



Minnesota State
Horticultural Society Letters
Received and Sent.

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Le Roy Minn Sept 25-18

My Dear Mr Latham,

I have your kind favor of the 9th
inst. Yes I shall like the
subject of "home garden", as
well as anything I can
think of. And will be glad
to serve you in this at the
coming winter meeting
if nothing prevents me
from attending. Pardon
me for not answering sooner,
and pencil writing, as I
am cutting corn, and
helping at silo filling
every day since the first
of the 21st inst. Very truly,

Yours R. A. Schultz

"Winning the War"

The Garden a Factor in
Home

COOPERATIVE EXTENSION WORK
IN
AGRICULTURE AND HOME ECONOMICS.
STATE OF MINNESOTA

COLLEGE OF AGRICULTURE
UNIVERSITY OF MINNESOTA
U. S. DEPARTMENT OF AGRICULTURE,
COOPERATING.

AGRICULTURAL EXTENSION DIVISION
HOME ECONOMICS DEMONSTRATION AGENTS

UNIVERSITY FARM, ST. PAUL, MINN.
October 21st, 1918

Mr. A. W. Latham, Sec.,
207 Kasota Bldg.,
Minneapolis, Minnesota.

My dear Mr. Latham:-

Miss Weigley has turned over to me all the correspondence she had with you in regard to the annual meeting of the State Horticultural Society. I have talked this matter over with Miss Weigley, Mr. Mackintosh and Miss Nickerson. The following topics are suggested:

1. Relation of Fruits and Green Vegetables to Health
2. Extent to which vegetables may save wheat and meat.
3. An exhibit has been planned and a talk will be given on this exhibit by Miss Amidon, Miss Nickerson's assistant, probably.

4. Miss Burgan of St. Paul will tell what has been accomplished by the community drier in St. Paul.

Miss Nickerson will talk on the first topic and I will undertake the second one. I will send you the correct wording before long.

Possibly you have some suggestions yourself. This whole program is planned to occupy about one hour. We want * rather short and snappy talks. Any suggestions that you may have, I shall be very glad to make use of.

Yours very sincerely.

May Secrest.
State Home Demonstration Leader

MS:MH

HARDEST
TREES, SHRUBS
AND PLANTS

ADAPTED TO
THE NORTHWEST

Strand's NURSERY.

GEO. W. STRAND,
PROPRIETOR.

WE SELL DIRECT
TO PLANTERS

CATALOG FREE

TAYLORS FALLS, MINN. Oct. 10th, 1918

Mr. A. W. Latham,
Minneapolis, Minn.

Friend Latham:-

Replying to your s of some days ago I will endeavor to
prepare something for you for the winter meeting on

"GRAPES in the Home Garden"

as suggested.

Owing to labor shortage, etc., I have been very busy and
matters in the office have had to await my convenience, as I
have had no office help on since last spring--you can imagine
that things are pretty well "snowed under" by this time.

We have not been working for additional fall business but will
begin storing the coming week for spring shipment. Hope for
a good soaking rain before digging as the soil was never
drier--too much so for digging.

Enclosed find the cancelled checks covering premiums paid

Winter Meeting Premiums	\$571.78
Summer " "	176.25

No doubt you will prefer to issue orders covering these at this
time rather than later during the rush preceeding the annual
meeting.

The interest at the Farmers & Mechanics Bank was due I believe
for the quarter ending Oct. 1st. If you do not need this
it may as well be added to the principal on deposit or I can
give you an order for its collection. I do not happen to
have the number of our deposit account or I would write them and
find out the amount of interest to our credit.

As I have sent the following entries of fruit to cold storage,
kindly make entries as per attached list.

Yours truly,

G. W. Strand

J. E. SWEDBERG

D. R. SWEDBERG

The Swedberg Nursery

SWEDBERG BROS., PROPRIETORS

HARDY NURSERY STOCK, BULBS AND PLANTS
FOR THE NORTH

REFERENCES:

FIRST NATIONAL BANK OF BATTLE LAKE
FIRST STATE BANK OF BATTLE LAKE

OFFICE AND TRIAL GROUNDS
FOUR BLOCKS WEST FROM POST OFFICE

BATTLE LAKE, MINNESOTA

OTTER TAIL COUNTY

5/13/18.

Mr. A. W. Latham, Secy.
207 Kasota Blk,
Minneapolis, Minn.

\$ 8³³

Dear Friend Mr. Latham;

We are enclosing our check to pay for the advt.
in the Minn-State- Horticultural- Society, Magazine for the 12 Months.

We are

Yours very truly,
The Swedberg Nursery,
J. Swedberg Mgr.

Ch.
JES/v

*P.S. I have not yet received my subscriber ship card nor the book
for 1917 J.E.S.*

Belgrade, Minn., May 28, '18

Mr. A. W. Sathorn

Minneapolis, Minn.

Dear Sir:

I have before me your favor of the 10th in which you repeat the invitation to again speak at the annual meeting, on my irrigation experiments.

It is difficult to state this early if I could be at the meeting in December. If I can arrange to be present I can probably speak.

I have often suggested that some of the officers come here and investigate my methods. I will repeat this invitation. I would suggest that Mr. Hardson and Mr. Makintosh come out.

The irrigation plant has been put in running order for the season, and is now ready for demonstrations.

Should I come to the convention I might possibly illustrate my talk with lantern slides, should this be desirable.

Respectfully

C. R. Sandvig

HARDIEST
TREES, SHRUBS,
AND PLANTS

ADAPTED TO
THE NORTHWEST



WE SELL DIRECT
TO PLANTERS

CATALOG FREE

TAYLORS FALLS, MINN., March 16th, 1918

Friend Latham:-

Enclosed find check for \$500, which if you will kindly deposit with the Farmers' & Mechanics Bank, you will greatly oblige.

Prospects look for a very busy and early spring. Labor conditions do not look very promising just at this time, but no doubt we will get through O. K. some way--always have. Copy of circular price list enclosed which we are sending out this season in lieu of catalog.

Cordially yours,

G. W. Strand

THE SHENANDOAH NURSERIES

D.S.LAKE
PRESIDENT
A.F.LAKE
VICE PRESIDENT
R.S.LAKE
SECY-TREASURER

ESTABLISHED 1870. INCORPORATED 1913

SHENANDOAH, IOWA,

4/8/18.

A.W. Latham,
207 Kasota Block,
Minneapolis, Minn.

Dear Sir:

We have a good assortment of Scions including the kinds that you mention and will be glad to supply you, all that you want at 30¢ per hundred.

Give us an exact list and also let us know how you want them shipped.

Yours respectfully,

SHENANDOAH NURSERIES,

Vice-Pres.

ord
4.10.18

AFL:JCA



Stark Bro's Nurseries & Orchards Co.

(ESTABLISHED 1816)

General Nurserymen 101 Years in Business.

General Offices &
Home Nurseries
Louisiana, Missouri

Growers of Fruit Trees
Fruit Plants and
Hardy Ornamentals

Branch Nurseries
Dansville, N.Y., Huntsville, Ala.
Fayetteville, Ark., Marionville, Mo.
North Girard, Erie Co., Pa., Etc.

Beware of Imitation
Stark Trees

Louisiana, Mo.

April 11, 1918.

Genuine Stark Trees
Are Always Shipped
From Louisiana, Mo.

A.W. Latham, Sec'y,
Minnesota State Horticultural Soc.,
207 Kasota Block,
Minneapolis, Minn.

Dear Sir:

In our tremendous rush, we cannot locate any order from you for scions, but we are sending a memorandum to our packing houses this morning asking them to try and send you the scions you want by express. If we have them, they will not cost you a cent, and we think we can supply a few of the leading kinds for experimental work. Will do our best. You will receive them within a short time.

With best wishes, we are,

Yours very truly,

PCS-ABH-W

(101 YEARS IN BUSINESS - LARGEST IN THE WORLD)
STARK BRO'S NURSERIES
LOUISIANA, MO.
Paul H. Stark
BY _____ VICE PRESIDENT

Caution - You Can't Buy Genuine "Stark Trees" Except From Stark Brothers At Louisiana, Mo.

George E. Sherwood, M. D.

PHYSICIAN AND SURGEON

Kimball, - Minnesota

Kimball, Minn, Nov, 16, 1917.

A. W. Latham Secy,

State Horticultural Society,

Dear Sir,----- Enclosed find draft for ten dollars for life membership
in the society, kindly acknowledge and oblige,

very truly yours,

Geo E Sherwood

National Congress of Horticulture

EXECUTIVE COMMITTEE

FREDERIC CRANFIELD, MADISON, WIS.
N. E. HANSEN, BROOKING, S. D.
L. R. LAKE, WASHINGTON, D. C.

W. N. HUTT, RALEIGH, N. C.

H. C. C. MILES, MILFORD, CONN.
A. W. LATHAM, MINNEAPOLIS, MINN.
T. P. LITTLEPAGE, WASHINGTON, D. C.

Washington, D. C.

December 13, 1917.

Mr. A. W. Latham,
Minneapolis, Minnesota.

Dear Mr. Latham:

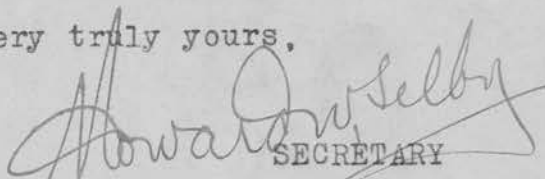
By appointment Mr. Horace Roberts and I met at Newark, New Jersey, Monday evening and discussed at some length our ideas for the work of the National Congress of Horticulture for the coming year. Both being new officers in the association we find ourselves without definite knowledge of any plan for procedure. The meeting in Boston in the past month failed to disclose a very definite purpose or plan of action, and in reading the records of earlier proceedings we fail to grasp the full significance of the work which you are expecting us to execute.

Most of the activities suggested at your first meeting are already being undertaken and accomplished by the United States Department of Agriculture. Other suggestions dealing with commercial activities are so broad and costly to execute that they remain impractical in any program for the coming year. A publication has been suggested but that requires financial support and an editor.

Our thought is that a letter should be prepared immediately and forwarded to every State Secretary of Horticultural Societies with an invitation for the State organization to affiliate. Without more definite information than either Mr. Roberts or I have at hand, such a letter is impossible, and we are, therefore, asking you as one of the original members and "moving spirits" in forming the association to frame a copy of such letter as you would suggest for this purpose.

Your suggestion will be valued and we will with your assistance endeavor to carry out your original ideas for the accomplishments of the National Congress of Horticulture.

Very truly yours,


SECRETARY

292 Worthington Street,
Springfield, Massachusetts.

ST. PAUL, MINN.

DEC 17 '17

DEAR SIR:

RECEIVED AND FILED ~~PROOF FOR PUBLICATION OF~~
~~CERTIFICATE OF AMENDMENT TO~~
~~ARTICLES OF INCORPORATION OF~~

MINNESOTA STATE HORTICULTU-

RAL SOCIETY ANNUAL REPORT
YOURS.

JULIUS A. SCHMAHL.
SECRETARY OF STATE



National Congress of Horticulture

EXECUTIVE COMMITTEE

W. N. HUTT, RALEIGH, N. C.

FREDERIC CRANFIELD, MADISON, WIS.
N. E. HANSEN, BROOKING, S. D.
L. R. LAKE, WASHINGTON, D. C.

H. C. C. MILES, MILFORD, CONN.
A. W. LATHAM, MINNEAPOLIS, MINN.
T. P. LITTLEPAGE, WASHINGTON, D. C.

Washington, D. C.

December 14, 1917.

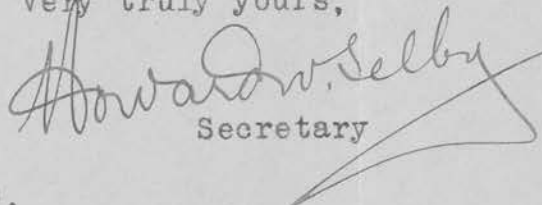
Mr. A. W. Latham, Secretary,
Minnesota State Horticultural Society,
Minneapolis, Minnesota.

My dear Mr. Latham:

I am pleased to acknowledge receipt of your letter of December 11, enclosing check for \$25.00 as the annual fee in the National Congress of Horticulture for the Minnesota State Horticultural Society. Enclosed you will find a receipt as you requested.

A letter was addressed to you yesterday asking for certain assistance in connection with the new duties which I have assumed. Do not take its contents as being too pessimistic. It is merely our desire to draw out so far as possible the impression of the different original members toward specific duties which they believe we should perform. I hope it may be possible to prepare our letter for the State Secretary and have it out in time for your annual meeting. I am at a loss just at present by not having a complete list of the State Secretaries as well as the meeting dates for these various organizations.

Very truly yours,


Secretary

292 Worthington Street,
Springfield, Massachusetts.

HARDEST
TREES, SHRUBS
AND PLANTS

ADAPTED TO
THE NORTHWEST



WE SELL DIRECT
TO PLANTERS

CATALOG FREE

TAYLORS FALLS MINN. Dec. 19th, 1917

Mr. A. W. Latham,
Minneapolis, Minn.

Friend Latham:-

Responding to your call for advertising I am mailing you an electro under separate cover about the right size for the space offered and if not already assigned we will be pleased to use the upper right hand corner of the inside page at \$10. This being the same add I believe that we used in 1911.

Hope that you will be able to arrange matters so as to carry some paid advertising, but unless the law has changed in that respect I presume that you are up against the old trouble.

Yours truly,

G. W. Strand

W. N. HUTT, PRESIDENT
RALEIGH, N. C.

W. M. SCOTT, SECRETARY
FULTON COURT, WASHINGTON, D. C.

National Congress of Horticulture

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FREDERIC CRANFIELD, MADISON, WIS.
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H. C. C. MILES, MILFORD, CONN.
A. W. LATHAM, MINNEAPOLIS, MINN.
T. P. LITTLEPAGE, WASHINGTON, D. C.

Washington, D. C.

December 27, 1917.

Mr. A. W. Latham,

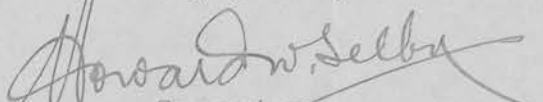
Minneapolis, Minnesota.

My dear Mr. Latham:

I am in receipt of your letter of December 21, and appreciate the suggestions which you have made relative to the work for the development of the National Congress of Horticulture. As soon as I have received replies from the other men we will be ready to proceed, I hope, on some definite line of action and I will inform you of the outcome.

With kind regards and the season's best wishes,

Very truly yours,


Secretary.

The University of Minnesota
Department of Agriculture
University Farm, St. Paul

DIVISION OF PLANT PATHOLOGY AND BOTANY

December 15, 1917.

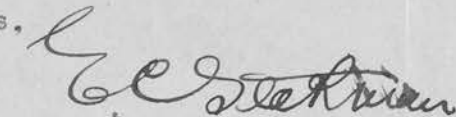
Mr. George Schnepfer,
637 Palace Bldg.,
Minneapolis, Minn.

Dear Sir:

I received your telephoned request for a copy of the paper which I recently presented at the Horticultural Society meeting. Unfortunately, I have not, as yet, put the paper into presentable shape, but if it is agreeable to you, I shall do, as I have in the past, when they wish to publish it in the magazine.

I shall do this in the near future.

Very truly yours,



Head of Section of Plant Pathology.

S-K

WE GROW A COMPLETE LINE OF HARDY
NURSERY STOCK. COME AND SEE US.

EVERGREENS A SPECIALTY

FLORAL PIECES DESIGNED
CUT FLOWERS ALWAYS ON HAND

Madison Nursery and Greenhouse

Nurseryman, Florist and Seedsman.

MADISON HORTICULTURAL TRIAL STATION IS
LOCATED ON OUR GROUNDS.

M. SOHOLT, Sup.

CITY PHONE 197.

Madison, Minn.,

Dec. 3 / 1917

Mr. A. W. Latham:

Dear Sir,

Inclosed you will find
a ad you my fix it as you think best.

Inclosed you will find \$500

Yours truly

M. Soholt

The University of Minnesota
Department of Agriculture
University Farm, St. Paul

DIVISION OF PLANT PATHOLOGY AND BOTANY

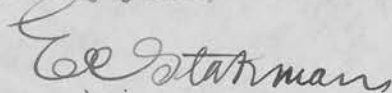
January 5, 1918.

Mr. A. W. Lathan,
Secretary, Minn. State Horticultural Society,
207 Kasota Block, Minneapolis, Minnesota.

Dear Mr. Lathan:

I shall be very glad to prepare papers on the talks which I recently gave before the Horticultural Society, and shall send illustrative photographs if they are available. I shall do this as soon as I can.

Very truly yours,



Head of Section of Plant Pathology.

S-K

Dear Mr. Latham,

Dec. 13/17

Fleet.
Hants
Eng.

I enclose my form duly filled in - received it today, so I couldn't be quicker. Very probably you will have learnt from my friend, Prof. Brodricke, whose name you always spell wrong in your otherwise admirable programme, that I am staying on here till next June when perhaps I may "get leave" + take a run to Wpp. to see my dear family after nearly two years, if I am spared. I have got on wonderfully well here + have done a good deal of military duty though in a civilian capacity. I paid a visit to the Canadian Camp at [redacted] on Halloween + spoke to over 650 of the boys on "Changed Values of Life" + met some of my old friends and patients. All through the Summer I have been adding to my Horticult. knowledge from time to time. The War is, however, the only thing. Everyone feels good about N.S.A. + your fellows will get a good welcome always - kindest remembrances
From Yrs. as ever
H.M. Speckly

Officers

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W. B. CHAPMAN, Correctionville

Vice-President—
G. H. VAN HOUTEN, Lenox

Secretary and Librarian—
WESLEY GREENE, Des Moines

Treasurer—
F. D. HARRINGTON, Williamsburg

ANNUAL MEMBERSHIP, \$1.00
LIFE MEMBERSHIP, \$5.00

Iowa

State Horticultural Society

Fifty-second Annual Meeting to be held at Des Moines
December 11, 12 and 13, 1917

...Office of...

Secretary and Librarian, Capitol Building, Des Moines

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C. H. TRUE, Edgewood
W. C. HAVILAND, Fort Dodge
P. F. KINNE, Storm Lake
C. F. GARDNER, Osage
EUGENE SECOR, Forest City

Forest City - Ia Jan 15th 1918.

A. W. Sathou,

Dear friend:

I was sure I had sent my dollar for 1918 membership until receiving the last magazine. A slip was inclosed that set me thinking, and on investigation I can't find any proof of remittance. I'll be lost without your autographic card, and taking it for granted that I forgot something, I'm inclosing the needful for your rebuilding. I like to be a member of the best horticultural society on earth, and to be counted a friend of the best secretary that ever drove a typewriter.

Yours with apologies — not for what I've said, but for what I failed to do.
Eugene Secor

*Returned
T. T. 1/15/18*

HOTEL LINCOLN

ABSOLUTELY FIRE PROOF

HESS & RAU, PROPS.

150 ROOMS

70 BATHS



AMERICAN PLAN

RATES \$2.00 TO \$3.50

ONE OF THE GREAT HOTELS OF THE
GREAT NORTHWEST

WATERTOWN, S. DAK.

Mr. A. W. Latham. Jan. 19th. 1918
Dear Sir.

Your kind letter of the 16th. in reference to the paper I sent you came today and I much appreciated its cordial tone and the very nice reference to my sister Mrs. Gould.

I have talked with Prof. Hansen about you and have asked him why it was that you were so successful in building up the Minn. Hort. Society from a few hundred to 4000.

Prof. Hansen told me it was your personality entirely, he said "He is the most lovable man I ever met."

While I have not had the pleasure of meeting you, I feel from your letter that he did not overstate it.

HOTEL LINCOLN

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AMERICAN PLAN

RATES \$2.00 TO \$3.50

ONE OF THE GREAT HOTELS OF THE
GREAT NORTHWEST

WATERTOWN, S. DAK.

*Am sending in a new member
and would like to have a few
more of the blanks and a few
more of the leaflets as I want
to get some more members.*

With best regards & wishes.

Sincerely Yours.

W. A. Simmons

address

1620 p. Spring ave.

Sioux Falls S. D.

J. E. SWEDBERG

D. R. SWEDBERG

REFERENCES:

FIRST NATIONAL BANK OF BATTLE
FIRST STATE BANK OF BATTLE LAKE

Jan. 22, 1918.

Mr. W.A. Latham, Sec'y .
207 Kasota, Blk.
Minneapolis, Minn.

Dear Sir:

We have your letter of the 18th, inst and note what you have to say about the Nursery here at Battle Lake, it is no doubt but what you are referring to the former BATTLE LAKE NURSERY, A.A. DeSmidt, Prop. Himself is not here, and they have closed down for good, about 2 years ago.

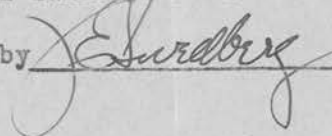
As you requested we are inclosing some names with whom we have been doing business, WEDGE NURSERY * McKIS SON NURSERY* MITCHELL NURSERY & some with Jewell People also Shenandoah Nur., Sherman Nur.,

As to our honesty you may write IST. NATIONAL BANK of this place and I think they will give you satisfaction, trusting this will give you more light on this subject, we beg to remain,

Yours very truly,

THE SWEDBERG NURSERY.

by



HARDEST
TREES, SHRUBS
AND PLANTS

ADAPTED TO
THE NORTHWEST



WE SELL DIRECT
TO PLANTERS

CATALOG FREE

TAYLORS FALLS MINN. Jan. 5th, 1918

Friend Latham:-

Kindly send me as Plant Premiums the coming spring #13, 20 and 25.

In case you are printing the society folder for the use of nurserymen this season we can use 5000 or so any time you see fit to send them.

We expect to use the same catalog as last season, and will not mail a new edition. Have enough of the previous edition to cover new inquiries, etc. Will do considerable circular advertising of our trade and new prospects. Have a good general stock in storage and as the wholesale demand is very good we expect to turn as much in that channel as possible. Present indications as to both retail and wholesale seem to point to about all the business we can handle to advantage the coming spring, or a normal demand.

Yours truly,

G. W. Strand

P.S = Any time at your convenience, is OK for Inco. Salary.

2000
1.8.18
Dmt 7.17.18

Bederwood May 8th 1917

Dear Mr Latham Dear sir

Your letter of 2 and inst Rec in due time we did not save any apple of the wealth seedling they were so good and apple scarce and high. I think they would of kept good till June meeting but as I Rec the Sweet part of the Premium on the list of late seedling Apple did not consider worth my time to Exhibit at the summer meeting

Mr Peter M Gideon Died October 27th 1899 he left a left several thousand wealth seedling Apple trees one year old the state Horticulturist society got them. I Recived 2 trees of them as a Premium you sent them one lived and this is the tree you never seen it as I had it in my Plum Orchard, I consider my wife and I are pretty good judge on good fruit and we thought this equal to any we ever ate they have the real Apple flavor that is lacking in so many variety they tasted like Grafted fruit. not like a seedling just not enough to be good they were crisp & firm. The following points are in favor of the tree & Apples. Tree has never blighted or killed back any the fruit hangs on till late in October best to be picked off. good keeper. they are a Paul Red apple not bright like the wealth. The tree is very prolific Bearer I shall pick a some of the Apple this year if it bears & let the fruit grow larger. I formed the acquaintances of Peter Gideons Family winter of 1856-57 and we have been close friends & associated much every year up to the time of his death. 2 of his daughters Mary & Loue taught 4 terms of school
(over)

In our ^{school} District and Boarder with us
During the terms taught I was one of several
Boards my uncle Harris Stubbs married there
son Charles Gideon. during the 70's
I obtained Ten thousand Grafts of his
own Grafting from his best variety of
Apple propagated on seedling Appl Roots.
very few now living outside of his own Family
now living that knew as much as I of his
work in Horticulture. In my writing of
The Reminiscences of the Early Pioneers who
settled ^{here} in now Ohio there was ^{mentioned} ⁷
part of Evesion Town. Pioneers ^{old settlers} from 1854
up 1864. which I have in print I have
written up a short sketch letter in Gideon
and some historical facts connected with
the Pioneers settlers. In regard ~~to~~ ^{to} the
wealthy Origination of Peter Apples I have
the facts from Peter in Gideon part in
print with his own signature under
neath. I saw the wealth tree when it
produced the first Apple & at some of the
first fruit it bore & can place the spot
where the tree stood in his Garden. I saw
him the winter he fixed his clothes and
~~he~~ he could take the money to send to
Albert Emson Bangor main for seeds &
cians. I have a life size picture of Peter Gideon
yours Truly
Ralla Stubbs

HARDEST
TREES, SHRUBS
AND PLANTS

ADAPTED TO
THE NORTHWEST



WE SELL DIRECT
TO PLANTERS

CATALOG FREE

TAYLORS FALLS, MINN. May 26th, 1917

Friend Latham:-

Enclosed find check covering order for your Salary.

I have just been out looking over the fruit proposition and although we have had a couple rather severe freezes the past week I can see no damage apparent to any of the bloom except on very low ground and to the early strawberry crop.

In fact I never saw the plums give better promise of as full a setting. Apples are not blooming very freely and are hardly far enough advanced with us to say much as to crop prospects.

The strawberry proposition does not look very encouraging with the continued dry weather; and the early berries or those in bloom at the time of the recent freeze killed.

Fruits in general seem to have wintered fine with us notwithstanding the lack of soil moisture. The newer plums from the F. B. Station show no loss of vitality or killing back and practically all of them are setting fruit freely.

I was very well satisfied with the way we fared as to reimbursement by the legislature in connection with our clean up for the White Pine Blister Rust. We received or hope to about \$485. Our claim was practically allowed at the figures I proposed as a compromise with the appraising committee. May's claim allowed at \$5,000 was put in for \$14,000. Hence relatively we fared better than May--proportionately. The department, under Prof. Freeman have two crews at work along the St. Croix cutting out all of the native white pine where the disease was found last season. It is to be hoped that it will not be necessary to touch those in the Inter State Park. In fact I can see no reason for cutting any of them where the Ribes (currants and gooseberries) have been cleaned out.

We have enjoyed practically as good a season this year as that of a year ago. In fact under existing labor and general conditions it rustled us considerably to get out our shipments in good season. Owing to the fire last fall we were not able to store as much as usual. We also had a greater volume of wholesale business booked and experienced labor was much more difficult to get this season than ever.

I have really promised to go up and look over the Devils Lake proposition as soon as I can get away, but we have such a quantity of stock here to dispose of that under existing conditions I am not very much inclined to branch out in any new venture. We will no doubt make a special effort to wholesale off as much the coming season as possible and

HARDEST
TREES, SHRUBS
AND PLANTS

ADAPTED TO
THE NORTHWEST



WE SELL DIRECT
TO PLANTERS

CATALOG FREE

TAYLORS FALLS, MINN.

Use our present retail list for another season. Possibly not do any advertising or issue any new list the coming season.

Have sold one 10 Acre tract advertised, under land contract; and had a few inquiries relative to the nursery--which naturally I prefer to dispose of as a "going" proposition complete if possible. Just now the nursery proposition is not a very inviting venture to any student of economic conditions and one experienced in the business is not very much inclined to sink any great amount of capital in it. So that the only logical solution to me is to clean up as fast as possible and dispose of the premises when occasion presents an advantageous buyer.

We have had the baby at the Abbott Hospital in Minneapolis for about a month but hope to be able to bring her home the coming week. Have had quite a time getting any food to agree with her for any length of time since she was born and not being able to get any "wet nurse" here that was about the only course open to us to save her. Since taking her there she has gained steadily and we hope to find a wet nurse soon who can leave the city for the summer at least.

We hope that you will find it convenient to drop in with your car some time during the summer. Glad to see you any time. Expect to be at the Summer Meeting as usual which according to present indications I presume will be about the 20th of June.

Yours truly,

Geo. W. Strand

SAMUEL CUPPLES ENVELOPE COMPANY

MANUFACTURERS OF

ALL STYLES AND GRADES OF ENVELOPES

FACTORIES:

ST. LOUIS,

NEW YORK,

CHICAGO

LARGEST MANUFACTURERS OF PRINTED ENVELOPES IN THE WORLD

DAILY

CAPACITY

SEVEN MILLION

ENVELOPES

St. Louis, 5/2/16.

Minnesota State Horticultural Society,
Minneapolis, Minn.

Gentlemen:-

We are pleased to acknowledge receipt of your order for
10M 6 $\frac{3}{4}$, 2250 envelopes, printed on the face in black ink, @ \$1.46
per M, freight paid.

Thanking you for the order, we are,

Yours very truly,

WW/S

SAMUEL CUPPLES ENVELOPE CO.

1.29.17 - 40 M
20 M - Mch 15
~~20 M - Aug 1~~

All orders accepted subject to our ability to obtain material on existing raw stock contracts and if our mills fail to make delivery of raw materials it is mutually understood and agreed we will not be held liable for non-delivery.
No claims will be allowed on account of failure to ship on date as promised.
No claims will be allowed on account of variation of color.

HARDEST
TREES, SHRUBS
AND PLANTS

ADAPTED TO
THE NORTHWEST



WE SELL DIRECT
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CATALOG FREE

TAYLORS FALLS, MINN.

Aug. 21st, 1917

Friend Latham:-

You will note by the enclosed Auditor's Warrant that I was in Saturday and drew the amount coming to the society. As they have revised their methods somewhat I am enclosing a few additional forms for use when occasion demands in future.

Inasmuch as they have the signed order for this warrant I was given to understand that it would not be necessary that the Secretary and President sign as indicated unless convenient. However I believe that it would be best to have same go thro in proper form and hence I am sending it to you together with the deposit book, so that it may be placed to our account as soon as Mr. Cashman signs and returns it to you.

No doubt a portion of this amount it would be advisable to turn over to the savings account and also draw the interest due at the end of the next quarter, which I believe is October 1st. Balance on open deposit now being about \$415.

Expect to be in the city Fair time if not before and will hope to see you at that time at least.

Trusting that you are making the best of these fine summer days I remain,

Yours truly,

G. W. Strand

✓ 5¹⁰ ✓

Popple, Minn.,
July, 9, 1917.

A. W. Latham,
Minneapolis
Minn.

Dear Sir:- Enclosed herewith please
find check for five dollars (\$5.00) to pay up balance
due on life membership fee, to the Minnesota State
Horticultural Society.

Yours Truly
Fred M. Shogren
Popple
Minn.

MEMBER AMERICAN ASSOCIATION OF NURSERYMEN

NORTH STAR NURSERY CO.

INCORPORATED

NORTHERN GROWN NURSERY STOCK

PARDEEVILLE, WISCONSIN

A. S. RILEY, PRESIDENT
RALPH MILLER, SEC. AND TREAS.

REFERENCE:
PARDEEVILLE STATE BANK

Sept. 12
19 17

Mr. A. W. Latham,
Secy. Horticultural Society,
207 Kasota Bldg, Minneapolis, Minn.,

My dear Mr. Latham:

Your kind letter received. You are quite a wonder to me. That a man of your years should be able to lead the Horticultural Society for so many years so successfully as you have, is certainly greatly to your credit. The Society is certainly fortunate in securing your services. I heard Mr. Wedge make the same remark, and I am glad to repeat it.

Now, regarding suggestions for the Horticultural meeting in December. Here are two or three subjects which could be discussed to advantage, either as a paper followed by discussion, or a discussion, different ones being appointed to take part in it.

D. P. Crosby "The Mission of the Minnesota Horticultural Society". *R. D. Mackintosh* "Minnesota as a Horticultural State". *R. D. Underwood* "Minnesota as the Originator of New Fruits". They appeal to me as being of general interest to all members of the Society, and also will furnish a fund of information to the State department, which seems to be woefully ignorant of the aims of the Horticultural Society and the work it has accomplished.

Sincerely yours,

EAS*D

E. A. Smith

Le Roy Minn Sept 12-17

My Dear Mr Latham,
I have your favor of the
9th inst. In reply will
say, yes, I will comply
with your request and
do the best I can. So far
as I now know I shall
be with you at least a
good part of the time at
the Annual Meeting.
Especially at the Banquet
Garden My last this morn
as I must go out to my
Bays to cut corn as
the frost has riped it in
the land. Truly yours
R. A. Schultz

HARDIEST
TREES, SHRUBS
AND PLANTS

ADAPTED TO
THE NORTHWEST



WE SELL DIRECT
TO PLANTERS

CATALOG FREE

TAYLORS FALLS, MINN.

Oct. 3rd, 1917.

A. W. Latham,
Minneapolis, Minn.

Friend Latham:

As you may possibly have use for the accrued interest on our savings account I am enclosing herewith an order on the Farmers & Mechanics Savings Bank for same, which had better be collected about this time. Or if you think it advisable it might be added on our account.

Our open account with the First & Security National Bank amounts to \$1465.46. But as it will take the bulk of this sum to pay the premiums, at the coming annual meeting, I presume that it would hardly be possible to put in any more from this account. But as you hold the pass book I do not think you will have any difficulty in collecting the interest, which you can give me a receipt for any time, at your earliest convenience.

Yours truly,

Geo. W. Strand

GWS:S

IOWA STATE COLLEGE OF
AGRICULTURE AND MECHANIC ARTS
AGRICULTURAL EXTENSION DEPARTMENT

AMES, IOWA

October 4, 1917.

Mr. A. W. Latham,
207 Kasota Block,
Minneapolis, Minn.

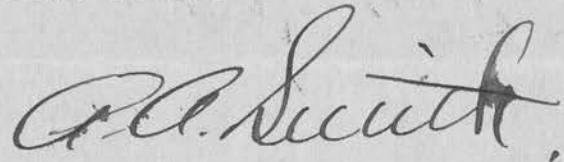
Dear Mr. Latham:

Professor Herrick has handed me your letter of September 26th and stated to me that he would be very glad to talk before your Association meeting the early part of December. I take it for granted that you will want him with you for one day. He will be glad to talk on two different occasions during the day if you desire, with the first subject "Care and Management of the Home Orchard" and the second subject "Results of Orchard Spraying Demonstrations in Iowa."

I wish you would let me know at an early date as to whether these subjects will be satisfactory and on exactly what day you want him with you. In fact, an outline of your program would be much appreciated.

Hoping to hear from you soon, I am

Very truly yours,



Secretary.

AAS:NG

GEORGE SCHNEPPER

SHORTHAND REPORTER

~~819 METROPOLITAN BUILDING~~
687 PALACE BUILDING

MINNEAPOLIS, MINN. Oct. 6, 1917.

Mr. A. W. Latham,
City.

My dear Mr. Latham:

In response to your kind letter of the 3rd instant, I don't know of anything that will keep me from being in attendance at your coming convention. If circumstances should arise that would prevent my being there I will let you know as long ahead as possible, but I do not look for any such contingency.

Sincerely,

George Schuepper

Note change in office address.

IOWA STATE COLLEGE OF
AGRICULTURE AND MECHANIC ARTS
AGRICULTURAL EXTENSION DEPARTMENT

AMES, IOWA

October 9, 1917.

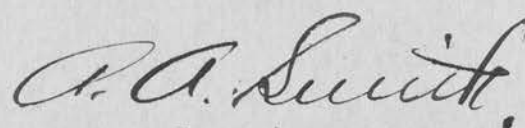
Mr. A. W. Latham,
207 Kasota Block,
Minneapolis, Minn.

Dear Mr. Latham:

Replying to yours of the 6th, will say that I have arranged for Professor Herrick to be with you on both Thursday and Friday, December 6 and 7, and trust that this will adjust matters to your entire satisfaction.

Wishing you a successful meeting, I am,

Very truly yours,


Secretary.

AAS/Z

Dear Mr Latham

Do excuse delay in writing
Have tried all over to get
a place for my horse. So I
could go down to meeting. The
best was all ~~right~~ will write
it up and if I cannot get
down for the week How
would it do to just get
down for the supper By
that time I will be most
able to eat the horse. Excuse
Haste am banking the house
all by my wretched stage

SUMMER, FALL AND WINTER VA-
RIETIES OF FIRST QUALITY
2200 TREES IN ORCHARD

Oak Hill Apple Orchard

T. C. SMITH, PROP.

PLUM TREES, PEAR TREES, EVER-
BEARING STRAWBERRIES
GRAPES

Lakeville, Minn., Oct 25th 1917

A W Latham Secy
Mpls Minn

Dear Sir; I am inclosing report of Prize Orchard ^{will} I, ^{try my}
best to write a paper on, a successful Minnesota Orchard
Hoping to encourage the Orchardist in the North

Respectfully yours

T. C. Smith

Chinking

SUMMER, FALL AND WINTER VA-
RIETIES OF FIRST QUALITY
2200 TREES IN ORCHARD

PLUM TREES, PEAR TREES, EVER-
BEARING STRAWBERRIES
GRAPES

Oak Hill Apple Orchard

T. C. SMITH, PROP.

Lakeville, Minn., Oct 29th 1914

Dear Mr. Lathrop

Minneapolis; your kind favor received, I would have
been ^{glad} to write a paper on a successful Minnesota Orchard,
but circumstances have shaped matters so it would
be utterly impossible for me to stay through the meeting.
There has been so much bad weather which has put
me back badly on selling my apples as I am not shipping
any this year, I could ^{not} see the Doctor about my eye as
promised, I made two trips to Farmington, but he was
not home either time. Please excuse me for the trouble I have
caused you, in disappointing you in this matter. Your friend
T. C. Smith

Lake City, Minn. Sept. 1917.

My Dear Mr. Latham.

First, let me thank you for recommending me to party representing the nursery at Rhinelander, Wis, with whom I now corresponding.

I have just returned from the Wedge Nursery where I did some work. I enclose a testimonial from them that may interest you. I narrowly missed meeting you there. This was my loss, I like the Wedge people, they are honest and conscientious in their work, but very much behind in their methods. I believe I gave them assistance that will prove valuable as time goes on.

I can imagine you at your post of duty at the great fair. We used to be glad when it came and delighted when it was over. I expect you share in these sentiments also.

I have my paper for the Dec. meeting of the Hort. Soc'y, written, labeled and filed for use as may be needed. Subject, The Apple-Advertise it. E.A. Smith, Lake City, Minn.

My present work is temporary. I expect other work later, in a different line of business. I am glad however to fill in my time in work that is helpful to others and congenial to myself, lasting perhaps the next few months.

Sincerely Yours,

E. A. Smith.

EVERGREENS THAT LIVE
WEDGE
NURSERY
FRUIT TREES THAT BEAR

ALBERT LEA, MINN.

August 21, 1917.

To Whom It May Concern;

Altho we have been in the nursery business for nearly forty years we realize that something new can be learned every day. Especially is this true of the office end of the business. Ever changing conditions require a continual change in business methods to meet the increasing competition.

We were therefore highly pleased to be able to secure the services of Mr. E. A. Smith of Lake City, Minnesota who has been with one of the largest nurseries of the country for many years.

Mr. Smith came into our office and took hold of our business in a thoroughly conscientious and efficient manner. We feel that the ideas which he has introduced are both practical and valuable. By following his suggestions and instructions we feel confident that we shall materially profit by them.

His work with us was painstaking and thorough and we take pleasure in recommending his services to others.

Sincerely,

W E D G E N U R S E R Y .

Lake City, Minn.
Aug. 21, 1917.

Dear Sir:

The writer has been associated with one of the largest up to date nurseries in the country for 17 years. During that period he had an extended and valuable experience in trying out different methods for securing agents and getting business.

The result in a comparatively short time, was a very rapid and satisfactory increase in business, aggregating several hundred per-cent.

Now if you could find someone who could condense the best in methods and assist you in applying them to your own business, by suggesting changes or improvements that have been tested and won out, wouldn't you be delighted to secure his services?

Have you ever thought that a change in business methods might bring to you results most gratifying?

Now this is not intended as any reflection upon your methods or your business. Yet business does sometimes get into a rut, and it requires unusual effort to pull it out.

Are you really satisfied with what you are doing?

Now for the punch. My services are available for a limited time.

If you are further interested, write me for terms and time.

Yours for service.

THE SHELTER
FOREST CITY, IOWA

Oct 4. 1917

My dear friend:

Your delightful letter of 2d is gladly acknowledged. You don't know what genuine pleasure it would give me to attend your winter meeting. You run the biggest and best horticultural Convention in America, if not in the world. And it wouldn't run itself. You are the power behind the curtain.

How don't you wish you hadn't opened the way for me to say my say?

But it's the truth all the same. How many times I've wished for a Latham to run the Iowa Society!

I fear I can't get away from the eternal grind of duty long enough to get a sniff of that

life-giving ozone that you have
in such ample quantities in
the North Star States. Your men
are so inspiring that they make
us believe you can raise oranges
and bananas in the land of the
midnight Sun.

How I'd like to be with you!
I envy Gardner and others who
are not so tied to the petty cares
of life that they can't enjoy the
winter fest. at Minneapolis.
Gardner is everbearing strawberries
fruit the year around. You can
taste them whenever you see him
coming.

And I've been just sick because
I couldn't get away to your
summer meetings. If you believe
in ghosts you can imagine my
spirit drinking in the lovely order
of that floral show.

But I can't be everywhere at
the same time. My spirit is not
all-pervading. So instead of the
luxury of your love-feasts I'm
pumping the lacteal fluid from
the gentle short horns where the
odor is not exactly rosy.

I want to say that the No 4
red raspberry distributed by
your society is the best thing
I've tried. It's hardy, it's a good
bearer and a good berry. We
like it.

Wish I could put my feet
on your fender and visit with
you.

Cordially yours
Eugene Seor

EVERGREEN NURSERY

O. A. TH. SOLEM, PROPRIETOR



WE GROW HARDY TREES FOR SEVERE CLIMATES.

OUR TREES GROW IN THE RED RIVER VALLEY

HALSTAD, MINN. April 10th 1916

A. W. Latham,

Mpls. Minn.

Dear Mr. Latham: I can use
2000 No. 3 Strawberry plants and 1000 No. 4 Raspberries
if there will be more to spare I may take
some more later.

Have given away most of the Horticulturist
for 1916 and will give the rest to customers
later part of this month. Hope you can
spare me a bound copy.

Yours very truly

O. A. Th. Solem

1916, 532, 1.

Appleton 11/9/17

2 50
Paid 11/11/17

Mr. A. W. Latham

Dear Sir

Your answer to my inquire at hand. Thanks.

I am sending you a P. O. money order \$ 2.50 for 5 of the latest Trees Fruits and Flowers

Yours truly

S. J. Sorenson
842 Garfield street
Appleton Wis



THIS SIDE OF CARD IS FOR ADDRESS

A. W. Latham,

Missouri, Minn.,

1 Carota Bk, Ken. Ave.

Lowell City, Minn. 11/24/07

My Dear Mr. Batham.

I am unable to be present at the
meeting in Dec. Will arr. for
Mr. O. B. Rushfield. of Wedge Minn. to
be present read my paper.

Mrs. A. has been very sick, & will
not be able to attend.

Sincerely yours. E. A. Smith.

But wishes for a good
meeting -