Direction.

BERLIN W.

February 2nd 1897.

James J. Hill, Esq.,

My dear Mr. Efficient (Minn.) your cable received through Mr. Adams, offering me 3000 Great Northern Shares at par. I have accepted this offer for the Deutsche Bank, not so much for the profit we may expect to realize under your leadership, but as a token of your friendly disposition and demonstration of our cooperation towards what we

consider to be to the best interests of the security holders of the Northern Pacific Company.

At the same time I heartily appreciate your kindness

and remain, my dear Mr. Hill,

Yours sincerely

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