



COMMUNICATION SPEAKER AND BEST-SELLING AUTHOR

TONY'S MOST POPULAR KEYNOTES

Sales is not complicated, so why overcomplicate it?

Learn how the greatest sales professionals get people to buy from them, without selling them anything

Ask better questions, get better Results

Tony shares the best and the worst examples of everyday sales from everyday people.

K.I.L.L.E.R. sales inside the mind of a serial seller

What do the top 1% of sales people in the world do differently, to have an unfair advantage over their peers?

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Interesting and relevant content delivered in an extremely eloquent, articulate & humorous manner; **scored 10/10 on all 4 areas.**

Kari Sweet
Sales Effectiveness at IHG

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WATCH TONY IN ACTION



KILLER QUESTIONS

<https://vimeo.com/812018013>



OPPORTUNITIES MISSED

<https://vimeo.com/811930760>



KNOWLEDGE IS NOT POWER

<https://vimeo.com/756099895>



SHOWREEL

<https://vimeo.com/1021594420>



**Book a call
with our Team**

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Tony delivered a sales talk at our sales kick off conference. The audience loved him, and I thought he was **one of the best speakers I had ever seen;** and I've seen hundreds. He managed to create the perfect blend of humour, practical take aways and storytelling. **I would highly recommend Tony for any sales conference.**

Jamie Paige
Partners Director, Vitality

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“

His presentation was the **highlight of our conference.**

Nathan Farrugia
Founder & CEO of UP

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“

Tony captured the sense of our company and what we are trying to do, perfectly. **That's why we have booked him for our last 3 sales conferences.**

Christian Bo Nissen
Event Co-ordinator,
Universal Robots

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