

Promotional Guidelines

Agent	Agency
130% \$60,000	130% \$250,000 35 Agents
125% \$50,000	125% \$150,000 20 Agents
120% \$40,000	120% \$125,000 10 Agents
115% \$30,000	115% \$100,000
110% \$25,000	110% \$45,000
105% \$20,000	105% \$30,000
100% \$15,000	100% \$15,000
95% \$10,000	95% \$10,000
90% \$5,000	90% \$5,000
85% \$2,500	85% \$2,500



80% New Agent

Production Requirements are based on Net Placed Premium. For Agency Path, both personal production and agency production count toward promotion, for Agent Path ONLY personal production will be counted. All Levels are based 2 Consecutive Months. Agency Path unique writer requirement must be met for the last month of the qualification period.