## Finance Report

Finance Manager Cecilia Dahl, PM1

## Budgeted Profit & Loss 2023-2024

•	07/01/2023 Through 03/31/2024						
	Actual	Budget	Variance				
District Revenue							
Membership Revenue	28,023.46	23,610.32	4,413.14				
Conference Revenue	4,455.75	0.00	4,455.75				
Other Revenue	834.95	0.00	834.95				
Total District Revenue	33,314.16	23,610.32	9,703.84				
District Expenses							
Conference Expenses	160.21	0.00	160.21				
Recognition	(953.22)	0.00	(953.22)				
Club Growth	(420.31)	1,600.00	(2,020.31)				
Marketing Outside of Toastmasters Expenses	0.00	1,215.00	(1,215.00)				
Public Relations Expense	843.42	1,980.00	(1,136.58)				
Education & Training Expense	1,425.78	1,772.00	(346.22)				
Speech Contest Expenses	50.29	302.00	(251.71)				
Administration Expenses	3,004.42	3,653.00	(648.58)				
Food and Meals Expense	725.88	908.00	(182.12)				
Travel Expense	4,450.16	7,670.49	(3,220.33)				
Lodging Expense	4,601.12	6,690.36	(2,089.24)				
Other Expenses	168.06	0.00	168.06				
Allocation Expenses	1,037.25	1,026.00	11.25				
Total District Expenses	15,093.06	26,816.85	(11,723.79)				
Total Net Income	18,221.10	(3,206.53)	21,427.63				

## Toastmaster International Reserve Reallocation



For the 2022-23 program year a review of each District's reserve per Protocol 8.4 was conducted. A reallocation of District Reserve funds will take place per Section 3.B. of the protocol, which states:

If the District reserve exceeds 1.25 times the Required Retention at the end of the program year, 50% of that amount shall be reduced from the District reserve and reallocated to Toastmasters International for purposes related to the organization's mission.

Reallocation of excess District reserves as of June 30, 2023, will be posted on the February 2024 District Reserve statement.

District #	District Reserve Balance as of 06/30/2023	25% Retention Requirement for 06/30/2023	And the second second	5 X Retention equirement	1000	mount exceeding e 1.25 X Retention Requirement	E	0% of the Amount Exceeding 1.25 X Ention Requirement	Reallocation Amount
DT-0045	\$ 14,443.54	\$ 6,839.15	\$	8,548.94	\$	5,894.60	\$	2,947.30	\$ 2,947.30