



Questions to Ask Curriculum Sales Representatives

When researching non-faith-based online homeschool curricula, speaking directly with sales representatives can provide valuable insights. Here are some essential questions to ask:

1. **Curriculum Content:**
 - What subjects are included in the curriculum?
 - Are there advanced or remedial options available for different learning levels?
 - How is the curriculum structured to promote critical thinking and problem-solving skills?
2. **Accreditation and Standards:**
 - Is your curriculum accredited, and if so, by which organizations?
 - How does the curriculum align with state educational standards?
 - If it does not meet Tennessee state standards, what state does it meet?
 - i. Where does that state rank on the educational ranking?
3. **Teaching Methodology:**
 - What teaching methods are employed (e.g., direct instruction, project-based learning, interactive activities)?
 - Are there options for parents to customize the learning experience based on their child's needs?
4. **Assessment and Progress Tracking:**
 - How do you assess student progress and understanding of the material?
 - Are there standardized tests or assessments included, and how frequently are they administered?
 - Will my child have to take the TN state assessments or are they exempt?
5. **Flexibility and Pacing:**
 - How flexible is the curriculum in terms of pacing? Can students move ahead or revisit topics as needed?
 - Is the curriculum skill mastery based? Self paced?
 - Are there set schedules for lessons, or can families create their own?
6. **Support and Resources:**
 - What types of support do you offer for parents and students (e.g., online forums, tutoring, live teacher support, online student interactions)?
 - Are there additional resources or materials provided, such as textbooks, workbooks, or online tools?
7. **Cost and Payment Options:**
 - What is the total cost of the curriculum, including any additional fees?
 - Are there payment plans or discounts for multiple children enrolled?
8. **Trial Periods and Samples:**
 - Do you offer a free trial or sample lessons so families can assess the curriculum before committing?
 - What is the policy for refunds or cancellations if the curriculum does not meet our needs?



9. Community and Networking:

- Is there a community of other homeschool families using your curriculum, and how can we connect with them?
- Do you organize any events, webinars, or workshops for parents and students?

10. Technological Requirements:

- What technology is required to access and utilize the curriculum effectively?
- Are there recommendations for devices or software to enhance the learning experience?