

About Lotus Domaine

Lotus Domaine was founded with a singular mission: to acquire, transform, and scale lower-middle-market Enterprise Software companies through a proven, operator-led methodology. Since 2014, the Lotus family of funds raised capital across three flagship buyout vehicles—Fund I, Fund II, and Fund III (LDIII)—each focused on identifying underperforming Enterprise Software companies with strong core technologies but unmet operational potential.

Our approach is built on two pillars:

1. Deep Enterprise Software Expertise

Across Funds I, II, and III, the leadership team sourced, operated, and exited multiple companies across sectors including automation, IT Ops, AI/ML, security, collaboration, and Web3-enabled applications. Case studies such as gen-E (4.2x MOIC) and Edge Technologies (3.6x MOIC) demonstrate Lotus’ ability to drive rapid operational and revenue acceleration through leadership restructuring, operational redesign, and repeatable GTM systems.

2. A Proprietary, Repeatable Methodology

Our operational playbook integrates leadership upgrades, sales and marketing acceleration, financial discipline, IT/HR optimization, and structured exit preparation. This framework—internally referred to as the Lotus Domaine Effect—has produced historically strong deal flow, accelerated time-to-value, and above-market returns across prior funds. Today, LDIII benefits from that same methodology—backed by a robust pipeline, increased deal velocity, and growing operational performance across existing assets (including strong recent updates from EdgeTI, PayForward, and Boatbites).

The Opportunity

A Unique, Time-Sensitive, Secondary & Growth Capital Vehicle

Lotus Domaine Partners (“LDP”) was formed to capitalize on special opportunities inside LDIII. Several limited partners are unable to meet upcoming capital calls and have expressed interest in selling their positions at a discount. Rather than allow forced dilution or impair LDIII’s ability to pursue new deals, LDP was created with a dual mandate:

1. Acquire LP Positions in LDIII at a Discount

Investors in LDP step directly into LDIII at an advantageous entry point—acquiring positions in an active portfolio already through the J-Curve, with multiple companies experiencing measurable value creation. LDP investors are effectively “in the money” from Day 1 due to the discount to NAV.

2. Provide Fresh Capital to Accelerate LDIII’s Investment Pipeline

LDIII continues to source and diligence new Enterprise Software investments consistent with its methodology. LDP capital ensures LDIII can complete add-on acquisitions, capitalize undervalued opportunities in a dislocated market, and enhance existing portfolio company performance. In addition, we’ve secured access to diversified, institutional-grade positions in the top 20 U.S. pre-IPO companies including leaders in AI, defense, fintech, and software through a rules-based index strategy. Investors gain broad exposure to proven category winners like SpaceX, OpenAI, Stripe, and Databricks. With our rigorous network we have a clear exit framework tied to IPOs and secondaries.

Team

The team consists of four highly experienced professionals (the “Partners”) who combined have over 80 years of relevant experience, covering all aspects of investing, operating, and sourcing investments.

Key Member & Title	Years of Relevant Experience	Prior Experience
Christian Mack Managing Partner	20+	<ul style="list-style-type: none">Resolve Systems (f/k/a gen-E Founder)Subsequently Sold in 2012
Ridaa Murad Managing Partner	15+	<ul style="list-style-type: none">Breakform VenturesBarclays, Bear Stearns, Veda
Michael Sylvestri Managing Partner	25+	<ul style="list-style-type: none">Breakform VenturesRS Investments
Jeff Luzzi Managing Partner	20+	<ul style="list-style-type: none">Lotus Domaine

Track Record

The Lotus Domaine track record for buyout equity investments includes historical performance from Funds I and II, as well as projected returns for LDIII and LDP.

Historical Performance - Funds I & II

Fund Name	# of Investments	Capital Called (SMM)	Fund Size (SMM)	Realized Value (SMM)	Total Value (SMM)	Gross IRR	Gross MOIC
Fund I	3	\$5.7	\$10	\$12.4	\$12.4	35.7%	2.2x
Fund II	2	\$21.1	\$32	\$1.3	\$49.6	42.5%	2.3x

Projected Performance LDP (Secondary + New Capital)

Scenario	Net IRR (LP)	MOIC (LP)	Avg Exit Year
Targeted Returns	35%	3.0x	2030

Why LDP Generates Higher Returns:

- Discounted entry into an existing portfolio, essentially in the money day one
- LDIII assets already through operational turnarounds and cash flow positive
- Immediate exposure to companies showing momentum:
 - EdgeTI's financial services contract, NATO/defense expansion, and uplisting pathway
 - PayForward's scaling into 24+ health plans and \$21M projected 2025 revenue
 - Boatbites' multi-vertical revenue streams, major marina rollout, and blue-chip advisory board
- LDP gives investors a seat at the table for diversified positions in the next IPO cycle, through pre-IPO companies, with high growth expectations.

Combined, these create a powerful advantage unavailable to traditional PE investors: you step into a fund already producing results, while gaining exposure to decacorns of the future.

Next Steps

Given the limited number of LP positions available, LDP allocations are on a strict first-come, first-served basis.

For priority allocation or to review our underwriting detail, please contact:

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"Gross IRR" means the gross compound annual rate of return of an investment or all of a fund's investments (as applicable) based on realized and unrealized proceeds using monthly cash flows and incorporates along the remaining held positions at accrued cost and valuing the remaining equity positions based on EBITDA multiples at the date of investment. Gross IRR is calculated before the deduction of management fees, partnership expenses, carried interest and other expenses borne by investors. "Gross MOIC" means a multiple of invested capital, unless otherwise indicated, all IRRs and MOICs are presented on a "gross" basis (i.e., they do not reflect management or other fees, "carried interest," taxes, transaction costs and other expenses to be borne by investors in the applicable funds, which will reduce returns and, in the aggregate, are expected to be substantial). For a description of each term, "Netted Interest," taxes, transaction costs and other expenses, see the confidential private placement memorandum of the applicable fund. "Net IRR" means the aggregate, annual, compound, internal rate of return on investments, calculated after payment of applicable management fees, partnership expenses, carried interest and other applicable expenses. "Net MOIC" means a multiple of invested capital calculated after payment of applicable management fees, partnership expenses, carried interest and other applicable expenses. An individual limited partner's Net IRR or Net MOIC may vary based on the timing of capital contributions and distributions.

"Realized Value" means the cash proceeds from dividends, interest, fees, principal repayments and equity realizations. "Unrealized Value" refers to the "fair value" of an investment that has not been "realized" in

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Lotus Domaine believes the metrics identified herein can be used to analyze the returns attained in realized and unrealized investments. However, any determination as to the driver of returns is inherently subjective, and there can be no assurance that other third-party analyses of this data would reach the same conclusions as those provided herein or would not attribute returns to other factors such as general economic conditions.

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