



CALL SCORE

		NOTES
OPENER	☐	
PRE-QUAL	☐	
SET EXPECTATION	☐	
GATHER INFO	☐	
OFFER	☐	
NEGOTIATE	☐	
CLOSE	☐	
TOTAL SCORE		☐

CALLER	SELLER

CALL LENGTH

CALL SCORE	1	2	3	4	5	6	7	8	9	10
	☐	☐	☐	☐	☐	☐	☐	☐	☐	☐