

CASE STUDY....

ThriveFuelMarketing



PROJECT OVERVIEW

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Victoria Orthopedic Center in Victoria, Texas, has long been a trusted leader in orthopedic care, but in a competitive digital landscape, expertise alone wasn't enough. With large hospitals and other providers dominating search results, they needed a strategy to ensure patients found them first. ThriveFuel Marketing delivered. Through targeted SEO, paid search campaigns, and local search optimization, we boosted their online visibility, increased website traffic, and drove a steady influx of patient inquiries.

More than just clicks, our strategy turned searches into real appointments—connecting people with the care they need. For healthcare providers, a strong digital presence isn't optional—it's essential. With ThriveFuel Marketing, Victoria Orthopedic Center didn't just compete online; they took the lead.



:: THE CHALLENGE

For patients in need of orthopedic care, the journey often begins with a Google search. But Victoria Orthopedic Center wasn't consistently appearing at the top of search results, making it harder for prospective patients to find them. Competing against hospitals with larger budgets and widespread name recognition, they faced an uphill battle in:

- Increasing their visibility in organic and paid search results.
- Driving more website traffic and appointment bookings.
- Outranking major healthcare providers in local searches.
- Enhancing their Google Business Profile to capture more direct inquiries.

Without a strong digital presence, potential patients were finding competitors first—and Victoria Orthopedic Center needed a strategy to change that.



THE STRATEGY::::

ThriveFuel Marketing developed a multi-faceted digital marketing strategy focused on search engine dominance and patient engagement. By combining SEO expertise, strategic paid search campaigns, and local search optimization, we ensured that Victoria Orthopedic Center was the first choice for orthopedic care in the region.



SEO & CONTENT OPTIMIZATION

A well-optimized website is the foundation of long-term search engine success. ThriveFuel Marketing implemented technical SEO improvements, keyword-driven content updates, and local SEO strategies to increase organic traffic and secure top search rankings.

- Optimized website content to align with high-intent search terms such as hip replacement surgery, knee replacement surgery, and orthopedic surgeon near me.
- Improved site structure, mobile performance, and loading speed for enhanced search visibility.
- Strengthened local search rankings through strategic citation building and Google Business Profile optimization.

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PAID SEARCH CAMPAIGNS

To generate immediate patient inquiries, ThriveFuel Marketing launched a highly targeted paid search campaign designed to capture potential patients at the moment they needed care.

- Developed geo-targeted ads to reach local audiences searching for orthopedic treatment.
- Focused on high-conversion keywords, ensuring ads appeared for patients actively seeking care.
- Continuously refined ad strategies to maximize ROI and reduce cost-per-click.

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GOOGLE BUSINESS PROFILE OPTIMIZATION

Local search is a key driver of patient inquiries, and an optimized Google Business Profile turns searches into direct calls and visits. ThriveFuel Marketing implemented a targeted local search strategy to maximize visibility and engagement.

- Increased direct call clicks and website visits from local searches.
- Enhanced the profile with SEO-friendly descriptions, services, and updates.
- Ensured Victoria Orthopedic Center appeared in the top Google Map Pack for key orthopedic search terms.

THE RESULTS:::

The results of this comprehensive strategy were undeniable:

- 311,000 website visits from organic search, proving the success of the SEO strategy.
- 62,454 website visits from paid search, capturing high-intent traffic.
- 2,594 direct call clicks and 1,952 website visits from Google Business Profile searches, converting online interest into real patient inquiries.
- Achieved #1 ranking in local search for multiple high-value orthopedic search terms, outranking major hospitals and competitors.

TRAFFIC SOURCES

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BUSINESS IMPACT

ThriveFuel Marketing's strategic digital marketing efforts didn't just increase web traffic—they directly translated into more patient inquiries and booked appointments for Victoria Orthopedic Center.



Higher search rankings drove an influx of qualified patient leads.



Optimized paid search campaigns connected the practice with patients actively searching for care.



A **stronger local search presence** ensured that Victoria Orthopedic Center became the **top choice** in their region.

With a stronger digital foundation, Victoria Orthopedic Center is now well-positioned for continued patient growth and long-term success.

CONCLUSION ::

The success of Victoria Orthopedic Center highlights the impact of a well-executed digital strategy. ThriveFuel Marketing's approach went beyond increasing online visibility—it generated real patient inquiries and measurable growth. By leveraging targeted SEO, paid search, and local search optimization, Victoria Orthopedic Center strengthened its online presence and positioned itself as a leader in orthopedic care.

The results speak for themselves: a steady stream of new patient appointments and long-term digital success.

CALL TO ACTION ::::

Victoria Orthopedic Center's success proves that a strategic, data-driven approach to digital marketing can transform patient acquisition. If your healthcare practice isn't appearing at the top of search results, you're losing patients to competitors—but you don't have to.

ThriveFuel Marketing specializes in turning online searches into real patient appointments. With our expertise, we can help you:

- Increase visibility and ensure your practice ranks at the top of search results.
- Attract and convert more prospective patients through targeted digital strategies.
- Outperform competitors by strengthening your online presence and reputation.
- Drive measurable results that lead to real growth for your practice.

Contact **ThriveFuel Marketing** today and let's build a strategy that makes your practice the top choice for care.

BOOK A CALL TODAY! 361-333-1898

