

MINNESOTA MEETING SPEECH
AUGUST 29, 1996
MINNEAPOLIS MARRIOTT CITY CENTER

THANKS FOR YOUR KIND INTRODUCTION AND
THANKS FOR HAVING ME HERE AGAIN TODAY.

Minnesota Marriott
JOAN AND I FIND OUR JOB IN JAPAN
CHALLENGING AND EXCITING. IT HAS PROVEN TO BE
THE PERFECT JOB FOR US AT THIS POINT IN OUR
CAREERS. NEVER HAVING LIVED ABROAD BEFORE,
AND BEING TOSSED IN THE MIDDLE OF JAPAN'S VERY
DIFFERENT CULTURE, AND LIVING AT THE CENTER OF
THE US-JAPAN RELATIONSHIP, WE HAVE FOUND
OURSELVES CONSTANTLY PRESSING TO UNDERSTAND
AND RESPOND TO JAPAN'S UNIQUE SOCIETY. YOU
WILL NOT BE SURPRISED TO LEARN THAT JOAN HAS
MET, I BELIEVE, EVERY ARTIST AND POTTER IN JAPAN.
I BELIEVE SHE IS NOW STARTING AROUND FOR THE
SECOND TIME.

I'D LIKE TO MAKE A FEW POINTS AND THEN
RESPOND TO YOUR QUESTIONS.

THE FIRST POINT IS ABOUT MINNESOTA AND
EAST ASIA. IN OUR PART OF THE COUNTRY, IT IS
PERFECTLY POSSIBLE TO LIVE OUT OUR LIVES

WITHOUT SPEAKING ANOTHER LANGUAGE AND
WITHOUT ANY SIGNIFICANT EXPOSURE TO OTHERS.
WE CAN BE LARGELY INSULATED FROM THINKING
ABOUT OTHERS AND ABOUT WHERE WE FIT IN THE
WORLD. ^{TO DO SO} ~~TO LEARN ABOUT OTHERS AND TO BE~~
~~CONCERNED ABOUT WHAT WE SHOULD BE DOING~~
~~ELSEWHERE IN THE WORLD REQUIRES SPECIAL EFFORT.~~^T

efforts by groups like the Minnesota Medical

THIS IS ESPECIALLY THE CASE WHEN WE LOOK
AT THE NEW ASIA. AMERICANS IN THIS PART OF THE
COUNTRY, MOST OF US BEING FROM EUROPEAN STOCK,
TEND TO BE EURO CENTERED. IF WE ARE NOT

CAREFUL, WE WILL MISS THE INCREDIBLE CHANGES
OCCURRING IN ASIA AND FAIL TO SEE THE ENORMOUS
STAKE WE HAVE IN THAT PART OF THE WORLD. ASIA
IS NOW THE FASTEST GROWING AREA IN THE WORLD.
WE DO MORE TRADE WITH THE ASIAN PACIFIC REGION
THAN WITH EUROPE AND IN A FEW YEARS OUR TRADE
WITH THAT AREA WILL BE DOUBLE THAT WITH EUROPE.

JAPAN AND THE UNITED STATES ARE THE TWO MOST
IMPRESSIVE ECONOMIES IN THE WORLD. TOGETHER *- US + Japan*
WE PRODUCE 40% OF THE WORLDS GOODS. JAPAN IS
AMERICA'S LARGEST AGRICULTURAL MARKET AND
THAT WILL CONTINUE TO GROW. MINNESOTA
BUSINESSES ARE VERY MUCH INVOLVED THERE:
NORTHWEST AIRLINES, 3M, HONEYWELL, MEDTRONICS,
ST. JUDE, CARGILL, SUPER VALU, ANDERSON AND

MARVIN WINDOWS, AND A BROAD RANGE OF OTHER MINNESOTA COMPANIES ARE FOUND THERE. MANY OF THEM ARE DOING VERY WELL.

^{ALSO}
WE HAVE AN ENORMOUS STAKE IN THE STABILITY OF THAT HISTORICALLY UNSTABLE PART OF THE WORLD. THE THREE MAJOR WARS IN MY LIFETIME ALL STARTED THERE. WHILE THE COLD WAR IS OVER IN EUROPE, VESTIGES OF IT STILL REMAIN IN ASIA. WE HAVE A LARGE U.S. MILITARY PRESENCE IN JAPAN AND KOREA WITH TREATY RESPONSIBILITIES. THAT REGION, LACKING A PEACEKEEPING STRUCTURE LIKE NATO, HEAVILY DEPENDS ON THE U.S. PRESENCE TO SUSTAIN THE PEACE. THE LARGEST MASSING OF HOSTILE FORCES IN THE WORLD IS FOUND ON THE NORTH AND SOUTH KOREAN BORDER. THEIR NEWLY WEALTHY REGION IS THREATENED BY GROWING ARMS EXPENDITURES, BY THE PRODUCTION OF WEAPONS OF MASS DESTRUCTION, AND THE RISK OF NUCLEAR PROLIFERATION. A GROWING DEPENDENCY UPON IMPORTED ENERGY DRIVEN BY SOARING ENERGY USE, IS TRIGGERING COMPETING CLAIMS OVER TERRITORY THOUGHT TO CONTAIN ENERGY SUPPLIES AND GROWING INTEREST IN ASSURED ACCESS TO THE HIGH SEAS. THE TASK OF ENCOURAGING ASIA TO PEACEFULLY SOLVE THESE PROBLEMS AND TO REFRAIN

FROM USING ARMS TO SOLVE THEM, MUST CONTINUE TO BE A MAJOR GOAL OF OUR NATIONAL POLICY.

WITH THEIR NEW AND GROWING WEALTH, JAPAN AND THE OTHER PLAYERS IN THE REGION LIKE CHINA, KOREA, AND THE ASEAN COUNTRIES WILL BE INCREASINGLY INFLUENTIAL IN THE WORLD. THEY WILL BE HEARD ON ISSUES OF ECONOMICS, SECURITY, DEVELOPMENT, ENVIRONMENT, HEALTH, SCIENCE, AND GENERAL POLITICAL ISSUES. THE WORLD MUST MAKE ROOM FOR THEM AND BE PREPARED TO LISTEN MUCH MORE CAREFULLY TO WHAT THEY ARE SAYING.

OUR NATION CANNOT ESCAPE INVOLVEMENT IN THE REGION OR ISOLATE ITSELF FROM THE CONSEQUENCES OF DEVELOPMENTS THERE. MOREOVER, AND WE SOMETIMES, FORGET THIS, AMERICA IS A PACIFIC POWER. OUR NATION BORDERS ON THE PACIFIC, HAWAII SITS IN THE MIDDLE OF IT, AND OUR FELLOW AMERICANS ARE FOUND THROUGHOUT THE REGION IN GUAM, SAMOA, AND MIDWAY ISLAND.

OUR VIEW OF ASIA AND JAPAN SHOULD NOT BE CAST SOLELY IN TERMS OF RISKS; WE MUST ALSO SEE THE INCREDIBLE POTENTIAL TO FLOW FROM A VIGOROUS AND THOUGHTFUL AMERICAN PRESENCE

open

THERE. AMERICA OFFERS MUCH TO ASIA. WE ARE THEIR LARGEST MARKET, THEIR MAJOR SOURCE OF SECURITY STABILITY AND MORE OF THEIR YOUNG ATTEND AMERICAN UNIVERSITIES AND COLLEGES THAN DO THE STUDENTS OF ANY OTHER PART OF THE WORLD. AMERICA REMAINS THE WORLD'S PREEMINENT SOURCE OF SCIENCE AND TECHNOLOGY. OUR BUSINESSES PACE THE WORLD IN PRODUCTIVITY AND INNOVATION. AMERICAN CULTURAL INFLUENCE IS PROFOUND WHILE OFTEN CONTROVERSIAL. AMERICA IS SEEN AS THE WORLD'S LEADER ON ISSUES LIKE HUMAN RIGHTS, NUCLEAR NONPROLIFERATION, ANTI-TERRORISM, ENVIRONMENTAL PROTECTION, HEALTH, AND BUSINESS ETHICS. WHILE OUR LEADERSHIP IS SOMETIMES CRITICIZED, MORE THAN IS GENERALLY REALIZED, ASIA AND THE WORLD DEPENDS UPON AMERICA FOR LEADERSHIP AND DIRECTION. I BELIEVE THAT AMERICA IS ADMIRERD AND ENJOYS ENORMOUS MORAL AUTHORITY. I MUST QUICKLY ADD THAT OUR LEADERSHIP MUST NEVERTHELESS BE CHARACTERIZED BY A DECENT RESPECT FOR OTHERS AND FOR THE STRENGTHS THAT THEY TOO BRING TO THE HOPE FOR HUMAN ADVANCEMENT.

WITH ASIAN AND JAPANESE SUPPORT, OUR ABILITY TO SHAPE THE COURSE OF WORLD DEVELOPMENTS IS GREATLY ENHANCED; WITHOUT IT,

WE WILL BE CONFRONTED WITH AWESOME BURDENS
THAT NOT EVEN THE UNITED STATES COULD EASILY
HANDLE, OR, HANDLE AT ALL. COOPERATION AND
RESPECT FROM THAT REGION IS ONE OF THE MAJOR
HOPE FOR THIS TROUBLED WORLD. AMERICAN POLICY
MUST CONSTANTLY ENGAGE ASIAN LEADERSHIP
ACROSS THE ENTIRE SPECTRUM OF HUMAN ENDEAVOR.

1st of all
NONE OF THIS IS EASY. IT'S EXPENSIVE. WE
NEED PEOPLE WHO SPEAK THEIR OFTEN DIFFICULT
LANGUAGES, WE MUST UNDERSTAND AND RESPECT
THEIR VERY DIFFERENT HISTORIES AND CULTURES.
MANY OF THESE NATIONS, NOT INCLUDING JAPAN,
STILL HAVE AUTHORITARIAN SYSTEMS OF
GOVERNMENT. HUMAN RIGHTS ABUSES ARE FOUND IN
MANY OF THEM. THEIR RELIGIOUS AND CULTURAL
FOUNDATIONS ARE MUCH DIFFERENT FROM OURS AND
DIFFER BETWEEN THE NATIONS OF ASIA. THEIR
GOVERNMENTAL SYSTEMS, AND METHODS OF DECISION
MAKING, OFTEN DIFFER GREATLY FROM OURS. ASIA IS
JUST BEGINNING TO DEVELOP INSTITUTIONS FOR
REGIONAL UNDERSTANDING AND COOPERATION, LIKE
THE ASSOCIATION OF SOUTH EAST ASIAN NATIONS,
AND THE ASIA PACIFIC ECONOMIC CONFERENCE, AND
THE ASEAN REGIONAL SECURITY FORUM. THEY HAVE
NO REGIONAL SECURITY INSTITUTION AND PROBABLY
WONT HAVE ONE FOR MANY YEARS. MANY OF THESE

NATIONS, WHICH ENJOY LARGELY UNRESTRICTED ACCESS TO OUR OPEN MARKETS, PURSUE MERCANTILIST AND PROTECTIONISTS POLICIES THAT BLOCK AN EQUIVALENT ACCESS TO OUR EXPORTS AND DIRECT INVESTMENT INTO THEIR MARKETS. LIKE US, THEY TOO ARE VERY PROUD AND BELIEVE IN THEMSELVES. WITH THEIR NEW WEALTH AND GROWING CONFIDENCE, NATIONAL EGOS COULD DRIVE SHARPLY RISING MILITARY BUDGETS AND DANGEROUS AND DESTABILIZING CLAIMS AGAINST OTHERS.

PERHAPS MOST IMPORTANT OF ALL, WHAT WE DO WITH THEM WILL BE LARGELY COLORED BY WHAT WE DO AT HOME. I BELIEVE THAT OUR GREATEST GIFT TO THE WORLD IS AMERICA'S COMMITMENT TO HUMAN LIBERTY AND TO THE INDIVIDUAL AND HIS RIGHTS. WE MUST LEAD BY OUR EXAMPLE. WE CHERISH THE INDIVIDUAL AND HIS OR HER CAPACITY TO GROW, TO CREATE, TO LEARN, AND TO BE HEARD IN OUR POLITICS AND ACROSS OUR SOCIETY. WE PROTECT THAT CHERISHED GOAL IN OUR CONSTITUTION, IN OUR LAWS, AND IN EVERYTHING WE DO: IT IS THE ESSENCE OF AMERICA. THE STRENGTH OF OUR MORAL AUTHORITY ABROAD WILL FLOW NOT FROM OUR SERMONS BUT FROM THE EXAMPLE WE SET BY OUR OWN BEHAVIOR AT HOME.

ASIANS ARE ALWAYS WEIGHING OUR INDIVIDUALISM AGAINST THEIR MUCH MORE GROUP ORIENTED SYSTEMS. CONFUCIANISM, STILL BASIC TO MUCH OF ASIA, EMPHASIZES GROUP HARMONY AND HIERARCHY. MOST IMPORTANT IS THE OBLIGATION OF THE GOVERNED TO THE GOVERNORS, OF THE EMPLOYEE TO THE EMPLOYER, OF THE WIFE TO THE HUSBAND, OF THE CHILDREN TO THE FATHER, AND OF EVERYONE TO THE GROUP. WITH THE GROWTH OF THE MIDDLE CLASS, THERE IS RISING TREND TOWARD DEMOCRACY WITH AN ASIAN FACE, BUT THERE REMAINS A VERY STRONG BELIEF IN MANY OF THESE COUNTRIES THAT THEIR SOCIETIES REQUIRE AUTHORITARIAN RESTRAINTS. THEY LOOK AT VIOLENCE IN AMERICA, AT THE WANTON USE OF GUNS HERE, AND ARGUE THAT OUR EMPHASIS ON THE INDIVIDUAL REALLY MEANS PERSONAL LICENSE AT THE EXPENSE OF SOCIETY. THAT REMAINS THE TYRANT'S BEST CASE. MANY JAPANESE STUDENTS HAVE BEEN KILLED IN AMERICA. RECENTLY A TOP JAPANESE DOCTOR IN CALIFORNIA, AND HIS THIRTEEN YEAR OLD DAUGHTER, WERE GUNNED DOWN OUTSIDE THEIR HOME. SUCH THINGS ARE BEYOND BELIEF IN JAPAN WHERE GUNS ARE CAREFULLY REGULATED AND WHERE PEOPLE FREELY WALK THE STREETS. I HAVE MET WITH THE SAD PARENTS OF YOUNG JAPANESE STUDENTS WHO WENT TO AMERICA WITH LOVE IN THEIR HEARTS BUT WHO

WERE KILLED DESPITE THEIR INNOCENCE. ALL I COULD DO WAS APOLOGIZE, BUT WITH EACH NEW EXAMPLE OF VIOLENCE, APOLOGIES LOSE THEIR MEANING. FAILURE TO DEAL WITH VIOLENCE IN AMERICA, FAILURE TO RESTRAIN THE USE OF GUNS AS WEAPONS OF WANTON BLOODSHED, IS NO LONGER JUST A DOMESTIC ISSUE; IT IS COSTING UP TERRIBLY, IT SHATTERS OUR MORAL AUTHORITY, AND IT ARMS THE ADVOCATES OF AUTHORITARIANISM WITH THEIR STRONGEST CASE FOR OPPRESSION AT HOME. WE MUST STOP IT, FOR OURSELVES, BUT ALSO FOR MANKIND.

ANOTHER AMERICAN PROBLEM WHICH IS USED TO CRITICIZE THE AMERICAN EXAMPLE, IS THE PLIGHT OF THE POOR IN AMERICA. IN JAPAN, GREAT CARE IS TAKEN TO PROVIDE MOST EVERY MALE WITH A JOB. THOUSANDS OF JOBS EXIST BECAUSE OF THIS POLICY. COMPANIES MAINTAIN THE EMPLOYMENT OF GREAT NUMBERS (THEY ARE CALLED WIDOW WATCHERS) WHO ARE UNNEEDED BUT ARE NEVERTHELESS RETAINED IN EMPLOYMENT. THEIR PUBLIC WORKS PROGRAMS ARE MUCH LARGER THAN OURS, PER CAPITA. THE PROTECTION OF SMALL BUSINESSES, OF CONSTRUCTION, AND IN A HOST OF OTHER SECTORS, ARE DESIGNED TO ASSURE FULL MALE EMPLOYMENT. THE GAP BETWEEN THE WEALTHY AND THE REST OF JAPAN IS MUCH LESS THAN OURS. THEY SAY THAT

DIGNITY AND SOCIAL HARMONY REQUIRE IT. WE OFTEN HEAR, IN RESPONSE TO OUR PLEAS FOR HUMAN RIGHTS, THAT THE MOST IMPORTANT HUMAN RIGHT IS THE PROVISION OF JOBS AND THE MATERIAL ESSENTIALS OF LIFE: FOOD, HOUSING AND HEALTH. AUTHORITARIANS ARGUE THAT OUR "EXCESSIVE" PREOCCUPATION WITH INDIVIDUALISM PERMITS FAR TOO MANY OF OUR CITIZENS TO FALL BETWEEN THE CRACKS. I BELIEVE THAT THE DYNAMIC AMERICAN ECONOMY IS DOING BETTER FOR MOST AMERICANS THAN IS GENERALLY SUPPOSED IN ASIA. OUR GROWTH HAS PRODUCED BETTER JOBS FOR MORE AMERICANS AT BETTER PAY LEVELS THAN IS GENERALLY UNDERSTOOD. THE INCREDIBLE FLEXIBILITY AND ADAPTABILITY OF THE AMERICAN SYSTEM HAS PROVEN TO BE A MAJOR AMERICAN ADVANTAGE. PROTECTIONISM CANNOT BE OUR ANSWER TO THIS PROBLEM; IT WILL DEFEAT US. NEVERTHELESS, THE DESTITUTE IN AMERICA REMAIN NOT ONLY A SEVERE CHALLENGE TO US BUT A BURDEN TO THE AMERICAN CASE ABROAD. WE MUST DEAL WITH IT.

ANOTHER CHALLENGE IS THE VERY LOW LEVEL OF SAVINGS IN AMERICA. WE ARE GREAT CONSUMERS BUT WE SAVE FAR LESS THAN DO THE ASIANS. AS A PERCENTAGE OF GDP, GROSS PRIVATE SECTOR SAVINGS IN JAPAN IS 32%; IN THE U.S., IT IS

ONLY 15%. THE ENORMOUS CAPITAL ACCUMULATION IN JAPAN IS PERHAPS ITS GREATEST ASSET IN MEETING THE AMERICAN ECONOMIC CHALLENGE. IT IS TRUE THAT THE OPENNESS OF THE AMERICAN ECONOMY PRESSES OUR BUSINESSES TO MAKE FAR BETTER USE OF ITS CAPITAL PRODUCING FAR HIGHER RETURNS FROM OUR INVESTMENTS. OUR FREE CAPITAL MARKETS ARE VASTLY MORE EFFICIENT THAN THEIRS. OUR FLEXIBLE ENTREPRENEURSHIP PERMITS AMERICANS TO TAP THE RICHNESS OF OUR SCIENTIFIC ADVANTAGE MUCH MORE RAPIDLY AND INNOVATIVELY THAN IS PERMITTED IN THEIR SYSTEM. WE MUST RETAIN ALL OF THOSE ADVANTAGES. NEVERTHELESS, ENHANCED EMPHASIS ON INCREASED AMERICAN SAVINGS WOULD PRODUCE IMPROVED AMERICAN COMPETITIVENESS . IT WOULD ALSO REDUCE AMERICAN RELIANCE ON FOREIGN CAPITAL AND ASSURE THAT MORE OF AMERICAN WEALTH WOULD REMAIN AT HOME TO STRENGTHEN OUR NATION.

ANOTHER PROBLEM IS THE KNOW-NOTHING BELIEF THAT ALL AMERICAN PUBLIC EXPENDITURES ARE ALWAYS WASTEFUL AND THAT ALL BUDGET CUTS IN FOREIGN AID, IN SUPPORT OF OUR DIPLOMATIC SERVICE, AND FOR OUR PUBLIC COMMERCIAL ACTIVITIES, CAN BE FORGONE WITH NO LOSS TO THE

COUNTRY. A SHARP EYE FOR WASTE IS ESSENTIAL. BUDGET PRESSURE HAS RESULTED IN SENSIBLE SAVINGS. BUT WE ARE NOW CUTTING MUSCLE AND BONE. IT IS DEMORALIZING OUR SUPERB FOREIGN SERVICE PROFESSIONALS, WEAKENING OUR INFLUENCE ABROAD AND RESTRICTING THE CAPACITY OF YOUR GOVERNMENT TO REPRESENT AMERICAN INTERESTS AROUND THE WORLD. THIS PAST YEAR WE CLOSED THE AMERICAN CULTURAL CENTER IN KYOTO (WHICH HAS BEEN THERE FOR 45 YEARS). KYOTO IS JAPAN'S PREEMINENT CENTER OF JAPANESE HISTORY AND CULTURE. ONE WONDERS WHY WE CAN NO LONGER AFFORD A CULTURAL CENTER THERE WHILE THE BRITISH, FRENCH, AND GERMANS CAN CONTINUE TO DO SO! WE VERY NEARLY CLOSED OUR CONSULATE GENERAL IN SAPPORO ALTHOUGH THE ECONOMY OF THE AREA IT ^{SERVES} ~~COVERS~~ IS LARGER THAN THAT OF KOREA, TAIWAN, OR AUSTRALIA.

THERE IS VIRTUALLY NO U.S. FOREIGN AID AVAILABLE ANYWHERE IN ASIA. THIS UNDERMINES OUR INFLUENCE IN ASIA. WITH ~~HAT~~ ^{much} ~~IN HAND~~ ^{URGENT}, WE SPEND ~~OUR~~ ^{to spend on} TIME BEGGING JAPAN TO BE MORE HELPFUL.

IN THE CRUCIAL NORTH KOREAN KEDO PROJECT, TO PRESS NORTH KOREA AWAY FROM BUILDING NUCLEAR WEAPONS, THE ^{House of Rep} ~~CONGRESS~~ CUT OUR COMMITMENT ALMOST IN HALF. JAPAN AND SOUTH KOREA WILL SPEND BILLIONS TO BUILD POWER PLANTS IN NORTH

KOREA AND MEANWHILE OUR CONTRIBUTION WAS CUT FROM 25 MILLION TO 13 MILLION DOLLARS, BREAKING OUR WORD TO THESE CRUCIAL ALLIES. ~~WE CLAIM TO BE THE WORLD'S MAJOR POWER AND I THINK WE ARE,~~ BUT THESE SENSELESS CUTS DEMEAN OUR NATION AND CRIPPLE OUR EFFORT TO TURN A VERY DANGEROUS NATION AWAY FROM ACQUIRING ITS OWN NUCLEAR WEAPONS.

ONE OF AMERICA'S GREAT ADVANTAGES IS ITS LEADERSHIP IN SCIENCE AND TECHNOLOGY. WE ARE THE ENVY OF THE WORLD. NEVERTHELESS, OUR SYSTEM OF RESEARCH IS HEAVILY DEPENDENT UPON PUBLIC SUPPORT FOR OUR SUPERB CENTERS OF RESEARCH IN OUR NATIONAL INSTITUTES AND IN OUR GREAT RESEARCH UNIVERSITIES. JAPAN NOW SPENDS MORE IN SUPPORT OF RESEARCH PER CAPITA THAN DO WE AND WILL SOON BE SPENDING MORE IN SUPPORT OF SCIENTIFIC RESEARCH THAN DO WE. WE NEED NOT FEAR IMPROVEMENTS IN JAPANESE SCIENTIFIC RESEARCH; INDEED WE SHOULD WELCOME IT. NEVERTHELESS, WE NEED TO REALIZE THAT AMERICAN LEADERSHIP IN SCIENCE IS ONE OF OUR MOST PRECIOUS ASSETS. SINCE SO MUCH OF THIS IS DEPENDENT ON PUBLIC SUPPORT OF BASIC RESEARCH, IT IS TROUBLING TO SEE PUBLIC SUPPORT ACTUALLY DECREASING. SUCH CUTS ARE NOT SAVINGS; THEY

ARE SERIOUS ASSAULTS ON THE AMERICAN
ADVANTAGE IN SCIENCE AND TECHNOLOGY WHERE
MUCH OF OUR FUTURE IS TO BE FOUND.

*Ho
guten
evening*

LET ME CLOSE BY TALKING ABOUT
MINNESOTA. I AM A SHAMELESS MINNESOTAN
APOSTLE. SO MUCH SO THAT ON A RECENT VISIT TO
THE 7TH FLEET COMMAND, THEY DISPLAYED THE FLAGS
OF THE WORLD'S THREE GREATEST POWERS: THE
UNITED STATES, JAPAN AND MINNESOTA. I HAVE
ALWAYS BELIEVED THAT WE ARE A SPECIAL STATE
CAPABLE OF PRODUCING LEADERSHIP AND THE
PROMOTION OF HUMAN VALUES IN QUANTITIES FAR
DISPROPORTIONATE TO OUR SIZE. I OFTEN TELL THE
JAPANESE THAT, FOR SOME REASON, MINNESOTA
ENDED UP WITH AN INORDINATE PERCENTAGE OF
AMERICA'S GENIUS. MINNESOTA'S PRESENCE IN
JAPAN IS A SOURCE OF GREAT PRIDE TO ME.
THE GREAT DIFFERENCES BETWEEN US, WHICH I
DISCUSSED EARLIER, REQUIRES THE BEST SCHOLARS
LEARNING AND TEACHING THE NEXT GENERATIONS.
THE UNIVERSITY OF MINNESOTA DOES NOT HAVE
MUCH AVAILABLE IN THIS FIELD TODAY. PRESIDENT
HASSELMO IS CONCERNED ABOUT THIS PROBLEM.
CARLTON HAS A GOOD PROGRAM, MACALESTER IS
DOING QUITE WELL AND I AM SURE THERE ARE OTHER
SCHOOLS THAT HAVE SOME OFFERINGS. A FEW WEEKS

AGO THERE WERE 100 HUNDRED HIGH SCHOOL STUDENTS FROM THE UNITED STATES VISITING JAPAN FOR SIX WEEKS. I WAS THRILLED TO SEE THAT MINNESOTA HAD NINE OF THOSE STUDENTS. THIS WAS POSSIBLE BECAUSE THE MINNEAPOLIS SCHOOL SYSTEM AND SOME OTHERS ARE OFFERING THE JAPANESE LANGUAGE. WE HAVE WHAT MAY BE ONE OF THE BEST AMERICAN BRANCH CAMPUS IN JAPAN LOCATED IN AKITA, KNOWN AT THE UNIVERSITY OF MINNESOTA--AKITA. THE MINNESOTA STATE UNIVERSITY SYSTEM HAS DONE A GREAT JOB THERE WITH GENEROUS SUPPORT FROM THE LOCAL PREFECTURE. OVER 200 JAPANESE ARE NOW STUDYING IN STATE UNIVERSITIES IN MINNESOTA AS A RESULT. WE NEED TO KEEP THIS GOING AND BUILD ON IT.

NEVERTHELESS, WE NEED TO GREATLY ENHANCE MINNESOTA'S UNDERSTANDING OF JAPAN AND ASIA. THE STUDY AND TEACHING OF JAPANESE AND ASIAN SCHOLARSHIP IS STILL FAR SHORT OF WHAT IS NEEDED FOR THE TRAINING OF YOUNG MINNESOTANS WHO WILL LIVE IN A WORLD OF EVER INCREASING ASIAN IMPORTANCE. WE NEED TO INCREASE THE OFFERING OF JAPANESE IN OUR SCHOOLS, COLLEGES, AND UNIVERSITIES. I HOPE THAT EVERY HIGH SCHOOL SYSTEM THAT CAN, AND EVERY COLLEGE AND UNIVERSITY THAT CAN, WILL TAKE A

HARD LOOK AT HOW THEY CAN GREATLY INCREASE
SCHOLARSHIP AND TEACHING IN THIS AREA.

Minnesota a school
VIRTUALLY NOTHING WE CAN DO WILL HELP ~~OUR~~ *Yours*
~~STATE~~ TO BE MORE PREPARED FOR THE FUTURE THAN *this*
~~STEPS ALONG THIS LINE.~~ OUR BUSINESSES WOULD BE
GREATLY HELPED AS WELL.

I WOULD LIKE TO SEE MINNESOTA BECAME
THE MOST ADVANCED STATE IN THE NATION IN THE
PREPARATION OF ITS STUDENTS FOR THE NEW WORLD
IN WHICH THEY WILL LIVE BY THE TRAINING OF OUR
YOUNG STUDENTS TO UNDERSTAND AND LIVE WITH
THE INCREDIBLE GROWTH AND SIGNIFICANCE OF
JAPAN AND ASIA TO OUR FUTURE.

WHAT JAPAN AND ASIA DECIDES IS AND WILL
BE DECIDED BY THEM. BUT WHAT WE DO WILL BE
DECIDED BY US. IGNORANCE IS THE MOST DANGEROUS
POLICY OF ALL. AS ALWAYS, AMERICANS AND
MINNESOTANS MUST LOOK TO THEMSELVES FOR OUR
BASIC ANSWERS. I THINK WE KNOW THAT, AND NOW
WE MUST DO IT. THANK YOU.

AUG 26 '96 02:46PM AM EMBASSY ECONOMIC
1990# 08/26 10:00J/J

No. 5151 P.2/3

MINISTRY OF FINANCE
THE JAPANESE GOVERNMENT

August 26, 1996

The Honorable Charlene Barshefsky
Acting USTR
The United States of America

Dear Ambassador Barshefsky:

Thank you for your letter dated August 16. I hope you have enjoyed a great summer vacation after settling the difficult semi-conductor talks.

Concerning the insurance talks, I believe that the negotiators of the two countries have made their utmost efforts within their respective mandate. I regret, however, that the U.S. negotiators had not obtained your permission to spare more time and to demonstrate more flexibility necessary to conclude the talks in Vancouver. In addition, since my proposal to continue the talks on August 1 was not accepted by you, I did not have any option other than directing my negotiators to return to Japan, upon confirming the three-item agreement with you.

In light of the importance of the insurance talks, I must make some corrections concerning your letter. First, on the three items agreed upon in the last telephone conversation, you described the first as "to resume talks in September at a mutually acceptable date". However, the agreement recorded on paper is "talks will resume at a time when both sides agree", and no other agreement exists on this point.

Second, you wrote that I had agreed to your proposal that all positions put forward in Vancouver by both sides should remain on the table until the talks resume. This, too, is contrary to the facts. I recognized such desire of your side over the telephone conversation, but I rejected your stand-still proposal by saying that we should in principle resume the talks starting from the positions we held at the beginning of the Vancouver meeting. My statement on this issue is clearly recorded. Furthermore, your proposal is logically inconsistent with our three-item agreement, especially concerning the second as well as the third point that was emphasized by yourself.



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