

## The Week That Was: Markets Juggle Progress and Patience

Last week tested investors’ nerves again. The **S&P 500 slipped 1.6%**, with the **NASDAQ off over 3%**, while **defensive sectors like industrials and consumer discretionary held up best**. Beneath the surface, the macro picture remains murky: **private payrolls rose just 42,000**, while **consumer sentiment fell sharply to 50.3**, one of the lowest levels in recent years. The prolonged government shutdown, now the longest in history, has left economists flying blind. With official jobs data missing for a second straight month, investors have turned to private data and regional indicators. ADP’s modest employment gains contrast with rising layoff announcements and weaker hiring plans, painting a picture of an economy still expanding but losing momentum at the edges. Meanwhile, energy was the week’s biggest loser (-4.2%), as oil fell below \$60 a barrel — its lowest level in a year.



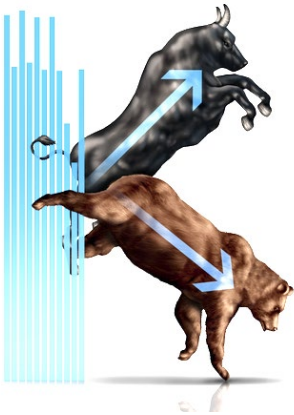
## Government Reopens: What to Expect Next

Washington finally got its act together — at least for now. The **federal government’s reopening** should quickly **restore basic data flow and restart delayed economic reports**. Expect a backlog of revised employment and inflation figures over the next two weeks. Markets are already pricing in a modest fiscal rebound from deferred contracts and spending. However, the political cost of this shutdown has been high, and renewed fights over the **2026 budget** could **resurface by early spring**. For investors, the reopening removes one uncertainty, but it doesn’t solve the underlying issue: growth remains uneven, and fiscal policy remains reactive rather than strategic. The silver lining? The restoration of federal payrolls could temporarily **boost employment figures** in November, and consumer sentiment may rebound slightly as furloughed workers return to paychecks.



## Corporate Earnings: Strength Beneath the Surface

Earnings season continues to outperform expectations, marking the **fourth consecutive quarter of double-digit growth**. Roughly **91% of S&P 500 companies have reported**, and **82% beat EPS estimates** — one of the highest beats since 2021. Technology and financials led the charge again, together accounting for nearly **70% of all index-level profit growth**. The so-called “**Magnificent 7**” continue to dominate headlines, yet the group is showing greater variation beneath the surface. Four of the seven are now underperforming the broader index, even as **AI-driven revenues surge 25-30% year-over-year**. Corporate leaders are sending mixed signals — optimism about AI and productivity, but caution about margins and cost pressures. Still, with free cash flow staying robust and debt levels low, the earnings foundation for 2026 looks stable.



## The K-Shaped Economy: Winners, Losers, and the Divide

We’re living through a **K-shaped economy**, where the divergence between winners and laggards grows sharper. The top 40% of households now drive **60% of U.S. consumer spending** and control nearly **85% of national wealth**. That concentration of power has made the market’s performance itself a key economic driver — when stocks rise, affluent households spend more, sustaining growth even as lower-income groups struggle.

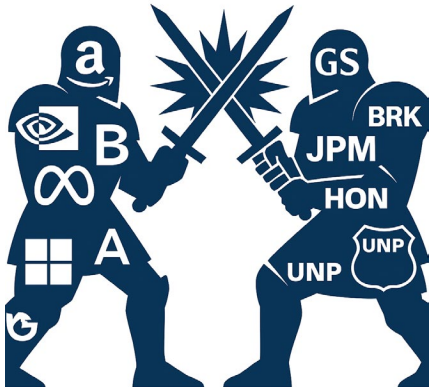
### Two scenarios could define 2026:

- **Scenario A:** AI and large-cap tech continue to drive markets, with gains limited to the top of the “K.”
- **Scenario B:** Broader economic participation returns as rate cuts and fiscal stimulus spread the benefits to mid-tier sectors like industrials, financials, and real estate.

**Investors should position for both** — staying diversified but focused on quality and cash flow.

## Earnings The Week Ahead: Data Catch-Up and Market Rotation

With the government back online, all eyes turn to **rescheduled economic releases**, especially the **October and November jobs data**, inflation prints, and Fed commentary. Bond markets are still signaling lower yields ahead, and with the **10-year Treasury hovering around 4.1%**, any weak jobs data could reinforce expectations for another **December rate cut**. Meanwhile, investors are watching for a **sector rotation** — away from **overbought AI names** and toward **undervalued cyclicals and international equities**, where valuations remain compelling. **Expect volatility but also opportunity.**



-Scott Tremlett CEO/Chief Investment Officer