# Rent To Home Now: Partnering with Realtors & Mortgage Brokers



At Rent To Home Now, we provide an alternative path to homeownership for clients who are not currently able to qualify for a traditional mortgage. Our rent-to-own program helps individuals and families move into their desired home today, while they work towards improving their credit and financial standing to secure a mortgage in the future.

### We are looking for clients who:

- 1. Stable Income: Have a steady job or consistent income but lack the credit score or down payment needed for a mortgage.
- 2. Desire for Homeownership: Are motivated to become homeowners within 1-3 years.
- 3. Ability to Pay: Can afford the monthly rent and have the capacity to save towards a down payment.
- 4. Commitment to Credit Improvement: Are willing to work on improving their credit score and financial habits during the rental period.
- 5. Initial Deposit: 4% of the price of homes they are looking at.

## Referring potential clients to Rent To Home Now is easy and straightforward:

- 1. Initial Contact: During initial contact with the client, ask questions to determine if they meet the above criteria.
- 2. Introduce Us: Provide the client with a brief overview of our program and encourage them to visit our website, <a href="https://www.renttohomenow.ca">www.renttohomenow.ca</a>, for more information.
- 3. Submit Referral: Fill out our simple referral form on the website. <a href="https://www.renttohomenow.ca/referral-partners">www.renttohomenow.ca/referral-partners</a>
- 4. Follow-Up: We will reach out to the client within 48 hours to start the process and keep you updated on their progress.

# Rent To Home Now: Partnering with Realtors & Mortgage Brokers



#### Benefits to You:

- Value Addition: Offer your clients a viable option when traditional financing isn't available, increasing your value as their trusted advisor.
- Client Retention: Keep your clients engaged and connected with you, even if they aren't ready for a mortgage/purchase now.
- Earn Referral Fees: If we aren't able to use your service for the client you refer to us, you will receive a referral fee for every client that successfully enters our rent-to-own program.

### Why Partner with Us?

- Proven Success: Our program has a track record of helping clients transition from renting to owning their home.
- Professionalism: We handle every client with care, ensuring they have the best possible chance of becoming homeowners.
- Support: We provide ongoing support to clients during the rental period to help them achieve their goals.
- High Standards: We are proud to be members of CAROP https://www.carop.ca/

#### **Contact Us:**

If you have any questions or need more information, feel free to reach out to us at:

• Phone: 587-415-7123

• Email: mitch@renttohomenow.ca

• Website: www.renttohomenow.ca

Let's work together help your clients achieve homeownership!