



## Horticultural Society: Letters Received and Sent

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500

O. F. Krueger

Life Member

✓ 1914-1915

712.  
3017 Cedar Av.

PROPRIETOR  
RURAL HOME FRUIT FARM.  
PRESIDENT  
ILLINOIS ORCHARD COMPANY.

OPERATING IN FOUR COUNTIES.  
1500 ACRES IN ORCHARDS.

**HENRY M. DUNLAP,**  
**GROWER-PACKER AND SHIPPER OF**  
**APPLES.**  
**SAVOY, ILL.**

BELL PHONE NO 51  
CHAMPAIGN EXCHANGE.  
ADDRESS TELEGRAMS TO  
CHAMPAIGN, ILL.

November, 11th-1915.

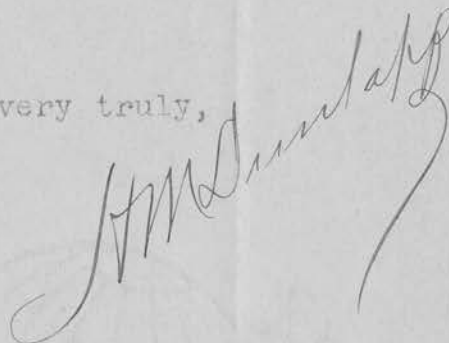
Mr. A. W. Latham, Sec'y  
Minneapolis, Minn.

Dear Sir;

I find that the Michigan people have arranged to have Mrs. Dunlap on the program for the afternoon of the 8th and as they cannot change the session will not be able to leave there before 5.15 P.M. of 8th and will have to take morning train I think from Chicago arriving Minneapolis the evening of the 9th. I trust you will be able to arrange program agreeably to yourself in this way. If not and you cannot use me to advantage let me know and it will be all right with me.

Yours very truly,

Dic. H. M. D.



PRESIDENT  
MRS. FRANCIS KING  
ALMA, MICHIGAN

RECORDING SECRETARY  
MISS HILDA LOINES  
3 PIERREPONT PLACE  
BROOKLYN, N. Y.

Women's National Agricultural  
and  
Horticultural Association

GENERAL SECRETARY  
MISS MARGARET JACKSON  
ENGLEWOOD, N. J.

TREASURER  
MISS LOUISA G. DAVIS  
AMBLER, PA.

Alma Leitchman. Sept. 24.

My dear Mr. Lathrop,

I read with the very greatest pleasure, from subscribers, a copy of your garden book - and am really delighted to be asked for it. Mrs. Reuff is, I am sure, a member of your Society - I have heard of it through her.

I am going to ask you to make my Association known at one of your meetings. I enclose a circular and if you will grant me this favor I shall be greatly indebted to you. Say to your members for me that each and all of them will be heartily welcome if they should join the National Association, which is made up of both men and women.

Very sincerely yours,

Louisa King.  
Mrs. Francis King.



# .. Belle Cottage Nurseries ..

ESTABLISHED IN 1854 AT JANESVILLE, WIS.

The senior member of the present firm, from New York, landed where Kenosha now is, August, 1835. He spent three years in California; has seen and felt the "ups and downs" of Wisconsin Horticulture, for lo these many years, and knows something of what you ought to plant.

GIVE US A  
TRIAL ORDER.

GEO. J. KELLOGG & SONS.

Belle Cottage JANESVILLE, WIS., Sep. 24/18-

Friend Latham

Can I be of  
service enough at your  
Dec. Meeting to be worth  
my car fare?

I have not decided when I  
go to Texas for the winter

A little persuasion might induce me to stay over.  
If I should stay what could I say that would  
be worth while? - - I have spent the summer  
in N York, Pa, Ohio and Mich. mostly in the  
Kaint belt, - have had a good time and am  
feeling first rate and a half -

Address me here at my old  
home - Very Truly

Geo Kellogg

JANESVILLE

OCT 2 - 15

10 -- AM

15

THIS SIDE OF CARD IS FOR ADDRESS



A. W. Sathans Sicy

207 Kasota Bldg

Minneapolis  
Minn.

Jamesville Wis, Oct, 1, 1915

My Dear Secy - Thanks for  
your rec<sup>d</sup>. I have written  
a 10 minutes paper on  
Strawberries for your Dec  
Meeting. Discussions are  
more important than  
papers, I hope discussions  
will follow. We are having  
lots of Strawberries now.  
No fruits to hold up to  
this date. Hope you air  
well and a constitution  
to last 25 years yet.  
Since I left Texas last May  
I have traveled about 5,000  
miles, and not missed a meal.

Very Truly,  
Geo. P. Kellogg

I have a small one - 2 strawberries. Wedge has a little one.  
I'll send you one with this. To give S. Kellogg

GROWN AT BAYFIELD

"The Frost Proof Fruit District of Wisconsin"

F. V. HOLSTON, PRESIDENT  
O. FLANDERS, SECRETARY

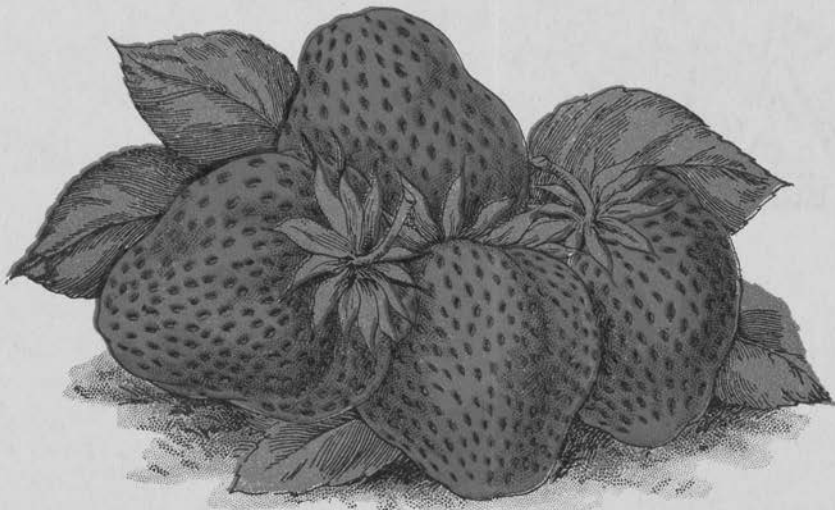
H. C. HALE, VICE-PRESIDENT  
W. S. POWELL, TREASURER

## Bayfield Peninsula Fruit Association

INCORPORATED A. D. 1910

SHIPPERS OF STRAWBERRIES, BLUEBERRIES  
RASPBERRIES, BLACKBERRIES, CURRANTS  
GOOSEBERRIES, CHERRIES AND APPLES

GROWERS OF PURE BURBANK, RURAL  
AND GREEN MOUNTAIN SEED POTATOES



Subject

Bayfield, Wis., October 6th, 1915.

A.W.Latham, Sec.  
Minneapolis, Minn.

Dear Mr. Latham:- Your appealing letter received and noted and while I could talk louder and longer on the subject assigned than on almost any other, I do not feel like going down in my jeans to the extent necessary to comply. I have understood that all participants pay their own expenses at your meetings and I believe that is the proper spirit but I do not at this time seem to feel that I can afford the expense.

I know you have excellent meetings and that they are well worth the expense to ever one interested in horticulture and I trust your winter meeting will be bigger and better than ever.

Thanking you very kindly for the recognition I am  
Fraternally, F.Kern.

# MAPLEHURST NURSERY

GRACE E. KIMBALL

WALTHAM, MINN., Oct 22 1915

Mr. A. W. Latham:-

Dear sir:-

In reply to yours of the 18, will say that altho my experience in anything pertaining to Horticulture has been slight, I will write a short paper on "Hardy Perennials" for the meeting. It will take only about three minutes to give it

Respectfully

Grace E. Kimball



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## Minnesota State Horticultural Society

President, THOS. E. CASHMAN, Owatonna, Minn.  
Secretary, A. W. LATHAM, Minneapolis, Minn.

\* \* \*

Office of

REV. JNO. B. KATZNER  
SUPT. OF TRIAL STATION

Collegetown, Minn., Feb. 20-15.

Mr. A. W. Latham,  
Minneapolis, Minn.

Dear Friend:— I received your letter of the 17th inst. and thank you cordially for giving me your candid opinion of our nursery inspection law and I am sure you voice the opinion of at least the greater part of our Society. What in the world is the use of such a law anyway, that ties our hands and feet, in the free exercise necessarily of our horticultural work and on the other hand does us very little good? If this law would have been in force for the last 40 or 50 years, we would not have much of a Hort. Society to day, nor would horticulture have made much progress during those years with that "abominable" check on the free exchange of scions and stock among the working members of the Society. As it would have done no good in the past, so too, it will do no good in the future, Horticulture in Minn. is still in the experimental state and should have full liberty and encouragement for its work. Every impediment thereto does harm to its progress. If we had a staple pomology, then this law might be justifiable, but where we have to carry on experiments continuously, it is more than a "misnomer", it is not much short of a horticultural cut-throat.

If there "there is little reason", as you say and I know, for this stringent inspection law, why then do we not amend it or set it aside altogether? Besides a few common pests, we have no real dangerous ones in the State, and therefore this law is an unnecessary burden. Would it not be foolhardy for the State of Minn. to quarantine its citizens, so that no one could travel



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Office of

REV. JNO. B. KATZNER  
SUPT. OF TRIAL STATION

Collegeville, Minn.,

# 31  
c. St. L.

grow one place to an other within the State, unless he carries a tag of inspection on his coat from a health officer, because there is scarlet fever in Wis. or Iowa? Or would it not be foolish to need a similar tag for going to St. Paul, because they found a few cases of small-pox in Minneapolis? Well, this law looks just as foolish to me. Because there is, for instance, St. Joe Scale in Cal, Iowa or Wis., therefore Minn. must be quarantined. This is just the same as saying: "You have the measles, that's why I must be quarantined. Is not this most ridiculous? Why not put the law on the infected tree, orchard, town or county, where ever the disease or pest is found and keep it on till the pest is stamped out, and let the rest of the country be free as in case of contagious diseases. The reason is analogous, let the law be alike. Yes, nurseries doing business outside of our State and particularly those of other states shipping stock into our State, should have certificates, that no injurious pests are carried in on such stock. It may be even advisable to have such stock fumigated before entering our State. (Do not publish this letter)

During Christmas vacation I was writing a chapter on Horticulture for the History of Stearns Co, which is now being edited by Mr. W. B. Mitchell of St. Cloud. He gave me much credit for the work. May be you get a chance to see this work somewhere.

The plum trees I ordered as premium for Rev. N. J. Al. Peiffer of Eden Valley, you will please send to his address Eden Valley - and not to Collegeville.

With best wishes, yours fraternally

John B. Katzner



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President, THOS. E. CASHMAN, Owatonna, Minn.

✕ ✕ ✕

Office of

SETH H. KENNEY,

SUPT. TRIAL STATION

Waterville, Minn. 24<sup>th</sup> Aug 1915

A. W. Latham Dear Sir Thermometer reads 54 this morning  
I think some of the corn will get caught, but other crops  
turning out well. A good part of the summer the water  
has stood on the ground between the rows of potatoes -  
so my potatoes are not worth digging. The White Straburros  
yielded so well we had all we could use 4 weeks before  
they was all gone the Red Raspberries No 4 and 6 come in  
about them 4 weeks No 4 are 6 ft high think they beat them  
all No 6 was a few days early. The Wagon Elderst Rows  
very we had 12 qts they brought 10 cts. Frost took them  
in May. crows was also hurt sold 20 qts only had what we  
could use. Plumbs Lopez A O pater sold 5 with the  
O pater Rottas about 1/2 Wat clamp weather the course  
Lopez under some conditions are free from Rot and  
make the best preserves & sauce better than Peaches  
the Plumbs only the 1st lot of 1911 bore except a few  
specimens. think there are some choice kinds  
the Beta on 15 vines I am expecting 10 bush I bred  
one side only to see the difference We had American Wonder  
Peas for more than 4 weeks. Beets, Carrots Pumpkins Onions  
in large quantities. 10 acres Winter Wheat yielded 21 bush  
per acre. I got 1/2 bushel for my share. One hot day last  
week I was in Waterville at a store was talking about  
Apples. the Store Keeper said I looked bad was about  
to fall I became insensible. My bull ran from falling

send for the Da thy said I promised but it was after  
I become possible! the Da said I come over going  
I have now my recovered I think the best my last  
Week Friday was the course. I have my fingers in  
good shape I have certificates for \$5000 dollars  
in Home & Foreign Missions it is not much but it  
is a course that I love I have some fine Apples  
but the Wet Weather I injured the crop and  
help is had to get I think many will go to waste  
I think if I had the Plumbs I could sell 50 bushel  
at \$200 bushel I have been slow to Croft them  
as I wanted to know the best Now I am 79½ yrs old  
lost I both. (Eul has been with me these many  
yrs My confidence in his care is firm.

I was sorry I did not see you more I do not expect  
to come to the State Fair in Sept  
Wife is rather Poor health my only Sister is helping  
us at present. I am glad you have been able to  
keep the Society so long and hope to meet all  
the Love & Lost some day in the Sweet by & by

"Learn God to Order all thy Ways  
And Help in Him Whate'er betide  
Thoult will find him in Evil Days  
An all Sufficient Strength & Guide"

Seth W. Kinnery



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Office of

SETH H. KENNEY,

SUPT. TRIAL STATION

Waterville, Minn. 7th July 1915

A W L Johnson you did not see much  
of me at the Horticultural Gathering & Hotel in  
the country Room some 2 hours w friend come  
after one from the City on business I went with him  
then met Mr J O Wald at 5 clock at Union Depot went  
to Mount. the next day 2 3 went to Garrettsville spent  
the day there had a interesting time. Next day come home  
I was at your office between 7 and 9 clock but it was  
locked so I did not see you The 4 peach trees come out  
alive but was damaged in April the warm weather  
I think the Hunt birds under the can stalks them in  
May I see many in thick wood damaged the trees killed all  
the Hunt birds. I have bought Kalle both 2 packets of  
trees but thought I would not land them under the  
across Circumstances A Lesson that would

hurt Malines & could not grow Peaches  
The young trees are doing well. we had a fine  
crop Strawberries yesterday Perhaps 10 yds wood  
I have had them 3 times a day for a long time  
The Strawberries is the 1st real compensation  
for now that the year. the Hunt cut the grapes  
except the Bites which will be good crop.  
The No 3 Strawberries was with seeing they should  
pay the Supt Tolley a year if they hold you  
there will be some Thomson Plums  
The same crop on Apples was heavy it Rained had

all night Rows this morning from the  
state plants all in fine shape but the Frost  
damaged the Plumbs & Grapes and  
Apples I cannot tell for sure about the  
Apples to date Would give all the State  
plants if some one could be found to  
like them I do not want to lose them too  
soon it is a good deal Expense

Yours in the interest of Fruit

Geo. W. Kinnear

DR. EDITH A. KELLOGG  
OSTEOPATHIC PHYSICIAN  
6216 MADISON AVENUE  
CHICAGO

HOURS:  
TUES, THURS. AND SAT. 2 TO 5 P. M.

418, 3<sup>rd</sup> Ave, S, Mpls. Minn, June 28<sup>th</sup> 1915-

Friend Sathau I visited the university strawberry  
beds, and am at a loss to know the failure of the  
150 varieties -- I am inclined to believe it is because  
of the new woods soil direct from the forest of Burr Oak.  
I once cleared <sup>20</sup> 70 acres of heavy Black oak and hickory  
plenty of Hazel nut, one of which run up 12 ft. -- I thought  
this an ideal place to grow strawberries, after a crop of Turnips  
I planted 19 varieties of the best standard sorts, I took the  
best care of them, & when they came to fruit they were hardly  
worth picking, while on the adjoining 10 ac. that had been  
worked for 25 years without manure the yield was 260 Bushels,  
to the acre, after 3 years in corn & Potatoes this new soil was out.

Please give me the names and addresses of the  
three biggest collections of Peonies, Exhibitors, the  
whole number of Entries of everything as I want  
to write up the exhibition for some of Wis. papers, --  
I shall only write it up for Janesville Gazette and  
Wis. Agriculturist, address me for the next week  
300-4<sup>th</sup> Ave, S, E, Independence Iowa, Care Mrs. Nettie  
Randall, and oblige --

Very Truly  
Edith Kellogg

I changed the blue to red on "Seedling Strawberries" and "Quality" - but wrote the propagating - because of poor quality -



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President THOS. E. CASHMAN, Owatonna, Minn.

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Office (and Library) of

A. W. LATHAM, Secretary,

207 KASOTA BLDG.

Minneapolis, Minn., 3-10-15.

### IMPORTANT!

Dear Fellow Member.—

Assuming that you surely purpose continuing a member of the society, permit me to call your attention to the valuable list of plant premiums offered this year, of which each member is entitled to select two lots. Included in this list are a number of **new fruits** originated at the State Fruit-Breeding Farm and being sent out to our members for testing. If you were to purchase these new varieties they alone would cost you **much more** than the membership fee in the society. This list of premiums is to be found on the inside front cover page of the 1915 issues the society magazine, of which you have received three copies.

**BUT** selection of premiums must be made **before April 1st** at latest.

Write your name and address on the back of this sheet giving the numbers of the lots of premiums selected and enclose a One Dollar bill (it will come safely) and forward promptly in enclosed envelope. You will receive also without unnecessary delay the annual volume of the society.

Haven't you a friend who would like to secure the splendid advantages of this association?

Yours fraternally,

*Life membership  
Edw. Lapat*

*A. W. Latham, Secy.*



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Office of

SETH H. KENNEY,

SUPT. TRIAL STATION

Waterville, Minn.

August 1915

A. W. Lothorn Dear Sir I am going to get a little

Advice from you. You know probably better than any other living man of our Society how I have tried these many years to advance the Waterbury and interests of the State, and of the adverse part of it. I thought I had the Park question well in hand. Now all the Park buds for 1915 are killed. I am in my 40th year and not very well & have in the Garden and I want to rest. I have to live & do the work as I want it done the bad season the worst I have known for years. Summer weather in April and bad weather almost all of May. I sprayed twice in May and each time washed off before it was dry. and a great Army of such Wains that on many trees have eat all the leaves to skeletons, and one Orchard not sprayed that on the way to Waterbury (Frank's Orchard) the leaves were nearly all eaten. My Orchard many leaves were eat some but the spraying has helped much. and for the 1st time many of the Dutchess Apple trees on the Datches not Cropped are full of apples. The Wyman Apple Gooseberries that I promised to sell the Frost of packed them the currents about 1/2 crop the Frost made them drop. Some of the Red Raspberries Frost to the ground but are coming from the roots. Some look real fine the Frost did not hurt them. Now what would you advise me. it ties me up to do it well I have to live considerably. and I never have got any thing out of the 3 years work. if there was any one to take it off my hands they could take any thing that belonged to the State. I rather not follow it up the Strawberries look real good the Raspberries was just ready to blossom they were except the later that was on Gullis they promise well.

I do not know very thing about other Nations  
I expect the men to stay again today Now I know  
that you will advise me right now of the 4 weeks  
business deal but think it will take all this year to enable  
them to be & still think I am on the right track from  
first years but this year I am beat & have had all confidence  
that I was going to have success, Tell this Spring  
but I think the warm weather had the same effect of 1913  
I feel sure you will advise me for the best

Edith M. K. K. K.

I have sprayed the Plumb after ten weeks  
think I will get some

A letter from Mr. Diamond says

Mr. Forest had had his of the business

My Dear Mr Ketchum.

In the changes, I hope  
that the one I think most  
necessary - (in the Penny Class  
calling for light Pink if  
be changed to flesh or  
light pink -) be changed  
to read that way, also  
medium or dark Pink.  
This wording includes  
many fine varieties  
and a larger list - than if  
the old way, this is as it  
is in the National Penny Air  
Schedule.

amateurs and  
seems a Proffering.  
I can call the attention  
of the Judges to duplication  
of varieties - a trouble  
I had last year -  
& usually have. I  
hope to have the fine  
Judges I had last  
year. I may not get  
the medal for the seedling  
Rose if not I can give  
a prize of a dollar.

It seemed necessary to  
have some restrictions  
in the class of roses -  
as seedlings -  
The class of seedling  
when they had become  
a seedling and become  
an established plant  
of variety - is a question  
as the old question  
of when are amateurs  
Classes to be or are

do need not change  
the prize now.  
I think the list as it  
stands all right.

Sincerely yours  
Amey C. Ruff-

May 2<sup>nd</sup>.



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Waterville, Minn. 22nd May 1915

A. W. Lestrom this morning I think is the end of the Frost Period. There is the best show for Strawberries we have had for years the Apple crop promises good. on account of the early rainy weather the Bees could not work some three days they was busy those days but I think there will be plenty as the apples now show I have sprayed only once but expect to spray later the Plums promise Abundant also currants & Gas berries Beta grapes on Gullis look good those out on Gullis was first the 7th of June is the date Strawberries usually ripen for but do not expect sooner than 15th June as things come out grow much later. The Spring time in April was really summer weather part of the time I think the Peaches suffered that winter I have confidence that I shall succeed in Peaches as 2 years 1913 & 1914 when uncovered they was in the finest condition that concerned me and nothing but further trial will change my mind the ground is full of moisture and by 15 June certainly dry out some of the red Raspberries killed to the ground others look fine I am working to have the Peach trees blossom I do not think considering bad weather they have had time. The dove man last fall sold 50 bushel for 100 dollars so he just wrote me. I wrote you I had sent out all the 12 cucumbers

Seth H. Kenney



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Office of

SETH H. KENNEY,

SUPT. TRIAL STATION

Waterville, Minn. 15th May 1915

A W Latham I am sending blanks from  
3 trees this morning our own trees that come  
from Iowa 4 yrs ago. They are damaged and  
I think they will blossom but I do not know  
I am disappointed. I got one fresh last year of fine  
fruit. I shall not expect any financial help.  
We have brought them through 3 yrs by covering  
there is much to learn I have 3 kinds of trees from Oregon  
3 from Stark Bros from Mo. I shall stick to this business  
We have brought these trees further towards success than  
any one else. and I hope by careful experiments  
to finally succeed. I have sent out all the 12 folders  
A man was here by name of fish he said he will  
see you and take out a membership has spent all over  
my orchard he seems glad to see it it is very  
fine is ready to spray. of the 7 kinds of trees  
I hope to have plenty more

Seth

I have taken some pictures hope they  
will blossom think they have not shed  
some took off covering some 27th



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SETH H. KENNEY,


SUPT. TRIAL STATION

Waterville, Minn. 21<sup>st</sup> April 1915

A. W. Loethorn Dear Sir

I am writing you that I bought the Keller # for 12 pictures  
and will take the trees 1st of May before I take off the winter  
protection. My eldest son went to Oregon set some very fine Peaches  
I sent to Oregon bought 6 one year old Peach trees they come by  
Parcel post they cost laid down \$300 there was Elberta, Starbuck,  
one Maier. - then I sent to Stark Brothers for 32 one  
year old peach trees. I have set 3 rows across my Garden 1st row 12 trees  
second row 11 trees. 3rd row 8 trees. making 31 that I have set in  
my own Garden 12 ft apart (from Oregon) got 1 Elberta from Stark  
Bros Louisiana Mo by Express I had 15 Red Bird. (6 Stark Elberta)  
think they are not the same as the one from Oregon. and 5 Excelsior  
these I sold 6 to a woman that works for me for \$1.50 when they  
arrived and gave one to a woman that does my milking.  
This lot of trees and the 4 we have been bearing trees makes 35 of our  
own (Gardens and I think 6 different kinds. as I want to know what  
kinds adapted to Minn. Another thing, I wanted to begin with one year  
old trees. and keep them trimmed down to 6 ft tall. by beginning with small  
trees I think my Experience will be of great benefit to the State at  
large. of course it takes considerable Expense to carry out the  
investigations in time, care and money. if I live to carry out my Plans  
to make it in the reach of Every Body in the State some day the State  
or the Society might pay back some providing it Proves as  
good as I expect. I really think it will be the best thing in the  
Horticultural line I ever know. you know by shading the trees  
keeping them frozen that there is no evaporation. and no drying out.  
the keeping them covered till they are insured from late frosts making  
a perfect success under some to late varieties the only way is actual test.  
my finding a peach tree struck by a Peach Tree gave me a Pointer  
from that and practical results enable me to see great things for the State  
I hope to live long enough to carry out my Plans I wonder what in the

55 years I have lived in Mass that no one has found  
out the things that I have found by practical means  
and by so little to start me. I note Dr Dazey I could  
not take care of the State Grants as I wanted to  
follow up my success with Bees.

I thought you would be pleased to know about the  
31 Peach trees that I finished setting the 19th April  
where the ground is shaded the frost is out from 4 to  
5 inches in the fields I found frost is all out.   
I am making this a special study, I set all these  
trees 18 in deep about  $\frac{1}{2}$  the length of the trees.  
To protect the roots, I used no manure about the  
roots, only good Rich earth. I have made in a Book  
a Diagram of all the trees varieties, so I can tell our  
Great Union Society all the results, also my bad results  
if I have any. Now in my old age in my 80th year I am  
offering no Expense to carry out my Plans.  
I am not doing this for myself, but for the good  
of those that follow me, and no one can do more.  
The average height of the trees today is 14 in or a little less.  
I shall need low ones keep them between 6 & 7 ft. they  
are Poplar grows and will need much training.  
I must not touch the Knots etc. the Customer for instruction  
think it will be easy for one Customer will develop  
at 20 each picture. Now if you wish you can keep this  
letter and see how close I can fill my optimistic plans.  
See if it turns out as good as my Plans.

My wife has not been well all winter and living all I can for her.

Jeth W. Kenny

Rec 2 letters from Dave Wood he is much interested in this work  
He does not know about the young trees I have set out.  
if you thought best you might send this and when it returned to you  
as I have not time to write him at present.



## PHOENIX MUTUAL LIFE INSURANCE COMPANY

HARTFORD, CONNECTICUT

AGENCY AT

Buffalo Mar. 24/15

A. W. Latham Secy

Minneapolis Minn

Dear Sir

I herewith inclose you \$<sup>00</sup><sub>4</sub>  
 for membership fee for the following  
~~at~~ H.C. West Buffalo Minn  
Fred Bjork " "  
Oscar Peterson " "  
John A Berg " "

Kindly acknowledge the receipt of this  
 to the above men

I have not as yet recd. my membership  
 card. I called at your office last Sat.  
 and I was informed that it had been  
 sent -

Yours Truly

Buffalo Lake

O.S. Lowell



## PHOENIX MUTUAL LIFE INSURANCE COMPANY

HARTFORD, CONNECTICUT

AGENCY AT

The following are plant premiums desired  
 H.C. West - (11.) (9.) ✓ Buffalo  
 Fred Bjork (12.) (7.) ✓ "  
 John A. Berg 12. 9 ✓ "  
 Oscar Peterson (2.) (12) ✓ "

and for my own on acc of the other  
 no 7. and acc I caught

O. Howell

# Alfalfadale Farm

A. B. Lyman  
Proprietor

EXCELSIOR, MINN., March 9, 1915.

Mr. A.W.Latham,  
Minneapolis Minn.

Dear Mr. Latham:-

I have your letter of the 8 in regard to my booklet. I have a mailing list of 10000 names that have come to me through letters in the last few years. I think that this is a good list. I have mailed it out to banks with good results. I think what you say would be true of lists in general. I have mailed a few thousand to the real estate men. Some will be customers but not equal to the banking list. No doubt but the best way is to get live names by advertising. Orders are coming in all right. My trade is not at its best until after the first of April. My fields all over the country are my best advertisement. When spring comes on I will be getting wires from all over the country for my famous alfalfa. You will be interested to know that both Mr. Reise in the senate and Kuntz in the House have agreed to vote for your bill. Mr. Ries is from Shakopee and he said that he would like to have a few more write him from Scott county asking him to support this bill. Perhaps you can get the Ponds ect to write him? About how many Evelyn scions do you want. I have any amount and will make a small charge for cutting ect.

Yours truly,

