

LAUNCH YOUR BRING A FRIEND EVENT

Kilo offers a convenient bundle to makes lead and client management easy for owners and their teams. Follow this step-by-step guide to implement your Bring A Friend event in GLM. Work at your own pace or back out of a target launch date to determine deadlines. REQUEST BRING A FRIEND BUNDLE • The bundle includes: a Form, Landing Page, a Calendar, and Workflows Click <u>here</u> to complete the request form for your BAF Assets UPDATE FUNNEL (LANDING PAGE) • Click HERE to learn how to update copy and photos, remove unneeded blocks, or add in a block for additional information CALENDARS - SET UP YOUR CLASS TIMES • Use "Date Specific Availability" to add class specifics (video) **OPTIONAL EDITS TO FORM** • Including mini waiver (video), add Referring Friend • Add your calendar URL to 'On Submit' in the BAF Form Submitted Workflow. (video) REVIEW WORKFLOWS AND NOTIFICATIONS • <u>Update</u> the Bring a Friend Workflows to ensure they reflect your event and follow-up process. DRIVE TRAFFIC TO FUNNEL/LANDING PAGE Use assests in the <u>Design Library</u> to make marketing quick and easy • Use Social Planner to Schedule Posts

Instagram: Link Landing page in bio, feed, stories GLM - Schedule weekly emails.

Facebook: Gym, members only, neighborhood groups GBP - post as an Update

Website - Blog

• Create QR code (video)