

Ken and Barbara Jo Davis papers

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Hon Ands.

Clearly a Classic



Long Aus.

September 22, 1923 - August 22, 1991



September 22, 1923 - August 22, 1991

You're invited to a birthday/going-away party in honor of KEN DAVIS on Sunday evening, September 22, 1991 from 5 p.m. until 9 p.m. at Rupert's Nightclub, 5410 Wayzata Blvd., Golden Valley, Minnesota.

Ken loved to dress up; we hope that you will dress up for his party.

The family will be assembling a "BOOK OF MEMORIES". Please use the enclosed sheet to write your favorite story about Ken. Bring your story with you the night of the party, or mail it to:

Barbara Jo Davis 4210 Park Glen Road Minneapolis, MN 55416 "To Be Davis"

Ken determined energy working to climb a mountain of envy black, white any leech all equal kids, friends open doors locked doors same high expectations peace in Barbara jazz in the bones hustling to can't quit won't quit don't quit ever ever ever pissed proud roar of a lamb my friend my loss my heart

> Kim Walter 8-22-91

KEN DAVIS--CLEARLY A CLASSIC

Ken was a man who touched many lives. He reached out. He gave freely of himself, even while protecting his privacy. No one who ever met him, forgot him. Some hated his guts; others loved him intensely.

The pages that follow are recollections, anecdotes, tall tales and tributes written by those who knew him. They are a snapshot of the man.

The authors used many adjectives to describe Ken--strong, determined, proud, outrageous, gregarious, sweet!, belligerant, indestructable, unforgettable. But the words he used to describe himself are most telling: "I'm a Virgo and a perfectionist--a pain in the ass."

Those of us who lived with Ken and/or worked with Ken know that the going was not always easy. He was a complex, angry, sometimes difficult man. But he was also generous to a fault, loyal, honest and loving.

His was a great mind--not necessarily a genius, but resourceful, imaginative, witty, yes, and wise. If he ever called you on the telephone, he remembered your number for life. Never a day went by that he didn't have an idea for a business or a money-making venture. He could walk down any street in any part of any town and see opportunities, see open doors where others saw barriers.

He said, "You've got to have three things to make it in life: ideas, imagination and execution. If you have those three, you can get the money."

He never let his race nor lack of money stand in his way. He never expected to be given anything. A workaholic, he was at work the very day he was admitted to the hospital for the last time. Even during his dying days, Ken loved to sit behind a desk at the hospital and to hear about what was going on at the office. I don't know whether he understood any of it by then, but somehow work seemed to comfort him.

One of Ken's favorite sayings was "Everybody has class; only a few have style."

Certainly Ken fit the dictionary definition of STYLE: "A mode of living that is fashionable or luxurious; elegance; smartness in dress; a distinctive mode of action or manner of acting."

Style influenced all that he did, all that he was. STYLE is the reason he loved jazz and New York and Frank Sinatra and Jackie Gleason and tuxedoes and good restaurants and Macanudo cigars and shirts with "BBQ" embroidered on the cuff. STYLE was the reason his desk had to be custom built and his parties, elegant. STYLE made him fiercely loyal and brutally honest...and it made him forego doing anything that he could not do well. He wouldn't even use a calculator for fear that he would do it wrong. STYLE made Ken Davis Barbecue Sauce the best.

I

Even though he was notorious for using all the racist and sexist cliches, the mixture of people who were his friends put the lie to his words. In Ken's world, there was no color. And he was the ultimate feminist, one who truly believed in the abilities of women.

He said, "Women are the best business people. You can trust them. If you treat a woman with respect and pay her well, she'll give you her best and she'll kill for you."

His prejudices were these: ignorance, lack of ambition, violence and most of all, dishonesty. The worst thing anyone could do to Ken was to betray his trust.

As his wife, I truly felt both loved and respected. Ken gave me "things" in great abundance, but even more importantly, he gave me moral support. He used to say to me, "Baby, you can do no wrong, even if you do get all fucked up." And he'd point his cigar at me and grin. He made my life very full; he changed my life in ways that no one else could have done.

As you will read in this book, he touched many lives, filled them up to overflowing. He was loved.

Barbara Jo Daves



Ken was a great supporter of the arts. I can remember the pure joy on his face when he witnessed the precision staging of the Christmas Spectacular at New York's Radio City Music Hall or the dances of the Ukrainian Ballet or the art of Diego Rivera in Mexico City.

On one occasion, he and I went to the Guthrie Theater to see James Earl Jones in "Master Harold and the Boys". In one scene, Master Harold, an adolescent white boy, spat in the face of his black servant played by James Earl Jones. There was a collective gasp from the audience.

In that moment of silence, Ken said in a loud, booming voice, "Why, you dirty, rotten motherfucker!" He proceeded to get up from his seat and headed towards the stage, with me tugging on his coattail.

"Ken, you have to sit down. It's only a play!"

When I finally got him calmed down, he spent the rest of the performance muttering under his breath about the wrongs man does to man.

NAME	
ADDDEGG	BARBARA JO DAVIS
ADDRESS	——— MINNEAPOLIS, MINNESOTA



KEN, MY EMPLOYER, MY FRIEND

I remember the first day I walked into the office. I was taken aback to see Ken sitting at his desk and telling me to just come on in. (In most offices the owner is hidden away from people just wandering in off the streets.) My first impression - What the heck am I doing here? A half an hour later I left the building still laughing and trying to keep things in perspective and not be disappointed if I didn't get the job. That was almost two years ago. It's been a wonderful ride ever since.

When I started Ken told me he probably wouldn't remember my name and would probably call me "cutie", but since we already had a "cutie", I became "QT II".

Ken always took care of me. I had be careful what I said about anyone who called or Ken would be on the phone telling them not to fuck with his bookkeeper.

He loved to get people in trouble with someone else so he would tell someone that the other person didn't like something and wait for the fur to fly. He especially liked to get Brad in trouble. He told me that Brad didn't like my blue miniskirt. I thought and thought trying to figure this one out because I hadn't worn that skirt since who knows when and Brad had never seen it. Ken just kept insisting that Brad hated it. I finally figured out that I was supposed to wear it because Ken liked it.

Ken was the most generous man I have ever met. He had time for anyone who needed or wanted to just talk or had a problem. He gave not only of himself but of his resources. If Ken said he would do something for you, he would do it no matter what.

I miss Ken very much, but he is with us every day and will continue to be with us.

I have not only lost a wonderful employeer but a very good friend.

	100	
NAME	yllis	
ADDRESS		





My Name is MARK I AM A FRIEND
of Kevin A FRIEND FOR A LONG TIME. I WAS
AT YOUR HOUSE BARB ONE NITE AND I WAS
TALKING TO KEN HE WAS SMOKING A CIGAR
AND HE LOOK AT ME AND SAID BOY WHY
DON'T YOU STOP WORKING FOR THAT WHITE
MAN AND get YOUR OWN SHIT YOU ARE NEVER
going To get ANYWHERE WORKING FOR HIM
you will Be His slave Till you 65 years
OID DO YOU WANT TO BE A SLAVE BOY OR DO
YOU WANT YOUR OWN SHIT WELL BOY YOU
ANT SAYING NOTHING WELC. SO I SAID NO SIR
I DON'T WANT TO BE NO SLAVE, WELL GET VOUR
OWN SHIT DO WHAT YOU WANT TO DO IN LIFE
AND THAT DAMP KEUIN DON'T NO NOTHING
AND THAT DAME KEUIN DON'T NO NOTHING
ABOUT LIFE ALL YOU WANT TO DO IS PHASE
SKIRTS, get your Life Together Boy. All The
Time He WAS SMOKING THAT CIGAR SMOKE WAS
EVERYWHERE I DON'T KNOW HOW HE SMOKE THAT
CIGAR AND TOID ME ACC CHAT WITH OUT
BREATHING - I HAVE NEVER FORGOT THAT NITE
GECAUSE HE WAS RIGHT I AM STICC WORKING
FOR THE WHITE MAN A SCAVE BUT I AM
Doing WHAT I WANT IN LIFE WORKING HARS
AND Loving The LORD
NAME MARK A. Rockymore
ADDRESS 3619 SO COLFAX





My Favorite Recollections of Ken:

my raverne ricconcentents of Ren.
IN AUGUST 1990 I INVITED KENAMU BARBARA TO VISIT MY WIFE SYLVIA AND ME IN FLORIDA. WEN LOOKED AT ME AND SHID "I AM NOT COMING TO FLORIDA, I AM NEVER COMING TO FLORIDA!" TASKED WHY? HE SAID "THERE IS NOTHING IN FLORIDA EXCEPT AllibATORS AND YOU, AND T. DON'T WART
TO COSTETUES DE VOU"
TO SEE ETTHER OF YOU."
NAME Maurice a Lawrence
MAURICE A LAWRENCE

ADDRESS

MAURICE A. LAWRENCE 6201 Falls Circle Drive, N.

Apartment 414

Lauderhill, FL 33319-6857



Ken Davis
the barbecue sauce man
was full of ideas
laced with sass
swirled in smoking cigars.
Ken laughed to the music
filled the room
with jazz and ribs and baseball scores.
Ken loved his wife
my friend Barbara.
Together they worked hard
understood spirit and grit
knew how to make life glitter
in a string of Saturday nights.

NAME Darleen & Harry Hauck
ADDRESS 1100 North Tyrol Trail

Golden Valley, MN 55416



My Favorite Recollections of Ken:

Ken Davis was indeed a classichis sense of sartorial elegance, a
wheeler-dealer with a show of ultimate confidence and an inscrutable
observer (behind his tinted glasses) of the scene around him.
Ken would arrive at our annual holiday Open House and establish him- self in a comfortable chair in the center of the action. There he would
sit, like some Eastern potentate and make pithy observations about the
party scene. Swirling around him were all the players, stopping to
check in with Ken, to ask about the barbecue business or to ask where he
was playing Santa Claus this week. He was especially notable because of his "Bah, Humbug!" tie and the ever-present cigar.
Every woman was "Doll" to Ken, no matter her age or appearance. When
he spoke, his voice was pitched low, so one had to bend slightly toward him to catch his words. His sardonic grin hinted at all kinds of secret thoughts and ideas running through his head.
Ken may have worn his "Bah, Humbug!" exterior well but I truly think
he enjoyed the holidays with all the parties, party clothes and party peop
NAME Marcia And John Copeland
ADDRESS 2010 Venthus Lens

Plymouth, Minnesota 55447



My Favorite Recollections of Ken:

Every moment with Ken Davis was an "event," and there were many of these in our long and enjoyable friendship. One which stands out above the others most exemplifies the traits I always associated with Ken - honesty, determination, loyalty, self-confidence and abundant creative thinking.

The setting for the story I am about to tell was the Dain Office Building in Minneapolis. This event took place many years ago. Ken and Barbara had assembled an attorney, food brokers, supermarket specialists and a few personal friends. Ken believed that he could develop a barbarcue sauce of the highest quality for distribution through the supermarket system. With his honesty and a sense of humility, he laid his cards on the table in reference to

his meager financial situation, the fact that he didn't have a track record in the food industry, and the point that his product was unknown and untested. The reactions to these disclosures were immediate and negative. One food broker remarked, "How do you think you're going to knock established brands, such as Open Pit and others, off the grocery shelves in order to make room for your unknown product?" Another one said, "What makes you think consumers are going to pay a premium price for your sauce?" And the criticisms continued throughout the meeting. Ken listened attentively to every word uttered, and graciously thanked everyone for attending. A less determined person would have given up at that point. However, Ken was convinced that he had a product of excellent taste and value

and he was not going to be dissuaded by the odds as enumerated among the group. Well, the rest is history!

NAME Don and Ivy Celender

ADDRESS 15 Duck Pass Road

North Oaks, Minnesota 55127



I never thought of myself as much of a fighter until I met Ken Davis. Ken kind of took our family under his wing and made us feel a part of his family. But I believe his main enjoyment was getting me to fight. I'm one of those slow to anger and slow burning people and he liked nothing better than saying something he knew I'd disagree with or accuse me of something he knew I didn't do. Then he'd keep picking and picking until I finally "put up my dukes". Of course, he let me rave as he sat back and chewed on his ever-present cigar. He did teach me how to fight and I'll always feel that that's the way he showed me that he loved me. Don't be scared of the "big guys". Go on and take 'em on.

My favorite person when I was growing up was my Grandad who always had a King Edward cigar in his mouth or hand. Just the smell of a cigar triggers some memory of him, and I think that's why Ken seemed to be someone I wanted to do things for or just pat on his head. Now when I smell a cigar, my mind will also be drawn to the memory of another man that taught me a few of life's lessons.

We'll miss you, Ken. We'll remember our trips to Acapulco and New York, the visits up and down the hill (he called us the "hill Niggers" and he and Barb were the "swamp Niggers") and the dinners in town, God bless you, Ken, because under that hard, rough facade was a warm,

caring	person.	I'm	convinced of	that	b!!!				
			Linda	and	John	Vukelich	and	Children	(Dana,
			Kelli	and	Nick)			

NAME		
ADDRESS		



My favorite stories have to include Ken' trips with Dave Nimmer to the Wild Fishing grounds of Minnesota or to the even wilder grounds of Chicago. His trips with Barbara, especially to a certain Greek restaurant in Chicago or an Italian restaurant in New York are special favorites. Barbara's stories of some of her trips for General Mills are also classics. But my absolute favorite, and possibly one nobody else has heard, concerns how I met Ken.

Many years ago in the long ago and faraway land of Mount Sinai Hospital in Yinneapolis, I was admitted to the hospital. The year was either 1967 or 68. Ty roommate was a Black man who wore shades. He told me many stories of his life. His experiences in the Army when he discovered his sergeant was stealing, + humorous anecdote about a pawn shop in Great Falls, but especially a recent experience at Mt. Sinai. His previous roommate had been another Black man who also were shades. They had been having a good time, had been joking around and laughing. A nurse came in and started looking through the drawers and closets. When asked what she was doing, she replied that she was just straightening up, but the two men knew she was convinced that two Black men, both wearing shades. laughing and generally acting goofy, had to be on drugs. And she was going to find them. The man's name was Jackson, and the man running the Pawn Shop was my father-in-law. A few months later I was again a resident of that "excellent" -stablishment. My roommate again was a Black man. Yes, he too was wearing shades. We soon became Friendly. The staff generally tried to ignore him. I used to go down the handerd steal towels for him. I told him Jackson's story. He laughed and said, "ADDRESS I was the roommate." Later that day my wife came

Deed Mike Friedunza 305-4 Boons Aceres

COALITION FOR BLACK DEVELOPMENT



Post Office Box 16689 Hattiesburg, MS 39404-6689 August 3, 1991

Mr. Ken Davis Ken Davis Products Inc. 4210 ParkGlen Road Minneapolis, MN 55416

Dear Mr. Davis:

I think that it's time someone told you how much we appreciate your support, cooperation and interest in the National Coalition for Black Development in Home Economics. You have been our "most staunch" supporter for the past five years (at least).

We may not always verbalize it, but we do notice and we appreciate it. Without your support we would not be the strong, recognizable organization that we are today.

It's time somebody told you how much we appreciate your encouragement of and support for Barbara Jo. We all notice, envy, and appreciate that too.

It's time some body told you "YOU ARE A VERY SPECIAL PERSON." It's time some-body told you!

Sincerely,

Raygene Paige, Ed.D., C.H.E.

President

angen

rp/



Ken's death will leave a big hole in my life and in the lives of all whom he favored; yet i'm so very grateful for all the fun times and laughter we shared. His style was so outrageous; his interests to wide and varied, that he stood so tall and special in my eyes.

I'll never forget when you [Barbara] accused Ken of acting like the "Black Tornado" and he rebutted by calling you the pretender to the "Black Virgin Mary". Such fun!

JUDY TAUBER Brooklyn Park, Minnesota

NAME		
ADDRESS		



Somehow he seemed indestructable, a very strong man.

I was thinking of the first time I ever heard about him and his sauce--long ago when I hadn't been at Betty Crocker very long. I was talking to Betty Thompson, don't know how we got on the subject of barbecue sauce, but she said, "I like Ken Davis'". Only in that soft Southern accent is sounded like "Ah lahk Kin Davises". And for some reason that memory sticks with me after all these years.

Lucile Mann Anoka, Minnesota

NAME			
ADDRESS			



My Favorite Recollections of Ken:

It was with very deep regret that I heard about Ken. He was one of those people we always looked forward to seeing because of his unfailing sense of humor. The office won't be the same without him swearing at me and trying to hire all of my help away. For years they used him to try to get pay raises out of me.

It seems that whoever you talk to knew Kenny, and I am proud to say that I knew him.

Jim Cheever, D.D.S. St. Louis Park, Minnesota

NAME		
ADDRESS		



My Favorite Recollections of Ken:

KEN DAVIS, THE LION HEARTED

Ken had a roar that would make the strongest man tremble in his boots, yet his compassion for ones he loved was un-excelled. He would not accept NO or CANNOT, because he would make things come true. He would put forth every effort to show you that it could be done and give you an example. He always did his ground work well before any presentation. This is one of his virtues that made him so successful.

Ken had a way with words that made it hard to feel close to him. He could make a drunk sailor hang his head in shame because of his words being so seedy. Yet, he has uttered such flowery words that the angels smiled.

He enjoyed good music; he smoked the best cigars, ate in the best restaurants, traveled to the best places for fun and enjoyment, but always taking care of business.

He has some of the best products on the market. Behind every great man is a great woman, and behind Ken Davis was his lovely wife Barbara. Ken treated Barbara with adoration and love because he adored her and let her know it. I will always remember him as a DIAMOND IN THE ROUGH.

If you were ever in Ken's company for any length of time, you will always remember him. It might be in a positive way or a negative way, but you will never forget him. He made a mark in this world that is hard to beat.

I admired him for his honesty about everything. He truly was not a pretender.

Ken, as I knew him.

ESTER ANDERSON Detroit, Michigan

NAME		
ADDRESS		



My Favorite Recollections of Ken:

Since one's spirit lives on, and Ken had so much spirit, personality and charisma, he will live in our memories for decades to come. Ken was always an individual, a class act and his own person--qualities which we do not find very often these days.

To have enough talent, guts and confidence, but most important, the good product of business sense...To put his name and face on his business is a rarity. Too many people these days want to be faceless member of a corporation or of society. Ken, however, was one of the few to be acknowledged and judged up front. Not shying away from his business or accomplishments.

TONI RYMANOWSKI Minnetonka, Minnesota

NAME		
ADDRESS _		

Reid V. MacDonald

Faribault Foods, Inc. Baker Building Minneapolis, MN 55402 (612) 333-6461

august 26

Dear Barbara,

I mant to express my deepest sympathy to you for The lass of your hortand.

Ken Danis was a larger - Hanlife figure who will were be for gotten by aryone who met him. To me, he was as sweet as he was belligerent. be was offertronat and graff of the some time. Like many, many other, I greatly admired him for what he had accompleded. I kvan this must be a difficult time for you, but please know that I and many frends and acquaintences are thinking of you now and will kemenber him always. Best regards. Reid





September 3, 1991
It was with great saddness that Plearned
, cross, provident
Barbara - although Deknew Ken for just a
counter short years it was like I had known -
chine longer. I will mass his swearing at me,
his badgering ne about what Delid and dilut
throwing a good party that I should learn.
throwing a good party last sweet team.
Marie Day I feller Plan Res
- Constitution of the second
Middled the electricity of the
us around to worry wat it?
us around to worry about it! they throughts and prayers are with you in this time of transition.
ther time of transaction.
Pob Olsen
(WOLLIAM)
Z Z
Lakewood Community College
Duneic





My Favorite Recollections of Ken:

Kim called me today on the telephone and urprised me with the news of your husband's assing-away. Needless to say I was quite hocked! I am so saddened to know that one f the truly distinctive and accomplished men, tho I've had the privilege of knowing, is no conger with us. More than any politician or preacher, the modern entrepreneur is the person who I demire and respect the most. Ken Davis was such a man, one who started with an idea, nursured it, and built a very successful business along the way. He enjoyed the fruits of his
urprised me with the news of your husband's assing-away. Needless to say I was quite hocked! I am so saddened to know that one f the truly distinctive and accomplished men, ho I've had the privilege of knowing, is no onger with us. More than any politician or preacher, the modern entrepreneur is the person who I dmire and respect the most. Ken Davis was such a man, one who started with an idea, nursured it, and built a very successful business
the modern entrepreneur is the person who I dmire and respect the most. Ken Davis was such a man, one who started with an idea, nurtured it, and built a very successful business
success and shared them generously with you and his friends. I'll always remember him as being a very gregarious man, one who enjoyed ife to its fullest! I know I'll surely miss nim.

Robert Fryml

(Ile onne ivi

Your sincere friend,



KEN DAVIS AS SANTA CLAUS

Ken, as many of us know, was not a Christmas ritual enthusiast. So the day he was asked to play Santa Claus for some of the City's youth was not one of his personal highlights. However, putting his personal feelings aside, and letting a sense of duty prevail, Ken accepted the role.

Of course Ken had some conditions. His natural beard would have to do, and his ever present cigar could not be banned.

So the big day came. Ken dressed in red, natural beard groomed, and cigar in mouth went to greet the hyped kids of Minneapolis to listen to their requests for Christmas goodies.

As Ken was settling into his role, a young fellow jumped onto his lap, and with a jab to his stomach said: "You're a fat S.O.B. aren't you?" To which Ken replied: "What did you say?" And the boy replied: "I said you are a fat S.O.B.", and punctuated it with another sharp jab to Ken's stomach.

Never to be daunted, Ken took a firm grip on the young boy. looked him in the eye, and said: "You're a bit salty for your age, and you better watch yourself, because I ate something about your size on my breakfast cereal this morning! Here is your toy, and now get the hell out of here!"

NAME SOHN BENDT ADDRESS 1120 TONKAWA RD LONG LAKE, MN 55356



- August 30, 1991

Dear Barbara Jo,

A friend of mine from Minneapolis (Jean Jacobs) sent me a copy of the article announcing the news about Ken. We were shocked and saddened to learn he'd passed away.

It was wonderful to see you this past summer at the reunion. You were just as spectacular as I had remembered. You and Ken have always been impressive and special people, and that's why I wanted to write and share with you some of my memories and thoughts about Ken.

It was the early 70s, one day when we were at your well decorated place or at our small, impoverished apartment. I can remember Joe talking to Ken about how to ask for a good table at a night spot, and Ken volunteered some seasoned advice. He explained you're supposed to walk in like you own the place (I'm sure Ken's performance was convincing), "lay some dead presidents on 'em" and tell 'em you want the best table in the joint." Joe was impressed and so was I. Of course, back then we had very few dead presidents to lay on anything, but it sounded like a good strategy anyway.

I can remember Ken sitting patiently in his car at the employee entrance waiting for you to leave work. He always shared a friendly greeting. He always had a wonderful, colorful way of expressing himself. He commanded respect. He was unforgettable.

I'm sure he endured many hardships in his lifetime, but I also know he was blessed when he met you and again in the success of his business. He is admired by many for the contributions he made through his charitable activities. We remember him with fondness and affection.

When I returned home from Minneapolis, I brought Brooks and Scott small gifts and, for Joe, bottles of Ken's barbecue sauce. He was very grateful! He LOVES it! Every time he cooked with Ken's sauce he exclaimed how he'd forgotten how good that product was. It really is THE BEST sauce on the market. It's easy to see why it sells so well.

NAME CANDACE DEVARY
ADDRESS
Richmond, Washington



My Favorite Recollections of Ken:

I met Ken Davis through Judy Tauber when she was a legal secretary for
Art Gill. They asked me if I'd like to do a little bookkeeping for Ken's
"Edina Chicken" business. I agreed and Ken would bring me the book work evenings
since I couldn't drive after dark and I had a day-time job.
The most poignant and cherished memory I have of Ken is one night when he
was sitting at my table and I received a telephone call from Andrine Munsch givin
me Barbara Jo Taylor's telephone number to pass on to another friend. Well, Ken
intercepted that message saying, "I'll take that number" and the rest is history.
WHAT A HISTORY!! WHAT A TEAM!! I looked up the word poignant to be sure I was
using it correctly, I was. My dictionary says; (1) Keenly distressing (2) Keen
or strong in mental appeal (3) Affecting or moving the emotions (4) Pungent to
the smell.
My feelings were: How dare you Ken? (Silly thing to say to Ken of
course he dared.) On the other hand, I kind of liked the idea. I thought but
didn't say: Go for it Ken even if it stinks.
Well, he did and he won and nobody could be happier than I about this
success story. Ken liked to give me credit for their meeting but not true as
much as I'd like to believe it. Ken did it on his own or was it destiny spelled
K-E-N D-A-V-I-S.
The blessing I received from this union was a new friend in Barbara Jo.
She is very special to me and I love her. I hopeshe will always stay close
because she lights up my life - they BOTH did.
Thanks for all the Bar-B-Q-Sauce, ribs and Southern Comfort.

NAME Ruth Pearson

ADDRESS 10060 - 199th St. W.

Lakeville, MN 55044





My Favorite Recollections of Ken:

Ken vas karreng one of his reg 3, is
in a Thopsing Cesater in H. Fours Jack.
Te asked Ino ou enough & Dies a make
100 lis 20 Talian Journage to some with
his D'a Laure. De were selling in his
Deed, where a gentleman inocked on the
door and stated that he had just aten
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was he sest he over had. To asked ten
if he could buy 5 lbs cott. Kan Naid
that it was not on sale, that it was
just on the 3. Go That lay, but on the
Tright Trice o'll sell a withing. The
iller ideal O.K. O wont to ody it iten
Joed it would cost \$5.00 all. 10 man
Look Fill. Jor 3500 and couldn't Tos
Ranking Zen. Te mount se had a deal.
couldn't releive it les The man walked
out of the ones, Ken turned to me and
winked and said locky I'm in The
wrong business. 'De sure had a good
eigh over that one.
aught out that one.

ADDRESS 742 Conway St. Jt. Paul, 111. 55106





1	My ravorte neconections of Kerr.
	I experienced Ken's love and caring way while I was recovering from a personal tragely.
	In the mail I received a speritual booklet at just the time I needed a left. No name from the sender, however it was by accident that I discovered that Ren was the sender.
	I will always trember Ken longtime I taste his wonderful Bank (me Sauce and locretime I hear a forzy tune), Mast of all I will tremember Ken for his big heart and his carring ways and I will miss him.
	Huppy Beithday, Ken
	NAME BACK Holyway
	Minnetonka Mar 55345



MEMORIES

I will always cheristo this vinow and tream
mutual with few and Barbara
a group of us Kentthe spearhead franquest
a group of the sentine spearness Wanguist
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Surther extended to quote Kun Halter -
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hutting to
aguit Gruit,
Sout sull
ever-lever
hills boude
Total Tank
He was a remarkable man, -a leaded - warout tout!
Pushing the
alaritely - 4-105
proching ADDRESS THOUSE Windertouth
going that
Derreado



les how good his sauce taste
Ken paris personally just his daughter homa and if she's a
Ken paris personally just his
dant the hill is a fine of the second
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1 10 to all a latter of p
reflection of her fumer ne had
te be a Wonderful gerson.
to de a wonderfux person
10 0-111
NAME Sherry Fly Harred
ADDRESS 1604 Slaw #3
St. Mank, W/ 50/01





Hand of how many enjoyable manager al.
Hoyd i I have many enjoyable mamories of Ten and Barb when I think of all the lovely
parties he and Doub gave.
I'm remembering the time they came to our
house for a fish dinner. Sat at the truthen table
relating incidents of their many wasts to acapular,
New Horte, etc. and the chicken. It became an
Evening of hilarity because of the willy, unique
monnet which Down that of felling in what Hen
would get her to relate.
Inother memory was when my doughter and
10 yr. old grand daughter from Devas work coming
you Vines and I wanted to get together with them
and Back for a collebration of my it weekeding annuer.
-day as well as my daughter's biothday but You
Tonder I was reductant to have him bround the
10 yr. Old because of his speech per emphasis. So
we finalized plans to meet at "Channes" for dinner
and he said to me on the phone, "we have to
Yearp it clean, Triller" When we arrived, Hend
Doch were there waiting from texts is clean for
45 minutes. Comples)
NAME Glant & Millie Clark
ADDRESS 4121 4th Que S.
MAL Mm. 55409



knew or have ever known. In his own "graft" way, he was warm, considerate, and concerned. He was a person to be respected for his accomplishments
worm, considerate, and concerned. He was a person to be recknied with and one to be respected for his accomplishments
with and one to be respected for his accomplishmenter
When he obsered me, Clone, a ride from the airport into
town at one of the many American Home L'consmics Assamation
meedings we lattended, I offered to pay my way. Such an
insult to him, especially since the cari was rentid. Believe me,
I was reminded of that incident several times. At that meeting
he belged to recognize the accomplishment of Birbera's and my
colleague, Horma Williams, whose added 1988 Yearbook land
just been released. He seemed to always be there for us in that
organizatione. I know be will shore with me in the same way
when my book is completed in my thoughts and spirit. Hon, Loo,
I shoul always remember Lee 65th book day and my search
for many days for a very special gift (the shifted + pretty py).
From one set - made non do another I, Este, ad mired
his husiness ability. At is Rord for us (Blind brothers) to build
and maintain an organization stat will be probidelle. He stand
a lot of his know-how casually and Slamba, andly. I leaved
a lot from him, and hope that I can continue as le del.
I , too, shared his jazz enthusicsm and enjoyed every minute
in his hove.
color, challenge, and good Leith. We remember!

NAME Glorias Erle Williams and Kate (over)
ADDRESS 4254 BASSWOOD RD.

ST. LOUIS PARC, MN 55416

One of my tavorite recollections, of Lennas on a cold winter morning about 5 years ago. The pla Shinders was still on the covaer of the fluor pin. (len & I sold liked that newstand.) I was standing in the middle of the street shooting pictures: Block / E was scheduled for demolition. I wanted to photograph it before it was gone. len due onving by, on his way to buy sunday newspapers. of course he wanted ! to know, "what the hell are you doing in the middle of the ood dawn strut at 1,50 below." It was a transful showy morning. He was onling the station wagon. I waited, for him, to come tack outside. I got a areat shot of him coming out of Shindus... He told me, or vather would tell me from time to time I needed to be tougher. He uxuldn't out up with people's bullshit & Int minded me not to bether. I loved going to the Lincoln Del on Lake ... early morning ... when hen i his cronies would collect. I leaved a lot about business & how a strong Black man makes it in a virtually all white business. He'll be with my forever.







Our first meeting was at my mouis
house. Hirst thereditie the in their
brash person that my mon was
anxious for me and my husband to meet?
How dade be speak to me or my nectes
in that meaner? Didn't realized that
mon had his number, Ik fried but
could never win with her. She could
talk faster louder and never carre up
for dir Heachoice of words topped his fully
Har. He would tuck his tail and Slut by.
the are sure that, with the testo
of them together now, St Peter has
resigned.
Shortly before he left us, he woulded
and state (not ask) that he was coming
to dinger. He would lat until he was
Streffed, then look at Barbara and say
"lettes get the heal out of here" "The
dann food was no good anyway" He
would come back in a feel day for
He roared like a lion but we know
He roared like a lion but we know
ne was a Sussey Cat
NAME Same and Lathy Milliams
ADDRESS 5107 Russell and TU
This age a plies 1 May 55420





My Favorite Recollections of Ken:

- A have docens of shrowite staring
about Ken. However my initial meeting weth Ken is indelibly etched in my memory. I met Kin late one Friday afternoon.
with ken is indelibly staked in my
mesmory.
I met Kin late one Friday afternoon
I was being interviewed for a bookkeeping
faction at KDPI. an epiberant, "He Doeld!
Come on in!" speeted me as I worked through
the door. The next two hours were filled
with some of the most unusual and unorthodox
interview questions that I'd ever incountered.
Ken seemed very interested in my personal
life and especially interested in whether
or not I intended to have children.
dinformed Ken that I had three stepsom
and had no further derine to experience
motherhood. Ther desire to experience
at hersing this Kim, learned back
in his chair, waved his ever present sign
and mouned. " oh, bakes wive not me of those
and mouned, "oh baby you've got one of those second hand husbands. That's bad. That's
D. H. I) .
Kens humos, and indless, emanthe, about
the week a second hand husband indeared me to him forever.
me to him forever.
NAME Betty Hess
IVAIVL V V V V V V V V V V V V V V V V V V

NAME Betty Hess
ADDRESS 5845 Brentridge Drive
Shorewood, MN 55331

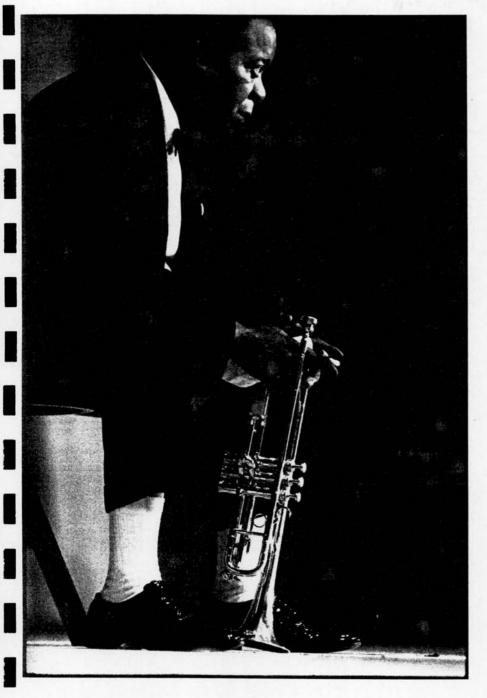




Anguing with Ken, But most of All I'll
Anguing with Ken, But most of All I'll
Remember his genuine concern for me
and my well being, and 7'11 always
Remember things he told me about
life and prisrities. Ken was one of
a kind, an unforgettable character and
that I'll remember with respect Always
NAME Bill alatetinal
ADDRESS 2226 On The Ct
St. Louis Park, MN 55424



What I will prise must about not howing
Ken bround is that sometimes it just
feet good to have someone to BS with
Froking in a corporate deportment of amille
Senstine femoles I need the Believe
that bonting with Hen gave me.
Ken how the tending to tell you what
he wonted rather than isk. The were howing
burch at Jeonie Kypis and I was telping
by Serving Coffee. Her wonted Coffee and then pointed his finger at me and Soul "Sweet and dow" and I soul "Of
then pointed his finger at me and
Soul " Duset and dow". and I soul "OR
Hure - that went they all cold me when
they want it!!" Them then on I
bea "Sweet - ond Low"
m. A inth
In August 19th when I was visiting Ken in the
Respital, he kept boking it me but I want
some if he knew who I was. The prolly took
my fond out I soul " of I bet my fond is
Sticky from Serving birthday Cake - but that
is what Loppins when you hold lands
weth bed Sweet & Low! Then he gruned
is low are remember local other.
NAME Low Llusty
ADDRESS 4304 Hemlock Love W
Syrouth Mr. 55441



In loving memory,
Mr. Len Paris.
Whio, Carol, & Houa.



Writing

Public Relations

Publications

September 22, 1991

Dear Barbara Jo and all of Ken's family,

There wasn't a time that I didn't listen to Ken talk that I didn't have to take a second look at some opinion of mine. I found Ken to be outrageous, authentic, shrewd and a solid gold character who liked it that way.

The summer of 1987 I spent many fine hours biking, canoeing, hiking and and even spent a few seconds jumping off a mountain attached to a rope. I was of the opinion that there was nothing better than this outdoor life. Among the people I knew, the best, the holy of holies, was to go "up north," especially to see fall color.

I told tales of my outdoor adventures to Barbara Jo. And, you, Barbara Jo, told me a story:

Once you and Ken decided it was time to drive "up north" and see what all the fuss was about the trees turning colors in September. So you reserved a condo, packed your bags and drove somewhere north of Duluth.

The drive took you even father north from your winter haven in Acupulco and slightly farther north from the general direction of New York City nightclubs and shoe stores. But, you and Ken were willing to give this a try. I mean, some of you best barbecue sauce customers were devotees of "up north."

So, you arrived, unpacked and settled into two chairs on the deck, situated for a fine fall view. You turned to Ken, he to you. You both said, "Let's go home."

What a guy! What a couple! Love you Barbara Jo!

Love

Mary Gunderson

29 Janua Arennie West

and Pend,

mmisola 5511"

12 1 450) 514/61



My Favorite Recollections of Ken:

WHEN FIRST WE MET

Minneapolis, 1973 will always be memorable to me.

At Goldfein, Silverman, CPA came Ken Davis with cigar, puffing away.

He said very little the first few visits, other than a quick grunt and groan. Somehow I knew that wouldn't last long.

As time went on we began to chat.
"Where are you from?" some of this and some that.

Surprisingly gentle, from such a big guy, so much interest and concern.

It was just the beginning of what I would learn.

The challenge, ahead could I passed the big test.

Could I handle the gruffness?

But, because I first met the soft side of this wonder it was easy to look beyond the thunder.

Then an invitation to share in the hospitality of Barb and Ken's ribs.

And we know what a treat that is!

Though the miles were to keep us parted, that never effected the friendship that started.

Each Christmas remembered with a box of sauce, the taste I acquired was never lost.

Ken Davis, the most memorable man I ever met.

Ken Davis, the man with a big heart, and a lot of love, that I will never forget.

Pat Spann

26782 Summerdale Drive

Southfield, Michigan



1
I'll Never forget the time took that kevin and I wanted
to suprise ken on his Birthday a few years ago. Kevin
had a cake made with Kens face and logo on it. we were
in the office waiting for ken to come in . while we were
waiting he calls me to tell me he wasn't coming in, I
told him that he had to come in + right away because
his sales manager was starting some trouble with Kevin
and I. (I knew this would set him off) He said "what's
he doing". I said it was very serious, and he should come
an right now. Ken shows up about 10 minutes later just
Smokin mad and demanding a meeting in his office
right now we could hardly keep a straight face but
when he walked into his office and sout the cake
he sold " what the F is this. Then kevin and I
and the rost of the staff same happy Buthday to him
we still had to explain that there was no trouble. We really cought him by suprise that time.
we really cought him by suprise that time.
of a man who was so special to me.
of a man who was so special to me.
An inspiration Honored
Honored
Loved,
NAME Lee Asstrux.
ADDRESS

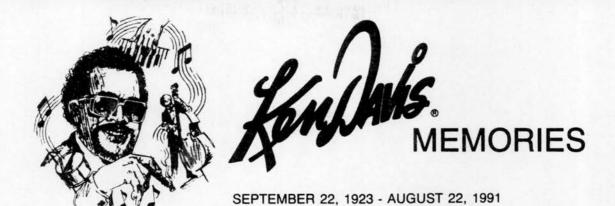




My Favorite Recollections of Ken:

My first recollection of Ken is when he had to
De admitted to the hospital to start preatment.
be was flurious to rais the least. Nothing was
your right. He was a fough customer who hated
every munte of it. Within 5 minutes of arrival
he was threatening to chech out. Somehow, he staged, and initially the treatments worked.
staged, and initially the treatments worked.
out the hower a treater.
To get through treatment, ken ded three things First, he always had nursic playing- he brought his topes every time. Second, he never guit working. While Chemo was infusion
things First he always had nursic playing-
he brought his tapes every time. Second, he
never gut working. While Chemo was infuor
in one arm, he was calling somebody
on his cellular relephone. He refused to
slow down. Third he depended on his wife
Barbara.
mone arm, he was calling somebody on his cellular seleptione. He refused to slow down. Third, he depended on his wife Barbara. His relationship with Barbara was my bent memory. I'll be honert - he was very dimanding - she had a tough pointion. But somehow, each time I saw him, he had many here had a sough pointion.
my bent memory. I'll be honert - he was
Very demanding - she had a tough poution.
But romehow lack time I raw him, he
The towns to me work how much he
appreciated her. No one could ask for
as much love and support as she gave
to him, and I know he loved her very deeply.

NAME Douglas & Ramel up ADDRESS 5000 W. 39th St Muneapolin MN 55416



My Favorite Recollections of Ken:

and many subjects were being discussed, mostly by Ken, between
good natured insults directed at us about one end of our fucked
up bodies to the other. Ken was in a story-telling mood, (wasn't he always?) Out of the blue the topic turned to skiing.
During his younger days as a jazz musician, it seems that
Ken slept little, drank a lot and partied hard. After a partic-
ularly hard night of elbow-bending with his cronies, the unholy
bunch led by King Ken, decided to go to Colorado to out-party &
out-ski the local pros. "Do you ski?," I asked. "Shit, what's
the big deal?", was the reply. "We went to the pro shop, rented
all this shit, had some more booze and took off to the top of the
mountain, drunk."
At the summit, Ken began to realize the errorof his ways.
The only way down is to ski down. "What happened then?" we asked.
"Everything! We were drunk, cold and scared, and too stubborn
to back off". Off they went, as the story goes, faster and fas-
ter, totally out of control, through the bushes, knocking down
trees, slamming into each other, rolling & tumbling, feet to the
stars, definitely not skiing. "I woke up in the hospital, all
fucked up." "Did you break anything?" we asked. "I broke every
God-damn thing' was the reply, 'even my dick!"
Nuff said Ken, we miss you!

ADDRESS 419 So. 3rd St.
Minneapolis, Mn. 55415





My Favorite Recollections of Ken:

Ken - Once told me about the minuesta migratory
bird that kept putting of Slying south by the
winter after all the other bird had gone south finally
he saw a storm coming out of the morth - so he
took off and headed south lafter flying a couple
I have to the the state of the figure a confice
of hours he got congut in a very bad sleet storm.
his wings ned up and he landed on a farm in lawa I Well he was frozen + dying and thought
Well the was frozen + dying and thought
he was further when all of a sudden this big cow
come over the top of him and crapped right on top of
him - This pering warm he began Seeling better the
see melted and he started songing - Then the barn
yard lat heard him - came over to him cleaned him
all and then ate him.
Ken Told me the stay had 3
newages in it - First of all not everyone that
craps on you is your eveny and record not everyone
that helps you is your friend and most important
of all sometimes it says to heap your mouth shut
Prices when we and also also and
an enormous amount of love + respect for
t was to have away had
an enormous amount of love + respect for
Len + will miss him!

NAME Geo. + Ruth Broshears
ADDRESS 2233 KINGS DR.
Woodbyry, MN. 55125





Itwas a lovely lay being in the companyof
Ken and Barbara To Davis. The were in the car
going to maria Tomas place to lunch. We finish
our wonderful meal and felt the place (with me
thinking well perhaps a ride was in the plan for
the rest of the day, Ken and Barbara hada mur,
somewhat weary of my complaints re noman in
my littuel life. Okay they lecided on a
somely for my manless pristance !!
a few loos down the street from the "eatery"
a very sleery for
Barbara To and her Ken decided I should be insi.
checking it out-all by myself, of course. They
each grabbed one of my arms Tat the same time
loughing + Rolling the loor shut. I screamed then two
very stimy men slithered from their for-stoot,
to payme a visit, prospeled to such on the lo
vigorously- Deemed to goin sthength-opened
the loon to sent Ken & Barbara almost into the stre
Hen looked at me strangly (as usual)-then he & Barbara (my bearest friends) loughed - saying
Hun girl - we thought you were weak y in
Shit there is nothing wrong with you Beverly if
agood man con't take cared, We returned to the
NAME Beverly Ti Young
Jove you both, ADDRESS 2400 nevada So, # 322
forever of St. Louis Pt Mn, 55426
the above is #546-0247.
the truth, (X)11, g,)





Hoving dinner with he & Barbora
When every they Came to n. g.
When he Carne to see Black and Blue.
The look on his face ewhen I game
him his watch ewith the realey being
numbers in the face.
When Ken + Barbora invited my trio o
I be preform at his buthday party
I shall neger forget suchen I Called Ken
and told him that 48 fallows of BBO
pance had been delinered By U.P.S to my
apt. I home a one hed soom apt.
I here are all these hopes sitting all over
the living form, Well, Ken en moded - Ide
Daid " You have 48 Callons or Sauce" How
in the hell did That happen, I said " I
What know he said the foon find but
So I sent the pauce back. The thing I liked
Chant Ken, 14 faid What he ment + Ment what
he said, He were Out spoken and I think a.
lat of people didn't like him, for that, but 9
did bellause In the same way. If you'd tell
Sie a fuck a that the truth, on behalf or
I me a fuck a that the truthe, on behalf or
Thy tris . I - Ken will be missed, Love you Sis
NAME Carrie Smith
ADDRESS 123 So munn line
Cast Orange, 77.9.07018 # 10+





Degen the week we moved in next dose ?
he told us where the property line was Alxand
that as long as we liked here we
would never find any chicken or Rich
Bones beyond the line and if he counter
Winston our day across the line be would
But him on Man suit & die up the Smaker
The laughed his less of when we told
him we didn't want dry "Shine Chickens"
Coming only in our yould- those big crows!
Well en will our michage of for
Javorite Study " We per Called none
dataite "Studo." (4)0 perse declarance
Often than I Sweet D" & Certie & later
Our day wanted because of estigne ased
Que de la la part de la principal de
If we purchased 2 m. of baby booties for him ly sg.
Des Dels when KD Cased It said " Wares la
Jup are Strange & I don't know you well get on
What's wrond wich that Fuching Window?
He's walking in the backying like he has
a cate 1110 his and lab lundainedate it
the cold of und we put bacters of his -KD
immediately by to yet 10-100 of tach airie I'm
heard overwithing that we sure are the or with moth
tachers I we ever met " 2 2 2 100
NAME
ADDRESS 9110 Flyway Corcle





My Favorite Recollections of Ken:

My only time spent with this memorable character was at my home
for dinner a few years ago, along with Barbara Jo, Mary Stiedemann
and some others. He is unforgettable in that he always had plenty
to say, and in a dynamic way. Opinions certainly, but varied &
colorful. A fun person to be with I felt and am only sorry I had
little contact other than that one night.
He and Barbara Jo did give permission for our NAME (National Association
of Miniature Enthusiasts) National "Houseparty," in Minneapolis in 1989.
to use the Ken Davis label for one of our special Minnesota favors for
our 1200 registrants from all over the United States, Austrialia, Hawaii and other locations.
We reduced the label down to a 1" = 1' miniaturewe hand painted 1200
tiny bottles and caps and pasted on all those wee labels, plus made
1200 miniature white & red aprons with Bar-B-Que stamped on them, and,
enclosed a card in the package with credits due to this marvelous
entrepreneur. (sp?). So, my personal miniature collection has a
lasting and cherished bit of the Ken Davis loremakes me proud!
Since I will be out of town for his special party on September 22,
I'll have to catch up on the details at a later time. You may be sure I'll be thinking of you that night.
September 16, 1991

ADDRESS 405 Sunnyridge Lane Golden Valley, Minnesota

to you Barbara!!

55422



My Favorite Recollections of Ken:

Kenny Davis was always a dreamer, and I liked to remember him that
way, a state-of-the arts dreamer, one who appealed to my own sense
ot what the world should be like according to Kenny Davis, and I
liked that. He always had ideas that some did not seem to understand
or dreams about things like doing your own things - using your
dreams and ideas to get it together, some ideas that Kenny had were
pretty advanced for the time I knew him, he dreamed of owning a maid and cleaning service before the Merry Maid franchise was even thought
ofbut they were always the kind of thoughts that would make a
person wonder and as Arsenio Hall sayssay hummmmmmmmmmmmmmthat
was Kenny, and sometimes you thought they just might work
Along the way, maybe some of the ideas were taken and re-worked by $people$
who are millionaires today, and maybejust maybe they had
stopped a while to talk to my triend Kenny Davis, and he told them
what he thought they should doit mighta sounded a bit wild at the
time, but they could have saidhummmmmmmmm and maybe, just maybe
wherever he is now, he is batting around some crazy idea that might
sound pretty good to the almighty, and a few years that idea will come to
pass and someone will say, well guess Kenny Davis passed this
way. Good luck Kenny wherever you are, and keep on dreaming.

ADDRESS 1804 N, 30th
Omala, Wer, 67110



My Favorite Recollections of Ken:

Ken, he could be a bear one time, and a pussy cat another, you just had to ge to know him. My memories are a lot work related. We were working this gig at Southdale Ford. The guys name, is John Lent that got into troble that day. He was in the back, supposedly getting the grills started. Only instead of light the grills, he lit his hair on fire. He turned the gas on, but didn't have a lighter to start it right away. When he finally did light it, the hair went before the grill. We were all suppose to keep quiet, so ken wouldn't know, but seems like he had a sixth sense when something was wrong, and he always ou Lent got hell as usual.

Then there was John Taylor, Ken loved him. Everytime Ken would tell John something. John would analogize the situation first. Ken's motto was

LO IT NOW.

Now we come to Mark, who was propably the shortest term employee of them Ken told him he was to help Barb oring some items in from the car. One of the items was a full kettle of pean soup, which Mark proceeded to dribble from the front door threw the newly cleaned hallway into the kitchen. When hen's eyeballs saw soup from one end of the office to the, the SHIT hit the finded tely. Ken watched over Mark that whole day, and told Tracy & me, he's (mark) that is, is never going to make it. That proceeding was the longest week for both Ken and Mark.

Then there was Ken's 65th birthday party. The music, the friends, the gif I can still see Ken's eyes when he ppened Tracy's and my present, the most famous (rubber tree). A Stud always needs one of them. I loved to give him shit.

with ken one Sunday afternoon. We got there and all he was doing was giving the nurses shit. We'd ask him different things and then with a gleam in his his favorite expression came out (FUCK UM). I will always remember this, Kettook my hand and held it for awhile, then looked at me like a little child, and said I Love You. I cupped his chin and said I Love You too. I'll never forget that, because Ken was like a father to me. I will truely miss him.

that, Jecause	Ken was like a father to me. I will truely miss hi
	NAME Diane Lindemeier
	ADDRESS



My Favorite Recollections of Ken:

0 11 -1 1 0/1 1 1 0
I recall about 8 1/2 years when I arrawed a
ad, when the Davis were looking for sureme to de
store. I recall him mentioning be was pusielet of
Les On Farl Tol On the State of State o
Ken Davis from due de met with him for to
fint the comple days late. I was kind and to
how glew using Kan Davis Barben Sum ever sin
and have intuitivel morn high to it.
alt clearly a closere!
7
than
NAME Skawn Me Padde

ADDRESS Hamby





My Favorite Recollections of Kon-

wy ravonte Recollections of Ken:
Ah, where to begin? There are so many, many recollections from over
the many years. But, one comical episode stands out.
During the early days, Ken delivered his product to stores personall in his vehicle - a practice he even continued to his "special people
long after the product was handled through the major warehouses.
I was with him on one of the early trips when he delivered several cases of glass gallons (plastic came later). The open cases were
loose in the back of the car and we were in too much of a hury, as
I recall, to really secure them. All went well until we had to make
a quick stop to avoid an accident; the car stopped the cases didn'
They hit the back bulkhead and exploded. It was a collossal mess
Ken Davis Bar.B.Q Sauce all over! I think we started with a garden
hose and finished with having the car specially cleaned.
The car never really lost the smokey Bar.B.Q odor completely -
but, after all, it was the sweet smell of success!
The sauce is a classic Ken was THE CLASSIC!
Paul Joyce
100
NAMEPaul Joyce

ADDRESS Hopkins, MN





My Favorite Recollections of Ken:
It was a trees meeting,
tut I could tell Ken was
"Caral bound it A and
good people. I was
Hortunati to have met
thim, Instantly Iknew
We had Do much in
Commen - for evample, Our
love of Hats, and dressing
up. Kin-a great guy
Charly a Classic
NAME TO THE CO
Bill Prince
Bill Prince 4324 Collingsworth Houston, TX 77026





My Favorite Recollections of Ken:
I was fortunate to be in his company.
Unfortubately for only a few hours - less than a lay Of but what an experience. Hen lift a lasting
less than a lay! On ant what
in experience. Kan list a lasting
impression on me, They husband, and
our griends - my hom said he such
a noce frendly man - so obviously
good for Buebara. my friend and
and friendlines
Like my I could tell Ken liked
Center stage He liked timisely, I
do so admire people that like
themselves. How Cun you like and
Respect rether without liken a spursely
Ken was an inspiration to Ime - 5.
He inspired me to start me
Tursenes and believe it its succes
It was him who reenforced my
Tilley in using my have, and
wonderful man a great husband
wanderen man a great misband
is was so dayious, ours long line
to lit time
July amp
1 / Men Poliman
ADDRESS 5406 Randon
1 trans Ton Do 100g1





recall + pronugueation of a new friends name
recall + pronugreation of a new friends name
I met ken three my morning breakfast routing
of the Lewell Del about 10 dss can. We tenced
with each other continually but still became a ord prients
They wife for and I had been Hanning a Super
bowl Vanter and writed to interte & de and Borber.
as we had enjured Barbaras Cornnana and
had tolerated herix for quite a ciffield. We sent
out the inistations and lawreted the usual
RSUP's One evering & record a shone lace- it was
Ken- He said "I got their beletin inivelation
Ken- He said 's got their feletin involation to some god damned Sugar Bowl party buts
don't know who the fulk you lare "He then asked - "Who are you'? I told heim - "Their is that
asked - "Who are you'? It told heim - "They
in Norm Reisen' - He Said "Who the ruck is that
every morning-in fact we have for the past 2 yrs
every morning-in fact we have for the past 2 yrs
the aired me then to describe myself - I told
him what he could do to hemself kind then
he said - Oh I horn - now & prove who the
huel you are -OK-Well be there- suffe
hung up. He and Barbara did come to the party
and many more after that - in part the legar
where are stillrubbed in the Campets where
he felt them. In a 1
NAME Wim + Pat Cosson
ADDRESS 2431 /57 DE PULL CANE
EDI WA





that known ken very long.
We was Turn to
We met Turange lama Hinton at The
(ST races Jay Party- AFTON That being
agrant of the David during The Son
louty and again last great in Dansell
(How I wissed him This year) Howard
I fact that know was a close friend
We seem talked about a vertore
into a laple, Jozz Station - radio the
(>-
tare was groff with a regart as
big or could be - 16 m was governose
To a fault and his and style -
of class act with late or soul-
grang - have hock - Chilling - leat
o goy - we to (occ.
Barbara, let me know in I
care do any tring for you and I
love goo both
love,
NAME Solly



My Favorite Recollections of Ken:

We have MANY Recollections of Ken! We met Barbara and Ken years
ago at the Acapulco Princess Hotel. The following year when we
returned there, Barbara and Ken showed up and Tony went over to
ask if he was Ken Davis whom we'd met the year before; Ken was
surprised that we'd remembered. How could we forget Ken with
his big bag and cigars; Barbara with her big hats and earrings.
From that day on, we had fun and looked forward to our return
each year. Ken called Tony "The Plantation Owner" because he
always wears white. He had names for so many people who returned
year after year Tony's was complimentary!
For Breakfast, we went to "La Posidita" restaurant, Barbara and
Ken would be there waiting for us, reserving "our table" over-
looking the Ocean. Ken would always produce Ken Davis BBQ Sauce
for our eggs and bacon - that big bag never left his side.
Then, also, there were the Dinners, when Ken would arrange with
the Maitre'd to have a course of Ribs sent to the table using
his Sauce! What great evenings! The Musicians never forgot us;
they would time and again return to our table, playing our
requests. FUN! FUN!
KEN DAVIS is a Legend! Ken was one of the "Good Guys" we'll
remember him (and Barbara) always. May his legacy live on.
May he rest in Peace.
And, God Bless You, Barbara
Louis par
and Jorny
NAME Joan and Tony Fiorito
ADDRESS 17 Grace Lane

Ossining, New York 10562





Ken would call me at 1,000 clocks in the same Line and put how finger to the same Line and put how finger in the same Line and put how finger he would say for the same Line and put how finger he would say (Just Right)
in the morning, and say Buddy whate
gring on and I would say Just making
your 18,130. Sauce. Then Ken would walk
to with his saige cigor, and salks over
in The sauce aime and put his finger
he would said I wit Right
The state of the s
NAME Len Schmit
ADDRESS, 15800 So Lienel Room





Que de la todo
mights: One Time when Henry
and I were tryck digwere for the
Famous (sekard Willelm Furniture
in make the We were in search for
a certain address to delives furniture
in the "Closue anerage" residential area.
the trusk Im going to take a Leak
He dessended from the Cah of the
truck, and welked to the rear of the
Boy Bed truck; opened the double door
and alimbed in Once inside he aboved
the double door just enough to leave
hemself. Emounter hack to the cale of
the though he man stopped by a
well built man apparently someone who saw what he had done the
who saw what he had done the
Stronger politely solled Kenny for his
Jack of respect to the neighborhood.
Words were exchanged. Henry became
Res where the sun doesn't shine. Fromthe
The stranger reached in his booked
and pulled this I.D. Card. Much to rue
NAME Mason & June
ADDRESS 5010 FOR
surbaine the man of the to
Surprise, the man in question was breett





My Favorite Recollections of Ken:
Ken above all was my finance and amon of his word. He would always keep you informed on say "I'm looking out for you" The time we spent togethe was sincere and honest and his sincerety and honest is the legand he leave
be hind. The troubled times we had, and there were several, are times that were overshadow by Ken's determination to succeed. With
solthe ontword appearance regative or positive you could see through to Ken's Bug Heart and his strong will to be your friend
would coin my phase I know I know the would say I'l Don't wong" We will all miss him and
Lincely 2111
- Man Jan Jan Jan Jan Jan Jan Jan Jan Jan J
ADDRESS 10415 29th Ave N. Phymouth Minn 55441

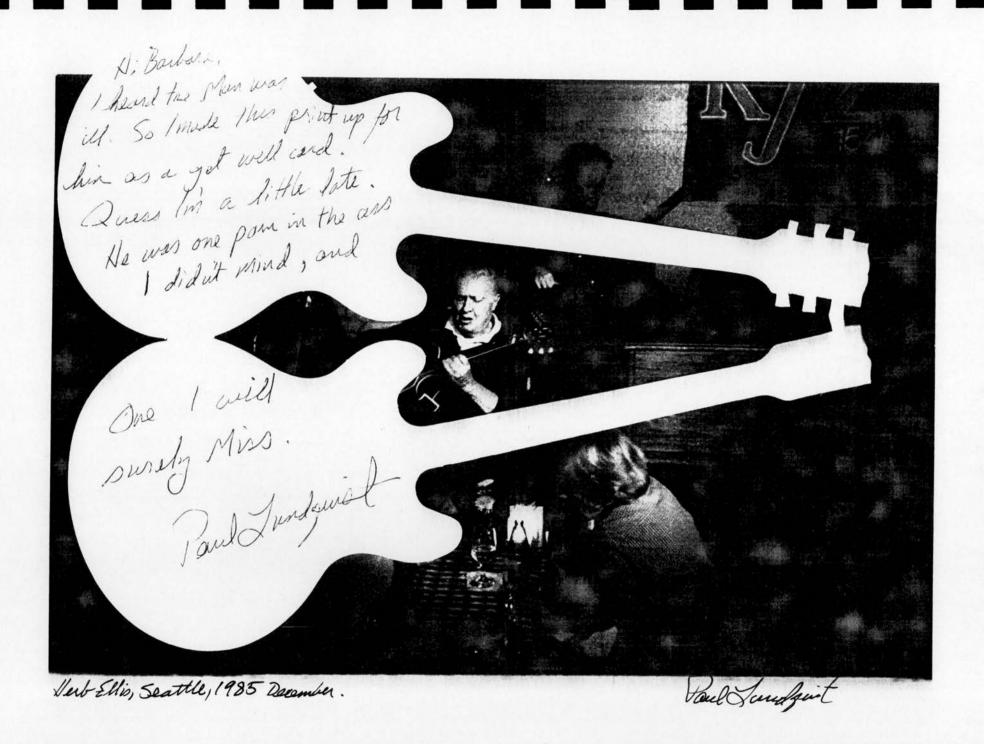




My Favorite Recollections of Ken:

Sen was a great believer in women, all women;
long before it was fashionable. as one of the female
Soursone, known as the Wings, Sen supported
lour quest to show him there was a decent
restalrant in Minneapolis, despite his mis givings. Then
was always kight and one hilarious disaster
rolled into another but none, worse than Cappone's
in stakopee:
We never waited longer, we never sat so alone,
we never laughed so hard as we did that afternoon.
I was facing the kitchen entrance and nearby
restrooms the young man wearing yellow rubber
gloves, and running a yellow mot bucket and map
was hard to mile as he travelled from the kitchen
to the lady's bathroom, over and over again.
mentioned to year, who was furning after an hours
wait and still no food, that the typing man was
striously sent to find an Italian Lawrage land also
For's centrice). The last we saw of An that
afternoon was the back of his head, marching
isto the kitchen, Our Gench arrived shortly
thereafter and Sen returned to the table. Frever
saying a word Thus was born the "igllow slop
listeket" and the man of action the Wings
were to see so many times thereafter!

ADDRESS Minneapolis, Mm







My Favorite Recollections of Ken:

_	
_	I had seen Ken for years at AHEA on several occassions - but I did not
	know who he was. Then one day - I saw him with Barbara Jo - and being
	the smart person I am, it did not take me long to figure out that he
	was the man in her life. I do not remember how we met or who introduced
	us but we met. He immediately gave me a lecture on how to run an
	"organization" and get ahead, we talked about "why" we do things the
	way we do and "why" we do not make progress. After that encounter -
	we talked each year at AHEA - or should I say he talked and I listened.
	I will fondly remember the night of December 6, 1990 when the three
	of us went to see Johnny Mathis in concert at the Grand Opening of the
	New Convention Center in Minneapolis. I was wined, dined and shown
	a good time by Ken and Barbara Jo.
	Most of all I remember his beliefs in and support for the National
	Coalition for Black Development in Home Economics.
	I could always count on a very intellectual, stimulating and challenging
	conversation when I was in his presence.

NAME HORDEN Parge ADDRESS J. O. BN 16629 Fatheshurg, 105 39404 toll





I WOULDN"T WANT TO EMBARRASS THE MAN, BY TELLING HIM HOW
MUCH INSPIRATION HE GAVE ME TO SUCCEED IN MY BARBECUE BUSINESS.
I FOUND KEN DAVIS AT A TIME IN MY LIFE WHEN I WAS TRYING TO BE
AN INDIVIDUALBE MEAND THERE HE WASSOMEONE WHO
REALLY WAS AN INDIVIDUALHES OWN PERSON AND FROM THAT POINT
IN MY LIFE, UNTIL THE PRESENT, IV"E FOUND THAT RUNNING UPHILL
AGAINST THE ODDS IS A LOT MORE FUN THAN JUST RUNNING WITH THE CROWD
WE DIDN"T GET TO SPEND A LOT OF TIME TOGETHER, BUT YOU CAN BET
THAT WAFN I SITTIN" BY THE SMOKEHOUSE, JES TENDIN" THE FIRE, THAT
THERE WILL BE AN EXTRA CHAIR FOR A FRIEND AND A COLD ONE IN THE COO
AND MR. BBKING ON THE STELLAR RADIO, I"VE REALLY COM
TO APPRECIATE LUCILLE AND HER SASSY WAY WITH A GOOD BLUES TUNE
THANKS KEN, ITS BEEN FUN
SINCERELY
OTHOCKE!
2-11
(5)
1
NAME B. 11 BONES
ADDRESS 751 SAGINAW Rd
SANFORD, Red Keg, mich 48657





My Favorite Recollections of Ken:

Onytime with Ken & Barbara is Mamorable, but when coincidence
steps in , strangenees is the rule. One charly winter day in ,
the early 80's, my owther for was to drive no to the suport
for a vacation in Tompa Varida to visit some hisuals.
These friends requested that (Ging something they can't
even lind on the black market in Tompa. Fine Sauce"
So us stopped into the St. Louis Byeslys to pick
up 6 quaits I hats all that was in our cent. So we
stolled with the check out (ine and, to behold its K.D.
cart in Tow, parkages of eigens in his cost. He pulled
in defind us. My brother had not met K. D. before, Ron
picked up a jar hom our cart & Cooped at the label, and
agusp, looked at ken, fooded at the label again, and agusp
dispel at her again, to studdering a- ba- aha a- ha,
menutale, the largest gain ever cracked across Kens
He invited as out to "The Station Wagon" send
He musted as out to "The Station Wagon" send
he was starting to market.
he was starting to market
the as we said good lage to E.D. and climbed
and our car, wetterlie flew above, bush chirped
John Sonolas she clouds broke up in portiols
The war of the some war only
into our car, butterly flow above, brids chipef jorz sonotas. The Isude broke up in portriots of K.D. The sun slone warmly. The magic of the moment carried us and our cargo to the airport.
The fire august
NAME Round Lundquist
NAME Colled (xuragues)

The same of the sa

ADDRESS 280 N. 2 Ll Am. 1203 Minneapolis, Mn. 55401





My Favorite Recollections of Ken:

ABOUT A YEAR OR Two AGO, BARBARA, MYSELF
+ 1EN+ BARBARA WERE IN NEW YORK SEEING
THE BROADWAY PRODUCTION "THE PIANO LESSON"
AT HALF LIVE INTERMISSION, NEW AND I WENT
DUISIDE I HE I HEALRE FOR SOME FRESH AIR-
A IALL ZOBUST FELLOW VERY FRIENDLY, ENGAGED
IN CONVERSATION. AFTER DISCUSSING THE MERITS
of THE PLAY TE OFFERED HIS HAND TO US SAYING
HE WAS BORBY SHORI'S BROTTER FROM
WAS SHOW BOATING BECAUSE HE REPLIED, OH
WAS SHOW BOATING BECAUSE HE REPLIED, OH
TEAH AND I'M MEN DAVI.C.
THE oTHER FELLOW SENSED THE LACK OF BELIEF
SN TENS PART AND SAID SUL AM BOBBUS
BROTHER AND 34 THE WAY I'VE HEARD OF YOU. JEN WAS ELATIONED THAT MESAID THAT AT THAT SOLVE THIS FOLLOW MADE A FRIEND FOR LIFE IND TEN
THE HEARD OF FOU. TEN WAS -LATTERED
THAT MESAID THAT AT THAT POINT THIS
FELLOW MAPER FRIEND FOR LIFE IND FEN
PROBABLY WOULD HAVE SCHNOWLEDGED HE WAS THE DUME OF PADUCAH HAD HE SAID SO BUT HE REALLY WAS DOBBY SHORTS BROTHER
THE DUTTE OF PADUCAH HAD HE SAID SO
BUT HE ICEACY WAS DOBBY SHIRTS BROTHER
AND WE HAD A BIG CAUGH ABOUT IT.

ADDRESS 58 KIRKWOOD ST. LOIV G BEACH, N.Y. 11561





I HAVE KNOWN KEN FOR ABOUT 20 YEARS "
VERY FEW OF MY OPTICAL CUSTOMORS WERE
LIKE HIM, WHEN KEN CAME IN MY OFFICE
I ALWAYS LOOKED AT THE SIZE OF HIS BACK
OF BARSSES TO DETERMINE HOW MUCH TIME
I WOULD SPEND WITH KER THE EUSTOMER,
IT WAS USUALLY A HALF HOUR OR MORE, THE
REST OF THE TIME WAS SPENT WITH A FRIEND.
KEN WOULD USUALLY BRING IN FROM ONE TO
SIX PAIR OF GLASSES AND IN HIS WORDS THEY
WERE ALL F UP AND THEY USUALLY
WERE, FORTUNATELY I WAS ALWAYS ABLE TO
STRAIGHTEN OUT THE PROBLEMS FOR HIME
KEN WAS A SATIN AND SANDDAPER PETESON.
HE WAS A MAN THAT COULD AND WOULD TREAT YOU
LIKE FINE SATIN OF YOU WERE STRAIGHT WITH
HIM, BUT CROSS HIS PATH THE WRONG WAY
AND COMPSE SANDPAPER LUDULD BE COMING ACROSS
YOUR TAIL END AND USUALLY HOAINS - THE
GRAIN.
VERY FEW PEOPLE WERE KIKE KEN AND
IN FORTUNATELY I PROBABLY WON'T MEET MANY
MORE.
I Will Miss 41m VERY MUCH.

NAME	MARTIN JONES
ADDRESS	7321 Doswood
	EXCELSION, MN 55131





My Favorite Recollections of Ken:

Ken was the very first client with whom
I dealt after I graduated from law
school. It was a bit of shock to go
from sterilo academics to dealing with
a living breathing, often swearing
client of ken's stature. In the years
that followed, ken became not only a
favorite client but a man who had
my respect.
My Eirst "project" for ken was to obtain
documentary information for a pubsport.
I thought this should have been earn
enough. I was wrong. In grand ken Dawis
style, I learned that I ken had no birth, scho
or baptismal records, relatives, or any
other evidence necessary to detain his
pubbport. Ken was kind enough to tell
me the state in which he had been born
is well as the fact that the school
he had attended had burned to the ground
50 years ago. I was left to go from
there. On the day that ken was settetele
scheduled to lawe, I toundy tound the
information needed. Both from 4 because of
Len, I learned to do the impossible. Fast.

NAME John Steffenlangen
ADDRESS 4168 Browndale Ave
St. Louis Park, UN 55416





My Favorite Recollections of Ken:

Big, bad, beautiful in his own very special +
unique manneh.
the outrageous descriptions of newsle who dered to venture into the room of Ken-
who dered to venture into the realm of Ken-
His outspoken irreverence for time Polk
tis generous support of both the
Visual + The presming a Hist.
to be closed = parserverance resulting in 40% plus sales without the common hype of media asles
sales without the common hype of media adus
commercials - unbelievable but you know it to
act to follow. entrepreneur, a really hard
act to tollow.
Talk about tole models!
the is now of will continue to be missed
by any of all who came in contact with "the Kild"-Sit Kenneth D.
The Kild - Sit Kenneth D.
NAME Wous dines
ADDRESS 2515 S. 974 St / 1901

MPLS./MN. 55406





My Favorite Recollections of Ken:

IN 1979 I WAS A YOUR UPSTANT From ChiCAD
IN 1979 I WAS A YOUR UPSTANT FROM CLICAGO Who GREW UP EATING GREAT RIBS. WHEN I FIRST
APRIVED IN THE TWIN CITIES FRIENDS TOLD ME ALOUT
A GREAT LOCAL BARBECUE SAUCE. I TASTED IT AND
FELL IN LOVE INSTANTLY. THEN I MET THE MAN WHO CREATE
IT AND UNDERSTOOD WHERE The SOUL OF THE GAUGE CAME FROM
KEN WAS A FRIEND AND A SPEAT SUPPORTER OF MUNE!
WE WOULD OFTEN TALK ABOUT DOING A RESTAURANT
JAZZ CLUB TOSETHEN SOMEDAY. UNFOTUNATELY WE
WELE both too busy To Do ANYThing ABOUT IT. HE
MAY HAVE TO CORIT ANGILE FOR ME TO JOIN HIM, BUT
WHEN THAT DAY COMES HEAVEN WILL BE FILLED
WITH A GREAT BASS RIFF AND THE SWEET SMELL
OF BARBECUE

NAME TO BIE NOBTZ EXEC. CHEF RYFAT'S AMERICAN
ADDRESS _ 5410 WAYZATA BLUD CAFE
GOLOEN VALLEY MN 55426





My Favorite Recollections of Ken:
Thank you Barbarg to for including me among
Thank you Barbara to for including me among those whom you asked to depress recollections of Kon on his hirthday going away faity on Soptember 22, 1991.
Len Davis was a nondescript personality by any Standard. He defined himself his values and his
Self-worth te was so well focused that no ex
Ternal source con a releting him ton do no long
and implemented his ouch life's agenda For one to
enter into Long wilne the the the
natures and accept his agenda: there were
no exceptions no allematives
Than chosen a commanding array of adjectives
to describe the Ken Dains Johnew. Kon was ac-
complished, adamant, articulate, and audacious.
He was comfortable, confident and committed
hes wife Barbara Jo. Ken was determined and
demonstratul. He was unsterestyped anam-
luguour, and unconquerable.
Ken esteemed his friends as he esteemed
hemself. Thank you few for accepting me
into your arend, your circle of esteemed
Frends.
NAME Lisa Boykin
ADDRESS / /399-974 Cine. # 718
Dun Dulan (4 9)111





My Favorite Recollections of Ken:

ve of man	4 -1 1 1/2 :		110000	1
VC OF MAN	V 4 WON	IANTO	1120PEN.	GENOTOSI

ADDRESS 402 NO. 48 TH ST.

OMA GA - Ne. 68/04

September 9, 1991 Dear Barbara

I recieved your letter and the obits for Ken today and wanted to thank you for sending them. I have not as yet read the obits because it makes me to sad. I will have to save them for a later date.

I wanted to tell you that I really loved Ken. I don't say that about many people, but I can say it about him. I enjoyed being with him and I think for a long time he enjoyed my company. Our relationship became strained toward the end, but I think that was more from his natural tendency to avoid close friendships. Most people didn't know that Ken was a real softy inside. He was a sweet guy who covered it up with outrageous comments and a loud threatening voice and bouts of depression, or whatever it was that made him angry from time to time.

Our last breakfast in New York went well, but I had the feeling that I wasn't going to see him again and I left with a sense of sadres, but smiling. We had talked of all those things that didn't really mean anything, except that it entertained both of us and made us both feel good.

I am sorry that he's gone. I will miss him, but will remember all those good times that we had together. All the jokes and wild crazy talk, the moments of friendship and the feeling that we were rather alike in a lot of ways. It's like losing a bit of yours bef when someone as big and loud and funny and loving as Kef Davis leaves the earth. He was a good guy and I loved him, even if he was much too fearful to love me back for more then just a few loud and funny moments.





Each time I would get a call to ask i	{ I could come over
I would have this feeling similar to	
into the cage, center ring. I even go	
of sitting in the chair, one removed	
chair as it became to be known. But	
side of that coin, I had heard about 1	
and I went to visit him and he was li	
a hug that wouldn't quit!	
WILD CAT, CUDDLY PUSSY CAT WE'LL M	ISS VOU
NAME SIFFACE	Heirley
ADDRESS	7000



MEMORIES

17 11100	2010	To 1	0.1	1107 1115
BUSINESS BOO				
AND LOOKED				
"How ARE	A CITEDO	MESSY	40110	RESPONSE
SET OF BOOKS				
CAN'T EVEN WRAPPING"	COUNT	THE BH	OCLS.	she 15
URAFFINO				
1				
	NAME JM	MILAIL	(~H/1/1	
		round	11010	×
	ADDRESS			



Ed Zaj	ppa
	NAME
	INAMIC





First time I met	Hen-
	1
Kens recounters	t pad set up a meeting
	myself and upon entering
The office Ken so	De Ou who in the F are
youth Immediate.	the accountent introlus
Ime and I said	reply was "they!"
Kens immediate	reply wax "Why ""
Thousoughly aorfu	sed at this sint &
merel said "	damnal Il & Know"
at which Ken Dear	en to Poud and soil
sit down you	and I are going to do
busines" that	t was suer 10 years ago
	21. 7
NAME	bil Kenslow
ADDRESS	





Live dans alot of gios with Kem? Barrin the past years. Kem would often the cont who and give orders over the
continuo carebro criso como cant conte cris ctia contro coloros contro
P. D. System. L'el news forget we vive getting ready for a sign
corans one coll at pring come mal dart are to the that mex
worth Kens got there limb amal was beloing out that
tot dep wou main that cook what can will work what you
4. god yorb us capped cta alor course and out con the
tul cal creating at chart court west that All blues casal
was your warmen with the same of the same
with that can coul with yel comes chance whish yo tola.
REAL Ken Davis! Do wid send them on the bus. There
Kide would Bullshit with Aris and rake him for his
Course Caid (one collection see the spooker in) his uper even
which the dark glasses. Then hid some down of the
measew Carenaudysos attil to demind wants feed bond and
come group of little gives and the sund they had a great
all card coval cord count chet bup, attil como consideration consideration
deif court cores printyerse in ticator and wone count
Kem got such a kick out of that He some out of
cally uttil taskers white want buch bona card with
he had was talked to.
Chietro corte con juga cognat lanca cul cherco const
but anyway und ever know Ken Knows that he
carly sport collaboral adams pul trains con com
and the impides cand that with any I will
always remember my dear friend Ken Davis!!!
NAME LINARY Braum
ADDRESS Q_j



- his Martin to	ne when I
me of his tellow BRD	malue -
me og hin fellow SSQ Some Responses I Cours	As me sol
and other are unfi	
- a great gay great serve g	with a
gus sine of	
	2
NAME ALE	Liey
ADDRESS KALL	lu'r

Ken Davis - I said!
Who is he?
You'll meet him, Ed Said
Just come along with me.

'Twas an appreciation party
For a good relationship
Developed between Ken
And the sales group at Fist.

Ken was in charge
No doubt about that
Everyone enjoyed the evening
It was nice to get a "pat on the back"

I thought Ken
Was a breath of fresh air
No pretense about him
What was there - Was There!

That was the beginning
Of friendship and cheer
Shared with Ken
Year after year.

His parties were great
Friendship, jazz and food
He knew the right ingredients
To set a good mood.

From elegant buffets
To Lee Ann Chin's or Bar-B-Q's
Ken did it all
For me and you.

Imported bands from New Orleans
Small jazz groups to make you swoon
We even spent an afternoon
With Shirley Witherspoon.

Knowing his product was good He sold it from his car Going through neighborhoods Selling jar by jar. His business became bigger
And more sophisticated
Still - his customers came first
They were the ones that rated.

When it came to business

He demanded perfection

Line those jars up right

In the Bar-B-Q section.

Barb was an integral
Part of his life
She was his confidante
Sweetheart and wife.

Ed and Ken Made a good team They'd laugh and shout together And, generally, let off steam.

Ken would call
Our phone would ring
"Hey Baby," he'd say
Let me talk to the King.

Though he tried to look tough
He was very kind
A better friend
You'd never find.

This party for sure

He would've liked

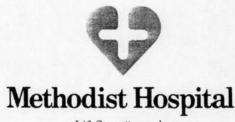
No time for mourning

Get on with life.

I have an image
Of Ken in his bus
Wearing his white suit and red tie
When an angel stops him to ask,
"What's Up?"
He says, "I'm finding my pie in the sky."

So · I say to Ken
'Til we meet again
It was very nice having
You for a friend!

- Pat Zappa St. Paul, Minnesota



a LifeSpan[™] member

October 1, 1991

Barbara Jo Davis President - Ken Davis Products, Inc. 4210 Parkglen Road Minneapolis, MN 55416

Dear Ms. Davis:

I would like to express my sincere sympathy in the loss of your husband, Ken. Just as you feel our oncology staff touched his life, he also touched theirs. Memories of people like your husband are what helps these nurses continue to do what they so beautifully do; help others peacefully close the door.

May you find comfort in the memories of his love.

Warmly

Nita J. Kasan-Capps Director of Nursing

NC:dg



My Favorite Recollections of Ken:
THE FIVE-ALARM BALL OF FIRE WITH A BLOW TORCH FOR A MOUTH:

th	e first t	time I	met	him	at	Art	Gi1	1's c	office	e when	he o	dumped	ар	ile d	f pe	rsona
with t	on my des he past.	sk and	tol	d me	to	figu	re	it ou	it cu:	z he w	las s	ick and	i ti	red c	f de	āling
the	e first b	oottle	of :	squce	he	gave	"me	wi th	the	state	ement	, "this	sis	just	the	firs

... the first time he met my friend, Ruthie Pearson, who had "volunteered" to help him sort out his massive financial mess and he said to me, "for a white bitch, she's damed cute."

... the first time I told him he was a wonderful friend -- impossible, insufferable plus an arrogant jerk but a forever friend -- and he told me that I was a member of the lost and ruptured generation and was somewhere between a bad dream and a wet dream. ... the time I called him to say I had a good friend who needed a job and he said, "Baby, I'm not looking to hire, but for you, I'll look."

... the times when Ken and Barbara Jo would stand at their front door, looking like something out of the New Yorker magazine, and he would say all kinds of ridiculous, vile, obscene and abusive statements and I would laugh and think each one was funny and wonderful.

... the times I told him his mouth was worse than the gutters back on the farm when I was a kid shoveling shit and that who did he think he was that he could have a monopoly on that word and he told me to f... off; that he not only had a monopoly on that word but he had it copyrighted, too.

... the times he would blatantly drop cigar ashes on the restaurant table cloth, the floor, into his water glass, and then holler for the wait person to clean it up and bring him a fresh table setting.

... the time, just recently, when I dug a hole in my flower garden and laid in a bottle of Ken Davis BBQ sauce and shed some sad and happy tears for The Man, the

Good Friend, and told Ken that for once, I had the last word and it wasn't going to be Good Bye, but rather, "So long, it's been good to know you, but I know you've got to be moving along."

There's no question but that Ken touched my life in many ways but I know that he loved life, bigot or not, and now, in death, he's just moved on to his next adventure.

And, Barbara Jo, the light of his life, you were the woman he loved, admired, and trusted, and not once, did you ever let him down. Thanks for this opportunity to write these few words.

7740 Scott Avenue North, Brooklyn Park, MN 55443

ADDRESS





my randing recombined or real
I met and talked with Ken on only
two occasions - the Outhor Berthday + Jags
Parties in their office parking lot. Olih It
I renember as Mmy first sinage of him
was his booming works, by capa, and the
color - RED! To sile, by cigar and the
What impressed me was the interest
the took in the people he met. The
second time we met be remembered my
business and Connection to Barbara and
generally wanted to know how it
was gother of know your Barbara
that they of talked allowed my lines inens
and ideal that could hely me grow.
That alility to take time for there
of us much further down the ranks
in experience better anapol me!
With his place and distinctive style he
should have been in the work a dothing
_ luminus 1
NAME Linda Wales
ADDRESS 1360 Energy Park Ar #120



My Favorite Recollections of Ken:

When I thin	K of Kentus stories come to mind.
you may not kn	K of Ken, two stories come to mind.
cuiled our norne	and wanted to speak To/ne. He
told me that is	Lan El reeded anything no matte
what yours	to let him know and he would do
anything read	to let him know and he would do nonable to help! No one during
that time of m	yrecovery evel left such
impact in my	heart or mind, and I will never
Jorget his kin	dress! The second story brings
laughtes to al	Lofus. Ken Bart had a neeting
at the bank &	Bail had to leave to catchaplane
DO Ken threw or	re the keys to his car, you can't
imagine the lo	oks I got driving Kens car.
	ring at "whitey" driving the car
that had ken's	picture on it, the aroma of cigar
smoke and the	sound of jazz. I will sadly nd but his memories will like forever.
in somy give	na but his memories sully suite
un my heart	gorever.

NAME Thomas R. May Yield (The Rev) ADDRESS 11421-99+4 Pl. N. Maple Grove, MN 55369.





My Favorite Recollections of Ken:



defining whole chickens in buckets

The Bor. B. Due. Sauce in 1975

Thaving Kens interested encouraging foreseal in our lives throughout

by years - his appearing parading together down stillmater streets

handing out mead balls in Kenis

bartlene sauce with Ken naving out the door of the "big bus" - atme out at

our cabin just westing and resting a while

NAME Theresas Bud Brine; family

ADDRESS 1790 Washington We.

Kam Druis.

I'M MEMONY OF A MANN WAC WAS MY CUSTOME AWA FNIEMD, WHO hove WHITZ GOWN JEWELLY, DIMOND AWA BLACK CHUYX, AND HAD SOME WILD IDEAS AS HOW TO AUT THE THASE OF THEM TOCETHER AWA MAKE THEM USWY CUSTOM JEWEN

Kew Albhurus Crime Down TO THE SHOP WHEN HE MEEDED SOMETHING FIXED, ON MADE. BUT THE KEAL KEASON WAS HE HAD DROVE ALL HIS EMPLOYEE MUTS, AND MEED SOME MEW CHAMMINEES. HE WOUND WALK IN AMOSTO HI TO EVERY ONES AND HAB A RUNKMING COMURNSATION IN 17th EACH AND EVERY CHEC HIS DEST WAS THE WOMEN. HE KNOW TO GET UNDER THERE -SKIM, AMD H LOT OF TIME'S SAID THIME'S I WOOMD LIKE TO HAVE DUT WOUND HAVE BEEN SUED FOR AS A ENDROVER. NOWE OF THE BUNLSHIT LUNS DUWE IN AMERICA HATHER, IT WAS INI GCED OFINT . AND HE LICURD EVENLY MINUTE OF 170 HE WOUND ISHURG KCHLS CHICE IN A WAKE TOOK THEM ALL OUT TO human, Aun Braudot inchance & couple of Times I Don't THINK ANY OF THEM KNEW YOW MUCH FULL HE HADO WE WOO LUCUMD WALK OUT TUGETIEN WHEN HE WAS LEMUND AMO I WA JEW HOM THAINK YOU SUM OF A BITCH DOU GOT THEM ALL PISSED OFF AND HE WOUND HAVE A SMIKE ON HIS FASE AS BIG AS COUD BEO JUEN 71/2 YEAR'S WE BECAME GOOD FRIENDS. HE TOUGHT THE AKT ABUT BUSINES. AW WE ALAWAY HAD A GOLD TIM SHOUTING THE BREEDE EVEND CCUPAE OF MONTHS I WOULD HEAR FORMATION. AMD NICW I GUID MU SELF COING TO CALL HIM . I WILL REALLO MISS HIM.





My ravorte riecollections of Nett.
is seeing him at Colhaun square surante to his cigar store and/or around Uptown's art Fair.
to his cigar store and/or around Uptowa's
It was always a treat for me to run
into this massive black man. So strong and
so tender. He had this indomitable nature
about him that I felt was so challergery,
yet charming and lorable and stimulating.
I hope he'n happy in his new home. I was saddened to Know he'd left us.
I was saddened a know he'd left us.
NAME Darrel Barnes
ADDRESS 1934 Dupont Ave S.





Roger + I were privileged to meet Ken + Barbara
Jim Demetrion. We'ne had many fun
Jim Demetrion. We'm had many fun
times together Before we met for Roger was
always intrigued by the famous Ken Daves
bus - and was thrilled when Ken and him a
bus - and was thrilled when Ken gave him a
personally guided four of it - so impressul,
One of my fondest memories was at a "Trim
the true "party where Ken identified pictures of
all his Jazz friends - and personally selected
some great Jazz tomes to play, It was a mini -
course in Jan and I still remember his lavarities
he played that day. Finally, I remember a trip
in take Intha this summer - and the kindness
and love that always showed between Kenand
NAME Nora Pearson Barbara
ADDRESS 5156 W 95 St.
BLMT Mn 55/37



My Favorite Recollections of Ken:

I had the pleasure of meeting Ken Davis in 1975 when I visited Minneapolis on business and they invited me to spend the weekend with them. Barbara Jo
has been a good friend of mine since 1965 when for several years we were co-
workers at Cox Heart Institute in Dayton, Ohio
Barbara Jo and I kept in touch all these years and despite the fact that we very seldom saw each other, we maintained our friendship through correspondence
and occasional phone calls.
I knew the person who Barbara Jo would marry would be someone extraordinary.
to say the least. After my visit with Barbara Jo and Ken in 1975, I realized
they were happily married and I liked Ken as Barbara Jo's husband as well as
a person. Ken impressed me as being a friendly, extraordinary individual. Even
Ken was interested in peopleBarbara Jo, specifically, and other human beings i
general.
During my visit in 1975 we toured Minneapolis by car. The three of us spent
around an hour parked at the curb in downtown Minneapolis "people watching"a
favorite pass time of Ken and Barbara Jo'sall the while eating popcorn. It
was a fun tour and Barbara Jo and Ken were very hospitable, making my visit with
them a memorable one.
That visit was sixteen years ago and I have been (in comparison to Barbara Jo
and Ken) more or less sitting on the sidelines, enjoying hearing from them
concerning their livesalways hoping to visit with them again some day
NAMELoretta Sophia Meyer

Dayton, Ohio 45420



I'll never forget that day Four teen
years ago, while a men with his
acream walked into my ortice of
luter my life, with a jar of Bar-B-Q
Sauce, a spoon a ba class, and
a one page busines plan. As we all know, Ken never wasted
as we all know, ken never wasted
words. He simply said, "this gar of
Sauce is who & what I am all about."
"I would leke you to taske it and tell
me what you think!"
I vereine Ken + Burbs Vanker and
Good friend.
I watched as Ken & Exert worked
through the trials & tribulations of a.
growing business, to finally actuent
that dream.
I felt as proud as they did knowing
that I was there to see it hoppen.
It was alrey apparent, that over the years
Ken ulcame mole than just a client,
be was my friend and I'll never
forget that bond. In Kens own words it
front set no velle than that pury.
NAME KENN, The Man gas.
ADDRESS BOV + Sally Facult
5243-00 en 100k Drew (1437
Bluomington, MM. 3313





My Favorite Recollections of Ken:
The year Hon played Santa Claus
drew a great deal of comment. How's
performance was great, right in the
spirit of the season.
NAME Lee Canning ADDRESS 4737 Woodridge Road





Hes Class
Hes Style
Yes Cegar
His Jegn
Heis Come of Rew York + Traficas
Her Station Wagen
Des Spect Parties
Her Hard Work
He Brist Products
He whete trey i ned correction
Heis Beentafus Donne
Des Beentifue l'Orfe
Les Sonta Claux Suit
NAME Terry Verry Score
ADDRESS 515 Janalyn Cerall



wy ravorte reconections of Reff.
LOS MANY, NUMBER VEARS, KEN DAVIS LUAS A PART BOUG LOS COUNTS ARON A MUSICAL FAMILY (THE PETERSONS), 11 BEENS WED GET HOGETHER TO PERFORM OF PLAY MUSIC TOGETHER OFFERY. WHAT WE ALSO KERLY LOVE TO MO TO COETHER IS TYPUS FAMILY DINNERS. WITH SIBLING, MONT JEANNE ARLAND, AND THE 10 GRANDCHUMPER, THAT IS ADJECT A GROUP. CATHERING AROUND DINNS POOL AND PARES QUEING
HLWAY RIGHT THERE. DEM THE CHICKEN TO PUTTING "HOT" SPICED IN DR PAKED PEANS, SEEMS WERE WERE CODING SINE HUGHTY GERAT CLUMED YOURTHER, THANKS TO HIM. FLOW HE SPICED OF THOSE TIMES, AND STILL OBED
I then the honor of working with ken and Energed 10 the summer of 1990. Isling jory lakes they work Januar with my work and assess they work or one of their partners. Foth Being numering People, They always said. "Mave you had Enough to Elt", to "the And See the Restaulant on wheels "To "there feature any
TO CONSUMENTARY IS THE DISTANCE SHOED TO PREASON OF SUM. FUR TWO YOU TO THE DOLL OF WAR HERE THAT DOLL OF THE POPE IN THE TOTAL CLUB LANGUAGE OF THE POPE IN THE THE THE CLUB LANGUAGE WAS AND A WATERING WOLFING TO PENDENCE TOR YOU PARTY WOLF WE AND CHUR WAS TOUTHER TO THE THE TOTAL CHUR WAS TOUTHER TO THE TOTAL OF T
ADDRESS WITH LOVE TO THE MEMORIES & MANY SELSON LAND PRINCE OF THE MEMORIES & MANY PETERSON LAND PRINCE OF THE MEMORIES & MANY PETERSON LAND PRINCE OF THE MEMORIES & PARTY PETERSON LAND PRINCE OF THE PRINCE OF THE MEMORIES & PARTY PETERSON LAND PRINCE OF THE PRINCE OF





Business Venture
I affered half of my flarlen Propriety of cost to ken. He accepted and promised to send he Brinness manger.
to ken, He accented and promised to send he
Brisiness manger
The Business Manager advised againts.
a year later I gold the proprector for 550000.
the would have made 100000 profit.
He was very mutch interested to export to Japan
and to Russia
Latty the Russians invited him to come and
apeu a plout
To our regret is was to lete he was allered
To our regret is was to lete he was allered
He wanted to buy my propriety for Loco in
Combridge Megrical
te was a gens of a wan
auf Lloos
MR. A
ARONOWICZ, INC. 345 SEVENTH AVENUE
NEW YORK NY 10001
1000
MEW TORK N.Y. BIODE
345 SEWINS ALE WILL WILLIAM WILL
TOWNONC 310



Kendavis, foume was initially a man of mystery
and wonder. who was this fuson of great size - behind
The Shades ??! It took a few trips to Menningolis to discover
That Keny was in fact a reconting of Authorism -
That Ken was, in fact, a raconteur of outrageous - and
outrageously funny - tales; an actute judge of people, a
man of insight and great honesty and probably best
of all, a man who had found the important issues of
life and knew how to live life to the full. Illearned a lot
from Ken it was quite obvious that for him life really
was a grand advinture to be generously shared with
those you love and those whose paths cross yours.
I never cuased to marvel at his honesty, openness and
generosity. His philosophy is one to admire and to
emulate.
Laughter made visits with Barbara and Ken a joig.
Thanks Ken for the good times and the Lond
Thanks Kin for the good times and the fond
-2
NAME la Verne (induson)
ADDRESS 1300 Bluebell and
14 11 110 (11)



When we first met Ken and Barbara, we were very impressed
with their friendly and jovial personalities, and we grew to love
them very much. Each year we looked forward to going to Minn.
to the Jazz Party and being with them. They always invited all
the musicians to their home for an afternoon of great fun and
delicious food, and the very best hospitality ever. They were
a gracious host and hostess. We were very impressed with the
huge collection of photographs of the different musicians which
he had on display in his home. He was truly a connoisseur of
jazz. Ken was also very generous. At different times of the
year, he always gifted us with his delicious seasoning and
barbecue sauce. He and Barbara attended other jazz parties
across the country and we were always so happy to see them.
Ken had a special love for jazz and the musicians.
Although he had a great business empire, he never forgot his
friends or failed to enjoy himself with them.
We were really shocked and saddened by his death and will
miss him very much.
Ken will surely be missed in the jazz world.
NAME Dorothy and Snooky Young
ADDRESS 14650 Runnymede Street
Van Nuys, CA 91405





A strains resolutions of rem.
and and will say It I am the attent
I guess you could say that I personally adopted
Ken as a father figure. Once in a while, he would trop
anto fenter (which worked at the time) at Souththe , and we would
go to the falm Court for a coffee a noll whenly we
would discuss our favort typic - Jagg and whateve else wer
hopping. I will always be stemally grateful to then + his
enoughbrief Barbara for wenting my lat wife Barb . In
The Koman Partie whenly beget to set in and play with quest
minim like fay William . The like.
Like I said before here one of the most down to
earth flople I see how + Maling low her & But you
Tot. But Bles Bak after both, for the prompt enjoyent
+ 1+1 1 0 + 111 H+ 1 = = =
to a lot of prople - In by of all that me sur-to few
2 minutes of the second of the
NAME Jan 122 Janel
ADDRESS 4501 DUNHAM DR
EOINA, MN, 55435
PA: 925-5329



612/341-4147

Rudy Boschwitz Plywood Minnesota Honorary Co-Chairman

Mannie Jackson Honeywell Honorary Co-Chairman

Ira Smith Executive Director

Donald Banks Norwest bank, Retired President

Joe Rian Treasurer

Board of Directors:

Amelia Brown Northside Resident

Phillip Eder Restaurant Entrepreneur

Frank Graves CFR Corporation

Larry Greenberg Northgate Computers

Reverend Richard Howell Shiloh Temple Church

Fannie Primm, Ph.D. Education Administration

Dean Riesen Carlson Real Estate Company

Karen R. Stack Organization Management Associates

Advisory Committee: Ken Davis

Roxanne Givens

Tom Heffelfinger

Jerome Newsom

Congressman Jim Ramstad

Dr. John Williams, D.D.S. Board Member Emeritus

September 17, 1991

Barbara Davis 4210 Park Glenn Road St. Louis Park, MN 55416

Dear Barbara,

I keep thinking about Ken, who I considered one of my best friends. I think about him because he always admired me and reminded me of my own family. If every black man had the integrity Ken had we wouldn't have any problems.

Barbara, I really loved the man. He would call me once or twice a day sometimes, just so we could laugh. I will always remember Ken, he really thought about the kids and their problems. I want to tell you that I enjoyed having him on my Board.

If there is anything you need me for, please do not hesitate to call me. God Bless!

Sincerely,

Ira Smith

Executive Director



My Favorite Recollections of Ken:

				1000			
		-					
						and the second	-
						principled	man
vith a	spirit	that was	bigger	than 1	Life.		
					ENCENTED IN		
							Т
							-
							-
							-
							-
							-
			10.00				-

NAME _ Shannon K. McCambridge

ADDRESS Larkin, Hoffman et al.

2000 Piper Jaffray Tower 222 South 9th Street Minneapolis, MN 55402





LEMENBER THE TIME WE MEET AT A BUCHENAGE
COMPANY TO 90 OVER SALES, This WAS A NO
SMOTEING OFFICE. THERE WAS A PRESIDENT OF
the Company + A VICE PRESIDENT IN THE
MERTING. KEN PULLS OUT 1 OF HIS CIGARS.
AND LIGHTS IT UP. YOU SHOULD HAVE SEEN
THIS 2 gents RUN ALL PROUND THE BUILDIN
LOOKING FROM A ASH TRAY IT WAS FOUNDS
HEN HOEW HOW TO GET UNDER THEIR SKIN.
HE WAS A GHOWMAN I OF THE BEST HE WILL
BO MISSED
11.00
Mike Bluke
NAME JUST FREILLING BLUD
ADDRESS 674 / RIVER OFFICE DELLE





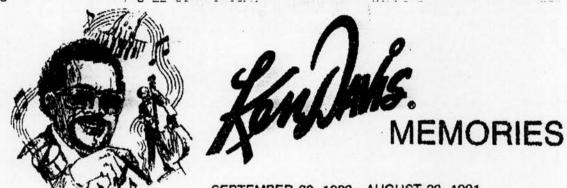
Ken and I shared a hospital room in January
1991. The music he brought with him which
played from early morning til late night,
Took Do much agrivation out of being in
the helplus state of hospitalization. I enjoyed
how he son his business from the hospital bed,
Telling someone over the phone, "When I see a
Check in my mail for the amount you owe me
then you can call me Ken' - til then I'm
Mr. Davis to you!" A very special man in
my book.
NAME Robert Potter





 My favorite story about Ken, really shows the
pussy-cat side of him. John and I first met Barbara-Jo
in Minneapolis on one of our relocation scouting trips
from N. Y. We invited she and her husband to contact us
in N. Y. if they came to town. We subsequently met Ken on Thanksgiving Day, 1988, at our home for dinner. He
immediately showed us what he was about, (video tapes,
 promotions, gift boxes, etc.) Yhe man could sell sauce!
We had a great time: lots of food, good folks, and
great jazz playing in the background. We were impressed
 with his presence, and knew immediately that he truly was
 the one and only!
 John and I told him that we were considering a move
 to Mpls., and after telling us we were full of shit, he
 proceeded to give us lots of advice, and to express all
of his opinions about the Twin Cities. The one thing I
 remember him saying was that "If you have something to
 offer, you'll do well!, but you have to fight for it."
 All of the advice he gave us was right on.
 Ken was the first to believe in us, because, because
 he challenged us by sending round trip tickets to come to
 the Twin Cities to seek housing and work. Ken & Barbra
 sponsored us, wined and dined us, and became true friends
 Ken , to us, was truly our Godfather of Soul. We'll
never, ever, forget him

NAME	Janice & John Gairy	
ADDRESS	419 So. 3rd St.	
	Minneapolis, Mn. 55415	



My Favorite Recollections of Ken:

THE KATERN DAHLS AND THE MILLERS
REMBER THEIR FRIEND, KEN, IN A VERT
SPECIAL WAY. KEN, A BEAR OF A MAN IN
SIZE AND STATURE HAD A HEART THAT
WOULDN'T STOP WHEN IT CAME TO OUR
RELATIONSHIP WITH HIM. WE REMEMBER ALL THE
HELPFUL SUGGESTIONS HE MADE REGARDING
KEUIN KATERNDAHL AND HIS RESTAURANT.
WE ALSO REMEMBER HOW HE WANTED TO
"MEXICANIZE" HIS FABULOUS SAUCES. AND WE
REMEMBER THE SMILE ON HIS FACE WHEN HE
TALKED ABOUT HIS FAUDRITE SUBJECTS:
FOOD AND MUSIC. THERE WILL ALWAYS BE
ONLY ONE KEN DAVIS AND THOSE THAT
WERE TOUCHED BY HIS PRESENCE WILL
ALWAYS BE THAT MUCH BETTER FOR
KNOWING HIM. AMEN.

NAME LUCHA, JACK AND JOHN PAUL MILLER
ADDRESS AND RICHARD KATERNDAHL AND
FAMILY - 42 CONVENT COURT
SAN RAFAEL, CA. 94901

1-ØØ2Ø19S262 Ø9/19/91 ICS IPMRNCZ CSP MSPD 7184363615 MGMS TDRN BROOKLYN NY 72 Ø9-19 1Ø5ØA EST

MRS BARBARA DAVIS 912Ø FLYWAY CIR EDEN PRAIRIE MN 55344

DEAR BARBARA
YOU MIGHT WANT TO READ THE FOLLOWING ON SUNDAY. "I HAVE BEEN
INFORMED THAT KEN DAVIS HAS GONE TO A PLACE THAT IS ALWAYS HOT. HE IS
GOOD FRIENDS WITH THE BOSS AND IS ALLOWED TO SWEAR AS MUCH AS HE
WANTS. WHAT MORE COULD HE ASK FOR."
GORDON BROWNE
NEW YORK WRITER 283 E 5TH ST., BROOKLYN NY 11218

1Ø:45 EST

MGMCOMP





My Favorite Recollections of Ken: NAME ADDRESS





wy ravonie necollections of ken.
The Bluster! Low I reace the bluster!
Le could come into a place and rattle
lvrynis cage. Once you knew him you
enjoyed it with everyone else - and
tried to compete with him - until you
learned better. Which was quick!
Mally knew him or just over a year
and I really ful so bad that I coulant
know him well longer. I hope it would
have been on mutual benefit I know
it would have been for mine.
Jappy Derchally, Jazz Man.
ADDRESS 210 W. Grant St. #419
- 4N/W. 191V 339-7727 5.7403



My Favorite Recollections of Ken:

	I started working with Ken in September of 1979, 12 years ago. At our
	first meeting, Ken informed me that he was only going to work for another
	2 to 3 years. He had absolutely NO intentions of working until he was
	age 65. Like all other entrepreneurs, it is very difficult NOT to be
	involved in a business, particularly when your name is on it.
	As a novice in the Bar-B-Q pits, Ken gave me an invaluable lesson in
	Bar-B-Q cooking with a covered grill. I can still remember his astonish-
	ment that anyone could be so stupid as to put certain types of meats
	directly over hot Bar-B-Q coals. He was also astonished that anyone
	would ever put Bar-B-Q sauce on meats as they were cooking. This was
	all back in 1979 before covered kettles were the main source of outdoor
	cooking. In any event, Ken Davis made by Bar-B-Q cooking a whole lot
	tastier and enjoyable during the last 12 years.
_	
-	
_	
-	
-	
	lim and Tina Diede

NAME _	Jim	and Tina Diede	
ADDRES	s	10916 Glen Wilding Lane	
		Bloomington, MN 55431	



My Favorite Recollections of Ken:

AS KEN AND BARBARA'S FAVORITE CHAUFFEUR, I HAVE HAD THE PLEASURE OF THEIR COMPANY MANY TIMES. HOWEVER, TWO INSTANCESSTAND OUT THAT REVEAL A BITHBOUT KEN'S SENSE OF HUMOR AND LOVE OF LIFE: (1. KED WAS LOOKING INTO RENTING THE STATE FAIR-GROWNDS GRANDSTAND FOR A PROMOTIONAL EVENT. WE WERE ESCORTED ONTO THE RACE TRACK FOR A QUICK TOUR OF THE GROUNDS AND WHEN WE HIT THE TRACK IN OUR 15 PASSENGER MOTOR HOME / LIMOUSINE KEN SHOUTED, "SAM, OPEN HER UP!" THIS INCONGRUOUS SIGHT - A BIG, UGLY LINO BURNOING UP THE SPEEDWAY AT BOMPH KEST EVERYONE IN STITCHES FOR QUITE (2. KEN AND HIS WONDERFUL SPOUSE WERE RETURNING LATE ONE PIGHT FROM ONE OF THEIR PUMEROUS SNES JUDIKETS. KEN WAS ALWAYS GLAD TO GET HOME, BUT I WAS RUNNING LATE AND APRIVED TO MEET THEM AT THE AIRPORT IN A GRIMEY T-SHIRT AND BLUE JEANS THAT LOOKED AS IF THEY HAD GOTTEN CAUGHT IN AN ELEPHANT STAMPEDE. I STARTED TO APOLOGISE FOR MY SHABBY ATTIRE WHEN KEN INTERRIEPTED, ANNOUNCING TO THE WHOLE A, RADRI, "SAM, I DON'T GIVE A SHIT, F YOU GET HERE BUCK NAKED! NOW WHERE'S THE FUCKIN' CAR?" WE HAD A GOOD LAUGH, AND NOW I

KEED AN EXTRA SUIT AT THE CHRANG!

NAME SAM PARKER - BORTON LIMOUSINE ADDRESS 3146 LOUISIANA AV. So. ST LOWIS PK, MN 55426





My Favorite Recollections of Ken:

Men's home security regten front one day, and to make matter wasse, hen get locked out of the house. Cere to still make metter wasse, he was in his bught yellow bath tothe, - incidentally it is length was about he knee "The had no thoise but to come to Merthe door "mid afternoon" to see the plane to call Barbare. Meighbour are still wondering whey her was living Martho's have mid afternoon in his yellow	
Heris home security upter facted one day, and to	Being neighbor to Ken for meny years, we have
Men's home security regten frith one day, and to make matter wasse, hen get locked out of the house. And to still make metter wasse, he was in his bright yellow bath tothe, - incidentally it is length was about he knee "The had no Choice but to Come to Merthe door "mid afternoon" to use the plane to call Barbare. Meighbour are still wondering whey her was living Martho's have mid afternoon in his yellow	
Men's home security regten front one day, and to make matter wasse, hen get locked out of the house. Cere to still make metter wasse, he was in his bught yellow bath tothe, - incidentally it is length was about he knee "The had no thoise but to come to Merthe door "mid afternoon" to see the plane to call Barbare. Meighbour are still wondering whey her was living Martho's have mid afternoon in his yellow	many recollections, but their in The most humarou
Cent to still make metter worre, he was in his bugit yellow both how, - incidentally it's length was abo the knee The had no Chrise but to come to Martha door "mid afternoon" to see the phone to call Barbare. They phone are still wondering whey her was leaving Martha'r have mid afternoon in his yellow	
Cent to still made metter warre, he was in his bugit yellow bath to, - incidentily it's length was also the knee The had no Choin but to come to Martha door "mid afternoon" to use the plane to call Barbara. Meighbour are still wondering whey her was leaving Martha'r have mid afternoon in his yellow	Ken's home security upter fattet one day, and to
bugit yellow both the, - incidentily it's length was also the knee The had no choice but to come to Martha door "mid afternoon" to see the phone to call Barbare. Meighbour are still wondering whey her was leaving Martha's have mid afternoon in his yellow	make matter wasse, Ken got locked out of the house.
bugit yellow both the, - incidentily it's length was also the knee The had no choice but to come to Martha door "mid afternoon" to see the phone to call Barbare. Meighbour are still wondering whey her was leaving Martha's have mid afternoon in his yellow	Cent to still make matter warre, he was in his
the knee The had no choin but to come to Martha. door "mid afternoon" to use the phone to call Barbara. Meighbour are still wondering when her was leaving Martha's have mid afternoon in his yellow	
the knee The had no thoise but to come to Martha. door "mid afternoon" to see the phone to call Barbara. Meighbour are still wondering when her was leaving Martha's have mid afternoon in his yellow	bught yellow both to - incidenticly it i length was abo
Acquiban are still wondering when her was leaving Martha's have mid afternoon in his yellow	
Martha's have mid afternoon in his yellow	
	Neighbour are still wondering when her was leaving
	Martha's have mid afternoon in his yellow
) m at T	

NAME Im and Marthe Demetrine ADDRESS 9130 Flyway Cuil Eden Prairie Mrs 55347





My Favorite Recollections of Ken:
My fourite Recollections of Kenaro what
is sidured on the letter head - Keins sicture
and his signature, One Saw it in his Sauce
on his card on his marleting information!
Here was a unan who stow deficied his business
In a world and proviness climate of the
anchymous "manage" or CEO, or corprate
president or haider Ken Stood out, and stood
above Here was someone who had the guts
be lief drive and gumption to put his signature
and face on everything to did. There was no
buck passing there was sensone who book
ore sunsifity for what he believed in and world
50 have for
Ken was a spheshing Change from the
"Created" product J"symbols," Ken Devis was not
cotourd do be out must do represent his product
and confany, the was someon who was not affair
to work have and Stand-up for a business
be believed in More seered should have a lesson
from the man with the unanogrammed Car

NAME .

ADDRESS . 5932





My Favorite Recollections of Ken:

Denn strong support of Vanny and me during on decision Process to leave Juneter foods and start our cum company.
2) Kein infection Churche - Heh, Heh, Heh.
(3) The BBQ for the Jogg party musica and priends
(4) hi love of Jazz
(5) the weekly eveny telephone call asking " what's happening, Baby"
(6) Air comment to Tom that the only jagy musican that Jam liked were deal - (not tom, incidently)
and Jalie, the Forday I resigned from Sunsta Foods
3) His forever Comment: I heard it on the Street Ret such and so, etc
Barb Vannyand of wished we had "heard it on the street" that Romwas so sick, I am grateful we rain into your at the Jung farty. We
both book forward to seing more of you starting with second week in Ottom at the Odlote (Live muly Bob & Dorns Rame to jon us)
Jour,
NAME Tom & JONNY SWANSON
ADDRESS 1037 BEENNER_AV
ROSEVILLE, My 55/13



My Favorite Recollections of Ken:

When Ken and I first met, he told me he was looking for a lawyer who could be tough, and asked me if I was tough enough. How do you answer that question? When my answer was lacking in firmness, Ken put it another way and told me he wanted somebody as tough as Hitler and asked me if I was that good. Asking a Jewish boy if he is as tough as Hitler took me aback, but I figured I would have my chance some day.

Several weeks later, somebody approached Ken about buying his business. Ken was not looking to sell, but this company promised him money and security, as well as the opportunity to continue running the business. We met with the people and started flushing out their offer. As we talked, it became more and more apparent that they did not want Ken to manage the company, but would give him a job as a "spokesman." They wanted to change his face on the logo into a cartoon character, and tell Ken where to go and when to go, promoting the product. Ken was still thinking about the opportunity that was first discussed, when I turned to him and said I thought this was a terrific idea, and that Ken could be "Uncle Jemima." When I said this, the room turned quiet. Barbara looked away. there is usually cigar smoke surrounding Ken, this time I sensed quite a bit more smoke surrounding Ken. He said, "What did you call me!?" I told him it sounded like they would be making him into Uncle Jemima. We then had a private conversation, during which Ken said a few of those famous

NAME Chuck Modell

ADDRESS Larkin, Hoffman, Dalv & Lindgren, Ltd.

7900 Xerxes Avenue South, Suite 1500

Bloomington, MN 55431

"M.F.'s," first at me, and then at the potential buyer. Our negotiations terminated. After a short de-briefing between me, Ken and Barbara, the day ended, and Barbara and Ken left. As Ken walked out the door, I could still hear him muttering "Uncle Jemima," "Uncle Jemima" . . .



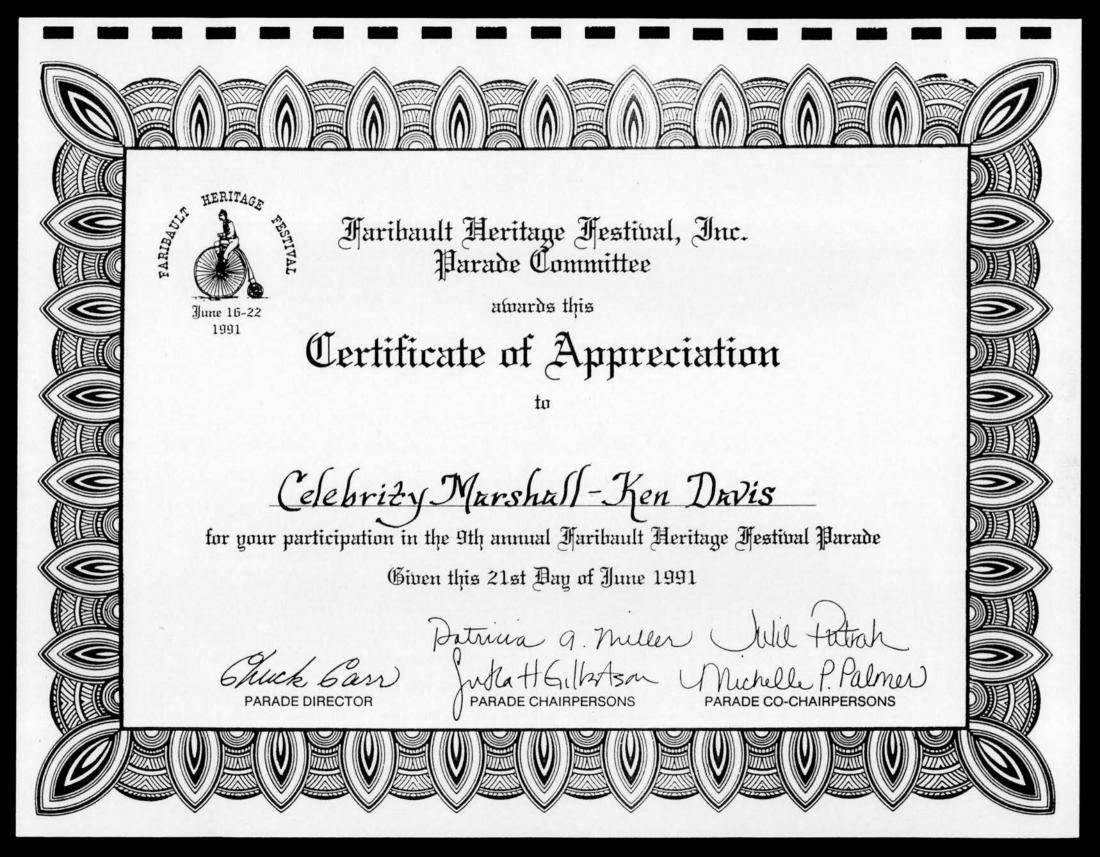
My Favorite Recollections of Ken:

" ~ "
GONE BUT NOT FORGOTTEN"
HIS MEMORY WILL LIVE WITH ME FOR ALL MY DAYS TO COME.
KEN WAS TRULY MY GOOD FRIEND AND ONE THAT I WAS PROUD AND
FORTHMOTE TO KNOW. ME GREW UP IN THE SAME NEIGHBORHOOD,
ATTENDED THE SOME GRADE SCHOOL (COMENIUS) AND PLAYED ON
THE SAME SCHOOL SPORTS TEAMS. KEN WAS A REAL COMPETITOR
AND A FUN GUY TO BE WITH. HE HAD A GREAT PRESONALITY AND
ALWAYS WITH A GENUINE SMILE. HE WAS VERY RESPECTFUL, PARTICULARLY
WITH THE OLDER FOLKS.
AS A GROUP OF YOUNGSTERS, MONY OF US HAD NICKMAMES
THERE WAS REND, CHICK, SPUDS BUTCH BONES AND OTHERS.
THERE WAS REND, CHICK SPUDS BUTCH BONES AND DTHERS. MINE "TANGE" STUCK WITH ME SHORT FOR TANGERINE I GUESS.
My BIRTH NAME ACTUALLY IS TONY. KEY WAS SO MUCH BIGGER THAN THE REST OF US GUYS SO WE AFFECTIONATELY CALLED HIM "JUMBO". HE LIKED THAT I THINK. IN ALL THE YEARS I KNEW HIM,
THE REST OF US GUYS SO WE AFFECTIONATELY CALLED HIM "JUMBO"
HE LIKED THAT I THINK. IN ALL THE YEARS I KNEW HIM
AT TIMES WE WOULD HANG OUT AT CHARLIE'S POOL HALL
AT TIMES WE WOULD HANG OUT AT CHARLIE'S POOL HALL
WHICH WAS DOWN THE STREET FROM OBIE'S GROCERY STORE AND VERY
WHICH WAS DOWN THE STREET FROM OBIE'S GROCERY STORE AND VERY (LOSE TO WHERE WE ALL LIVED. KEN WAS A TERRIBLE POOL PLAYER
AND BECAUSE OF IT, HE TODE A LOT OF RIBBING ABOUT IT BUT,
HE LOOK IT WILL AND WOULD OFTEN SAY " I'M NOT GOING TO MAKE MY
LIVING PLAYING POOL". WE GOT AWAY WITH KIDDING HIM ABOUT HOW
LIVING PLAYING POOL ". WE GOT AWAY WITH KIDDING HIM ABOUT HOW HERRIBLE HE RAYED POOL BECAUSE WE WERE ALL BUDDIES. AN OUTSIDER
WOULD'NT ATTEMPT TO CRITICIZE HIM.
IN THOSE EMPLY Days NONE OF US HAD MUCH OF ANYTHING.
NAME
ADDDEGO



My Favorite Recollections of Ken:

WE WERE ALL POOR BUT HAPPY BECAUSE WE HAD THE FRIENDSHIP
DE OUR ANDTHER. RICYCLES. SCOOTERS, ETC. WERE OUT OF THE
QUESTION WE COULD NOT AFFORD THE LUXURY OF THOSE THINGS
WE PLAYED GAMES LICE KICK THE CAN, 2-4 (A TAG GAME),
MARBLES, SOFTBALL IN THE STREET, AND OTHER FUN GAMES.
WHEN KEN WASH'T RUNNING FREADS' FOR OBIE'S GROCERY STORE
LE WOLLD BE WITH US GUYS.
KEN WAS AN ENTERPRISING YOUNG MAN AND FROM THE BEGINNING I ALWAYS KNOW THAT SOMEDAY HE WOULD BE A SUCCESSFUL BUSINESS MAN. I REMEMBER ALL TOO WELL WHEN HE STARTED
I ALWAYS KNEW THAT SOMEDAY HE WOULD BE A SUCCESSFUL
BUSINESS MAN. I REMEMBER ALL TOO WELL WHEN HE STARTED
HIS DWN JANITORIAL SERVICE. HE DID WELL WITH IT BUT
ADMITTED THAT HE STRIVED FOR BETTER THINGS. HIS ACCOMPLISHMENTS
CAME OF NO SUPPRISE TO ME AND NO ONE WAS ANYMORE PROUP
DE KEN THEN ME.
ALTHOUGH HE AND I WERE MANY MILES APART, I DETEN
THOUGHT OF HIM AS I'M SURE HE THOUGHT OF ME AND THE REST
OF THE FELLOWS HE GREW UP WITH.
My DEEPEST AND SINCERE SYMPATHY GOES OUT TO KEN'S FAMILY FOR THEIR LOSS OF A FINE MAN AND IN MY DAILY PROYERS, I WILL INCLUDE ONE FOR MY FRIEND, "JUMBO" DAVIS.
FOR THEIR LOSS OF A FINE MAN AND IN MY DAILY PROYERS,
I WILL INCLUDE ONE FOR MY FRIEND, "JUMBO" DAVIS.
RESPECT FULLY,
NAME TOWN J. "TAMBE" MARCYCCIO
NAME TOWN J. "TAMBE" MARCUCCIO ADDRESS 3424 So. 72 ND AVENUE
OMANA NEARASKA 68124
* 70



mr. Daves,

Thank you so
Thuch for participating
in the Faribault
Heritage Darade - and
for honoring us as our
Celebrity Grand Marshall.
With Sincere.
appreciation,

Patricia + Condy Miller Gilberton



MINNESOTA HISTORICAL SOCIET'

FOUNDED IN 1849

Research Center, 1500 Mississippi Street, St. Paul, Minnesota 55101 • (612) 296-64

August 23, 1991

Barbara Jo Davis Ken Davis Products 4210 Glen Park Road St. Louis Park, MN 55426

Dear Ms. Davis:

On behalf of the Minnesota Historical Society, please accept my condolences on your husband's unexpected and untimely death. Ken Davis was a modern Minnesota pioneer--a self made businessman who overcame prejudice and a lack of resources with creativity and exceptionally hard work. For this reason, the Society would like to document Ken Davis's life and business by preserving his personal papers and business records, as an educational resource for future generations.

Some background information on the Society's collections may help you to think about my request. The Society's collections are broadly representative of Minnesota and used extensively by researchers, from high school students to advanced scholars. Our collections include the records of both individuals and organizations. The papers of James Ford Bell, of Frederick M. Jones, of Hubert Humphrey, the records of Northwest Airlines, of the Hallie Q. Brown/Martin Luther King Community Center, of the Bush Foundation--all of these are in the Society's collections. In March of this year the Society was pleased to preserve the papers of Oscar Howard, another important food service entrepreneur and civic leader.

Papers donated to the Society are boxed and transported to our Research Center, organized and cataloged (both in-house and in a national computer database, so that researchers across the nation can learn of them), stored under the best archival conditions, and made available for research use. Our reading room is free and open to the public; it is used by thousands of researchers, from students to professional scholars, genealogists to local historians. You would, however, have the option of restricting research access to some or all of the papers for a specific period of time.

The types of papers we would be interested in include such things as diaries, letters (relating to business, family, civic, or other matters), scrapbooks, photos, speeches and other writings, files relating to the civic, religious, and business organizations in which Ken Davis (and you) have been active, files relating to the development and running of his various businesses (e.g., annual reports, promotional material, ledger or account books, samples of labels or product packaging).

Barbara Jo Davis August 23, 1991 Page 2

I hope you will seriously consider our request to preserve your late husband's papers for the information and education of future generations. If you are at all sympathetic to this request, I would be happy to speak or meet with you to answer any questions you might have. Indeed, it would be a pleasure to give you a tour of our Research Center, so that you could see how we serve researchers, and catalog and store collections. This can be done entirely at your convenience, even months hence. Thank you for your consideration. I look forward to hearing from you.

Yours truly,

Mark A. Greene

Chief, Manuscripts Acquisitions Division of Library and Archives

MAG/bje

To Be Davis" Then energy working to climb a mountain of envy black, white any leech All equal kids, friends locked doors same high expectations place in Barbara jazz in the bones hustling to Carit quit
won't quit
don't quit
ever ever pissed roar of a lamb my friend my lass thy heart



Ode to K.D. Even though we didn't know you very long, We grew to love you just like it says in the song. You shared with us your sauce, Ityle and jazz... for these we thank you and treasure more than anyone has. of, for Archie and Lutie your memory lives on in our heart, Do don't you forget us either K.D., you de fart! May God Bless you and keep

If I should ever leave you whom I love To go along the Silent Way, grieve not Nor speak of me with tears, but laugh and talk Of me as if I were beside you there (I'd come--I'd come, could I but find a way! But would not tears and grief be barriers?) And when you hear a song or see a bird I loved, please do not let the thought of me Be sad...for I am loving you just as I always have You were so good to me! There are so many things I wanted still To do--so many things to say to you... Remember that I did not fear...It was Just leaving you that was so hard to face ... We cannot see Beyond...but this I know I loved you so, 'twas heaven here with you!

----Isla Paschal Richardson



Local sauce king Ken Davis.

The Man Behind the Shades

You probably already know about the sauce. Ken Davis Bar-B-Q Sauce is to local rib fanciers what Perrier water is to snobs. One local bon-vivant and barbecuer says that "you could put it on cardboard and turn it into a delicious meal."

But who is that man behind those Foster Grants? The dark shades add an air of mystery to the visage of Ken Davis, whose portrait adorns every jar of his barbecue sauce.

Davis, a 30-year veteran of the food business, has been making his famous sauce for 25 years. The recipe was developed by his grandmother, who grew up on a ranch in Wyoming. Davis himself was born and raised in Omaha, where for many years he operated a commercial kitchen, supplying chopped liver, baked beans and barbecue sauce to local restaurants and delis. When riots in Omaha in the '60s wiped out his business, he moved to the Twin Cities, and is now based in Hopkins. Among his many other accomplishments, he boasts of having entertained thousands of kids as Minnesota's first black Santa Claus.

The labels on his jars allude to "the original secret recipe," but Davis quickly concedes that there isn't much of a secret to it. All of his ingredients are listed right on the label, and anyone who wanted to spend a little time experimenting could probably duplicate the flavor. The real secret to his success, Davis insists, is that his is the "Cadillac of barbecue sauces." While his competitors spend their money on advertising, he says, he puts his money back into the product, using only the best ingredients. (To see what he means, next time you're out shopping compare the ingredients in Davis's sauce with those of some of the nationally advertised brands.) To spread the word, he relies on word-of-mouth and in-store demonstrations. The formula seems to work; his sauce outsells the national brands in some local supermarkets.

PIONEER PRESS **DISPATCH**

One, only Ken Davis regrets selling name



Barbecue sauce magnate sours on dual deal

By Wilma Randle Staff Writer

ike the "Original" label on his famous barbecue sauce bottle, there's only one Ken Davis.

But there are two companies bearing his name.

The first company, Ken Davis Products, based in St. Louis Park, was started in 1970 and is owned by Ken Davis, a burly, cigarsmoking, 64-year-old black man. Fried chicken and ribs at his won him a loyal following and his barbecue sauce, packaged in jars bearing his picture, has made him something of a living legend.

The other company is Ken Davis Worldwide. Formerly based in Golden Valley, it moved its headquarters to Miami last month. Coincidentally, that company also is headed by a man named Ken — Ken Sherman, a 37-year-old white man whose business reputation was made lifting weights. Sherman and his partner, Harold Cottle, operates two Olympia Gym fitness centers in Minneapolis.

Both companies are players in the small but lucrative and growing \$350 million barbecue dustry. But other than sharing the Ken Davis name, they pretty much have nothing to do with each other.

Sauce-maker Ken Davis' tale is like a page straight out of "How to Pull Yourself Up by Your Bootstraps."

says he was traveling around the country in 1959 when he happened to visit Minneapolis and decided it was a place he would like to live. "I thought the people were real

In 1961 he moved his family to sota, where he was hired as head of maintenance operations for Dayton's. "I told Dayton's that I wouldn't be working there for long because I didn't like working ne other than myself," he recalled. But he staved with Dayton's until 1969. Then, after he'd been out of work almost a year because of illness, he decided to branch out on his own.

His first business venture was a restaurant in Edina where he attracted a loyal, hungry following for his tasty ribs, chicken and

In 1970. Davis decided to take the advice he often received from customers and sell his popular thick, sweet barbecue sauce.

His competition was food giants like Kraft, Heinz and Hunt, and he had all of \$100 to invest in his new venture. "The odds against me making it were 100 to one, but I'm a gambler," Davis said.

From the looks of it, he won.

Today Ken Davis Bar-B-Q Sauce is a staple at cookouts throughout Minnesota and the four other Upper Midwestern states in which

Davis, a native of Omaha, Neb., it is distributed. Davis said he has about 52 percent of the retail market in those states and more than 30 percent of the institutional food service market.

> He won't say just how much he's made from his sauce, except that it's a pretty fair amount. He employs seven people at his St. Louis Park headquarters.

Davis said he sells more than 100,000 cases of sauce a year. The product line has expanded from his original sauce to include four others — garlic, onion, spicy and honey mustard. He also sells a salteasoning mix and barbecued baked beans.

He confirms rumors that he's been widely courted by the major food companies. One story has it that General Mills offered to buy him out for \$4 million.

He won't confirm that price, but, he said, "Everybody's tried. I've made it clear that neither me or my company are for sale.

Ken Davis hasn't sold his company, but last year he did sell something of almost equal value -

In a deal worked out with Sherman, Cottle and several other investors, Davis sold the licensing rights to the use of his name and Ken Davis Worldwide was born.

His attorney said the deal made sense because Davis had decided he wasn't going to try to take his company national.

The agreement allows the new company to use the Davis name and the familiar logo of a black man with dark glass Afro hairdo, Davis' likeness. The partners can either buy goods made by Ken Davis Products or manufacture their own. They also have the right to sell products with the Ken Davis name anywhere except the five-state area that Ken Davis Products calls its turf.

Ken Sherman, president of Ken Davis Worldwide, has no interest it the Midwest. He and his partners want to take the name Ken Davis to the rest of the country.

Sherman, a native New Yorker, came to Minnesota in 1976. He says that although his college degree was in chemistry, he found that selling was what he did best.

At first he sold cars. Then he sold interest in weight-lifting.

A body-builder, he started the first Olympia gym with Cottle in 1979. It was Cottle who originally convinced him they should go into business with Davis

Sherman said he's selling his ownership in the gyms and taking over the sauce business full time.

It's nothing short of a miracle that a deal was worked out with Davis at all, he said.

"He liked us personally. He thought we were his kind of guys."

Industry experts say that barbecue sauce is about to go upscale.

Sherman believes Ken Davis sauce can win a spot on the trend

According to a recent article in Forbes magazine, more than 180 million Americans are eating barbecued foods each year, sparking about \$6 billion annually in sales of grills, charcoal lighter, groceries for cook-outs, and related items. They're spending about \$350 million a year on barbecue sauce. That figure is expected to grow, since barbecue sauce sales have jumped more than 33 percent in the past five years and much of that growth is coming from higher-priced, premium sauces, the article said.

Sherman has been fiddling with the original Ken Davis product in preparation for its national debut.

The Worldwide product line now consists of three sauces - original. smokey and spicy.

The products also have new packaging. Instead of the traditional bottle, the sauce is being sold in plastic, microwavable tubs.

'We use Ken's basic formula but we increase certain ingredients, said Sherman. "Minnesota tastes are pretty bland. Our tests in Cali-fornia found that we couldn't go up against Kraft's Bull's-Eye all ove the country with Ken's Smooth n' Spicy. It was too bland for West Coast tastes so we just added more jalapeno peppers.

The Miami move was prompted in part because the company's newly named chairman, Richard Yulman, lives there. Yulman, a major investor in Ken Davis Worldwide, formerly was head of Sealy Mattress Co.

"We would like to get national distribution of our sauce in five years." Sherman said. "I'm realis-We're a niche product. We won't be the number one barbecue sauce in the nation. We're a startup, developmental stage company. Anything can happen.

Going national won't be easy, said Craig Carver, an analyst who follows food companies for Dain Bosworth in Minneapolis.

"Taking a regional product national can be very difficult, especially when you're trying to com-pete with a national brand."

In barbecue sauces, Kraft has the lock on the national market, currently claiming about 50 percent. Its recently introduced hotter sauce, Bull's-Eye, is selling well.

"There are a lot of regional players out there who won't go any-where but local," said Carver.

Still, it's not impossible to succeed, said Mary Dawn Wright, a chef in the food service division of

"Each region of the country prefers its own taste in barbecu The Midwest, for example, prefers a more sweet sauce," she said.

And, she added, people have stronger feelings for their barbecue sauce than they do for many products

"People tend to have brand lovalty to barbecue sauce." she said. There are certain items that people tend to price shop. Barbecue sauce isn't one

The original Ken Davis is not pleased with the way the other company bearing his name is doing

The personal relationship he had with the other Ken and his partners has gone sour. Ken Davis said the newcomers aren't taking the same care he does in making the prod-

And, he said, he's sorry he struck the deal.

It's a nice deal for Davis, said Sherman.

"He gets a percent of the gross," he said. "The better we do, the better he does. You would love to have the money from us in a year that he'll get. I'd love to have the money in year five that he'll get.'

Davis said he plans to continue running his company and that he has no plans to expand it beyond its current five-state market area. Nor, he said, does he have any plans to back out of the agreement with Sherman's investor group.

"But I wouldn't do it again," he says adamantly. "Even if it was God."

6B . .

Friday/August 23/1991/Star Tribune

Star Tribune



Friday
August 23/1991
Read then recycle



Barbecue sauce king Ken Davis, 67, died Thursday. Page 68

Obituaries

Ken Davis, barbecue-sauce maker, dies

By Pat Pheifer Staff Writer

Ken Davis, 67, the barbecue sauce king who once peddled his spicy concoction from the back of a station wagon to every supermarket and grocery store in the Twin Cities, died Thursday at Methodist Hospital in St. Louis Park.

Doctors told Davis in January that he had cancer. He underwent five months of chemotherapy treatments, and it appeared that the cancer was in remission. It reappeared in mid-July, and he went into a coma on Sunday, said Brad Haddy, a management consultant for Ken Davis Products Inc. in St. Louis Park.

Davis, of Eden Prairie, grew up in Omaha, Neb., with his mother, grandmother and stepfather. He went to work at age 6 to help his family pay the grocery bills and worked for a grocer all the way through high school. After graduation he enrolled in the engineering program at Drake University in Des Moines, Iowa. He served in the Army Corps of Engineers during World War II.

After the war he played jazz professionally (he was an upright-bass player) and owned a commercial kitchen that prepared salads and barbecued meat for delis and small restaurants in Omaha. He also owned a small commercial maintenance company.

"In those days, if you were black and went to apply for a job they handed you a mop," said his wife, Barbara Jo Davis. "He made the most of it and started his own business with a mop."

He moved to Minneapolis, where he had heard there were more opportunities, in about 1967. After painting houses and working at other odd jobs, he joined Dayton's as maintenance supervisor at its Brookdale store.

He bought Edina Chicken in 1969, a take-out restaurant at 50th St. and France Av. S., where customers clamored to buy the sauce Davis used on his chicken and ribs.

At that time he threw each batch together using a pinch of this and a pinch of that. A home economist at General Mills named Barbara Jo Taylor helped him develop a consistent recipe. They were married in 1972

Edina Chicken closed after a year, and Davis launched Ken Davis Prod-

ucts Inc.

"Kenny was quite a character," said Dave Nimmer, a journalism instructor at the University of St. Thomas in St. Paul who met Davis in 1968. "He used to peddle his sauce out of the trunk of his car. He lugged it from Stillwater to metropolitan Minneapolis. He simply wouldn't take no for an answer. He was indefatigable. He worked harder than anybody I've ever seen trying to put this business together."

It took him six or seven weeks to complete the rounds of every store in the seven-county metropolitan area, Haddy said yesterday.

"That's why Ken Davis Products today has 100, percent distribution in Minnesota," he said. "Every place you go that sells groceries sells Ken Davis products." Today the company distributes six barbecue sauce flavors in Minnesota. Wisconsin, Iowa and North and South Dakota and has annual revenues of several million dollars. Friends have the sauces shipped to them as far away as Switzerland and Japan, Haddy said.

The secret recipe is attributed to Davis' grandmother, who grew up on a ranch in Montana

He insisted on the personal touch to sell his products. He traveled in a 45-foot-long customized bus with a licensed kitchen and four barbecue grills in its belly, and he demonstrated his craft in many Minnesota cities. He raised money for causes from food shelves to baseball teams. He served barbecue at the State Fair, the Minneapolis Aquatennial and the St. Paul Winter Carnival.

He and his company received local, state and national recognition for his sauces and his work on behalf of charities. Recently he was asked to attend conferences in Moscow on international trade. He and his wife were planning to visit the Soviet Union in late September. His company was asked to begin a joint venture with a Soviet company.

Davis loved jazz and was friends with several famous musicians. He was one of the first black Santa Clauses to entertain children in the Twin Cities.

Besides his wife, he is survived by sons Kenneth J. Davis Jr. of Los Angeles and Kevin Davis of Minneapolis; daughters Anita L. Davis of Denver and Donna Cooper of Omaha; a sister, Maxine Summers of Omaha, and two grandchildren.

At the family's request, no services will be held. Memorials to the Park Nicollet Medical Foundation Cancer Fund or the Methodist Hospital Foundation Cancer Center Fund are suggested.

Kenneth Davis dead at 67; made popular barbecue sauce

LYDIA VILLALVA LUO STAFF WRITER

Kenneth J. Davis, the entrepreneur whose likeness became the familiar logo for his popular barbecue sauce, died Thursday at Methodist Hospital of complications related to lung cancer. Ken Davis was 67 and lived in Eden Prairie.

In November 1970, with \$100 to invest and at the urging of customers who loved his thick, sweet barbecue sauce, Davis launched what became Ken Davis Products Inc. The recipe for the original Ken Davis Bar-B-Q Sauce is based on a recipe originated by Davis' grandmother, Ardella Gardner, who developed the sauce in Wyoming.

Davis' St. Louis Park-based company has expanded its product line from the original barbecue sauce to five other sauce flavors and other food products. The sauces are distributed in Minnesota, Wisconsin, Iowa, Missouri, Nebraska and the Dakotas.

DAVIS CONTINUED ON 6C >



Ken Davis was proud that he'd had only four jobs. No job lasted more than a year, because he didn't like working for anyone.

DAVIS/When brokers wouldn't carry sauce, he sold it him

In 1987, Davis told the St. Paul Pioneer Press that he sold 100,000 cases of the sauce annually. Brad Haddy, management consultant at Ken Davis Products, said Thursday that the privately owned company generates multimillion dollar revenues each year.

Davis' wife of 19 years, Barbara Jo, is president of the company. The couple met in 1970 when Davis hired Barbara Jo, a home economist, to stabilize the barbecue sauce before it was sold on grocery shelves.

Barbara Jo Davis described her husband as a lifelong risk-taker and a "true entrepreneur."

"Ken always prided himself on the fact that he only had about four jobs in his life and none lasted more than a year because he didn't like working for anybody. He always had his own business," she said.

Davis was inspired by his grandmother, who not only created the sauce, but also taught Davis about self-sufficiency, and by a merchant who owned the grocery store where Davis worked as a child, Barbara Jo Davis said.

The grocer told Davis, "'Ken, one thing you have to know is being a minority in this country means you have to make it on your own.' It inspired him. He always believed that," Davis' wife said.

Davis moved to the Twin Cities from his native Omaha, Neb., in the 1960s. In Omaha, Davis had owned a commercial kitchen and a janitorial service. After moving to Minnesota, he was hired by Dayton's to head its maintenance department, Barbara Jo Davis said.

Davis opened Edina Chicken in 1969 and the fast-food chicken and rib restaurant quickly developed a following. The following year, Davis took the advice of customers and a bookkeeper who urged him to sell his barbecue sauce.

Initially unable to enlist the support of brokers and warehouses, Davis drove to food stores throughout the seven-county metro area and convinced grocers to sell

his barbecue sauce, said Haddy, the management consultant.

Davis later resisted lucrative offers from major food companies that wanted to buy him out. But in 1986, he sold the licensing rights to the use of his name because he decided he did not want to take his company national. The investors who founded Ken Davis Worldwide said their goal was to sell the product nationally. However, the plan failed and the company went out of business.

Ken Davis grew up in an integrated neighborhood in Omaha. A jazz aficionado, he began playing the upright bass professionally while in high school, Barbara Jo Davis said. He maintained a lifetime love of straight-ahead jazz, but did not pursue a musical career "because he could not be the theex there was," she said, explaining that Davis' personal credo was, "If you can't be the best, then you just don't mess with it."

Davis briefly studied engineering at Drake University in Iowa.
During World War II, he served with the U.S. Army Corps of Engineers.

"What I have always said in the 21 years that I've known him was: It was never dull. He always had something going on," Barbara Jo Davis said.

In addition to his wife, Davis is survived by sons Kenneth J. Davis Jr. of Los Angeles and Kevin J. Davis of Minneapolis; daughters Anita L. Davis of Denver and Donna D. Cooper of Omaha; a sister, Maxine Summers of Omaha; and two grandchildren.

Davis will be cremated and no memorial or funeral services are planned. Thursday/August 29/1991/Star Tribune

16A .

The Star Tribune News Quiz

a. Madagascar. b. Sri Lanka. c. Byelorussia.

To	pics in the News						
1.	Five people were killed and more than 100 hurt in a New York						
	a. bridge failure. b. airplane crash. c. subway train crash.						
2.	President Carlos Salinas de Gortari's PRI party did very well in elections in						
	a. Mexico. b. Argentina. c. Spain.						
3.	Yugoslavian jets bombed targets in						
	a. Greece. b. Croatia. c. Hungary.						
4.	There have been violent street battles between Jews and blacks in						
	a. Israel.b. Ethiopia.c. New York City.						
5.	Communist Party activities have been banned in						
	a. Moscow. b. Dallas. c. London.						
6.	One of the world's best-known newspapers was suspended from publishing last week. Its name is						
	a. the New York Post. b. Pravda. c. the Christian Science Monitor.						
7.	A crowd of 200,000 gathered in the city of Antananarivo to						

demonstrate against Didier Ratsiraka, the president of

Faces and Places



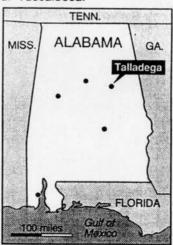








- 8. Match the people shown above with the news stories listed
 - TV evangelist Jim Bakker's prison sentence was reduced.
 - Twin Cities barbecue king Ken Davis died at age 67. Raisa Gorbachev is ill. Few details of her condition are known.
 - Mikhail Gorbachev's personal military adviser, Marshal Sergei Akhromeyev, killed himself.
 - Arthur Fletcher, the chairman of the U.S. Commission on Civil Rights, said black military personnel and civilian employees in the armed forces are being discriminated against in Germany.
- 9. Cuban prisoners took hostages at a prison standoff in Talladega, Ala. Here's a map of Alabama. Label these cities:
 - a. Montgomery.
 - b. Mobile.
 - c. Birmingham.d. Tuscaloosa.



Answers to the quiz are on page 19A.

Friends mourn Ken Davis with a saucy party

- Barbecue sauce creator Ken Davis wanted to be remembered with music and minimal mourning, we hear. Before he died last month, Davis left instructions not to have a funeral. Instead, his widow, Barbara Jo Davis, threw him a party at Rupert's Sunday for about 300. His dark glasses were placed atop the urn bearing his ashes; alongside it was a much better cigar than the Macanudo he smoked.
- Humphrey Day Dinner guests who are also invited to Lorie Humphrey's wedding have a choice to make. The Oct. 5 events overlap. Organizers of the annual DFL Party event apparently weren't aware that that's the day when Attorney General Skip and wife Lee Humphrey's oldest child plans to marry Jim Bachelor. The stress of arranging a wedding apparently isn't enough for this couple - they're both also sweating out the results of their bar exams. While guests who want to attend both events think that will be nearly impossible, the AG says that's what his late dad would have done - go to the wedding but duck out to hear presidential candidate Sen. Tom Harkin, D-Iowa, at the dinner.
- We hear that the reclusive Stephen Adams actually has been seen lately



C.J.

surprised if the Nuggets got some financial assistance that the club had applied for from the NBA, and then that the club had no chance of getting the assistance for which it had never applied. . . . "At week's end he trumpeted a dramatic 'improvement' in KOA radio's coverage of the Nuggets this year," Krieger writes, but never mentioned that the "improvement" was the elimination of color man Dave Logan (which saved the station an estimated \$35,000 in travel costs). "Question: Is honesty part of the dead wood Leiweke has kicked out the McNichols Arena door?" writes Krieger. Whew! Leiweke could use the alias bestowed on him by Sid Hartman during a WCCO-AM

uctions

MINNESOTA DEPARTMENT OF HEALTH Section of Vital Statistics

LOCAL FILE NUMBER		C	ERTIFICA	I E OF	DEAT	H		STATE FILE	NUMBER	
1 DECEDENT'S NAME (First)	(Miode)	(Lasi)				3. DA	TE OF DEATH (month, day	year)	4. TIME OF DEATH	
KENNETH J	OHN	DAVIS	SR.	Ma	le		ugust 22, 1	9.0	12:30 P.M	
SOCIAL SECURITY NUMBER		Birthday (years)	66 UNDER 1 Y	111111111111111111111111111111111111111		NDER 1 DAY		BIRTH (month,		
	67		months	days	,	lours	minutes		22, 1923	
BIRTHPLACE (city and state or foreign country)		DECEDENT EVER	IN U.S.	10a, PLAC	E OF DEATH	icheck only or	e see instructions on oth		1723	
Omaha, Nebraska		ED FORCES?	Yes	HOSE	PITAL	ER Outp	otient OTHER	☐ Nursing	home Residence	
FACILITY NAME (if not institution, give street and r		Signature and specifical	TOWNSHIP OF E		npatient	□ DOA	Other (spe			
Methodist Hospital	umberi						10d. COUNTY OF DEA	2770		
MARITAL STATUS - Married, Never Married		V- 1100000000000000000000000000000000000	Louis				Hennepi			
Widowed, Divorced (specify)	The Control of the	E — Name til wil		ame)			during most of w	ORKING HE DO N	IN (give kind of work done of use retired)	
Married Married Married		oara Jo					Preside	nt/Own	er	
	14a RESIDENC	50 (0.505)5LD	14b. COUR	ITY			14c. CITY OR TOWNS	HIP		
Barbeque Products	Minnes	sota	Hen	nepin			Eden .Pr	airie		
A STREET AND NUMBER		14e. INSIDE CITY		141. ZIP COD	E . 1		DENT OF HISPANIC ORIGI	V7	7	
9120 Flyway Circle		Yes Yes	or not	5534	4 1	Cuban, Mex	or no — if yes, specify ican, Puerto Rican, etc.)	Yes	No.	
RACE (see instructions on other side)	17 DECED	ENT'S EDUCATIO	N (specify only h	ighest grade	completed)	18. FATHE	R'S NAME (first middle, la	sti		
Black	Elemen	itary/Secondary ((0-12) College	11-4 or 5.	1	Fre	d Davis	500		
MOTHER'S NAME (first, middle, maiden surname)	1:	20a. INFORMANT	S NAME (type or	int)			206, INFORMANT'S MAILI	NG ADDRESS		
Helen Gardner		Barbara		1			Street and Number or	Rural Route Nu	mber, City, State, Zip Code	
METHOD OF DISPOSITION		Daibaic	Duvis				9120 Flyway Circle			
☐ Burial ☑ Cremation ☐ Removal from sta	e Donation	Other (specif	vi			1	Eden Prai	rie M	N 55344	
DE PLACE OF DISPOSITION		CATION - City or			- 12					
(name of cemetery, crematory, or other place)	19251200				100	Za. SIGNATUR	E OF FUNERAL DIRECTOR	OR MORTICIAN		
Metropolitan Cremator Discense Number 20 NAME AND ADD	'y M:	inneapo.	11S, M1	nneso	ta	Dav	nhales	la		
	stabushment Ly of Minnesota					1 anended the deceased from 1/3c /9 t to 5/22/5				
0717 4343 Nic					55400	1	i attended the de	CE0360 110111 -	day year mo day ye	
46 SIGNATURE Physieren, Medical Examiner of Coron				(1.00)		i	_1	(12.7.191	
,		24c. LICENSE	ician)	1000	DATE SIGNED Imonth, day, y		and last saw him	her on	no day year	
il illunch		6.3	305317		8/30		I (did did not) vie	w the body after	death	
S NAME AND ADDRESS OF PHYSICIAN .	EDICAL EXAMINER	OR CORONER			., , , ,		RAT'S SIGNATURE	1		
	las J. Rausch, M.D.				20 (20 H-17 H-17 H-17 H-17 H-17 H-17 H-17 H-17				Dante	
5000 W. 39th Str		724			27. DATE FILED (month, day, year)				Hupau	
Mpls, MN 55416								SEP 1 1 1991 '		
CAUSE OF DEATH				_			021 111	///		
PART Enter the diseases, injuries or complication respiratory arrest, shock, or heart failure	ns that caused the	death Do not ente	er the made of dy	ing, such as	cardiac or	11	diagnosis deferred		Approximate interval b	
		and the first of the second of the	. +				Check box		onset and death	
Illinal disease or condition	1.611	Meta	51056	٢.					1 4 weeks	
Sequentially list conditions, if any	as a consequence		CHYCI		a 25	11.1	1		8 month	
leading to immediate cause Enter	man		CHYCI	neur	/	1411	ung		8 MEHIL	
injury that initiated events	as a consequence	01							İ	
resulting in death) LAST									!	
ART II OTHER SIGNIFICANT CONDITIONS contributing to	leath but not resulting	g in the underlying	cause given in PAI	R1 1 29	MEDICAL E		296 WAS AN AUTOPSY PERFORMED?		UTOPSY FINDINGS BLE PRIOR TO	
				1	CORONER?			COMPLE	TION OF CAUSE OF DEAT	
MANNER OF DEATH					☐ Yes D	No DATE OF H	Yes SNo		□ No	
Natural Accident Suicide	☐ Home		Pending	Could	not be	(month, da		316 TIME OF	-UNI	
			investigation	determ	ined					
Tes No	DESCRIBE HOW INL	UNT UCCURRED								
te PLACE OF INLJURY At home, farm, street, factory,	office building, etc	Ispecityi	8	311 LO	CATION - (str	eel and numbe	•		city or lawnship, E	
and the second second second										

her side tructions inpletting of death other infant items

ר '' ROVED BY MINER ''. EXAMINER

Long Aus.

Clearly a Classic