Montreal Oct 20 1878 I Still Eg St Paul My dear Dir I had a long interview yesterday with our A.O. friends - In Barnes was with me and we discussed the whole matter in all to hearings Their Board meets today to determine the sum per amoun they will affer the StOVO. for a joint and equal interest in the road to Haul and Mumenpolis from It Cloud, including terminal facilities I expect to hear londonow the result of their delikerations Barnes and I both think that nothing We can do will prevent them building the west Side hime. To build it is a foregone Conclusion

with Whight and some other members of the Bourd. Bellings Towers and Starts are against any expenditure on Side him in any direction. But I am quite sure They will not offer us any thing that we could accept, or that would recompense us for the meonseinence and bother a joint ownership necessary entails. as soon as I hear from them I will let you know what then offer is. Whatever their offer may be, it is understood that it Jones a part of a settlement of all matters of every kind in districte between the two Companies. Billings & Towers Seemed to take my view of the position and admitted that theirs was an each & west liver

and ours a north & South one, and that my position was based on fair and reasonable principles They do not want a west side time, but Wright tothers have I think you too far to draw back, and I think we shall have to make up our minds to do our beet with what we have got and be content with that They say that the Brunch hue traffic we get now nearly all Comes from the west side. Is this Do . At any rate. I think we had better make a vertue of necessity and let Muneapolio have to west side hue and we keeping control of our own hime and property. I have written Thompson to this

effect, and also told him of my interview with Alchfield, my intention hiso doing being to reach Bigelow through him. I am very auxions that us time Should be lost in selling with Letchfield, and have thought of Bryslow knew my offer he night bring some pressure to bear out. who is very measy about the west side hime. I did not think I advisable to day to Thompson that such was my object in writing to him so thinking you could do that safer by word of mouth. Likefield is aux cons to selle but he moves so slowly that we cannot wait for him. I send you Enclosed a copy of

my letter to Thompson that you may see how the matter stands If you can do anything to hurry up & Motfield - do so. I am now personally in such relations to both Litelfield and the RP. That I can negotiate with Done advantage We are all the best possible frends Referring to your letter of 19th I am very sorry about the delay in getting the sent forward Surely Ar Fisher in Ar Tarley's absence ought to have seen to that. The adverse weather cumot be helped. I have just world In Furley acking how he is getting

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on and of he will be at Peubona by Sahrday Beeker must resign his Imolership in the Yelverton mortgage. I I Kennedy of have doubtless written about that. There must be no mustake about the Debeutures. They aught to be got beforthe the 15th otherwise we shall be In Farly om young must use all the influence they possess with the Judge to that end Jesterday before learny hew York It was arranged between Kennedy

and myself that we should meet in Chicago on lette hor enroute for It Paul. We both want to visit Winnepeg. Do you think that to be posseble? Four letters today make me legm to doubt it. Let me know by wire on receipt What dute you think the Engine Can go through to Winneley. If too late, we may have to pustfrome our winnepeg visit will Afrany next summer. I am obliged to slop here Will write again tomorrow menostrue I remain Jours Very truly

Northern Pacific Mail Road Company Mus York, October 24th, 1878. In furtherance of the request made by you at the inderview of 22 nd wish, I have made an esti make of the value to this Company of a half ownership in the It Paul Maisic Road, between It Paul, Assimapolis, It Cloud and dank Japide. It has been Considered by our born mittee, and with the attending details of the proposed ad jewiment of all isless between the At Saul Bacific and Northern Pacific Pailroad Companies was fully discussed at the meeting of our Joard held yesterday. Our Committee now desire me to Communicate to you. on their behalf the result of their Estimation on which with other spicifications herein named (and which we understand you to favor) they are willing to have a permanentagreement based. We assume however that the assent of the party Claiming to be the First Division of Paul and Prince Pail road Company, represended by Seo. L. Reaker as President can be obtained if mensary to complete the arrangement. Destrinate the value to the Northern Pacific Mail road Company of a half ownership and Equal rights in

the presund railroad between It Paul, Minnapolie, It bloud and Jank Rapide, including the fee in tentro acres of suitable lands for Station grounds in St Paul at four hundred and Seventy-two thousand and five hum. and (472,500) dollars; or a pupelual rental of at som per cent thirty-three thousand and Seventy five (33,075.) dollars for annum. The joint occupancy and use of this piece of road might be regulated by a Superintendant mutually agreed whon or appointed by somvestablished umpine in case of disagrument. Each sombany to be cutilled to the income of its own haine and the cost of maintenance be divided in proportion to wheele run over the division by either farty. The other iture to be made a part of the basic of agreement we understand as follows All business between points douth of claud Rapide and note of blyudon to be assigned to the St. Paul Hacific Company. All busines between forich South of Sank Papide and west of Slegudon to be a signed to the Northern Pacific Company? don to be assigned to the Northern Pacific Company? Of business between Glyudon as an initial or ferminal

point and points douth of Sauk Rapide to be pooled and equal rate manidained. The ownership of stock by the Northern Pacific Company in the Extension Line to be recognized by some Equitable Equivalent. Materials on Braining (Franch (if there were such) rights fully belonging to the Morgagess and taken by Wasterne Pail. road to be equivally accounted for. There preliminaries being agreed to on your park workall be in readines to elaborate with you the full delails of a permanent contract. Clease respond as early as may be Convenient for our people are extremely auxious to perfect their plans with the least possible delay. Respectfully Your Col out ( Liquid) Geo. Stark

Montreal 24 Oct 1878 I Sotill Esq My dear Dir I have a wire from hw Farley today statung in substance that it will be 5th how before the lines are completed. I doubt not you are all doing your best, at the Sametime I must say that I am disappointed at the dolay I fully expected the track to Pembrua would be laid by Inesday last 22? What alarms me now as the delay in getting the debentures. This is a matter of supreme importance which at present and above everything else needs your

attention Things here are so squally that I am quite melasy about our Bunk habilities. and the shape they are an Do see that nothing is left undone to ensure our getting the desentures at the earliest moment. I have written michel about the distribution of the Steamboat carrings - See my letter to him We must get that money to pay our Dreember interest. nothing from the A. P. yet. But, as stated in my last, I am melined to keep what we have got - let them build the line and get with Ir Paul their own way We keep our live to - they doing the same and by theye we can arrange with Them about rates.

and generally to work as harmonously as possible settling up all our the best terms we disagreements on the best terms we can their building the west sede line need not of necessity brevent need not of necessity brevent as settling all our other differences, as least that is my opinion Yours very huly

Montreal 25 Oct 1878 I Still Eg my dear Dir Muser of & Kennedy of inform me that they have sent you a copy of In Starks letter to me. Well you Timelly take it into your consideration, and let me heur from you at once what you think of it, and send me a sketch of what you think would be a fair and proper counter proposal for us to make. That is if you can see in Mr Starks proposal a basis for negotiation I sent you enclosed a copy

of Aw Barnes letter to me in reference to Starks proposal. I have just wered you . that I an abliged to postpone our visit to St Paul and my intended brip to hova Scotia. "That, I cannot leave here with the Receivers Debentures are issued This being the case, you will have to write to me how you that This proposal of the RP is to be dealt with. I also enclose copy of a letter I have received from mi Bellings, covering a letter from Surgeant to the President, a copy of which I also tuclose, for your own persoal Only Billings is evidently our friend, and We must take care not to do anything to make an Enemy of him - so keep his communication to me private. and let me know what answer I shall make to Dargeunto complaint. I have just written to hillingto Day. that I will write to him again, as soon as I have heard from the West. I wered you on Friday, asking you to report progress, and again today, but have not yet heed any reply. I am getting concerned about the delay in completion, mainly because it keeps back the delivery of the Debentures, which has become to us, individually, a matter of

Very great importance, but which I cannot explain. on paper to the Sorn as the debentures are toward, and our afe at the Bank hut into proper shape, I will go up to It Paul and stay there until everything is hut in train for the transfer Compaign. The Kungarill no doubt be with me.

Yours very truly.

Get tophere

here were ho litterns were about Campbelle, Law glas Mr K is able to be de the below again

The North Western Telegraph Co. an youlekus have another Engine and Eifteen Caro thou soon Can they be delivered at country andwer quick about transportation to Winnesses

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## BIR No. 3. HALF RATE MESSAGES

THE NORTH WESTERN TELEGRAPH COMPANY

requires that all messages received for transmission shall be written on the blanks of the Company, under and subject to the conditions printed thereon, which conditions have been agreed to by the sender of the following Half Rate Message:

Dated.

Received at 9 Kill
To John Mell
Let me know lomorrow

Can Can be delivered at

Wrinify answer kingston

Joe lyper

Joe apper 11 1878, Oct. 263

Outario
Canada Flat Cars down the Rea River - Seasons to your advanced.

CHAS. ATWOOD. -DEALERS IN-TYDDDD, Brick, Water Lime, Hogoboom & Atwood. STUCCO, Fresh Lime, Plastering Hair, Janesville, Wis. Oct 29 1878 A &c., &c., &c. James J. Hill Eng. Dear Sir Your valued letter of the 21st was duly received, Opersones from you give me great palisfuction. Below I find you the numbers of Bonds held by us 165. 289. 425-7. 221. 686.3132 These bonds are \$1000, Each, with confins attached amounting to \$385, Each empired or Nov. 1st amounting to \$420, cach It hope to hear poon that the Land Office is ofin again so we can get our Deeds We prope to give Campbell a big lift for your letter Jours brily J. S. Stogoboom must year. I am greatly obliged to you

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[JJH Letterbook, 4/11/78-1/16/79] [Hill to George Stephen]

St. Paul, Oct. 31st, 1878

My Dear Mr. Stephen,

I have your letter of the 25th inst and your wire of today and replied that I have written you a simple offer which I thought should be final-- I cannot see any way in which we can do more than give them a lease of some such conditions as I proposed, and again a long lease is equivalent to a joint ownership.

If they derive any settlement at all they certainly cannot object to letting the rental be fixed by friendly arbitration-- In Starks [?] letter there are several details which are in fact wholly unfair to us while he may not have[?] desired to make them so, and perhaps they would not urge them as they are without modification-- I would suggest that all details as fixed by the respective Managers if possible as I would like Mr. Alexander [?] to see them with me in order to prevent our making any permanent concession that would be unfair to ourselves[?].

I would cast Starkes[?] proposal wholly aside and propose a simple lease of the use of track in some such way as I have discussed[?] and I cannot see

[page 2]

how they can refuse to accept it on such terms as disinterested parties would fix as fair, and I would [?] for a fair and free interchange or traffic at [?] --I think they have an idea that they should demand a great deal in order to get what they want, and while Wright would no doubt wish to [?] the terms such as we cannot accept, the others who do not approve their building a [?] side line would be willing to accept all they can get out of us, therefore I think the arbitration to settle the annual [?] would be so fair that they could not refuse it and at the same time would end all haggling about the amount -- I sent a copy of Starks letter to Mitchell and told him it was our opinion that Wright controlled the matter and he made the offer such that the only action we could possibly take on it was to promptly reject it, at the same time I

[page 2--continued]

said that some of the Nor. Pac. Com. identification with these West side enterprises as one of its chief supporters, which not only surprised but disappointed us, and would lead inevitably to

[page 3]

to destroy the feeling and harmony between our roads which he professed to be so anxious to see come [?]--I wrote hime such a letter as will not offend him at all but at the same time gave him to understand that his company would be the sufferers

I heard again from Philadelphia through a friend and am more confirmed in the opinion that they will eventually accept a fair offer--

The Charter of the Nor. Pac. is direct from Congress and is very specific as to its object, which is simply to build own and operate a railway from Duluth to Puget Sound, and it contains no power to purchase or lease any side roads.

Jay Gould will be on hand this winter at Washington to prevent the extension of their land grant, and it will be an easy matter to have their Charter so amended as to specifically forbid their operating any side lines, which I think would prevent their ring from putting any money into such enterprises unless the interest at least was guaranteed by the Nor. Pac. Compy. Gould is directly interested in keeping them out

[page 4]

of Chicago--Judge Young[?] and Galusha[?] are both at work to see if we [?] bring a suit to recover the Brainerd Branch Lands and all, and tonight they think they can bring such an action as will either give us the title as far as the N.P. is concerned or it will leave it uncertain for several years who can own it--I mention these things to show that even if at present they do not accept a fair offer from us, we have all winter ahead of us [?] they can build [?] [?], in which [????????] convince them that they had better not fight us. Young thinks they have already jeapordized their charter by leasing and quaranteeing the interest on lines foreign to the intention of Congress expressed in their Charter, while their bond holders are left without the security they should have by the exploitation[?] of the line west of the Missouri River

[page 4--continued]

and saving the Land Grant. Again I would advise a reasonable offer which if accepted all well[?] but if they reject it now, or do not close a bargain

[page 5]

it is no sign they will not do so later.

Outside of the question of receiving
we have the land matter, the Brainerd Branch
and about \$200,000, for Locomotives and
wood and material used or taken by them
from the St. Paul & Pacific and for which
Mr. Farley is about to bring suit, and which
can be collected at least in great part.

The people of St. Paul have taken hold of this Mil St Paul connection with the N.P. and on Saturday night a private meeting is to be held of all leading shippers in every branch of trade where it is expected to form a compact to ship absolutely nothing by the Mil St Paul Ry until they abandon the west side line entirely and the N. Pac [????]. As St Paul pays about three times as much freight as Minneapolis you will see that Mitchell will have to yield and public opinion is always a strong law[?]. It has helped as any [?] [?] that the late arbitration gave all we-asked and [?], and in

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any future arrangement it will strengthen us very much to have shown as fair [?] to the N. Pac. and let them take the responsibility of refusing it.

I enclose you a letter which you can if you wish send to Mr. Billings and which gives the real state of the case. Mr. Billings should know if possible that their man Sargent[?] has in the short time he as been here established a reputation for trickery in business which makes every body afraid to deal with him.

I have not as yet got the steamboat money but have asked Mr. Kittson to be sure and have it ready on Saturday--I hope you will not forget to write him and ask to have whatever [?] on hand by Dec 10th or 15th divided to the stock so that it can be used for Dec interest.

I go up to Alexandria tomorrow to see about location of buildings and will return tomorrow night--Mr. Farley intends to go with me and I hope to get him up to Pembina by Tuesday next so he has not seen that line since Midsummer

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The delay in extending the line to the [?] Co for standardization to the 25th Oct has put our work back fully two weeks as we would have been out of the wet country before the bad weather if we had had the iron--I am very anxious to have everything done as the Judge has indicated so that there can be no reason for any delay, and I assure you neither Young or Farley anticipate any delay after we get the hearing on the first day of the get the hearing on the first day of the term--I send you marked copy of today's "Pioneer Press" which will explain why the Judge is so particular
If you could come[?] up a day or two it would help me very much to push matters as I have about done all I can and I think

they consider me over anxious possibly

It is one o'clock in the morning and I leave at 6:30--Will write you on my return and if you want anything more definite as to N.P. offer please write me.

Yours very truly,

Jas. J. HIll

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