

GEO. H. LAWES & CO.

SUCCESSORS TO

HOUSTON, HARRIS & CO.,

BUILDING MATERIALS,

49 E. FIFTH STREET,

ST. PAUL,

MINN.

TELEPHONE: 1027.

J. J. HILL, PRES.

GREAT NORTHERN RY.
CITY.

FEB 24th /93.

ST PAUL.
MINN.

DEAR SIR,

WE PUT THREE SAMPLES OF CHICAGO PRESSED
BRICK, IN YOUR PRIVATE SECRETARY'S OFFICE SATURDAY, THE 18th INST,
FOR YOUR CONSIDERATION FOR USE ON THE NEW SEMINARY BUILDING, WE UNDER-
STAND THAT YOU HAVE ABOUT DECIDED TO USE COMMON MENOMONIE VENEERS,
BUT THINK YOU MIGHT POSSIBLY CHANGE YOUR MIND IF YOU WOULD TAKE THE
TIME TO GIVE THESE SAMPLES A LOOK, AND TO CONSIDER THE VERY LOW OFFER
OUR COMPANY MAKE ON THEM FOR THIS SPECIAL JOB, VIZ; \$18.00 - PER 1000
F.O.B. ST PAUL. THIS IS A VERY LOW PRICE MUCH LOWER THAN THEY HAVE
EVER BEEN OFFERED AT BEFORE, AND WE THINK AT THE SMALL INCREASED COST
ONLY THREE OR FOUR DOLLARS PER THOUSAND OVER THE MENOMONIE, THEY ARE
WELL WORTH YOUR CONSIDERATION AS BEING BOTH VERY MUCH HARDER AND
STRONGER, AND LOOKING SO MUCH BETTER IN THE WALL, WE ONLY GOT THESE
SAMPLES SATURDAY AND DID NOT WAIT TO SHEW THEM TO THE ARCHITECT, BUT
TOOK THEM IMMEDIATELY DOWN TO YOUR OFFICE AND LEFT THEM THERE FOR
YOU TO SEE, AND FEAR YOU HAVE NOT HAD TIME TO LOOK AT THEM.
HOPING TO HEAR FROM YOU, WE REMAIN,
YOURS RESPECTFULLY.

Geo. H. Lawes & Co

BRICK WERE IN A BOX, MARKED "PEERLESS CHICAGO"
BRICK "THREE RED BRICK."