

# PTEC: Prompt Tuned Embedding Classification for Industry Sector Allocation

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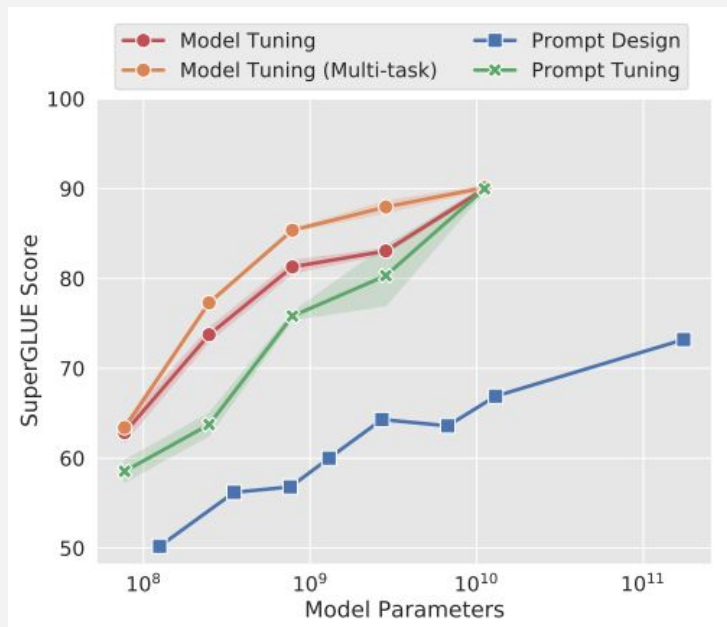


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# Parameter Efficient Fine Tuning (PEFT)



[Lester et al., 2021](#)

## Cheaper

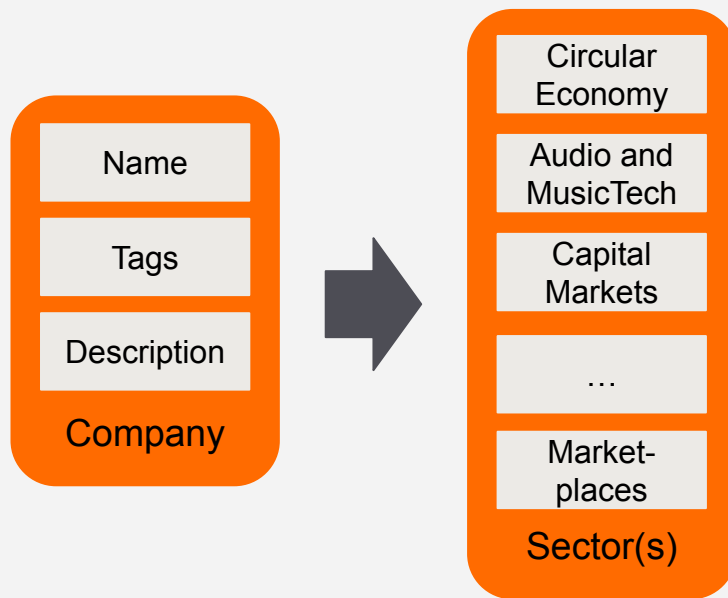
- Less computation during training
- Only fine-tuned parameters need additional storage

## No catastrophic forgetting

- Maintains performance on OOD data

# Thematic Investment

- Identifying promising macro-trends
  - E.g. renewable energy, circular economy
- Finding investments within these macro-trends → Multi-label text classification task



# Prompt Tuning

- LLM parameters remain frozen
- “Soft prompt” is optimized using gradient descent

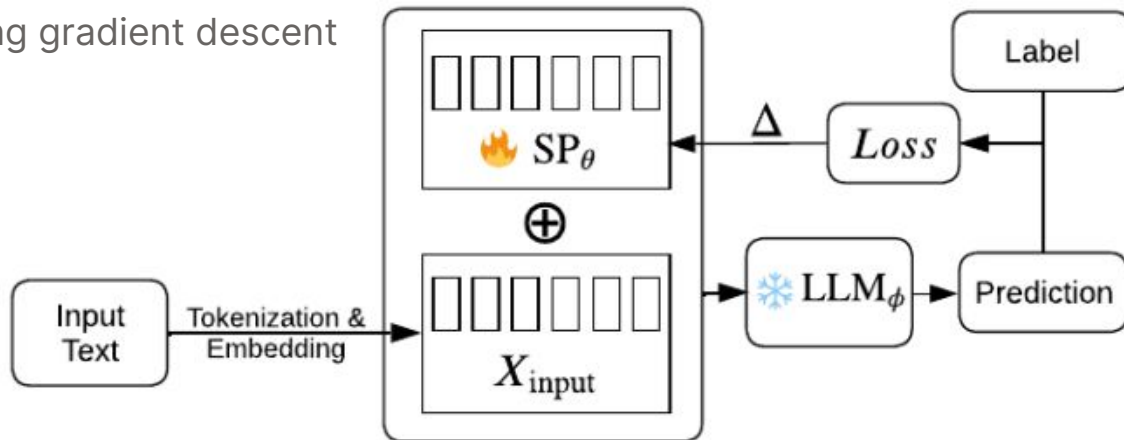


Figure 1: Schematic overview of Prompt Tuning, showing the trainable *soft prompt* (matrix  $SP_{\theta}$ ), the tokenized and embedded input text ( $X_{input}$ ), and the LLM with frozen parameters ( $LLM_{\phi}$ ).

# MLC as a Text-to-Text Problem

Multi-label text-to-text - sequential label generation: Sector1; Sector2; Sector3...

Challenges:

- a. Model will often produce a different label of similar meaning
- b. There is no logical order to the labels
- c. Model returns binary decision rather than confidence scores/probabilities



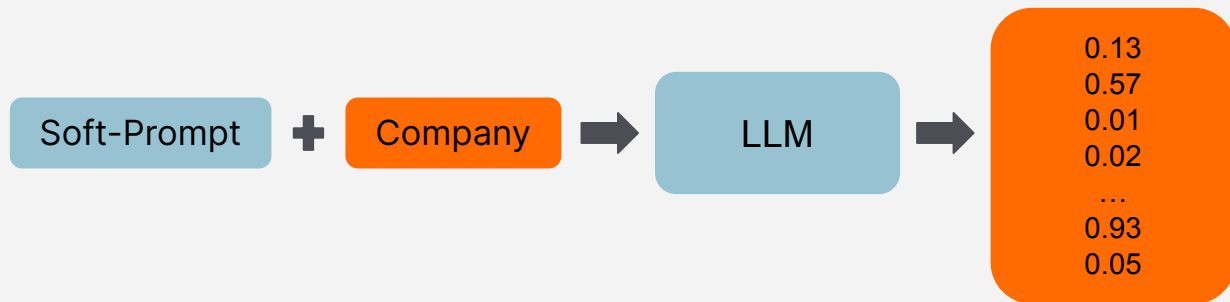
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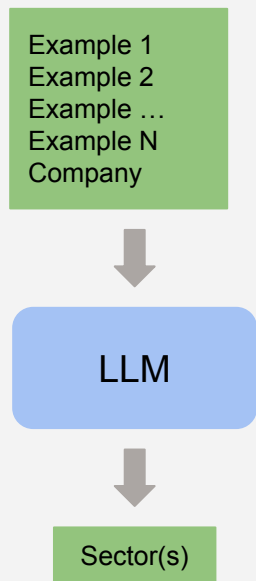
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→ Replacing the language head with a classification head

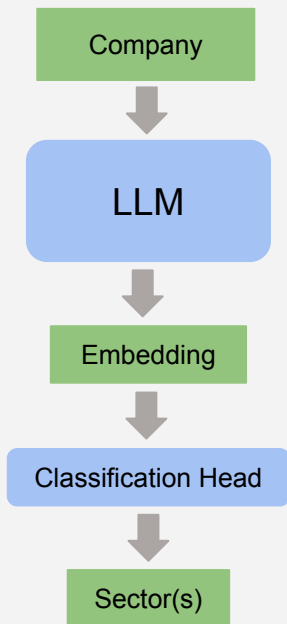


# Experiments

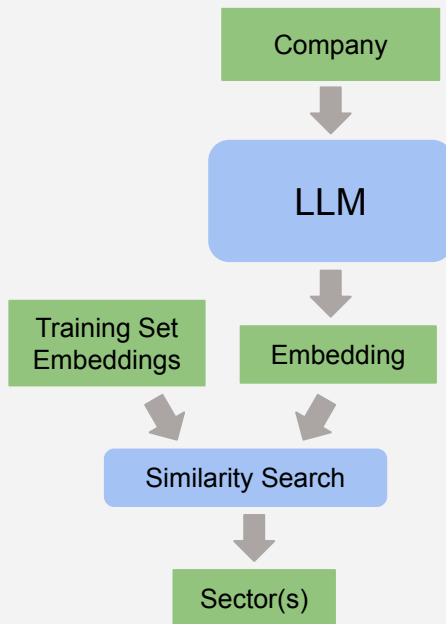
## N-Shot Prompting



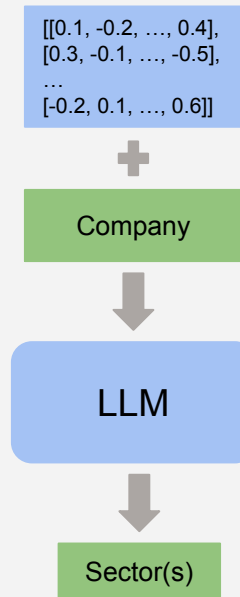
## Classification Head



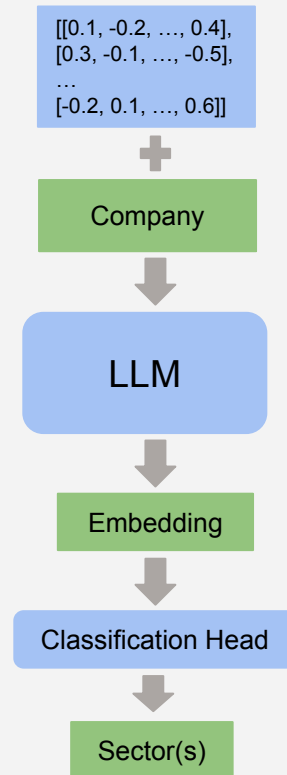
## Vector Similarity



## Prompt Tuning

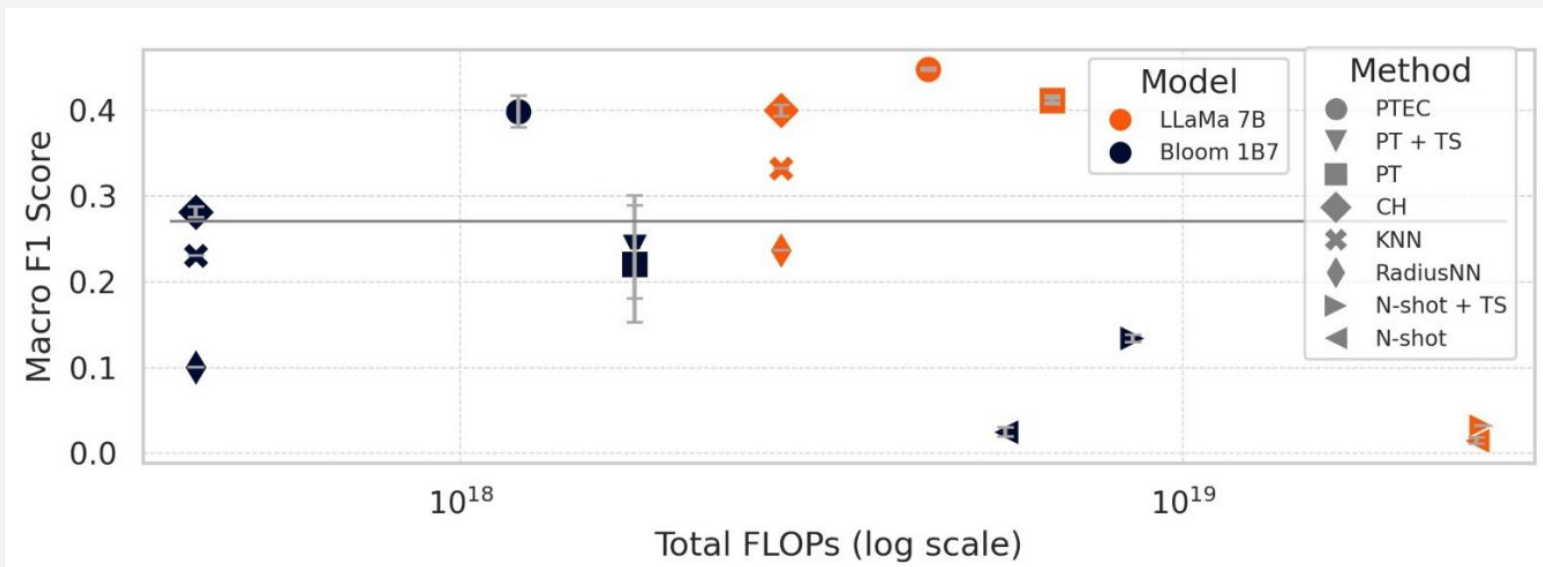


## PTEC



# Results

- PTEC outperforms all other methods
- PTEC is more efficient than text-to-text prompt tuning
- PTEC allow for adjusting between precision and recall



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- PTEC allow for adjusting between precision and recall

- LLMs lack long-tail knowledge  
→ Task specific domain adaptation

