



[Alvin W. Boese Papers.](#)

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Telephone conversation Sara Little 6-19

She has been investigating on the face masks. She discussed with the Chief of Good Housekeeping on the need for a mask in the baby field, and he felt very definitely there was.

She also interviewed the head buyer for a chain of drug stores, and he felt that there is a great need for an improvement over the present mask.

Price comparisons - paper ones \$.35
 .50

.50

one she saw in paint shop 2.59 (This was a plastic frame with an insert for dust or paint)

60% of the women to painting in the home compared to 40% men. Women do prefer to use a face mask, however, nothing that will muss their hair. She suggested a mask with an adjustable band to fit over the ears.

She highly recommended the use of color.

She will be out of New York (visiting with Corning) the week of June 29, but will be back on Thursday, July 2, and would like you to keep it open for her, if possible.

October 23, 1958

Miss Sara Little
Sara Little, Incorporated
121 East 56 Street
New York City, New York

Dear Miss Little:

Concerning your letter of October 9, I've talked to Mr. Redpath and he is interested in a specific program on a relatively small scale as a starter. You may recall that we talked about the difficulties of trying to experiment with your abilities in several different divisions at one time. You agreed that it probably would be better to start in one division as a sort of proving ground to show what you could do for us in actual practice. This we would like to try and will discuss with you at your convenience.

I'll be leaving here Saturday morning, November 8, for New York to make connections with a train out of Grand Central Station for the A.M.A. Conference at the Homestead in Virginia. This will allow two or three hours and perhaps we could get together some place for a review of the above subject.

Will you drop me a line?

Best regards,

C. O. Moosbrugger
Director of Advertising

COM:rn

cc: Mr. L. F. Weyand

October 28, 1958

MR. L. P. WEXAND:

Mr. Redpath and I had a meeting on the subject of Sara Little and agreed to make her an offer concerning one specific job for the Gift Wrap and Fabric Division. You may recall that in her letter of October 9 she indicates that she thought a start in one specific area was a good idea. She also had some thoughts concerning non-woven fabric that were interesting.

Mr. Redpath would be agreeable to start her off with a \$5,000 fee and \$1,000 expenses and have her head up to Mr. Boese as a lab or research employee. My letter to Miss Little covering this subject is attached. Will keep you informed as to developments.

COM:rn

ALL.

cc: A. W. Boese, 27-1
A. H. Redpath, 42-24

C O N F I R M A T I O N

=N M MGA056 PD=MG ST PAUL MINN 22 1257PMC=
SARA LITTLE=
111 E 56TH ST NYK=

WILL SEE YOU THURSDAY JULY 2, WILL ~~JUN 22~~ STAYING AT THE ALGONQUIN
HOTEL WILL CONTACT YOU THEN. 2 09 PM '59

MINN MINING AND MFG CO AW BOESE=(57). 27-1

..1500

"Mustlin"

C O N F I R M A T I O N

SARA LITTLE
111 EAST 56 STREET
NEW YORK CITY

WILL SEE YOU ON THURSDAY, ~~EX~~ 7-2. WILL BE STARYING



GENERAL OFFICES • 2501 HUDSON ROAD • ST PAUL 19, MINNESOTA • TEL 733-1110

Interoffice Correspondence

Subject Sara Little Consulting Agreement

March 5, 1963

TO: I.R. HANSEN

FROM: M.W. MILLER

I call your attention to a copy of the enclosed letter of 21 February 63 from A.W. Boese to Sara Little.

In accordance with this letter, the following arrangements for compensation for Miss Sara Little, on a consulting basis, have been approved for the year 1963.

\$1000 per month, retainer fee, payable on the first of the month.

Expenses totaling \$750 for projects assigned by Mr. Boese, payable half immediately, and the balance on the first of July.

Travel expenses will be compensated when approved by Mr. Boese.

All payments will be made by the General Accounting Dept. upon receipt of a request for check from Mr. Boese.

MWM

MWM/je

cc-H. P. Buetow

C. W. Walton

A. W. Boese ✓

J. L. Connolly

R. E. Emery

D. E. Garretson

M. W. Gehan

A. H. Redpath

February 21, 1963

Miss Sara Little
111 East 56 Street
New York City, New York

Dear Sara:

As per our verbal agreement regarding your services for 1963, they are as follows.

We will pay you a retainer of \$1000 per month payable on the first of every month during the year 1963, for a total of \$12,000. We will allow you \$750, half payable at the beginning and half at the six-month point, for expenses in line with the projects we assign to you. This does not include travel. We will pay your travel expenses to St. Paul or any other location in the country which we might ask you to make.

You will give us five working days of your time per month or a total of 60 per year. It is understood that, in no given month, will we ask you to spend more than eight days on your basic retainer fee. If more of your time is requested than the eight days in any one month or 60 days a year, we will make a separate agreement with you for the costs for that time.

It is understood that this is in the nature of a professional retainer and that you are to be in no wise considered an employee of the company, but on the contrary, an independent professional person contracting for part-time specific professional services to be rendered to Minnesota Mining and Manufacturing Company. For this reason, we will continue to make no deductions from the amounts paid to you for social security or income tax withholding, and assume no responsibility under the Workmen's Compensation Act inasmuch as we will have no control over your movements about the country and so forth, nor the manner in which you perform your services, nor will we in any other way supervise your work.

We call to your attention the fact that, in addition to Federal Income Tax to be paid, there is a Minnesota State Income Tax which may be assessable against amounts of your earnings, and we question whether or not the states of New York and Minnesota have any reciprocal arrangement whereby this tax is forgiven by either state in favor of the other. It might be well for you to take this matter up with your tax consultant. It should also be understood that special benefits provided by the company for its employees are not included here, where, in such arrangements, the services are to be rendered by an independent professional contractor such as yourself.

Very truly yours,

A. W. Boese
Manager
Non-Woven Products

AWB:js