



Commissions



Becky Heller Co.
ONLINE BUSINESS MANAGER

TITLE	QUALIFICATION	COMMISSION	BONUS
Senior Consultant	1-2 active consultants	4%	\$50 GSQ
Red Jacket (Star Team Builder)	3-4 active consultants	4% under \$1,000 ws 6% \$1,000 - \$1,800 ws 8% over \$1,800	\$50 GSQ
Team Leader	5-7 active consultants	9% 5 active 13% 5 active + \$600 ws	\$50 GSQ
DIQ	8 active consultants	9% 5 active 13% 5 active + \$600 ws	\$50 GSQ

DIQ PROCESS

8 ACTIVE CONSULTANTS



DIRECTOR

24 ACTIVE CONSULTANTS

\$13,500 WS

- \$10,500 TEAM
- \$3,000 DIQ

MONTH 1: \$3,600

MONTH 2: \$4,000

MONTH 3: \$4,500



If you need another month...

MONTH 1: \$3,600

MONTH 2: \$4,000 \$18,000 WS TEAM

MONTH 3: \$4,500 \$4,000 WS DIQ

MONTH 4: \$4,500

DIR COMMISSION

23% ABOVE \$5,500 WS
13% \$4,500 - \$5,500 WS
9% UNDER \$4,500 WS

13% 5(A1) & \$600 WS PER
9% 5(A1)
4% 1-4(A1)

\$100 PER GSQ
\$400 4+ UNIT GSQ
\$300 5 STAR + \$50 EACH



CARS

CADILLAC \$114,000 (\$19,000/MONTH)

PREMIER \$66,000 (\$11,000/MONTH)

GRAND \$48,000 (\$8,000/MONTH)

DIR BONUSES

NEW DIR \$1,000

NEW DIR COMMISSION \$1,000

NEW CAD OR REQ \$1,000

UNIT CLUB \$1,000

WELLNESS

- \$60,000 \$800
- \$125,000 \$1,500
- \$187,000 \$2,000

NSD

13% PERSONAL UNIT + 10%WS
9% 1ST LINE
4% 2ND LINE
2% 3RD LINE
2% 4TH LINE TOP 10
EENS = 2% 4TH & BEYOND

New Director

STRONG BONUS



Head of the Glass

MONTH	TITLE	WS	GSQ	BONUS
1-3	STRONG	\$15K	6	\$1,000
4-6	GROW	\$15k	6	\$1,000
7-9	KEEP	\$15K	6	\$1,000
10-12	LEAD	\$15k	6	\$1,000

TOP 3 ISD WITH THE HIGHEST CUMULATIVE UNIT RETAIL
SALES IN THEIR DEBUT CLASS & WITH 50 NONTERMINATED
UNIT MEMBERS BY MONTH END OF THEIR 12TH MONTH WILL
EARN THIS BLUE TOPAZ RING!

*MONTH 1-UP TO 3 GSQ ARE DOUBLED
*1 STRONG + 50 ALL A-STATUS & NEW = \$1,000
*CONSISTENCY = \$1,000