

WHAT TO LOOK FOR BEFORE HIRING A ROOFING CONTRACTOR IN SOUTHWEST MICHIGAN.

STEP 1: KNOW THE AGE OF YOUR ROOF
☐ Most asphalt shingles last 20-25 years in Michigans climate.
<pre>If your roof is near that age, it may be time replacmenent-even if it looks fine.</pre>
Older roofs are more prone to hidden damage and sudden failure during storms.
STEP 2: LOOK FOR VISIBLE DAMAGE.
☐ Missing, cracked or curling shingles.
☐ Granules in gutters (a sign of aging shingles).
☐ Water stains inside the attic or ceilings.
☐ Sagging roof lines, which can indicate structure problems.
STEP 3:UNDERSTANDING ROOFING TERMINOLOGY
☐ Learn key terms like:
<u>Soffit &amp; Fascia</u> - Protect the edge of your roof & provide ventilation.
Ridge Cap - Covers the peak of your roof for weather.
<u>Flashing</u> - Prevents leaks around chimneys, vents, & skylights
<u>Underlayment</u> - A waterproof layer under the shingles.

STEP 4: REQUEST MULTIPLE QUOTES (IN WRITING)
☐ Get 3 detailed estimates from reputable local roofers.
□ Compare: Materials (shingles, underlayment, flashing) Labor & installation. Extras like debris removal, permits & inspections.
STEP 5: REVIEW THE SCOPE OF WORK & PAYMENT TERMS
☐ The contract should spell out:
Type of roofing materials. Removal & disposal of old roofing. Installation process. Ventilation & flashing details.
☐ Payment terms should be reasonable. More and more roofers are going to payment in full up front.
STEP 6: CONFIRM WARRANTIES (WORKMANSHIP & MATERIALS)
☐ Ensure the contract lists both:
Manufacture's warranty on materials. Contractor's warranty on installation workmanship.
Understand what is covered, how long it lasts, & who to call if problems arise.
STEP 7: VERIFY LICENSING, INSURANCE & CREDENTIALS
☐ Your roofer should have:  A valid Michigan roofing license.
Liability insurance and workman's comp.

## STEP 8: EVALUATE COMMUNICATION & PROFESSIONALISM

☐ A goo	d roofer will:
t	espond as quickly as possible & answer questions horoughly. rovide clear, written documentation.
	aintain a clean jobsite & follow safety rotocols.
	for a real business & positive online ews.
STEP 9: 1	NATCH FOR SCAMMY RED FLAGS
☐ Watch	for scam red flags
	Door-to-door ofers or pressure sales tactics. Cash-only contractors. Bids that significantly lower than others. Anyone unwilling to use a contract.
STEP 10 A	SK ABOUT CLEANUP & FINAL INSPECTION
	ssional roofers include cleanup in the act. Ask:
331111	Will they use magnetic sweepers to remove nails? Will they walk through the project with you before final payment?