

CAPABILITY STATEMENT

Cyberswitch Technologies provides information technology support and staffing through expertise in systems, cybersecurity, software and staffing support to federal, state, local government and commercial entities.

Unique ID: YJDAJKEGH3X1

CAGE Code: 8GSK8



KEY PERSONNEL:

Marcus Crockett, CEO

Taber West, CTO

NAICS Codes:

541511 – Computer Programming

238210 – Electrical & Other Wiring

334112 – Computer Storage Device

541512 – Computer Design

541513 – Computer Facilities Mgmt

541519 – Other Computer Services

511210 – Software Publishers

517110 – Wired Communications

517210 – Wireless Communications

518210 – Data Processing

519190 – All Other Information

541519 – Other Computer Related

541611 – Mgmt. Consulting

541990 – Other Prof, Scientific

561311 – Employment Placement

561320 – Temp Help Services

CONTACT INFO:

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EXECUTIVE SUMMARY

Cyberswitch Technologies provides effective IT solutions and meets the business objectives of Federal, State, Local Government and Commercial clients by:

- Understanding the business problem
- Solving the problem utilizing the best technology vendors and engineering experts
- Monitoring the resolution for continuous improvement

CORE COMPETENCIES

Services	Solutions
• IT Services	• Infrastructure and Carrier Svc
• Cloud & Data Ctr	• Cloud Strategy, Migration and Continuity
• Cybersecurity	• Network and Device Security
• SASE	• Advanced SDWAN and next-gen networks

DIFFERENTIATORS

- Multi-disciplinary experts in information technology
- Strong past performance in commercial market
- Deep relationships with Global Technology partners
- Quantum-proof networking and storage
- IT focused recruiting/staff augmentation
- Experienced in maximizing client operational efficiency and ROI

PAST PERFORMANCE

- U.S. Air Force Air Force Academy, Gunter/Maxwell AFB – CAT6 Cabling, Line Testing and AP installation
- DC United Soccer Club – Cloud Migration, Unified Comms, Carrier Services Upgrade, IT Expense Management
- Holbrook Properties – DAS Analysis, Carrier Services
- NFL Players Association/OneTeam– NFT Project Consulting
- GigLabs – NFT Sales Consulting
- Pit Viper Sports – Mobile App Development





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Cyberswitch is a technology services and solutions provider with experience and capabilities across a broad scope of categories relevant to our government and commercial clients.

Business Continuity

- Backup
- Disaster Recovery
- Redundancy/High Availability
 - Internet
 - Voice
 - Infrastructure
- Advanced Call Flow

Carrier Services

- Dedicated Internet
 - Fiber, Coax, Ethernet, DSL, Fixed Wireless, T1
- Specialized Networks
 - MPLS
 - VPLS
 - Point to Point
- Voice Services
 - SIP Trunking
 - PRI/CAS T1

Cloud & Data Center

- As a Service
 - Infrastructure
 - Platform
 - Desktop
 - Disaster Recovery
- Cloud Migration Strategies
- Managed Hosted Servers
- Hosted VOIP
- Co-Location

Content Delivery

- Elastic Supply
- Live Streaming
- Ultra Secure

Drones

- 3D Mapping
- Aerial Photography/Construction Site Imaging
- Law Enforcement
- Pilot Training
- Security/Surveillance

Managed & Professional Services

- Communications Expense Management
- Mobile Device Management/BYOD
- Proactive Endpoint Monitoring
- Relocation Management

- Network Optimization
- Vendor Selection
- Equipment Selection

Mobility

- Cellular
- MiFi
- Femtocell
- Smart Phones
- Access Points

Quantum-Proof Data Security

- Protects sensitive data through entire life cycle
- Fractionalizes data and protects data-in-motion and data-at-rest
- Multi-path even across a single link
- Watermarking - information tagging and management component
- Authentication across the entire network
- Live hack and threat awareness capability

Secure Access Service Edge(SASE)

- Next-Gen Cloud Networking Paradigm
- Protects Data-In-Motion
- Improves Security, Speed and Reliability
- Self-Healing Software Defined Network

Security & Compliancy

- Penetration Testing
- Staff Training
- Assessments
 - NIST 800-171
 - Cybersecurity Audits
- Compliancy Consultation
 - PCI, HIPAA, HITECH, HITRUST, SOX
- Firewall Management

Staffing

- Blockchain Development
- Full stack Developers
- Engineers
- IT Management

Unified Communications

- E-Faxing
- Conferencing and Collaboration
- Unified Messaging
- Email
- Converged Voice & Data



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TEAM

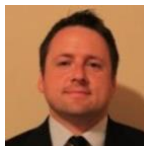


Marcus Crockett, CEO Marcus has 20+ years of experience in finance/accounting roles in professional sports, high-tech startup, service startup and non-profit. He is the CEO of Cyberswitch Technologies, a Business Communications Engineering firm, founded to add security, efficiency and savings to the IT infrastructure of Commercial, Federal, State and Local Government entities. His team has over 100 years of networking, IT, data and staffing experience that has solved some of the most difficult technical problems. Prior to this role, he was the Accounting Manager for Dispersive Networks, Inc. a high-tech networking startup that raised \$90M+ over 5 years. He was the lead accountant during 3 external audits that led to several funding extensions. He also managed the \$200M payroll for the Atlanta Braves Baseball club during their 1995 World Series run.



Taber West, CTO Taber has 27+ years of experience in engineering, design, development and optimization for physical and software driven environments. He has solved highly complex problems for commercial and government entities involving cybersecurity, networking, innovation, analytics, large upgrades and transformations most recently at Accenture, Catapult Solutions and DXC. He is very experienced, as well, in hybrid integrated cloud, virtualization of infrastructure and workloads and complete transformation with AI.

Advisors



Douglas Dimola - Doug is the cofounder and CEO at Gig Labs, Inc., an NFT pioneer has worked with the NBA, NFL and NASCAR to bring digital assets to prominence. Doug was the Product Manager at Dispersive Networks Inc. a role he transitioned to after serving 6 years as a Senior Development Engineer for their revolutionary networking product. He has worked with a number of small companies on end-to-end software solutions to bring their products to market. Prior to working with Dispersive Networks, he spent 8 years working for Ciena Inc. as a Lead Software Development engineer. His work at Ciena included a vital simulation software, that allowed the company to bring products to market faster. Douglas holds a Bachelor of Science degree in Electrical Engineering from the Georgia Institute of Technology and is a veteran of the United States Air Force.



Greg Henley – Greg was the director of the Herman J. Russell, Sr. International Center for Entrepreneurship at Georgia State University from 2007 to 2011. With a BS from MIT and an MBA and Ph.D. from Columbia University, he's been blessed with opportunities in both business and academia. Past entrepreneurial experience includes starting a mortgage company, an investment advisory firm, acquiring several community banks. Greg has held corporate positions of President, Chief Financial Officer and Treasurer.



Cary Parris, CTO Cary has 15 years of telecommunications, networking, cloud, and WAN technology experience working for multiple telecom companies (Tri-comp Inc., Intelispan, MCloudUSA, Cbeyond). As an engineer, Cary installed the first bonded T1 customers, Digital interface, on-net trusted VPNs, and SIP connect customers to be deployed on the Cbeyond network. He assisted in the development of the Cbeyond Smart Start program, MPLS product line, channel sales engineering team, MPLS network engineering team, and design engineering team. During his time at Cbeyond Cary was awarded three Jim Markle Awards, 8 Eye (individual achievement) awards, Sales Engineer of the Year 2008, 6 consecutive pinnacle national sales leader awards, and was the top revenue producing sales engineer four years in a row. Expertise in Pre-Sales Engineering, Telecommunications, Networking, Cloud Computing and WAN technology.



Bob Twitchell – Bob has an extensive background in the wireless industry. He holds 60 granted patents with over 40 additional non-provisional patents pending in wireless, GPS, networking and location technology. Bob is the CTO of Code-X, Inc. provider of advanced data protection software for the DoD. He is a SME (Subject Matter Expert) for DoD on Mobile Phones and Cyber Warfare. From October 2007 until the present, Bob is the Founder and CEO of Dispersive Networks, Inc., a Georgia company that is commercializing a patented virtualized networking protocol. From November 2001, Bob was founder, CTO and consultant of TeraHop Networks, a Delaware company that pursued container tracking and first responder technology. Prior to that, Bob was Chairman and CTO of Intransit Networks, Inc., a Washington startup that pursued inventory tracking and control technology. Bob has a master's degree in Electrical Engineering with a master's Thesis involving DSP, Neural Networks and Voice Recognition.

Partners

