

St. Paul, January 10, 1925.

Mr. L. W. Hill:

You will remember several years ago ~~we~~ got Frank McCullough to look over the Clarke property with the idea of putting in a Golf Link. Want to call it to your attention again because the construction of Dunham's log house close to our property line, will undoubtedly lead to the construction of a number of more houses in that vicinity, most of which will probably not be as attractive as his house.

There are also a good many campers going in on the Clarke property and camping along the Creek and in the course of time, they will undoubtedly get above the dam and may contaminate our water supply.

I would, therefore, recommend that we try and get the property on both sides of the Creek as far up as our present dam. Horace Clarke is pretty old and we could probably get a piece of property amounting to at least 160 acres for a reasonable price and also the Anderson allotment, which I believe is being held for minor heirs that will come to age in a short time. If we secured these two pieces of property, it would protect the company holdings to a large extent, giving plenty of room for a Golf Course and would force settlement, or building of shacks, into the locations now occupied by the present villages.

The building of the new Inter-mountain highway will still further make it necessary that we do something to keep people at the big hotel at Glacier Park station. As it is, they spend very little time there and want to spend all of their time at Many Glacier, Sun Camp and other more attractive places in the Park. If we will put in a Golf Course on the property referred to above, adjoining the Glacier Park Hotel, we will have an inducement to keep people in that hotel and I am sure it will result in its being filled at all times. This is desirable and productive of revenue as we could handle a much larger crowd than we are now handling, with no advance in our overhead.

W. P. Kenney. ✓

St. Paul, Minn., January 15, 1925.

Mr. W. P. Kanney:

Referring to your letter of January 10:

I agree with you that we should try to acquire the property you mention, near the Glacier Park Hotel. However, I believe it will be a difficult thing to negotiate, and I think we might do well to attempt it through the Hoff-singer outfit.

I will be glad to talk with you about the matter, or, probably I should turn it over to Mr. Martin and he can have Jim Maher attempt to negotiate it. Of course, we should not appear in the matter.

Louis W. Hill.

Copy to Mr. Ralph Budd,
Mr. G. R. Martin.

I will see you about this some time.

Louis W. Hill.

January 15, 1925.

Hattie S. Bordewick,
c/o Olivia State Bank,
Olivia, Minnesota.

Dear Madam:

Receipt is acknowledged of your letter of January 13, regarding likelihood of Dorothy and Marjorie Dowling securing positions at Glacier Park during the coming summer. Your letter has been referred to Mr. H. A. Noble, General Manager, Glacier Park Hotel Company, St. Paul, Minnesota, as he is in charge of matters pertaining to applications for employment at our Hotels and Chalets in the Park. No doubt you will hear from Mr. Noble direct, in the near future.

Yours very truly,

(Signed) Louis W. Hill.

Copy to Mr. H. A. Noble.

Herewith I hand you letter of January 13, above referred to, for such consideration as you may see fit to give it.

L. W. Hill.

Mr. Louis Hill
Pres. St. Northern Railway Co.
St. Paul
Minn.

15-2

[Jan. 19, 23]

My dear Mr. Hill:

Wish to know whether
or not you might be interested
in novel advertising ideas
regarding Glacier National Park.

My husband was an
East Side ranger in 1921 and
1922, and I spent the time
of his service with him.

We were located at the East
Entrance one summer, at
the Cut Bank station the
fall and winter of '21 & '22,
and at Two Medicine during
the remainder of our stay.

Having assisted my
husband in registering
tourists I feel I know
something of the attitude

with which the average tourist enters Glacier and why a great many are not prepared to fully appreciate and enjoy, and are sometimes disappointed in the Park.

Since our leaving the service I have been giving "chalk talks" for the various Women's Clubs of this district. I have also been with the County Agent and Demonstration Agent, assisting with farm bureau picnics and the various Camps.

It was while in this work that I was filled to talk on the same program with J. D. O'Donnell of Billings who I believe is with you at the present time.

I have a number of hand paintings of winter scenes on the east side, also several articles of interest such as snow shoes etc.

Now my idea is to arrange a talk on Glacier with crayon illustration, drawing scenes from the different valleys during my program.

Also to carry my collection of novelties with me.

I have had several years of theatrical experience, having been with the American Concert Co. in 1911 & 1912.

Later I was with the Harmony Duo and American Tour. Have had some Chautauque

experience & theatre management.

As to my ability in this line I refer you to any Woman's Club in this part of the state, to our County Agent, Murray E. Stettins, to our Demonstration Agent Gertrude Erickson, to J. D. O'Donnell of Billings and to Dean Bartholomew of the Federal Schools of Art, Minneapolis.

As to my personal character I refer you to Mr. Hoyt, Leo B. Coleman, Robt. Lewis, or John Lewis all of Glasgow, and mutual friends I believe.

If you are interested in this method of encouraging tourists to visit Glacier, I should be glad to be of service to you, and would appreciate knowing under what conditions I might expect to work.

Very sincerely,

January 19th, '25. Vestal O. Robbins

Glasgow Mont.

Glacier Trail Association

15-2

BERT T. FUQUA
SECRETARY AND MANAGER
MINNEAPOLIS, MINN.

F. C. THORNTON
PRESIDENT
BENSON, MINN.
HENRY ORME
VICE-PRES. FOR MINN.
ST. PAUL, MINN.
JAY S. NEWCOMER
VICE-PRESIDENT FOR IOWA
ELDORA, IOWA
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VICE-PRESIDENT FOR MO.
MACON, MO.

*See
America
First*



*Everglades
to
Glaciers*

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W. C. MCCARTEN
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KIRKSVILLE, MO.

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MIAMI — ST. LOUIS — TWIN CITIES — GLACIER PARK — PORTLAND

OFFICE OF THE SECRETARY
NATIONAL HEADQUARTERS CURTIS HOTEL
MINNEAPOLIS, MINN.

January 29, 1924.

Mr. Louis Hill, Chairman,
Great Northern Railroad,
St. Paul, Minn.

Dear Mr. Hill:

I am enclosing a clipping which bears out two statements that I have been trying to get before you, in regard to the value to the Great Northern Railroad of keeping the Glacier Trail organization active, which I have numbered 1 and 2, and which speak for themselves.

I am glad to hear that your boy is improving very rapidly and that he will soon be back home and in school.

With best wishes, I am,

Very truly yours,

Bert T. Fuqua
Secretary.
GLACIER TRAIL ASSOCIATION.

BTF:F

Newark N.

JAN 12 1924

Motor Tourists Bring Wealth to Many States

National Park Figures Show Value
of Travel Last
Season.

Data Based on Official Study

Interesting figures on the value of the national parks in developing tourist travel to the various states in which they are located have been made public by the Department of the Interior. The figures, based on careful studies carried on by national park officials during the year, are said to be conservative.

It was estimated that about \$2,000,000 was expended in Yellowstone by park visitors during last year and that \$4,000,000 was expended by these tourists in the immediate adjacent states. Every community on each side of the park has been doing everything in its power to increase its tourist business, with the result that automobile camp grounds with modern facilities are available in almost every town on roads approaching the park.

Wyoming came to a realization of the value of this business the first of the three adjoining states and today is leading the others, but is closely followed by Montana and Idaho.

Glacier National Park is credited with having brought \$1,250,000 of travel money into the state by tourists, nearly \$700,000 having been expended in the park. As a result of travel to Mt. Rainier National Park, \$1,500,000 has been spent in Washington and the total gross revenue estimated to have been received in communities adjacent to Crater Lake National Park, Oregon, has been placed at \$320,000.

Yosemite National Park, California, is estimated to have brought \$5,000,000 within the state, which was expended within a radius of 200 miles of the park, in addition to approximately \$2,500,000 expended in the park.

The number of visitors to Rocky Mountain National Park, Colorado, from outside the state is estimated at 65,000 persons, their average stay in the state at ten days and their daily expenditure at \$8 per day, making a total of \$5,200,000, to which may be added \$2,500,000 spent by residents of the state.

The value of Grand Canyon National Park to Arizona in bringing travel money to the state is estimated at nearly \$2,000,000 annually and the amount is steadily increasing.

The department takes the attitude that the real value of tourist travel to any section lies not in the money visitors expend for daily living and amusements, but in the information that is gained by them regarding the agricultural, commercial, mining and industrial opportunities.

GLACIER PARK HOTEL COMPANY

St. Paul, Minn.

February 5th.

1925

Mr. W. P. Kenney
Building

Dear Sir:

Herewith supplement to A. F. E. No. 22, in duplicate, covering addition to Ice House at Many Glacier Hotel, Camp 8.

Will you please approve same and send direct to Mr. G. H. Hess, Comptroller.

Yours truly,

AAA/LL

H. A. Noble

148
Park

St. Paul, Minn., February 7, 1925

Mr. H. A. Noble -

Herewith duly signed supplement to AFE 22 and
AFE 23 covering work down account of the Glacier Park Hotel Company.

W. P. Kenney -

St. Paul, Minn., February 17, 1925.

Mr. Ralph Budd:

You may recall I spoke to you about the Eat Shop on Wabasha Street introducing Glacier Park decorations and naming the place the "Glacier Room", etc.

I understand Mr. W. R. Mills saw them and spoke to them about it, but that they are waiting to hear further from us. I was also told about a Chicago shop doing something of this sort and including in the program the use of or posting of railroad company menu cards.

If one of our Passenger Department men would call on the Eat Shop people, he could learn all about it, and we could then decide on it, so long as they have offered us the opportunity. It seems to me it is a matter for Mr. Dickinson or the Advertising Department to handle; it should not be necessary for you or me to bother with it, except as to the conclusion to be reached when the details are worked out.

Louis W. Hill.

15-1A

Mr. Hill:

I talked to Jim Ridler about application of Miss Lois Trott, attached. Mr. Ridler says if you so desire, he will be very glad to take care of her, as he has a vacancy at the Entrance Hotel. I explained to him that if his organization is already lined up, Miss Trott has the opportunity to go to Yellowstone Park again this year.

I had understood recently from the Glacier Park Hotel office that Mr. Ridler's organization was practically completed for the coming year, and for that reason, I assume Jim Ridler would practically be in the position to make a place for Miss Trott at your request. I made it clear to him that you were simply inquiring whether he still had any vacancies to fill, and impressed upon him that Miss Trott has the opportunity to go again to Yellowstone. Unless you advise to the contrary, I will tell Mr. Trott that the news stand forces at Glacier Park are being filled this season by the same people who were there last year. *and we are sorry there is nothing we could offer, & that she better accept the Yellowstone Park position.*

H. W. Kask. 2/21/25.

4/3 Can't make a place for her

THE BROWNING COMPANY

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REVOLVING SHOVELS
PILE DRIVERS

16226 WATERLOO ROAD, N. E.

TELEPHONE EDDY 2240

CLEVELAND, OHIO

April 28th, 1925.

Mr. L. W. Hill,
Chairman of the Board,
Great Northern Railway
St. Paul, Minn.

Dear Lou:

It is a long time since I have seen or talked with you but I hope you feel toward me the same as ever and trust that what I have to say will be agreeable.

You may know that I have a boy of 20 in Yale. He is just finishing his first year and if he gets through, will go to Sheff next fall. Last summer he spent about two months with the famous Bryan Boys Camp riding through Yellowstone Park. He got such a kick out of it that he wants to go to work in the Rockies on any kind of an outside job. He stands about six feet tall and is strong. After he had been in the camp last summer for a while, they made him Captain of half the troop. He was in charge of - say 30 boys.

Will you be perfectly frank with me and say so if there is no possibility of his getting a job on your road, but if there is a chance will you turn this letter over to the right individual and ask him to communicate with me?

Many thanks in advance.

Very truly yours,

Sheldon Fay

SC/S

May 2, 1925.

Mr. Sheldon Cary,
c/o The Browning Company,
16226 Waterloo Road, N. E.,
Cleveland, Ohio.

Dear Sir:

Your letter of April 28, addressed to Mr. Hill, has been received during his absence in California. It is now expected that he will return to St. Paul about the middle of May, but in his absence I am acknowledging receipt so that you will understand the delay in hearing from him direct.

I am afraid there will not be much encouragement to offer in the way of position for your son with this company, in view of the large number of ex-employees now on our waiting list. Under the working rules and regulations, these employees receive first consideration when there are positions to be filled.

Inquiries will be made of the Glacier Park Hotel Company to see if there is any prospect of placing your son in their organization.

Yours very truly,

W. H. Kask
Secretary to Chairman.

320 N. Alvarado St.,
Los Angeles, Calif.
May 4, 1925.

Mr. L.V. Hill.

Board of Directors
Great Northern Railway,
St. Paul, Minn.

Dear Sir:-

I in a recent letter from Mr. Thomas Campbell of the Campbell Farming Corporation at Hardin, he again refers me to you & states that he believes the National Glacier Park guests would much appreciate the remarkable bird music which it is possible for me to give them and that, if used as a feature in your advertising will attract numbers of tourists who have never heard anything like it.

Do not confuse this work with that of ordinary bird imitators, it is nothing like it. Since the season opens so soon and this work provides a unique attraction that you have never had anything like in the Park I should be glad of an early expression from you as to the correct *modus operandi* in placing the work for the pleasure of National Glacier Park guests.

Very truly yours, Elizabeth Northey.

POST CARD



**Elizabeth
Worthley**

**Expert
California
Bird Musician**

**Correct
Interpretation
of
Our Native
Birds**

PLACE
ONE CENT
STAMP
HERE

ELIZABETH WORTHLEY
"The Songbird of the Rockies."
Wins the most difficult audience

Dear Miss Worthley:

"California Welcome Day" was an unqualified success, and I express to you my personal appreciation, as well as that of the Board of Directors of the Exposition, for the splendid entertainment which you gave the people of San Diego at the Spreckles Organ on last Saturday. From all sides I have heard nothing but compliments as to the excellence of your production, and I assure you that it is very gratifying to us.

ROSSITER MICKEL, Mgr.

"It requires indefinite time and patience, an accuracy of bird song, a purity of tone and an artistic delicacy of rare interest to all who listen."—Pacific Coast Musician.



ELIZABETH WORTHLEY

"A professional bird warbler of rare talent who originated the beautiful play that held enthralled a throng of 5000 late into that perfect afternoon. A moving picture film of the pageant will soon be released here. **Miss Worthley's work of teaching Bird Music to High School Students en masse is no longer an experiment.** Its success has been highly praised by all who have heard."—San Diego Union.

"She has taught this art with remarkable results to students of every age and type."—Pacific Coast Musician.

"A past master in novelty setting and design."
 —Whittier News.

(No mechanical devices are ever used in this work.)

AVAILABLE FOR ENGAGEMENTS

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REPETOIRE OF 500 SELECTIONS

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For dates and terms Apply to

H. W. LOVEWELL,

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Providence, R. I.

Phone West 1296.

*320 N. Alvarado St.,
 Los Angeles, Calif.*

[with 5-4-1925]

"Miss Worthley has spent four College years in the study of bird life, was at one time acting head of the California School of Artistic Whistling in Los Angeles, only school of its kind, and has been conductor of the only High School Bird Music Chorus in existence. The work of her chorus of 40 at the Panama-California International Exposition was acknowledged by music critics of several nations as extraordinary and masterful to the highest degree."—

San Diego Union

THE BROWNING COMPANY

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16226 WATERLOO ROAD, N. E.

TELEPHONE EDDY 2240

CLEVELAND, OHIO May 4th, 1925.

Mr. H. W. Kask
Secretary to Chairman
Great Northern Railway Company,
St. Paul, Minn.

Dear Sir:-

Thank you very much for your prompt answer to my letter of April 28th to Mr. Hill. I understand perfectly the difficulty of getting my son a job, which you explained.

If the Glacier Park Hotel Company job should be one that meant outdoor work - riding horseback and that sort of thing - I am sure he would be glad to entertain a suggestion.

Remember me very kindly to Mr. Hill when he gets back, and, believe me,

Sincerely yours,
Sheldon Lang

SC/S



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