



[Solon J. Buck Papers.](#)

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CAMBRIDGE, MASSACHUSETTS

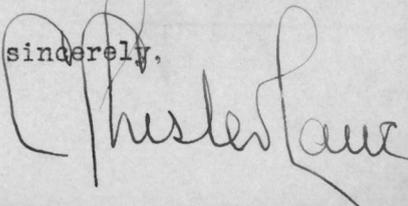
2 January 1914

Dr. S. J. Buck,
416 Lincoln Hall,
Urbana, Illinois.

Dear Sir:

I am enclosing a review from the New York Evening Post which may interest you if you have not already seen it. I am glad to say that the sale of your book to libraries and instructors of Economics, and ^{to} ~~with~~ book stores is going well, but so far, we have had a disappointingly small return from our letters to members of the Grange. One difficulty has been, I think, the price which we have had to set upon the book. If there is any possibility of a considerable sale to the Patrons of Husbandry, it might be well to issue a special edition in cheaper form. I should be glad to have your advice in this matter.

Yours sincerely,



416 Lincoln Hall, Urbana, Illinois.

January 13, 1914.

Mr. C. Chester Lane,
Harvard University Press,
Cambridge, Mass.

My dear Mr. Lane:-

Your letter of January 2nd arrived while I was attending the meeting of the American Historical Association. I return to you herewith the review from the New York Post, which is the same as the review that appeared in The Nation a couple of weeks ago. The State of Columbia, South Carolina, reprinted this review with a brief introductory note in its issue of December 31st, the day on which the American Historical Association met in Columbia.

I believe that you are correct in thinking that the price of the book stands in the way of a very considerable sale to members of The Grange and other agricultural organizations, and I feel sure that a considerable number of copies could be sold to this class of purchasers if the book should be issued in a cheaper form. Whether this sale would be large enough to pay for a special print, I do not feel competent to say. It occurs to me that it might be well to send copies of the book to the Masters and possibly one or two other officers of the National Grange, and ask them for their opinions as to the possibility of sale among members of the order of the book in a cheaper form. If statements could be secured from them recommending the book to members of The Grange, they would probably be of considerable assistance in facilitating the sale.

There has recently been established a paper entitled

Mr. C. Chester Lane

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January 13, 1914.

The Banker Farmer, published by the agricultural commission of the American Bankers' Association, and edited by Mr. D. F. Harris, of Champaign. Mr. Harris has asked me to prepare for this paper a brief article on The Granger Movement, and has offered to preface this article with a note about the book. I have told him that I would ask you to send him a copy of the book for this paper. The paper has a large circulation among bankers and members of the agricultural organizations and this may be of some value in promoting the sale of the book. The book should be sent to The Banker Farmer, First National Bank Building, Champaign, Illinois.

Very truly yours,

S. J. B./MS

418 Lincoln Hall, Urbana, Illinois.

February 4, 1914.

Mr. C. Chester Lane,
Harvard University Press,
Cambridge, Mass.

My dear Mr. Lane:-

In looking over the list of periodicals to which you sent copies of my Granger Movement for review, I noted that the American Economic Review was not among them. Unless you think it is too late, it might be well to send a copy to this periodical. The Managing Editor of the Review is Professor D. R. Dewey, 491 Boylston Street, Boston, Mass.

I am told that a very flattering mention of the book was made in one of the addresses at the meeting of the American Economic Association in Minneapolis last December.

Very truly yours,

S. J. B./MS

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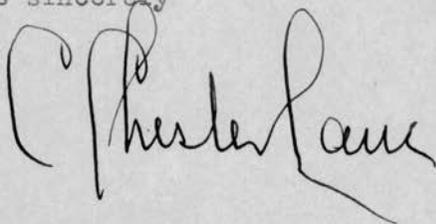
February 12, 1914

Dear Dr. Buck;

I am glad to learn from your letter of the fourth about the reference to your book at the meeting of the American Economic Association. The volume is still selling well, one New York dealer having just taken twenty copies; and I am in communication with some of the officers of the Grange in regard to issuing a cheaper edition for them.

A copy of the book was sent to the American Economic Review at the request of the editor. As soon as a notice appears I shall see that a copy is sent to you.

Yours sincerely

A handwritten signature in cursive script, appearing to read "Chester Lane". The signature is written in dark ink and is positioned below the typed name.

Dr. S. J. Buck

418 Lincoln Hall, Urbana, Illinois.

February 14, 1914.

Mr. C. Chester Lane,
Harvard University Press,
Cambridge, Mass.

My dear Mr. Lane:-

Will you kindly have copies of my book The Granger Movement sent to the following people, all of whom are members or officers of the Illinois Centennial Commission. I enclose cards, one of which I should like to have accompany each of the volumes. The bill may be sent to me. I suppose I am entitled to purchase these volumes at half the usual price, am I not?

Very truly yours,

S. J. B./MS

Hon. Edward F. Dunne, Governor of Illinois,
Springfield, Illinois.
Mr. Francis G. Blair, Superintendent of Public
Instruction, Springfield, Illinois.
Mr. C. S. Hearn, Quincy, Illinois.
Mr. Hugh S. Magill, Leland Office Bldg., Springfield
Mr. Kent E. Keller, Ava, Illinois.
Mr. H. W. Johnson, Ottawa, Illinois
Mr. Hogan Bay, 514-1/2 E. Monroe St., Springfield
Mr. John S. Burns, Election Commission Office, Chicago
Mr. John Huston, Blandinsville, Illinois
Mr. George B. Baker, Colconda, Illinois
Mr. C. C. Pervier, Sheffield, Illinois
Mr. James F. Morris, 304 Pierik Bldg., Springfield
Professor J. W. Garner, University of Illinois,
Urbana, Illinois.
Miss Theresa German, Illinois Centennial Commission,
Springfield, Illinois.
Mr. Leigh Call, Illinois Centennial Commission,
Springfield, Illinois.

418 Lincoln Hall,
Urbana, Illinois,
Feb. 19, 1914.

Mr. C. Chester Lane,
Harvard University Press,
Cambridge, Mass.

Dear Mr. Lane:-

I am in receipt of your letter of Feb. 12th, and am very glad to know that the volume is still selling well. I just came across a notice of it in the "American Year Book for 1913" compiled by F. G. Wickware and published by Appleton. The notice is on page 703.

Very truly yours,

418 Lincoln Hall, Urbana, Illinois.

April 21, 1914.

Mr. C. Chester Lane,
Harvard University Press,
Cambridge, Mass.

My dear Mr. Lane:-

On February 14th I requested you to send copies of my Granger Movement to fifteen different people in the state of Illinois. Two of the men in the list have stated that they did not receive copies. I wish you would look into the matter, and at any rate see that they receive copies as soon as they conveniently can. The men are

Senator Logan Hay,
Springfield, Ill.

Hon. John S. Burns,
Election Commissioner,
City Hall, Chicago, Ill.

I should like to have a copy of the book sent also to Mrs. Jessie Palmer Weber, Librarian, State Historical Library, Springfield, Illinois.

Very truly yours,

S. J. B./MS

418 Lincoln Hall, Urbana, Illinois

April 24, 1914

Mr. C. Chester Lane,
Harvard University Press,
Cambridge, Mass.

My dear Mr. Lane:-

I have just been informed that the wife of the Master of the Illinois State Grange desires to purchase a copy of my Granger Movement, and I have been asked to send her a circular. Unfortunately I have no circulars on hand, so I am transmitting the request to you. Her name is Mrs. Thomas A. Denny, R. F. D., Rockford, Illinois.

If you will send me about fifty of the circulars I could probably make use of them to advantage at various times.

Sincerely yours,

S. J. B./MS

418 Lincoln Hall, Urbana, Illinois

April 30, 1914

Mr. C. Chester Lane,
Harvard University Press,
Cambridge, Mass.

My dear Mr. Lane:-

I am enclosing a letter which speaks for itself.

I think it would be well to send a copy of the book as requested.

I received today the copies of the circular and thank
you for sending them.

Sincerely yours,

S. J. B./MS

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15 May 1914

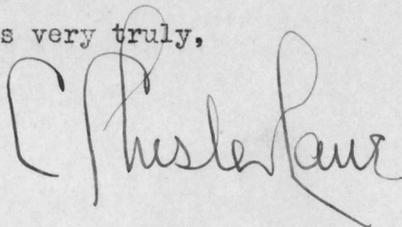
Dr. S. J. Buck,
416 Lincoln Hall,
Urbana, Illinois.

Dear Mr. Buck:

I have recently received your bibliography on books of Travel and Description concerning Illinois. I want to express my appreciation of the amount of labor you must have expended in making such an exhaustive collection of references.

I have just seen the long review of the Granger Movement which appeared in the May issue of the Journal of Political Economy. If you have not a copy of this, I shall be glad to send you one.

Yours very truly,

A handwritten signature in cursive script, appearing to read "C. Fisher Lane". The signature is written in dark ink and is positioned below the typed name.

418 Lincoln Hall, Urbana, Illinois

May 25, 1914

Mr. C. Chester Lane,
Harvard University Press,
Cambridge, Mass.

My dear Mr. Lane:-

I want to thank you for calling to my attention the review of The Granger Movement in the May issue of the Journal of Political Economy. I secured the copy from the University Library and read it the other day. The review was written by one of my associates in the University faculty.

Another review of the book appeared recently in the May number of the American Co-operative Journal, published at 230 S. LaSalle Street, Chicago. The publisher sent me a copy of this number and he may have sent one to you. If not I shall be glad to send this one on. The review is very favorable and calls attention especially to the value which the book has for those who are interested in co-operation.

Sincerely yours,

S. J. B./MS

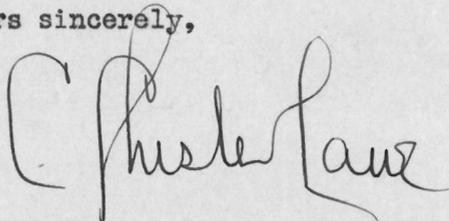
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May 29, 1914

Dear Dr. Buck;

I have not seen the review in the
American Co-operative Journal and should
be glad if you could send me a copy so that
our file may be complete.

Yours sincerely,

A handwritten signature in cursive script, reading "C. Fisher Lane". The signature is written in dark ink and is positioned to the right of the typed name "C. Fisher Lane".

Dr. S. J. Buck

Urbana, Ill.

418 Lincoln Hall, Urbana, Illinois

June 5, 1914

Mr. C. Chester Lane,
Harvard University Press,
Cambridge, Mass.

My dear Mr. Lane:-

I am sending you enclosed a copy of the review of
my book which appeared in the American Co-operative Journal,
and also some proof sheets of a review which has just appeared
in the first number of the Mississippi Valley Historical Review.

Sincerely yours,

S. J. B./MS

1914

Dear Sir:

The Harvard University Press has just issued a book entitled: The Grange Movement; a Study of Agricultural Organization and its Political, Economic, and Social Manifestations 1870-1880 by Solomon Justus Buck of the University of Illinois.

Every member of a farmers club or the organization which is enlisted in the movement to elevate the position of the farmer, and especially every member of the Order of Patrons of Husbandry, ~~would~~ find much of interest and value in the book. Although it tells the story of the Grange during the decade of the seventies,

it is more than² a history of the
order of Patrons of Husbandry
— it is rather a study of
that first phase of the
general Farmer's Movement
to which the name of
Grange Movement has been
given because of the leading
part taken in it by the
Grange.

The book opens with a
survey of ~~the~~ economic conditions
at the close of the Civil
War, ~~then~~ followed a sketch of
the agricultural organizations
which flourished during the
decade. The political aspects
of the movement and the attempts
of farmers to influence
legislation are dealt with
and the so-called Granger
Railway regulation receives
extended treatment. A chapter
on evaporative business tells
of the attempts of farmers to
~~under~~ ^{free} themselves from the
power of middlemen and
manufacturers; and another

and those who are labouring
in the same fields today
~~can profit by the successes~~
~~and failures of their predecessors~~
will find ~~a knowledge~~ ^{it helpful to know}
~~about~~ the successes and failures
of their predecessors.

The book is the only thorough
scientific study which has
ever been made of the movement.
The author, who is a trained
historical investigator, examined
large numbers of Proceedings
of Exchanges and other organizations
and went through extensive
files of newspapers in his
search for information. The
material used is all listed
in a bibliography and the
authorities for all statements
made are indicated in
footnotes. Four maps and
a Table of Statistics
illustrate the rise and
decline of the order of
Patrons of Husbandry
during the decade.

If you will bring this

look to the attention of
~~families and especially of~~
~~those families who are~~
~~interested in organization~~
the members of ~~families~~ organiza-
tions ~~for the Grange~~ with whom
you come in contact, you
will, we believe, be
performing a real service
to them,

February 15, 1915

Mr. C. Chester Lane
Harvard University Press
Cambridge, Mass.

My dear Mr. Lane:-

Will you kindly have sent to me at the above address ten copies of my Granger Movement. I desire them for distribution among the members of the council of the Minnesota Historical Society. If you have any data at hand as to the sale of the book, I should be interested in learning about it.

Some time ago you wrote me of the possibility of your issuing another edition in cheaper form for sale especially to members of farmers' organizations. I presume that you have given up all idea of this, have you not?

Sincerely yours

MAR 1 1915

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23 February 1915

Dr. S. J. Buck,
Minnesota Historical Society,
Saint Paul, Minnesotg.

Dear Dr. Buck:

In accordance with your order I have sent you ten copies of the Granger Movement. I am glad to say that there is still a fairly steady sale for this book, although of course we are not selling as many copies this year as we did last. I am enclosing herewith a detailed statement of sales.

I have been disappointed in the sale to members of the Grange. We sent circulars and letters to a large number of officers of that organization, and although several asked for complimentary copies, not one of them, so far as I am able to find out, purchased the book. Several editors of periodicals which circulate among members of the Grange wrote to me about the book, expressing their appreciation of the work you had done. I raised the question with these men as to the possibility of a sale ^{for} a cheaper edition. I told them that by using a cheaper paper, and cheaper binding, and perhaps omitting the bibliography we might be able to make a book which would sell for \$1.00, and if they were sufficiently interested in this proposition to take five or ten copies at a special discount for sale among their readers, I should be glad to procede with the manufacture of the

cheaper edition. No one of these men, however, was ready to take the slight risk which this arrangement involved, and under the circumstances, I did not feel like going ahead with the matter.

Yours sincerely,

C. Chester Lane

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Granger Movement

Number of copies printed 852

1913-14	No. of copies given away for review, library exchange, etc.	88
	No. of copies sold	394
1914-15	No. of copies sold	<u>87</u>
		569
	No. of copies in stock	283