

GENERAL CORRESPONDENCE

1877 JULY 13-16

FOLDER NO.

7-22

JAMES J. HILL PAPERS

PLEASE RETAIN
ORIGINAL ORDER

Mr E. N. Saunders
St Paul
Minn

LAMBIE & BATES,
COAL,

Coal and Iron Exchange, 130 Water Street,

CLEVELAND, O., July 13 1873

Dear Sir -

Yours of the 30th ult^e at hand -
Owing to the sickness of Mr Bates it has not
been answered -

We are quite surprised at your forgetfulness
of our arrangement of April 26th - After some
three days negotiation the following arrangement
was entered into - "E. N. Saunders will take 3000
tons Straitsville Lower Minn Coal delivered at Duluth
at 3.25 - 90 days - or 2.60 Cash f. o. b. Cleveland.
You to pay interest on any time taken and insurance".
We were to have option at the 3.25 price until we
could ascertain if Charters could be made at
60 Cents - and we were to have the right to ship
the Coal at any time we could make the Charter
at that price - otherwise we were not to be held
to the Duluth delivery - but were held to the
2.60 price here - On the 29th of April you wrote
us not to make any Charters till you came to
Cleveland - When you were here you told us not
to charter at more than 60 cents and promised

[7-13-77]
LAMBIE & BATES,
COAL,

Coal and Iron Exchange, 130 Water Street,

CLEVELAND, O., 187

to stop on your return from Buffalo and
give further directions. But you came
through here without coming to see us, so we
chartered one vessel on our contract and
finding that we could give you the benefit
of a slight expense in handling, did so -

Now we ask you if you consider this fair
treatment? as you have probably taken the
same quantity of coal from some other parties
we cannot but think but we have been used
as leverage to work on someone else - Had
coal advanced would you not have heeded
us to our sale? We expect you to do the fair
thing and take the balance of the coal -

We can contract for 50 cent freight and
propose to give you the benefit of anything we can
save -

An early reply will much oblige

Yours truly
Lambie & Bates
Cm

Hastings Minn
July 13th 1877

Mr E. Saunders

Dear Sir

Enclosed find draft No 1103
on First Nat Bank St Paul
of Twenty five & 10/100 dollars
to balance my acct up to July 7th
for which please send receipt
I spoke to your agent last time about
the balance you claim due on salt
and he said he would have created
up, according to agreement

Respectfully
Thank You

Oct 25th Recd July 14/77
to pay of June 11/77 \$25.10

Duluth July 13/77

M^r C N Saunders

Saint Paul Dear Sir

We got

the Haver unloaded yesterday morning and the coal is in a long pile with ample space between it and the bulk. I am sorry to state that the last cargoes of Whitmore and Brunette are exceedingly dirty. The Nut coal from Brunette has all gone forward and was 308 ft that is about 5 per cent. When coal is so dirty, it is very hard to work it off satisfactorily, it gets wet and remains so. We have attacked the store of the Whitmore from all points and it shows a bold front of dirt. I do not know how to work it. The stove and grate you are getting are from these cargoes. The Grate of this year was thrown in top of that on hand the 1st of May but I think the old was preferable. We will have to do the best we can with these cargoes with the hope that the future ones will make amends. Capt. Kelly

P.S. The railroad coal I am shipping for your eye but will report it in the summer of the future

I would like to see some orders for salt. Do not forget us up
 here. More business is what we want. We are never so well
 satisfied as when we are receiving and shipping. We want
 the boat to come and we want it to go. Very
 truly
 Yours

The Townsend said he would bring his
 wife and two daughters with him this trip
 and he expects to take them to find Paul
 and Minneapolis. He knows about that a
 pass could have been obtained for him
 the first trip and if you think advisable
 when you send it have it read, "and family"
 I have not said anything to Mr. Chase about
 dock room for the Kelly but there is a spot
 on the other side of track that was partially
 used for soft coal last year and which
 the rail road can use for no purpose what-
 ever. The Townsend will have to be unloaded
 at Mine's. I thought about working from
 the bay side of track out to the tool shed
 with a view of making room for the Townsend
 last trip. It would require boats to be
 shipped. Do you think that amount will
 go forward before they get around on the
 last trip, if so both ^{vessels} could be unloaded
 at main dock on last trip. I was in
 hopes you had heard from them before this.

Office **L. L. DAVIS,**

Forwarding, Storage and Commission Merchant,

Agent for Steam and Sailing Vessels,

Warehouse and Dock, 171 River St., foot of St. Clair St.

Rates Given and Freight Received for All

LAKE PORTS,

LAKE SUPERIOR SPECIALLY.

Cleveland, O. *July 13* 1877

E. W. Saunders

St. Paul

Min

Dear Sir

*I have a vessel
going to Duluth with full load of coal
have you any oil to go will take it at
50¢ per bbl including Cleveland dockage
vessel will be ready to go by Thursday
next - July 19th. Please advise me and
oblige*

Respect

L L Davis St



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