

The Ultimate Guide to Choosing the Right Construction Company for Your Project

The last thing you want to do is invest in a contractor that drags their feet, covers up problems, or hikes up the price with unexpected fees. But all too often, that's exactly what happens. And it can be incredibly frustrating.

Fortunately, while you might not be able to ensure your project is problem-free, you can pick a construction company that will get the job done with honesty and integrity. The key is to properly vet your choices and consider more than just their bid.

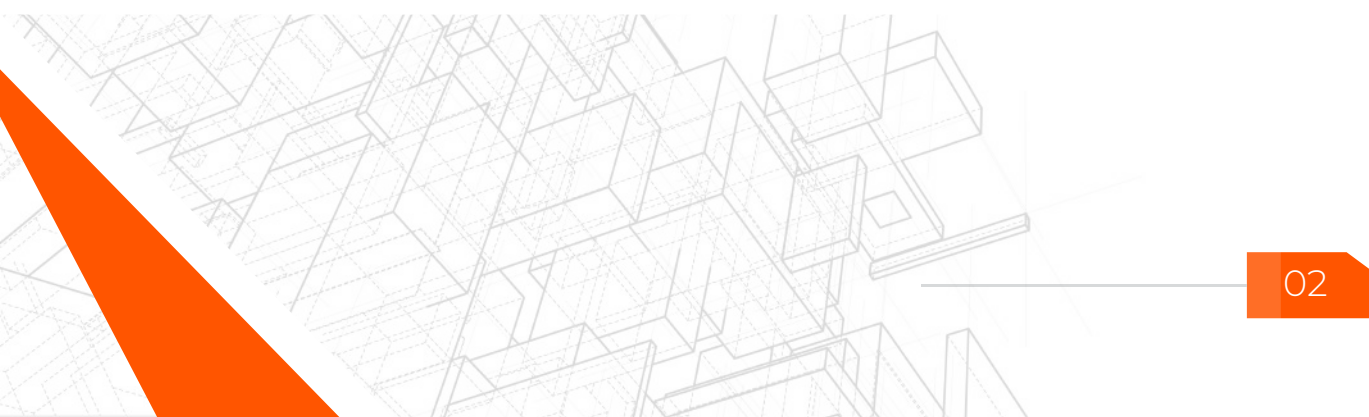
In this guide, we'll break down the characteristics of a good steel contractor, share warning signs of a bad contractor to look out for, and provide you with questions to make the decision process a breeze.



5 Signs a Construction Company Doesn't Have Your Best Interests at Heart

Not all contractors are alike. While many will put their all into each project and treat it with pride, there are some who are just looking for an easy paycheck. These companies care about getting it done, not getting it done right. And that mindset is reflected in their quality of work. Here are a few warning signs that indicate a construction company isn't looking out for you and your clients:

1. **They offer a low bid.** Low bids are great for your budget but can be a red flag, particularly if your project is highly complex. Companies that underbid look for other ways to cut costs, which can lead to expensive construction defects, safety concerns, and more problems down the road.
2. **They cut corners.** Keeping your project on time is essential, but your contractor should never rush through things. Unprofessional contractors cut corners in the building process and with materials to save time. They don't place a priority on safety, either for their team or for the people who will use the building when they're finished.
3. **They'll hire anyone.** Most unprofessional construction companies have a high employee turnaround. They don't provide training or certifications for employees, their culture is often stressful for employees, and they don't value hard work and experience.
4. **They keep you in the dark.** Problems can happen, even when everything is handled correctly. But when you're not informed of these issues until the last minute, that's a problem. Unprofessional contractors prefer to cover up issues, so you won't find out until you receive the bill.
5. **They handle too many projects at once.** Many times, these kinds of contractors juggle more projects than they should at a single time. This can cause their teammembers to overlook obvious issues, purchase cheap materials to lower costs, and forget to update you on the progress.





What Makes a Good Construction Company Different?

Whether your project is straightforward or highly complex, it pays to take the time to consider your options and choose the best company. Not only will it save you a lot of headaches, but it also helps you find a team you can trust to handle bigger projects in the future.

So what are the characteristics of a dependable construction company? Here are some dead giveaways that you've chosen the right team:

- A good construction company is going to **over-communicate with the client**. When problems come up, you will be notified right away.
- They have **regular meetings with clients** to collaborate. You'll always know where your project stands, where your money is going, and what's next on the agenda.
- All good construction companies have a **trained and experienced field staff**. Certifications, years of experience, and previous projects worked are all good considerations.
- They **give each project their undivided attention**. This ensures they're able to tackle problems with utmost care, prevent problems from developing in the first place, and creating a finished product they can be proud of.

Contractors that work with integrity take their work seriously and only trust the best employees to handle projects. You can trust them to handle your project because it's not just another project to them.





5 Questions to Ask Before You Hire

On paper, the difference between a good contractor and a not-so-good contractor is crystal clear. But evaluating companies in person can be much trickier. You may find yourself overwhelmed with your options or under so much pressure to start the project that you don't have time to thoroughly evaluate your choices.

Luckily, you can make the process simple and stress-free by asking these questions when you interview potential contractors:

- Do you have a proactive communication system that keeps the client from being in the dark?
- Are your Superintendents OSHA-30 certified?
- For metal building projects, do you handle the steel erect yourself or hire subcontractors?
- Do you have an extended warranty on your roof systems?
- Are all your welders certified?



When You Need the Best, Choose the Best

You're under immense pressure to ensure your project is completed on time and within budget. Choosing the right contractor not only makes that possible, but it also can take unnecessary stress off your plate.

At Caprock Building Systems, we understand how frustrating it can be when the contractor you invest in doesn't treat your project with the integrity they should. That's why we strive to do the right thing all the time and always do what we say we'll do. No shortcuts. No false promises.

With almost 30 years of steel construction experience, we know how to get you what you need fast without sacrificing quality. We provide daily updates, weekly reports, and more to keep you updated on your progress—so you don't have to call us to know where your project stands.

Your job or reputation shouldn't be on the line because you picked the wrong company. If you want peace of mind that comes with knowing your contractor values integrity as much as meeting your project needs, give us a call.

SCHEDULE A MEETING

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