

GENERAL CORRESPONDENCE

1882 FEB 6 - MAR 10

FOLDER NO.

13-2

JAMES J. HILL PAPERS

PLEASE RETAIN
ORIGINAL ORDER

JOHN S. KENNEDY
J. KENNEDY TOS.

J. S. KENNEDY & CO.
BANKERS.

NEW YORK

6th July

1892

My Dear Mr. Hill

My firm has recd. your letter of 1st & 2nd Inst. and also your telegrams of 4th & 5th. and they will be formally acknowledged by them. The package with the Bonds and Certificates of Stock has also come to hand and the contents are now being counted and will no doubt be found all in order. I have just telegraphed you that you may draw on J. S. & Co. for the amount payable 1st & 2nd Inst. to the North American Rolling Mill Co. but as I understand they and the Steel Co. are delivering Rails in advance of the time specified in your contract with them why cannot you get them to take your notes for it now in part with interest added and in that way help us to manage until we make other arrangements?

I am glad to hear that the copy of the Minneapolis Union R.R. Co. Bond is mailed at last and I will have it put in hand immediately as it will be at least 60 days before the Bank Note Co. can have it engraved and printed. I hope the ~~same~~ copy of Mortgage will follow immediately as we must put this whole thing through expedite in order to get money for these Bonds will probably sell better and more readily than any others. In this connection I may as well say that Bonds are not selling well and prices are falling. The syndicate that took the \$600,000 Dakota & Minnesota have so far only sold \$10,000 and they were placed by my firm with a cheat abroad and as an indication of the condition of affairs a syndicate that took a large line of Pacific R.R. Co. Bonds (6% Bonds) @ 114% & interest have been unable to sell them at a profit and are now throwing them on the market at par flat which is equivalent to 98 1/2% & interest as on 1st July and though the Bonds are very good and there is a large volume of Stock behind them selling at a premium and in which regular dividends are paid, they have so far only succeeded in forcing sales of \$30,000 or \$40,000 of them. Then again the financial panic in Paris is reacting on London and the latter place again on New York so that American securities are coming back and being thrown on our market resulting in an advance in the rates of exchange on London and shipments of specie if they goes on it will affect our market still further and cause a reduction in the value of Stocks and Bonds. In view of all these circumstances and your financial wants for this year I would recommend your curtailing all expenditures as much as you possibly can or at least keeping them in such shape that in case of a Black Friday or anything of that sort coming to pass we can shut

NEW-YORK

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down pretty quickly and stop expenditures, and then get revenues from the Road
should bring us out. The \$1,500,000 Bonds of the Minneapolis Union R.R. Co. I
think can be sold in a block in Europe and I have written out as fully as I
can about them with my present partial information and I propose to sail for
Europe on 1st March and follow the matter up and I will write Mr. Stephen
about it in the meantime and ask him to see the parties I have in view & take
them. - This is earlier than I first intended but I find if I delay my departure
till 11th or 15th March I would be too hurried and might fail to accomplish
all I have in view as I must be back by the last week in April. I have
cabled Mr. Stephen I am coming and I have told Mr. Angus & Mr. Lee & Mr.
the latter of whom is now here and he says they will come down from Montreal
so as to arrive on the morning of 20th Feb. so as to confer together about any
matter requiring consideration before my departure and I would suggest that
you make your arrangements to be here at latest on Monday the 21st and in
the meantime do let me have the draft of mortgage both for the Minneapolis
Union and Hinckley lines especially the former so that I may go carefully over
them. From what I have said you will yourself see the importance of pushing
these matters forward. We must have them to be answered.

I am sorry Judge Jones has made such slow progress with the Lyle and
Smith and am afraid he does not appreciate my reasons for wishing them pressed
to a conclusion. I supposed the taking of testimony had been completed long ago
and if he does not send me on his way very soon I will be unable to do anything
to it before I leave as I will be exceedingly busy especially for the last 8 or 10
days prior to my departure. - Then he says the case will be argued before both
Judges & I know that means it will be postponed till next April when Judge
McCrary will go to St. Paul. Why does he not arrange to have it argued in
Chambers before Judge Nelson? That was the understanding when the order was
given to close the testimony.

I think you are right in having the amounts advanced to individuals credited
in account of a mortgage & Dakota extension bonds; the understanding was
that it was to be paid in some such way.

Note your wishes as to sale of 2nd Mort. Manitoba and purchase of Dakota
extensions and will comply with same whenever the market admits of it.

Your proposition of stock sold to Osborn and called for so far is only 449 shares,
which I am having transferred and will deliver to morning and your offer will be
credited with the proceeds. If he avails of the other two options we will deliver 449 shares.

of your stock on each and that will make 1493 shares in all. The first option does not expire until the 15th March and the 2nd on 12th April. I cannot tell yet whether he will avail of them but I think he certainly will of the first & I hope also of the second.

Note that I am at liberty in case of need to use either your stock or bonds for the benefit of the Co and while I am gratified at this mark of your confidence you may rest assured I will exercise the authority you give me both sparingly and judiciously. Your power of atty to me has been filed with the Transfer clerk.

In considering the financial situation don't forget that there is \$240,000 of interest to pay 1st April on the 2nd Mort. Bonds and about \$115,000 more on 1st May for the Dakota Extension. Calhoun also begins delivery of his engine on April the prompt payment of which my firm has guaranteed.

This is a long letter but I wanted to place the whole situation before you & I hope not to disturb each another upon you at any rate until after I have the pleasure of seeing you here about the end of the month.

Yours very truly
John S. Kennedy

James J. Hill Esq.
St. Paul
Minnesota.

COPY.

Ex. "M" 321

Exhibit A. H. Paul, Minneapolis & Manitoba Ry.

PERSONAL.
CONFIDENTIAL.

H. Paul FEB 6TH 1892. 189

S. S. MERRIL, ESQ.

MILWAUKEE, WIS.

DEAR SIR:

I HAVE GOT FROM A. B. STICKNEY, A MEMORANDUM OF WHAT IS COVERED BY HIS CONTRACT WITH THE CHICAGO AND EVANSTON R. R. AS FOLLOWS.

1ST. AN UNDIVIDED HALF OF THE RIGHT OF WAY OF ALL THE CHICAGO AND PACIFIC DIVISION OF THE MILWAUKEE AND ST PAUL RY, WITHIN THE LIMITS OF THE CITY OF CHICAGO.

2ND. THE ENTIRE RIGHT OF WAY FROM A JUNCTION WITH THE ABOVE ROAD NEAR JONES AVENUE, NORTH ABOUT $1\frac{1}{2}$ MILES TO THE CITY LIMITS ON THE NORTH SIDE OF THE CITY AND SAY $1\frac{1}{2}$ MILES OF IRON RAILS.

3RD. THE RIGHT OF WAY NORTH OF THE CITY LIMITS TO THE SOUTH LINE OF EVANSTON ABOUT 8 MILES.

4TH. THE UNDIVIDED HALF OF THE COMPLETED LINE OF THE CHICAGO AND PACIFIC DIVISION IN THE CITY OF CHICAGO FROM ITS TERMINUS NEAR CHICAGO AVENUE NORTH ABOUT $1\frac{1}{2}$ MILES TO JONES AVENUE.

THERE ARE 1200 SHARES OF THE STOCK OF THE CHICAGO AND EVANSTON RY. OUTSTANDING OF WHICH HE HAS OWNERSHIP OF 350 SHARES AND 875 SHARES IN TRUSTEES HANDS, TO BE DELIVERED AND BECOME ABSOLUTE PROPERTY ON THE COMPLETION OF CONTRACT, WHICH IS TO PAY A CERTAIN SUM OF MONEY AND BUILD ABOUT 7 MILES OF TRACK, THE TRACK TO BE BUILT THE COMING SUMMER.

[2-6-82]

822

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IF ANYTHING IS DONE IT SHOULD BE DONE EARLY THE PARTY HAS BEEN TO SEE
ME TWICE ABOUT TAKING IT OVER.

YOURS VERY TRULY.

JAS. J. HILL.

TERMS:
1 year,....\$12
6 months.. 1.0
3 months.. .5
No subscrip-
tion taken for
less time than
three months.

[illegible]

St. Charles, Minn., Feb. 6th 1882

Gas. J. Hill, Esqr.
St. Paul, Minn.
My dear Sir

I was in St. Paul, in January, the same week you left for the east. I was not aware of your absence until my arrival in St. Paul or I would not have made my visit to your city at that time, because I desired to see you and confer with you in regard to the new North-west, and what chances there were, if any, for me to better myself in that locality.

With the large amount of business you must of necessity have in hand, I know that your time is fully occupied, perhaps much of the time away from home, therefore I write now to ascertain if you could inform me at what time you will be at home in the near future, some Saturday would suit me.

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the best, as at this time I can leave home
on Friday better than at any other time
for an absence of several days. If you
could state any day - Saturday preferable - when
you will be in St. Paul, I should be glad
to come and see you.

I am
Yours very Truly &c.

H.W. Hill,

New York

Feb. 9, 1882

Personal

James J. Hill Esq.,

St. Paul, Minn.

Dear Sir:

We have today sold for your a/c \$50,000 2nds at 105½ %. There are \$15,000 "Dakota Extension" Bonds in our hands which were not included in the recent sale, and option of \$600,000, so we transfer the same to you at par and accrued interest that being the price the Company accepted for the other Bonds of the same lot. We shall be on the lookout for further purchases and shall duly advise you of any action we may be able to take.

Yours very truly,

J. S. Kennedy & Co.

[From envelope found in J. J. Hill's papers, probably copies made at the Farley trial 1887]

CITY BANK.

CAPITAL, \$200,000.

Minneapolis, Minn., Feb 13 1882

MY DEAR MR. HILL

IF CONVENIENT FOR YOU, I WILL COME
DOWN WEDNESDAY MORNING OF THIS WEEK ON THE HALF PAST
NINE TRAIN AND BRING MY NOTES AND MAP WITH ME. I FIND I
SHALL BE BUSY FOR THE REST OF THE WEEK. IF THIS SUITS
YOU PLEASE WIRE ME, SO THAT THERE SHALL BE NO MISTAKE,
VERY SINCERELY YOURS

Charles Leach

*Hand letter to
James Leach
WJ*

that object in view that I⁴ visited St. Paul, in January,
for the purpose of consulting you, and were it not for the
sickness of my daughter would visit you tomorrow.
I feel that I am capable of more than I can do
here, but with a family, consisting of a wife and five chil-
dren, with the property I have invested in a business
and a home, where it is unprofitable and at present
unsaleable, even at prices much below what it cost
me, I cannot get out of the rut in which I am
placed to the betterment of my condition.

If I had a capital of, say, \$10,000, I am confident
I could go into your country and in a few years become
able to return the original capital, with interest, beside
laying the foundation for a competency for myself. For
instance, farm horses in the Red River Valley are worth
from \$50 to \$100 per span more than they are here. Here
they are for sale, and in the Red River Valley there is a
demand and a market for them. If I had the means
to purchase three or four car-loads here and ship to
that country I could realize a net profit on each
of such shipments of, at least, \$1,000. I could at the
proper time, then, go into the House River country some-
where on the line of your road, locate at some good point
either open a wheat farm or engage in some other busi-
ness as the circumstances might seem to warrant, and
while becoming prosperous myself could be of great
benefit to your interests in more ways than one. Can
you, or rather will you loan me the capital mentioned?
I am aware that it will be considered rather a cheeky
proposition on my part, but should you do so I shall strive
to the best of my ability to so shape matters that you will
never have cause to regret your action in thus helping me.

Very Truly Yours. A. W. Hall

JOB WORK
Neatly executed at living prices.
Advertiser's received at liberal rates.

ST. CHARLES River, in the north, is in heavy brick and tile factory. Catholic, Episcopal, Lutheran, Methodist, and Baptist churches are in the city. The city is the center of the brick and tile industry. The city is the center of the brick and tile industry. The city is the center of the brick and tile industry.

St. Charles, Minn., Feb. 14th 1882

Gas. J. Hill, Esq.
St. Paul, Minn.

My Dear Sir: Yours of the 12th declining to com-
ply with my "chucky" request is recd and contents noticed.
I did not need to be reminded that you was not in
the "backing business," although I know it for a fact now.
Having, both in my official and private life, granted many
favors to millionaires as well as the poor, I thought I would
once in my life ask a favor for myself since I had got
down to bed-rock, hence my request to you. I was not
surprised by its refusal, neither has it shaken the confidence,
respect, or friendship I have entertained toward you since
I first knew you, which I trust will not be impaired during
my natural life. I have watched your ascending star in the
financial world with great pleasure, and trust it may never set. As
I wish to visit the great Northwest will make one more request: Will
you exchange an annual pass for myself, over your roads for an
amount of advertising in the Times sufficient to fully pay you for the
same? With kind regards I remain as ever
your friend, H. H. Hall

Please and let me know
if you will sell it and if
I shall come down and see
you and on what terms you
will take it on which I beg
you will suit your own
convenience and thereby
oblige me.

Respectfully yours

John Rieger

Big Horn Co.

Poster
Man

Please answer and let me
know what you will do.

Confidential

HOUSE OF REPRESENTATIVES,

WASHINGTON, D. C.,

Feb 15, 1882

James J. Hill Esq.
Dear Sir:

I am in receipt of yours of the 9th. I agree with you that for the next 6 mos. and probably longer there will not be a sharp demand for R.R. securities. I did not make the

suggestion I did in
my last letter, because
we had any securities
to offer for sale.

I arranged sometime
since for sale of all
the bonds necessary
& coming along, that
letter work we propose
to do the present season.

I did not know what
that you might

think it for your
interest. There is

53-4
small holding in our
Company. But I can
readily see that with
your hands already so
full you would not
be branched out in
a new direction.

I notice the rumor about
the sale of N. P. & L.

& the N. Pacific. There
is not only no truth
in it, but further,

I never heard it spoken
of. Or my haste in

was never thought of.
If the 'fool killer' would
come around and
attend to some of the
news-hoper fools,
we would all be saved
great annoyance.

I hope you will make
a deal with the Stan-
dard Coal Company.
Sincerely, see you in
March.

Dennie
Sincerely,
W. D. Washburn

JOHN S. KENNEDY.
J. KENNEDY TOD.

J. S. KENNEDY & CO.

NEW-YORK

Feb'y 16th 1882James J. Hill Esq,
St. Paul,
Minn.

My dear Sir,

I am this morning in receipt of your favors of 12th and 13th inst., and note your purchase of the interest of Mess. Farnham & Co. in the water power at Minneapolis for account of the Water Power Company, and in the face of the facts as stated by you I think the purchase a most judicious one, and that there was nothing else that could be done to protect the interests of the Water Power Company as well as the Railway Company. I am sorry that it takes so much money, but if you have arranged to get some time, if necessary, on the payment I have no doubt we will be able to compass it without inconvenience.

I am glad to notice that Mr. Sigelow is turning his attention to the agreement for the sale of the land contracts and I hope by Monday, at latest, to be in possession of the form of agreement and which will have my immediate attention as soon as it comes to hand.

I am sorry at the delay in the preparation of the mortgages on the Kennebec and Oises lines, but if you will send printed copies on here as soon as they are ready my firm will send them out to me in Europe.

and I will examine them and report upon them from there.

My firm has today sent \$100,000 to Montreal to pay the last instalment on Canadian Pacific shares held by you due 17th inst.

I, of course, count on your being here at latest on 27th inst. to meet Messrs. C.A.P. Intype & Angus so that we can have a conference prior to my departure on the 1st prox.

Believe me

Yr. Man

Yours very truly

Wm. S. Kennedy

Hold this until you
get K. Co. up of this
matter.

J. Mill

private
MONDAY16th Feb'y 1882.

Dear Mr. Hill

It will be a great relief to all of us if Caseman takes the Contract for grading, and in view of the magnitude of the work that has to be done in a short season I hope you will urge him to close with him, if your judgment approves. —

I was extremely sorry to hear of the defalcation at the P. M. Co. It will be a great annoyance to our friend Upham. I can sympathise with him for altho' I had nothing of the kind in my own Office it occurred in

other parts of the Establishment
and I experienced the bitterness
of betrayed trust - than which
nothing is more disappointing
and grievous to Managers &
Directors of a Bank. - I
remember the care with which the
Directors of the 1st National were
wont to count the Cash. That
is of little use unless the
books are systematically checked.
But after all ~~an~~ intelligent
oversight of the staff and prompt
action when irregularities of
character or conduct seemed
to require it saved me more
than anything else from

what I believe would have
been a frequent recurrence
of such misfortunes.

Kind regards to the home
circle from Mrs. A. myself
I am faithfully

M. P. Angus

Edith and Maud are guests
afraid home this week: they
are having a gay time of it
with all the entertainments
incident to the opening of
the Parliamentary session. -
The Magazine earnings are
wonderful. You may look for a
very big business in Spring. -
M.A.

James I. Hill Esq.
St. Paul.



New Orleans Feb 17 1882

Jas. J. Hill Esq.
 My dear Sir:

Your letter
at hand with enclosure for which
accept thanks - I think it little
doubtful of my getting to St Paul
as early as the 10th that and the
15th would suit me better - drop me
a line at "Grand Pacific" Chicago
upon your return from the East.

Very Truly Yours

S. A. Halstead

14
JL

United States Consulate
Winnipeg, Feb 17 1882.

James J. Hill Esq.

My dear Sir.

You will remember George Emmons.
long and his hostelry, afterwards the Dairs.
House of Winnipeg. He arrived about 1873
to St Joseph, investing his money in a fine
tract of land and a mill, the former in-
herited by his widow and the ^{mill} now owned
by her brother, John Mager. He ^{partly} ^{partly}
succeeded in changing the name "St Joe" to
Walhalla.

His death from small pox, the con-
tagion of which was brought to his house
by a party of Railroad Surveyors, enlisted the
active sympathy of F. R. Delano, by whose
death Mrs Emmons has lost an excellent
friend and adviser.

If living, he would be able to
meet you as the representative of Mrs E.

and the Major family, with some reasonable proposition to facilitate terminal arrangements of a railway line to Walthalla, long since surveyed and constructed, I believe, to the well known Park district of Dakota. I hope you will be able to include the extension of this line to Walthalla, in your programme for 1887.

The adjoining district of Manitoba, following the course of Pembina mountain, is a very important settlement - the country fully equal to the old trail south of St Joseph, and would warrant a railway connection with Walthalla by your Dakota system.

My impression is that the Emmerling estate is about 800 acres: a considerable portion of which, I doubt not, would be cheerfully transferred for railroad purposes. I hope it is not too late for such a negotiation on your part with Mrs Emmerling, who, I think, is sole devisee under her husband's will.

Y^{rs} assn

Very Truly Yours

James M Taylor

Recd
2/12/88

OFFICE OF

BOARD OF WATER COMMISSIONERS,

Room No. 1 City Hall,

Minneapolis, Minn

Feb 18 1888

James J. Hill Esq.
Pres. St. Paul, Minneapolis & Manitoba R.R. Co
Saint Paul.

Minn

Dear Sir

Last spring it became necessary on account of improvements which your Co were making in this City across fourth st across S.E. to lower the City water main and your Engineer, Mr. Morris requested us to do the work and he would guarantee payment. now we submitted our bill for the Labor performed last June and at various other times since have submitted statements all of which we have heard nothing from and supposing you had not perhaps read them we thought we would call your attention to it personally the amt. is \$161.⁸³/₁₀₀ hoping to hear from you soon I remain
Sirs.

W. H. Johnson
Supt. W. W.

Mr Morris

Will you please to
furnish me with the
facts in connection with
the matter referred to herein

Jas Hildner

1/22/82



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