is, obviously, an indication of some interest in the field. Nonetheless, at this point, we are not in a position to give a definitive response to the coordinated

needs of these six programs. There are two reasons for our uncertainty:

First, the Foundation is in the midst of developing several major programs of its own initiative that could have a potential impact on legal services funding. On September 29, we announced a \$5 million McKnight - Neighborhood Self-Help Initiatives Program, to be operated by The Minneapolis Foundation. (see attached press release for details) It is probable that some of the neighborhood programs funded by this annual \$700,000 commitment will include provision of legal services. Also, as some of you know, we have been involved in a comprehensive review of the needs of the developmentally disabled.

One option we are considering in this area is funding for Legal Advocacy for the Developmentally Disabled. We also expect to extend this comprehensive review process to other human service areas within the next few months. Our next focus is likely to be the needs of the aging and, again, may well include assistance for legal services. Until we see the effects of the several efforts on legal services, the Directors prefer not to make additional commitments for funding in this field.

Secondly, in responding to government cutbacks, the Foundation's posture has been to look at specific proposals only when the full extent of cuts is known and to insist that the affected agencies first take all possible steps to consolidate, re-trench, and re-align their services on their own, or with other related service providers, and to explore other sources of income on a long-term basis. We believe that this process is not yet completed for the six organizations in Minnesota funded by the Legal Services Corporation.

The implication of these two situations is that, at the present time, and for the first part of 1982, the LSC funded programs should not look to The McKnight Foundation for substantial funding assistance. We would not rule out participation at some future time, but, for the moment, we would not encourage you to rely on McKnight for a leadership role in meeting your 1982 funding needs.

I regret that I cannot be more encouraging, but we wanted you to be aware of McKnight's position before your planning proceeds much further. Thank you again for meeting with Carol, and I hope that you will keep us informed of further developments in your search for financial support.

THE MINNEAPOLIS FOUNDATION 400 Foshay Tower Minneapolis, Minnesota 55402 (612) 339-7343 THE MCKNIGHT FOUNDATION 410 Peavey Building Minneapolis, Minnesota 55402 (612) 333-4220

FOR RELEASE - TUESDAY, SEPTEMBER 29, 1981

The McKnight Foundation today announced the contribution of \$5 million to The Minneapolis Foundation to establish The McKnight - Neighborhood Self-Help Initiatives Program. This Program will have a 10-year life and will develop and expand ways to connect the vitality of neighborhood self-help efforts to the planning, resources, and institutional capacity of the larger community. The Program will focus on the seven county metropolitan area with priority to neighborhoods within the Twin Cities.

It is anticipated that the program will provide approximately \$700,000 per year, or about \$7 million over a 10-year period. These funds will be used to provide support for the initiatives of neighborhoods in their pursuit of neighborhood improvement, effective service delivery, social and economic opportunity, improved quality of life, and the need for self-determination and institutional change.

In administering this Program, The Minneapolis Foundation will be especially interested in projects and organizations with the following characteristics:

- LOCAL INITIATIVE Programs which are developed by and accountable to neighborhood citizens.
- COOPERATION AND CARING The degree to which a program encourages the tendency of people in neighbor-hoods to care for and about one another and fosters cooperation among organizations and groups at the neighbor-hood level.
- SELF-SUFFICIENCY Enhancing the capacity of neighborhood residents to take control of and responsibility for their own lives and to provide for their own needs. The concept of self-help should be built into programs wherever appropriate.
- SELF-SUSTAINING The development of mechanisms through which the programs or projects can become financially and operationally self-sustaining.
- LEVERAGE Emphasizing the generation of additional financial and non-financial resources.
- PERFORMANCE The inclusion of a well-defined plan stating the goals and objectives, and the methods for achieving them.

The McKnight - Neighborhood Self-Help Initiatives Program will provide single or multiple year grants to neighborhoods for operating support, capital and equipment needs in areas such as housing, employment, advocacy, economic development, health, crime prevention, energy, human services, technical assistance, and special projects.

The Minneapolis Foundation will initiate the process of developing more specific objectives, guidelines and procedures for this Program. It is expected that this design and planning process will take approximately six months and will involve extensive consultation and dialogue with neighborhood residents and organizations, and other sectors of the community.

For further information, contact:

Thomas F. Beech Executive Director The Minneapolis Foundation 400 Foshay Tower Minneapolis, Minnesota 55402 (612) 339-7343 NEIGHBORHOOD HOUSE ASSOC. 179 E. Robie Street St. Paul, MN 55107.

CENTRO LEGAL, INC.

A NON-PROFIT COMMUNITY LAW OFFICE

(612) 291-0110

BOYD PLACE, SUITE G 2929 FOURTH AVENUE SOUTH (AT LAKE) MINNEAPOLIS, MINNESOTA 55408

(612) 870-0110

REPLYTO: St. Paul

June 27, 1984

Irene Gomez-Bethke 4649 Decatur Avenue North New Hope, Minnesota 55428

Dear Irene:

We received the good news from the Legal Services Advisory Committee that we have been granted \$11,182 for a paralegal position. Enclosed is the contract (6 pages) which needs to be signed by you.

Also enclosed is a proposal form from Unimark which also needs your signature (on page 3).

I have enclosed a stamped envelope so you can mail these to the office.

Thanks for your time.

Sincerely,

Arcelia Romo-Perez
Attorney at Law

ARP:1y

enc,'s



179 E. ROBIE ST. ST. PAUL, MN 55107 (612) 291-0110

400 E. LAKE ST. MINNEAPOLIS, MN 55408 (612) 825-5503

Movember 8, 1985

Judith Rehak Administrative Services Director Legal Services Advisory Committee Supreme Court of Minnesota 230 State Capitol St. Paul, MN 55155

Re: Centro Legal, Inc.

Dear Ms. Dehak:

Fnclosed, as you requested, are additional documents and information relating to the application for funding previously submitted by Centro Legal, Inc.

1) Case statistics for the period January 1 through December 31, 1984;

2) Case statistics for the period January 1 through June 30, 1985;

3) Operational Budget for calendar year 1985;

4) Proposed Operational Budget for calendar year 1986; Chief Executive Officer 5) Revenue Listing for calendar year 1985;

6) Staffing pattern as of November 1, 1985; 7) Staffing/Expenses projections 1984 - 1986; 8) Memo containing additional information about Centro Legal.

If additional information is needed, please let us know. look forward to meeting with the Committee in December.

Yours truly,

Susan E. Conley Executive Director

SEC: biz

Fnels.

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MIGUEL GARZA

JUAN LOPEZ

CARLOS MARIANI

WESLEY IIJIMA, ESQ

SUSAN E. CONLEY.

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AGE	0 - 18 19-59 60-79 80-up	3 22 2 -/-	Custody Paternity Support OFP Misc. Family OTHER Land/Tenant
RACE	Caucasian Hispanic Black Native Am. Asian	39 156 20 11	Public Benef. Employment Discrimin. Criminal Tort Consumer Misc.
	LIMITED	ENGLISH	SPEAKERS 102

OPENED CASES

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Mpls. St. Paul Outstate Other	=	Comm. Org. LSC Prog. Govt. Agency Other
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0 - 18 19-59 60-79 80-up	5/	Paternity Support OFP Misc. Family OTHER Land/Tenant
RACE		Public Benef.
Caucasian Hispanic Black Native Am. Asian	2 45 3	Employment Discrimin. Criminal Tort Consumer Misc.
LIMITED	ENGLISH	SPEAKERS 41

OPENED/CLOSED CASES

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BASIS FOR ELIGIBED POV. Income MCAA Sliding Fee Other	ILITY	REFERRED BY: Prior Client Client Publicity Atty/Bar Comm. Org.	
Mpls. St. Paul Outstate Other	=	LSC Prog. Govt. Agency Other	
COUNTY			
Hennepin Ramsey Washington Dakota Anoka Other	37 35 7 	CASE TYPES: IMMIGRATION: General Deportation Exclusion Suspension Asylum Immed. Rel.	13 8
SEX Male Female	42 34	Citizenship Cuban Detent. Temp. Visas FAMILY Divorce	2 3 2 7
AGE 0 - 18 19-59 60-79 80-up	3 73 —	Custody Paternity Support OFP Misc. Family OTHER Land/Tenant	7 7 2 3
Caucasian Hispanic Black Native Am. Asian	9 59 4 1 3	Public Benef. Employment Discrimin. Criminal Tort Consumer Misc.	3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
LIMITED	ENGLISH SPEA	KERS _ 39	
REASON FOR CLOSING Advice Only Brief Service Referred after A Insuf. Merit Client w/drew Settled Insuf. Resources Other	Assm.	REFERRALS Atty Referral Legal Aid Concil Ct. Soc.Serv.Agcy Govt. Agency Other	

REJECTED CASES

BASIS FOR ELIGIBILITY Pov. Income MCAA Sliding Fee Other	REFERRED BY: Prior Client Client Publicity Atty/Bar
CITY Mpls. St. Paul Outstate Other	Comm. Org. LSC Prog. Govt. Agency Other
COUNTY Hennepin Ramsey Hashington Dakota Anoka Other 7	CASE TYPES: IMMIGRATION: General Deportation Exclusion Suspension Asylum Immed. Rel.
SEX Male 54 Female 46	Citizenship Cuban Detent. Temp. Visas FAMILY Divorce 7
AGE 0 - 18 19-59 60-79 30-up RACE Caucasian Hispanic Dlack Native Am. Asian	Custody Paternity Support OFP Misc. Family OTHER Land/Tenant Public Benef. 3 Employment Discrimin. Criminal Tort Consumer Misc. J2
LIMITED ENGLISH S	SPEAKERS 27
REASON FOR REJECTING Financially Inelig. 5 Altern. Available Priority Exclusion Conflict of Int. 7 Liklihood success Insuf. Resources Other 5	REFERRALS Atty Referral Legal Aid Coneil Ct. Soc.Serv.Agey Govt. Agency Other

333

STATISTICS

PERTOR	an	- June	1000	
LEKTOD_	Jun.	june	1985	

TOTALS:

OPENED 5/
CLOSED 33
REJECTED 47
OPENED/CLOSED 7/

TOTAL CASES

BASIS	FOR ELIGIB:	ILITY	REFERRED BY:
	v. Income	116	Prior Client 15
MC		19	Client
S1:	iding Fee	26	Publicity 25
Oth	ner	8	Atty/Bar 3
CITY			LSC Prog. 17
Mpl		38	Govt. Agency 24
	Paul	103	Other
	state	7	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
Oth	ner	21	
COUNT	Y		CASE TYPES:
	Hennepin	44	IMMIGRATION:
	Ramsey	108	General 2/
	Washington	100	Deportation $\frac{27}{27}$
	Dakota .	7	Exclusion
	Anoka ·	1	Suspension 3
	Other	9	Asylum 5
			Immed. Rel. 36
			Citizenship 2
SEX	10 PM 10 Th		Cuban Detent. 4
	Male	120	Temp. Visas
	Female	49	FAMILY
,			Divorce 5.
AGE	a the same		Custody
	0 - 18		Paternity 2
	19-59	777	Support 4
	60-79	101	OFP 3
	80-up		Misc. Family 18
			OTHER
			Land/Tenant 8
RACE	- 1 V-14		Public Benef.
	Caucasian	19	Employment 6
	Hispanie	129	Discrimin.
7	Black	14	Criminal 0
	Native Am.	0	Tort 2
	Asian	7	Consumer <u>70</u> Misc. 77
		1.1	
	LIMITED	ENGLISH	SPEAKERS 84
		S. Mary Transport Control	

A. A. S.	A STATE OF THE STA	and a section of	part and an analysis of the second of the
	, pi		
			OPENED CASES
Po MC S1 Ot CITY Mp St Ou	S FOR ELIGIB v. Income AA iding Fee her ls. Paul tstate her	12 12 12 12 12 12 12	REFERRED BY: Prior Client 5 Client 4 Publicity 1/1 Atty/Bar Comm. Org. 8 LSC Prog. 12 Govt. Agency 1/1
COUN		13 29 4 5	CASE TYPES: IMMIGRATION: General Deportation Exclusion Suspension Asylum Immed. Rel.
SEX	Male Female :	41	Citizenship Cuban Detent. 3 Temp. Visas FAMILY Divorce 3
AGE	0 - 18 19-59 60-79 80-up	<u>5/</u>	Custody Paternity Support OFP Misc. Family OTHER
RACE	Caucasian Hispanic Black Native Am. Asian	5 37 6 3	Land/Tenant Public Benef. Employment Discrimin. Criminal Tort Consumer Misc.
	LIMITED	ENGLISH	SPEAKERS 30

OPENED/CLOSED CASES

BASIS FOR ELIGIBI Pov. Income MCAA Sliding Fee Other	12 	REFERRED BY: Prior Client 8 Client Publicity 79 Atty/Bar Comm. Org. 30
Mpls. St. Paul Outstate Other	24 35 12	LSC Prog. Govt. Agency 7 Other
COUNTY Hennepin Ramsey Washington Dakota Anoka Other	29 37 1 1 3	CASE TYPES: IMMIGRATION: General Deportation Exclusion Suspension Asylum Immed. Rel.
SEX Male Female	48 23	Citizenship Cuban Detent. Temp. Visas FAMILY Divorce
AGE 0 - 18 19-59 60-79 80-up	<u>69</u> <u>2</u>	Custody Paternity Support OFP Misc. Family OTHER Land/Tenant 3
Caucasian Hispanic Black Mative Am. Asian	11 53 5	Public Benef. / Employment 3 Discrimin. 2 Criminal Tort 2 Consumer 8 Misc. 7
LIMITED	ENGLISH SPEA	KERS 30
REASON FOR CLOSING Advice Only Brief Service Referred after A Insuf. Merit Client w/drew Settled Insuf. Resources Other	32 10 1 17	REFERRALS Atty Referral Legal Aid Concil Ct. Soc.Serv.Agcy Govt. Agency Other

REJECTED CASES

COUNTY CASE TYPES.	
Hennepin 2 IMMIGRATION: Ramsey 42 General 7 Washington Dakota 2 Exclusion Anoka Suspension Other 1 Asylum Immed. Rel.	
SEX Cuban Nation	
Male 3/ Temp. Visas Family Divorce	×
Custody	•
AGE Paternity	•
0 - 18 19-59 47 Support —	
(0.70	
30-up Misc. Family 74 OTHER	
Land/Tenant 5	
Public Benef	•
RACE Employment 3	•
Caucasian 3 Discrimin. 3	1
Hispanic 39 Criminal Black Tort	
Asian 2 Consumer 7	
113c. <u>7</u>	
LIMITED ENGLISH SPEAKERS 24	12
DEACON FOR RELEGIETING	
REASON FOR REJECTING REFERRALS Financially Inelig. / Atty Referral /5	
Altern. Available 18 Legal Aid 12	
Priority Exclusion / Concil Ct	
Conflict of Int. 7	
Likilhood success Govt. Agency	
Insuf. Resources $\frac{26}{2}$ Other	

1333

CENTRO LEGAL, INC. OPERATIONAL BUDGET 1985

REVENUE:

Contributions S.M.R.L.S. M.C.A.A. *L.S.A.C. I.O.L.T.A. Attorney Fees Interest Income M.I.S.C.	\$	68,803. 9,000. 24,999. 11,091. 27,499. 4,000. -0-
TOTAL REVENUE	\$	145,392.
EXPENSES:		
Salaries Employee Benefits Payroll Taxes Professional Fees Supplies Telephone Postage Occupancy Insurance Printing Transportation Conferences Subscriptions Library Updates Law Library Awards Equipment Equipment Equipment Repair Misc.	\$	97,970. 11,756. 9,300. 2,500. 700. 5,400. 1,000. 6,500. 4,000. 500. 1,000. 200. 500. 1,200. 1,200. 1,666. 300. 200.
TOTAL EXPENSES	\$ 1	45,392.

^{*} Centro Legal operates on a calendar year. The figure for L.S.A.C. is based on a 12 month projection during the L.S.A.C. fiscal year schedule for period 7-1-84 through 6-30-85 and 7-1-85 through 12-31-85.

CENTRO LEGAL, INC. OPERATIONAL BUDGET 1986

REVENUE:

Contributions S.M.R.L.S. M.C.A.A. *L.S.A.C. I.O.L.T.A. Attorney Fees Interest Income M.I.S.C.	\$ 84,440. 9,600. 20,000. 11,500. 35,000. 4,000. -0-
TOTAL REVENUE	\$ 164,540.
EXPENSES:	
Salaries Employee Benefits Payroll Taxes Professional Fees Supplies Telephone Postage Occupancy Insurance Printing Transportaion Conferences Subscriptions Library Updates Law Library Awards Equipment Equipment Equipment Equipment MISC.	\$ 113,070. 15,504. 9,600. 2,500. 700. 5,400. 1,000. 6,500. 4,000. 500. 1,000. 200. 500. 1,200. 1,666. 300. 200.
TOTAL EXPENSES	\$ 164,540.

^{*} Centro Legal operates on a calendar year. The figure for L.S.A.C. is based on a 12 month projection utilizing anticipated allocation amounts from L.S.A.C.'s fiscal year schedule of 7-1-85 through 6-30-86 and 7-1-86 through 6-30-87.

CENTRO LEGAL, INC. REVENUE LISTING 1985

SOURCE

Legal Services Advisory Comm. Lawyers Trust Account *Mpls. Community Action Agency Mn. State Bar Foundation The Mcknight Foundation Dayton-Hudson Foundation General Mills Foundation

Northwestern Bell
Prudential Insurance Co.
Honeywell Foundation
*First Banks Minneapolis
Fingerhut Family Foundation
Northern States Power Co.

BUDGET CATAGORIE

Staff Expenses/Support Staff Expenses/Support Staff Expenses/Support Staff Expenses/Support Staff Expenses/Support Staff Expenses/Support Staff Expenses/Support

Operational Support Operational Support Operational Support Operational Support Operational Support Operational Support

^{*} Both M.C.A.A. and First Banks Minneapolis are allocated 100% to the support of the Minneapolis area office. All other sources of revenue are allocated between the St. Paul and Minneapolis offices, using an expense percentage formula.

CENTRO LEGAL, INC.
STAFFING PATTERN
NOVEMBER 1, 1985

NAME	F.T.E.	POSITION
Sandra Campos	(40%)	Secretary/Receptionist Minneapolis Office
Susan E. Conley	1.0 F.T.E.	Executive Director/ Managing Attorney
Elena Ostby	(403)	Law Clerk
Donn J. Vargas	(80%)	Administrator Intake - Mpls Office
Elisa Ybarra	1.0 F.T.E.	Paralegal
Betty Jo Zepeda	1.0 F.T.E.	Scoretary/Receptionist St. Paul Office

CENTRO LEGAL, INC. STAFFING/EXPENSES PROJECTIONS 1984 - 1986

STAFFING	1984	1985	1986
MANAGING ATTORNEY	X	X	X
STAFF ATTORNEY			X
LAW CLERK		X	
PARALEGAL		x	X
LEGAL SECRETARY	X	X	X
LEGAL SECRETARY		X	X
ADMINISTRATOR	X	X	X X
EXPENSES			
SALARIES	76,000.	97,970.	113,070.
EMPLOYEE BENEFITS	13,714.	11,756.	15,504.
PAYROLL TAXES	-0-	9,300.	9,600.
PROFESSIONAL FEES	2,400.	2,500.	2,500.
SUPPLIES	600.	700.	700.
TELEPHONE	4,500.	5,400.	5,400.
POSTAGE	720.	1,000.	1,000.
OCCUPANCY	10,904.	6,500.	6,500.
INSURANCE	475.	4,000.	4,000.
PRINTING	650.	600.	600.
TRANSPORTATION	240.	500.	500.
CONFERENCES	800.	1,000.	
SUBSCRIPTIONS	-0-	200.	1,000.
LIBRARY UPDATES	600.	500.	200.
LAW LIBRARY	2,000.	1,200.	500.
AWARDS	-0-	100.	1,200.
EQUIPMENT	4,500.	1,666.	100.
EQUIPMENT REPAIR	-0-	300.	1,666.
MISC.	-0-	200.	300. 200.
7074			200.
TOTAL	118,103.	145,392.	164,540.

MEMO.

TO: Legal Services Advisory Committee

FROM: Susan E. Conley

RE: Centro Legal, Inc. DATE: Movember 7, 1985

This memo will briefly discuss some of the points raised in correspondence to Centro Legal concerning our operation. I hope that this information will answer some of the questions you may have concerning our program, services and management.

Scope of Services

The services provided by Centro Legal are targeted toward two primary client communities although services will not be denied to any eligible person if resources permit. The primary target community is the Hispanic population with emphasis on limited English speakers. Because immigration matters are a high priority within the Hispanic community, the secondary target community is all persons with problems relating to or affected by immigration laws.

Although the majority of our clients reside in the 7 county Metro area, primarily Hennepin and Ramsey counties, services are available statewide for immigration related matters. Occasionally cases are accepted for out-of-state residents with immigration problems. The reason for this is that the District Office of the Immigration Service is located in St. Paul. That District Office covers Minnesota and North and South Dakota. All hearings, procedures and processing for persons residing in or detained in these states are venued in St. Paul.

Non-immigration related cases are prioritized, first, for persons with limited English ability, and, second, for persons with legal problems relating to immigration status.

Eligibility, Screening and Case Management

Clients may be eligible for free services or reduced cost services under a sliding fee schedule based on income and family size. Persons eligible for services from a traditional legal services program are first referred to the appropriate legal services office. If a case is rejected by the legal services program because of guidelines or priorities, Centro Legal may accept the case. Presently, Southern Minnesota Regional Legal Services (SMRLS) is the only legal services program that has identified certain immigration cases as a priority. The attorney for SMRLS who handles those cases from their St. Paul office shares office

space with Centro Legal and day to day supervision of immigration cases handled by that attorney is provided by Centro Legal.

Initial client contacts are screened first by the secretary and screening sheets are filled out. All clients not clearly ineligible for services are scheduled for an appointment with the attorney, who makes a final decision to accept or reject the case. A case log is kept for cases opened, showing the date opened; the nature of the legal problem; basis for eligibility; fee, if any; and date closed. Duplicates of the screening sheets are kept in a separate file for statistics purposes.

Separate files are kept for rejected cases and for cases involving brief services or advice only (opened/closed cases). These cases are batched monthly and statistics recorded as reflected in the statistics data submitted to the Committee. The present case load for the legal staff (one attorney and one paralegal) is approximately 130 cases.

A tickler system is maintained by the legal staff to ensure deadlines are met. A master calendar is also used to docket all important deadlines. A separate and additional docket is maintained for all cases for which voluntary departure extension requests must be made to the Immigration Service. Monthly formal review of cases handled primarily by the paralegal are conducted with daily supervision as needed.

Because Centro Legal has offices located in both Minneapolis and St. Paul, client appointments are scheduled in the appropriate location. Because of the present staffing pattern, appointments are scheduled in Minneapolis one day per week.

General Comments

The office procedures and case management practices derive primarily from practices used by SMRLS. Both the past Executive Director and the present Director are former SMRLS attorneys and have developed the procedures for Centro Legal based upon that experience.

The majority of our clients are referred to us by community organizations, primarily Nispanic organizations such as Centro Cultural Chicano, Hispanos en Minnesota, CLUES, Our Lady of Guadalupe Church, etc. A significant number of cases are also referred to us directly by the Immigration Service and the Immigration Judge as well as legal services programs.



Cooperating Fund Drive

Liberty Bank Building (rm. 215)

Selby and Snelling Avenues

612-647-0440

Saint Paul, Minnesota 55104

July 8, 1985

Mr. Don Vargas Centro Legal 179 E. Robie Street St. Paul, Minnesota 55107

Dear Mr. Vargas:

Thank you for your inquiry for membership in the Cooperating Fund Drive.

Enclosed please find Criteria for Membership form.

Our recuiting process for new members begins in the Fall and you will be added to our mailing list. We will send more information to you at a later date.

Kind regards,

Jean Anderson

Executive Director

JA/jms

Enclosure: Criteria for Membership



Cooperating Fund Drive CRITERIA FOR MEMBERSHIP

A. Requirements



- 1) Each member must be a Twin Cities based social change organization.
- 2) Each member must be working on issues which directly affect the Twin Cities area.
- 3) Each member must have been formally incorporated for at least two years.
- 4) Each member must have a 501 (c) 3 tax status.
- 5) Each member must be self-determined, that is not controlled by any other institution, organization, or self-perpetuating governing body.
- B. Standards for Participation
- Each member organization shall agree to have either one of the members from its primary decision-making body or a member of its staff participate on the Board of Directors - regularly attending Board meetings, and meetings of one of the standing committees of CFD.
- 2) Each member organization will be expected to pay the annual membership dues set by the CFD Board of Directors. (Currently \$125/year)
- 3) Each member organization shall agree to minimum participation goals for each CFD-wide fundraising activity or campaign, and shall agree to receive monies by the agreed upon allocation formula.
- 4) Each member organization will be expected to maintain generally accepted accounting practices and clear financial records. Each organization will be expected to comply with the regulations of the City, State of Minnesota and United States of America.
- 5) Each member organization will be expected to report annually to the Cooperating Fund Drive any changes in constituency, goals or program directions. Each member must agree to make available to CFD its financial records including records showing its use of CFD funds only to further the goals and objectives of the organization.
- 6) No organization whose current participation in another major federated fundraising organization prohibits full CFD participation shall be a member of CFD.
- 7) No organization which prohibits or inhibits its employees from organizing through a collective bargaining agent shall be a member of the Cooperating Fund Drive.
- 8) Each Member Organization shall have experience in fundraising or provide evidence to show that it does have the constituency and capability to participate in CFD fundraising events.

I have read the above criteris and believe that our organization agrees to abide by the CFD Requirements and Standards for Participation.

THE SUPREME COURT OF MINNESOTA 230 STATE CAPITOL SAINT PAUL, MINNESOTA 55155

SUE K. DOSAL STATE COURT ADMINISTRATOR

June 21, 1985



Mr. Donn J. Vargas, Administrator Centro Legal 179 East Robie Street St. Paul, Minnesota 55107

Dear Mr. Vargas:

The Legal Services Advisory Committee has received a number of applications from providers of legal services and alternative dispute resolution programs. After careful consideration the Committee has decided to award \$5,500 to your organization. This award is for a six month period beginning July 1, 1985.

The Committee has expressed an interest in meeting with the Executive Director and/or the Board Chairman of your organization later this fall to clarify questions concerning your caseload, case processing procedures and your organization in general before determining whether funding for an additional six months is appropriate. Please be prepared to respond to questions about the volume, nature and dispositon of your caseload.

We look forward to working with you in the coming year and appreciate the work you have done in increasing legal and alternative dispute resolution services for the poor in Minnesota.

Sincerely yours, Judith & Rehak

Judith L. Rehak

Administrative Services Director

JLR/jw

Buce

Call alma

DAYTON HUDSON FOUNDATION



777 Nicollet Mall Minneapolis, Minnesota 55402 612/370-6553

October 31, 1988

Mr. Martin Diaz Chief Legal Officer Centro Legal, Inc. 2929 4th Avenue South, Suite M Minneapolis, MN 55408

Dear Mr. Diaz:

The Dayton Hudson Foundation is pleased to enclose its check in the amount of \$3,000 for Centro Legal, Inc. This grant is for organizational transition costs.

The Foundation's review committee was pleased with the progress of Centro Legal in resolving its organizational and fiscal problems. While we think you still have major challenges, we believe that, with patience, you can solve them and enhance the capability of Centro Legal.

The review committee also asked me to emphasize to you that the Foundation considers this to be a special one-time commitment. For purposes of future proposals and grantmaking decisions, Centro Legal's general support level for 1988 will be considered to be \$7,500, the amount of our May 1988 grant.

This grant is made possible through the contributions of the following companies:

Dayton Hudson Department Store Co. - Stephen Watson, Chairman and CEO Target Stores - Robert J. Ulrich, Chairman and CEO

We would appreciate it if you would list <u>Dayton's</u> and <u>Target Stores</u> in any publication showing business contributors to Centro Legal, Inc.

As stated in the Agreement with Grantee form enclosed, we require a report on the use of these grant funds. Please sign both copies of the Agreement with Grantee and return one to me at your earliest convenience.

Best wishes for continued success.

Sincerely,

Duane C. Scribner Program Director encl.

df





Northern States Power Company

414 Nicollet Mall Minneapolis, MN 55401

September 9, 1988

Mr. Martin Diaz Centro Legal 179 East Robie Street Saint Paul, Minnesota 55107

Dear Mt. Diaz:

On behalf of Northern States Power Company, we are pleased to inform you that your funding request was approved by our Contributions Committee on September 6, 1988. Enclosed is a check for \$2,000 payable to Centro Legal for your "Transition Fund".

Also enclosed is a Grant Recipient Evaluation Report which should be completed and returned to us reporting of the use of the enclosed contribution funds.

We are happy to show our continued support of your efforts with this contribution.

Sincerely,

Linda J. Granoien

Consultant

Corporate Contributions

Bruce A. Palmer

Chairman

Contributions Committee

enclosure



Otto Bremer Foundation

Suite 700 55 East Fifth Street St. Paul, Minnesota 55101 (612) 227-8036

Staff John Kostishack Karen Starr Lynda Marrone

October 27, 1988

Martin Diaz Centro Legal, Inc. 179 E. Robie Street St. Paul, MN 55107

Dear Mr. Diaz:

Enclosed please find our check in the amount of \$10,000 made payable to Centro Legal, Inc. This check is the first payment of a two year commitment and represents the Otto Bremer Foundation's support of providing transitional funding for this legal service agency which serves the Hispanic community.

Both Trustees and staff of the Foundation are pleased to be of assistance.

Sincerely,

OTTO BREMER FOUNDATION

John Kostishack Executive Director

JK/1m

cc: J. Kostka

T. Nelson

CENTRO LEGAL, INC. CONTRIBUTIONS LIST 1987

SOURCE	STATUS	ALLOCATION
Mpls United Way	Approved	\$ 29,213.
\ St. Paul United Way	Approved	20,600.
Mpls Foundation	Approved	10,000.
Dayton-Hudson Found.	Approved	7,500.
MN Supreme Court (7/86-6/87)	Approved	6,250.
Lawyers Trust Account (7/86-6/87)	Approved	12,500.
General Mills (INS)	Approved	5,000.
Fingerhut Fam. Found.	Approved	2,000.
First Banks Mpls.	Rejected	-0-
Metro Council	Rejected	-0-
First Banks Found.	Rejected	-0-
Gannet Found.	Approved	3,000.
Lutheran Brotherhood	Rejected	-0-
Honeywell Found.	Approved	3,000.
N.W. Nat'L. Life	Rejected	-0-
McKnight Found.	Rejected	-0-
I.B.M. Co.	Rejected	-0-
Amer. Fruit & Prod.	Pending &	
Deluxe Check Printers	Rejected wi	-0-
F.R. Bigelow Found.	Approved which	10,000.

Day of

Norwest Found.	Rejected	-0-
Northwestern Bell	Approved	1,600.
Hennepin County	Rejected	-0-
IDS Financial Serv.	Rejected	-0-
Lawyers Trust Account (7/87-6/88)	Approved	10,000.
MN Supreme Court (7/87-6/88)	Approved	6,250.
Graco Foundation	Rejected	-0-
Cowles Media	Rejected	-0-
Centro-I.L.P. (5/87-4/88)	Approved	36,285.
MN State Bar Found.	Approved	3,000.
Otto Bremer Found.	Approved	7,500.
Dept. of Corrections (10/87-6/88)	Approved	36,600.
Popham, Haik, Schonbrich	Pending	
Norther States Power	Pendina	

LIST OF CONTRIBUTORS IN 1988

NAME:	*11	REQUESTED	. GRANTED
UNITED WAY OF MINNEAPOLIS		15.4	\$ 30,016
UNITED WAY OF ST. PAUL			21,714
IOLTA		M7 - 189	10,000
LSAC (1/88 TO 6/88)			6,250
LSAC (7/88 TO 12/88)		6,250	PENDING
DEPARTMENT OF CORRECTIONS (1	/88 TO 6/88)		24,400
DEPARTMENT OF CORRECTIONS (7	/88 TO 12/88)	\$ 24,400	24,400
IMMIGRATION LEGALIZATION PROJ	ECT (To date)	\$ 37,500	17,000
NORTHERN STATES POWER		5,000	5,000
ST. PAUL COMPANIES		10,000	Rejected
DAYTON-HUDSON		15,000	7,500
MINNESOTA WOMEN'S FUND		13,304	10,000
POPHAM, HAIK, SCHNOBRICH, KAU	FMAN, LTD.		500
NORTHWESTERN BELL		2,750	PENDING
HONEYWELL FOUNDATION		5,000	PENDING
CARGILL FOUNDATION		3,000	PENDING
TRANSITION FUND (MCKNIGHT/ BR	EMER/ NSP FOUNDATIONS)	25,000	PENDING
3M COMPANY		3,000	PENDING
GRACO FOUNDATION		2,000	PENDING
To Be Submitted: General Mills Fingerhut Family Founda Gannett Foundation Minneapolis Foundation Cowles Media Deluxe Checking Minnesota State Bar Fou			

Russell
St. Paul Otto Bremer

FUNDRAISING COMMITTEE OUTLINE FOR APPROACHING FUNDERS

Dayton Hudson

its annual revenue projections and needs. As a result, it has accumulated debt which impairs its ability to operate efficiently.

- 2. During the mid 80's, Centro made inroads into the United Ways and other foundations for support. This was achieved through the use of a full time administrator responsible for all fundraising and fiscal management. After the administrator successfully completed his mission, he was retained and became a financial liability, in that the cost of maintaining the administrator was greater than the benefit of having him on staff. The result was that the administrative cost to Centro was greater than needed and funding is difficult to obtain for that type of cost.
- 3. Subsequent to obtaining the assistance of United Way, Centro began to get negative responses from former funders. This was caused by the receipt of United Way funding. We were expected to rely more heavily upon the United Ways than they were able to support us.
- 4. In response to the need for additional support, Centro, in 1987, began a concerted effort to obtain more broad-based support. It was able to obtain a contract with the Department of Corrections to operate a Hispanic Battered Women's Program. It also made some inroads within the Hennepin County system, although it was unable to obtain funding. It also sought to raise more funds internally and restructured its Sliding Fee Scale to take into account the ability of the clients to pay for the services they received.

- 5. In addition to the effort at raising revenue, Centro also concentrated on cutting its expenses. In late 1987, Centro cut a staff member on a specialized project, which was dissolved for lack of support, and, in March, 1988 Centro cut two support staff members, including the administrator's position, which Centro felt needed to be cut in order to be more cost-effective. As a result, Centro is in much better ongoing financial footing. However, Centro still retains a sizeable outstanding debt which jeopardizes its ability to function efficiently.
- 6. Centro is looking to its long-standing friends and supporters for a one time special contribution to retire the outstanding debt and maintain the excellent legal services which have made Centro a very respected member of the legal community.

Deluxe Check Printers Foundation 1080 W. Co. Rd. F. Shoreview Mn. 483-7111 send our app.- they will consider it. LB Foundation

Fuller H.B. Co. 2400 Energy Park Dr. St. Paul Mn. send our app. to Karen Muhler- will consider it 481-4639

Graco Foundation 60 11th. Ave N.E. Mpls Mn. (-623-6000

Doniel Kache send our app.

International Business Machines 100 Washington Square Mpls. Mn. information network -341-5511 contact person Tom Duffy send our app. will consider it. International Multi-Foods

general office Multi-foods bldg. 340-3300 -- contact person Nancy Sweet..

American Can Co. 755 Prior Ave No. St. Paul Mn. 55104 contact person George Clark 645-0771 budget for 87 filled, but call in 88.

Alexander & Alexander of Minn. Nor-West center 520-3000

American Express Pillsbury Center Mpls. Mn. contact person Sam Hususki 343-5500

American Fruit & Produce 2864 Eagandale Blvd. Eagan Mn. 454-6580 contact person Sheldon Levine- send app. will consider it.

American Linen Supply Co. 219 W. 5th. 222-8587

Amor Security 2313 Hennepin Ave Mpls Mn. 374-1826 send our app.

N.C.R. Comten Inc. 2700 Snelling Ave Roseville Mn. 638-7777

send our app.

Honeywell Foundation P.O. box 524 Mpls. Mn. 55440

M. Patricia Hoven, director

Xerox Corp. Longridge Rd. P.O. box 1600 Stanford Ct. 06904 203-329-8700

Control Data Corp. 8100 34th. Ave. So. Mpls. mn. 55440 consultant- public affairs Scott W. Phillips 853-8100

Rosemount Inc. 12001 W. 78th. St. Eden Prarie Mn. contact person Bonnie Smith 941-5560

Thermo-King 887-2314 314- W. 90th. St. Bloomington Mn. contact person Tom Bernard

Touche Ross & Co. 1600 Am-Hoist Tower St. Paul Mn. contact person Mary Ellen Smith 333-2301

Twin City Federal 801 Marquette Mpls. Mn. 55402 contact person Neil Whitehouse send app. 370-1707

Zeigler Inc. 901 W. 94th. Bloomington Mn. 888-4121 send our app.

- Fam. haw

Northwestern National Life Insurance Co. 20 Washington Ave So. Mpls. Mn. 55440 Mr. David K. Cummings 2nd. V.P. 372-5580

Northwestern Bell 75 So. 5th. St. rm.2 mezzanine Mpls. Mn. 55402 Ms. Merry Moen Keefe 344-8272 contact person

Northwest ARea Foundation west 975 First National Bank Bldg. St. Paul Mn. 55101 Marth G. Butt 224- 9635

Faegre & Benson 2300 Multifoods Tower Mpls. Mn.

Fredrikson & Byron P.A. 900 2nd. Ave So. Mpls. Mn. 347-7000

B.C.E. Development Properties Inc. 4340 Multifoods Tower Mpls. Mn. 372-1500

Onen Corp. 1400 73rd. Ave. N.E. Fridly Mn. 55432 contact person Ned Phelps 574-5000 send our app.

J.C.Penney Co. 1105 Xenium Lane Plymouth Mn. 55441 contact person Bert Fairchild 544-6670 send our app.

Pan-O-Gold "Holsum" 440 E. St. Germaine St. St. Cloud Mn. 56302 1-800-892-7005 send our app. to P.O.box 848 ST. Cloud Mn. 56302

North Western National Life 386 Wabasha no. St. Paul Mn. contact person Mary Kay 291-7300

North American Life & Casualty Co. 1750 Hennepin Ave. 55403 contact person Allan Grove 347-6500 send our app.

New York Nationale Life 444 Cedar St. St. Paul Mn. contact person John Stendahl 227-1770 send our app.

Fingerhut Family Foundation 5354 Parkdale Dr. Parkdale 3, suite310 Mpls. Mn. 55416

Ron Fingerhut--director 545-3000 Ron Heiligman-consultant 913-492-3016

Fingerhut Family Foundation P.O. box 12453 Overland Park Kansas City Mo. 66212

General Mills Foundation P.O. box1113 Mpls. Mn. 55440

Lauren P. Week- Pro. Assc. 540-2410 3337

Wm. Randolf Hearst Foundation, The Hearst Foundation 690 Market St. suite 502 San Francisco Cal. 94104 415- 781-8418

F.R. Bigelow Foundation 1120 Northwestern National Bank Bldg. St. Paul Mm. 55101 contact person Paul A, Verret-secretary 224-4849

Bemis Co. Foundation 800 Northstar Center Mpls. n. 55402
Thomas E. Davis-Exec. Director 340-6000

Cenex Foundation 1185 N. Concord St. St. Paul Mn. 55075 manager Mr. D.W. Bangerter

Cowles Foundation I.D.S. Tower 6th. fl. Mpls. Mn. 55402 % David Brown Mr. Norton L. Armour V.P.

Carolyn Foundation 1600 First National Bank Bldg. Mpls. Mn. 55402 Executive director Mr. Robert B. Diercks

Abelard Foundation- Joint Foundation Support 275 Madison Ave suite1918 N.Y. N.Y. 10016 Executive director Mrs. Patricia Hewitt

The Playboy Foundation 919 No. Michigan Ave. Chicago Ill. 60611 Executive director Mrs. Rebecca Sive- Tomashefsky

Davis Foundation 2100 First Nat. Bank Bldg. St. Paul 55101 Mr. Frederick W. Davis--president

Driscoll Foundation 2100 First Nat. Bank Bldg. St. Paul Mn. 55101 Mr. John Driscoll--president

A.D.C. Telecommunications 5501 Green Valley Dr. Bloomington Mn. contact person Sally Wrigley 835-6800 --will send app. to us. Colwell Industries 123 no. 3rd. St. Mpls.

contact person Janet Wander -- 340-0365 -- send our app. to her.

VI.D.S. Financial Services I.D.S. Tower Mpls. Mn. 55402 -- 372-3131 makie Tubin | Bev Trenda 378-3331 | 873-3395

Inter Regional Financial Group Dain Tower Mpls. Mn. DAIN ESSUATE COMMITTIES contact person Carole Christensen 100 Dain Tower Mpls. Mn. 55402 -371-7750 McKnight Foundation The Peavy Bldg.

contact person Thomas Berg - 333-4220 they will send app. to us.

Minnesota Title Financial Corp. - 400 2nd. Ave So. Mpls. Mn. 55401 contact person Pat Kuble -371-1199 --- send our app. to them..

Nor West Bank Midland 401 2nd. Ave So. Mpls. Mn. =372-7000 contact person Ernest Pierson --- send our app. to them.

Tension Envelope Corp. 129 No. 2nd. St. Mpls. Mn. --341-3131 contact person Mr. Jacobson --- send our app.

Toro Co. - 8111 Lyndale Ave. So. Bloomington Mn. 55420 contact person May Elliot ---888-8801 ---send our app.

I.T.T. Financial S.V.C. Commercial Div. --2626 E. 82 nd. St. Bloomington Mn. 854-5092 --- send our app.

Josten,s Inc. 5501 Norman Center Dr. Bloomington Mn. 55437 contact person Paul Heim Corp. Hdqtrs. --- send our app.

LAmaur Inc. - 5601 N.E. East River Rd. Fridly Mn.

contact person Harry Rosebaum --- send our app. -571-1234

Mid-West Communications 11th. on the Mall Mpls. Mn.

contact in Sept. for consideration of our app. 330-2400

Mpls. Star & Tribune Corp. Hdqtrs. I.D.S. Tower - 375-7000 contact person Jan Schlittenberg- send our app.

National Car Rental Executive offices 7700 France Ave So. Edina Mn. 830-2121 -- will consider our app.

Minn. Vikings Football Team main office 9520 Viking Dr. Eden Prarie Mn. 828-6500 -- send our app.

Marquette Bank Mpls. 718 Washington Ave. So. East Mpls. Mn. 379-8900 send our app. Bill large 301-5151 Gailly Ave. Fr. 11-p

Johson & Higgens Insurance 100 Washington Square Mpls. Mn. 338-0681 --- must call in December for consideration.

Campbell- Mithum Advertiseing Agency 386 Wabasha St. St. Paul Mn. 291-1211

Cargill Foundation 15407 W. McGinty Rd. Minnetonka Mn. 475-7575 send app.- will consider.

- Marbrook Foundation 510 Baker bldg. Mpla. Mn. 55402
 - Mr. Conley Brooks Executive director
- Northern Star Foundation 440 Hamm Building St. Paul Mn. 55102
 - Mr. William H. Hamm--President
- Onen Family Foundation P.O. Box 11 400 So. Cty. Rd. 18 Mpls. Mn. 55426
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- Weyerhauser Memorial Foundation 2100 First Nat. Bank Bldg. St. Paul Mn. 55101 Mr. Walter Rosenberry 3rd. president
- Wilder -Amherst H. -Foundation 355 Washington St. St. Paul Mn. 55102 Mr. Leonard H. Wildening president
- MacArthur Foundation 140 So. Dearborn St. Chigo Illinois 60603 312-236-5356 Joseph A. Diana V.P. for Adm.& Treasurer
- Lily Endowment Inc. 2801 No. Meridian St. P.O. Box88068 Indianapolis Ind. 46208 Richard O. Ristine Exec. V.P. 317-924-5471
- Burden Foundation 630 fifth Ave N.Y.N.Y. 10111 Exec. Director Harriet L. Warm
- Clark Foundation 250 Park Ave. rm.900 N.Y. N.Y. 10017 John R. Coleman president 212-986-7050
- Public Welfare Foundation Inc. 2600 Virginia Ave. N.W. rm.505 Wash. D.C. 20057 Exec. Director Mr. C. Glen Shrig
- Ford Foundation 320 E. 43rd. St. N.Y. N.Y. 10017
- Howard R. Dressner Secretary
- Guggenheim Foundation 950 3rd. Ave. 30th. floor N.Y. N.Y. 10022 Oscar S. Straus 2nd. President 212-755-3199
- Hughes Foundation 40 Wall St. N.Y. N.Y. 10005 Chauncey L. Waddell President
- Ottinger Foundation 370 Lexington Ave. N.Y. N.Y. 10017

 David R. Hunter Exec. Director 212-532-0617
- Rubin Foundation 777 United Nations Plaza N.Y. N.Y. 10017 Cora Weiss President 212-288-4500
- Textron Charitable Trust P.O. Box 878 Providence R.I. 02901 Delores A. Carlson 401-421-2800
- Mertz Gilmore Foundation 39 W. 11th St. N.Y. N.Y. 10011 Robert W. Gilmore President
- Young Republican Foundation 285 Madison Ave. N.Y. N.Y. 10017 Robert A. Jelinek President
- Valspar Foundation P.O. Box1461 Mpls. Mn. 55440 Sam Guerrera V.P. of consumers

POTENTIAL CONTRIBUTORS

ADC TELECOMMUNICATIONS ALEXANDER & ALEXANDER AMERICAN CAN COMPANY AMERICAN EXPRESS AMERICAN FRUIT & PRODUCE AMERICAN HARDWARE MUTUAL INS. CO. AMERICAN LINER SUPPLY ARMOR SECURITY ARTHUR ANDERSON & CO. BCED-MN (FORMERLY OXFORD PROP.) BEMIS COMPANY FOUNDATION CAMPBELL-MITHUN ADVERTISING CARGILL FOUNDATION COLWELL INDUSTRIES CONTROL DATA CORPORATION CURTIS CARLSON FOUNDATION DELUXE CHECK PRINTERS FOUND. FAEGRE & BENSON FORD MOTOR COMPANY FREDRICKSON & BYRON H. B. FULLER COMPANY M.A. GEDNEY COMPANY GELCO FOUNDATION GRACO FOUNDATION INTERNATIONAL BUSINESS MACHINES IDS FINANCIAL SERVICES INTERNATIONAL MULTIFOODS INTER REGIONAL FINANCIAL GRP. ITT CONSUMER FINANCIAL JOHNSON & HIGGINS JOSTEN'S INC. LAMAUR, INC. LIEBERMAN-OKINOW FOUNDATION LUTHERAN BROTHERHOOD MARQUETTE BANK MINNEAPOLIS S. T. MCKNIGHT FOUNDATION MEDTRONIC FOUNDATION MID-STATE MANUFACTURING CORP. MIDWEST COMMUNICATIONS MINNEAPOLIS STAR & TRIBUNE MINNEGASCO MINNESOTA TITLE FOUNDATION MINNESOTA VIKINGS FOOTBALL CLUB NATIONAL CAR RENTAL NCR COMTEN NEW YORK NATIONAL LIFE NORTH AMERICAN LIFE & CASUALTY NORTHWESTERN NATIONAL LIFE NORWEST BANK MINNEAPOLIS NORWEST BANK MIDLAND O'CONNOR & HANNAN ONAN CORPORATION PAN-O-GOLD "HOLSUM" J.C. PENNEY COMPANY

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TORO COMPANY
TOUCHE ROSS & COMPANY
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VALSPAR CORPORATION
ZEIGLER, INC.

OTTO Bremer Found

W.C.C.O.

ELNA Campbell 330-2656

Minnegasco 201 So. 7th. St. Mpls. Mn.

contact person Kim Roden 372-4821

Medtronic 3055 old Hwy. 8, St. Anthony Mn.

Lutherin Brotherhood 625 4th. Ave. So. Mpls. Mn. 55415

contact person Mr. Harlan Hogsven V.P. 340-7000

Investors Diversified Serv. I.D.S. Tower Mpls. mn. 372-3131 Jim Mitchell

Holiday Station Stores 4567 W. 80th. St. Bloomington Mn.

contact person Rita 830-8700

Norwest Bank St. Paul 55 E. 5th. St. Paul Mn.

Human-Resources-Dept.-Ida Mae-Scholl 291-2006 contact person

Norwest Bank Mpls. 8th. & Marquette Ave Mpls. Mn.

contact person-Julie Straub 372-9687- (372-0084) MAGE

Tennant Co. Foundation 701 Lilac Dr. Mpls. Mn. 55440

Mr. George T. Pennock President

American Hardware Ins. Co. 3033 Excelsior Blvd. Mpls. Mn. 55416

Mr. G.H. Gmitro-Senior V.P. 920-1400

Carlson Foundation % Carlson Co. 12755 Hwy. 55 Mpls. Mn. 55411

Mr. Allan Cleland-Chairman contributions committee 540-8081-Marsha Switinke

First Bank Mpls. Foundation First Place Bank 120 So. 6th. St. Mpls. Mn. Roberta Boelter 370-4299

Hartzell Foundation 2516 Wabasha ST. Paul Mn.

Robert Hartzell 642-2884

Gelco Foundation 1 Gelco Dr. Edan Prarie Mn. 828-1000

Ford Motor Co. 6301 W. Old Shakopee Rd. Bloomington mn. 55431

Mr. Russ Gagne- Chairman 887-4261 community relations council

Fluidyne Engrng. Corp. 5900 Olson Mem. Hwy. Golden Valley Mn. 55422

Mr. Frame President 544-2721

Supervalue Stores Inc. P.O.Box 990 Mpls.Mn. 55440

Mr. William C. Hunt Chairman contributions committee

Prudential Ins. Co. P.O. Box1143 Mpls. Mn. 55440

Mr. Gregory Owens President 541-7342 553-6469 Employee Community Service Committee

Northern States Power 414 Nicolet Mall Mpls Mn. 55401

Mr. Bud Palmer Consumer Affairs 330-5500

Northwestern National Bank of Mpls. North American Office 615 7th. St. No. Mpls. Mn. 55411 Mrs. Janet Schwerin 372-7655.

The Mardale Foundation 1120 Northwestern Bank Bldg. St. Paul Mn. 55101 224-9635

CENTRO LEGAL, INC. CONTRIBUTIONS LIST 1987

), 1	Mols United Way	STATUS	A	LLOCATION
	Mpls United Way	Approved	\$	29,213.
	St. Paul United Way	Approved		20,600.
7	Mpls Foundation	Approved		10,000.
7	Dayton-Hudson Found.	Approved		7,500.
	MN Supreme Court (7/86-6/87)	Approved		6,250.
	Lawyers Trust Account (7/86-6/87)	Approved		12,500.
	General Mills (INS)	Approved		5,000.
	Fingerhut Fam. Found.	Approved		2,000.
	First Banks Mpls.	Rejected		-0-
	Metro Council	Rejected		-0-
	First Banks Found.	Rejected		-0-
7	Gannet Found.	Approved		3,000.
1	Lutheran Brotherhood	RESECTED Approved		-0-
8	Honeywell Found.	Approved		3,000.
	N.W. Nat'L. Life	Rejected		-0-
	McKnight Found.	Rejected		-0-
	I.B.M. Co.	Rejected		-0-
	Amer. Fruit & Prod.	Pending		
	Deluxe Check Printers	Rejected		-0-
>	F.R. Bigelow Found.	Approved		10,000.

Norwest Found.	Rejected	-0-
Northwestern Bell	Approved	1,600.
Hennepin County	Rejected	-0-
IDS Financial Serv.	Rejected	-0-
Lawyers Trust Account (7/87-6/88)	Approved	10,000.
MN Supreme Court (7/87-6/88)	Approved	6,250.
Graco Foundation	Rejected	-0-
Cowles Media	Rejected	-0-
Centro-I.L.P. (5/87-4/88)	Approved	36,285.
MN State Bar Found.	Approved	3,000.
Otto Bremer Found.	Approved	7,500.
Dept. of Corrections (10/87-6/88)	Approved	36,600.
Popham, Haik, Schonbrich	Pending	
Norther States Power	Pending	