

TOM HARFORTH

ABOUT ME.

After a career as a Swimming Coach, Tom took a leap of faith and joined YPP, as a full time Protection Advisor.

Now, Tom is making his mark with clients praising his caring nature, clarity, and commitment to giving them true peace of mind.

Tom is passionate about helping families protect what matters most, creating tailored protection plans that offer reassurance and financial security if life takes an unexpected turn.

For him, the most rewarding part of the role is meeting new people and knowing he's helping them safeguard their futures.



MEET TOM.

A little more about Tom:

Outside of work, Tom is a proud dad who loves spending time with his son, whether it's watching football or having a kickabout in the park. He's also an active sportsman himself, often found playing football with friends or enjoying a round of golf with his dad.

Why did you choose to work in financial protection?

A rewarding occupation which helps protect families and their loved ones. On a personal note, it allows for a great Work/Life balance.

How do you approach working with new clients?

A warm conversation over the phone usually helps! Alternatively, going into a Business or Workplace and explaining about the importance of health and protection insurance.

What's a typical day like for you at Your Protection People?

School Run, Appointment, Underwriting, Admin, School Run, Appointment, Repeat!

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WHAT MATTERS TO
TOM MOST ❤️

