



Irene Gomez-Bethke Papers.

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ARTHUR ANDERSEN & Co.
MINNEAPOLIS, MINNESOTA

To the Board of Directors of the

Urban Coalition of Minneapolis:

We have examined the balance sheets of URBAN COALITION OF MINNEAPOLIS (a Minnesota not-for-profit corporation) as of June 30, 1980 and 1979, and the related statements of revenues, expenses and changes in unrestricted fund balance (deficit) and changes in fiduciary funds held for restricted purposes for the years then ended. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

As discussed more fully in Note 2 to the financial statements, the Urban Coalition of Minneapolis follows the policy of charging property and equipment expenditures directly to expense in the year acquired rather than capitalizing these expenditures and depreciating such capitalized amounts over the useful lives as required by generally accepted accounting principles.

In our auditors' report dated September 21, 1979, our opinion on the 1979 financial statements was qualified as being subject to the effect on the financial statements for any adjustment that may have ultimately resulted because of disallowed Weatherization Program expenses of \$16,000 which had been resubmitted to the

sponsor for reimbursement. As explained in Note 6, the prime sponsor subsequently reimbursed all but \$2,600 of the previously disallowed disbursements. The unreimbursed amount has been charged to operations of the Urban Coalition in the current year. Accordingly, our present opinion on the 1979 financial statements, as presented herein, is different from that expressed in our previous report.

In our opinion, except for the effect of charging property and equipment expenditures directly to expense as discussed above, the financial statements referred to above present fairly the financial position of the Urban Coalition of Minneapolis as of June 30, 1980 and 1979, and the results of its operations, the changes in its unrestricted fund balance (deficit) and the changes in the fiduciary funds held for restricted purposes for the years then ended, in conformity with generally accepted accounting principles, which except for the change (with which we concur) to accrue employee vacation expense as discussed in Note 2 to the financial statements, have been applied on a consistent basis.

ARTHUR ANDERSEN & CO.

Minneapolis, Minnesota,

September 19, 1980.

URBAN COALITION OF MINNEAPOLIS

BALANCE SHEETS

JUNE 30, 1980 AND 1979

	<u>1980</u>	<u>1979</u>
<u>ASSETS</u>		
CASH:		
Restricted for the Weatherization Program (Note 6)	\$ 42,792	\$ 64,186
Restricted for the Centro Cultural Chicano group (Note 7)	-	27,282
Unrestricted	17,361	6,028
	-----	-----
Total cash	60,153	97,496
ACCOUNTS RECEIVABLE	14,206	16,080
PREPAID EXPENSES	275	200
	-----	-----
	\$ 74,634	\$113,776
	=====	=====
<u>LIABILITIES, FIDUCIARY FUNDS AND UNRESTRICTED FUND BALANCE (DEFICIT)</u>		
LIABILITIES:		
Note payable (with interest at 13-1/2% and 14-3/4%, respectively (Note 3)	\$ 10,000	\$ 8,000
Accounts payable and accrued expenses	24,458	12,793
Deferred contribution revenue (Note 4)	-	10,000
	-----	-----
Total liabilities	34,458	30,793
	-----	-----
FIDUCIARY FUNDS HELD FOR RESTRICTED PURPOSES:		
Weatherization Program (Note 6)	42,792	64,186
Centro Cultural Chicano group (Note 7)	-	27,282
	-----	-----
Total fiduciary funds	42,792	91,468
UNRESTRICTED FUND BALANCE (DEFICIT) (Note 2)	(2,616)	(8,485)
	-----	-----
	\$ 74,634	\$113,776
	=====	=====

The accompanying notes are an integral part of these balance sheets

URBAN COALITION OF MINNEAPOLIS

STATEMENTS OF REVENUES, EXPENSES AND
CHANGES IN UNRESTRICTED FUND BALANCE (DEFICIT)

FOR THE YEARS ENDED JUNE 30, 1980 AND 1979

	<u>1980</u>	<u>1979</u>
REVENUES:		
Contributions	\$231,561	\$143,085
Special programs (Note 4)	26,991	29,329
Administrative fees (Note 6)	33,021	15,512
Other	1,776	500
Total revenues	<u>293,349</u>	<u>188,426</u>
EXPENSES:		
Salaries	157,806	116,020
Payroll taxes	15,330	10,770
Employee group insurance	5,337	4,541
Annuity contributions	2,800	-
Part-time professional salaries	778	3,856
Special programs	33,873	28,062
Professional fees	5,882	1,868
Meetings	487	1,229
Printing and reproduction expenses	2,093	3,402
News letter	1,583	-
Out-of-town travel	3,026	3,265
Staff expenses and travel allowances	4,301	4,091
Rent	23,584	17,396
Telephone	5,678	4,290
Postage	2,434	1,906
Data processing services	1,716	1,447
Office equipment purchased	1,365	1,334
Supplies	2,708	1,225
Interest expense	3,282	685
Insurance	315	483
Dues, subscriptions and publications	1,370	582
Copier lease	2,263	-
Other	4,369	3,438
Total expenses	<u>282,380</u>	<u>209,890</u>
REVENUES OVER (UNDER) EXPENSES BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE	10,969	(21,464)
Cumulative effect on prior years of accounting change for employee vacation expense (Note 2)	(5,100)	-
REVENUES OVER (UNDER) EXPENSES	<u>5,869</u>	<u>(21,464)</u>
UNRESTRICTED FUND BALANCE (DEFICIT), BEGINNING OF YEAR	(8,485)	12,979
UNRESTRICTED FUND BALANCE (DEFICIT), END OF YEAR	<u>\$ (2,616)</u> =====	<u>\$ (8,485)</u> =====

The accompanying notes are an integral part of these statements

URBAN COALITION OF MINNEAPOLIS

STATEMENTS OF CHANGES IN FIDUCIARY FUNDS

HELD FOR RESTRICTED PURPOSES

FOR THE YEARS ENDED JUNE 30, 1980 AND 1979

	<u>Weatherization Program (Note 6)</u>	<u>Centro Cultural Chicano Group (Note 7)</u>
FUND BALANCE AT JUNE 30, 1978	\$ 108,200	\$ 12,589
Receipts	767,502	128,288
Disbursements	(811,516)	(113,595)
	-----	-----
FUND BALANCE AT JUNE 30, 1979	64,186	27,282
Receipts	1,268,186	55,885
Disbursements	(1,289,580)	(83,167)
	-----	-----
FUND BALANCE AT JUNE 30, 1980	\$ 42,792 =====	\$ - =====

The accompanying notes are an integral part of these statements

(1) The Coalition-

The Urban Coalition of Minneapolis (the Coalition) was organized to alleviate or eliminate the causes of poverty and racial discrimination; improve educational and employment opportunities for the poor and disadvantaged; serve as a forum for the exchange of information between low income and minority groups and the city's business, labor, religious and social service organizations; and promote social welfare through the pursuit of legal justice for all citizens. The Coalition pursues these objectives by promoting public discussion of the issues, participating in projects to accomplish these goals, and by focusing attention on specific issues being considered by the city, county or state governments. The accompanying statements of revenues, expenses and changes in unrestricted fund balance (deficit) reflect the economic transactions of the Coalition in pursuit of these objectives, including the special programs described in Note 4.

The Coalition also functions in a fiduciary capacity as the delegate for the City of Minneapolis in administering the Weatherization Program (see Note 5) and was the disbursing agent for the Centro Cultural Chicano group (see Note 6). Aggregate receipts and disbursements associated with this program and group are reflected in the accompanying statement of changes in fiduciary funds held for restricted purposes.

(2) Significant Accounting Policies-

Property and Equipment-

The Coalition has established a policy of charging acquisitions of property and equipment to operations in the year they are acquired, which is not in accordance with generally accepted accounting principles. Had these additions been properly capitalized in the year of acquisition, assuming a useful life of 10 years and depreciation on the straight-line method, net property and equipment would have been \$3,425 at June 30, 1980, and \$3,203 at June 30, 1979, and the unrestricted fund balance (deficit) would have been \$1,030 at June 30, 1980 and \$(5,599) at June 30, 1979.

(2) Significant Accounting Policies (continued)-

Accrued Vacation-

In prior years, the Coalition has recognized employee vacation expense when taken by the employee. In 1980, the Coalition adopted the accrual method of recognizing vacation expenses and recorded the vacation expense liability due to its employees. This change had the effect of increasing accrued expenses as of June 30, 1980 by \$10,900, of which \$5,100 related to prior years and \$5,800 applied to 1980.

(3) Note Payable-

During 1980, the Coalition obtained a revolving line of credit for \$25,000 from a bank. The line bears interest at a rate of prime plus 2% and matures on January 26, 1981.

(4) Deferred Contribution Revenues-

In accordance with generally accepted accounting principles for nonprofit organizations, the Coalition records contributions as revenue in the year received unless the donor specifically designates the contribution for a future period or a special program, in which case it is recorded as deferred contribution revenue until the specified period or program occurs. There was no deferred contribution revenue at June 30, 1980. The \$10,000 balance of deferred contribution revenue at June 30, 1979 consisted of \$5,000 designated for printing an annual report and the balance designated for unrestricted use in future periods.

(5) Special Programs-

As discussed in Note 3, periodically the Coalition receives revenues designated for special programs. These amounts are recognized as revenue when the programs are undertaken and the related expenses are incurred. The Coalition records the expenses for these programs functionally (i.e., all expenses incurred directly for a particular program are recorded in one account rather than by their natural classifications).

NOTES TO
FINANCIAL
STATEMENTS
(Continued)

Following is a summary of the special program revenues and expenses by year:

	1980		1979	
	Revenues	Expenses	Revenues	Expenses
Minority Law Interns	\$ -	\$ -	\$ 6,279	\$ 5,779
City Indian Liaison	-	-	4,056	3,234
Mediators	2,066	2,504	2,074	916
Education Task Force	9,725	16,359	13,000	13,341
Tax Conference	-	-	1,370	2,242
Tax Position Ads	-	-	2,550	2,550
Day Labor	10,200	9,981	-	-
Annual Report	5,000	5,029	-	-
	=====	=====	=====	=====
	\$26,991	\$33,873	\$29,329	\$28,062

(6) Weatherization Program-

The Coalition is the delegate for the Weatherization Program, a project sponsored by the City of Minneapolis through the Minneapolis Community Action Agency (MCAA) and the Economic Development Division of the City (Minneapolis) Coordinator's Office (all referred to as prime sponsors). Funds for the program are provided to the prime sponsors principally through the Comprehensive Employment and Training Act (CETA), the Community Services Administration (CSA) and the Department of Energy (DOE).

The purpose of the program is to weatherize low income residences while providing training and employment to disadvantaged persons. As the delegate for the prime sponsors, the Coalition has fiduciary responsibility for administering the Weatherization Program and receives a fee to cover its administrative costs. This fee is recognized as revenue in the accompanying statements of revenues, expenses and changes in fund balance. Certain reclassifications of revenues and expenses have been made to the 1979 amounts to conform with 1980.

Contracts with the prime sponsors totalling \$2,502,890 at June 30, 1980 have been entered into by the Coalition as the delegate for the Weatherization Program. Cumulative amounts received and disbursed under these contracts totalled \$2,303,000 and \$2,261,000, respectively, from March, 1978 through June 30, 1980. In addition, the Coalition was

(6) Weatherization Program (continued)-

required under two of the contracts to provide "in-kind resources" to the Weatherization Program of approximately \$46,000 from March, 1978 through September 30, 1979. Such "in-kind resources" consist principally of personnel, office space and purchase discounts (i.e., discounts obtained from vendors of Weatherization Program materials).

Requests for reimbursement of Weatherization Program disbursements are submitted on a monthly basis to the prime sponsors. For the year ended June 30, 1979, the prime sponsors had disallowed and not reimbursed certain Weatherization Program disbursements totalling approximately \$16,000 principally because such disbursements were in excess of particular line item amounts budgeted in the contracts. As of June 30, 1980, the prime sponsor has reimbursed all but \$2,600 of the previously disallowed disbursements. Accordingly, the Coalition has recorded the \$2,600 as a charge to operations in the current year.

The Coalition recognizes contributions (or reimbursements) and expenses of the Program when received and disbursed. Funds received in excess of amounts disbursed are restricted for further Program use. At June 30, 1980, the Coalition had received invoices on behalf of the Program totaling \$70,000, which were not paid or reflected in the accompanying financial statements.

(7) Centro Cultural Chicano Group-

The Centro Cultural Chicano group was organized to promote bilingual, bicultural programs for Spanish speaking persons in the Minneapolis area. The group was originally funded by a grant from a private Foundation, and one of the conditions of the grant was that the Coalition act as the disbursing agent for the group. In return for these services, the Coalition was allowed to retain income earned by investing the unexpended grant funds. The Coalition acted as the disbursing agent for the group until January 1, 1980 when the arrangement was terminated.

ARTHUR ANDERSEN & Co.
MINNEAPOLIS, MINNESOTA

To the Board of Directors of the
Urban Coalition of Minneapolis:

We have examined the balance sheets of URBAN COALITION OF MINNEAPOLIS (a Minnesota not-for-profit corporation) as of June 30, 1979 and 1978, and the related statements of revenues, expenses and changes in unrestricted fund balance (deficit) and changes in fiduciary funds held for restricted purposes, for the years then ended. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

As more fully described in Note 2 to the financial statements, the Urban Coalition of Minneapolis follows the policy of charging property and equipment expenditures directly to expense in the year acquired rather than capitalizing these expenditures and depreciating such capitalized amounts over the useful lives as required by generally accepted accounting principles.

Also, as more fully described in Note 5 to the financial statements, reimbursement requests for certain Weatherization Program disbursements totalling approximately \$16,000 have been disallowed by the prime sponsors. All of these disallowed disbursements have been resubmitted to the prime sponsors for reimbursement. In the event the prime sponsors ultimately refuse to reimburse all or certain of these

disbursements, the Urban Coalition of Minneapolis may be required to reimburse the Weatherization Program from its own funds. Although the Urban Coalition of Minneapolis believes that substantially all of the disallowed disbursements will be reimbursed by the prime sponsors, the outcome is uncertain at this time.

In our opinion, except for the effect of charging property and equipment expenditures directly to expense, and subject to the effect on the 1979 financial statements of the outcome of the Weatherization Program matter, all as discussed in the preceding paragraphs, the financial statements referred to above present fairly the financial position of the Urban Coalition of Minneapolis as of June 30, 1979 and 1978, and the results of its operations, the changes in its unrestricted fund balance (deficit) and the changes in the fiduciary funds held for restricted purposes, for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

ARTHUR ANDERSEN & CO.

Minneapolis, Minnesota,

September 21, 1979.

URBAN COALITION OF MINNEAPOLIS

BALANCE SHEETS

JUNE 30, 1979 AND 1978

	<u>1979</u>	<u>1978</u>
<u>ASSETS</u>		
CASH:		
Restricted for the Weatherization Program (Note 5)	\$ 64,186	\$108,200
Restricted for the Centro Cultural Chicano group (Note 6)	27,282	12,589
Unrestricted	6,028	1,771
	-----	-----
Total cash	\$ 97,496	\$122,560
ACCOUNTS RECEIVABLE	16,080	14,326
PREPAID EXPENSES	200	200
	-----	-----
Total assets	\$113,776	\$137,086
	=====	=====

LIABILITIES, FIDUCIARY FUNDS AND
UNRESTRICTED FUND BALANCE (DEFICIT)

LIABILITIES:		
Note payable (with interest at 14-3/4%)	\$ 8,000	\$ -
Accounts payable and accrued expenses	12,793	2,518
Deferred contribution revenue (Note 3)	10,000	800
	-----	-----
Total liabilities	\$ 30,793	\$ 3,318
	-----	-----
FIDUCIARY FUNDS HELD FOR RESTRICTED PURPOSES:		
Weatherization Program (Note 5)	\$ 64,186	\$108,200
Centro Cultural Chicano group (Note 6)	27,282	12,589
	-----	-----
Total fiduciary funds	\$ 91,468	\$120,789
UNRESTRICTED FUND BALANCE (DEFICIT) (Note 2)	(8,485)	12,979
	-----	-----
Total liabilities, fiduciary funds and unrestricted fund balance (deficit)	\$113,776	\$137,086
	=====	=====

The accompanying notes are an integral
part of these balance sheets

URBAN COALITION OF MINNEAPOLIS

STATEMENTS OF REVENUES, EXPENSES AND
CHANGES IN UNRESTRICTED FUND BALANCE (DEFICIT)
FOR THE YEARS ENDED JUNE 30, 1979 AND 1978

	<u>1979</u>	<u>1978</u>
REVENUES:		
Contributions	\$143,085	\$159,840
Special programs (Note 4)	29,329	29,405
Other	500	155
	<u>-----</u>	<u>-----</u>
Total revenues	\$172,914	\$189,400
	<u>-----</u>	<u>-----</u>
EXPENSES:		
Salaries, net of reimbursement from Weatherization Program of \$15,512 in 1979 and \$1,750 in 1978 (Note 5)	\$100,508	\$100,157
Special programs (Note 4)	28,062	21,922
Rent	17,396	15,200
Payroll taxes	10,770	9,634
Employee group insurance	4,541	3,198
Telephone	4,290	3,152
Part-time professional salaries	3,856	6,448
Out-of-town travel	3,265	3,713
Reproduction	2,724	2,127
Staff expense allowances	2,204	-
Postage	1,906	1,742
Bookkeeping services	1,447	-
Legal and audit	1,400	1,200
Office equipment purchased	1,334	601
Meetings	1,229	808
Supplies	1,225	1,296
Volunteer out-of-pocket expenses	1,200	-
Local travel	687	2,032
Interest expense	685	-
Printing	678	-
Insurance	483	468
Secretarial and professional fees	468	570
Publications	314	823
Dues and subscriptions	268	429
Other	3,438	2,778
	<u>-----</u>	<u>-----</u>
Total expenses	\$194,378	\$178,298
	<u>-----</u>	<u>-----</u>
REVENUES OVER (UNDER) EXPENSES	\$(21,464)	\$ 11,102
UNRESTRICTED FUND BALANCE, BEGINNING OF YEAR	12,979	1,877
	<u>-----</u>	<u>-----</u>
UNRESTRICTED FUND BALANCE (DEFICIT), END OF YEAR	\$ (8,485)	\$ 12,979
	<u>=====</u>	<u>=====</u>

The accompanying notes are an integral
part of these statements

URBAN COALITION OF MINNEAPOLIS

STATEMENTS OF CHANGES IN FIDUCIARY FUNDS

HELD FOR RESTRICTED PURPOSES

FOR THE YEARS ENDED JUNE 30, 1979 AND 1978

	<u>Weatherization Program (Note 5)</u>	<u>Centro Cultural Chicano Group (Note 6)</u>
FUND BALANCE AT JUNE 30, 1977	\$ -	\$ 14,998
Receipts	267,635	67,909
Disbursements	(159,435)	(70,318)
	-----	-----
FUND BALANCE AT JUNE 30, 1978	\$108,200	\$ 12,589
Receipts	767,502	128,288
Disbursements	(811,516)	(113,595)
	-----	-----
FUND BALANCE AT JUNE 30, 1979	\$ 64,186	\$ 27,282
	=====	=====

The accompanying notes are an integral
part of these statements

(1) The Coalition-

The Urban Coalition of Minneapolis (the Coalition) was organized to alleviate or eliminate the causes of poverty and racial discrimination; improve educational and employment opportunities for the poor and disadvantaged; serve as a forum for the exchange of information between low income and minority groups and the city's business, labor, religious and social service organizations; and promote social welfare through the pursuit of legal justice for all citizens. The Coalition pursues these objectives by promoting public discussion of the issues, participating in projects to accomplish these goals, and by focusing attention on specific issues being considered by the city, county or state governments. The accompanying statements of revenues, expenses and changes in unrestricted fund balance (deficit) reflect the economic transactions of the Coalition in pursuit of these objectives, including the special programs described in Note 4.

The Coalition also functions in a fiduciary capacity as the delegate for the City of Minneapolis in administering the Weatherization Program (see Note 5) and as the disbursing agent for the Centro Cultural Chicano group (see Note 6). Aggregate receipts and disbursements associated with this program and group are reflected in the accompanying statement of changes in fiduciary funds held for restricted purposes.

(2) Property and Equipment-

The Coalition has established a policy of charging acquisitions of property and equipment to operations in the year they are acquired, which is not in accordance with generally accepted accounting principles. Had these additions been properly capitalized in the year of acquisition, assuming a useful life of 10 years and depreciation on the straight-line method, net property and equipment would have been \$3,203 at June 30, 1979, and \$4,722 at June 30, 1978, and the unrestricted fund balance (deficit) would have been decreased by \$2,886 at June 30, 1979 and increased by \$3,979 at June 30, 1978.

(3) Deferred Contribution Revenues-

In accordance with generally accepted accounting principles for nonprofit organizations, the Coalition records contributions as revenue in the year received unless the donor specifically designates the contribution for a future period or a special program, in which case it is recorded as deferred contribution revenue until the specified period or program

(3) Deferred Contribution Revenues (continued)-

occurs. The balance of deferred contribution revenue consists of the following at June 30:

	1979	1978
Contributions designated for-		
Special program (Annual Report)	\$ 5,000	\$ -
Future periods	5,000	800
Total	<u>\$10,000</u>	<u>\$800</u>

(4) Special Programs-

As discussed in Note 3, periodically the Coalition receives revenues designated for special programs. These amounts are recognized as revenue when the programs are undertaken and the related expenses are incurred. The Coalition records the expenses for these programs functionally (i.e., all expenses incurred directly for a particular program, whether salaries, supplies, travel, etc., are recorded in one account rather than by their natural classifications). Following is a summary of the special program revenues and expenses by program for the year ended June 30-

	1979		1978	
	Revenues	Expenses	Revenues	Expenses
Minority Law Interns	\$ 6,279	\$ 5,779	\$ 7,818	\$ 5,668
City Indian Liaison	4,056	3,234	14,212	12,825
Mediators	2,074	916	5,375	1,469
Education Task Force	13,000	13,341	-	-
Tax Conference	1,370	2,242	-	-
Tax Position Ads	2,550	2,550	-	-
Weatherization Program				
Proposal (see Note 5)	-	-	2,000	1,960
	<u>\$29,329</u>	<u>\$28,062</u>	<u>\$29,405</u>	<u>\$21,922</u>

(5) Weatherization Program-

The Coalition is the delegate for the Weatherization Program, a project sponsored by the City of Minneapolis through the Minneapolis Community Action Agency (MCAA) and the Economic Development Division of the City (Minneapolis) Coordinator's Office (all referred to as prime sponsors). Funds for the program are provided to the prime sponsors principally through the Comprehensive Employment and Training Act (CETA), the Community Services Administration (CSA) and the Department of Energy (DOE).

The purpose of the program is to weatherize low income residences while providing training and employment to disadvantaged persons. As the delegate for the prime sponsors, the Coalition has fiduciary responsibility for administering the Weatherization Program and receives a fee to cover its administrative costs.

(5) Weatherization Program (continued)-

Contracts with the prime sponsors totalling \$1,365,000 at June 30, 1979 have been entered into by the Coalition as the delegate for the Weatherization Program. Cumulative amounts received and disbursed under these contracts totalled \$1,035,000 and \$971,000, respectively, from March, 1978 through June 30, 1979. In addition, the Coalition was required under two of the contracts to provide "in-kind resources" to the Weatherization Program of approximately \$39,000 from March, 1978 through June 30, 1979. Such "in-kind resources" consist principally of personnel, office space and purchase discounts (i.e., discounts obtained from vendors of Weatherization Program materials).

Requests for reimbursement of Weatherization Program disbursements are submitted on a monthly basis to the prime sponsors. Through the date of this report, the prime sponsors have disallowed and not reimbursed certain Weatherization Program disbursements totalling approximately \$16,000 principally because such disbursements were in excess of particular line item amounts budgeted in the contracts. All of the disallowed disbursements have been resubmitted to the prime sponsors for reimbursement, and the Coalition believes that substantially all of the disallowed disbursements will be reimbursed. The prime sponsors have not yet taken final action on this matter, and, therefore, the outcome is uncertain at this time. In the event the prime sponsors ultimately refuse to reimburse all or certain of these disbursements, the Coalition may be required to reimburse the Weatherization Program from its own funds. The effect of such reimbursement by the Coalition would be to increase revenues under expenses for 1979 and the unrestricted fund deficit at June 30, 1979 from the amounts reported in the accompanying statements, to \$37,464 and \$24,485, respectively.

(6) Centro Cultural Chicano Group-

The Centro Cultural Chicano group was organized to promote bilingual, bicultural programs for Spanish speaking persons in the Minneapolis area. The group was originally funded by a grant from a private Foundation, and one of the conditions of the grant was that the Coalition act as the disbursing agent for the group. In return for these services, the Coalition was allowed to retain income earned by investing the unexpended grant funds. Although the requirement that the Coalition act as the disbursing agent is no longer applicable, the arrangement continues at the request of the group.

URBAN COALITION OF MINNEAPOLIS

1979 - 1980 Budget

	1979 - 1980 Budget Approved May 17, 1979	1979 - 1980 Proposed Budget Changes
Full-Time Salaries	\$143,000.00	\$152,100.00
Part-Time Salaries	7,000.00	-0-
Staff Expense Allowance	3,000.00	1,600.00
Payroll Taxes & Worker's Compensation	18,750.00	19,013.00
Pension @ 2%	-0-	3,042.00
Employee Group Insurance @ 4%	5,720.00	6,084.00
President Expense & Discretionary Fund	-0-	2,000.00
Business Insurance	500.00	500.00
Task Force & Meeting Expense	750.00	750.00
Promotional Expense	100.00	100.00
Printing	1,500.00	1,500.00
Local Travel	1,500.00	1,500.00
Out-of-Town Travel	3,500.00	3,500.00
Telephone & Telegraph	4,000.00	4,000.00
Office Equipment	500.00	1,000.00
Postage	2,000.00	2,000.00
Supplies	1,000.00	1,000.00
Copying	2,500.00	2,000.00
Subscriptions & Publications	250.00	300.00
Association Dues	300.00	300.00
Fees	250.00	250.00
Audit	2,500.00	2,000.00
Research Contingency	300.00	300.00
Legal	1,000.00	1,000.00
Office Rent	17,500.00	23,480.00
Bookkeeping	5,000.00	1,500.00
Interest	1,000.00	1,000.00
Volunteer Expense	1,300.00	1,300.00
Miscellaneous	1,000.00	1,000.00
Moving Expense	-0-	1,000.00
	<u>\$225,720.00</u>	<u>\$235,119.00</u>

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URBAN COALITION
10-31-80

		BUDGET ANNUAL	BUDGET Y.T.D.	ACTUAL OCTOBER	ACTUAL Y.T.D.	
1	<u>INCOME</u>					1
2	CORPORATE CONTRIBUTIONS	20500000		2770000	4020000	2
3	MCKNIGHT GRANT	2750000				3
4	SPECIAL PROGRAM GRANTS	11215300		76380	3636180	4
5	WEATHERIZATION PROGRAM	7603600		925421	1652453	5
6	OTHER (NON-BUDGETED)				168721	6
7		42068900		3771801	9477354	7
8	<u>EXPENSES</u>					8
9	SALARIES	23650387	7883465	1670134	6974511	9
10	FRINGES & P.R. TAXES	3762083	1087360	330345	963522	10
11	PENSION	726000	242000	48484	225093	11
12	CONSULTANTS & ADVISORS	470000	56667			12
13	STAFF EXPENSE	170000	56667	7500	27076	13
14	STAFF ADVANCEMENT				13000	14
15	PRESIDENTS DISCRETIONARY FUND	150000	50000	36870	72908	15
16	BUSINESS INSURANCE	100000	33333			16
17	TASK FORCE & MEETINGS	125000	41667	15295	26895	17
18	TRAINING	51200	17066			18
19	PROMOTION	90000	30000	1133	1133	19
20	PRINTING	70000	23333	3954	5004	20
21	LOCAL TRAVEL	150000	50000	12000	68598	21
22	OUT OF TOWN TRAVEL	400000	133333	20000	100800	22
23	TELEPHONE	880000	293333	72179	175748	23
24	OFFICE EQUIP. LEASE	190000	63333	35832	73860	24
25	✓ - PURCHASE	400000	133333	5000	5000	25
26	COMPUTER. HARDWARE LEASE	450000	150000			26
27	✓ - SOFTWARE LEASE	675000	225000			27
28	POSTAGE	250000	83333	31260	67019	28
29	SUPPLIES	406500	135500	8865	79504	29
30	COPYING	450000	150000	55396	153438	30
31	SUBSCRIPTIONS & PUBLICATIONS	75000	25000	1800	12760	31
32	ASSOCIATION DUES	20000	6667	2500	2500	32
33	FEES	30000	10000	375	375	33
34	AUDIT	300000	100000			34
35	RESEARCH CONTINGENCY	30000	10000			35
36	LEGAL	120000	40000			36
37	RENT	2952330	984110	213617	854468	37
38	DATA PROCESSING SERVICE	100000	33333	26590	57094	38
39	(INTEREST)	20000	6667	20555	55369	39
40	VOLUNTEER EXPENSE	10000	3333			40
41	FUND RAISING	30000	100000			41
42	NEWSLETTER	150000	50000			42
43	CONSUMABLES	10000	3333	1435	9930	43
44	ANNUAL REPORT	500000	166667			44
45	CAREER PLANNING INTERVIEWS	200000	66667			45
46	LABOR & MATERIAL - SOLAR	1307000	435667	528500	876859	46
47	MISCELLANEOUS	15000	5000			47
48		39735500	13245167	3141619	10902374	48
49	SURPLUS	2333400				49
50		42068900				50
	REVENUE OVER (UNDER) EXPENSES			630182	(1425020)	

WEATHERIZATION
10-31-80

Prepared By: *JB* 11/10
Approved By:

		BUDGET 6. MO TO 12/31	BUDGET Y.T.D.	ACTUAL OCTOBER	ACTUAL Y.T.D.
1	<u>INCOME</u>				
2	D.O.E.	99144207			42552050
3	STATE	61363193			32153997
4		<u>160507400</u>			<u>74706047</u>
5					
6					
7					
8	<u>EXPENSES</u>				
9	ADMIN: SALARIES			671823	1168623
10	FRINGES			149258	233724
11	LOCAL TRAVEL			2086	2086
12	SPACE RENTAL			51128	51128
13	UTILITIES			38000	76080
14	TELEPHONE			315613	605747
15	POSTAGE			2086	36786
16	COPYING			13563	214092
17	TRNG. + CONF.				6000
18	ADVERTISING			37611	251126
19	OTHER			202523	680706
20		<u>7525400</u>	<u>5016933</u>	<u>1483691</u>	<u>3326098</u>
21					
22	MATERIALS: PURCHASE			4355026	17950482
23	REPAIR				24206
24	INSURANCE			25200	30400
25		<u>53593100</u>	<u>35728733</u>	<u>4380226</u>	<u>19005088</u>
26					
27	SUPPORT: TRANSPORTATION			5586	9443
28	OPER. OF VEHICLES			291632	904160
29	MAINT. TOOLS + EQ.			5500	347671
30	PURCH. ✓ ✓			1097760	4951248
31	LSE. ✓ ✓			6260	214666
32	LSE. VEHICLES			821163	3847106
33	SALARIES			2355780	9422334
34	FRINGES			281361	2169579
35	SALARIES (WK. CREWS)			6072766	23593117
36	FRINGES (✓ ✓)			480173	5894398
37		<u>99388900</u>	<u>66259267</u>	<u>11417981</u>	<u>51353722</u>
38					
39					
40		<u>160507400</u>	<u>107004933</u>	<u>17281898</u>	<u>72684908</u>
41					
42	REVENUE OVER (UNDER) EXPENSES			(17281898)	2021139
43					
44					
45					
46					
47					
48					
49					
50					

BALANCE SHEET 10-31-80

ASSETS

CASH - UCM	437402	
- UCM PETTY CASH	12124	
- WEA. #1	276486	
- WEA. #2	551519	
- WEA. #3	997013	2274544

RECEIVABLES - UCM	41605	
- WEA.	1090697	1132302

PREPAID - UCM	27500	
WEA	(117200)	(89700)

TOTAL ASSETS:		<u>3317146</u>
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LIABILITIES

NOTES PAYABLE	500000	500000
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PAYABLES - UCM	1588051	
- WEA.	66571	1654622

RESERVES - WEA #1	276486	
WEA #2	551519	
WEA #3	2021139	2849144

TOTAL LIABILITIES		5003766
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FUND BALANCE 7-1-80	(261600)	
CURRENT REVENUE	(1425020)	
TOTAL EQUITY & FUND BALANCE		(1686620)

TOTAL LIABILITIES & EQUITY		<u>3317146</u>
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URBAN COALITION OF MINNEAPOLIS

1980-81 Budget

	<u>Approved May, 1980</u>	<u>Proposed</u>
Full-Time Salaries	\$184,805.00	\$186,776.00
Fringes & Payroll Taxes -- F.T.	21,838.42	27,083.00
Pension -- F.T.	4,620.13	6,694.00
Interns/Part Time	4,500.00	20,500.00
Payroll Taxes -- P.T.	-0-	2,255.00
Staff Expense Allowance	1,000.00	1,200.00
President's Discretionary Fund	2,000.00	1,500.00
Business Insurance	500.00	500.00
Task Force & Meeting	750.00	750.00
Promotion	150.00	150.00
Printing	200.00	200.00
Local Travel	1,000.00	1,200.00
Out of Town Travel	3,500.00	3,000.00
Telephone	5,500.00	7,000.00
Office Equipment -- Lease	1,000.00	1,000.00
Office Equipment -- Purchase	500.00	500.00
Computer -- Hardware -- Lease	-0-	4,500.00
Computer -- Software -- Lease	-0-	3,000.00
Postage	2,000.00	2,300.00
Supplies	1,500.00	2,000.00
Copying	4,000.00	4,500.00
Subscriptions & Publications	500.00	750.00
Association Dues	200.00	200.00
Fees	300.00	300.00
Audit	3,000.00	3,000.00
Research Contingency	300.00	300.00
Legal	1,000.00	1,200.00
Rent	25,635.00	28,523.30
Data Processing Services	1,500.00	750.00
Interest	5,000.00	5,000.00
Volunteer Expense	100.00	100.00
Fund-Raising Consultants	-0-	3,000.00
Newsletter	1,500.00	1,500.00
Consumables	100.00	100.00
Annual Report	5,000.00	5,000.00
Miscellaneous	150.00	150.00
	<u>\$283,648.55</u>	<u>\$326,481.00</u>

Projected Income

Cash	\$ 17,298	
Accounts Receivable	<u>15,245</u>	
		\$ 32,543
Weatherization Program		76,036
Grants (committed)		
National Urban Coalition	30,000	
Northern States Power	10,934	
Department of Energy (Rental)	10,000	
Department of Energy (Solar)	13,000	
Northwestern Bank Employees	5,000	
WCCO	3,000	
University of Indiana	1,950	
Miscellaneous	<u>4,000</u>	
		77,884
Grants (Applications Submitted)		
Minneaolis Community Action Agency	32,269	
HHH School of Public Affairs	<u>2,000</u>	
		34,269
Corporate Contributions (Goal in order to receive McKnight grant)		205,000
McKnight Grant		<u>27,500</u>
		\$453,232

Projected Income

Cash	\$ 17,298	
Accounts Receivable	<u>15,245</u>	
		\$ 32,543
Weatherization Program		76,036
Grants (committed)		
National Urban Coalition	30,000	
Northern States Power	10,934	
Department of Energy (Rental)	10,000	
Department of Energy (Solar)	13,000	
Northwestern Bank Employees	5,000	
WCCO	3,000	
University of Indiana	1,950	
Miscellaneous	<u>4,000</u>	
		77,884
Grants (Applications Submitted)		
Minneaolis Community Action Agency	32,269	
HHH School of Public Affairs	<u>2,000</u>	
		34,269
Corporate Contributions (Goal in order to receive McKnight grant)		205,000
McKnight Grant		<u>27,500</u>
		\$453,232

URBAN COALITION
 F.Y. 80-81

		1	2	3	4
		BUDGET ANNUAL	BUDGET Y.T.D.	ACTUAL SEPTEMBER	ACTUAL Y.T.D.
1	<u>INCOME</u>				
2	CORPORATE CONTRIBUTIONS	20916600	5229150	850000	1550000
3	WEATHERIZATION	7603600	1900900		727032
4	OTHER (BUDGETED)	11215300	2803825	1430300	2726300
5	OTHER (NON-BUDGETED)			1168721	1168721
6		39735500	9933875	3449021	6172053
7					
8	<u>EXPENSES</u>				
9	SALARIES	20727600	5181900	1453502	5188943
10	FRINGES & P.R. TAXES	2933800	733450	110642	726978
11	PENSION	669400	167350	76331	176609
12	STAFF EXPENSE	120000	30000	5707	20071
13	STAFF ADVANCEMENT			13000	13000
14	PRESIDENTS DISCRETIONARY FUND	150000	37500	5290	41038
15	BUSINESS INSURANCE	50000	12500		
16	TASK FORCE & MEETINGS	75000	18750		11600
17	PROMOTION	15000	3750	9016	9016
18	PRINTING	22000	5000	1950	1950
19	LOCAL TRAVEL	120000	30000	10150	55984
20	OUT OF TOWN TRAVEL	300000	75000		60800
21	TELEPHONE	700000	175000	54805	103569
22	OFFICE EQUIPMENT - LEASE	100000	25000	24410	41258
23	- PURCHASE	50000	12500		
24	COMPUTER - HARDWARE LEASE	450000	112500		
25	- SOFTWARE LEASE	300000	75000		
26	POSTAGE	230000	57500		35759
27	SUPPLIES	207000	50000	23837	70639
28	COPYING	450000	112500	6700	58582
29	SUBSCRIPTIONS, PUBLICATIONS	75000	18750	1423	4623
30	ASSOCIATION DUES	20000	5000		
31	FEES	30000	7500		
32	AUDIT	300000	75000		
33	RESEARCH CONTINGENCY	30000	7500		
34	LEGAL	120000	30000		
35	RENT	2852330	713083	213617	640851
36	DATA PROCESSING SERVICE	75000	18750	3104	30414
37	INTEREST	500000	125000	31348	42814
38	VOLUNTEER EXPENSE	10000	2500		
39	FUND RAISING	300000	75000		
40	NEWSLETTER	150000	37500		
41	CONSUMABLES	10000	2500	1590	8495
42	ANNUAL REPORT	500000	125000		
43	EQUIPMENT - SPECIAL PROJECTS			338225	338225
44	MISCELLANEOUS	15000	3750		
45		32648130	8162033	2384647	7681218
46					
47	REVENUE OVER (UNDER) EXPENSES			1064374	(1509165)
48					
49					
50					

WEATHERIZATION

		1	2	3	4
		BUDGET 6-MO TO 12/31	BUDGET Y.T.D.	ACTUAL SEPTEMBER	ACTUAL Y.T.D.
1	INCOME				
2	D.O.F.			10422786	42552050
3	STATE			9049260	32153997
4				19472046	74706047
5					
6					
7					
8	EXPENSES				
9	ADMIN: SALARIES				496800
10	FRINGES				84466
11	LOCAL TRAVEL				
12	SPACE RENTAL				
13	UTILITIES			38080	38080
14	TELEPHONE			167336	290134
15	POSTAGE			17600	34700
16	COPYING			21000	200529
17	TRNG.+CONF.				6000
18	ADVERTISING			1904	213515
19	OTHER			250170	478183
20		7525400	3762700	496090	1842407
21					
22	MATERIALS: PURCHASE			4429600	13595456
23	REPAIR				24206
24	INSURANCE			5200	5200
25		53593100	26796550	4434800	13624862
26					
27	SUPPORT: TRANSPORTATION				3857
28	OPER. OF VEHICLES			463882	612528
29	MAINT. TOOLS/EG.				342171
30	PURCH. ✓ ✓			1023717	3853488
31	LSE ✓ ✓			20166	208406
32	LSE VEHICLES			1123894	3025943
33	SALARIES			2408305	7066554
34	FRINGES			273772	1888218
35	SALARIES (WK. (ROWS)			6717912	17520351
36	✓			1886625	5414225
37		99388900	49694450	13918273	39935741
38					
39		160507400	80253700	18849163	55403010
40					
41	REVENUE OVER EXPENSES			622883	19303037
42					
43					
44					
45	100-mo. Weatherization Fed. Guidelines				
46	150-mo.* 1495. 1. infiltration				
47	1358 2. doors				
48	3. Caulking				
49	4. conduction				
50	5. Set back thermostat				

BALANCE SHEET
9-30-80

		1	2	3	4
1	CASH:	UCM	1250024		
2		WX #1	276496		
3		WX #2	551519		
4		WX #3	19218572		
5		PETTY CASH	12124	21308725	
6					
7	ACT. REC:	UCM	215785		
8		WX #3	968197	1183982	
9					
10					
11	TOTAL ASSETS:			<u>22492707</u>	
12					
13					
14					
15					
16					
17					
18					
19					
20					
21	NOTES PAYABLE		2000000		2000000
22	ACT. PAYABLE:	UCM	1248698		1248698
23		WX #3	883732		883732
24					
25					
26	RESERVE:	WX #1	276496		
27		WX #2	551519		
28		WX #3	19303037		20131042
29					
30					
31	TOTAL LIABILITIES				24263472
32					
33					
34	FUND BALANCE	7-1-80	(261600)		
35	CURRENT REVENUE	- UCM	(1509165)		
36	TOTAL EQUITY & FUND BALANCE				(1770765)
37					
38					
39					
40	TOTAL LIABILITIES & EQUITY			<u>22492707</u>	
41					
42					
43					
44					
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1980-81 BUDGET		PRESENT	PROPOSED
<u>PROJECTED INCOME</u>			
1979-80 PLEDGES RECEIVABLE			21695
1980-81 CORPORATE CONTRIBUTIONS	205000	205000	
SPECIAL PROGRAM GRANTS	112153	85000	
WEATHERIZATION PROGRAM REIMBURSEMENT	76036	40000	
MCKNIGHT FOUNDATION	27500	27500	
MISCELLANEOUS		2000	
TOTALS	420689	381195	
<u>PROJECTED EXPENSES</u>			
SALARIES - FULL TIME	}		207000
- INTERNS		236504	16750
- PART TIME			4100
- MEDIATORS			3000
FRINGES & PAYROLL TAXES		32621	30000
ANNUITY		7260	6000
CONSULTANTS		4700	5600
STAFF ADVANCEMENT			600
STAFF EXPENSE ALLOWANCES		1700	900
PRES. DISCRETIONARY FUND & EXPENSES		1500	1000
BUSINESS INSURANCE		1000	1000
TASK FORCES & MEETING EXPENSES		1250	250
PROMOTION & PROJECT PUBLICITY		900	150
PRINTING		700	500
LOCAL TRAVEL		1500	1800
OUT-OF-TOWN TRAVEL		4000	1150
CONFERENCE FEES & EXPENSES			400
TELEPHONE		8800	8000
OFFICE EQUIPMENT - LEASE		1900	1000
- PURCHASE		4000	1700
COMPUTER - HARDWARE LEASE		4500	3500
- SOFTWARE PURCHASE		6750	2000
POSTAGE		2500	2000
OFFICE SUPPLIES		4065	3000
COPYING		1500	4500
SUBSCRIPTIONS & PUBLICATIONS		750	200
ASSOCIATION DUES		200	200

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PAGE TWO

FEE'S	300	300
AUDIT	3000	1500
RESEARCH CONTINGENCY	300	500
LEGAL	1200	250
RENT	29523	29523
DATA PROCESSING SERVICES - BOOKKEEPING	1000	1500
INTEREST	5000	2000
VOLUNTEER EXPENSE	100	100
FUND RAISING CONSULTANTS	3000	3000
NEWSLETTER	1500	1500
CONSUMABLES	100	100
ANNUAL REPORT	5000	5000
EQUIPMENT MAINTENANCE AGREEMENTS		620
SOLAR PROJECT EQUIPMENT & EXPENSES	13070	17070
MISCELLANEOUS	150	150
CAREER PLANNING INTERVIEWS	2000	
TRAINING	512	
TOTAL EXPENSES	397355	369413
PROJECTED SURPLUS	23334	11782
TOTAL	420689	381195

URBAN COALITION
 12-31-80

		1	2	3	4
		BUDGET ANNUAL	BUDGET Y.T.D.	ACTUAL DECEMBER	ACTUAL Y.T.D.
1	<u>INC.</u> CORPORATE CONTRIBUTIONS	20500000		1026500	7769000
2	MCKNIGHT GRANT	2750000			
3	SPECIAL PROGRAM GRANTS	11215300		153041	4081705
4	WEATHERIZATION	7603600		1068302	3254906
5	OTHER (NON-BUDGETED)				169221
6		<u>42068900</u>		<u>2247843</u>	<u>15274832</u>
7					
8	<u>EXP.</u> SALARIES: F.T.				8269558
9	INTERM	23650387	11825194	1453481	1574710
10	PART TIME				402780
11	MEDIATORS				151200
12	CONSULTANTS	470000	235000	105000	105000
13	FRINGES & P.R. TAX	3262083	1631041	181936	1279361
14	ANNUITY	726000	363000	72726	316690
15	STAFF ADVANCEMENT			(15300)	44460
16	STAFF EXPENSE	170000	85000	9000	40051
17	LOCAL TRAVEL	150000	75000	15471	94869
18	OUT OF TOWN TRAVEL	350000	175000	(17023)	114798
19	DATA PROCESSING SERVICE	100000	50000	68127	135751
20	TASK FORCE & MEETINGS	125000	62500		
21	PRINTING	70000	35000	25346	30350
22	OFFICE EQUIP - LEASE	190000	95000	10696	43446
23	- PURCHASE	400000	200000	25408	142562
24	TELEPHONE	880000	440000	98952	313344
25	POSTAGE	250000	125000	37212	104231
26	OFFICE SUPPLIES	406500	203250	43993	172379
27	COPYING	450000	225000	54628	243260
28	SUBSC. & PUBL.	75000	37500	3075	16830
29	RENT	2952330	1476165	(285353)	1372402
30	PROMOTION	15000	7500	12800	13933
31	ASSOC. DUES	20000	10000	3500	7500
32	FEES	30000	15000	1500	12375
33	AUDIT	300000	150000		150000
34	ANNUAL REPORT	500000	250000	110000	110000
35	PRES. EXP. & DISC. FUND	150000	75000	10614	83522
36	✓ INTEREST EXPENSE	500000	250000	40822	96191
37	CONSUMABLE SUPPLIES	10000	5000	(5858)	(34518)
38	MAINTENANCE AGREEMENTS			20700	61800
39	SOLAR PROJECT - EQUIP. & EXP.	1483200	741600	282543	1632673
40	VOLUNTEER EXPENSE	10000	5000		
41	FUND RAISING	300000	150000		
42	NEWSLETTER	150000	75000		
43	LEGAL	120000	60000		
44	CAREER PLANNING INTERVIEWS	200000	100000		
45	COMPUTER LEASE: HARDWARE	450000	562500		
46	✓ BUSINESS INSURANCE	100000	50000		
47	RESEARCH CONTINGENCY	30000	15000		
48	CONFERENCES			1000	33113
49	MISCELLANEOUS	15000	7500	(30)	1502
50		<u>39735500</u>	<u>19867750</u>	<u>2363956</u>	<u>17135423</u>
	SURPLUS	<u>2333400</u>			
		<u>42068900</u>			
				(1161.13)	(18608.91)

WEATHERIZATION

12-31-80

	AUDGET 6-MO. TO 12/31	AUDGET Y.T.D.	ACTUAL DECEMBER	ACTUAL Y.T.D.
INCOME				
D.O.E.	99144207		8055474	76572338
STATE	61363193		8650360	50970604
	160507400		16705834	127542942
EXPENSES				
ADMIN: SALARIES			779082	2350760
FRINGES			155816	467448
TRAVEL			2668	6088
SPACE RENTAL			65368	149180
UTILITIES			45680	121760
TELEPHONE			156558	891601
POSTAGE			12093	68153
COPYING			32686	329273
TRNG. & CONF.				6000
ADVERTISING			126362	497074
OTHER			689499	1470120
	7525400	7525400	2065812	6357457
MATERIALS: PURCHASE			5971454	27800465
REPAIR				24206
INSURANCE			47400	77800
	53593100	53593100	6018864	27902471
SUPPORT: TRANSPORTATION			5919	17222
OPER. OF VEH.			1352679	2646103
MAINT TOOLS & EQ.			44838	395539
PURCH. ✓ ✓			34507	5312265
USE. ✓ ✓			245198	463866
LEASE VEHICLES			1044956	6120020
SALARIES			3374001	15528901
FRINGES			477179	3013200
SALARIES (WK. CREWS)			5751681	35010920
FRINGES (✓ ✓)			1451611	8490013
	99388900	99388900	13782569	76998049
	160507400	160507400	21867235	111257977
REVENUE OVER (UNDER) EXPENSES			(5161401)	16284965

BALANCE SHEET

12-31-80

ASSETS

CASH: UCM	1221446	
✓ - PETTY CASH	6110	
WEA #1	278273	
WEA #2	743304	
WEA #3	14980124	17229257

RECEIVABLES: UCM	(58469)	
WEA.	1726351	1667882

PREPAID: WEA.	(117200)	(117200)
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TOTAL ASSETS:		<u>18779939</u>
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LIABILITIES

NOTES PAYABLE	1700000	1700000
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ACCOUNTS PAYABLE		
UCM	1474382	
WEA.	421510	1895892

RESERVES:		
WEA #1	278273	
WEA #2	743304	
WEA #3	16284965	17306542

TOTAL LIABILITIES		20902434
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FUND BALANCE 7-1-80	(26160)	
CURRENT REVENUE	(1860891)	
TOTAL EQUITY & FUND BALANCE		(2122495)

TOTAL LIABILITIES & EQUITY		<u>18779939</u>
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FUNDING SOURCES

BUDGET

		corp. contrib.	³ * UCM/w	⁴ * NUC	⁵ * NSP	⁶ * DOE-Rental	⁷ * DOE-Solar	⁸ * NW Bank	⁹ * WCCO	¹⁰ * MCAA	¹¹ * U.S.I./HHH	¹² * Misc
F.T. Salaries	186,776	128,928	46,750	5,500	2,850	2,748						
P.T. Salaries	20,500	3,761	4,290		2,000	4,709		815		975	3,950	
F.T. Fringe	33,777	23,946	7,950	893	521	467						
P.T. Fringe	2,255	664	601		220	518		115		137		
Non-Salary Overhead	83,173	48,957	16,445	2,016	3,443	58			3,000	5,244		4,000
	326,481	206,266	76,036	8,409	9,034	8,500	-0-	930	3,000	6,356	3,950	4,000
NSP Project	1,900				1,900							
DOE Rental Study	1,500					1,500						
Solar Project	17,070						13,000	4,070				
Employment Project	32,678			6,765						25,913		
Data Clearinghouse	17,726	2,900		14,826								
	79,874	2,900	-0-	21,591	1,900	1,500	13,000	4,070	-0-	25,913	-0-	-0-
TOTAL	397,355	209,166	76,036	30,000	10,934	10,000	13,000	5,000	3,000	32,269	3,950	4,000

* - Committed or Received

URBAN COALITION

	BUDGET ANNUAL	BUDGET Y.T.D.	ACTUAL AUGUST	ACTUAL Y.T.D.
<u>INCOME</u>				
CORPORATE CONTRIBUTIONS	215992.78	35998.80	3500.00	7000.00
WEATHERIZATION	64098.15	10683.02	3385.16	6770.32
OTHER (BUDGETED)	3557.62	592.94	3500.00	12500.00
OTHER (NOW BUDGETED)				9600.00
	285648.55	47274.76	10385.16	27230.32
<u>EXPENSES</u>				
FULL TIME SALARIES	184805.00	30800.84	20693.32	30459.16
FRINGES & P.R. TAXES	21838.42	3639.74	3665.47	6163.36
PENSION	4620.13	770.02	444.18	1002.78
INTERNS & PART TIME CONSULT.	4500.00	750.00	5402.75	6895.25
STAFF EXPENSE ALLOW.	1000.00	166.66	62.29	1436.4
PRES. DISC. FUND	2000.00	333.33	238.96	357.48
BUSINESS INSURANCE	500.00	83.33		
TASK FORCE & MEETINGS	750.00	125.00		116.00
PROMOTION	1500.00	25.00		
PRINTING	200.00	33.33		
LOCAL TRAVEL	1000.00	166.66	305.68	458.34
OUT OF TOWN TRAVEL	3500.00	583.33	279.00	608.00
TELEPHONE	5500.00	916.66	504.04	487.64
OFFICE EQUIP. LEASE	1000.00	166.66	112.32	168.48
✓ - PURCH.	500.00	83.33		
POSTAGE	2000.00	333.33	315.47	357.59
SUPPLIES	1500.00	250.00	266.40	468.02
COPYING	4000.00	666.66	435.90	518.82
SUBSC. & PUBL.	500.00	83.33	27.00	32.00
ASSOC. DUES	200.00	33.33		
FEES	300.00	50.00		
AUDIT	3000.00	500.00		
RESEARCH CONTINGENCY	800.00	50.00		
LEGAL	1000.00	166.66		
RENT	25635.00	4272.50	2136.17	4272.34
DATA PROC. SERV.	1500.00	250.00	273.10	273.10
INTEREST	5000.00	833.33	114.66	114.66
VOLUNTEER EXPENSE	100.00	16.66		
NEWSLETTER	1500.00	250.00		
CONSUMABLE SUPPLIES	100.00	16.66	69.05	69.05
ANNUAL REPORT	5000.00	833.33		
MOVING EXPENSES	- 0 -			
MISCELLANEOUS	1500.00	25.00		
	283648.55	47274.68	35345.66	52965.71
REVENUE OVER EXPENSES			(24960.50)	(25735.39)

220 M.

3 early
mos-
wrest

J2 7-16

U.C.M. - WEATHERIZATION

	BUDGET 6-MO. TO 12/31	BUDGET Y.T.D.	ACTUAL AUGUST	ACTUAL Y.T.D.
<u>INCOME</u>				
D.O.E.			21446648	32129264
STATE			14711253	23104737
			<u>36157901</u>	<u>55234001</u>
<u>EXPENSES</u>				
ADMIN. SALARIES			496800	496800
FRINGES			84466	84466
LOCAL TRAVEL				
SPACE RENTAL				
UTILITIES				
TELEPHONE				122748
POSTAGE			7800	17100
COPYING			112908	179529
TRNG. + CONF.			6000	6000
ADVERTISING			143184	211611
OTHER			170489	228013
	<u>7525400</u>	<u>2508466</u>	<u>1022647</u>	<u>1346317</u>
MATERIALS- PURCHASE			3707706	9165856
REPAIR			5954	24206
INSURANCE				
	<u>53593100</u>	<u>17846502</u>	<u>3713660</u>	<u>9190062</u>
SUPPORT- TRANSPORTATION			2535	3857
OPER. OF VEHICLES			34628	148646
MAINT. TOOLS/EQUIP.			342171	342171
PURCH. ✓ ✓			2051908	2829771
LSE. ✓ ✓			172660	188240
LSE. VEHICLES			959035	1902049
SALARIES			2486971	4658249
FRINGES			386921	1614446
SALARIES (WK. (EWS))			6015005	10802459
FRINGES			2283905	3527600
	<u>99388900</u>	<u>33096504</u>	<u>14735739</u>	<u>26017468</u>
	<u>160507400</u>	<u>53451472</u>	<u>19472046</u>	<u>36553847</u>
REVENUE OVER EXPENSES			16685855	18680154

BALANCE SHEET

CASH - UCM	261837	
WX #1	523486	
WX #2	392052	
WX #3	18418605	
PETTY CASH	12499	19608479
ACT. REC. - UCM	1325655	
✓ ✓ WX #3	261549	1587204
TOTAL ASSETS		<u>21195683</u>

NOTES PAYABLE	1000000	1000000
ACT. PAYABLE	76567	76567
PAYROLL W/H	104195	104195
RESERVE WX #1	523486	
WX #2	392052	
WX #3	18418605	19334143
TOTAL LIABILITIES		20514905
FUND BALANCE 7-1-80	3254317	
CURRENT REVENUE	(2573539)	
TOTAL EQUITY & FUND BALANCE		680778
TOTAL LIABILITIES & EQUITY		<u>21195683</u>

STATEMENT OF INCOME & EXPENSE - URBAN COALITION

7-1-79 - 12-31-79

	1	2	3	4	5	6
	CORP. CONT.	FOUNDATIONS	OTHER	LOAN PROCEEDS		
1 INCOME:	8035000	2537500	176269	2500000		13248769
2 SPEC. PROGRAMS					1492450	
3						14741219
4 CASH BAL. 7-1-79						(541749)
5 78-79 ACTIVITY						420772
6						14620242
7						
8 EXPENSE	78-80 BUDGET	YTD BUDGET		ACTUAL		
9 SALARIES	15210000	7605000		7111373		
10 STAFF EXP. ALLOW.	160000	80000		26462		
11 EMPL. BEN. PD.	1901300	950650		346678		
12 PENSION	304200	152100		-0-		
13 GROUP INS.	608400	304200		182459		
14 PRES. EXP.	200000	100000		37591		
15 BUS. INS.	50000	25000		-0-		
16 TASK FORCE & MTG.	75000	37500		39994		
17 PROMOTION	10000	5000		15032		
18 PRINTING	150000	75000		1107		
19 LOCAL TRAVEL	150000	75000		27993		
20 NON-LOCAL TRAVEL	350000	175000		283195		
21 TELE.	400000	200000		108586		
22 OFF. EQ.	100000	50000		217102		
23 POSTAGE	200000	100000		64282		
24 SUPPLIES	100000	50000		105154		
25 COPYING	200000	100000		126730		
26 SUBSC. & PUBL.	30000	15000		19734		
27 ASSOC. DUES	30000	15000		14500		
28 FEES	25000	12500		104900		
29 AUDIT	200000	100000		-0-		
30 RESEARCH	30000	15000		-0-		
31 RENT	2348000	1174000		1023644		
32 BKG. SERV.	150000	75000		79870		
33 INTEREST	100000	50000		103526		
34 VOLUNTEER EXP.	130000	65000		55000		
35 MOVING EXP.	100000	50000		74608		
36 LEGAL	100000	50000		-0-		
37 MISC.	100000	50000		2421		
38	23511900	11755950		10171941		
39 SPEC. PROG. EXP.					1822327	
40						11994268
41 BALANCE 12-31-79						2625974

STATEMENT OF INCOME & EXPENSE — WEATHERIZATION

10-1-79 - 12-31-79

INCOME

C.E.T.A.

MCRA - D.O.E.

✓ - STATE

2602822

12863450

4977075

20443347

EXPENSE

C.E.T.A.

C.S.A.

D.O.E.

STATE

TOTALS

ADMIN. SALARIES

460994

232152

693146

✓ FRINGES

969328

3475

39466

1012269

✓ TRAVEL

8177

2074

10251

✓ RENT

108700

108700

✓ UTILITIES

13647

18740

32387

✓ TELE.

42728

21803

64531

✓ POSTAGE

30514

15115

45629

✓ DUPLICATING

12220

32880

45100

✓ TRAVEL CONF.

4000

4500

8500

✓ ADVERTISING

2768

7110

9878

✓ OTHER

40713

111717

43170

195600

MATERIALS PURCH.

3022784

3022784

✓ - REPAIR

573

573

SUPPORT- TRANS.

14400

14400

✓ OPER. OF VEH.

202061

202061

✓ MAINT. EQUIP.

7952

7952

✓ PUR. TOOLS & EQ.

1724585

1724585

✓ LEASE EQ.

17000

17000

✓ LEASE VEH.

1183985

1183985

✓ SAL (ON SITE SUPER)

3547054

2119789

5666843

✓ FR. (")

221474

147909

369383

✓ SAL (WR. (REU))

1737826

4132465

5870291

✓ FR. (")

118285

255825

374110

1896824

1764793

10322881

6685454

20679959

BALANCE 12-31-79

(236611)

URBAN COALITION OF MINNEAPOLIS

	1977 - 1978 Budget	1977 - 1978 Projected Expenses	1978 - 1979 Proposed Budget
<i>End Craig</i> \$ 25,100.00			
1. Full-Time Salaries	\$104,834.00	\$104,775.00	\$114,500.00
2. Part-Time Salaries	5,150.00	3,845.00	\$116,000.00 8,000.00
3. Staff Expense Allowances	--	--	2,400.00
4. Payroll Taxes and Worker's Compensation Insurance	5,190	12,800.00	14,600.00
5. Employee Group Insurance	6,690	3,075.00	4,000.00
6. Business Insurance		468.00	500.00
7. Fringe Benefits	14,560.00		
8. Task Force & Mtg. Expense	400.00	658.00	500.00
9. Promotional Expense	50.00	--	100.00
10. Publications	2,000.00	830.00	2,500.00
11. Local Travel		1,850.00	1,500.00
12. Out-of-Town Travel		3,265.00	3,500.00
13. Travel	4,725.00		
14. Telephone & Telegraph	3,000.00	3,300.00	3,500.00
15. Office Equipment	550.00	500.00	500.00
16. Postage	1,600.00	1,642.00	2,000.00
17. Supplies			600.00
18. Copying			2,500.00
19. Supplies & Copying	2,800.00	3,315.00	
20. Subscriptions	150.00	128.00	150.00
21. Association Dues	200.00	263.00	200.00
22. Fees	140.00	129.00	140.00
23. Audit	1,200.00	1,200.00	1,400.00
24. Research Contingency	300.00	--	300.00

	<u>1977 - 1978</u> <u>Budget</u>	<u>1977 - 1978</u> <u>Projected</u> <u>Expenses</u>	<u>1978 - 1979</u> <u>Proposed</u> <u>Budget</u>
25. Rent	\$ 15,200.00	\$ 15,200.00	\$ 16,210.00
26. Bookkeeping Services	--	--	5,000.00
27. Volunteer Expenses		1,325.00	1,500.00
28. Miscellaneous	2,764.00	1,375.00	1,000.00
29. Receptionist	<u>431.00</u>	<u>431.00</u>	<u>--</u>
	\$160,054.00	\$160,374.00	\$187,100.00

NOTES TO BUDGET

Line

1. The proposed budget includes a \$1,200 increase each for McLaughlin, Rogers, Perez and Buckanaga; and a \$1,000 increase for Allen and Eckerly. I have not included any increase for me. A recommendation should come from the Finance Committee regarding any salary increase for me.

Percentage Salary Increases

McLaughlin	6.86%
Rogers	7.06%
Perez	9.84%
Buckanaga	10.00%
Allen	10.53%
Eckerly	10.53%

Earl Craig #32,500.00 July 1, 1978

3. I have had a \$1,200 per year expense allowance this year, budgeted in the "Travel" line item. That is now in this item. Also, I have negotiated with the research and outreach staff a \$300 per year expense allowance for each of them.
4. As you know, social security taxes have gone up. Also, our state unemployment compensation rate has increased again this year (from 3.5% to 5.1%).
5. I have put an extra \$1,000 in this item to investigate a better health insurance program.

URBAN COALITION OF MINNEAPOLIS
STATEMENT OF INCOME AND EXPENSE
12 MONTHS ENDING JUNE, 1978

	1977 - 12 MOS. BUDGET JULY '77-JUNE '78	YEAR TO DATE BUDGET	APRIL ACTUALS FOR 1978	APRIL, 1978 YTD TOTALS
<u>INCOME:</u>				
CONTRIBUTIONS			\$ 1,562.50	\$106,615.00
INTEREST INCOME			-0-	155.04
			\$ 1,562.50	\$106,770.04
<u>EXPENSES:</u>				
SALARIES	\$104,834.00	\$ 87,362.00	\$ 8,975.01	\$ 86,824.83
PART TIME PROFESSIONALS	5,150.00	4,292.00	600.00	3,292.72
RECEPTIONIST	431.00	359.00	-0-	430.50
FRINGE BENEFITS	14,560.00	12,133.00		
PAYROLL TAXES			2,483.88	10,667.01
EMPLOYEE GROUP INS.			264.00	2,545.25
BUSINESS INSURANCE			-0-	468.26
TASK FORCE & MEETING EXP.	400.00	333.00	122.28	657.48
PROMOTIONAL EXPENSE	50.00	42.00	-0-	-0-
PUBLICATIONS	2,000.00	1,667.00	8.50	816.69
TRAVEL (OUT OF TOWN & LOCAL)	4,725.00	3,937.50	167.00	4,490.63
TELEPHONE & TELEGRAPH	3,000.00	2,500.00	278.06	2,787.79
OFFICE EQUIPMENT & FURN.	550.00	458.00	150.00	453.06
POSTAGE	1,600.00	1,333.00	300.00	1,441.60
SUPPLIES & XEROX	2,800.00	2,333.00	320.18	3,034.01
SUBSCRIPTIONS	150.00	125.00	-0-	128.20
ASSOCIATION DUES	200.00	167.00	-0-	262.50
FEES PAID	140.00	117.00	-0-	129.00
AUDIT	1,200.00	1,000.00	-0-	1,200.00
RESEARCH CONTINGENCY	300.00	250.00	-0-	-0-
RENT	15,200.00	12,667.00	1,350.77	12,498.53
MISCELLANEOUS	2,764.00	2,303.00	143.33	2,436.71
	\$160,054.00	\$133,378.00	\$15,163.01	\$134,574.77

URBAN COALITION OF MINNEAPOLIS

	1978 - 1979 Budget Approved May 18, 1978	1978 - 1979 Budget Modified March 15, 1979	1978 - 1979 Projected Expenses	1979-- 1980 Proposed Budget
Full-Time Salaries <i>\$12-5-18.00</i>	\$116,000.00	\$116,000.00	\$116,020.04	\$143,000.00
Part-Time Salaries <i>6-</i>	8,000.00	7,000.00	3,855.86	7,000.00
Staff Expense Allowance	2,400.00	2,400.00	2,089.20	3,000.00
Payroll Taxes and Worker's Compensation Insurance	14,600.00	14,600.00	11,033.50	18,750.00*
Employee Group Insurance	4,000.00	4,000.00	3,983.36	5,720.00**
Business Insurance	500.00	500.00	368.78	500.00
Task Force & Meeting Expense	500.00	500.00	1,131.31	750.00
Promotional Expense	100.00	100.00	-0-	100.00
Printing	2,500.00	1,000.00	655.35	1,500.00
Local Travel	1,500.00	1,500.00	725.15	1,500.00
Out-of-Town Travel	3,500.00	3,500.00	2,987.23	3,500.00
Telephone & Telegraph	3,500.00	3,500.00	4,079.74	4,000.00
Office Equipment	500.00	500.00	1,333.72	500.00
Postage	2,000.00	2,000.00	1,906.40	2,000.00
Supplies	600.00	600.00	1,002.20	1,000.00
Copying	2,500.00	2,500.00	2,409.85	2,500.00
Subscriptions & Publications	150.00	150.00	252.65	250.00
Association Dues	200.00	200.00	247.25	300.00
Fees	140.00	140.00	222.50	250.00
Audit	1,400.00	1,400.00	2,000.00	2,500.00
Research Contingency	300.00	300.00	-0-	300.00
Legal Contingency	-0-	1,500.00	1,500.00	1,000.00
Office Rent	16,210.00	16,210.00	17,463.85	17,500.00
Bookkeeping	5,000.00	5,000.00	1,312.80	5,000.00
Interest Expense	-0-	1,000.00	750.00	1,000.00
Volunteer Expense	1,500.00	1,500.00	1,300.00	1,300.00
Miscellaneous	1,000.00	1,000.00	1,850.00	1,000.00
	\$188,600.00	\$188,600.00	\$180,480.74	\$225,720.00

*12.5% of salaries.

**4% of salaries.

URBAN COALITION OF MINNEAPOLIS
STATEMENT OF INCOME AND EXPENSE
12 MONTHS ENDING JUNE, 1979

	1978 - 12 MOS. BUDGET JULY '78-JUNE '79	YEAR TO DATE BUDGET	APRIL ACTUALS FOR 1979	APRIL, 1979 YTD TOTALS
<u>INCOME:</u>				
Contributions			\$3,550.00	\$106,525.00
Foundation Grants			-0-	1,200.00
Other Income			-0-	22,910.83
			<u>\$3,550.00</u>	<u>\$130,635.83</u>

EXPENSES

Full-Time Salaries	\$116,000.00	\$ 96,666.67	\$ 9,578.34	\$ 96,503.36
Part-Time Salaries	7,000.00	5,833.33	-0-	3,855.86
Staff Expense Allowance	2,400.00	2,000.00	218.71	1,707.91
Payroll Taxes & Worker's Comp.	14,600.00	12,166.67		
Employer FICA			598.90	5,481.06
State Unemployment Ins.			1,505.40	2,373.34
Worker's Comp.			-0-	873.00
Employee Group Insurance	4,000.00	3,333.33	245.80	3,735.96
Business Insurance	500.00	416.67	-0-	-0-
Task Force & Meeting Exp.	500.00	416.67	11.59	1,132.51
Promotional	100.00	83.33	-0-	-0-
Printing	1,000.00	833.33	-0-	655.35
Local Travel	1,500.00	1,250.00	62.00	511.15
Out of Town Travel	3,500.00	2,916.67	212.00	2,301.07
Telephone	3,500.00	2,916.67	-0-	3,108.01
Office Equipment	500.00	416.67	-0-	1,333.72
Postage	2,000.00	1,666.67	-0-	1,606.40
Supplies	600.00	500.00	-0-	814.82
Copying	2,500.00	2,083.33	-0-	2,075.69
Subscriptions & Publications	150.00	125.00	-0-	252.65
Association Dues	200.00	166.67	-0-	222.50
Fees	140.00	116.67	-0-	367.60
Audit	1,400.00	1,166.67	-0-	1,000.00
Research Contingency	300.00	250.00	-0-	-0-
Rent	16,210.00	13,508.33	1,418.31	14,627.23
Bookkeeping Services	5,000.00	4,166.67	-0-	1,084.80
Volunteer Expense	1,500.00	1,250.00	125.00	1,100.00
Miscellaneous	1,000.00	833.33	45.68	1,825.99
Interest Expense	1,000.00	833.33	229.53	578.81
Legal Contingency	1,500.00	1,250.00	-0-	-0-
	<u>\$188,600.00</u>	<u>\$157,166.68</u>	<u>\$14,431.06</u>	<u>\$149,128.79</u>

EDUCATION PROJECT

<u>Income:</u>		\$ 3,000.00	\$ 8,000.00
<u>Expenses:</u>			
Salaries		\$ 1,410.84	\$ 7,678.37
Payroll Taxes		305.38	687.88
Employee Group Insurance		35.40	211.38
Local Travel		-0-	45.00
Staff Expense Allowance		4.00	11.60
Publications		55.00	62.85
Xerox		191.24	313.71
Supplies		-0-	-0-
Consultant Fees		-0-	120.00
Miscellaneous		-0-	-0-
		<u>\$ 1,751.62</u>	<u>\$ 9,130.79</u>

URBAN COALITION OF MINNEAPOLIS
STATEMENT OF INCOME AND EXPENSE
12 MONTHS ENDING JUNE, 1978

1977 - 12 MOS. BUDGET JULY '77-JUNE '78	YEAR TO DATE BUDGET	FEBRUARY ACTUALS FOR 1978	FEBRUARY, 1978 YTD TOTALS
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INCOME:

CONTRIBUTIONS		\$ 8,287.50	\$ 89,852.50
INTEREST INCOME		-0-	155.04
		\$ 8,287.50	\$ 90,007.54

EXPENSES:

SALARIES	\$104,834.00	\$ 69,889.00	\$ 8,544.95	\$ 68,874.81
PART TIME PROFESSIONALS	5,150.00	3,433.00	807.72	2,002.72
RECEPTIONIST	431.00	287.00	-0-	430.50
FRINGE BENEFITS	14,560.00	9,671.00		
PAYROLL TAXES			1,118.66	7,343.31
EMPLOYEE GROUP INS.			244.35	2,029.25
BUSINESS INSURANCE			-0-	468.26
TASK FORCE & MEETING EXP.	400.00	267.00	-0-	453.54
PROMOTIONAL EXPENSE	50.00	33.00	-0-	-0-
PUBLICATIONS	2,000.00	1,333.00	280.60	800.19
TRAVEL (OUT OF TOWN & LOCAL)	4,725.00	3,150.00	(51.25)	4,081.21
TELEPHONE & TELEGRAPH	3,000.00	2,000.00	-0-	1,964.57
OFFICE EQUIPMENT & FURN.	550.00	367.00	203.50	303.06
POSTAGE	1,600.00	1,067.00	-0-	1,141.60
SUPPLIES & XEROX	2,800.00	1,867.00	335.28	2,339.61
SUBSCRIPTIONS	150.00	100.00	-0-	110.00
ASSOCIATION DUES	200.00	133.00	162.50	162.50
FEES PAID	140.00	93.00	15.00	129.00
AUDIT	1,200.00	800.00	1,200.00	1,200.00
RESEARCH CONTINGENCY	300.00	200.00	-0-	-0-
RENT	15,200.00	10,133.00	1,350.77	9,796.99
MISCELLANEOUS	2,764.00	1,843.00	108.50	2,149.88
	\$160,054.00	\$106,666.00	\$14,371.83	\$105,781.00

Fiscal

agent for Centro

april

If all cos pay
pledge as last
year - we will be

We have a severe problem

\$1,000.00 under budget

1. Current operational
2. staff additions

We need
P.R.

URBAN COALITION OF MINNEAPOLIS

PROPOSED BUDGET CHANGES

	<u>Original</u>	<u>Change</u>	<u>New</u>
Salaries	\$103,466	+ \$1,368	\$104,834
Part Time Professionals	5,000	+ 150	5,150
Receptionist	1,894	- 1,463	431
Fringe Benefits	14,101	+ 459	14,560
Task Force & Meeting Exp.	500	- 100	400
Promotional Expense	100	- 50	50
Publications (Printing)	2,000		2,000
Travel	4,000	+ 725	4,725
Telephone & Telegraph	3,000		3,000
Office Equipment & Furn.	1,400	- 850	550
Postage	2,000	- 400	1,600
Supplies & Xerox	3,000	- 200	2,800
Publications (Subscriptions)	100	+ 50	150
Association Dues	200		200
Fees Paid	100	+ 40	140
Audit	1,200		1,200
Research Contingency	300		300
Rent	15,193	+ 7	15,200
Miscellaneous Expense	2,500	+ 264	2,764
	<u>\$160,054</u>		<u>\$160,054</u>

URBAN COALITION OF MINNEAPOLIS
STATEMENT OF INCOME AND EXPENSE
12 MONTHS ENDING JUNE, 1978

	1977 - 12 MOS. BUDGET JULY '77-JUNE '78	YEAR TO DATE BUDGET	JANUARY ACTUALS FOR 1978	JANUARY, 1978 YTD TOTALS
<u>INCOME:</u>				
CONTRIBUTIONS			\$17,050.00	\$73,015.00
INTEREST INCOME			-0-	155.04
			<u>\$17,050.00</u>	<u>\$73,170.04</u>
<u>EXPENSES:</u>				
SALARIES	\$103,466.00	\$51,733.00	\$ 8,682.93	\$51,820.06
PART TIME PROFESSIONALS	5,000.00	2,500.00	550.00	1,255.00
RECEPTIONIST	1,840.00	947.00	-0-	430.50
(PAYMENT TO HIRED)		7,050.00		
FRINGE BENEFITS	14,101.00			
PAYROLL TAXES			697.90	5,330.56
EMPLOYEE GROUP INS.			288.15	1,496.75
BUSINESS INSURANCE			-0-	468.26
TASK FORCE & MEETING EXP.	500.00	250.00	111.08	453.54
PROMOTIONAL EXPENSE	100.00	50.00	-0-	-0-
PUBLICATIONS	2,000.00	1,000.00	-0-	169.59
TRAVEL (OUT OF TOWN & LOCAL)	4,000.00	2,000.00	1,082.12	3,431.67
TELEPHONE & TELEGRAPH	3,000.00	1,500.00	357.83	1,684.47
OFFICE EQUIPMENT & FURN.	1,400.00	700.00	-0-	205.16
POSTAGE	2,000.00	1,000.00	40.00	791.60
SUPPLIES & XEROX	3,000.00	1,500.00	275.67	1,769.42
SUBSCRIPTIONS	100.00	50.00	-0-	110.00
ASSOCIATION DUES	200.00	100.00	-0-	-0-
FEES PAID	100.00	50.00	-0-	114.00
AUDIT	1,200.00	600.00	-0-	-0-
RESEARCH CONTINGENCY	300.00	150.00	-0-	-0-
RENT	15,193.00	7,596.50	1,350.77	7,095.45
MISCELLANEOUS EXPENSE	2,500.00	1,250.00	138.26	1,812.43
	<u>\$160,054.00</u>	<u>\$80,027.00</u>	<u>\$13,574.71</u>	<u>\$78,438.46</u>

CASH ON HAND ON JANUARY 19, 1978: \$14,841.44

URBAN COALITION OF MINNEAPOLIS
STATEMENT OF INCOME AND EXPENSE
12 MONTHS ENDING JUNE, 1978

	1977 - 12 MOS. BUDGET <u>JULY '77-JUNE '78</u>	YEAR TO DATE <u>BUDGET</u>	OCTOBER, 1977 YTD <u>TOTALS</u>
<u>INCOME:</u>			
CONTRIBUTIONS			\$55,965.00
<u>EXPENSES:</u>			
SALARIES	\$104,312.00	\$34,770.67	\$34,096.69
PART TIME PROFESSIONALS	5,495.00	1,831.67	320.00
RECEPTIONIST	572.00	190.67	430.50
(PAYMENT TO HIRED)			
FRINGE BENEFITS	14,275.00	4,758.33	
PAYROLL TAXES			3,958.72
EMPLOYEE GROUP INS.			804.53
BUSINESS INSURANCE			468.26
TASK FORCE & MEETING EXP.	600.00	200.00	271.71
PROMOTIONAL EXPENSE	50.00	16.67	-0-
PUBLICATIONS	2,000.00	666.67	152.59
TRAVEL (OUT OF TOWN & LOCAL)	4,750.00	1,583.33	1,564.36
TELEPHONE & TELEGRAPH	3,000.00	1,000.00	984.39
OFFICE EQUIPMENT & FURN.	800.00	266.67	205.16
POSTAGE	1,600.00	533.34	451.60
SUPPLIES & XEROX	3,000.00	1,000.00	1,060.52
SUBSCRIPTIONS	100.00	33.33	110.00
ASSOCIATION DUES	200.00	66.67	-0-
FEES PAID	100.00	33.33	114.00
AUDIT	1,200.00	400.00	-0-
RESEARCH CONTINGENCY	300.00	100.00	-0-
RENT	15,200.00	5,066.67	3,988.14
MISCELLANEOUS EXPENSE	2,500.00	833.33	1,062.76
	<u>\$160,054.00</u>	<u>\$53,351.35</u>	<u>\$50,043.93</u>

CASH ON HAND NOVEMBER 17, 1977: \$22,139.57

URBAN COALITION OF MINNEAPOLIS
STATEMENT OF INCOME AND EXPENSE
12 MONTHS ENDING JUNE, 1978

	1977 - 12 MOS. BUDGET JULY '77-JUNE '78	YEAR TO DATE BUDGET	SEPTEMBER ACTUALS FOR 1977	SEPTEMBER, 1977 YTD TOTALS
<u>INCOME:</u>				
CONTRIBUTIONS				\$55,965.00
<u>EXPENSES:</u>				
SALARIES	\$103,466.00	\$25,866.50	\$ 9,209.58	\$25,523.76
PART TIME PROFESSIONALS	5,000.00	1,250.00	-0-	-0-
RECEPTIONIST	1,894.00	473.50	143.50	287.00
(PAYMENT TO HIRED)				
FRINGE BENEFITS	14,101.00	3,525.25		
PAYROLL TAXES			595.34	2,481.46
EMPLOYEE GROUP INS.			169.00	454.72
BUSINESS INSURANCE			368.00	468.26
TASK FORCE & MEETING EXP.	500.00	124.00	94.17	173.05
PROMOTIONAL EXPENSE	100.00	25.00	-0-	-0-
PUBLICATIONS	2,000.00	500.00	83.00	111.35
TRAVEL (OUT OF TOWN & LOCAL)	4,000.00	1,000.00	495.20	1,283.99
TELEPHONE & TELEGRAPH	3,000.00	750.00	358.52	984.39
OFFICE EQUIPMENT & FURN.	1,400.00	350.00	28.50	205.16
POSTAGE	2,000.00	500.00	-0-	200.00
SUPPLIES & XEROX	3,000.00	750.00	335.06	703.03
SUBSCRIPTIONS	100.00	25.00	-0-	29.00
ASSOCIATION DUES	200.00	50.00	-0-	-0-
FEES PAID	100.00	25.00	-0-	114.00
AUDIT	1,200.00	300.00	-0-	-0-
RESEARCH CONTINGENCY	300.00	75.00	-0-	-0-
RENT	15,193.00	3,798.25	945.00	3,043.14
MISCELLANEOUS EXPENSE	2,500.00	625.00	110.33	277.80
	<u>\$160,054.00</u>	<u>\$40,012.50</u>	<u>\$12,949.20</u>	<u>\$36,340.11</u>
<u>SPECIAL ACCOUNTS -- INCOME</u>				
CITIZENS DISPUTE CENTER				\$ 5,944.40
<u>SPECIAL ACCOUNTS -- EXPENSES</u>				
CITIZENS DISPUTE CENTER				\$ 4,829.50

URBAN COALITION OF MINNEAPOLIS
STATEMENT OF INCOME AND EXPENSE
12 MONTHS ENDING JUNE, 1978

	1977 - 12 MOS. BUDGET JULY '77-JUNE '78	YEAR TO DATE BUDGET	MAY ACTUALS FOR 1978	MAY, 1978 YTD TOTALS
INCOME:				
CONTRIBUTIONS			\$17,475.00	\$124,090.00
MCKNIGHT FOUNDATION GRANT			-0-	19,800.00
INTEREST INCOME			-0-	155.04
			<u>\$17,475.00</u>	<u>\$144,045.04</u>
EXPENSES:				
SALARIES	\$104,834.00	\$ 96,098.00	\$ 8,975.01	\$ 95,799.84
PART TIME PROFESSIONALS	5,150.00	4,721.00	330.00	3,622.72
RECEPTIONIST	431.00	395.00	-0-	430.50
FRINGE BENEFITS	14,560.00	13,347.00		
PAYROLL TAXES			890.05	4,985.86
EMPLOYEE GROUP INSURANCE			396.98	2,942.23
BUSINESS INSURANCE			-0-	468.26
TASK FORCE & MEETING EXPENSE	400.00	367.00	169.11	826.59
PROMOTIONAL EXPENSE	50.00	46.00	-0-	-0-
PUBLICATIONS	2,000.00	1,833.00	6.25	822.94
TRAVEL (OUT OF TOWN & LOCAL)	4,725.00	4,331.00	385.44	4,876.07
TELEPHONE & TELEGRAPH	3,000.00	2,750.00	-0-	2,787.79
OFFICE EQUIPMENT & FURN.	550.00	504.00	147.63	600.96
POSTAGE	1,600.00	1,467.00	-0-	1,441.60
SUPPLIES & XEROX	2,800.00	2,567.00	150.42	3,195.66
SUBSCRIPTIONS	150.00	138.00	13.60	141.80
ASSOCIATION DUES	200.00	183.00	25.00	287.50
FEES PAID	140.00	128.00	-0-	129.00
AUDIT	1,200.00	1,100.00	-0-	1,200.00
RESEARCH CONTINGENCY	300.00	275.00	-0-	-0-
RENT	15,200.00	13,933.00	1,350.77	13,849.30
MISCELLANEOUS	2,764.00	2,534.00	235.77	2,672.48
	<u>\$160,054.00</u>	<u>\$146,717.00</u>	<u>\$13,076.03</u>	<u>\$141,061.10</u>

*July 1
computer
system
of mpls.
\$5,000.00*

URBAN COALITION OF MINNEAPOLIS
STATEMENT OF INCOME AND EXPENSE
12 MONTHS ENDING JUNE, 1979

	1978 - 12 MOS. BUDGET JULY '78-JUNE '79	YEAR TO DATE BUDGET	JUNE ACTUALS FOR 1979	JUNE, 1979 YTD TOTALS
<u>INCOME</u>				
Fund Balance (6/30/78)			\$	\$ 12,979.00
Contributions			21,110.00	133,135.00
Foundation Grants			-0-	1,200.00
Other Income			-0-	11,316.00
Overhead on Law Intern Contract			-0-	500.00
Overhead on Mediation Contract			-0-	930.68
Interest Income			7.38	36.90
Receivables (6/30/79)			11,203.20	11,203.20
			<u>\$32,320.58</u>	<u>\$171,300.58</u>
<u>EXPENSES</u>				
Full-Time Salaries	\$116,000.00	\$116,000.00	\$ 9,758.34	\$116,020.04
Part-Time Salaries	7,000.00	7,000.00	-0-	3,855.86
Staff Expense Allowance	2,400.00	2,400.00	197.40	2,080.31
Payroll Taxes & Worker's Comp.	14,600.00	14,600.00		
Employer FICA			598.20	6,677.46
State Unemployment Ins.			1,134.30	3,507.64
Worker's Comp.			-0-	873.00
Employee Group Insurance	4,000.00	4,000.00	138.07	4,279.49
Business Insurance	500.00	500.00	-0-	307.17
Task Force & Meeting Exp.	500.00	500.00	10.00	1,229.27
Promotional	100.00	100.00	-0-	-0-
Printing	1,000.00	1,000.00	-0-	698.43
Local Travel	1,500.00	1,500.00	93.40	681.55
Out of town Travel	3,500.00	3,500.00	403.57	2,972.55
Telephone	3,500.00	3,500.00	294.74	3,995.85
Office Equipment	500.00	500.00	-0-	1,333.72
Postage	2,000.00	2,000.00	300.00	1,906.40
Supplies	600.00	600.00	118.24	1,047.91
Copying	2,500.00	2,500.00	75.72	2,590.75
Subscriptions & Publications	150.00	150.00	10.40	263.50
Association Dues	200.00	200.00	20.00	267.40
Fees	140.00	140.00	50.00	247.60
Audit	1,400.00	1,400.00	400.00	1,400.00
Research Contingency	300.00	300.00	-0-	-0-
Rent	16,210.00	16,210.00	1,418.31	17,463.85
Bookkeeping Services	5,000.00	5,000.00	126.80	1,436.90
Volunteer Expense	1,500.00	1,500.00	100.00	1,300.00
Miscellaneous	1,000.00	1,000.00	408.19	2,405.85
Interest Expense	1,000.00	1,000.00	106.68	685.49
Legal Contingency	1,500.00	1,500.00	-0-	
	<u>\$188,600.00</u>	<u>\$188,600.00</u>	<u>\$15,762.36</u>	<u>\$179,697.54</u>
				\$ 225,000.00
<u>EDUCATION PROJECT</u>				
Income:				\$ 13,000.00
Expenses:				
Salaries			\$ 1,083.34	\$ 9,890.05
Payroll Taxes			66.40	823.80
Employee Group Insurance			16.20	282.86
Local Travel			-0-	60.00
Staff Expense Allowance			-0-	11.60
Publications			-0-	62.85
Copying			144.21	689.48
Supplies			-0-	5.03
Consultant Fees			-0-	120.00
Miscellaneous			980.95	1,177.75
			<u>\$ 2,291.60</u>	<u>\$ 13,123.42</u>

URBAN COALITION OF MINNEAPOLIS
STATEMENT OF INCOME AND EXPENSE
12 MONTHS ENDING JUNE, 1979

	1978 - 12 MOS. BUDGET <u>JULY '78-JUNE '79</u>	YEAR TO DATE <u>BUDGET</u>	AUGUST ACTUALS FOR <u>1978</u>	AUGUST, 1978 YTD <u>TOTALS</u>
<u>INCOME</u>				
CONTRIBUTIONS			\$12,700.00	\$12,700.00
FOUNDATION GRANTS			-0-	1,200.00
INTEREST INCOME			-0-	-0-
			<u>\$12,700.00</u>	<u>\$13,900.00</u>
<u>EXPENSES:</u>				
FULL TIME SALARIES	\$116,000.00	\$19,333.33	\$ 9,450.00	\$18,900.00
PART TIME SALARIES	8,000.00	1,333.33	1,019.34	1,806.00
STAFF EXPENSE ALLOWANCE	2,400.00	400.00	140.00	266.00
PAYROLL TAXES & WORKER'S COMP.	14,600.00	2,433.33		
Payroll Taxes			469.56	1,088.32
Worker's Comp.				-0-
EMPLOYEE GROUP INSURANCE	4,000.00	666.67	406.96	672.36
BUSINESS INSURANCE	500.00	83.33	-0-	-0-
TASK FORCE & MEETING EXP.	500.00	83.33	361.53	481.04
PROMOTIONAL EXPENSE	100.00	16.67	-0-	-0-
PRINTING	2,500.00	416.67	-0-	31.60
LOCAL TRAVEL	1,500.00	250.00	69.45	96.00
OUT OF TOWN TRAVEL	3,500.00	583.33	382.29	382.29
TELEPHONE & TELEGRAPH	3,500.00	583.33	301.06	307.04
OFFICE EQUIPMENT	500.00	83.33	-0-	-0-
POSTAGE	2,000.00	333.33	350.00	650.00
SUPPLIES	600.00	100.00	67.95	78.35
COPYING	2,500.00	416.67	509.41	509.41
SUBSCRIPTIONS & PUBLICATIONS	150.00	25.00	45.65	48.15
ASSOCIATION DUES	200.00	33.33	-0-	-0-
FEES	140.00	23.33	121.25	121.25
AUDIT	1,400.00	233.33	-0-	-0-
RESEARCH CONTINGENCY	300.00	50.00	-0-	-0-
RENT	16,210.00	2,710.67	1,350.77	2,701.54
BOOKKEEPING SERVICES	5,000.00	833.33	267.98	267.98
VOLUNTEER EXPENSE	1,500.00	250.00	100.00	225.00
MISCELLANEOUS	1,000.00	166.67	136.71	140.70
	<u>\$188,600.00</u>	<u>\$31,442.31</u>	<u>\$15,549.91</u>	<u>\$28,773.03</u>

URBAN COALITION OF MINNEAPOLIS
POSITION STATEMENT FY '80
AS OF 8/31/79
(Unaudited)

Programs (as of 7/1/79)

Mediator -- Cash	727.52
Education Program -- Cash	(341.10)
Tax Conference -- Cash	(871.70)
Law Intern -- Cash	500.00
City/Indian Liaison -- Cash	822.13
UCM General -- Cash	<u>(16,254.34)</u>
	(15,417.49)-

FY '80 Contributions Processed in FY '79"

Pillsbury (Annual Report)	5,000.00
Minneapolis Foundation	1,000.00
Northern States Power Co.	<u>4,000.00</u>
	<u>10,000.00</u>

Actual Cash Position 7/1/79	(5,417,49)
-----------------------------	-------------

Contributions to Date	5,600.00
Other Income	5,268.00
Day Labor	<u>4,600.00</u>
	10,050.51
Less Expenses (see attached)	47,796.29
Adjust for Prepaid Exp., 6/79	<u>(1,450.81)</u>
BALANCE	(36,294.97)

*Since July 31
to Aug*

URBAN COALITION OF MINNEAPOLIS
EXPENSES
AS OF 8/13/79

	1979 - 12 MOS. BUDGET JULY '78-JUNE '79	YEAR TO DATE BUDGET	AUGUST, 1979 YTD TOTALS
Full Time Salaries	\$143,000.00	\$23,838.10	\$25,367.35
Part Time Salaries	7,000.00	1,166.90	-0-
Staff Expense Allowance	3,000.00	500.10	164.08
Payroll Taxes & Worker's Compensation	18,750.00	3,125.63	
Employer FICA			1,509.35
State Unemployment			1,134.30
Worker's Compensation			-0-
Employee Group Insurance	5,720.00	953.52	603.05
Business Insurance	500.00	83.35	-0-
Task Force & Meeting Exp.	750.00	125.02	109.39
Promotional Expense	100.00	16.67	5.00
Printing	1,500.00	250.05	5.55
Local Travel	1,500.00	250.05	167.40
Out-of-Town Travel	3,500.00	583.45	1,052.71
Telephone & Telegraph	4,000.00	666.80	120.92
Office Equipment	500.00	83.35	203.04
Postage	2,000.00	333.40	315.00
Supplies	1,000.00	166.70	61.53
Copying	2,500.00	416.75	139.95
Subscriptions & Publications	250.00	41.68	24.70
Association Dues	300.00	50.01	-0-
Fees	250.00	41.58	135.00
Audit	2,500.00	416.75	-0-
Research Contingency	300.00	50.01	-0-
Legal Contingency	1,000.00	166.70	
Office Rent	17,500.00	2,917.25	2,836.62
Bookkeeping	5,000.00	833.50	-0-
Interest Expense	1,000.00	166.70	158.41
Volunteer Expense	1,300.00	216.71	225.00
Miscellaneous	1,000.00	166.70	29.73
Loan Repayment			8,000.00
	<u>\$225,720.00</u>	<u>\$37,627.53</u>	<u>\$42,368.08</u>

EDUCATION

Salaries	\$ 990.84
Payroll Taxes	106.39
Employee Group Insurance	70.80
Local Travel	15.00
Copying	13.07
Printing	716.00
Fees	15.00
	<u>\$ 1,927.10</u>

DAY LABOR

Interview Stipends	\$ 300.00
Salaries	2,710.71
Payroll Taxes	166.18
	<u>\$ 3,176.89</u>

MEDIATORS

Salaries	\$ 305.50
Payroll Taxes	18.72
	<u>\$ 324.22</u>
	<u>\$47,796.29</u>

80,000.00 pay Dec. 31, 1979
20

URBAN COALITION OF MINNEAPOLIS
STATEMENT OF INCOME AND EXPENSE
12 MONTHS ENDING JUNE, 1979

	1978 - 12 MOS. BUDGET <u>JULY '78-JUNE '79</u>	YEAR TO DATE <u>BUDGET</u>	JANUARY ACTUALS FOR <u>1979</u>	JANUARY, 1979 YTD <u>TOTALS</u>
<u>INCOME:</u>				
CONTRIBUTIONS			\$ 4,550.00	\$79,575.00
FOUNDATION GRANTS			-0-	1,200.00
OTHER INCOME			<u>12,402.00</u>	<u>16,150.50</u>
			\$16,952.20	\$96,925.10
<u>EXPENSES:</u>				
FULL-TIME SALARIES	\$116,000.00	\$ 67,666.67	\$ 9,658.34	\$ 67,328.34
PART-TIME SALARIES	8,000.00	4,666.67	-0-	3,855.86
STAFF EXPENSE ALLOWANCE	2,400.00	1,400.00	175.00	1,076.74
PAYROLL TAXES & WORKER'S COMP.	14,600.00	8,516.67		
Employer FICA			592.04	3,568.28
State Unemployment Ins.			218.95	867.94
Worker's Comp.			-0-	811.39
EMPLOYEE GROUP INSURANCE	4,000.00	2,333.33	-0-	2,302.78
BUSINESS INSURANCE	500.00	291.67	-0-	-0-
TASK FORCE & MEETING EXP.	500.00	291.67	34.01	938.48
PROMOTIONAL EXPENSE	100.00	58.33	-0-	-0-
PRINTING	2,500.00	1,458.33	20.37	655.35
LOCAL TRAVEL	1,500.00	875.00	48.55	335.70
OUT OF TOWN TRAVEL	3,500.00	2,041.67	-0-	1,288.80
TELEPHONE & TELEGRAPH	3,500.00	2,041.67	970.39	1,863.61
OFFICE EQUIPMENT	500.00	291.67	1,270.25	1,270.25
POSTAGE	2,000.00	1,166.67	300.00	1,298.75
SUPPLIES	600.00	350.00	124.28	691.38
COPYING	2,500.00	1,458.33	-0-	1,438.59
SUBSCRIPTIONS & PUBLICATIONS	150.00	87.50	-0-	134.20
ASSOCIATION DUES	200.00	116.67	-0-	222.50
FEES	140.00	81.67	-0-	170.25
AUDIT	1,400.00	816.67	1,000.00	1,000.00
RESEARCH CONTINGENCY	300.00	175.00	-0-	-0-
RENT	16,210.00	9,455.83	1,418.31	9,793.09
BOOKKEEPING SERVICES	5,000.00	2,916.67	336.08	904.40
VOLUNTEER EXPENSE	1,500.00	875.00	125.00	775.00
MISCELLANEOUS	1,000.00	583.33	16.31	1,679.45
INTEREST EXPENSE				349.28
	<u>\$188,600.00</u>	<u>\$110,106.69</u>	<u>\$16,307.88</u>	<u>\$104,620.41</u>

URBAN COALITION

5-27-81

Prepared by	Initials	Date
Approved by		

	1	2	3	4	5	6	7	8	9	10	11	12
	ANNUAL BUDGET	Y.T.O. BUDGET	ACTUAL	UCM-REG.	WX. REIMB.	SOLAR	N.S.P.	DOE-WX.	(E) ENERGY SERV. (M) MEDIATORS	(F) FUND RAISING (M) MCAA	(E) E.C.I.P. INTERNS	(C) COMPUTER (N) N.U.C.
INCOME												
CORPORATE CONTRIBUTIONS	20500000	18792350	16946000	16946000								
SAGE PROGRAM GRANTS	8500000	7791950	6266955			2309341	1093364	600000	(E) 120000 (F) 300000 (E) 216300			(N) 1229850
WX. REIMBURSEMENT	4000000	3666800	5960402		5960402							
McKNIGHT FOUNDATION	2750000											
MISCELLANEOUS	200000	183340	1496061	1496061								
TOTALS	35950000	30434440	30669418									
M. EXPENSES												
Q12- SALARIES	22093700	20253295	19758554	17742443		325750	852401	472360	(M) 297600 (M) 68000			
EMPLOYER F.I.C.A.			1253961	1083406		46563	63828	29255	(M) 25764 (M) 5145			
13-23.5 GROUP INSURANCE	3000000	2750100	725192	691578			29791	3823				
STATE U.C.TAX.			690640	664258			19523	6859				
39. ANNUITY	600000	550020	609722	591844			11799	1080				
↓ STAFF ADVANCEMENT	60000	55002	76560	47760		28800						
42. STAFF EXPENSE	90000	82503	73584	73524								
LOCAL TRAVEL	180000	165006	175272	146314			28958					
OUT OF TOWN TRAVEL	115000	105421	203129	144109		59021						
DATA PROC. SERV.	150000	137505	208078	203990			3104					(C) 984
TASK FORCE MEETINGS	25000	22918	45725	45725								
PRINTING	50000	45835	106950	105576		1374						
OFFICE EQ. - LSE	100000	91670	100704	100704								
✓ - PURCHASE	170000	155839	194861	175312								(C) 19549
TELEPHONE	800000	733360	464309	464309								
POSTAGE	200000	183340	193920	193920								
OFFICE SUPPLIES	300000	275010	282665	266525			409	876				(C) 14855
ALL SUPPLIES - SOLAR	1707000	1564807	1390624			1390624						
COPYING	450000	412515	319897	312226		1042	6005					(C) 624
COPIER LSE.			197497	197497								

Prepared by	Initials	Date
Approved by		

	1 ANNUAL BUDGET	2 Y.T.D. BUDGET	3 ACTUAL	4 U.C.M. REG.	5 WK. REIMA.	6 SOLAR	7 N.S.P.	8 DOE-WK	9 (F) ENERGY SERV. (M) MEDIATORS	10 (F) FUND RAISING (M) NCAA	11 INTERNS	12 (C) COMPUTER (N) N.U.C.
SUBSC. & PUBL.	20000	18334	78642	26452		200						(C) 28685 (N) 19335
RENT	2952300	2706373	2733782	2733782								
CONSULTANTS	560000	513352	569120	179579		230812	87375	71355				
PROMOTION	15000	13751	7354	7354								
ASSOC. DUES	20000	18334	4000	4000								
FEES	30000	27501	19375	19375								
AUDIT	150000	137505	200000	200000								
PRES. DISC. FUND	100000	91670	146660	146660								
INTEREST	200000	183340	328127	328127								
CONSUMABLES	10000	9167	17719	17719								
MAINTENANCE AGREEMENTS	62000	56835	107200	107200								
ADVERTISING			7700	7700								
ANNUAL REPORT	500000	458350	530000	530000								
NEWSLETTER	150000	137505	33900	33900								
CONFERENCES	40000	36668	25720	25720								
BUSINESS INSURANCE	100000	91670	158217	158217								
VOLUNTEER EXPENSE	10000	9167										
LEGAL	25000	22918										
RESEARCH CONTINGENCY	50000	45835										
FUND RAISING	300000	275010	231700							(F) 231700		
COMPUTER LEASE	550000	504185	711582									(C) 711582
MISCELLANEOUS	15000	13751										
TOTALS	35950000	32955367	32977542	27776763		2084186	1103192	585608	(M) 323364	(F) 231700 (M) 77115		(C) 776279 (N) 19335
EXCESS - (DEFICIT)			(2308124)									

URBAN COALITION

BALANCE SHEET

5-27-81

ASSETS

CASH - UCM

617582

✓ PETTY CASH

5361

WX #1

3273

WX #2

19108

WX #3

214843

WX #4

29981520

30841687

RECEIVABLES: UCM

433777

WX #3

826039

WX #4

2869178

4128994

PREPAID

UCM

(117200)

(117200)

TOTAL ASSETS

34853481

LIABILITIES

NOTE PAYABLE

2200000

2200000

ACCOUNTS PAYABLE

UCM

1314068

WX #3

717724

WX #4

1083383

3115175

PARROLL TAX LIABILITY

UCM

(4820)

WX #3

16112

WX #4

1499360

1510652

RESERVES:

WX #1

3273

WX #2

19108

WX #3

307046

WX #4

30267955

30597382

TOTAL LIABILITIES

37423209

FUND BALANCE 7-1-80

(261604)

CURRENT REVENUE

(2308124)

(2569728)

TOTAL LIABILITIES & EQUITY

34853481

URBAN COALITION OF WALS.

CASH POSITION

6-18-81 and PROJECTED TO 6-30-81

PS

COLUMN WRITE

		1	2	3	
1	JUN 18 CHECK BOOK BALANCE		(893092)		1
2	REMAINING PAYROLL & FRINGES		(1300867)		2
3	MISCELLANEOUS EXPENSES		(394385)		3
4	LOAN BALANCE		(2200000)		4
5					5
6			(4788344)		6
7					7
8					8
9					9
10					10
11	CORPORATE CONTRIBUTIONS REMAINING	2713000			11
12	MC KNIGHT GRANT	2750000			12
13	SPECIAL PROGRAM GRANTS	1743900			13
14					14
15		7206900			15
16					16
17					17
18	JUN 30 PROJECTED CASH BALANCE			2418556	18
19	& EXCESS FY 1981				19
20					20
21					21
22					22
23					23
24					24
25					25
26					26
27					27
28					28
29					29
30					30
31					31
32					32
33					33
34					34
35					35
36					36
37					37
38					38
39					39
40					40

Income

Corp. Contributions
McKnight Foundation
Program Revenue
Miscellaneous

1980-81
Budget

80-81
Actual

205,000

205,000

27,500

27,500

125,000

138,285

2,000

16,000

259,500

386,785

81-82
Budget

265,000

55,000

75,000

2,000

397,000

Expenses

Compensation
Non-compensation

256,937

259,108

102,563

99,000

359,500

358,108

274,828

110,000

384,828

Surplus

-0-

28,677

12,172

Other Assumptions

1. 13 job slots
(1 new slot)
2. 2% salary increase
3. increase annuity from
2.5% to 6.5%
4. no FICA or
unemployment payments
5. 0-3% merit increases
6. \$5,000 budgeted for
interns

FICA 6.5

AN. 4

Sal. inc. 2

merit 3

take home 1490

15.5

URBAN COALITION OF MPLS.
6-30-81 (UNAUDITED)

1 OF 3

COLUMN WRITE

		1	2	3	4
		BUDGET	ACTUAL		OVER (UNDER) BUDGET
1	<u>INCOME</u>				
2					
3	CORPORATE CONTRIBUTIONS	20500000	20664500 (1)		164500
4	SPECIAL PROGRAM GRANTS	8500000	7064625 (2)		(1435375)
5	WEATHERIZATION REIMBURSEMENT	4000000	6635264		2635264
6	E.C.I.P. REIMBURSEMENT		511160		511160
7	INCOME FROM PREVIOUS YR.		922381 (3)		922381
8	INTEREST INCOME		533260		533260
9	OTHER INCOME	200000	193801		(6199)
10	MCKNIGHT FOUNDATION	2750000	2750000		
11					
12					
13	TOTALS	35950000	39274991		3324991
14					
15					
16	(1) INCLUDES PLEDGES OF:				
17	APACHE CORP. 1000.00				
18	MPLS. STAR 1750.00				
19					
20	(2) INCLUDES:				
21	SOLAR 23093.41				
22	N.S.P. 10933.64				
23	D.O.E.-WEA. 6000.00				
24	MEDIATORS 3859.20				
25	FUND RAISING 3000.00				
26	N.U.C. 21460.00				
27	M.C.A.A. 1100.00				
28	NON-PROFIT ENERGY 1200.00				
29					
30	(3) INCLUDES:				
31	DAY LABOR 1482.83				
32	CORP. CONT. NOT				
33	IN ACT/REC. 7740.98				
34					
35					
36					
37					
38					
39					
40					

URBAN COALITION OF MPLS.
6-30-81 (UNAUDITED)

2 OF 3

				1	2	3	4
				BUDGET	ACTUAL		OVER (UNDER) BUDGET
1	EXPENSES						
2	SALARIES	22093700	22276951				183251
3	F.I.C.A. - INSURANCE - ST. U.C.	3000000	3090173				90173
4	ANNUITY	600000	687659				87659
5	STAFF ADVANCEMENT	60000	76560				16560
6	STAFF EXPENSE	90000	82074				(7926)
7	LOCAL TRAVEL	180000	200731				20731
8	OUT-OF-TOWN TRAVEL	115000	203129				88129
9	DATA PROCESSING SERVICE	150000	213580				63580
10	TASK FORCE & MEETINGS	25000	45725				20725
11	PRINTING	50000	106950				56950
12	OFFICE EQUIPMENT - LEASE	100000	106320				6320
13	OFFICE EQUIPMENT - PURCHASE	170000	175312				5312
14	COMPUTER LEASE	550000	948776				398776
15	TELEPHONE	800000	596312				(203688)
16	POSTAGE	200000	216230				16230
17	OFFICE SUPPLIES	300000	320000				20000
18	ALL SUPPLIES - SOLAR	1707000	1550824				(156176)
19	COPYING	450000	550159				100159
20	SUBSCRIPTIONS & PUBLICATIONS	20000	90679				70679
21	RENT	2952300	3002465				50165
22	CONSULTANTS	560000	1269120				709120
23	PROMOTION	15000	7834				(7166)
24	ASSOCIATION DUES	20000	4000				(16000)
25	FEES	30000	19375				(10625)
26	AUDIT	150000	200000				50000
27	PRESIDENTS EXPENSE & DISC. FUND	100000	161387				61387
28	INTEREST	200000	421989				221989
29	CONSUMABLES	10000	25840				15840
30	MAINTENANCE AGREEMENTS	62000	121798				59798
31	ADVERTISING		7700				7700
32	ANNUAL REPORT	500000	530000				30000
33	NEWSLETTER	150000	33800				(116200)
34	CONFERENCES	40000	28720				(11280)
35	BUSINESS INSURANCE	100000	168917				68917
36	VOLUNTEER EXPENSE	10000					(10000)
37	LEGAL	25000					(25000)
38	RESEARCH CONTINGENCY	50000					(50000)
39	FUND RAISING	300000	231700				(68300)
40	MISCELLANEOUS	15000	15695				695
	TOTALS	35950000	37788484				1838484

URBAN COALITION OF MPHs.
6-30-81 (UNAUDITED)

BALANCE SHEET

3 OF 3

WRITE IN
COLUMN

		1	2	3	4
1	<u>ASSETS</u>				
2	CASH: UCM REG. ACT.	2232193			
3	✓ PETTY CASH	3708			
4	Wx. #1	3273			
5	Wx. #2	19108			
6	Wx. #3	214843			
7	Wx. #4	11013032			
8	TOTAL CASH:			13486157	
9					
10	RECEIVABLES	438374			
11				438374	
12	PREPAID	(117200)			
13				(117200)	
14					
15	TOTAL ASSETS			<u>13807331</u>	
16					
17	<u>LIABILITIES</u>				
18					
19	NOTE PAYABLE		-0-		
20				-0-	
21	ACCOUNTS PAYABLE		1314068		
22				1314068	
23	PAYROLL TAXES		18104		
24				18104	
25	RESERVES:				
26	Wx. #1		3273		
27	Wx. #2		19108		
28	Wx. #3		214843		
29	Wx. #4		11013032		
30	TOTAL RESERVES:			11250256	
31					
32	TOTAL LIABILITIES			12582428	
33					
34	FUND BALANCE 7-1-80		(261604)		
35	REVENUE		1486507		
36	UNAUDITED FUND BALANCE			1224903	
37					
38	TOTAL LIABILITIES & EQUITY			<u>13807331</u>	
39					
40					

U.C.W.

9/30/81

JPS

		1	2	3	4	5	6
		BUDGET	BUDGET				
		F.Y. 81-82	1st Qtr		1st Quarter		1st Qtr.
			81-82		81-82		80-81
1	<u>INCOME</u>						
2	CORPORATE CONT.	24000000	6000000		760000		1550000
3	MCKNIGHT FOUND.	5500000					
4	PROGRAM/RESEARCH	7500000	1875000		1239357		4622053
5	MISCELLANEOUS	200000	50000				
6	TOTAL INCOME	37200000	7925000		1999357		6172053
7	<u>EXPENSES</u>						
8	COMPENSATION	27000000	6750000		5596833		6092530
9	NON-COMPENSATION						
10	PROGRAM SUPPORT	750000	187500	96011			
11	OUT OF TOWN TRAVEL				69760		60800
12	PRINTING				14385		1950
13	SUBSC. + PUBL.				11301		4623
14	CONFERENCES				565	Promo	9016
15							11600
16	COMMUNICATIONS	1100000	275000	76303			
17	NEWSLETTER				76303		
18	COMPUTER	1500000					
19	LEASE/PURCHASE						
20	SUPPLIES				8962		
21	GENERAL SUPPORT	2300000	575000	146021			
22	EQUIPMENT LEASE				22404		41258
23	TELEPHONE				53506		103569
24	POSTAGE				60000		35759
25	OFFICE SUPPLIES				26625		70639
26	COPYING				185466		58582
27	CONSUMABLES				2420		8495
28	MAINT. AGREEMENTS				95600		
29	STAFF EXPENSES:	575000	143750	43222			
30	TRAVEL				26535		55984
31	OTHER				16687		33071
32	PRES. DISCRETIONARY FUND	75000	18750	-0-	-0-		41039
33	FINANCE	400000	100000	364745			
34	AUDIT				300000		
35	INTEREST				44411		42814
36	DATA PROC. BANK CHGES				20334		30414
37	FUND RAISING	50000	12500	-0-	-0-		
38	RENT	3050000	762500		806049		640851
39	LEGAL	150000	37500	-0-	-0-		
40	MISCELLANEOUS	50000	12500		(19400)		
	TOTAL EXPENSES	37000000	9250000		7418746		7681218

uom.
10/26/81
8th

CASH POSITION

		1	2	3
1				
2	CASH BALANCE 9/30/81			263989
3				
4	EXPENDED OCT 1-26		2862810	
5				
6	RECEIVED OCT 1-26			
7	LOAN PROCEEDS	2500000		
8	CRUM & FORSTER (INSURANCE)	82700		
9	MSC - TEL.	424		
10	PETTY CASH	2000		
11	MINNEGASCO	365000		
12	WCCO	350000		
13				
14	CASH BALANCE 10-26-81			701303
15				
16				
17				
18				
19				
20				
21	<u>SUMMARY</u>			
22	<u>THRU 10-26-81</u>			
23	CORPORATE CONTRIBUTIONS			1475000
24	OTHER INCOME			1322057
25				2797057
26				
27	EXPENSES			(10281556)
28				
29				(7484499)
30				
31				
32	MCKNIGHT CASH FLOW LOAN	5000000		
33	1ST PLY BK LINE OF CREDIT	2500000		
34				
35				
36				
37				
38				
39				
40				

-U.C.M.

9/30/81

jmy

ASSETS

81-82

80-81

CASH- UCM-REG.

263989

1250024

PETTY CASH

8708

12124

P.R. ACCOUNT

15695

UNRESTRICTED CASH

288392

WEATHERIZATION #1

3373

276486

#2

19108

551519

#3

712401

19218572

#4

534093

#5

17957180

E.C.I.P.

4003853

M.H.F.A.

(609000)

ESCROW- JABLONSKI

1162400

ESCROW- JONES

660800

RESTRICTED CASH

24444208

TOTAL CASH

24732600

ACCOUNTS RECEIVABLE

1760852

1183982

PRE-PAID EXPENSES

20000

EQUIPMENT

2841998

TOTAL ASSETS

29356450

22492707

UCM
9/30/81
jm

LIABILITIES

		81-82	80-81
1			
2	NOTE PAYABLE	-0-	2000000
3			
4	ACCOUNTS PAYABLE	6847780	2132430
5			
6	CAPITAL LEASE	1185018	
7			
8	DEFERRED REVENUE	120000	
9			
10	TOTAL LIABILITIES	8152798	4132430
11	FIDUCIARY FUND BALANCES		
12	(RESTRICTED PURPOSES)		
13	WEATHERIZATION #1	3373	276486
14	#2	19108	551519
15	#3	712401	19303037
16	#4	534093	
17	#5	17957180	
18	E.C.I.P.	4003853	
19	M.H.F.A.	(609000)	
20	ESCROW-JASLOWSKI	1162400	
21	ESCROW-TOWES	660800	
22			
23	TOTAL FUND BALANCES	24444208	20131042
24			
25	PAYROLL DEDUCTIONS	43430	
26	U.C.M. FUND BALANCE	2135403	(261600)
27			
28	CURRENT REVENUE	(5419389)	(1509165)
29			
30			
31	TOTAL LIABILITIES	29356450	22492707
32			
33			
34			
35			
36			
37			
38			
39			
40			

12/31/81

STATEMENT OF INCOME AND EXPENSES

E. W. JOHN HONIGS COMPANY U.S.A. • COLUMN WHITE • LIGHT PAPER • WORKS • WILMINGTON, DE.

URBAN COALITION OF MAFS.

12/31/81

BALANCE SHEET

ASSETS

CASH - UNRESTRICTED

377588

WEA. #1

3273

✓ #2

19108

✓ #3

534093

✓ #4

-0-

✓ #5

10069426

E.C.I.P

428008

M.H.F.A

12300

HOUSE DOCTOR

1293635

ESCROW JABLONSKI

958442

ESCROW - JONES

360800

CASH - RESTRICTED

13679085

TOTAL CASH

14056673

ACCOUNTS RECEIVABLE

1352372

EQUIPMENT

2842998

PRE-PAID EXPENSE

20000

TOTAL ASSETS

18272043

LIABILITIES

NOTE PAYABLE

-0-

ACCOUNTS PAYABLE

6902180

CAPITAL LEASE OBLIGATION

1896600

DEFERRED REVENUE

120000

TOTAL

8918780

RESERVE FOR RESTRICTED CASH

13679085

PAYROLL DEDUCTIONS

303213

UCM FUND BALANCE 7-1-81

2135403

CURRENT REVENUE

(6764438)

TOTAL LIABILITIES

18272043

1981 - 1982 BUDGET

	1980-81 Budget	1980-81 Actual (est.)	1981-82 Proposed Budget	
INCOME				
	240M		372M	
Corporate Contributions (75)	\$205,000	\$205,000.00	\$265,000	3 yr 100M
McKnight Foundation	27,500	27,500.00	55,000	
Program/Research	125,000	145,271.56	75,000	
Miscellaneous	2,000	16,391.26 (7M) 3M-4	2,000	
Total	\$359,500	\$394,162.82	\$397,000	
EXPENSES	3		370M	225 372 55 75 2
Compensation	\$256,937	\$260,144.16	\$275,000	
Non-Compensation			110,000	
Program Support	8,700	9,825.68	8,000	
Communications	6,650	5,638.00	18,500	18,500
Computer	5,500	8,858.25	15,500	
General Support	21,820	21,888.85	23,750	
Staff Expenses	3,300	3,897.86	6,000	
President's Discretionary Fund*	1,000	1,564.40	750	
Finance	5,000	8,599.68	4,000	
Fund-Raising	3,000	2,317.00	1,000	
Rent	29,523	30,024.68	30,500	
Legal	250	-0-	1,500	
Miscellaneous	750	100.00	500	
Solar Project	17,070	17,118.73	-0-	
Total	\$359,500	\$369,977.26	\$385,000	
Surplus (Deficit)	-0-	\$ 24,185.56	\$ 12,000	357M 370M

BUDGET NOTES AND ASSUMPTIONS

1. McKnight Foundation Third Year Grant is \$35,000 for meeting a goal of \$225,000 in corporate contributions. In addition, we will receive \$20,000 as a bonus for meeting the goals in all three years.

55M

2. Salary Assumptions:

~~x~~ a. 12 job slots (with a possibility of an additional slot later in the fiscal year).

b. No F.I.C.A. or unemployment compensation payments.

c. Increase annuity from 2.5% to 6.5% of salary.

d. 0-5% merit increases.

e. \$5,000 budgeted for interns.

3. "Program Support" includes meeting expenses, printing, subscriptions and publications, conferences, research contingency, out-of-town travel, and volunteer expenses.

4. "Communications" includes Annual Report, Newsletter, postage for Annual Report and Newsletter and promotion and advertising.

5. "Computer" includes remaining expenses and lease/purchase, maintenance agreements, software, computer supplies, and 'time' on the University and other systems.

6. "General Support" includes telephone, postage, office supplies, office equipment, copying, office equipment maintenance agreements and business insurance.

7. "Staff expenses" includes mileage, incidental expenses and staff advancements.

8. "President's discretionary fund" does not include (as in '80-81) incidental expenses and local travel.

9. "Finance" includes data processing, audit and interest.

UC

Sal.

SS

24290 Tot

Med./Dis.

L.I.

Unemp. Comp

Dues.

6 15%

6.7 - Jan.

- Tax Def. am.

\$6,000 P.R.

P.R.

BUDGET NOTES
page two

10. "Fund raising" is essentially a discretionary fund for the President, Development Director, and Finance Chairman to pay for mailings, printing, etc. incidental to the fund-raising campaign.
11. "Rent" -- On September 1st we will start the third year of a five year lease. We have approximately 4600 square feet @ \$7.00 per square foot. We expect to "unload" some of our space.
12. "Legal" -- much of our local expenses to date have related directly to the Weatherization Program and have come out of that budget.



Northwestern Bell

200 South 5th Street
Minneapolis, Minnesota 55402
July 28, 1982

BOARD MEMBERS
URBAN COALITION OF MINNEAPOLIS

In our haste to provide the final campaign totals prior to the recent board meeting, several inconsistencies appeared in the report you received.

Attached is a revised report for your files. The changes in no way effect the final dollar figure.

Sincerely,

Denny Fitzsimmons
344-6736

ATTACHMENT:

FORMER CONTRIBUTOR'S

	<u>1980-1981</u>	<u>1981-1982</u> <u>SOLICITED</u>	<u>RESULT</u>
Alexander & Alexander	\$ 400.00	\$	\$ 400.00
American Howe Mutual Ins.	2,750.00	3,080.00	3,025.00
American Linen	1,450.00	1,600.00	1,500.00
Apache Foundation	1,000.00	1,000.00	1,000.00
Arthur Andersen & Co.	500.00	600.00	600.00
Ball Electronics	100.00	200.00	
Bemis	6,000.00	*	3,000.00
Benada Aluminum	50.00	50.00	50.00
Bozell & Jacobs	200.00	250.00	250.00
Brown Photo	100.00	200.00	120.00
Burlington Northern	4,000.00	4,500.00	4,000.00
Campbell-Mithun	300.00	400.00	300.00
Cargill	7,000.00	7,840.00	7,500.00
Carlson, Curtis, Ind.	1,000.00	1,500.00	1,000.00
Coast to Coast Stores	350.00	500.00	350.00
Cole Sewell Corp.	100.00	200.00	100.00
Colwell/General	50.00	300.00	75.00
Control Data	850.00	1,000.00	850.00
Dayton Hudson	27,500.00	*	27,500.00
DeLuxe Check	500.00	*	600.00
Donaldson Company	1,000.00	1,200.00	1,000.00
Donovan Construction	500.00	600.00	500.00
Eaton Corp.	250.00	300.00	
Egan Companies	200.00	250.00	
Ellerbe Architects	100.00	150.00	200.00
Ernst & Whinney	750.00	1,000.00	750.00
F & M Savings Bank	1,000.00	1,200.00	
Faegre & Benson	1,250.00	*	1,400.00
First Bank Mpls	5,000.00	6,000.00	5,000.00
First Bank Plymouth	250.00	300.00	300.00
Flui-Dyne Engr.	1,500.00	1,680.00	1,680.00
Ford Motor Company	2,500.00	2,500.00	2,300.00
Fredrikson, Byron, LTD.			500.00
H. B. Fuller Co.	250.00	300.00	500.00
Gelco Ind.	825.00	1,000.00	1,000.00
General Mills	12,500.00	15,000.00	15,000.00
Gopher Oil Co.	500.00	2,000.00	
Graco Ind.	1,800.00	*	1,800.00
Henkel Corp.	300.00	400.00	
Holiday Station Stores	2,000.00	2,500.00	2,000.00
Honeywell	10,000.00	12,000.00	12,000.00
IBM	700.00	*	800.00
IDS	2,000.00	2,500.00	2,000.00
International Multifoods	3,000.00	*	1,000.00
International Financial Group (Dain)	850.00	1,000.00	3,300.00
Jostens	500.00	750.00	500.00
Kidder Peabody	100.00	150.00	150.00
Knutson Companies	250.00	300.00	300.00

* - Indicates contribution received before appeal mailing was sent out.

	<u>1980-1981</u>	<u>SOLICITED</u>	<u>RESULT</u>
LaMaur, Inc.	\$ 75.00	\$ 100.00	\$ 100.00
Land O Lakes	550.00	650.00	600.00
Lutheran Brotherhood	3,600.00	4,050.00	4,000.00
McKnight, Sumner T. Fnd.	1,000.00	1,500.00	1,500.00
Medtronic Ind.	2,500.00	*	2,500.00
Midland Natl. Bank	250.00	325.00	250.00
Miller & Schroeder	100.00	150.00	150.00
Minnegasco	3,300.00	*	3,650.00
Minnesota Title Fnd	200.00	275.00	200.00
Mpls Elec. Steel Castings	50.00	100.00	
Mpls Star & Tribune	3,250.00	3,250.00	3,250.00
Munsingwear	825.00	1,000.00	450.00
NSP	11,000.00	12,300.00	12,300.00
Naegele Outdoor Adv.	150.00	200.00	
National Car Rentals	250.00	300.00	250.00
National City Bank	600.00	700.00	600.00
New York Life Ins.	1,740.00	1,950.00	1,740.00
No. American Life & Casualty	550.00	625.00	550.00
Northwestern Bell	12,000.00	13,440.00	13,440.00
Northwestern Ntl. Life Ins.	3,500.00	*	4,000.00
Northwestern National Bank	5,500.00	6,500.00	5,700.00
O'Connor & Hannan	1,900.00	2,100.00	2,100.00
Onan Corp.	500.00	600.00	500.00
Oppenheimer, Wolfe, et al.	350.00	425.00	425.00
Pako Corporation	1,300.00	1,450.00	1,400.00
Peat, Marwick, Mitchell	2,000.00	2,250.00	
Peavey Company	2,750.00	3,300.00	2,750.00
J. C. Penney Co.	1,000.00	*	1,000.00
Phillips Fnd.	1,250.00	1,500.00	1,500.00
Pillsbury Fnd.	15,000.00	15,000.00	16,800.00
Prudential Fnd.	3,500.00	4,000.00	4,000.00
Republic Acceptance	150.00	*	200.00
Republic Airlines	250.00	300.00	200.00
Rider, Bennett et al	500.00	600.00	300.00
Robins, Davis & Lyons	500.00	600.00	
Rosemount, Inc.	300.00	350.00	350.00
Scott, Andrew Ltd.	100.00	100.00	100.00
Super Valu Stores	2,000.00	2,500.00	2,000.00
Tennant Co. Ind.	1,650.00	1,900.00	1,650.00
Toro	2,000.00	*	1,100.00
Touche Ross & Co.	500.00	650.00	500.00
Towle Real Estate/Towle Co.	150.00	200.00	150.00
Twin City Federal	550.00	*	550.00
Valspar Corp.	1,200.00	*	1,250.00
WCCO	3,000.00	*	3,500.00

TOTAL

\$203,755.00

URBAN COALITION OF MINNEAPOLIS
1982-83 PROPOSED BUDGET

	1981-82 <u>Budget</u>	1981-82 Actual Income & <u>Expenses, PROJECTED</u>	1982-83 Proposed <u>Budget</u>
<u>INCOME</u>			
Corporate Contributions	\$240,000	\$225,000.00 ¹	\$270,000 ⁹
McKnight Foundation	55,000	55,000.00	-0-
Program Research Revenue			
Weatherization		\$ 32,000.00	
House Doctor Program		3,116.63	
ECIP Program		4,540.11	
Mediation		(270.20) ³	
Education Study		2,208.97	
LIEAP Study		2,615.27	
Ford Foundation Project		19,783.37	
Non-Profits/McKnight		1,575.00	
President's Research Project		(1,933.00) ⁴	
	75,000	63,699.05	100,000 ¹⁰
Miscellaneous			
Interest		2,417.52	
Other		1,290.15	
	<u>2,000</u>	<u>3,707.67</u>	<u>3,000</u>
TOTAL	\$372,000	\$347,406.72	\$373,000
<u>EXPENSES</u>			
Compensation			
Full-Time Staff			\$280,000 ¹¹
Interns			<u>5,000</u>
	\$270,000	\$247,462.72 ⁵	\$285,000
Non-Compensation			
Program Support	7,500	2,314.10	4,000
Communications	11,000	2,015.03	4,000
Computer/Clearinghouse	15,000	25,710.34 ⁶	6,500
General Support	23,000	21,179.44	25,000
Staff Expenses	5,750	2,336.35	3,500
Pres. Discretionary Fund	750	25.00	1,000
Finance	4,000	9,049.97 ⁷	4,500
Fund-Raising	500	134.65	500
Rent	30,500	32,942.82	34,000
Legal	1,500	3,500.00 ⁸	1,500
Miscellaneous	<u>500</u>	<u>160.22</u>	<u>500</u>
	<u>100,000</u>	<u>99,367.92</u>	<u>85,000</u>
TOTAL	\$370,000	\$346,830.64	\$370,000
Revenues Over (Under) Exp.	\$ 2,000	\$ 576.08	\$ 3,000

Program/Research Revenue

1981-82 Projected

MEDIATORS

Income		\$1,582.80
Expenses		
Compensation	1,790.00	
Other	<u>-0-</u>	
		<u>1,790.00</u>
Revenue Over (Under) Exp.		(207.20)

EDUCATION STUDY

Income		\$4,500.00
Expenses		
Compensation	2,156.00	
Other	<u>235.03</u>	
		<u>2,291.03</u>
Revenue Over (Under) Exp.		\$2,208.97

LIEAP STUDY

Income		\$7,000.00
Expenses		
Compensation	2,605.63	
Other	<u>1,779.10</u>	
		<u>4,384.73</u>
Revenue Over (Under) Exp.		\$2,615.27

FORD FOUNDATION STUDY

Income		\$24,964.00
Expenses		
Compensation	1,006.63	
Other	<u>4,174.00</u>	
		<u>5,180.63</u>
Revenue Over (Under) Exp.		\$19,783.37

NON-PROFITS PROJECT FOR MCKNIGHT FND.

Income		\$ 1,575.00
Expenses		
Compensation	-0-	
Other	<u>-0-</u>	
		<u>-0-</u>
Revenue Over (Under) Exp.		\$ 1,575.00

PRESIDENT'S RESEARCH PROJECT

Income		\$7,500.00
Expenses		
Compensation	9,433.10	
Other	<u>-0-</u>	
		<u>9,433.10</u>
Revenue Over (Under) Exp.		(1,933.10)

NOTES

1981-82 Projected Income & Expenses

1. Corporate Contributions -- \$225,000 is the minimal required in order to get the last year of the McKnight Challenge Grant (\$35,000) and the bonus for making all three years (\$20,000). Needless to say we are in rough shape if we do not get \$225,000 in contributions.
2. Program/Research Revenue -- The figures listed here are net. All non-UCM staff expenses and extraordinary non-compensation costs are subtracted from the gross income or grant. (See the Off-Budget statements). The gross total in this category is \$86,778.54.
3. Mediation -- Because we have been losing money on this program we have just negotiated a new contract with the City.
4. President's Research Project -- This was a special study project to develop a long-term strategy in three or four problem areas. This was to be a year-long project, but we were unable to raise sufficient funds. And the project expenses did exceed income.
5. Compensation -- This item, which was 73 percent of the 1981-82 fiscal year budget, was kept down (8.4%) by not replacing one person that resigned and not filling another position as planned. As noted in board discussions, this has meant the lack of any Indian staff at the downtown office.
6. Computer/Clearinghouse -- The major item (\$21,258.49) which pushed this line so far over budget was the lease/purchase of the computer. There are no further payments.
7. Finance -- The items in the category are data-processing (\$766.92), which costs have not been incurred since January 1, 1982), when we went completely to our own computer; interest costs which were down from budget (\$1,833.05), primarily because some large contributions came in earlier and because of the \$50,000 cash-flow fund from the McKnight Foundation; and the audit, which costs were way more than was expected (\$6,250.00) primarily because of the examination of the Weatherization Program. The UCM auditors (Arthur Andersen and Company) have recommended that we cease doing an extensive audit of the energy programs since the city and state hire their own auditors to look at those programs.
8. Legal -- This is an estimate that the UCM lawyers (Faegre & Benson) gave to the auditors.

1982-83 Proposed Budget

9. Corporate Contributions -- This figure (\$270,000) is predicated on getting a \$20,000 (8.8%) increase over the \$225,000 from 1981-82 contributors and bringing 100 new companies to the Coalition at an average contribution of \$250 to achieve \$25,000. These two will provide the \$45,000 increase.

10. Program/Research Revenue -- This figure (\$100,000) assumes \$50,000 from the Urban Coalition Energy Programs, Inc., and a net of \$50,000 from other research activities.
11. Compensation -- This figure assumes filling the two vacant positions, at least one at the beginning of the fiscal year. By the end of the summer, the staff complement will be:

President
Operations/Research Director
Controller
Program Officers (6)
Information Specialist
Secretaries (2)
Computer Operator