

② Steats better than Pellebury, Burgin King

③ Richard Anderson - (Oscar Goldman)
in Six Million Dollar Man TV Series

REMARKS OF SENATOR HUBERT H. HUMPHREY

KENNER PRODUCTS 5TH ANNUAL MEETING

"Kenner Event" - 5th yr
CINCINNATI, OHIO

✓ Jim McFarlane
✓ Bob Kinney -
✓ John Sommers

JUNE 17, 1977

- ✓ Bernie Loomis - Plane Jet Star
(Wheat)
- ✓ Bruce Atwater - Pres. G. Mills
- ✓ Joe Mendelsohn - Senior VP
Kenner Products
- ✓ Bob Swanson - (Deadwood, D.) 4 1/2
Group - v. P. of food Mill (1) S.D.

2 Norwegian
Watermelons
1 Ton Truck
2 Ton Truck

These are the
- names of the
- items

Blue of 1/2 ton
1/2 ton

Blue of 1/2 ton

Blue of 1/2 ton

Blue of 1/2 ton

Blue of 1/2 ton

⑦ Consumer - marketing - Created
-1- Take Risk -

FOR MUCH OF THE PAST THREE YEARS, LEAVING WASHINGTON TO
TALK ABOUT THE ECONOMY HAS BEEN A PAINFUL TASK, THE NEWS
TOO OFTEN HAS BEEN ABOUT RISING UNEMPLOYMENT, ACCELERATING
INFLATION, SLOW GROWTH OR ACTUAL RECESSION.

BUT THE LAST SEVERAL MONTHS HAVE BROUGHT A WAVE OF GOOD
NEWS. I AM PARTICULARLY PLEASSED TO BE WITH YOU TODAY,

THE GOOD NEWS STARTED WITH A SURGE IN CONSUMER SPENDING
IN THE LAST QUARTER OF 1976 THAT DREW DOWN INVENTORIES AND
LAID THE BASIS FOR SOLID GROWTH IN 1977. HOWEVER, THE MOST
SEVERE WINTER IN MANY YEARS THREATENED TO CUT THE RECOVERY
SHORT BY DRAINING CONSUMER SPENDING POWER INTO HIGH HEATING
BILLS, SLOWING INDUSTRIAL PRODUCTION AND VIRTUALLY SHUTTING
DOWN THE CONSTRUCTION INDUSTRY.

↳ DESPITE THE BAD WEATHER, CONSUMER SPENDING REMAINED HIGH,
THERE WAS A SHARP JUMP IN INVENTORY INVESTMENT, RESIDENTIAL
CONSTRUCTION RECOVERED, AND REAL GNP GREW AT AN ANNUAL RATE OF
6.4 PERCENT.

↳ THE RECOVERY HAS CONTINUED INTO THE SECOND QUARTER OF 1977.
RESIDENTIAL CONSTRUCTION REMAINS STRONG, CONSUMER SPENDING IS
STILL HIGH, AND STATE AND LOCAL EXPENDITURES APPEAR TO BE
INCREASING. ↳ BY ALL INDICATIONS, THE SECOND QUARTER OF 1977
SHOULD SHOW JUST ABOUT AS HIGH A RATE OF GROWTH OF REAL GNP
AS THE FIRST.

↳ THE RELATIVELY STRONG PERFORMANCE OF THE ECONOMY ALSO
HAS HELPED TO REDUCE UNEMPLOYMENT. (*unemp-down*)

L SINCE NOVEMBER OF LAST YEAR, TOTAL EMPLOYMENT HAS GROWN BY TWO
MILLION AND THE UNEMPLOYMENT RATE HAS FALLEN BY A FULL PERCENTAGE
POINT TO 6.9 PERCENT.

L MOREOVER, ECONOMIC PROSPECTS FOR THE REMAINDER OF 1977
LOOK GOOD, IF NOT QUITE AS GOOD AS THEY HAVE BEEN IN THE FIRST
SIX MONTHS. L ALL INDICATORS SUGGEST THAT WHILE CONSUMER SPENDING
MAY SLOW DOWN SLIGHTLY, IT WILL REMAIN STRONG.

L THE PUBLIC SECTOR ALSO WILL BE THE SOURCE OF SOME ADDITIONAL
STIMULATION IN THE SECOND HALF OF 1977. L STATE AND LOCAL
GOVERNMENTS NOW ARE OPERATING WITH AN OVERALL SURPLUS THAT
CURRENTLY IS RUNNING AT AN ANNUAL RATE OF \$6 BILLION. L THAT IS
UP FROM A DEFICIT IN THE FIRST HALF OF 1976.

WITH BUDGETS NOW IN OVERALL SURPLUS, STATE AND LOCAL
GOVERNMENTS CAN BE EXPECTED TO INCREASE THEIR SPENDING AND TO
UNDERTAKE SOME OF THE PROJECTS THAT WERE DEFERRED DURING THE
RECESSION,

RESIDENTIAL CONSTRUCTION SHOULD CONTINUE TO BE A SOURCE OF
ECONOMIC STRENGTH FOR SOME TIME TO COME. THE SINGLE FAMILY
MARKET HAS BEEN AT THE CENTER OF THE CONSTRUCTION RECOVERY, BUT
THERE ARE NOW SOME INDICATIONS THAT ACTIVITY MAY PICK UP IN THE
MULTI-FAMILY MARKET AS WELL. PERMITS FOR MULTI-FAMILY
CONSTRUCTION, FOR EXAMPLE, HAVE JUMPED 60 PERCENT COMPARED TO
LAST YEAR AND MORTGAGE CREDIT REMAINS PLENTIFUL.

BUT ECONOMIC PROGRESS DOES NOT MEAN UNIVERSAL PROSPERITY.

THERE REMAIN A NUMBER OF SERIOUS PROBLEMS THAT HAVE NOT BEEN SOLVED BY THE BROAD RECOVERY OF THE PAST FEW MONTHS.

↳ THE GENERAL RISE IN EMPLOYMENT AND THE DEFINITE REDUCTION IN THE RATE OF UNEMPLOYMENT ARE WELCOME BUT THEY CANNOT HIDE THE FACT THAT NEARLY SEVEN MILLION AMERICANS ARE STILL "OFFICIALLY" UNEMPLOYED.

↳ WITH THE STRONGEST, RICHEST ECONOMY IN THE WORLD, THE UNITED STATES CONTINUES TO LEAD THE INDUSTRIAL NATIONS IN ITS RATE OF UNEMPLOYMENT. ↳ AND THAT IS ONE INTERNATIONAL RACE THAT NO ONE WANTS TO WIN.

↳ WHILE UP TO HALF OF THE CURRENT UNEMPLOYMENT PROBLEM MAY BE CYCLICAL AND WILL BE HELPED BY A SUSTAINED ECONOMIC RECOVERY,

THE OTHER HALF OF THE PROBLEM IS BUILT RIGHT INTO THE STRUCTURE OF OUR ECONOMY. IN PART, THIS REFLECTS THE VAST GEOGRAPHICAL SIZE OF THE UNITED STATES COUPLED WITH AN ECONOMY THAT CONSTANTLY IS CHANGING.

TECHNOLOGICAL INNOVATION, RISING IMPORTS, SHIFTS IN CONSUMER TASTES, MAJOR ALTERATIONS IN THE PATTERN OF GOVERNMENT PROCUREMENT, AND REGIONAL COMPETITION FOR ECONOMIC GROWTH ALL CAN SHIFT THE LOCATION OF BUSINESS AND LEAVE POCKETS OF UNEMPLOYED PEOPLE IN ECONOMICALLY DEVASTATED COMMUNITIES.

BUT THERE ARE OTHER STRUCTURAL EMPLOYMENT PROBLEMS THAT ARE NATION-WIDE IN SCOPE. EVEN IN OVERHEATED ECONOMIES, YOUNG PEOPLE, MINORITIES AND WOMEN HAVE TO BATTLE TO FIND AND HOLD JOBS.

↳ TAKE THE CASE OF YOUTH UNEMPLOYMENT.

↳ DESPITE THE GROWTH OF EMPLOYMENT AND THE FALL IN THE UNEMPLOYMENT RATE, MORE THAN THREE MILLION YOUNG PEOPLE UNDER THE AGE OF TWENTY-FIVE WERE LOOKING FOR WORK BUT COULD NOT FIND IT IN MAY OF THIS YEAR.

↳ THE UNEMPLOYMENT RATE FOR WHITE YOUTH BETWEEN THE AGES OF 16 TO 19 HAS FALLEN MODESTLY -- BUT ONLY TO AN UNACCEPTABLE RATE

OF 15.7 PERCENT. ↳ THAT IS MORE THAN TWICE THE OVERALL NATIONAL

RATE. ↳ FOR BLACK TEENAGERS THE RATE IS A TRAGIC 38.7 PERCENT,

AND IN OUR CENTRAL CITIES THE RATE EXCEEDS 50 PERCENT.

↳ WE ARE IN DANGER OF LOSING A SIGNIFICANT PART OF THE NEXT GENERATION TO DRUGS, CRIME, AND ENFORCED IDLENESS -- A GENERATION

TO WHOM WE ARE SAYING, "WE HAVE NO USE FOR YOU IN OUR SOCIETY."

L FORTUNATELY, THE CONGRESS AND THE PRESIDENT HAVE ACTED
FORCEFULLY ON THIS PROBLEM. L A COMPREHENSIVE YOUTH EMPLOYMENT BILL
HAS BEEN PASSED BY THE HOUSE AND THE SENATE. L IT WILL BE ON THE
PRESIDENT'S DESK SOON. L I AM PROUD TO SAY THAT A LOT OF HUMPHREY
THINKING, AND A GOOD DEAL MORE HUMPHREY WORK, WENT INTO THAT BILL.

L LOOKING AT MY MAIL, I MUST SAY THAT WE NOW HAVE THREE
CERTAINTIES IN THE WORLD -- DEATH, TAXES AND RISING PRICES. L SO
FAR IN 1977, BOTH CONSUMER AND WHOLESALE PRICES HAVE BEEN RISING
AT CLOSE TO DOUBLE-DIGIT RATES.

L WE HAD CHARLES SCHULTZE, CHAIRMAN OF THE COUNCIL OF ECONOMIC
ADVISORS, BEFORE THE JOINT ECONOMIC COMMITTEE LAST THURSDAY.

L HE WENT TO GREAT LENGTHS TO ASSURE US THAT THE "UNDERLYING"
INFLATION RATE IS NOT NEARLY AS WORRISOME.

IT IS TRUE THAT IF YOU ELIMINATE FOOD AND FUEL PRICES FROM
YOUR CALCULATIONS, THE CONSUMER PRICE INDEX HAS BEEN RISING AT
AN ANNUAL RATE OF ABOUT SIX PERCENT. BUT IN MINNESOTA, AND
I SUSPECT IN OHIO AND ELSEWHERE, WE DO NOT PAY JUST THE "UNDERLYING"
RATE OF INFLATION. MOST OF US BUY FOOD AND FUEL, TOO, AND WE
MUST LIVE WITH INCREASES IN THEIR PRICES.

ONE OF THE IMPORTANT LESSONS OF THE PAST FEW YEARS IS THAT
WHILE INFLATION HURTS ALL OF US, SOME ARE AFFECTED MORE SEVERELY
THAN OTHERS. SLOWED ECONOMIC ACTIVITY, COMBINED WITH RISING
PRICES, HAS HIT HARDEST AT THE ELDERLY AND OTHERS LIVING ON FIXED
INCOMES AS WELL AS THOSE AT THE BOTTOM OF THE EMPLOYMENT LADDER.

I HOPE THE CAUTIOUS OPTIMISM OF THE ADMINISTRATION REGARDING
PRICES IS BORNE OUT BY FUTURE TRENDS.

✓ BUT I SUSPECT THAT CONTAINING INFLATION IS GOING TO TAKE A GOOD

DEAL OF RESTRAINT ON THE PART OF GOVERNMENT, LABOR AND

BUSINESS.

~~IT WILL REQUIRE THE DEVELOPMENT OF WISE AND COMPREHENSIVE
NATIONAL POLICY, PARTICULARLY REGARDING FUEL AND FOOD. AND, IT
WILL TAKE A CHANGE IN OUR ATTITUDE TOWARD INFLATION BASED ON
THE RESTORATION OF A PERIOD OF RELATIVE PRICE STABILITY.~~

✓ INFLATION HAS HIT GOVERNMENT AS WELL AS BUSINESS AND
CONSUMERS.

✓ RISING PRICES RAISED COSTS IN MOST CITIES WHILE THE RECESSION
ROBBED THEM ~~ALL~~ OF NEEDED REVENUES. ✓ MANY LARGE CITIES WERE LEFT
WITH SWELLING WELFARE AND UNEMPLOYMENT ROLLS WHEN THEY WERE
LEAST ABLE TO COPE WITH THEM.

L AS A RESULT, ^{many of} AMERICA'S CITIES ARE DECAYING IN A VICIOUS

CYCLE OF URBAN FLIGHT, DETERIORATING SERVICES, UGLINESS AND

FINANCIAL COLLAPSE. ^{many of} OUR CITIES ARE BECOMING THE HOME OF THE POOR,

THE DEPRIVED MINORITIES AND THE ELDERLY.

L IF THIS PROCESS IS ALLOWED TO CONTINUE, ALL OF US WILL LOSE!

L OUR BUSINESSES CANNOT REMAIN STRONG AND PROSPEROUS WHEN OUR CITIES SUFFER THE SOCIAL AND ECONOMIC CANCER OF BLIGHT AND DECAY.

L AMERICA'S CITIES REQUIRE THE SAME KIND OF BOLD AND IMAGINATIVE COMMITMENT OF WILL AND RESOURCES THAT WE MADE TO THE CITIES OF EUROPE UNDER THE MARSHALL PLAN.

WE NEED A NATIONAL DOMESTIC DEVELOPMENT BANK TO PROVIDE THE FINANCING IT WILL TAKE TO RESTORE OUR CITIES AND MAKE THEM ATTRACTIVE PLACES IN WHICH TO LIVE AND

DO BUSINESS. *Long term financing - at reasonable rates*

CAN WE DO LESS FOR OURSELVES THAN WE HAVE DONE FOR EUROPE

AND NOW ARE DOING IN AFRICA, ASIA AND ELSEWHERE THROUGH DEVELOPMENT

help to
BANKS WHICH WE FINANCE?

L THE ANSWER IS CLEAR. L AND WE MUST ACT NOW.

L MY CONCERN OVER UNEMPLOYMENT, INFLATION AND THE URBAN CRISIS

IS COMPOUNDED BY SOME ECONOMIC STORM CLOUDS THAT LIE FURTHER

AHEAD THAN THE NEXT SIX MONTHS OR EVEN THE NEXT YEAR. L A BROAD

RANGE OF PRIVATE AND GOVERNMENT ECONOMISTS FORESEE A GRADUAL

SLOWING OF ECONOMIC GROWTH IN 1978. L SOME EXPECT THE RETURN

OF RECESSION IN 1979.

L THE ADMINISTRATION REMAINS OPTIMISTIC ABOUT THE FUTURE RATE

OF GROWTH, THE INFLATION RATE AND THE POSSIBILITY OF

ACHIEVING A BALANCED BUDGET BY 1981.

I CANNOT EMPHASIZE TOO STRONGLY HOW RISING ENERGY PRICES HAVE CHANGED ECONOMIC REALITY FOR THE UNITED STATES. VAST AMOUNTS OF PHYSICAL PLANT AND EQUIPMENT EITHER MUST BE MODIFIED SERIOUSLY OR DISCARDED AS ECONOMICALLY OBSOLETE.

RESIDENTIAL AND COMMERCIAL STRUCTURES WILL HAVE TO BE INSULATED BETTER. TRANSPORTATION AND EVEN LIVING PATTERNS WILL HAVE TO CHANGE. AND ALTERNATIVE SOURCES OF ENERGY MUST BE DEVELOPED RAPIDLY.

~~THE IMPACT OF ENERGY ON BUSINESS CONFIDENCE HAS BEEN COMPOUNDED BY OTHER PROBLEMS. TURMOIL IN THE FINANCES OF MANY CITIES CAN MAKE BUSINESSMEN THINK TWICE BEFORE INVESTING IN THEM. HIGH LEVELS OF UNEMPLOYMENT RAISE QUESTIONS ABOUT THE STRENGTH AND DURATION OF THE ECONOMIC RECOVERY.~~

AND INFLATION CAN UPSET ALMOST EVERYONE'S FUTURE APPLE CART.

AS MANY OF YOU KNOW, I AM A SMALL BUSINESSMAN MYSELF. SO I KNOW ABOUT RESTORING BUSINESS CONFIDENCE.

WHEN OUR CUSTOMERS SPEND, WE ARE CONFIDENT. MOREOVER, WE THEN HAVE THE MONEY WE NEED TO INVEST IN IMPROVING THE STORE.

AS MY FATHER USE TO SAY, "IF THE CUSTOMER DOESN'T HAVE IT, WE CAN'T GET IT."

THE KEY TO RESTORING BUSINESS CONFIDENCE IS GETTING MILLIONS OF UNEMPLOYED PEOPLE BACK TO WORK ON GOOD JOBS WITH DECENT WAGES.

h

THAT IS THE ONLY WAY TO UTILIZE FULLY OUR GREAT INDUSTRIAL

LOWERING COSTS
CAPACITY, INCREASE PRODUCTIVITY, ENCOURAGE HIGH LEVELS OF

INVESTMENT, AND MAINTAIN RELATIVELY STABLE PRICES.

I HAVE LIVED THROUGH ~~DIFFICULT~~ DIFFICULT + UNCERTAIN TIMES BEFORE.

difficult + uncertain times before.

~~I NEVER WILL FORGET THE HARSH, DRY WINTERS OF THE 1930'S OR
THE SPIRITUAL TURMOIL OF THE 1960'S.~~

BUT I HAVE FAITH IN THE HARDINESS OF THE AMERICAN PEOPLE,
THE ENERGY AND IMAGINATION OF AMERICAN BUSINESS, AND THE
SOUNDNESS OF AMERICAN GOVERNMENT.

IN OTHER WORDS, I AM CONFIDENT IN AMERICA.

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