

15-2

SAINT PAUL DAILY NEWS
MAY 26, 1932

**VACATION ADVERTISING
PRIZE WON BY G. N. ROAD**

A blue ribbon for the best series of vacation advertising in Chicago newspapers has been awarded to the Great Northern.

O. J. McGillis, general advertising agent of the company, today was notified that the first prize offered by the Chicago Association of Commerce was awarded today noon at the second annual newspaper advertising exhibition in Chicago.

The advertising ran in 1931 newspapers and was prepared under the supervision of Mr. McGillis.

RJH GHHJr 5/27/32

THIS AGREEMENT, Made and entered into this 26th day of May, 1932, by and between JOHN H. EDWARDS, Assistant Secretary of the Interior, acting for and on behalf of the United States of America, party of the first part, hereinafter designated as the "Secretary", and the GLACIER PARK HOTEL COMPANY, a corporation organized and existing under the laws of the State of Minnesota, by W. P. Kenney, its President, party of the second part, hereinafter designated as the "Company".

WHEREAS, the Glacier Park Hotel Company, a corporation organized and existing under the laws of the State of Minnesota, under an agreement entered into with the United States dated March 28, 1917, as supplemented December 13, 1928, has established and does now maintain and operate certain public facilities and accommodations within the Glacier National Park, said agreement and lease pursuant thereto being for the term of twenty (20) years from January 1, 1916; and

WHEREAS, pursuant to the plans of the Government for better taking care of visitors in the national parks by the establishment of more modern and extended facilities therein looking for sometime to the future, outlined by the Secretary of the Interior to the various public utility operators at a conference held in Washington, D.C., on December 6 and 7, 1929, the said Glacier Park Hotel Company is willing and has offered to further extend its facilities and accommodations in the park for the benefit of the public and Government by the establishment and operation of new cabin camp facilities and other extensions of service and accommodations, all subject however to the cancellation of the existing contract and lease and the granting of a new contract and lease for the full period authorized in law,

namely twenty (20) years, in order to justify the total expenditures contemplated therefor, and

WHEREAS, the Secretary of the Interior believes it to be in the interest of the United States and the public visiting the park to grant a new contract and lease as above stated; and

WHEREAS, the said Glacier Park Hotel Company has tendered its contract aforesaid for cancellation and has made application for a new contract in lieu thereof extending for a period of twenty (20) years from January 1, 1932,

WITNESSETH: That the said parties have covenanted and agreed, and by these presents do covenant and agree, to and with each other, in consideration of the mutual promises herein expressed, as follows:

That by virtue of and pursuant to the authority contained in the Act of Congress approved May 11, 1910 (36 Stat. 554), entitled "An Act to establish 'The Glacier National Park' in the Rocky Mountains south of the international boundary line, in the State of Montana, and for other purposes," the Act of Congress approved August 25, 1916 (39 Stat. 535), entitled "An Act to establish a National Park Service, and for other purposes," and other laws supplemental thereto and amendatory thereof;

ARTICLE I. The said Secretary hereby authorizes and empowers the Company for and during the term of twenty (20) years from January one (1), one thousand nine hundred and thirty-two (1932), under such a tariff or schedule of charges as is provided in subdivision (d) of Article IV hereof:

(a) To establish, maintain and conduct in the Glacier National Park, hotels, chalets, inns and camps for the accommodation and entertainment of visitors and others in said park,

and in connection therewith to erect tents, cabins, bungalows and other necessary and appropriate buildings and structures and improvements from time to time to the Government-owned hotel buildings at Lake McDonald; to furnish to the public board and lodging and such other proper accommodations and entertainment as the public demand may require and the nature of a hotel, chalet, inn or camp, as the case may be, make appropriate; to maintain and operate stands at its hotels, chalets, inns and camps in Glacier National Park at which to keep and sell soft drinks, cigars, cigarettes, tobacco, candies, chewing gum, post cards, kodaks, cameras, films and photographic supplies and services, photographs, picture booklets, magazines, newspapers, fishing tackle, alpenstocks, toilet articles, curios, souvenirs and miscellaneous goods and clothing supplies for visitors, camping parties, and others at the hotels, chalets, inns and camps;

(b) To establish, maintain and conduct motor launch services on St. Mary and Waterton Lakes within the Glacier National Park, using suitable and safe boats properly equipped with life preservers (to the number of one for each person of the maximum capacity loads carried by the boats) and in accordance with applicable laws and regulations for the operation of passenger craft on said lakes.

ARTICLE II. The Secretary hereby leases to the Company for the purposes of this contract and for the term of twenty (20) years aforesaid such pieces and parcels of land and such buildings and improvements as may be located thereon in said park as may be agreed to and designated by the Secretary in the exercise of his judgment and discretion from time to time for the operation of public facilities herein authorized and for the erection and maintenance of buildings and other structures or improvements

necessary or desirable in the proper exercise of the privileges hereby granted, TO HAVE AND TO HOLD the same for and during the said period subject to the following conditions:

(a) A plat and description of each site which the Company is authorized to use under this contract shall be filed in the Department of the Interior within three months of the date of the execution hereof, and shall be attached to and made a part of this contract;

(b) Additional sites, the use of which may at any time be leased to the company hereunder, shall be surveyed by and at the expense of the company and a plat of each site, together with a description of the land, when completed shall be attached to and form a part of this contract;

(c) The Secretary of the Interior shall have the right at all times to enter upon and construct, maintain and operate roads, trails, paths, bridges, automobile parking spaces, toilet houses and other sanitary facilities, electric, telephone, telegraph, water and sewer lines over and on any and all of the pieces and parcels of land, the use of which is granted hereunder, but not so as to destroy or interfere with the structures, buildings and appurtenances theretofore constructed by the Company thereon;

(d) Plans, specifications, and locations of all buildings, structures or inclosures established under this contract, and all alterations therein or additions thereto shall be subject to the prior approval of the Secretary.

(e) The Company shall at its own cost and expense keep and maintain all Government buildings authorized to be used by said Company and which may be now or hereafter located on the lands leased hereunder in good order and repair, and shall at the expiration of the term hereby devised surrender and deliver up the same to the Secretary in as good condition as the same were at the beginning hereof, ordinary wear and tear and damage by the elements excepted.

As it is the purpose of this agreement, under authority of law, to permit the use of Government land solely for the purpose of rendering the public services contemplated hereunder, it is hereby understood that the Secretary may, when in his opinion it is necessary or desirable in the best interests of the General public or of either party to this contract, after reasonable notice and after a full and fair hearing, withdraw from use and cancel and annul any lease or authorization granted hereunder for the use of

any part, parcel or parcels of land in the aforesaid park and if necessary or desirable assign the use of other land or lands in lieu thereof: PROVIDED, That no land leased or authorized to be used hereunder upon which the Company shall have at any time erected with the approval of the Secretary any building or buildings of a permanent character and of the value of \$5,000 or more, shall be cancelled or withdrawn from use during the term of this contract; PROVIDED FURTHER, HOWEVER, That the foregoing provisions shall not apply to buildings which for a period of two years have not been used or needed for the purpose of conducting the business contemplated by this contract.

In the event that the Secretary shall withdraw from use, or cancel or annul any lease or authorization granted hereunder, as herein provided, the Company may remove any buildings or other improvements at any time constructed at its expense or furnished by it to a new location on the premises leased hereunder or salvage the same at its option: PROVIDED, that sites authorized to be used by the Company shall on abandonment be immediately cleared and restored to their original condition in a manner satisfactory to the Secretary and in case any building or buildings shall be destroyed by fire or otherwise the same shall be promptly rebuilt, repaired or otherwise reinstated in a good and substantial manner to the satisfaction of said Secretary according to plans theretofore or thereafter approved in writing as provided for herein, or the site shall be immediately cleared and restored to its original condition in the manner above provided.

ARTICLE III. The Secretary authorizes and empowers the Company during the said period of twenty (20) years:

(a) Under the approval of the Park Superintendent first obtained and under his supervision to manufacture brick and concrete, to quarry sand and stone, and use dead, fallen or ripe

and mature timber in the park, so far as may be necessary and as marked by the Superintendent of the park, or his representative, for the construction, alteration, repair or maintenance of buildings and other structures and improvements, and dead or fallen timber for fuel and other purposes incident to the operation of its hotels, chalets, inns, camps and other services authorized by this contract, PROVIDED, That all slashings must be cleared and burned to the satisfaction of the Superintendent of the Park: AND PROVIDED FURTHER, that where supervision for the utilization of such park resources if necessary, a charge to cover the cost of such supervision may be made;

(b) To lay water supply, drain, and sewer pipes and to erect and lay wires for the transmission of electric current to and from its hotels, inns, chalets and camps and buildings and structures operated in connection therewith, and use water and erect proper machinery and appliances for the generation, transmission and utilization of electricity at its hotels, inns, chalets and camps and elsewhere in said park in connection with lands authorized to be used hereunder, but not so as to drain or destroy the ordinary and natural condition or beauty of any spring or stream in the park, or interfere with the free use thereof by the public: Provided, That for the purpose of installing and maintaining a power plant at or near the Many Glacier Hotel site, the party of the second part may construct a low concrete dam across Swiftcurrent Creek at a point three hundred feet below the Upper Falls at the outlet of Swiftcurrent Lake: And provided further, That the location of all plants and the plans and specifications of all machinery and appliances and the installation thereof, for the generation, transmission and utilization of electricity shall be first approved by the

Secretary, and provided further, That wherever it uses water for generation of electricity the party of the second part will co-operate with the Department of the Interior in securing stream flow data by furnishing suitable shelter for the instruments and a man to make the necessary readings, during the park season;

(c) To keep and graze cows, horses, mules, sheep, beef cattle and such other live stock and such fowls as may be necessary to supply and accommodate its guests and employees in the park, but no such animals may be kept or sold for purposes of trade or commerce; Provided, That this privilege may be revoked whenever the Secretary may deem such revocation necessary for the protection of the public interest and for the benefit of the park.

ARTICLE IV. The Company hereby covenants and agrees:

(a) That it accepts and will observe this contract, subject to the right of revocation and forfeiture, which is hereby reserved to the Secretary as herein provided, and will establish, maintain and operate said hotels, chalets, inns, camps and boating transportation service and every service connected therewith with such plant, personnel, stock and equipment and in such manner as the Secretary shall deem in every respect satisfactory and designed to promote the object for which the park was created and established, and that in all its business relations with the public entering the park by whatever means it will exercise and cause its officers and employees to observe a strict and constant impartiality as to rates, service, and in all other respects; but nothing contained herein shall be construed as prohibiting special arrangements being made directly with the person or persons going through the park to cover unusual and extraordinary demands for service by special contract, subject always to the

control of the Secretary;

(b) That it will pay or cause to be paid to the Secretary at his office in the City of Washington, D. C., or to such person and at such place as he may designate, on or before the expiration of sixty (60) days from and after the 31st day of December of each year during the term of this contract the sum of \$500.00 and a sum to be determined and ascertained as follows:

The Company shall be allowed and it is hereby granted annually a priority of net profits amounting to six per cent (6%) of the value of its investment, as hereinafter defined, which amount it shall be allowed to distribute as dividends to its stockholders or to accumulate or otherwise dispose of as it may elect, before making any payment to the Secretary in excess of the \$500.00 payment above referred to.

If the amount of the said annual priority shall not have been earned in any year through the net profits, the allowance shall be cumulative, but neither the earned priority or the amount unearned shall bear interest.

If, after the amount of the cumulative priority hereinabove provided for shall have been equalled by dividends paid to stockholders of the Company or by profits available for distribution to the stockholders but not actually distributed as dividends, any further net profits shall accrue, then there shall be paid in cash to the Secretary an amount equal to twenty-two and one-half per cent ($22\frac{1}{2}\%$) of such further net profits. Payments to the Secretary under this clause shall be regarded as operating expenses for the calendar year in which payments are had respectively.

(1) The investment of the Company, upon which the

aforesaid annual priority shall be computed, is held to mean the entire equity of the stockholders of all classes (namely the amount by which the assets, including expenses properly chargeable to future operations, exceed the sum of the liability and the customary reserves necessary to provide for accrued expenses and shrinkages of the past) as at the beginning of the calendar year and in addition thereto all amounts actually paid into the treasury of the Company as additional contributions of capital or assessments between the beginning of said calendar year and the first day of January next succeeding, both inclusive, but less the amount of any dividends paid to stockholders or available for such payments between the beginning of said calendar year and the first day of January next succeeding, both inclusive.

(2) The stockholders' equity as at the beginning of operations hereunder shall be determined by the Secretary from a balance sheet to be submitted by the Company showing its assets and liabilities and capital at that date, accompanied by a schedule describing the items sufficiently in detail to establish clearly their identity and respective values. After this balance sheet shall have been approved and the stockholders' equity determined by the Secretary, the values of the assets shall not be increased excepting through actual additions of value derived from contributions of capital, from borrowings or from earnings, excepting with the written consent of the Secretary.

(3) The net gain, or net loss, for each calendar year of the Company, by which the stockholders' equity may be increased or decreased, shall be held to mean the difference between the total income of the Company and the total expense, defined as follows: Total income shall comprise gains derived from all sources

both within and without Glacier National Park, including interest received or accrued, gains realized from disposal of property, recovery of values previously charged as expenses or losses, and all other gains or increments realized. Total expenses shall comprise all operating, administrative and selling expenses both within and without Glacier National Park, such as are ordinarily incurred in operation of similar lines of business, and shall specifically include maintenance or repairs to property, depreciation of property at rates to be stated by the party of the second part but to be subject to the review and approval of the Secretary; losses incurred by fire, storm or other damage in excess of insurance recovered thereon; losses in excess of provisions for depreciation incurred by the abandonment or disuse of buildings or property, or losses on sale of property, in compliance with requirements or consent of the Secretary; interest paid or accrued as a legal liability, including interest on bonds or debentures; insurance expenses, whether actually paid out in premiums or credited to a reserve liability account by the Company for self-insurance; and taxes of all kinds paid or legally accrued, including estimated income taxes credited to reserves at the end of the calendar year; PROVIDED, HOWEVER, That the right is reserved by the Secretary, in case of dispute as to any item or items of income and expense, to determine whether or not said item or items not herein specifically defined shall be included in determining the net gain or net loss for the purpose of this contract, and his decision in the premises shall be final.

(c) That this contract is accepted by the Company with the knowledge that the park is intended by Congress to be preserved in its natural state, and that all private interests shall be excluded from it, except so far as may be necessary for the

accommodation of the public; that it will not use the premises leased, or any of the rights or privileges herein granted, except, and to such extent only, as may be needed and intended to be used in good faith by it in carrying out the true intent and meaning of this contract, and that it will faithfully keep, enforce, observe and obey, and require its employees and all persons under its control to keep, enforce, observe and obey each and every provision in this contract or in any Act of Congress or any rule, order or regulation concerning the park, its use, care, management or government, or anything in it;

(d) That no charges shall be demanded or received from any person by or on behalf of the Company for any accommodation or service furnished or rendered by it or for anything or article sold by it except in accordance with a tariff or schedule approved by the Secretary, who shall have the power from time to time to make such alterations and modifications in such schedule or tariff as he may see fit, not inconsistent with a reasonable profit on the investment of the Company in the park.

(e) That its employees who come in direct contact with the public shall wear a uniform or badge by which they may be known and distinguished as the servants and employees of said Company, and that it will not employ or retain in its service in the park, in any capacity, or permit to remain upon any of the premises, or within any of the buildings herein mentioned or provided for, any person who shall be declared by the Secretary unfit for such employment, or otherwise objectionable;

(f) That it will maintain such accounting records as may be prescribed by the Secretary and will submit to him as soon as possible after the 31st day of December of each year a report, under oath, giving such details of its organization, management and operations in the park under this contract as

may be prescribed by him, and such other reports and data as may be required from time to time by said Secretary, including the names and addresses of the stockholders of the Company, and the Secretary shall have the right at all times to verify all such reports from the books, correspondence, memoranda and other records of the Company;

(g) That it will furnish accommodations free of charge to employees of the Department of the Interior visiting the park on official business relating to Glacier National Park, and to the executive officers of the park away from their regularly assigned stations, but only upon certification by or presentation of proper credentials signed by the Secretary, or by the Director of the National Park Service or his duly authorized representative in charge of the park; but payments made by such employees in the absence of such evidence shall be without prejudice to a refund upon later submission thereof;

(h) That it will make all the arrangements necessary with the concessioner authorized and established by the Secretary to maintain hospital and/or medical service in the Glacier National Park, for the rendition of such medical and surgical treatment as may be required by its employees in the park;

(i) That before the Secretary shall be bound by this agreement the Company shall furnish a joint and several bond in the sum or amount as may be deemed by the Secretary necessary for the full protection of the Government duly executed to the United States of America, with a satisfactory surety company to be approved by the Secretary, conditioned for the faithful performance of this agreement in all its particulars by the Company.

ARTICLE V. In case of the nonpayment for thirty days

after it is due of the compensation to the Government as provided for herein, or in case of any other default or failure on the part of the Company to observe the provisions of this contract, the Secretary may, after sixty days' notice to the Company of the default or failure, and refusal to remedy such default, declare this contract forfeited and re-enter the premises without any legal process whatever: Provided, That before forfeiture is declared for such failure or default, except in the case of non-payment of the compensation heretofore referred to, the Company shall be given a full and fair hearing on the charges before an officer and at a place designated for that purpose by the Secretary and it shall be entitled to twenty days' notice of the time and place of such hearing, but the Secretary alone shall have the power to determine what shall constitute a failure or default hereunder and his decision in the matter shall be final and conclusive: Provided further, That as security for the faithful performance by the Company of all its obligations under this contract and the payment to the Secretary of all claims that may result from the Company's failure to observe such obligations, the Secretary shall have at all times the first lien on all the property of the Company and no provision herein for any specific remedy shall be construed as a waiver of any other lawful remedy that would otherwise be available to the Secretary.

ARTICLE VI. It is further agreed that if, on the expiration of this contract by limitation of time, the premises leased to the Company as herein provided shall be leased to someone other than the Company, the latter shall be given an opportunity to be reimbursed for the reasonable value of such buildings, fixtures, stock, equipment and other property thereon as were constructed or furnished at the Company's expense, as the Secretary may, by

an inspection made within six months prior to such termination, determine to be appropriate for use on said premises and in enhancement of the value thereof for hotel, inn, chalet, camp or boat transportation purposes, together with the cost, plus transportation charges, of all merchantable supplies on hand at the time of transfer. The value of such property shall then be ascertained by a board of three appraisers appointed as follows: At least ninety days before the expiration of this contract, each of the parties hereto shall choose one appraiser, and the two so selected shall choose a third. If they do not, within thirty days of their designation, agree upon the third appraiser, such third appraiser shall be selected by the Secretary. The salary and expenses of the third appraiser shall be paid by the Company. This board, or a majority thereof, shall within thirty days from the designation of the third member, and after an inspection of the property to be appraised and the taking of such testimony as may be adduced by the parties in interest, report their conclusions to the Secretary, who may approve, set aside or modify the same or order a new appraisal, as he may see fit. The value of such buildings and property when determined by the Secretary, whose decision in the premises shall be final, shall be paid, at the time and in the manner directed by him, to the Company by the person to whom the premises are to be leased. Provided, That nothing herein shall be construed as creating a claim against the United States, or shall prevent the Secretary from leasing or subletting said property and the improvements thereon in such manner and upon such terms as may be necessary for the full protection of the interests of the Government, or shall delay the surrender of the premises with all buildings, fixtures and appurtenances thereon upon any

termination of this contract, or shall in any manner charge the Government for the use of such buildings or other property; and PROVIDED FURTHER, That nothing herein contained shall be construed as limiting the right of the Company, if not in default hereunder, to remove within a reasonable time its merchantable supplies and other personal property, including buildings and other improvements constructed at the Company's expense, from the demised premises if the same shall not be determined by the Secretary to be appropriate for use upon said premises as herein provided.

ARTICLE VII. It is further understood and agreed that it is the intent and purpose of this franchise contract to confer upon the Company the first preferential right to provide the facilities, accommodations, and services herein authorized, and said preferential right is hereby conferred and not an exclusive or monopolistic right; and upon the request or demand of the Secretary the Company will, within the time fixed by said Secretary, provide new or additional facilities, accommodations or services as may be considered necessary by said Secretary for the accommodation and convenience of the public; PROVIDED, HOWEVER, That if the Company doubts the timeliness or the reasonableness of said requirement for new facilities by the Secretary, the said Company shall have sixty (60) days in which to prepare, present, and argue its case, and the Secretary may, in his discretion, order hearings to be held, at such times and at such places as he may designate, for the purpose of taking testimony relating to the timeliness or reasonableness of said requirement, but the decision of the Secretary in the premises shall be final and conclusive; and PROVIDED FURTHER, That failure, neglect or refusal by the

Company to comply with said requirement after such hearing and decision will render this franchise subject to forfeiture under the provisions of Article V hereof, except that there shall be no further hearings; or the Secretary may, in his discretion, authorize other individuals, partnerships, associations or corporations to provide such facilities, accommodations and services.

ARTICLE VIII. No transfer or assignment of this contract or lease or any part thereof made pursuant thereto shall be valid or recognized by the Secretary unless such assignment is first approved in writing by said Secretary, and no mortgages shall be executed, or any bonds, shares of stock, or other evidences of interest in or indebtedness upon the rights, properties, and franchises of the Company shall be issued, unless for the purposes of installing, enlarging, or improving plant and equipment and extending facilities for the accommodation of the public within the Glacier National Park and then only upon prior authorization in each case obtained from the said Secretary in writing.

ARTICLE IX. It is further understood and agreed that the exercise of the privileges conferred by this contract shall be subject to the laws of Congress governing the park and the rules and regulations promulgated thereunder, whether now in force or hereafter enacted or provided; that wherever in this contract the Secretary is referred to, the term shall include his duly authorized representative; that in all cases where rights or privileges are granted herein in general or indefinite terms, the extent of the use of such rights or privileges by the Company shall be determined by the Secretary; and that the mention of specific restrictions, conditions and stipulations herein

shall not be construed as in any way impairing the general powers of supervision, regulation and control of the Secretary, which are hereby reserved over all the activities of the Company hereunder in the Glacier National Park.

ARTICLE X. No Member of or Delegate to Congress, or Resident Commissioner, after his election or appointment, or either before or after he has qualified and during his continuance in office and no officer, agent or employee of the Department of the Interior shall be admitted to any share or any part of this contract or derive any benefit which may arise therefrom, and the provisions of Section 3741 of the Revised Statutes of the United States and Sections 114, 115 and 116 of the Codification of the Penal Laws of the United States, approved March 4, 1909, relating to contracts, shall enter into and form a part of this agreement, so far as the same may be applicable.

IN WITNESS WHEREOF, the said parties have hereunto subscribed their names and affixed their seals (in quintuple) the day, month and year aforesaid.

(seal)

John H. Edwards
Assistant Secretary of the Interior

GLACIER PARK HOTEL COMPANY,

By W. P. Kenney
President. (seal)

ATTEST:

F. L. Peetnold
Secretary.

Rail Notes

The St. Paul railroad has inaugurated a fall and winter advertising campaign to interest prospective farm settlers in lands along its system. R. W. Reynolds, agricultural commissioner for the road, said the demand of city residents for farm opportunities which has been in evidence for the past two years is continuing.

Substantial reductions in round-trip fares to Florida, Havana, New Orleans and Gulf coast points have been announced by the Illinois Central railway for the winter season.

Great Northern officials hope to see the new Logan pass highway in Glacier park opened to traffic down the east slope of the mountains next summer. This highway is expected to be one of the most spectacular in America for scenic effects.

Manufacturers of oil-electric locomotives are conducting a campaign to try to show railroad executives that steam equipment can be replaced profitably by new types of Diesel-electrics.

Mr. Hill:

The Ship-By-Rail automobile tire cover on the flattop table in your office was left by Mr. Dan O'Regan who is soliciting orders for them from members of the Ship-By-Rail Clubs in the City. He thought you might be interested in seeing this cover.

I A C - 11-11-32

No

Returned to
Mr O'Regan
11-15-32 ✓

15-2
11-15-32 ✓

December 5, 1932

Dear Mr. Weyerhaeuser:-

I am sending you herewith a copy of the December number of Fortune magazine which contains an article and illustrations descriptive of the Great Northern Railroad that I thought would be of interest to you.

It may be that you already have a copy of this magazine and if so will appreciate your returning the copy herewith to me.

Very truly yours,

(SIGNED) LOUIS W. HILL.

Mr. F. E. Weyerhaeuser,
First National Bank Building,
Saint Paul, Minnesota.

December 7, 1932

Mr. A. C. Loring,
1010 Mount Curve Avenue,
Minneapolis, Minnesota.

Dear Mr. Loring:-

I am sending you under another cover a copy of the December number of Fortune magazine which contains an article and illustrations descriptive of the Great Northern Railway that I thought would be of interest to you.

It may be that you already have a copy of this magazine and if so will appreciate your returning the copy sent you to me.

Yours very truly,

(Signed) Louis W. Hill

15-2
December 9, 1932

Mr. Joseph Chapman,

Orono, Lake Minnetonka, Minnesota.

Dear Mr. Chapman:-

I am sending you under another cover a copy of the December number of Fortune magazine which contains an article and illustrations descriptive of the Great Northern Railway that I thought would be of interest to you.

It may be that you have already seen a copy of this magazine and if so will appreciate your returning the copy sent to you to me.

Yours very truly,

(SIGNED) LOUIS W. HILL.

[12-15-32]
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Mr. Hill:

Mr. Leavitt Corning telephoned this morning saying he wanted to make an appointment with you to present and talk with you about a possible advertising and publicity campaign in connection with the Ship-by-Rail movement. I told him I did not think you would want to discuss this matter with him as it has to do with the Railroad Company and should be taken up with Mr. Kenney. He said he has written both Mr. Kenney and Mr. Dorety outlining his proposed plan but has been advised they are both out of the city and thought he might discuss the plan with you. I told him I thought he had better wait until either Mr. Kenney or Mr. Dorety return which I hope meets with your approval.

I A C - 12-15-32



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