



Horticultural Society: Letters Received and Sent

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710 Sixth Avenue South
Minneapolis, Minnesota

Mr. A. W. Latham,
City.

Dear Mr. Latham,

Your letter surprises me. Do you think I can really do it?

Very well. Let the consequences be what they may, I will talk on "What I Know about Horticulture", and whatever disaster befalls, it will rest on your devoted head.

Thanking you for the courtesy,
I am,

Sincerely yours,

(Mrs. P. V.) Mary E. Collins

(GENERAL OFFICE)

CHRISTIANSON-INNES LUMBER CO.

P. A. CHRISTIANSON, GEN'L MANAGER

BUILDING AND BRIDGE MATERIAL
FUEL, ROAD SUPPLIES

RETAIL YARDS

HINCKLEY, MINNESOTA

Nov. 14, 1912.

Mr. A. W. Latham,

Secy. Minn. State Horticultural Society,

Minneapolis, Minn.

Dear Sir:-

I enclose my check No. 359 for \$10.00 for life membership to the Minnesota State Horticultural Society. I expect to be there during the annual meeting, if possible.

Yours truly,

P. A. Christianson

Encl.

PAC-MAH.

Don't forget to get the file of bound reports.

(GENERAL OFFICE)

CHRISTIANSON-INNES LUMBER CO.

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FUEL, ROAD SUPPLIES

RETAIL YARDS

HINCKLEY, MINNESOTA

Nov. 16, 1912.

A. W. Latham, Secy.,
207 Kasota Bldg.,
Minneapolis, Minn.

Dear Sir:-

I have your favor of the 15th and will say regarding the bound reports that one object in taking out the life membership was securing the full set. It was then my intention to place in the library of the Hinckley high school those that I have on hand. I think with this in mind you had better send me the entire set and I assure you that all extra copies which I may have will go to the library, as stated above. You may send the checks ^{Back} by freight.

Yours truly,



PAC-MAH.

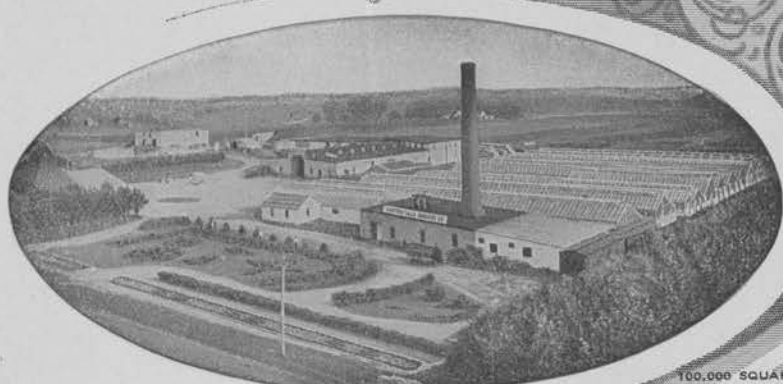
THOS. E. CASHMAN, PRES. & MANAGR.
M. R. CASHMAN, VICE PRES.
W. H. HART, SECRETARY.
J. E. CASHMAN, TREASURER.
J. A. CIESZINSKI, CASHIER.

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NATIONAL FARMERS BANK
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OWATONNA, MINN.

CLINTON FALLS Nursery Co.

INCORPORATED
NURSERYMEN—SEEDSMEN—FLORISTS
LARGEST GROWERS OF

CAPITAL STOCK
\$150,000.00



HARDY NURSERY STOCK
IN THE
NORTHWEST.

Choicest Cut Flowers and Designs
Furnished on Short Notice.

100,000 SQUARE FEET OF
GREENHOUSE GLASS....

Owatonna, Minn.

11/22/1912

Mr. A.W. Latham,
207 Kasota Bldg.
Minneapolis, Minn.

Dear Friend;

Your favor of the 11th received enclosing credentials to Mr. P. Clausen to the Iowa Meeting. I have signed up same and forwarded to him. I think that you made a wise selection in Mr. Wright and Mr. Kirkpatrick to represent Minnesota in Iowa and Wisconsin.

Sorry that I could not be with you and Mr Elliott at the flower show. I expect to be in Minneapolis next Thursday and will probable see you.

With best wishes, I am,

Very Respectfully,

TEC/ES

THE BYRON NURSERY

F. E. CUTTING, PROPRIETOR

HARDY, NORTHERN GROWN, NURSERY STOCK

Mr. A. H. Latham,

BYRON, MINN., Nov. 11. 1902.

Minneapolis, Minn.

Dear Sir:-

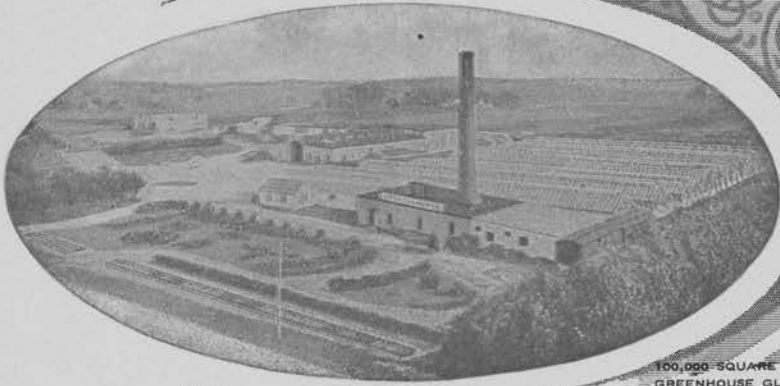
I expect to attend the Horticultural Meeting and if you have not secured all the help you will need to do the work there, I will be glad to assist, either in the fruit-room or at any other work.

Respectfully yours.
F. E. Cutting.

THOS. E. CASHMAN, PRES. & MANGR.
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100,000 SQUARE FEET OF
GREENHOUSE GLASS

NURSERY DEPT.

11-5-12

Mr. A. W. Latham,
207 Kasota Block,
Minneapolis, Minn.

Dear Friend:-

Your favor of the 2nd inst received. Note what you say about the Northeast Iowa Horticultural Society meeting, and someone to represent the Minnesota Society down there. I know C. M. Jenson and consider him a prominent and wide awake Horticulturist and would be pleased to see him represent Minnesota at the Iowa meeting.

Note what you say about meeting in the Courthouse, that will suit me OK although if the church was finished I think it would be well to meet there again as our Horticulturists have gotten in the habit of going there.

With best wishes, I am,

Very respectfully,

TEC-WS

Thos. E. Cashman

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Annual Membership Fee, \$1 Life Membership, \$10

WISCONSIN
STATE HORTICULTURAL SOCIETY

OFFICE OF SECRETARY

MADISON, WIS., Oct. 29th, 1912.

Mr. A. W. Latham, Sec.,
207 Kasota Bldg.,
Minneapolis, Minn.,

Dear Mr. Latham:-

Replying to yours of the 28th you may put me down for anything you please because it is my settled policy on occasions of this kind to refer to the toast but once and that at the end of my talk. Five minutes I think will be better than ten.

Dates of our Annual Meeting are Jan. 9, 10 & 11.

Very truly yours,

Frederic Cranfield

Sec. W. S. H. S.

UNITED STATES DEPARTMENT OF AGRICULTURE,
BUREAU OF PLANT INDUSTRY.

HORTICULTURAL INVESTIGATIONS
ARLINGTON EXPERIMENTAL FARM.

Washington, D. C. November 1, 1912.

Mr. A. W. Latham, Secy.,
Minnesota State Hort. Soc.,
207 Kasota Bldg.,
Minneapolis, Minn.

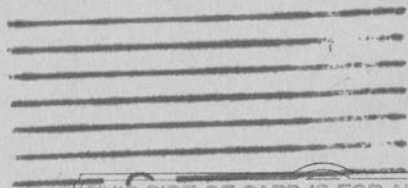
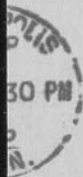
Dear Mr. Latham:

When I was in Minneapolis, Prof. Cady told me that you were out at your country home so that it was not possible, in my short sojourn there, to meet you. I very much appreciate the courtesy of your invitation to meet you in your Horticultural Society from December 3 to 6. In view of the fact that I have been absent from the office so much and on account of the great press of work which I find, I fear it will be impossible for me to be with you at this meeting. I had hoped to carry out your wish of discussing before your society the vegetable seed growing interests of the country but I fear that it will be necessary to postpone it until some more favorable opportunity offers.

Thanking you for your courtesy, I am,

Very truly yours,


Horticulturist in Charge.



THIS SIDE OF CARD IS FOR ADDRESS ONLY

MR. A. W. LATHAM, Secy.,
207 Kasota Bldg.,
CITY.

S. R. CHILD AND BENJ. DRAKE
ATTORNEYS AT LAW
816-817 LUMBER EXCHANGE
MINNEAPOLIS, MINN.

Phones } Nicollet 2400
 } Center 4873

Sept. 21st, 1912.

Your letter of the 9th inst. received,
and the matter of your reservation will
be taken care of.

S. R. CHILD.

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STATE HORTICULTURAL SOCIETY

OFFICE OF SECRETARY

MADISON, WIS., Oct. 25th, 1912.

Mr. A. W. Latham, Sec.,
Minneapolis, Minn.,

Dear Mr. Latham:-

I have your letter of the 23rd and can only repeat what I said in my former letter, that President Bingham is perfectly capable of doing all of the talking for both of us, especially on pruning and spraying and he expects you to put him on the program for one or both of these subjects. I know very little about fruit growing and therefore would not care to be called on before the Minnesota Society except possibly in discussion. I would like to feel free to make a good long visit without the responsibility of a place on the program. I understand you have a banquet during the sessions but I am very certain that Mr. Bingham would take the first train out of town if you asked him to speak because he is exceedingly shy about things of that kind. On the other hand I have more nerve than sense and it would be just like me to break unto a program of that kind regardless of results. In this way you can possibly even up the Wisconsin delegation.

Now as to the Minnesota delegate we would like a good practical man and I am sure you have many of them in Minnesota. We get about all of the college dope we can stand right here at home. You know there is such a thing as getting too much of that in the Horticultural Society.

With best wishes, I remain

Very truly yours,

Fredric Cranfield
Sec. W. S. H. S.

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WISCONSIN
 STATE HORTICULTURAL SOCIETY

OFFICE OF SECRETARY

MADISON, WIS., 11/5-12

Dear Mr. Latham:- For your delegate
 would like the man who can tell
 us all about marketing fruit.
 Will devote one session to this. How
 about your new centralized system?
 If you have already provided
 for our delegate put me with
 to right party.

Yours Sincerely,
 F. Cranfield
 Sec'y.

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STATE HORTICULTURAL SOCIETY

OFFICE OF SECRETARY

MADISON, WIS., Oct. 21st, 1912.

Mr. A. W. Latham, Sec.,
207 Kasota Bldg.,
Minneapolis, Minn.,

Dear Mr. Latham:-

On consulting our president, Mr. Bingham, in regard to our delegate to your Convention he made the bright suggestion that the president and secretary both attend your Convention this winter so I have appointed our president as your delegate and he in turn has appointed me as assistant or substitute. You may therefore expect both of us at your Convention. Mr. Bingham is better equipped than any other fruit grower in Wisconsin to talk on spraying. He has a lifetime experience, having received his early training under the late Prof. Goff and his father-in-law Mr. A. L. Hatch.

I want you to put Bingham down for the talking part and I will do the heavy standing around. If you write to Mr. Bingham you might tell him that you expect that he will do the work and that I will serve as the ornamental part of the delegation.

Let me know soon who you will send to Wisconsin. Perhaps this may suggest an idea to you in regard to your delegate.

Very truly yours,

Frederic Cranfield

Sec. W. S. H. S.

Hankinson Nursery Company

Growers and Dealers in a General Line of Nursery Stock
Largest Growers of Nursery Stock in North Dakota

. . . . Iron Clad Varieties for the North Our Specialty

Hankinson, North Dakota,

Oct. 18, 1912.

Mr. A. W. Latham,
Minneapolis. Minn.

Dear Sir,

Enclosed please find 25 cts. in stamps for
which please send Horticultural publications to Mr. W. L.
Simpson, Mylo. N. D. and oblige.

Yours truly,

C. A. Chinberg?

26
Returned

Mapleton R, Minn.

Oct 14 - 1912

Mr A. W. Latham Sr

Your favor of the 12th inst. received. Yes I intend to be at your next annual meeting.

I have worked steady all Summer & intend to keep at it untill about the 20th of next month & than take a rest. We own 480 acres of Land about 15 Miles north west of Binkley & when I was there a year ago last Feb. a Neighbor up there told me whenever they needed Demosin they went upon our Land & got it & if I came up there with 1000 Dollars in hunting

season, I could get a Deer,
whether I could shoot or
not. And I used to go to
School near Rush City in
1858-59 & 60. & it always
does me good to see my
old schoolmates, so I intend
to stay around there
until its time to go to
your annual meeting -

Respectly

Fred Cranmer

Duffus Minn Oct. 12th 1912

A W Latham Sec Minn State Hort Society

Dear Sir Yours of the 10 inst at hand, the topic
you suggest for me on the program of our coming
meeting ^{Minneapolis Minn} on Pear and Old Plums in 1912, will suit me
perfectly, giving me all the latitude I desire
and say I am very glad to be on the program on this
subject, especially as it is considered of enough
importance that I can take enough time to say what
I believe to be necessary, without feeling that I am
intruding on the good nature of the audience.
Thanking you for the favor I remain
Very truly Yours Dewain Cook

The University of Minnesota

GEORGE E. VINCENT, PRESIDENT

Department of Agriculture Experiment Station

DIVISION OF HORTICULTURE

LE ROY CADY CHIEF
A. R. KOHLER HORTICULTURE
M. J. DORSEY . . . RESEARCH IN FRUIT BREEDING

A. F. WOODS, DEAN AND DIRECTOR

CHAS. HARALSON . . . SUPT. FRUIT BREEDING FARM
FRED HARALSON FOREMAN

UNIVERSITY FARM, ST. PAUL, MINN. Oct. 10, 1912.

Mr. A. W. Latham,
207 Kasota Block,
Minneapolis, Minn.

Dear Mr. Latham:

I am returning to you the letter of Dewain Cook and would suggest that Mr. Cook send us wood to make at least 200 grafts of B. A. Q. Emerald and Eureka plums.

He can ship these by express to me at whatever time he thinks is the best, either this fall or next spring. Ask him to notify me by mail the day of shipment and the express company.

Yours very truly,



LC/D

Suffers Minn Oct 7 - 1912

A W Latham -
See Minn. State Hat. Soc. Mpls. Minn -

Dear Sir. Yours of the 4th inst at hand. I will be very
much pleased to furnish Prof. Clady and yourself pions
of the varieties that I was talking to the Prof. about at Phil. at
the State Fair. They were varieties of Theo. Williams Hybrids -
Eureka, Emerald (Burrwood), and B. A. 2 (Burbank, Am-
ericana, & Tomackembos). The Eureka is fine and earlier
than any of our Am. varieties except possibly the Manataloa no 1
and no doubt but will prove valuable wherever it is hardy enough -
Emerald is of finest quality, very large, nothing to compare with
it in the Am. plants, except the Jersey, one measured specimens
grown in Blue grass sod that measured 6 inches in circumference -
ripens with Desata or a little later; my rat ripens always in northern
part of state, as to B. A. 2, I cannot place that quite so well, it
ripens with Desata, fruit in not of best quality for eating out of hand,
it lacks somewhat of the starchy flavor

and the growth inclines north east, fruit very large, a perfect
freestone, and would be considered as a Blue firm when thoroughly
ripe. Mr. P. A. Howard thinks well of it. - these plums are all kinds
here. - and have the bearing habit, something our native plums
are deficient in. I think that these and also some others of
Williams hybrids should have a thorough trial in all
parts of Minn. Mr. Haroldson at the State Fair had I believe
several bushels of one of Williams' hybrids, the Stella,
and I don't remember that any of his own productions showed up any
better. I can furnish plenty of Scions of Anicka. & B. & Z. also
some Commodore. This last named variety bore so heavily even
on very young trees the the new growth was almost nothing.
Just why these varieties have not been tried more extensively in
Nebraska and other adjoining States it is not so easy to tell, but
I understand that Mr. Williams del. or at all times. I agree with
the true one. it will cost you nothing except express charge for scions
we can cut them any time now
Yours
Devin Cook

Mapleton R, Minn.

Oct 10-1912

Mr. S. W. Latham, Sr.

Enclosed please find my
trial piece, on the
Farmers Apple Orchard.

I want to assure you,
that you will not hurt
my feelings in the least
if you will consign the
paper to your waste
basket.

Respectly
Fred Bramm

Central Passenger Association

F.C. DONALD,
COMMISSIONER.
C.A. FOX,
SECRETARY.

Tribune Building, Chicago.

REMOVED TO TRANSPORTATION BUILDING
HARRISON AND DEARBORN STREETS

October 10, 1912.

Minnesota State Horticulture Society, Minneapolis, Minn., Dec. 3-6.

Mr. A. W. Latham, Secretary,
Minnesota State Horticulture Society,
207 Kasota Bldg., Minneapolis, Minn.

Dear Sir:

I have your favor of 8th instant, requesting excursion fares for above occasion.

As your meeting is to be held in the territory of the Western Passenger Association, I beg to respectfully refer you to Mr. E. E. MacLeod, Chairman, Transportation Bldg., Chicago, Ill.,

Yours truly,


Commissioner.

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WISCONSIN
STATE HORTICULTURAL SOCIETY

OFFICE OF SECRETARY

MADISON, WIS., Oct. 4th, 1912.

Mr. A. W. Latham, Sec.,
207 Kasota Bldg.,
Minneapolis, Minn.,

Dear Brother Latham:-

Your letter of recent date duly received. I am now in need of further information. We think some of going into the premium business and know that you have been successful in that line. Will you please send me your premium folder mentioned in the Minnesota Horticulturist. Any hints which you may be able to give me will be gratefully accepted.

Very truly yours,

Fredrick Cranfield

Sec. W. S. H. S.

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WISCONSIN
STATE HORTICULTURAL SOCIETY

OFFICE OF SECRETARY

MADISON, WIS., Sept. 30th, 1912.

Mr. A. W. Latham, Sec.,
207 Kasota Bldg.,
Minneapolis, Minn.,

Dear Mr. Latham:-

I have your letter of the 27th and hasten to forward it to our president Mr. Bingham with the recommendation that he appoint someone who can give you a talk on spraying.

We have a number of good practical men in this state who have done most excellent work in their orchards with the spray pump and I am certain that we can fit you out with just what you want and further we will be pleased to do it.

I have no doubt you will hear from Mr. Bingham soon in regard to this.

Very truly yours,

Frederic Cranfield

Sec. W. S. H. S.

MINNESOTA FOREST SERVICE

OFFICE OF THE FORESTER

SAINT PAUL.

Address
THE FORESTER, State Capitol

September 28, 1912.

Mr. A.W. Latham, Secretary,
State Horticultural Society,
Minneapolis.

Dear Sir:

I am in receipt of your letters of September 20 and 24.

It seems to me that your suggestion that the Forestry Association confine its sessions to one afternoon and evening is a very good one. That ought to give sufficient time. I had not thought of the evening sessions. Will it not be possible for you to make the announcement of the Forestry meeting in connection with the announcement of the meeting of the Horticultural Society? I would greatly appreciate your letting me know as soon as possible what afternoon and evening will be given the Forestry Association, since we are anxious to take up the matter with speakers for the occasion.

Prof. Cheyney and I have talked over your suggestion of having an afternoon and evening session, and we both feel that this is the best plan.

Sincerely yours,



State Forester.

WTC/AG

Mapleton P. Minn.

Sept 23-1912

Mr D. H. Latham, Sr:

Your favor of the 20th inst.
received, although I would
rather be excused, from making
myself conspicuous, I will
try & write a short article on
the Farmer's apple orchard
& try & send it to you, some
time during next month.

If than you think it good
enough, alright, if not,
than let the waste basket
have it.

We have been blessed with
lots of Butternuts this year,
had perhaps 100 bu. in our
pasture, some very large
ones, some are on the trees
yet, I like to bring some for
exhibition purpose; also
have a few very large black
walnuts, planted by ourselves
see mention on within slip.

I send them to the Blue
Earth Co. Fair, but reserved
them, so that I can take
them to Minneapolis.

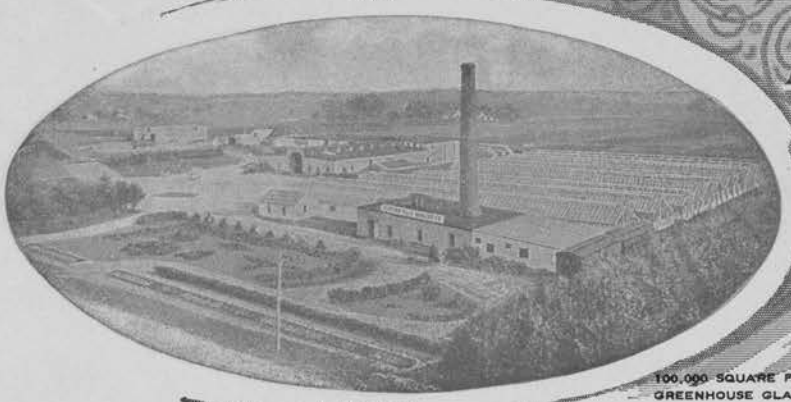
Respectly,

Fred Cramer.

THOS. E. CASHMAN, PRES. & MANAGR.
M. R. CASHMAN, VICE PRES.
W. H. HART, SECRETARY.
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Owatonna, Minn.

100,000 SQUARE FEET OF
GREENHOUSE GLASS

NURSERY DEPT.

9-25-12

A. W. Latham,
207 Kasota Bldg.,
Minneapolis, Minn.

Dear Friend:-

Your favor received. The list of names which you suggest are all so good that I hate to make a selection from them. I presume, however, that a report from Mr. J. M. Underwood and Dr. Chas. Mayo would carry more weight with the board of Regents than any of the others.

Yes, we are very very busy here and will be until it freezes up. We never had quite so much to do and never found help so hard to get as this fall.

Very respectfully,

J. E. Cashman

TEC-WS

RECEIVED
T. E. CASHMAN
DICTATED BUT NOT READ BY
T. E. CASHMAN

MINNESOTA FOREST SERVICE
ST. PAUL

WM. T. COX, STATE FORESTER
DILLON P. TIERNEY, ASST. STATE FORESTER

September 23, 1912.

Mr. A. W. Latham, Secretary,
State Horticultural Society,
Minneapolis.

Dear Sir:

The enclosed copy of the First Annual Report of the Minnesota Forest Service may be of interest to you. If you care to give this report notice in your magazine the accompanying review by Mr. Cheyney, Director of the Forest School, University of Minnesota, will be of assistance. Some pictures are enclosed in case you wish to use them.

Very truly yours,

Wm T Cox

Enc

WTC/AG

Report sent under separate cover.

MINNESOTA FOREST SERVICE

OFFICE OF THE FORESTER

SAINT PAUL.

Address

THE FORESTER, State Capitol

September 18, 1912.

Mr. A. W. Latham, Secretary,
Horticultural Society,
Minneapolis, Minn.

Dear Sir:

We are planning to have a real good meeting of the Forestry Association this fall. It seems to us that people are now taking sufficient interest in the forest situation in the state to warrant at least an all-day session, so that the more important phases of the work may be considered.

The awakened interest in forestry, as you know, has resulted in bringing into existence the State Forest Service, now one of the large departments of the state government, and in developing the Forest School into a popular and useful part of the University. In this connection, I would like to say that forest education today is in about the same position that agricultural education was ten or fifteen years ago, when the farmer was just beginning to realize that there were possibilities in scientific farming. Today the lumberman is coming to feel that the larger owner of timberland must put his property under scientific management if he is to realize the maximum profit. There is a big field for foresters, as there has been and continues to be a big field for agriculturists; but in the case of the forester the demand is only beginning to be felt. The proper care of the forests of a State affects every citizen; -- especially is this true in Minnesota, which is still more than half forested.

MINNESOTA FOREST SERVICE

OFFICE OF THE FORESTER

SAINT PAUL.

Address

THE FORESTER, State Capitol

-2

I realize that there will be many papers to present at the meeting of the Horticultural Society and that it is always difficult to crowd so much into so short a space of time. I think you will agree with me, however, that the meetings of the State Forestry Association for the past few years have not been very enthusiastic ones, nor was much time devoted to them. It would be helpful to both the horticultural interests and the forest interests to have the wider attention which these meetings, combined, will attract; and if we are to have a forestry meeting worth while it will be essential that one entire day be devoted to it. We can then get a series of addresses and papers that will be well worth coming out to hear.

Please let me know as soon as possible what arrangements you can make, and what date will be best if the meetings are to be held together.

Very truly yours,



State Forester.

WTC/AG

OFFICERS

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STATE HORTICULTURAL SOCIETY

OFFICE OF SECRETARY

MADISON, WIS., Sept. 16th, 1912.

Mr. A. W. Latham, Sec.,
207 Kasota Bldg.,
Minneapolis, Minn.,

Dear Mr. Latham:-

Can you tell me where I can get the plan of your Horticultural Building at the State Fair Grounds. Also can you give me an idea of the cost of this building? Any information you can give me will be very gratefully appreciated.

Very truly yours,

Fredric Cranfield
Sec. W. S. H. S.

(GENERAL OFFICE)

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RETAIL YARDS

HINCKLEY, MINNESOTA

Sept. 10, 1912.

Mr. A. W. Latham,
207 Kasota Blk.,
Minneapolis, Minn.

Dear Sir:-

Enclosed please find my check for \$6.00 for two dozen copies of Amateur Fruit Growing, which price I think is certainly reasonable enough.

In order that you may know what we are doing, I have sent you under separate cover one of our Korn and Klover Karnival premium lists in connection with the county premium list and you will see that we are co-operating with the county fair by bringing everything together in our part of the country. You will note, too, that the business men and farmers in Hinckley and vicinity have raised over \$400 in premiums for this purpose besides making everything in connection with our two days' carnival here absolutely free to exhibitors.

Now, if you think that you can have a man from your society come and judge our fruit, which may not be a long job, but the rest of the time that he could spare could be put to the best possible advantage advising our farmers how they can best better their condition in fruit growing lines, we would be pleased to have you. The fruit would be in place by Friday noon and should be judged in the afternoon. We expect, however, our best crowd on

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~~~~~

RETAIL YARDS

HINCKLEY, MINNESOTA

A.W.L.-2

Saturday. Will say again that we will appreciate any one
that you can send to help us out.

Yours truly,



PAC-MAH

(GENERAL OFFICE)

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RETAIL YARDS

HINCKLEY, MINNESOTA

Sept 9th 1912

Mr. Latham Gray.

Minneapolis Minn.

Dear Sir. We have our Corn & Clover Cornmeal
from the 13th & 14th of next week - Friday & Saturday
and as you expect a much better display
of apples and other fruit than last year
it was thought best by the Executive Com.
to secure as many copies of Prof. Gross
Auction Fruit growing as our Finances
would permit. At what price could
we secure this book for promotional purposes
We should like to hear of your offer

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RETAIL YARDS

✓

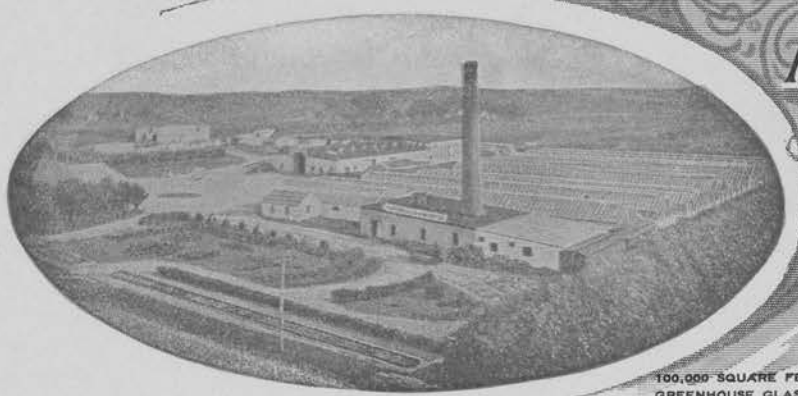
HINCKLEY, MINNESOTA

Horticulturist but our means will not stand for it as a general thing although we may offer a few copies. Subscriptions in this way. I should be pleased if you or some of those closely associated with your work would spend at least part of the time with us during the Carnival. Please call our up on the Instap or North western Shore at my expense on receipt of this letter and advise what we can do as to the above. Yours truly
P. A. Christianson

THOS. E. CASHMAN, PRES. & MANGR.
M. R. CASHMAN, VICE PRES.
W. H. HART, SECRETARY.
J. E. CASHMAN, TREASURER.
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Owatonna, Minn.

100,000 SQUARE FEET OF
GREENHOUSE GLASS....

NURSERY DEPT.

9-11-12

A. W. Latham,
207 Kasota Bldg.,
Minneapolis, Minn.

Dear Friend:-

Your favor of the 9th inst received. In regard to appointing delegates to the National Conservation meeting will state that I don't know any here who would care to go and pay their own expenses, it is a busy time of the year for most people, and I will leave the matter of appointment to you and will confirm any appointment you make.

In regard to fruit from the trial station will say there is nothing to offer that would be rit to send. There were some Hibernial, Duchess, and Crab apples but we turned them all over to the State School children.

We might be able to rake up a little from our own orchard, if we can, will save it for the winter meeting.

Very respectfully,

T. E. Cashman

TEC-WS

Dictated but not read by
T. E. CASHMAN.



Publishes a Monthly Magazine entitled "The Minnesota Horticulturist." Sent free to all members of the Society. Send for copy of the Magazine and Folder containing the "Fruit List" for Minnesota and describing the work of the Society, its publications, methods, etc. Membership fee \$1.00 per annum. Life membership fee \$10.00.

Minnesota State Horticultural Society

Secretary A. W. LATHAM, 207 Kasota Bldg., Minneapolis, Minn.

Office of

THOS. E. CASHMAN

President

Owatonna, Minn.,

8-17-12

Mr. A. W. Latham,
207 Kasota Bldg.,
Minneapolis, Minn.

Dear Friend:-

I have given some thought and study to the Annual Premium list, and really I don't think that this list can be improved very much.

As you say it is well to encourage the packing of apples as much as possible. I think that we should be liberal with premiums on bushel boxes of apples properly packed. I don't know as any benefit could be derived by offering premiums on barrels of apples, we should encourage the use of bushel boxes for packing as much as possible.

However, there may be a good reason for offering premiums on barrels of apples, it is true that the barrel will be used considerable as a package for handling apples. Very few people understand putting up a barrel of apples properly, but I doubt if a premium offered would be any inducement to those that do not know how.

I expect to visit the Plant Breeding Farm next Tuesday, Aug. 20th, will take the M. & St. L. train at Minneapolis at 8:30 a.m. I am writing Senators Elwell, Fosseen, Hackney, Prof. Cady and J. M. Underwood, Clarence Wedge of Albert Lea, requesting them to join me if possible.

I hope that you and Mr. Elliott can come also.

With best wishes, I am,

Very respectfully,

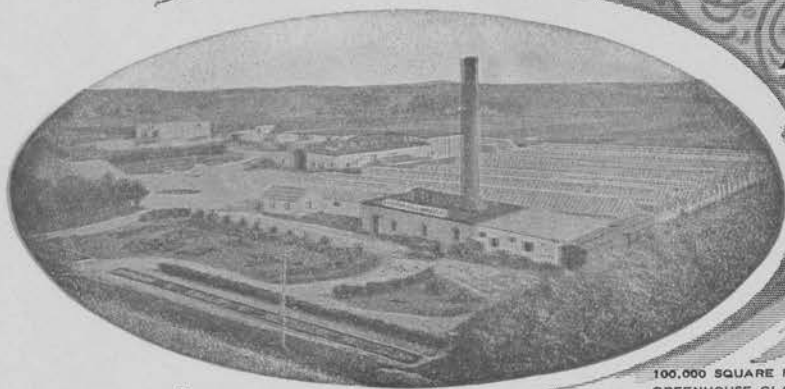
TEC/WS

Thos. E. Cashman

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NURSERY DEPT.

8-6-12

A. W. Latham,
207 Kasota Bldg.,
Minneapolis, Minn.

Dear Friend:-

Your favor received. Enclose please find order on the State Treasurer which I have signed. I have not heard from Secretary Wilson in regard to the annual meeting, will drop him a line.

I appreciate what you say about speaking to the board in regard to Horticultural lecturers, it is rather a delicate matter. I think it might be well for me to take the matter up with them in Wilson's presence, but I ought to inform Wilson that I would like to do so prior to the meeting.

Yes, I am planning on visiting the fruit breeding farm when plums are ripe. I will drop Mr. Harlson a line and ask him to keep me posted, as soon as the date is determined upon, will write you and also Senator Elwell and perhaps some others that would be interested.

Will look over the annual premium list within a few days, and will drop you a line, perhaps we can talk that over when I see you at Zumbro Heights.

With best wishes, I am,

Very respectfully,

WS/TEC

Thos. E. Cashman

P.S. I have addressed Harlson at Zumbro Heights will that reach him please advise me

Feb

THOS. E. CASHMAN, PRES. & MANGR.
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100,000 SQUARE FEET OF
GREENHOUSE GLASS . . .

NURSERY DEPT.

7/5/12

Mr A.W. Latham,
207 Kasota Block
Minneapolis, Minn

Dear Friend;-

Just returned from the Baltimore and find your favor of the 28th ult which you addressed to the Capitol, before me. I will indeed be pleased to visit Mr Harlson when his plums are ripe. I want to see that Station for several reasons. Particularly that I may know the needs and requirements that I may be able to lead the fight for an increased appropriation this winter.

Harlson is doing a wonderful work and should not be hampered for lack of funds.. I wish either you or he would let me know the best time to go out there. I will try to get Senator Elwell and perhaps some others to accompany me. Will probably drive up with my car and can make the trip easier than via street car.

With best wishes, I am,

Very truly yours,

TEC/AM

Thos E Cashman

MOSES E. CLAPP, CHAIRMAN.
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CHARLES E. TOWNSEND.
LEE F. WARNER, CLERK.

United States Senate,
COMMITTEE ON INTERSTATE COMMERCE.

Washington, July 20th, 1912.

Hon. A. W. Latham,
207 Kasota Building,
Minneapolis, Minn.

Dear Sir:

Your favor of the 15th inst. is at hand. After various proposed plans, none of which has materialized into a bill as yet, the Committee, within a day or two, will bring in a bill with report thereon. When the bill finally comes to the Senate, so we can tell what the Committee really proposes, I will send you copies of the bill and report and will give the most careful consideration to any argument you may have to make for or against any particular feature.

With regards, I am,

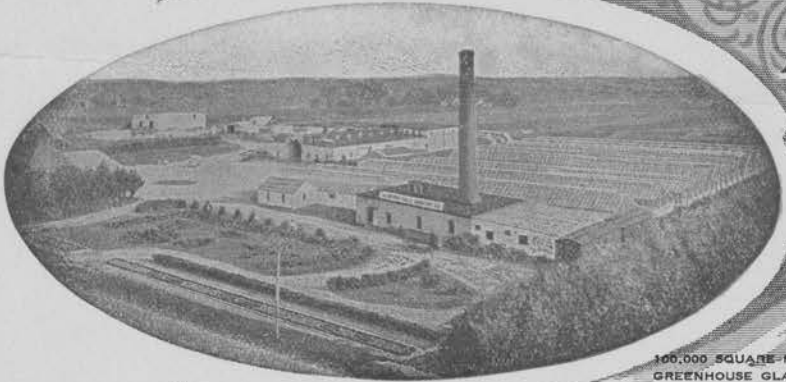
Very truly yours,

Moses E. Clapp

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GREENHOUSE GLASS....

NURSERY DEPT.

6/1/ 12

Mr A.W.Latham
207 Kasota Block
Minneapolis, Minn

Friend Latham;-

I appreciate very much indeed your letter of the 29th inst calling my attention to where I could secure pointers for the Gideon exercises.

I fear I have not a copy of the 1900 Report. Hope to see you the fore part of next week and perhaps we can dig one up in your office.

In regard to the condition of apple trees now will say that the favorable weather has been a great help in assisting the damaged trees to recover but I don't think the semi hardy varieties will fully recover.

I am going to cut down a tree and send a portion of the injured part to you so you can see for yourself.

Again thanking you for your kind suggestion, I am,

Very truly yours,

TEC/AM

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Annual Membership Fee, \$1 Life Membership, \$10

WISCONSIN
STATE HORTICULTURAL SOCIETY

OFFICE OF SECRETARY

MADISON, WIS., June, 28th, 1912.

Secretary A. W. Latham,
207 Kasota Bldg.,
Minneapolis, Minn.,

Dear Bro. Latham:-

I am in need of some help. I want to find a landscape gardener who is competent to give an outline plan or scheme for the general improvement of a small town, for instance Bayfield, Wis.

We hold our Summer Meeting at that place and we want to help them in this way. I have heard rumors of a man at Minneapolis. Will you tell me about him and oblige.

I hope you can run over to Bayfield Aug. 21-22 the dates of our Summer Meeting. This will give you an opportunity to find out how nearly these people have been telling the truth.

With best wishes and hopes of an early reply, I remain

Very truly yours,

Frederic Cranfield
Sec. W. S. H. S.

MINNESOTA FOREST SERVICE

OFFICE OF THE FORESTER

SAINT PAUL.

Address
THE FORESTER, State Capitol

June 25, 1912.

Mr. A. W. Latham,
207 Kasota Bldg.,
Minneapolis, Minn.

Dear Sir:

I am in receipt of your letter of June 17, enclosing a photograph of Professor Green. I want to thank you for sending this picture for use in our Annual Report. In accordance with your request, we shall take the best of care of the photograph and return it to you after getting a ^{plate} ~~print~~ made.

Very truly yours,



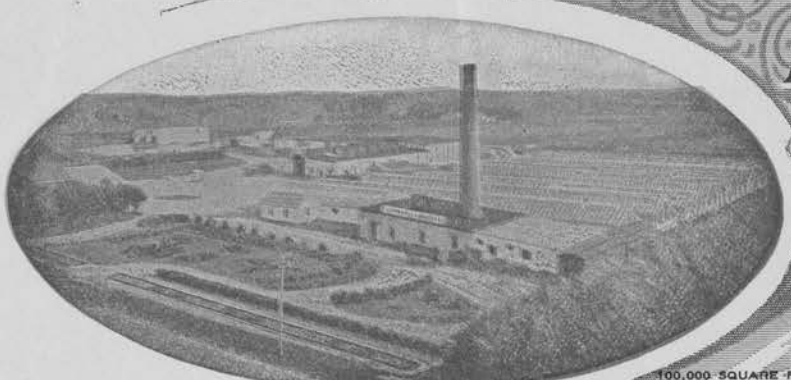
State Forester.

WTC/AG

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GREENHOUSE GLASS....

Owatonna, Minn.

NURSERY DEPT.

5/21/12

Mr A.W. Latham,
207 Kasota Block,
Minneapolis, Minn

Dear Friend;

Your favor of the 20th inst received, enclosing voucher which I have signed. I will be glad to attend the Gideon Tablet services and deliver a short talk. Can you tell me what is to be inscribed on this tablet?

I think it would be wise to have the date fixed for the day after the Summer Meeting and if the Summer Meeting could be arranged for Friday, I think it would suit all concerned.

The Legislature may be in session at that time although I hope not but if so, I presume I will be able to get away. Will try and run over to see you some time during the special session.

I am going to cut down a tree and send it to you so that you may know something about the injury to apple trees in this section. The trees have leafed out and look fairly well and the majority of them may recover; at least in part but if they do, they will have to make a new growth over the hard wood of the tree, which is practically dead in Wealthy, Longfield, and Northwestern Greening.

With personal regards, I am,

Very truly yours,

TEC/AM.

Thos. E. Cashman

The University of Minnesota

GEORGE E. VINCENT, PRESIDENT

Department of Agriculture Experiment Station

A. F. WOODS, DEAN AND DIRECTOR

DIVISION OF HORTICULTURE

LE ROY CADY CHIEF
A. R. KOHLER HORTICULTURE
M. J. DORSEY RESEARCH IN FRUIT BREEDING

CHAS. HARALSON SUPT. FRUIT BREEDING FARM
FRED HARALSON FOREMAN

UNIVERSITY FARM, ST. PAUL, MINN. May 24, 1912.

Secretary A. W. Latham,
207 Kasota Block,
Minneapolis, Minn.

Dear Mr. Latham:

I have your letter and check of May 22nd, also note what you say in regard to the dedication of the monument of the "Native Sons of America".

I certainly think that we should give their meeting as much publicity in the Horticulturist as possible. It does not seem to me that it would interfere any with the trip to the Fruit Farm by anyone interested, as our meeting will probably come in the middle of the week and our people can go to the Fruit Farm one day and then go out to Excelsior the next for the dedication, or it might be possible for our people to go out on the morning train and then come back to the dedication by wagon in the afternoon. I think we ought to give an opportunity for as many as care to go to the Fruit Farm to visit it at the time of the summer meeting. We could probably meet them at the boat landing if we cannot get proper rates from the St. Louis.

I am writing you at this time as it seems to be a rather uncertain proposition for me to ~~leave~~ ^{get in to your} the office.

Yours very truly,

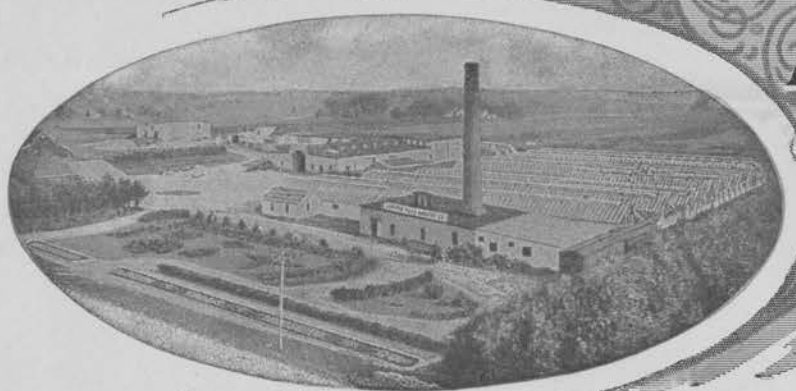
L. Roy Cady

LC/D

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Owatonna, Minn.

5/2/1912

A. W. Latham
207 Kasota Building
Minneapolis, Minn

Dear Friend;-

Your favor of the 30th inst received
I regret that I have no premium list here. Please forward
one to me. I think last year's list was all right to
repeat. I am very much afraid brother Latham that the winter
of 85 and 86 has been repeated. I don't think there is a
Wealthy, Longfield, Northwestern Greening or any of the varieties
in that class that will survive this season.

Most people think their trees are all right
because the tops are all right. The injury is on the trunk of
the tree, just above the snow level during the month of January or rat-
her what was the snow level then.

We have an orchard here about ten years old
our foreman thinks the hardier varieties will recover but I do not
some of them may pull through this summer but I don't believe there
will be a living tree in that orchard next spring unless we cut
them down and let them grow from the stump which I believe is the
most practical thing to do. The varieties are made up of Patters
Greening, Hibernial, Northwestern Greening, Peerless, Wisconsin Russett
Early Strawberry, Dartt's Hybrid, Anisim, Longfield and Wealthy. They
all look about alike. The Hibernial, Duchess and Anisim seem to
look the best. Some of these may recover. We have another orchard
of Peter which seems to be in bad shape, and still another orchard
that we planted for top-working purposes mostly of the crab
varieties. There were a good many Yellow Siberian in this lot. This
is the only variety that does not seem to be injured. I find,
however, that wherever Transcendent are growing, they appear to be
all right but we haven't many of those. I hope that other people's
trees are not as badly injured as ours and I prefer that you would
not publish this letter nor say anything about it until we learn
more of the general conditions. If other people's trees are as
badly injured as ours, there won't be much enthusiasm at the summer
or annual meeting.

I presume that the experimental station is about
as good a place as we can hold the meeting. In looking over your

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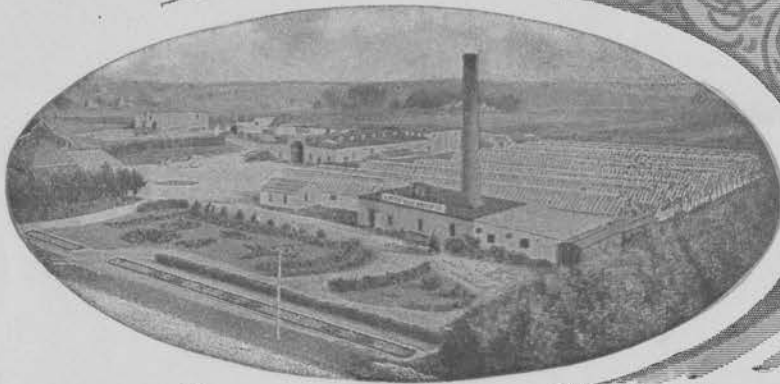
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Page 2

letter again, I note that you suggest holding the meeting at the fruit breeding farm. I believe that is the ideal place to hold it and I would certainly favor that location. Few people have visited the new farm and most every one who knows anything about or have seen the fruit exhibited from there, would be glad to attend a meeting at that place. I presume that the railroad or street car facilities are sufficient to take care of the crowd.

Come to think of it, I believe there is no programme published for the summer meeting, therefore, you will have none to send. If I thought that I could be of any service to you, I would run up a day and go over this matter with you but I fear that I would be unable to do you any good as you have always worked this matter out so nicely that I know no body could offer any suggestions that would be of any value, however, I would like to have a visit with you and will run up in a couple of weeks if you will let me know when I can reach you.

With personal regards, I am,

Very truly yours,

TEC/AM

Thos E Cashman

EVERGREENS THAT LIVE

WEDGE NURSERY

FRUIT TREES THAT BEAR

ALBERT LEA, MINNESOTA

May 2nd 1912

Mr. A. W. Latham
Mpls, Minn.

Dear Sir:

Responding to yours of the 30th with enclosure of \$8.20 balancing the acct of the season.

About the place of holding the summer meeting, you will know more about the present attractiveness of the breeding farm than I. If there is interesting material there at that season, and the thing was pretty well advertised I think that you would get out a more representative attendance from outside the cities than we have been in the habit of having. I feel sure that it would be a good thing to do at some time in the near future.

I fear that I can not at this time get my mind on the matter sufficiently to help on the program of the summer meeting, or make suggestions on the premium list.

We do not find any very serious injury by the winter at our place, but I am inclined to think that there has been quite a difference in different localities, or I am not properly informed. The injury at the snow line has been quite marked on a variety of things. Strawberries never came out in better shape, the new everbearers not excepted.

I feel sure that the winter is to give us more reliable indications of the hardiness of new varieties than we have had for a long time. The Salome and the Yahnke seem to be looking unusually well and I think that the latter may prove to be very valuable breeding material for future work.

Cordially



The University of Minnesota

GEORGE E. VINCENT, PRESIDENT

Department of Agriculture Experiment Station

A. F. WOODS, DEAN AND DIRECTOR

DIVISION OF HORTICULTURE

LE ROY CADY CHIEF
A. R. KOHLER HORTICULTURE
M. J. DORSEY RESEARCH IN FRUIT BREEDING

CHAS. HARALSON SUPT. FRUIT BREEDING FARM
FRED HARALSON FOREMAN

UNIVERSITY FARM, ST. PAUL, MINN. May 7, 1912.

Secretary A. W. Latham,
207 Kasota Block,
Minneapolis, Minn.

Dear Mr. Latham:

Some little time ago you sent me a letter and the enclosed clipping from the Minneapolis Journal in regard to Frank Meyer, the Russian explorer. This man has been sent out by the Government a number of times to bring back anything of interest from Europe. He has not gone crazy on Alfalfa or any other fool thing, but has kept his eyes open for ornamentals, fruits, vegetables and anything else that might prove of value to the northern states. I do not think he would overlook a little Alfalfa or other grass if he thought it was of special value.

A good many of the things he has imported are now being distributed by the Government, in fact, I think we have some here at the Station that he recently obtained.

He is a very interesting man to meet and I believe has done some good work. He visited the Station and the Fruit Farm with Professor Taylor, the Assistant Pomologist, some three or four years ago. I do not remember whether you met him at the time or whether you were out of town.

Yours very truly,



LC/D

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Hankinson, North Dakota,

March 5, 1912.

Mr. A. W. Latham,
Secy. - Minn. State Horticultural Society,
Minneapolis, Minn.

Dear Sir,

At a recent election of the N.D. State Horticultural Society I was elected Secretary and Treasurer. I have just returned from Fargo where Prof. C. B. Waldron, our President, informed me that he had sent you list of members for this year. Kindly let me know what the bill is. Prof. Waldron and I looked it over and came to the conclusion that we would not send the yearly report but to only send the Horticulturist so kindly make out the bill and send it to me here at Hankinson and I will remit just as soon as I get back again, which will be in about a week.

Very truly yours.

C. A. Chinberg,
Secretary, North Dakota

Horticultural Society,

HANKINSON

Hankinson is located in the exact center of southern Richland county, North Dakota, and is 200 miles west of Minneapolis. The census of 1910 gives the town a population of 1593, making it the second town in size in the county and first in importance. The surrounding country is peopled by thrifty Germans and Scandinavians, and is well adapted to diversified farming.

Grain raising is the principal industry and the corn acreage is increasing from year to year. All kinds of grain and farm produce is raised with good results. The country has been settled for more than thirty years and crop failures are absolutely unknown. The soil is of excellent quality and good water is secured at depths of from ten to twenty feet. Stock raising is becoming a very important industry and the town is the shipping point for hundreds of horses, cattle and hogs every season.

The steady growth of Hankinson is shown by the census figures. In 1900 the population was 713, in 1905 1,047, and in 1910, 1,503. The growth has been steady and the improvements have kept pace with the increase in population. In 1910 over \$200,000 was expended in new buildings and public improvements. A \$40,000 high school building affords educational advantages.

The town is well provided with railroad facilities, being located on the main line of the Soo, is the eastern terminus of the Soo's Missouri River division, and is also on the Breckenridge-Aberdeen line of the Great Northern.

In addition to a rich farming country trade, the town has numerous manufacturing industries including a 200-barrel flour mill, a cement block factory, a fine creamery and a bottling establishment. The town has four fine churches, three of which are of brick and were built in 1910.

Land can be bought at from \$25 to \$45 an acre but is steadily increasing in value. A chain of lakes lie southwest of town, spring fed and surrounded by natural timber. The section north of town is drained by the Wild Rice river.

Hankinson offers excellent advantages as a distributing point for jobbers as railroad connections are good to all points in the south half of the state. The town has never been boomed but has enjoyed a steady growth and offers unexcelled advantages to those seeking a place for a home or to engage in business.

The business firms listed below are the leading responsible concerns of the town and information regarding business openings, etc., will be gladly furnished by any of them on request.

GENERAL STORES

Lindeke, Kjelstrup & Co. Phone 3
Economy General Store Phone 12
Peoples Co-operative Co. Phone 97
Wm. Grawe Phone 16

HARDWARE

Wipperman Mercantile Co. Phone 1
John Green & Son Phone 31-2

LUMBER

S. P. Ireland Sons Co. Phone 30
John R. Jones Phone 8-2

DRUGGISTS

A. E. Jacobson Phone 65
Hankinson Drug Co. Phone 100

GROCERIES

Lindeke, Kjelstrup & Co. Phone 3
Wm. Grawe Phone 16
Economy General Store Phone 12
Math. Schiltz, Jr. Phone 50
Peoples Co-operative Co. Phone 97
City Bakery Phone 43

BANKS

Citizens National Bank Phone 69
First National Bank Phone 2
Farmers & Merchants Bank Phone 8-3

BARBER SHOP

City Barber Shop Phone 126-2

GENERAL BLACKSMITHING

John Brant Phone 26-3

ATTORNEYS

W. S. Lowry Phone 61-3
J. A. Dwyer Phone 102

MEAT MARKET

J. F. Lawler & Co. Phone 29

LAUNDRY AGENCY

City Barber Shop Phone 126-2

FARM IMPLEMENTS

John R. Jones Phone 8-2
S. P. Ireland & Sons Co. Phone 30

RESTAURANTS

Mrs. Emma Sherman Phone 76-2

BATHS

City Barber Shop Phone 126-2

BAKERY

City Bakery Phone 43

WAGONS AND BUGGIES

John R. Jones Phone 8-2
S. P. Ireland & Sons Co. Phone 30

CEMENT SIDEWALKS, ETC.

Hankinson Cement Block & Bldg. Co.
Phone 103

UNDERTAKERS

Wipperman Mercantile Co. Phone 1
John Green & Son Phone 31-2

INSURANCE

W. S. Lowry Over Citizens Nat'l Bank
Farmers & Merchants Bank Phone 8-3
First National Bank Phone 2
Citizens National Bank Phone 69
John F. Sherman Phone 76-2

JOB PRINTING

The Hankinson News Phone 22

NEWSPAPERS

The Hankinson News Phone 22

SHOES

Wm. Grawe Phone 16
Economy General Store Phone 12
Lindeke, Kjelstrup & Co. Phone 3
Peoples Co-operative Co. Phone 97

DENTISTS

Dr. A. R. Thomason Phone 111-2

AUTO REPAIRING

John Brant Phone 26-3

FLOUR MILL

Hankinson Roller Mills Phone 32-2

WOOD AND COAL

S. P. Ireland & Sons Co. Phone 30
John R. Jones Phone 8-2

CONFECTIONER

Math. Schiltz, Jr. Phone 50

AUTO LIVERY

Paul Kunert Phone 87

City Livery, Feed & Sale Stable Phone 27-2

LIVERY BARN

City Livery, Feed & Sale Stable Phone 27-2

CLOTHING

Economy General Store Phone 12
Lindeke, Kjelstrup & Co. Phone 3
Wm. Grawe Phone 16
Peoples Co-operative Co. Phone 97

CREAMERY

Hankinson Creamery Co. Phone 68

DRY GOODS

Lindeke, Kjelstrup & Co. Phone 3
Peoples Co-operative Co. Phone 97
Economy General Store Phone 12
Wm. Grawe Phone 16

MILLINERY

Wm. Grawe Phone 16

Economy General Store Phone 12

FURNITURE

John Green & Son Phone 31-2

Wipperman Mercantile Co. Phone 1

ROOMING HOUSES

Barker House Phone 18

NURSERY

Hankinson Nursery Co. Phone 132

BOTTLING WORKS

Hankinson Bottling Works Phone 87

FLOUR AND FEED

Hankinson Roller Mills Phone 32-2

CEMENT BLOCKS AND

BUILDING MATERIAL

Hankinson Cement Block & Bldg. Co.
Phone 103

PIANOS AND ORGANS

John Green & Son Phone 31-2

Wipperman Mercantile Co. Phone 1

REAL ESTATE

J. A. Dwyer Phone 102

W. S. Lowry Over Citizens Nat'l Bank

First National Bank

Citizens National Bank

Farmers & Merchants Bank

The University of Minnesota

GEORGE E. VINCENT, PRESIDENT

College of Forestry

E. G. CHEYNEY, DIRECTOR

Department of Agriculture

A. F. WOODS, DEAN AND DIRECTOR

J. P. WENTLING, SYLVICULTURE
AUSTIN CARY, LUMBERING

UNIVERSITY FARM, ST. PAUL, MINN.

April 29th, 1912.

Mr. A. W. Latham,
Kasota Building,
Minneapolis, Minn.

Dear Mr. Latham:-

I am sending you herewith an additional
list of members to add to your roll.

Very truly yours,

E. G. Cheyney c.s.

Director.

C-D.

List of subscribers-April 29th, 1912.

- √ 138. W. A. Mc Gonagle, D. M. & N. Ry, Duluth, Minn.
√ 139. Fred E. Clements, Univ. of Minn, Minneapolis,
√ 140. George Rupley, Duluth, Minn.
√ 141. E. W. Osborne, 322 B. P. Bldg., St Paul, Minn.
√ 142. A. C. Benson, Newport, Wash., Forest Service,
√ 143. Prof. G. B. Mc Donald, Ames, Iowa.
√ 144. H. B. Briggs, Aitkin, Minn.
√ 145. A. E. Warren, Canadian Northern Ry, Winnipeg, Manitoba, Can.
√ 146. J. A. Ferguson, Univ. of Missouri, Columbia, Mo.

(GENERAL OFFICE)

CHRISTIANSON-INNES LUMBER CO.

P. A. CHRISTIANSON, GEN'L MANAGER

BUILDING AND BRIDGE MATERIAL
FUEL, ROAD SUPPLIES

RETAIL YARDS

HINCKLEY, MINNESOTA , April 29th, 1912.

Mr. A.W. Latham,

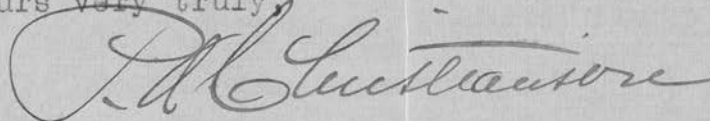
Minneapolis, Minn.

Dear Sir:--

I have your favor of the 24th and have also received the half-tones which are all very good and I want to thank you for your services so far.

Mr. Mosbaek has sent me the article which he proposes to send you and I have returned it with a few suggestions. It will no doubt reach you in few days and you can then decide as to the cuts wanted.

Yours very truly,



PAC/A

(GENERAL OFFICE)

CHRISTIANSON-INNES LUMBER CO.

P. A. CHRISTIANSON, GEN'L. MANAGER

BUILDING AND BRIDGE MATERIAL
FUEL, ROAD SUPPLIES

RETAIL YARDS

HINCKLEY, MINNESOTA

April 23rd 1913

Mr. Laubman Tracy

Minneapolis Minn

Dear Sir - Please loan me 6 half tons
referred to as to be used in connection
with Mr. Mosher's article made above
same as others. You can use any time
or as many of time as you choose when
the article appears - and you make
such a deposit as is agreeable

(GENERAL OFFICE)

CHRISTIANSON-INNES LUMBER CO.

P. A. CHRISTIANSON, GEN'L. MANAGER

BUILDING AND BRIDGE MATERIAL
FUEL, ROAD SUPPLIES

RETAIL YARDS

HINCKLEY, MINNESOTA

to you at that time, and booklet is
ready to go to the press soon. As half
tons reach us. Have the Company
send bill to us for these six as well
as the others. Thanking you for

Your kindness in the matter

Dave.

Wm. J. Anderson

P. A. Christianson

Pine County Farm Land and Investment Co.

(Incorporated)

IMPROVED FARMS, WILD LANDS
AND FARM MORTGAGES

HINCKLEY, MINN., April 19th, 1912.

Mr. A.W. Latham, Secy.

Minneapolis, Minn.

Dear Sir:--

We enclose herewith 6 different views which Mr. Mosbaek wants to use in illustrating the article that he is writing for the June issue of the *Horticulturist*. He was here yesterday and we went over the matter, as to the pictures, in detail and in a general outline of his article, I think you will find it a very interesting ^{our} and perhaps fully as long as you wish. We are sending you two pictures of each of the wild clover, grapes, plums, apple exhibit and raspberry field. You may send one of each for the half-tone, whichever you think the best, and keep the other yourself. Of the gooseberries we only have the one card. As to the size of the half-tones for these pictures you will determine for yourself, as we can use them in our booklet in any size that you see fit to make them. We will be ready to print our booklet as soon as we get the half-tones. Will this make any difference as to the arrangement you spoke of in using them in the horticulturist?

For the balance of the half-tones for our booklet we enclose the following pictures:

Keene's Farm	to be made into a half-tone	2 X 5 in.
Swanson Farm	" " " " " "	2 X 5 "
Foots Farm	" " " " " "	2½ X 4 1/8 in.
Kryzer Farm	" " " " " "	2 X 5 in.
Vacinek Stacks	" " " " " "	2½ X 5 in.

Pine County Farm Land and Investment Co.

(Incorporated)

IMPROVED FARMS, WILD LANDS
AND FARM MORTGAGES
HINCKLEY, MINN.

2#

Plasek's Sod Corn	to be made into a half-tone	3 X 4 in.
The White Corn	" " " " " "	2 $\frac{1}{4}$ X 4 $\frac{3}{4}$ in.
Hinckley High School	" " " " " "	3 X 5 $\frac{3}{8}$ in.
Where there is a Will	there is a Way	" " 2 $\frac{1}{4}$ X 5 in.

We would appreciate the getting out of these half-tons as soon as possible and we will remit either direct to you or to whatever Company you place the order with, as soon as we hear from them with bill.

We also enclose a slip of the paper we intend to use for our land booklet and you can judge as to the quality that the half-tons should be to make a good job.

Trusting we are not causing you any serious inconvenience by troubleing you with this matter, we remain,

Very truly yours,

PAC/A

(Encls.)

Pine County Farm Land & Investment Co.

By

J. A. Gustafson

116. ↓ Louis Yager, N. P. Railway, St Paul, Minn.
 117. ↓ J. M. Underwood, Lake City, Minnesota.
 118. ↓ Yale Forest School, New Haven, Ct.
 119. ↓ G. P. Derickson, 1760 Hennepin Ave, Minneapolis,
 120. ↓ C. G. Selvig, Crookston, Minnesota.
 121. ↓ H. G. Stevens, Cloquet, Minn.
 122. ↓ G. E. Vincent, University of Minnesota, Minneapolis,
 123. ↓ C. W. Halbert, 203 Dispatch Bldg., St Paul, Minn
 124. ↓ A. C. Grunig, Paraiso, Dept. of Civil Administration,
 Canal Zone.
125. ↓ Ralph S. Hosmer, Box 207, Honolulu, Hawaii.
 126. ↓ H. B. Hovland, 505 Lonsdale Bldg., Duluth, Minn
 127. ↓ J. H. O'Neil, Park Rapids, Minn.
 128. ↓ D. R. Brewster, Forest Service, Priest River, Idaho.
 129. ↓ C. A. Schenck, Biltmore, N. Car.
 130. ↓ W. I. Crane, 3145 Park Ave., Minneapolis, Minn
 131. ↓ S. B. Detwiler, Morris Building, Philadelphia, Pa.
 132. ↓ M. L. Erickson, Medford, Oregon.
 133. ↓ Henry Allard, 318 Central Ave., Crookston, Minn.
 134. ↓ E. A. Hasty, Blackduck, Minn.
 135. ↓ Mr. Hayden, Blackduck, Minn
 136. ↓ Kennedy Bros. Arms Co., St Paul, Minn.
 137. ↓ Thomas Owens, D & I R. R. R., Two Harbors, Minn

The University of Minnesota

GEORGE E. VINCENT, PRESIDENT

College of Forestry

E. G. CHEYNEY, DIRECTOR

Department of Agriculture

A. F. WOODS, DEAN AND DIRECTOR

J. P. WENTLING, SYLVICULTURE
AUSTIN CARY, LUMBERING

UNIVERSITY FARM, ST. PAUL, MINN.

April 8th, 1912.

Mr. A. W. Latham,
207 Kasota Building,
Minneapolis, Minn.

Dear Latham:-

I am sending you herewith an additional
list of members to add to your roll.

Very truly yours,

E. G. Cheyney
Director.

C-D.

PRESIDENT
S. A. BEACH, AMES, IOWA.
VICE-PRESIDENTS
T. V. MUNSON, DENISON, TEXAS.
W. T. MACOUN, OTTOWA, CANADA.
C. I. LEWIS, CORVALLIS, OREGON.
CHAIRMAN EXECUTIVE COMMITTEE
L. C. CORBETT, DEPT. AGR., WASHINGTON, D. C.

Society for Horticultural Science

SECRETARY-TREASURER
C. P. CLOSE, COLLEGE PARK, MD.
ASSISTANT SECRETARY
H. J. EUSTACE, EAST LANSING, MICHIGAN.
CHAIRMAN PROGRAM COMMITTEE
C. S. CRANDALL, URBANA, ILLINOIS.
CHAIRMAN MEMBERSHIP COMMITTEE
W. L. HOWARD, COLUMBIA, MISSOURI.

January 27, 1912.

Collega Parbo, Ind.

Mr. A. W. Latham,
Minneapolis, Minn.

Dear Sir:

I have just been looking over the Minnesota Horticulturist for September 1910 in which the obituary notices are given of Prof. S. W. Green. Prof. Green was a member of the S. H. S. and it is our wish to publish an obituary notice, which Prof. W. M. Hays has kindly consented to write. I would like to use the picture of Prof. Green ^{which is the frontispiece of the Sept. 1910 Minnesota Horticulturist} so am writing to ask if you will be good enough to loan me the cut which was used to make the frontispiece in the publication just mentioned.

Hoping to receive a favorable reply from you soon, I am

Very truly yours,

C. P. Close

~~Pomologist.~~ *Secy-Treas*

(GENERAL OFFICE)
CHRISTIANSON-INNES LUMBER CO.

P. A. CHRISTIANSON, GEN'L MANAGER

BUILDING AND BRIDGE MATERIAL
FUEL, ROAD SUPPLIES

RETAIL YARDS

HINCKLEY, MINNESOTA, March 29th, 1912.

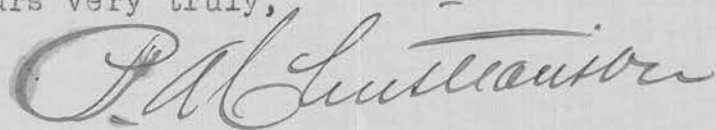
Mr. A.W. Latham, Secy.,
Minneapolis, Minn.

Dear Sir:--

During the season of 1911 I secured some very good pictures of fruit in this section. We want to get some half-tones from some of these as well as other farm and grain pictures. If I remember, you secured some half-tones for us a few years ago at very reasonable rates. Are you in position to do the same again? If so, what will they cost us per square inch?

Our horticulture meeting is set for April 6th, at which time Mr. Ludwig Mosbaek of Askov, a live member of the society, will be with us and, if possible, I will induce him to write you an article and using some of these same cuts to illustrate his article, if agreeable to you. Would it be any advantage to us in the matter of price by so doing?

Yours very truly,



PAC/A

The Hardest and Best
Varieties for this Climate
is Our Specialty.

....THE....

WEST CONCORD NURSERY.

Horticultural Society
Trial Station is Located
on Our Grounds.

FRED COWLES, Proprietor.

REFERENCE:
FIRST NATIONAL BANK,
West Concord, Minn

West Concord, Minn. 3/13/12.

A.W.Latham,
Minneapolis, Minn.

Dear friend;- Yours at hand .I thot that I had payed my subscription for the year .The P.R.fare to Minneapolis and return \$4.40 and \$2.00 for help at meeting makes it \$6.40 and as you sent me check for \$5.40 it makes it payed .Please send me bound velume.

I havent looked over the apples very close but find that Delicious is hurt quite badly by the winter Low Land Rasp. is O.K and most of the standard varieties .Hoping that this finds you well I am,

Yours truly,

DUNSMORE NURSERY

HENRY DUNSMORE, Prop.

GROWER OF FRUIT AND ORNAMENTAL TREES
EVERGREENS AND PERENNIAL PLANTS

Olivia, Minn., Mar 15 1912

Dear Mr Latham find enclosed
name of a new member, also check
to cover same. When you are through
with those cuts let me know and
I will send you check to cover cost
of same. I extend an ~~invitation~~
invitation to yourself and Mr Elliot
to visit my home during the summer
if you feel like it or can conveniently
do so. I feel certain that your
Tree premium is a move in the
right direction, hope they will take
advantage of it to the full limit.

"What constitutes hardiness in plants
is a hard nut to crack and the
past severe winter sheds no light on
the subject as many of the so called
half hardy varieties of trees have suffered
less from the extreme low temperature
of the past winter than they have
(over)

for several years even the
Thurlow Willow, that has been
killed back every winter for
four years, shows no apparent
injury at the present time.

I attribute this condition to the fact
that during the continued low
temperature we had little or no wind.

Resp.

Henry Dunsenow

Mailing List for the "North Woods".

98. John T. Stewart, University Farm, St Paul,
99. E. G. Cheyney, " " "
100. West Central School of Agriculture, Morris, Minn.
101. C. R. Farmer, Ada, Minn.
102. Jas. D. Lacey, 1215 Old Colony Bldg, Chicago.
103. F. C. Shenhon, University of Minnesota, Minneapolis.
104. Wm. Deary, Potlatch, Idaho.
105. A. W. Laird, Potlatch, Idaho.
106. Percy Vibert, Cloquet, Minn.
107. W. H. Tomlinson, Le Sueur, Minn.
108. Henry Kangas, Box 135, Floodwood, Minn.
109. L. L. Hamilton, Woodville, W. Va.
110. G. R. Orr, Quincy, Cal.
111. A. Frankenberry, Lake Itasca, Minn.
112. Edward Rustad, Wheaton, Minn.
113. J. S. Stearns Lumber Co., Odanah, Wis.
114. A. J. Sovereign, N. P. Railway, Staples, Minn.
115. D. M. Philbin, G. N. Railway, Superior, Wis.

The University of Minnesota

GEORGE E. VINCENT, PRESIDENT

Department of Agriculture

A. F. WOODS, DEAN AND DIRECTOR

College of Forestry

E. G. CHEYNEY, DIRECTOR

J. P. WENTLING, SYLVICULTURE
AUSTIN CARY, LUMBERING

UNIVERSITY FARM, ST. PAUL, MINN.

March 7th, 1912.

Mr. A. W. Latham,
207 Kasota Building,
Minneapolis, Minn.

Dear Mr. Latham:-

I am enclosing herewith an additional list
of our subscribers for the "North Woods".

Very truly yours,



Director.

C-D.

The University of Minnesota

GEORGE E. VINCENT, PRESIDENT

Department of Agriculture

Experiment Station

DIVISION OF HORTICULTURE

LE ROY CADY CHIEF
A. R. KOHLER HORTICULTURE
M. J. DORSEY RESEARCH IN FRUIT BREEDING

A. F. WOODS, DEAN AND DIRECTOR

CHAS. HARALSON . . . SUPT. FRUIT BREEDING FARM
FRED HARALSON FOREMAN

UNIVERSITY FARM, ST. PAUL, MINN. March 5th, 1912.

Mr. A. W. Latham,
207 Kasota Block,
Minneapolis, Minnesota.

Dear Mr. Latham:

I have your letter of March 1st, in regard to the membership for Miss Streed. I have notified her of this honor this morning.

I think that when we talked this over before the suggestion was made that the one who received third place should also receive a membership. This was Mr. A. J. Lashbrook, College of Agriculture, St. Anthony Park. Possibly you have sent these other people the magazine in addition to the prize money. If this is the case, I would suggest that this dollar be held over until next year when we can devise a series of prizes of this sort.

What would you think of having a School Apple Show very shortly after the beginning of the school term in October? My thought would be to have the youngsters bring back as many varieties as they are growing at home and put up prizes for them. I think if these were kept on exhibition a day or two in some of the buildings, our students would acquire a little more interest and knowledge of varieties. These might be extended to certain classes of vegetables. I have not thought of any definite plan to carry this out, but I know that something of this sort has

The University of Minnesota

GEORGE E. VINCENT, PRESIDENT

Department of Agriculture Experiment Station

A. F. WOODS, DEAN AND DIRECTOR

DIVISION OF HORTICULTURE

LE ROY CADY CHIEF
A. R. KOHLER HORTICULTURE
M. J. DORSEY RESEARCH IN FRUIT BREEDING

CHAS. HARALSON . . . SUPT. FRUIT BREEDING FARM
FRED HARALSON FOREMAN


UNIVERSITY FARM, ST. PAUL, MINN.

A.W.L.--2

been worked out in Pennsylvania and I believe with good results.

I hope to see you within the next few days and will
talk this over further with you.

Yours very truly,



LC/D

PRESIDENT
W. T. MACOUN, OTTAWA, CANADA

VICE-PRESIDENTS
W. R. LAZENBY, COLUMBUS, OHIO
C. I. LEWIS, CORVALLIS, OREGON
J. C. BLAIR, URBANA, ILL.

CHAIRMAN EXECUTIVE COMMITTEE
U. P. HEDRICK, GENEVA, N. Y.

CHAIRMAN HORTICULTURAL COURSES
A. T. ERWIN, AMES, IOWA

Society for
Horticultural Science
1912

SECRETARY-TREASURER
C. P. CLOSE, COLLEGE PARK, MD.

ASSISTANT SECRETARY
H. J. EUSTACE, EAST LANSING, MICH.

CHAIRMAN PROGRAM COMMITTEE
C. S. CRANDALL, URBANA, ILL.

CHAIRMAN MEMBERSHIP COMMITTEE
L. C. CORBETT, DEPT. AGR., WASHINGTON, D. C.

College Park, Maryland,
February 26, 1912.

Mr. A. W. Latham,
207 Kasota Building,
Minneapolis, Minn.

Dear Sir:

I am mailing you to-day ^{the} a photograph of the late Prof. Green which you were good enough to send me. I have had a splendid half-tone made from this photograph and if you ever wish to use it in any of your publications I should be glad to loan it to you.

Very truly yours,

C. P. Close

Secretary-Treasurer.

The University of Minnesota

GEORGE E. VINCENT, PRESIDENT

Department of Agriculture

A. F. WOODS, DEAN AND DIRECTOR

College of Forestry

E. G. CHEYNEY, DIRECTOR

J. P. WENTLING, SYLVICULTURE
AUSTIN CARY, LUMBERING

UNIVERSITY FARM, ST. PAUL, MINN.

February 15th, 1912.

Mr. A. W. Latham,
Kasota Building,
Minneapolis, Minn.

My dear Latham:-

I am enclosing you your bill for \$16.25
for 65 membership fees for the year 1911 and our
check covering the same.

I am also sending you a list of members
to add to your roll. They are coming in fairly well
and I hope to stir them up a little bit this month.

Very truly yours,



Director.

C-D.

THOS. E. CASHMAN, PRES & MANAGR.
M. R. CASHMAN, VICE PRES.
W. H. HART, SECRETARY.
J. E. CASHMAN, TREASURER.
J. A. CIESZINSKI, CASHIER.

REFERENCES
SECURITY STATE BANK
NATIONAL FARMERS BANK
FIRST NATIONAL BANK
OWATONNA, MINN.

CLINTON FALLS Nursery Co.

INCORPORATED
NURSERYMEN—SEEDSMEN—FLORISTS
LARGEST GROWERS OF
CAPITAL STOCK
\$150,000.00



HARDY NURSERY STOCK
IN THE
NORTHWEST.

Choicest Cut Flowers and Designs
Furnished on Short Notice.

100,000 SQUARE FEET OF
GREENHOUSE GLASS....

Owatonna, Minn.

2/14/1912

Mr. A. W. Latham
207 Kasota Block,
Minneapolis, Minn

Dear Mr. Latham:-

Your letter to Thos. E. Cashman with enclosures,
for his official signature as Pres. of the Hort. Soc., received.

Brother Thos. and his wife left Tuesday evening for
Washington D.C. and will not return for about two weeks. Their
stay in Washington will be so short that he advised me not to send him
any correspondence, fearing that it would be delayed even longer by follow-
ing him from place to place.

He instructed me to take care of all his personal
matters wherever possible but yours is a matter that I, of course,
cannot handle. What do you think we had better do?

If these papers cannot wait, I believe I could take the
responsibility of signing them but if they can wait, would prefer to
leave them for T.E.C. I will hold your letter and in the mean-time,
please advise me.

Very truly yours,

MRC/AM

Coleraine Minn. 2/7/1912.

A. W. Latham Sec.
Kasota Block
Minneapolis.

Dear Sir:

Would like for my premium
for having joined the "Agricultural
Society" Nos 11 and 12 of the list.
and would like to know some-
thing of the nature of No 11.

Yours Respectfully.

H. B. Cohoe,
Coleraine,
Minn.

2456
mang
1911

The Hardest and Best
Varieties for this Climate
is Our Specialty.

...THE...

WEST CONCORD NURSERY.

Horticultural Society
Trial Station is Located
on Our Grounds.

FRED COWLES, Proprietor.

REFERENCE:
FIRST NATIONAL BANK,
West Concord, Minn

West Concord, Minn. Jan. 29th. 1912.

A.W.Latham,
Minneapolis, Minn.

Dear Friend;- I wish that you would send me 2000 folders it seems to me that I saw somewhere that you printed the firms name and address on them if so you can print mine .

Mrs C. and I have just returned from a 25 day trip throu Texas and Mexico ,We had a delightful time and escaped some very severe weather .I will tell you more about it when I see you .

Hoping that this finds you well I am,

Yours truly,

Fred Cowles

W.L.L.

The University of Minnesota

GEORGE E. VINCENT, PRESIDENT

College of Forestry

E. G. CHEYNEY, DIRECTOR

Department of Agriculture

A. F. WOODS, DEAN AND DIRECTOR

J. P. WENTLING, SYLVICULTURE
AUSTIN CARY, LUMBERING

UNIVERSITY FARM, ST. PAUL, MINN.

January 29th, 1912

Mr. A. W. Latham,
Kasota Building,
Minneapolis, Minn.

My dear Mr. Latham:-

I am sending you under separate cover a copy of the last issue of the "North Woods", which contains two of the papers read at the last annual meeting. The others were not written down and we have no record of them.

Yours truly,


Director.

C-D.

The University of Minnesota

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J. P. WENTLING, SYLVICULTURE
AUSTIN CARY, LUMBERING

UNIVERSITY FARM, ST. PAUL, MINN.

January 23rd, 1912,

Mr. A. W. Latham,
207 Kesota Building,
Minneapolis, Minn.

Dear Mr. Latham:-

Your letter of January 9th has finally
come to the surface.

I am going to try the scheme of putting
up your premiums in the hope of securing new member-
ships. I am enclosing you herewith a list of our
subscribers so far who should be placed on your rolls.

In regard to your inquiry, I have been
buried for some time, but I am now gradually coming
to life again.

Very truly yours,


Director.

C.-D.

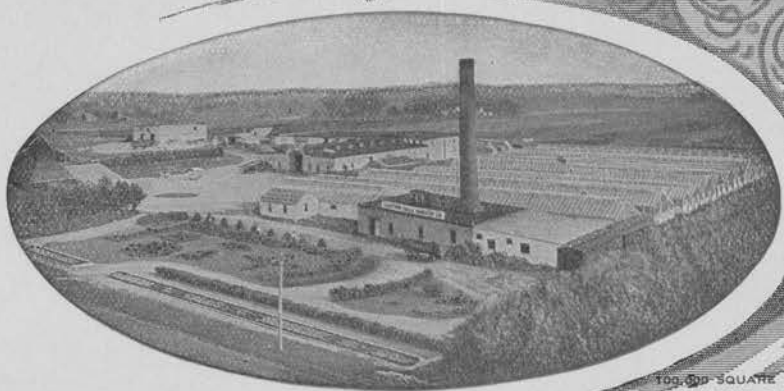
Mailing List for North Woods.

1. H. Oldenburg, Cloquet, Minn.
2. W. T. Cox, State Capitol, St Paul, Minn.
3. E. A. Linder, Warroad, Minn.
4. C. I. Mc Nair, Cloquet, Minn.
5. Alfred Terry, Slayton, Minn.
6. E. M. Griffith, Madison, Wis.
7. Z. D. Scott, Scott-Graff Lbr Co., Duluth, Minn.
8. R. M. Weyerhauser, Cloquet, Minn.
9. J. W. Mahan, Nat. German, Amer. Bank Bldg, St Paul, Minn.
10. H. C. Hornby, Cloquet, Minn.
11. A. A. Pollard, 2011 Columbus Ave., Minneapolis, Minn.
12. W. H. Wright, Little Fork, Minn.
13. University of Washington, Seattle, Wash.
14. F. W. Beard, Dauphin, Manitoba, Canada.
15. Virginia and Rainy Lake Co., Virginia, Minn.
16. F. W. Cleator, Republic, Wash.
17. Geo. P. Lindsay, Torrey Bldg., Duluth, Minn.
18. J. M. Richards, Bemidji, Minn.
19. F. W. Wilkelmi, Cloquet, Minn.
20. W. F. Brooks, Backus, Brooks Co., Minneapolis, Minn.
21. C. A. Barton, Northland Pine Co., Minneapolis, Minn.
22. Edward Hines, Edward Hines Lbr Co., Chicago, Ill.
23. C. F. Wiehe, " " " Chicago, Ill.
24. L. L. Barth, " " " Chicago, Ill.
25. Thos Irvine, Nat. Ger. Amer. Bank Bldg, St Paul, Minn.
26. H. H. Irvine, " " " St Paul, Minn.
27. Edgar Dalzell, Ogden Apartments, Minneapolis, Minn.
28. E. G. Chisholm, Palace Bldg., Minneapolis, Minn.
29. H. C. Nelson, P. O. 361 Grand Rapids, Minn.
30. H. H. Chapman, Yale Forest School, New Haven, Ct.
31. F. J. Bell, % Laird, Norton Co., Winona, Minn.
32. H. E. Flint, Bena, Minn.
33. Prof. Austin Cary, University Farm, St Paul, Minn.
34. Minneapolis Public Library, Minneapolis, Minn.
35. H. P. Richardson, Rochester, Minn.
36. Huntington Taylor, Cloquet, Minn.
37. J. D. Bronson, Stillwater, Minn.
38. V. E. Lindholm, Spooner, Minn. Box 11.
39. H. D. Richardson, % Swift & Co., Chicago, Ill.
40. H. S. Childs, 1102 Lumber Exchange, Minneapolis.
41. W. M. Moore, U. S. Forest Service, Santa Barbara, Cal.
42. Sherman L. Coy, Cloquet, Minn.
43. Walter Eisenach, Aitkin, Minn.
44. F. H. Thatcher, Winona, Minn.
45. J. P. Saunders, Brainerd, Minn.
46. Hans Kasper, Grand Marais, Minn.
47. A. C. De Puy, Park Rapids, Minn.
48. L. F. Johnson, 1014 Bemidji Ave., Bemidji, Minn.
49. M. J. Thornton, Deer River, Minn.

THOS. E. CASHMAN, PRES. & MANGR.
M. R. CASHMAN, VICE PRES.
W. H. HART, SECRETARY.
J. E. CASHMAN, TREASURER.
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SECURITY STATE BANK
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NURSERYMEN—SEEDSMEN—FLORISTS
LARGEST GROWERS OF
CAPITAL STOCK
\$150,000.00

HARDY NURSERY STOCK
IN THE
NORTHWEST.

Choicest Cut Flowers and Designs
Furnished on Short Notice.

Owatonna, Minn.

100,000 SQUARE FEET OF
GREENHOUSE GLASS.....

January Ninth
1 9 1 2

Mr. A. W. Latham
207 Kasota Block
Minneapolis, Minn

500
1.19.

Dear Friend:-

Please forward us about 500 Fruit Folders. We will try to have our boys to secure members for the Society the coming year.

With personal regards, I am,

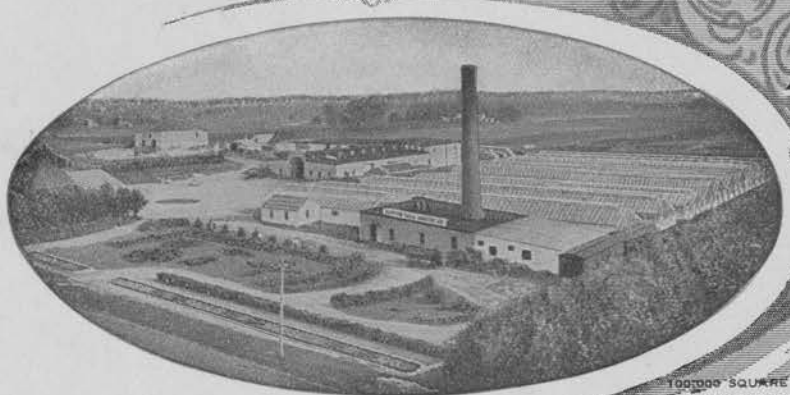
Sincerely yours,

TEC/AM

THOS. E. CASHMAN, PRES. & MGR.
M. R. CASHMAN, VICE PRES.
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IN THE
NORTHWEST.

Choiceest Cut Flowers and Designs
Furnished on Short Notice.

Owatonna, Minn.

100,000 SQUARE FEET OF
GREENHOUSE GLASS....

January Sixteenth
1 9 1 2

Mr. A. W. Latham
207 Kasota Block
Minneapolis, Minn.

Friend Latham:-

Yours of the 15th received, enclosing a letter from a party at Winthrop who claims he bought trees of C.T. Geiger representing the Owatonna Experimental Station and says the variety was Phoenix etc.

I understand this man Geiger is working for the Mitchell Nursery Co. but I am satisfied that Mr. Mitchell does not do that he is representing the Experimental Station as I am sure he would not stand for anything of that sort.

As to the Phoenix apple, will state that I found it growing at the Experimental when I became Supt. Mr. Dartt claimed that he received the cions from the Phoenix Nursery Co. of Bloomington, Ill. Later on, Mr. A. J. Phillips of West Salem, Wis. wrote Mr. Phoenix in regard to its origin and he had no recollection of it and did not even seem to remember that he ever had such an apple in his possession.

We have propagated a few of those trees. They are one of the best nursery trees we have, rapid, strong vigorous growers, have a large leaf like the Hibernial. The apple is of good size, greenish color tinged with pink. In quality it might be classed as a little better than Pettens Greening, The only fault I can see with the variety is that it appears to be a very shy bearer, at least, the few trees in the station would indicate this fault.

No, I would not advise planting it in large quantities owing to its tendency of being a poor bearer. I think, however, there is no question about its being very hardy. It might be well, if you would take up the matter with Mr. Mitchell and indicate to him the inadvisability of ~~xxxxxxxxxx~~ salesmen representing any experimental station. I note what you say about the progress of the Society, except with the Institutes, I feared they would not do anything for us and I really don't know what can be done. I understand there is to be an Institute at Medford next

THOS. E. CASHMAN, PRES. & MGR.
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Choiceest Cut Flowers and Designs
Furnished on Short Notice.

Owatonna, Minn.

100,000 SQUARE FEET OF
GREENHOUSE GLASS.....

A.W.Lataham #2

week. This is a little burg eight miles north of here. I will be there, if possible and see what is going on. They may permit me to offer some suggestions which probably won't do any good.

Yes, I would try and reach Wilson through the members of the Institute Corps. It is a sure thing, he can't do any less than he is doing and it might cause him to undertake to do something.

I think it might also be well to take up the matter with the Institute Board or better still to see such men as Nelson, and Gov. Rice, personally, I am returning the Lindstrand letter herewith.

With personal regards, I am,

Very truly yours,

TEC/AM

Thos E Cashman

THE BYRON NURSERY

F. E. CUTTING, PROPRIETOR

HARDY, NORTHERN GROWN, NURSERY STOCK

Send
BYRON, MINN., Jan. 9, 1912. 190

Mr. A. W. Latham,
Minneapolis, Minn.

Dear Sir;

You may send me 100 copies of the Fruit List and I will use them to the best advantage in my correspondence, etc.

Your circular addressed to the Rochester Fruit and Plant Nursery, Rochester, Minn. was forwarded to me. I would suggest that you take this name from your mailing list as the concern went entirely out of existence about ten years ago.

Yours truly,

F. E. Cutting

Samuel Cupples, Pres.

C. R. Scudder, Vice Pres. & Treas.

John F. Hamilton, Secy.

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NEW YORK,
CHICAGO.

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SIX MILLION ENVELOPES.

St. Louis, 5/13/12.

Minnesota State Horticultural Society,
Minneapolis, Minn.

Gentlemen:-

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OFFICIAL
CATALOG AND
PHOTOGRAPH SIZES
COINS
DRUGS
PAYS
PENNYSAVERS
SELF-ADDRESSED
OR WINDOW
ENVELOPES
TAG ENVELOPES
MERCHANDISE
AND FASTENER
ENVELOPES
OF ALL
DESCRIPTIONS

We know you will think we are people who find it hard to get out an order for a customer correctly.

The open end order you gave our agent at your city, Mr. Jamieson, sometime since was originally filled from a paper that did not run heavy enough and we entered another order to take the place of it and we recently shipped it made from paper that we are sure will be satisfactory, but we find since it was shipped the envelopes were made 6- $\frac{1}{4}$ " wide instead of 6- $\frac{1}{2}$ " wide and we are going to ask you if you won't kindly use them. We know they are not the right width but they were made 6- $\frac{1}{4}$ " wide through a mistake and if there is any way they can be used, we are sure you will help us out on them. If the catalogues have to be trimmed a little bit and it can be done without injuring the catalogue, we will very gladly pay the expense of trimming them and the writer is going to ask you if in this case you won't help us out to that extent.

SHIPPING TAGS
ALL SIZES
AND GRADES
TAG FASTENERS
DEAD LOCK
MEAT BARBS

You have no idea how we dislike coming to you with a plea of this kind, but hoping to hear from you relative to the matter and that you will help us out if it is within your power to do so, we remain,

Yours very truly,

SAMUEL CUPPLES ENV. CO.

BOOK CORNERS
METAL
PAPER
COVERED

S

J. A. Rogers.

SHIRT BANDS

Samuel Cupples, Pres't.

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Manager.

J. A. Rogers,
Sales Dept.

St. Louis, 6/11/12.

COMMERCIAL
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CATALOG AND
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COINS
DRUGS
PAYS
PENNYSAVERS
SELF-ADDRESSED
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METAL
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COVERED
SHIRT BANDS

A. W. Latham, Sec'y.,

Minnesota State Horticultural Society,

Minneapolis, Minn.

My dear Mr. Latham:-

Won't you kindly advise if you have received the last shipment of envelopes made you by us and if they are alright.

We thank you in advance for advising us and await your further valued commands.

Yours very truly,

SAMUEL CUPPLES ENV. CO.

J. A. Rogers.

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J. H. Hewitt,
Manager.

J. A. Rogers,
Sales Dept.

St. Louis, 5/21/12.

Minnesota State Horticultural Society,
Minneapolis, Minn.

Gentlemen:-

We have your letter of the 20th dictated by Mr. Latham and we certainly thank you for the kindness expressed therein. Honest Mr. Latham, the writer was afraid to write you about the matter because Mr. Jamieson had represented you people as being almost ferocious, and to receive a letter in reply to ours like yours makes a fellow feel pretty good.

We sincerely hope you will try some of these envelopes on the June number and that you will find they work alright and that you can use them, and as far as the 40M having been shipped is concerned, we will bill you with only 20M, for it was a mistake also us having shipped the whole quantity when 20M should have been shipped at once and 20M later on, but that part of it will be made satisfactory to you in every way.

We again wish to thank you for your very kind letter and whenever we can return the favor, kindly command us.

Yours very truly,

SAMUEL CUPPLES ENV. CO.

J. A. Rogers.

S

- COMMERCIAL
- OFFICIAL
- CATALOG AND
- PHOTOGRAPH SIZES
- COINS
- DRUGS
- PAYS
- PENNYSAVERS
- SELF-ADDRESSED
- OR WINDOW
- ENVELOPES
- TAG ENVELOPES
- MERCHANDISE
- AND FASTENER
- ENVELOPES
- OF ALL
- DESCRIPTIONS
- SHIPPING TAGS
- ALL SIZES
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