

COMPROMISE

Client _____

Session date _____ KEY CONCEPT this session: THE ART OF COMPROMISE

I. OPENING AND GREETING

Hello _____. This is _____, your Life Coach.

(short exchange) _____

II. WEEKLY REVIEW

Last week we talked about the **Key Concept** of _____, and your assignment was to _____.

How did you do? (Tell me about that.)

Overall last week, did you discover anything you'd like to improve, or anything you'd like to do better?

Is there anything you'd like me to make a note of on that – anything you'd like to work on later?

Did you learn anything (this past week) that can help you reach any of your goals?

What went best for you this past week – what stands out?

What made you happiest?

Did anything during the week make you unhappy?

What didn't go as well for you as you hoped it would?

How would you rate the week overall (1 – 10)? _____

III. GOAL REVIEW

Now let's talk about your focus goals.

Your **first Focus Goal** for last week was _____.

You identified and wrote out ___ **Action Steps**. How did you do on each of the Action Steps?

(Discussion) _____

Your **second Focus Goal** for last week was _____.

For that goal you identified ___ **Action Steps**. How did you do on each of those?

(Discussion) _____

Your **third Focus Goal** was _____.

To help you reach that goal you identified ___ **Action Steps**. How did you do?

(Discussion) _____

Overall, during the week, did you have any **problems or challenges** that could affect your goals in any way?

What would you say were your main **achievements** that you accomplished during the past week?

Do you have any **insights** that you gained this past week?

IV. WEEKLY GOAL PLAN (for the coming week)

What is your **first Focus Goal** for this week?

(When appropriate, give suggestions for each of the focus goals.)

What are the **obstacles** to reaching that goal?

What **Action Steps** will you take to help you get past the obstacle(s), or move forward?

*On a scale of 1-10. Ten being the highest likelihood that you will complete this goal and 1 being the least likely you will complete this goal, how would you rate your response: _____

What is your **second Focus Goal** for this week?

What are the **obstacles** to reaching that goal?

What **Action Steps** will you take to help you get past the obstacle(s), or move forward?

*On a scale of 1-10. Ten being the highest likelihood that you will complete this goal and 1 being the least likely you will complete this goal, how would you rate your response: _____

What is your **third Focus Goal** for this week?

What are the **obstacles** to reaching that goal?

What **Action Steps** will you take to help you get past the obstacle(s), or move forward?

*On a scale of 1-10. Ten being the highest likelihood that you will complete this goal and 1 being the least likely you will complete this goal, how would you rate your response: _____

V. KEY CONCEPT for the Week – “THE ART OF COMPROMISE”

(In life coaching, **Key Concepts** are the basic building blocks for personal growth and overall success. Some people use only a few key concepts; some people learn and practice all of them.)

The **Key Concept** I’d like you to practice this week is the concept of **compromise**.

Here’s the definition we’ll use for **compromise**: **“The willingness to accept less than what you want – for the sake of getting what you want.”**

First, we will review the perceptions of **compromise** that you have right now. All you have to do is answer each of these questions:

1. Are you typically willing to compromise – and accept the other person’s point of view, when compromise is called for? _____ Tell me why.

2. Do you ever feel you compromise – give too much – when you should not compromise?
_____ When does that happen, and why does it happen?

3. When you do have to compromise, how do you usually feel?

4. Are you usually aware of the need for you to suggest a compromise, when no other alternative seems practical? _____ What do you do then – how do you handle it?

5. Do you consciously use “the art of compromise” when it is called for (even if the other person doesn’t recognize it)?

6. When called for, do you practice the art of compromise with yourself – when you can’t get exactly what you want? _____ How do you do that?

7. Do you ever make compromises with yourself – when you should not make them? _____
What would you most like to do, the next time you ask yourself to compromise (give yourself a break) when you know you shouldn’t?

VI. THIS WEEK: To practice the concept of **compromise** this week, I’d like you to write down two times during the week that you agree to compromise with someone else – and why – and two times this week you compromise with yourself – and why.

VII. AFFIRMATION FRAME MP3’s

This week I’d like you to listen to: _____

VIII. CLOSING

On the same scale of 1 - 10, how do you choose to make this week work for you? _____

What will you do to make that happen?

You can do it! I believe in you, _____. I'll talk to you next week.