



IAPORTS

International Association
of Port Development



Membership Prospectus

Connecting Ports, Navigating the Future

Membership season: September 1st 2025-February 28th 2026

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Welcome to IAPORTS



The International Association of Port Development (IAPORTS) is the meeting point for visionary leaders shaping the future of ports. Born with the mission of connecting Latin America port sector with the world, IAPORTS stands on three strong pillars: competitiveness, international positioning, and port education.

Our mission is clear: to drive sustainable development and operational excellence in the port sector. From strategic agendas that strengthen global competitiveness, to building an international reputation marked by excellence, to cultivating world-class port leadership, IAPORTS is dedicated to advancing every dimension of port development.

With its headquarters in Santos, home to Latin America's largest port, IAPORTS offers a truly international environment for collaboration, learning, and influence.

By joining IAPORTS, you will be part of a dynamic network of decision-makers, innovators, and change agents committed to raising the standards of our industry.

As an IAPORTS member, you will gain privileged access to global networking opportunities, strategic intelligence, and high-level forums that shape the international port agenda. From participating in global trends committees to engaging in targeted investment rounds, from showcasing your projects on a global stage to accessing specialized training programs, membership opens doors to unparalleled visibility, influence, and collaboration across the worldwide port community.

Together, we can ensure that our sector is not only competitive today, but prepared for the opportunities and challenges of tomorrow.

IAPORTS - Connecting Ports, Navigating the Future

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Institutional framework

Mission

To drive sustainable development and operational excellence the port sector by connecting our members to global best practices, strategic investments and an international network of leaders and experts. We work to turn challenges into opportunities, promoting competitiveness, international positioning and port education.

Our vision

To be the main reference for growth and innovation in the port sector, positioning our members as global leaders in a constantly evolving scenario. In Latin America, we see a future where the region is recognized for its ability to adapt, collaborate and have a positive impact on international trade.

The vocation of this association is to promote sustainable port development with the aim of creating synergies between ports that have the same challenges and promoting information exchange, sharing experiences and know-how between these stakeholders.

Governance

IAPORTS is governed by a structured and transparent framework that ensures active member participation and accountability. Its governance is comprised of an Executive Board, formed by our members, supported by a Fiscal Board and an Executive Director. The General Assembly is held annually, with all members eligible to be elected to either the Executive Board or the Fiscal Board. Elections are conducted transparently and in full compliance with our Articles of Association. In terms of internal management, IAPORTS' structure includes an Executive Director, a Chief Financial Officer (CFO), and a dedicated Membership Experience area, ensuring operational efficiency and a strong focus on serving our members.

Our roles

The association aims to:

- (a) Work on strategic agendas to increase the competitiveness of the port sector in the global market.
- (b) Build a reputation for international excellence by participating in prominent events and promoting cooperation with global organizations.
- (c) Support the development of world-class port leaders by offering educational and exchange programs.
- (d) Represent and advocate for the interests of members in matters related to port activities, both judicially and extrajudicially, and defend their interests before international public or private law bodies.
- (e) Assist in creating content for business and political leadership, promoting projects and actions that enable the sustainable development of ports in general.
- (f) Encourage active participation of the business community in the reflection and formulation of actions aimed at improving the sector.
- (g) Foster good relations and dialogue between the public and private sectors, ensuring transparency, ethics, and a conducive environment for the development of entities operating in the port sector and society at large.
- (h) Act as a promoter of ideas, information, techniques, debates, studies, projects, and actions aimed at port development.
- (i) Mediate business dealings for its members with other members and third parties.

To read our articles of association, please request via info@iaports.com



Our numbers

15

Members

4

Countries

1000

Followers on
social media

250

Webinar
views

40

Mentions on
international press

Our strategic partners



Our media partners



Our members

Elite member



Founder



Members



Who can join IAPORTS?

All organizations involved in the port sector value chain — public, private, maritime, and river — are welcome.

- Academic institutions
- Consultancies
- Equipment manufacturers
- Financial institutions
- Governmental bodies related to the port sector
- Infrastructure investment funds
- Law firms
- Maritime Port Authorities
- Port terminals
- Service providers for the port sector
- Shipping companies
- Technology companies
- Terminal operators
- Trade associations
- Waterway/river Port Authorities

Testimonials

"IAPORTS reinforces the collective commitment of public ports to innovation, decarbonization and global integration."

Francisco Martins

Director of Portos Rio (Brazil)



"Through IAPORTS, public ports are being strengthened as protagonists in building a more competitive and sustainable future."

Luiz Fernando Garcia

CEO of Portos do Paraná (Brazil)



"IAPORTS brings us closer to collaborative solutions that directly impact the future of ports in Latin America and the world."

Vagner Elbiorn

General Manager of Administración Portuaria Integral de Quintana Roo (Mexico)



"IAPORTS is a network that connects leaders and experiences, driving innovation and sustainability in our ports."

Adrián Minni

Deputy General Manager of Puerto Dock Sud (Argentina)



Standard

Membership benefits



IAPORTS
International Association
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IAPORTS Investment Round

**Connecting Capital with the Future of Port Infrastructure
- in partnership with B3**

A high-impact matchmaking platform designed to unite port authorities, terminal operators, development banks, venture capital funds, and infrastructure investors.

Delivered in partnership with B3 - São Paulo Stock Exchange.

In presence edition in São Paulo in April 2026.

Virtual edition in September 2026.



LATAM Export

Delivered in partnership with Grupo Brasil Export

LATAM Export 2026 will be an exclusive international mission to Peru, offering participants a first-hand look at the newly launched Chancay Port by COSCO—a project set to reshape Pacific trade flows. Continuing its role as an unparalleled forum for logistics, infrastructure, and transport, the event will unite industry leaders, policymakers, and investors to explore strategies that boost economic development and competitiveness in international trade. The program will include technical visits, high-level networking, and strategic dialogues on key issues shaping global commerce, ensuring participants leave with valuable insights, stronger connections, and a clearer view of Latin America's evolving trade landscape.



Port Professional Exchange Program

This pioneering program will allow selected professionals to engage in immersive, on-site experiences at leading port members, gaining firsthand insight into operations, innovation, governance, and long-term strategy.

This is a transformative milestone for the international port community, reflecting the collaborative spirit and forward-thinking leadership that define IAPORTS.



Professional Exchange Program



Standard

Membership benefits

Committees on Global Trends

Updating our members on Net Zero, Innovation and Investment global trends

The IAPORTS Global Trend Committees convene every three months to examine the most pressing and emerging issues in the global port sector.

These committees operate with technical agendas shaped by the real demands of the industry, offering members a strategic forum for collaborative thinking, benchmarking, and foresight. The discussions are rooted in practical challenges and enriched by global perspectives, ensuring our members remain at the forefront of maritime transformation.

Each committee meeting introduces the latest global trends, features expert presentations from international guests, and provides up-to-date intelligence to guide port leaders in navigating the future with purpose and precision.

IAPORTS Networking Rounds

The IAPORTS Networking Round is a dynamic monthly gathering designed to strengthen international connections within the global port sector.

Held virtually in a 1-hour format, the Networking Round provides a dedicated space for IAPORTS members to get to know each other, share experiences, and uncover collaboration opportunities. The initiative aims to foster synergies among participants, encouraging the exchange of ideas and the development of strategic partnerships across borders.

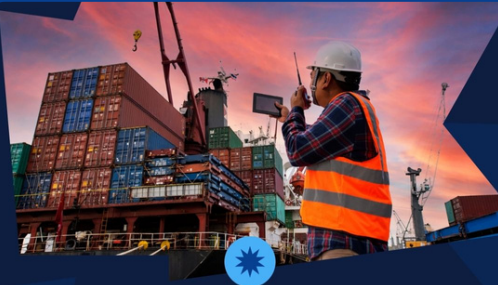
Webinars and Expert Dialogues

Through our Webinars and Expert Dialogues, IAPORTS members have a unique opportunity to present their most strategic priorities and share their vision with the global port leadership community.

These sessions allow members to showcase developments in their ports, highlight innovation within their companies, and communicate directly with an international audience of industry leaders. It is also a rare moment where non-members are welcomed to engage with our network and may be invited to participate in select activities—offering a window into the powerful exchange that defines the IAPORTS experience.



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Navigating Global Trends
**Investment, Innovation,
Net Zero**
Shaping the Future of Ports



IAPORTS NETWORKING ROUND
Connecting Ports, Navigating the Future



IAPORTS WITH NODAL NETWORKS

PILOT PURGATORY:
GETTING FROM TRIAL TO REAL VALUE



August 13th
4pm GMT
English



Register here
content.iaports.com/webinar



SPEAKER
Nicolas Westgate, CCO

Founder and Chief Commercial Officer at Nodal, previously Head of Planning for Votey's Bay, one of the world's biggest mine operations.

More information:
info@iaports.com



Elite membership

Exclusive access. Strategic influence. Global impact.

The IAPORTS Elite Membership is designed for visionary port leaders and organizations that seek not only to participate in the global conversation but to shape it.

This exclusive tier includes full participation in all IAPORTS activities, from international networking rounds and thematic webinars to our flagship events—LATAM Export, the Investment Rounds, and specialized committees on global trends.

Elite Members are recognized as key stakeholders in advancing innovation, competitiveness, and collaboration within the port sector worldwide.

Tailored Strategic Support

Beyond activity access, Elite Membership provides up to 100 hours of dedicated support from the IAPORTS team to advance your organization's strategic international agendas. Whether your focus is international business development, investor prospection, international cooperation, benchmarking against global best practices, or other high-impact initiatives, our experts work alongside your leadership to unlock opportunities and deliver measurable results on the world stage.

A Gateway to Global Impact

As an Elite Member, you will benefit from privileged participation in our events and technical committees. You will also enjoy enhanced visibility in all IAPORTS communications, positioning your organization as a leader in port excellence. This membership is not simply an invitation—it is a platform to expand your influence, accelerate strategic goals, and leave a lasting mark on the future of the port industry.

How It Works

- Exclusive Tier – Limited to five Elite Members worldwide.
- Immediate Visibility – Once confirmed, your organization is placed at the top of our membership lists, featured in all updated materials, and announced to the press.
- Official Announcement – Public welcome through IAPORTS channels, including digital, media, and event presence.
- Kickoff Session – We meet with your leadership to define priorities, objectives, deliverables, and timelines for the 12-month membership period.
- Action Plan – A tailored action plan is created, aligning IAPORTS resources to your strategic international goals.
- Ongoing Support – Continuous monitoring of results to ensure that international activities generate real impact and deliver strategic value.

Membership Benefits list

All IAPORTS members are eligible to participate in the full range of activities offered by the association. Membership is fully inclusive, meaning every member enjoys the same level of access—there are no distinctions within the standard membership.

IAPORTS activity	Benefits	In presence or online initiative	Dates	Membership type
IAPORTS Investment Round	Complementary registration Speaker opportunity. Matchmaking sessions (limited to slots capacity).	In presence in April. Online in September.	April 2026 September 2026	Standard Elite
LATAM Export	Complementary registration. Speaker opportunity.	In presence	March 2026	Standard Elite
Port Professional Exchange Program	Complementary participation. Possibility to host port professionals for immersion period. Opportunity to send team members to participate in immersion period abroad.	In presence	June–August 2026	Standard Elite
Committees on Global Trends	Unlimited participation on committee meetings. Presentation opportunity. 4 meetings per year. Connections with global leaders in intimate environment.	Online	March 2026 June 2026 September 2026 December 2026	Standard Elite
IAPORTS Networking round	1-1 introductions to members in break-out rooms. High level networking with port professionals.	Online	Monthly (9 rounds per year)	Standard Elite
Webinars and Expert Dialogues	Speaker opportunity. Global visibility and international outreach.	Online	Monthly (7 webinars per year)	Standard Elite
International Marketing	Posts on IAPORTS social media. Content in IAPORTS Newsletters. Logo on website and institutional materials of IAPORTS. Speaker opportunities in events.	Online In presence	On demand	Standard Elite
IAPORTS global monitors	Access to global calendar of port education initiatives. Access to global calendar of events.	Digital	Available at all times	Standard Elite
Taylorred strategic support	100 hours of dedicated support from the IAPORTS team to advance your organization's strategic international agendas.	Online and in presence when possible	12 months	Elite

2026 Calendar



January

Membership season

February

Networking Round
Webinar
Membership season

March

LATAM Export
Networking Round
Webinar
Global Trends Committees

April

IAPORTS Investment Round
General Assembly

May

Networking Round
Webinar

June

Networking Round
Webinar
Global Trends Committees
Professional Exchange Program

July

Professional Exchange
Program

August

Networking Round
Webinar
Professional Exchange
Program

September

IAPORTS Virtual Investment Round
Networking Round
Global Trends Committees
IAPORTS Anniversary

October

Networking Round
Webinar
Membership season

November

Networking Round
Webinar
Membership season

December

Membership season

This calendar is subject to change with no previous notice. For an updated version, check our website.

Membership fees

IAPORTS has established a transparent fee structure based on the total number of employees per organization, ensuring fairness and accessibility across our diverse membership base. Membership fees are paid annually and are renewed during the next membership season.

The membership season runs from September of each year until February of the following year, when existing members are invited to renew their participation. Fees listed for this cycle are valid for the 2026 membership year and cover all activities scheduled and confirmed from January 1 to December 31, 2026.

Members who complete payment in advance and join from September 1, 2025 will enjoy full access to all IAPORTS activities still taking place in 2025, allowing them to participate in the remaining events and initiatives of the year as official members.

Payments can be made via wire transfer, deposit or PIX, or credit card—ensuring convenience and flexibility for all members.

Total number of employees	In USD	In EUR	In BRL	Membership type
0-49	\$1,950.00	€1.800,00	R\$11.000,00	Standard
50-99	\$3,900.00	€3.600,00	R\$21.500,00	Standard
100-499	\$5,850.00	€5.400,00	R\$32.000,00	Standard
500+	\$7,800.00	€7.200,00	R\$43.000,00	Standard
Not applicable	\$20,000.00	€18.500,00	R\$110.000,00	Elite

How to Join IAPORTS

Become a member. Lead Globally. Shape the Future of Ports.

Becoming a member of IAPORTS is a simple, transparent process designed to ensure you have all the information you need before joining our global network. Follow the steps below to secure your place among the leaders shaping the future of the port sector:

Step 1

Explore IAPORTS

Visit our website or contact our team to request detailed membership information.

Step 2

Schedule a Presentation

Arrange a meeting to learn more about IAPORTS, our activities, and how we can support your organization. <https://calendly.com/sternaglobal/about-iaports>

Step 3

Review the Membership Prospectus

Read this document carefully to understand our offer and the value of joining.

Step 4

Check the Membership Brackets

Identify the category that best matches your organization's profile.

Step 5

Complete and submit the Membership Form

Fill in your chosen membership type and your organization's details on the form available [here](#) or in the IAPORTS' website.

Step 6

Proceed to Payment

Once we receive your form, we will guide you through the payment process.

Step 7

Onboarding & Welcome

Upon payment confirmation, your organization will be officially onboarded and welcomed into IAPORTS. You will then have full access to participate in all our activities.

Special Note: Organizations joining from September 2025 will become fully active upon completion of the onboarding process, with membership valid until December 31, 2026.



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