Stephen Bickle Coaching www.StephenBickle.com

6 Step Conflict Resolution Tool

Complainer Step:
In the argument, my experience was, it made me feel, and it tapped into my core need for (can't say "you, always, or never")
Listener Steps:
1-Summarize
A- Summarize their experience "So your experience was, it made you feel, and it tapped into your core need for, is that right?"
B- Apply the 50% rule by thinking about how you contributed to the argument and made it worse.
2-Ownership
"I own that I contributed to the argument by" (allow for a moment of silence so it feels more genuine)
3-Empathy
"I can see how me doing would have made you feel" (allow for a moment of silence so it feels more genuine)
4-Apology
"I'm sorry for how me doing made you feel" (allow for a moment of silence so it feels more genuine)
5-Make Amends
Think about changes you can make moving forward on the part you're owning that would also work for you. "Moving forward, how about I, what do you think? What else would you appreciate?"

Swap Roles And Do The Steps Again!