

TRI-ALTITUDE PERFORMANCE

PEOPLE & PERFORMANCE

DECISION MAKING QUESTIONS

Providing the right strategy, to the right person, at
the right time in their life.



DECISION MAKING QUESTIONS

When making a decision, it can be helpful to ask yourself a set of questions to ensure you have thoroughly considered important factors. Here is a checklist of questions you can ask yourself:

1. What is the decision I need to make? Clearly define the problem or objective you are trying to address.
2. What is the desired outcome or goal of this decision? Understand the ultimate result you want to achieve.
3. What information do I have? Assess the data, facts, and evidence available to you.
4. What information is missing or uncertain? Identify any gaps in your knowledge and consider how to gather the necessary information.
5. What are the available options or alternatives? Brainstorm and list the potential courses of action.
6. What are the potential risks and benefits associated with each option? Evaluate the potential positive and negative consequences of each choice.
7. How do the options align with my values and long-term objectives? Consider the ethical implications and how the options align with your personal or organizational values.
8. What are the potential short-term and long-term impacts of each option? Consider the immediate and future implications of each choice.
9. Have I considered the perspectives and needs of all stakeholders involved? Think about how the decision may affect different individuals or groups and consider their interests.
10. What are the financial implications of each option? Assess the costs, benefits, and financial feasibility of each choice.



11. What are the potential timeframes and deadlines associated with each option?
Evaluate the time constraints and consider the urgency of the decision.
12. Have I considered potential biases or emotional influences on my decision?
Reflect on your own biases, emotions, and potential cognitive pitfalls that may influence your judgment.
13. What are the potential barriers or challenges to implementing each option?
Identify any obstacles or constraints that may affect the feasibility or success of each choice.
14. Have I sought input or advice from others? Consider involving others who may have relevant expertise or perspectives to provide valuable insights.
15. What is my intuition or gut feeling telling me? Trust your instincts and consider your intuitive sense of what feels right.
16. What are the potential trade-offs and sacrifices associated with each option?
Understand the compromises or trade-offs you may need to make with each choice.
17. Have I evaluated the potential long-term consequences and sustainability of each option? Consider the long-term implications and the ability of each choice to be sustainable over time.
18. Have I weighed the pros and cons of each option? List out the advantages and disadvantages of each choice to help with comparison.
19. What is the overall risk level and tolerance associated with each option? Assess the level of risk and your comfort level with taking on those risks.
20. Have I taken the time to reflect and review my decision before finalizing it? Allow yourself a moment to step back, reflect on your analysis, and review your decision before committing to it.

By going through this checklist of questions, you can ensure that you have thoroughly considered the key aspects of your decision-making process and have a well-rounded perspective before making a final choice.

