

**ROCKY MOUNTAIN SER / JOBS FOR PROGRESS, INC**  
**2011/2012 AGENCY BUDGET**

		Youth and Corporate/ Indirect	Community Service	Head Start	Workforce	TOTAL	2010 Budget	Variance
<b><u>REVENUE</u></b>								
1	Grant Revenue	-	-	16,399,370	1,467,440	<b>17,866,810</b>	18,558,803	<b>(691,993)</b>
2	CPP Revenue	-	-	471,500	-	<b>471,500</b>	512,500	<b>(41,000)</b>
3	Contributions / Foundation	-	75,000	-	-	<b>75,000</b>	155,000	<b>(80,000)</b>
4	Fundraising Revenue	150,000	-	-	-	<b>150,000</b>	150,000	-
5	Scholarship Revenue	-	-	-	-	-	-	-
6	Fee for Services	-	40,000	-	-	<b>40,000</b>	29,600	<b>10,400</b>
7	United Way & Designation	-	-	-	-	-	-	-
8	Special Event Revenue-Net	-	60,000	-	-	<b>60,000</b>	-	<b>60,000</b>
9	Indirect Revenue	1,703,211	-	-	-	<b>1,703,211</b>	1,901,359	<b>(198,148)</b>
10	In-Kind Revenue	-	-	3,852,958	-	<b>3,852,958</b>	3,790,909	<b>62,049</b>
	Total Revenue	1,853,211	175,000	20,723,828	1,467,440	<b>24,219,479</b>	25,098,171	<b>(878,692)</b>

**EXPENSES**

***PERSONNEL***

11	Salaries	984,436	81,000	8,749,813	555,788	<b>10,371,037</b>	10,480,454	<b>(109,417)</b>
12	Benefits	275,642	9,720	2,405,920	155,621	<b>2,846,903</b>	3,087,087	<b>(240,184)</b>
13	Contract Employees	60,000	-	-	-	<b>60,000</b>	-	<b>60,000</b>
	Total Personnel Exp.	1,320,078	90,720	11,155,733	711,409	<b>13,277,940</b>	13,567,541	<b>(289,601)</b>

***OPERATING***

14	Space Cost	5,000	-	477,866	49,900	<b>532,766</b>	673,592	<b>(140,826)</b>
15	Utilities	37,000	-	239,168	1,500	<b>277,668</b>	279,812	<b>(2,144)</b>
16	Travel & Training	85,000	5,000	89,655	46,200	<b>225,855</b>	426,877	<b>(201,022)</b>
17	Training & Technical Assist	-	-	184,232	-	<b>184,232</b>	184,232	-
18	Communications	40,000	1,200	140,291	19,600	<b>201,091</b>	228,823	<b>(27,732)</b>
19	Supplies	36,500	1,200	124,363	30,114	<b>192,177</b>	172,890	<b>19,287</b>
20	Equip Rent/Maint	14,262	-	74,000	3,000	<b>91,262</b>	206,334	<b>(115,072)</b>
21	Contract Services	50,000	7,000	305,000	3,494	<b>365,494</b>	264,494	<b>101,000</b>
22	Audit/Legal/Insurance	125,000	1,000	247,131	11,000	<b>384,131</b>	382,114	<b>2,017</b>

	Corporate/ Indirect	Youth and Community Service	Head Start	Workforce	TOTAL	2010 Budget	Variance	
23	Equipment Purchase	-	1,500	40,000	-	41,500	28,900	12,600
24	Bank Charges	2,400	-	-	-	2,400	35,414	(33,014)
25	PR Processing Fees	5,000	300	43,500	3,000	51,800	-	51,800
26	Miscellaneous Expense	10,000	-	6,500	2,805	19,305	-	19,305
27	Fundraising Expense	50,000	-	-	-	50,000	150,000	(100,000)
28	Membership, Registration Fees	-	400	-	-	400	13,305	(12,905)
29	Auto Leases	-	-	-	-	-	13,228	(13,228)
30	Taxes/Penalties/Interest	125,000	-	7,885	-	132,885	175,595	(42,710)
31	Contributions	-	-	-	-	-	1,000	(1,000)
32	Vehicle Mnt & Repair	1,106	-	55,000	4,500	60,606	81,655	(21,049)
33	Bldg/Equip Minor Repairs	43,062	-	207,255	998	251,315	295,670	(44,355)
34	Leasehold Improvements	-	-	-	-	-	117,655	(117,655)
35	Student Disabilities	-	-	67,883	-	67,883	-	67,883
36	Student - Medical/Dental	-	-	27,000	-	27,000	71,000	(44,000)
37	Vehicle/Student Insurance	-	-	-	-	-	-	-
38	Board Expense	56,000	-	-	-	56,000	56,000	-
39	Program Supplies	-	15,000	200,095	-	215,095	211,769	3,326
40	Student Trans Gas, Oil, Fluids	-	-	144,500	-	144,500	143,490	1,010
41	Parent Governance	-	-	22,500	-	22,500	18,000	4,500
42	Misc-Parent Activity Fund	-	-	42,500	-	42,500	38,500	4,000
43	Field Trips	-	-	15,100	-	15,100	12,575	2,525
44	Food Purchase	-	-	767,000	-	767,000	729,417	37,583
45	Assistance to Individuals	-	-	-	441,393	441,393	447,847	(6,454)
46	Indirect Cost Allocation	-	17,675	1,547,009	138,527	1,703,211	1,901,359	(198,149)
47	Major Equipment Purchases	-	-	140,000	-	140,000	78,763	61,237
48	In-Kind Expenses	-	-	3,852,958	-	3,852,958	3,790,909	62,049
	Total Operating Exp.	685,330	50,275	9,068,391	756,031	10,560,027	11,231,219	(671,192)
	Depreciation / Amortization	298,000	-	305,979	-	603,979	683,944	(79,965)
	TOTAL EXPENSES	2,303,408	140,995	20,530,102	1,467,440	24,441,945	25,482,704	(1,040,759)
	<b>SURPLUS (DEFICIT)</b>	<b>(450,197)</b>	<b>34,005</b>	<b>193,726</b>	<b>-</b>	<b>(222,466)</b>	<b>(384,533)</b>	<b>162,067</b>

#### FOOTNOTES

2011/2012 currently shows a 222,466 loss. This is only a paper loss (noncash loss). This loss is a result of depreciation. Depreciation amount for 2011/2012 will be 305,979. The net cash flow affect is 83,513. RMSEER will have a positive cash flow for 2011/2012 Fiscal Year.